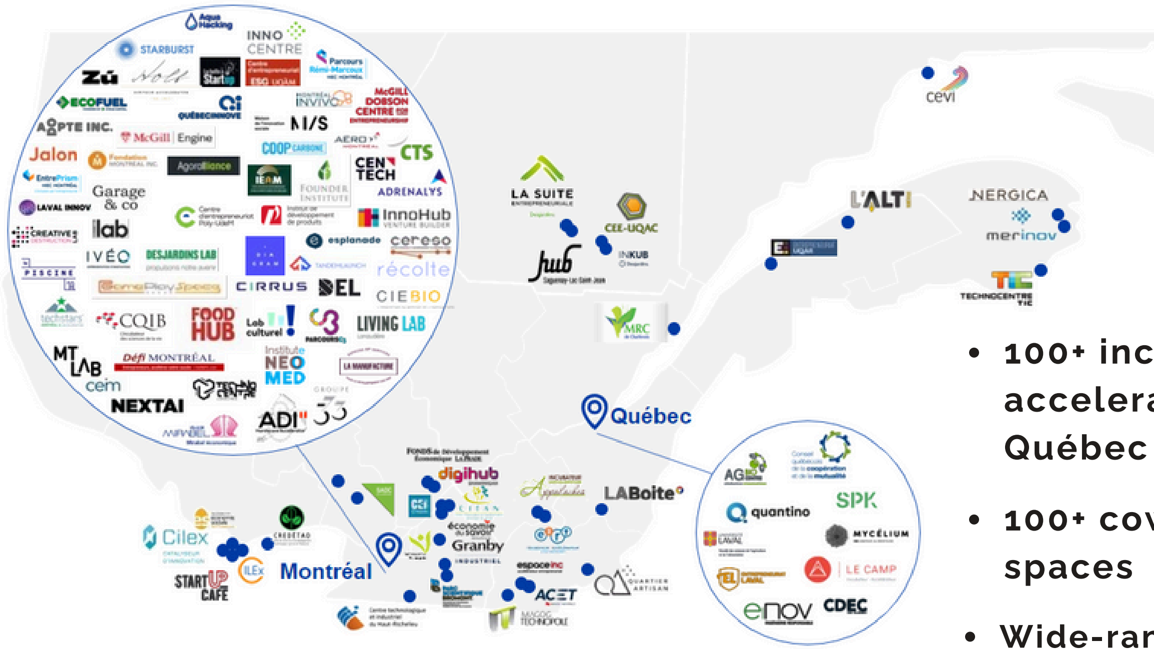
Québec innovative

Fall • Winter 2024

Dealbook

Québec

Québec, a booming startup ecosystem



- **100+ incubators and accelerators across Québec**
- **100+ coworking spaces**
- **Wide-ranging specializations:** AI, quantum computing, life sciences, FinTech, etc.

Population
8.5 million residents
(23% of Canada's population)
14% of population is foreign-born

Economy
$442 billion of the GDP in 2020
$3.7 billion in foreign direct investment

Strategic location
- 17 economic regions and 6 metropolitan areas
- Sharing a 813-km border with the United States
- Commercial gateway between America and Europe

Contact our U.S. Innovation Team

CHARLINE KEMPTER

Trade and Innovation Attaché
(Silicon Valley, CA)

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Transportation and VC Attaché
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Life Sciences, Technology
and Innovation Attaché
(Boston, MA)

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AEROSPACE & SPACE
CLEANTECH & SUSTAINABILITY
Series C

H55

ENABLING THE AVIATION INDUSTRY TO REACH NET ZERO

h55.ch

WHAT WE DO

Developing certified electric propulsion systems for the aviation industry which are clear, quiet, safe and affordable

SEEKING

We are looking at growing our footprint in North-America with the help of US-based investors.

Goal : 30+ MUSD

TOP TAKEAWAYS

- First to offer a certified powertrain under the CS-23 category (General Aviation)
- Target certification date from EASA 2025
- High-revenue growth
- 100M revenues by 2029 and EBITDA positive by 2028

STAGE

Series C

REPRESENTATIVES

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AEROSPACE & SPACE

Bridge Funding

Shearwater Aerospace

HELPING DRONES FLY FASTER, FURTHER, AND MORE OFTEN.

shearwater.ai

WHAT WE DO

Smart Flight™ is an AI-powered, weather-optimized UAV autonomy platform that's redefining UAV operations by offering fully automated mission planning and guidance, with real-time adaptability. Designed to maximize efficiency and minimize operational costs, Smart Flight™ seamlessly navigates complex weather patterns and optimizes flight paths to harness wind power, allowing UAVs to fly longer and faster. With the ability to control multiple UAVs simultaneously, Smart Flight enables one pilot to manage entire fleets, increasing operational scalability and delivering substantial cost savings. Whether for routine missions or advanced UAV operations, Smart Flight™ ensures your fleet operates at peak performance, revolutionizing how you deploy UAVs in the field.

TOP TAKEAWAYS

- Commercial agreements with leading companies such as Lockheed Martin
- Finanalization of bid for the Darpa Albatross Program
- Approached by Textron and Aeroenviornment
- Working with Warbirds of Ukraine
- Technology is based on 5 years of research at Penn State by world leader in autonomous soaring
- Invested 4 additional years of R&D. IP is defensible, with 2 provisional patents and 2 more in progress
- Team has extensive aerospace, drone and software experience with multiple successful exits in the past
- TAM for Smart Flight is $29B in 2024 and grows to $232B by 2030

SEEKING

We are seeking strategic investors and partners in the U.S. as we raise a bridge round of $500K (less SR&ED credit financing) through a SAFE.

This funding will help extend our runway from February to August 2025, enabling us to finalize agreements with initial customers and launch our commercial-facing SaaS product. By partnering with like-minded investors, we aim to leverage our combined expertise and resources to establish Smart Flight as a leader in the drone autonomy market and capture significant opportunities in the rapidly evolving UAV industry.

STAGE

We're in bridge funding stage, raising $500K, followed by a $3M seed round.

REPRESENTATIVES

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Check our pitch

AEROSPACE & SPACE
CLEANTECH & SUSTAINABILITY
Series A

VOLTA
Space Technologies

Volta Space Technologies

BRINGING THE ENERGY GRID TO THE MOON

voltaspace.co

WHAT WE DO

We build networks of wireless chargers, using satellites as the power generation source. These satellites are capable of increasing lunar mission lifetime by 100x.

SEEKING

We are raising $20M USD, with an additional $8M non-dilutive already confirmed.

Strategic investors include those with national security and dual use technologies interest / value add.

TOP TAKEAWAYS

- Volta has generated $6.5M USD in revenue from the Canadian Space Agency, NASA, European Space Agency, and US DoD since raising $3.5M seed round two years ago
- The company is led by a team with VC/PE experience, as well as a European Space Agency trained engineer with a PhD and three masters and lastly, a former 22 year marine with experience working with the Pentagon and DARPA
- We have integrated our technology with 7 lunar surface asset customers

STAGE

We are raising a Series A.

REPRESENTATIVES

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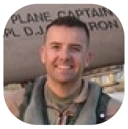

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AVIATION

ARTIFICIAL INTELLIGENCE / TRANSPORTATION

Seed

Aeroport AI

aeroport.ai

REVOLUTIONIZING THE AVIATION SECTOR WITH CUTTING-EDGE AUTOMATION, OPTIMIZING AIRSIDE OPERATIONS, MITIGATING DELAYS, MINIMIZING RISKS AND REDUCING CO2 EMISSIONS

WHAT WE DO

Aeroport AI's Situational Intelligence Systems (SIS) deliver immediate, contextual information to enhance decision-making across industries. Our real-time video analysis ensures that airport operations align with rigorous standards and timelines, facilitating proactive management in dynamic and high-stakes environments. By providing actionable insights, we enable airports to optimize resource allocation, improve safety, and reduce CO2 emissions. Currently tailored for airport scenarios, Aeroport AI's SIS is paving the way for expansion into additional sectors, setting new standards in operational excellence and efficiency.

SEEKING

Aeroport AI is seeking $1.5M-2M USD in investment to expand our team and meet increasing demand from clients in the aviation industry.

With this funding, we aim to scale our AI-powered Situational Intelligence Systems, enhance product capabilities, and drive revenue growth. We're looking for strategic partners and investors who can support our vision of transforming operational efficiency and safety standards in airport and airline environments, as well as help us expand into additional industries.

TOP TAKEAWAYS

- Team brings extensive experience, having previously developed AI solutions for over 20 international airports
- Team is now comprised of former industry executives and AI experts which uniquely positioned the company to drive transformation in aviation
- Currently working with several major international airports on pilot projects that showcase the technology's impact on reducing delays, optimizing resource allocation, and lowering CO2 emissions
- With a total addressable market (TAM) in airport and logistics operations valued in the billions, they are raising $1.5 - 2 million USD to expand the team and capitilize on the growing demand for operational AI solutions in aviation

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ARTIFICIAL INTELLIGENCE
QUANTUM COMPUTING
Pre-seed

OperAI
IA Opérationnelle

ENABLING IMPACTFUL AND TRANSFORMATIVE CLEAN TRANSITIONS AT AN ACCELERATED PACE

operai.ca

WHAT WE DO

OperAI is currently developing a new innovative and transformative tool as an Operational Action Builder (Auto-ToC or OperAct/OperAQt). It is a hybrid quantum-classic computer software that combines both IA large operational models with quantum computing (QC) capabilities. It serves as a tool to streamline, automate and accelerate the development of theories of change (ToC) or plans of action, including climate actions along with their simulations. It aims to help enable, accelerate and steer the implementation of actions, towards a sustainable net-zero economy across sectors with a focus on energy, agriculture and transportation.

TOP TAKEAWAYS

- Several large corporates (Japan and South Korea) and international organizations (France) have shown interest in the tool, some of which will be using it in the planning of their large portfolio of global operations programs (2025-2030)
- Contacts have been made and discussions are underway to follow up
- Interest from global corporations following the conferences ALL IN and COLLISION

SEEKING

Raising a seed of 3.5M$US. Investment in the USA is on the rise in both computing power (quantum computing) and clean transition (clean energy transition to power next generation data centres). Currently, there is a ballooning demand for data centers in the USA and globally. The International Energy Agency predicts these will account for more than one-third of America's demand for additional energy in 2026. It also expects data centre electricity consumption to increase by 30% over 2023 levels in the EU by 2026. The tool being developed can help in this transition.

STAGE

Currently secured pre-seed and seed funds as R&D funds helping with the development of the MVP tool. Discussions are underway with more seed funds to carry out adoption and scaling up.

REPRESENTATIVES

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Check our pitch

ARTIFICIAL INTELLIGENCE
Pre-Revenue / Seed

Solid State of Mind

Solid State of Mind

solidstateofmind.com

EMPOWERING OEMS WITH DEEP MEANING™ TO RETRAIN AUTONOMOUS DEVICES IN MINUTES—NO CODING, LIMITLESS POSSIBILITIES

WHAT WE DO

Our products are artificial brains designed for seamless integration with OEM autonomous products. Each artificial brain is built upon a Deep Meaning™ foundation model trained for the unique specifications of an OEM's autonomous system. While traditional deep learning focuses on generating prediction models, Deep Meaning™ excels at developing comprehension models, enabling a more profound understanding of tasks and contexts. This advanced capability allows our clients to swiftly retrain their autonomous products for various tasks and environments in just minutes. By remotely controlling the device a few times and providing rewards upon task completion, clients can effectively unlock a new level of operational efficiency. Deep Meaning™ is universal and can be integrated into autonomous products across a wide range of industries, including agriculture, mining, manufacturing, medtech, and more.

SEEKING

Solid State of Mind is seeking to raise $5 million in our current SEED funding round to accelerate the deployment of our groundbreaking Deep Meaning™ technology and facilitate market entry.

As a deeptech AI startup, we are looking for venture capitalists and corporate investors who can offer not only financial backing but also critical industry expertise and connections to help drive our growth. We prioritize partnerships that provide access to comprehensive networks, enabling us to engage with potential clients and collaborators. Additionally, we request that investors recognize that deeptech projects often follow distinct development cycles.

TOP TAKEAWAYS

- Introduction of Deep Meaning™ AI signifies a profound disruption in artificial intelligence capabilities, poised to transform our understanding and interaction with technology
- This shift from focusing on data prediction to thriving on comprehension will not only enhance sectors like manufacturing, healthcare, education and creative industries but also has the potential to inspire new societal norms and ethical frameworks
- By fostering deeper, more natural connections between humans and machines, Deep Meaning™ could vastly improve man-machine collaboration and trigger a tectonic shift in the evolution of AI that could reshape future interactions wth technology
- Deep Meaning™ already outperforms State-of-the-Art AI solutions while using 10,000 times less data and 100,000 times less energy

STAGE

We are Pre Revenue and raising a SEED round

REPRESENTATIVES

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ARTIFICIAL INTELLIGENCE
Seed

Zenext IA

zenext.io

EMPOWERING PUBLIC SAFETY PROFESSIONALS WITH AI-DRIVEN TOOLS TO ENHANCE REAL-TIME DECISION-MAKING, COMMUNICATION, AND OPERATIONAL EFFICIENCY

WHAT WE DO

Zenext AI provides an AI-powered assistant platform designed to enhance the efficiency and safety of public safety professionals, including law enforcement, EMS, and firefighters. The platform offers features such as voice-activated license and registration checks, real-time incident reporting, dynamic location sharing, and automated alerts. By integrating with essential systems like 911, BMV databases, and medical history data, Zenext AI enables seamless communication, faster response times, and informed decision-making. Our solution aims to streamline operations, reduce manual tasks, and provide officers with the real-time data and insights they need to protect their communities effectively.

TOP TAKEAWAYS

- Zenext AI is an innovative platform focused on enhancing public safety operations through AI-powered solutions
- We have successfully developed an MVP and initiated pilot programs with key law enforcement agencies, demonstrating strong product-market fit
- Our team is comprised of industry experts with extensive experience in AI, public safety, and scalable SaaS platforms
- We are targeting a $15B US public safety market, with immediate opportunities in law enforcement, EMS, and firefighting

SEEKING

Zenext AI is seeking strategic partners and investors to help accelerate the development and deployment of our AI-powered public safety platform across the U.S. We are currently **raising $1.5 million** to expand our technology, conduct pilot programs with public safety agencies, and scale operations. This funding will be used for product refinement, integration with essential databases, and market expansion efforts. We are looking for partners with experience in public safety, AI technology, or SaaS platforms who can provide valuable insights and resources to help Zenext AI enhance real-time decision-making, communication, and operational efficiency for first responders.

STAGE

Zenext AI is currently in the early-growth stage with a fully developed MVP and initial pilot programs underway. We are raising our Seed Round to further refine our product, expand market reach, and establish key partnerships with public safety agencies.

REPRESENTATIVES

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AUTOTECH
AEROSPACE & SPACE
Seed / Series A

CALOGY

Calogy Solutions

ACCELERATING ELECTRIFICATION BY INNOVATING THERMAL MANAGEMENT SOLUTIONS

calogysolutions.com

WHAT WE DO

Calogy Solutions specialises in the development of innovative thermal management technologies. Our company has developed Uni.T™, a lightweight, cost-effective thermal management platform system that increases the lifetime, the performance and the safety of EVs. Uni.T is the first serious alternative to cold plates and paves the way for efficient air-cooling strategies. Based on the principles of heat pipes, Uni.T is a hardware component that uniformizes the temperature and efficiently extract the heat of critical systems such as Li-ion batteries, motors, power electronic components and fuel cells. Calogy Solutions has the full ownership of this technology which will be produced in North America.

Calogy Solutions is also commercializing the first air-cooled 2kWh battery module that offers equivalent performance than a liquid-cooled module. This module is destined to the ATV/UTV and ePTO market.

TOP TAKEAWAYS

- Our cooling technology is being tested by ABB for power electronics thermal management
- We are already working with 3 major OEMs in Europe and 1 in Japan
- Another major automotive OEM is being signed currently
- In addition to Lion batteries and electric mobility, our product addresses various submarkets: electric motors, power electronics & servers, hydrogen fuel cells, stationary storage systems

SEEKING

We are already working with 5 major OEMs in Europe and Japan. They are currently evaluating the potential of our solution for introduction in their next-generation cooling platforms for their future electric vehicles. We are also working with major aerospace companies in North America and Europe to evaluate the potential of our solution for the cooling of power electronic components. Our objective is to initiate collaborations with US OEMs, to accelerate the commercialization of our Uni.T technology. These objectives require the hiring of a strong sales team and marketing efforts. We will begin a Series **A financing round within 6 months, with a target of $8M to achieve these goals**.

STAGE

Current Stage: Seed
Next stage: Series A (2025)

REPRESENTATIVES

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AUTOTECH
CLEANTECH & SUSTAINABILITY
Series A

Letenda

letenda.com

POWERING THE FUTURE OF TRANSIT WITH PURPOSE-BUILT, ZERO-EMISSION ELECTRIC BUSES FOR MEDIUM-SIZED MUNICIPALITIES AND SHUTTLE OPERATORS

WHAT WE DO

Letenda is a company who creates and markets highly accessible midsize zero emission bus for transit and shuttle application.

SEEKING

Letenda is looking to complete a **20M$ Series A** round. We already secured around 40% of the round from actual investor. Letenda is looking for new investor or strategic partner interested to invest in the company.

TOP TAKEAWAYS

- Unmatched company execution with 7M$ USD invested in dilutive funding ifrom the idea to reach market readiness.
- Confirmed orders of 4.5M$ USD and over 65M$ USD in pipeline.

STAGE

We are looking to complete a series A round.

REPRESENTATIVES

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AUTOTECH

CLEANTECH & SUSTAINABILITY

Seed

niosense

niosense

PERFORMANCE-BASED TOLLING FOR CONNECTED ROADS

niosense.com

WHAT WE DO

niosense offers stop avoidance as-a-service to fleets of heavy and commercial vehicles. Every time a vehicle has to stop it will waste 1 minute, burn up to almost 3/4 Gallon of fuel and increase maintenance. niosense connects with the existing telematics already installed on vehicles and triggers traffic signals when they offer the functionality, preventing up to 25% of stops at traffic signals. niosense invoices 100% based on performance, generating a 5X ROI immediately for fleets.

TOP TAKEAWAYS

- Pilot implementation with 475 paying users
- 1yr Zero Churn
- Over 1000 connected trucks today
- Working to implement the first at-scale project in the USA soon with over 500 intersections as a result of our partnership
- Connected vehicle services market 1.5T by 2034
- Market is to expand to 75% of intersections which are planned by USDOT to be connected within the next 10 years

SEEKING

niosense is raising its SEED round, seeking $3M USD to implement the first 2500 traffic signals which will generate an ARR of $2.5M+. We have already identified and are under LOI (soon contract) a partner that provides access to the connected signals and will progressively have access to their 100,000 connected traffic signals Worldwide.

STAGE

Currently raising SEED.

REPRESENTATIVES

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BIOTECH
CLEANTECH & SUSTAINABILITY
Series A

Aplantex

Aplantex

STABLE AND SUSTAINABLE ACCESS TO ESG COMPLIANT ACTIVE PLANT COMPOUNDS

aplantex.ca

WHAT WE DO

The Aplantex science team has developed a unique process for producing certified molecules of high commercial interest. The key to this green biotechnology process for high-performance, sustainable phytochemicals is the continuous production of plant biomass using photosynthetic phytoreplicators in a controlled environment. This abundant biomass is then dried, followed by extraction, fractionation and purification processes to isolate the specific molecules that are essential to many products used in the pharmaceutical, cosmetics and agrifood industries.

TOP TAKEAWAYS

- Unique ESG compliant production method using green biotechnology that allows the production of specific plant active ingredients, basically an on-demand production framework
- At maturity, Aplantex, will be in position to produce up to 90 of all plant active ingredients used by the cosmetic, pharmaceutic, food additive and natural health markets
- LOI already in place with several key strategic customers
- Commercial production expected by late 2026
- Aplantex sells at market price and leverages its low production costs to generate gross margins way above traditional plant active ingredients producers
- Long term plans for international growth will be done via licensing offering Aplantex's investors higher type of returns closer to SAAS vs traditional manufacturing
- To date, 2 patents have been filed protecting Aplantex precious IP

SEEKING

Aplantex Series A schedule for Q1 2026

Net raise of $16MUSD with about 60% in equity - the balance is non dilutive, mostly grants. Expansion plans will bring Aplantex to expand in the US for its next production facility. Including US based investors in our initial Series A initiative is proactive and offers a front row seat for US based first ahead of our US expansion and its associated financing initiatives.

STAGE

We have already completed the initial round of financing (Q1 23: 1.3M CDN$) as well as our seed round (Q1 24: 2.8M CDN$).

REPRESENTATIVES

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Watch our promo video

BIOTECH
Pre-Revenue / Seed

BioMimir

USING POLYMER TECHNOLOGY TO PREVENT SCARS

biomimir.ca

WHAT WE DO

Our MatriFlex is a resorbable, viscoelastic hydrogel matrix that consists of porcine collagen, porcine gelatin and polyphosphorylcholine that crosslinks upon reconstitution and combination of the three sterile components. The result is a high-mechanical strength hydrogel that is turned to the body's elastic properties that provides immediate wound closure, protects the wound from infection, and is remodelled into healthy tissue.

TOP TAKEAWAYS

- BioMimir patented a novel, adhesive, anti-inflammatory polymer that allows us to manufacture MatriFlex: a liquid to solid skin subsitute that heals soft tissue without scarring.
- We raised $800K in pre-seed funding to build and validate our prototype
- Our pre-clinial studies have demonstrated substantial equivalence in wound closure with currently available decellularized skin substitutes with decreased scar formation
- We had positive feedback on our toxicology roadmap during our FDA Q-submission
- BioMimir is a graduate of Creative Destruction Lab Vancouver's Biomedial Engineering stream

SEEKING

We are currently raising our seed financing round with a target of $2.2M. We are also looking for strategic partners in medical device sales and distribution to enable our nationwide go-to-market strategy in 2026.

STAGE

BioMimir is a pre-revenue medical device company. We're raising our seed round of financing to support pilot manufacturing, toxicology, and our FDA 510(k) approval.

REPRESENTATIVES

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BIOTECH
Seed

Immugenia

immugenia.com

MODIFYING HEMATOPOIETIC STEM CELLS WITH A CAR (CHIMERIC ANTIGEN RECEPTOR) TO LEVERAGE BOTH CAR-T AND CAR-NK TO WORK SYNERGISTICALLY IN FIGHTING SOLID TUMORS AND PREVENT RELAPSES.

WHAT WE DO

Immugenia is an early-stage immuno-oncology company developing a novel approach to CAR therapy by engineering hematopoietic stem cells to treat cancer and prevent relapses. Our proprietary technology allows for the CAR to be expressed selectively in T and NK cells to leverage their synergistic activity against cancer.

To enhance accessibility to CAR therapy, Immugenia is advancing research to administer CAR therapy directly in vivo, thus bypassing the need for ex vivo cell modifications. This approach combines our proprietary promoter technology, which allows CAR expression to be selective to T and NK cells, with lentiviral particles specifically designed to target immune cells.

SEEKING

Immugenia has raised $2,150,000 CAD in its pre-seed round and is now **raising a seed round of 15M USD in Q1-2025** to conduct its IND-enabling studies on an autologous hematopoietic stem cell therapy targeting B7-H3 in an indication to be determined following an indication prioritization study.

TOP TAKEAWAYS

- From the 2.15M CAD raised in its pre-seed round, Immugenia has leveraged 5.6M CAD in non-dilutive funding
- We are advancing discussion with pharmaceutical companies interested in our synthetic promoters to express a gene selectively in determined cell types. This is particularly relevant for a safe in vivo gene therapy.

REPRESENTATIVES

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Check our pitch

BIOTECH
DIGITAL HEALTH
Series A

NEUROSERVO

NeuroServo

INSTANT USE EEG DEVICE DEDICATED TO INTENSIVE CARE UNITS AND EMERGENCY ROOM

neuroservo.com

WHAT WE DO

NeuroServo is a Canadian med-tech startup dedicated to revolutionizing the diagnosis and management of patients with severe neurological disorders.

Our innovation, VEEGix, is a instant-use, point-of-care electroencephalography (EEG) platform specifically created to meet the unaddressed needs of patients in acute care settings.

SEEKING

After a SEED of $2.2M in June 2023, **we are currently raising $12.5M USD** as part of our Series-A.
Our product has received FDA clearance and we are looking for financial partners to initiate its commercialization.

TOP TAKEAWAYS

- Our Success Factors:
- A groundbreaking EEG platform technology designed to become the industry standard for brain monitoring in acute care settings.
- A vast market opportunity addressing significant unmet needs.
- A recurring, scalable, and predictable revenue model with attractive profit margins.
- Strong competitive edges.
- Established reimbursement frameworks.
- An experienced leadership team alongside with a world-class medical team.

REPRESENTATIVES

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Québec

BIOTECH
THERAPEUTICS
Seed

TATUM bioscience

TATUM Bioscience

MULTIMODAL NANOFILAMENT IMMUNOTHERAPY

tatumbio.com

WHAT WE DO

TATUM bioscience leverages a synthetic biology platform to develop multimodal nanofilament candidates for the treatment of solid tumors. This next generation immunotherapy turns cancer cells into immunogenic targets and ignites a complete antitumor immune response providing unparalleled treatment efficacy.

SEEKING

TATUM bioscience is closing its oversubscribed Seed round and is looking to add an additional life science investor with a check size of 300k-500k USD.

The company will also open a 35M Series A in 2025 to bring its lead candidate to the clinic and is also looking to connect with funds investing at this development stage.

TOP TAKEAWAYS

- First in class platform to develop revolutionary nanofilament immunotherapies
- Stellar efficacy of TAT003 lead candidate
- First mover IP position
- Strong team with experts in synthetic biology
- World-class oncologists on Medical Advisory Board

REPRESENTATIVES

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STAGE

TATUM bioscience is a pre-clinical therapeutic company at the Seed stage.

CLEANTECH & SUSTAINABILITY
MATERIALS PROCESSING
Pre-seed/Seed

Chalumeau

Chalumeau

DEEP TECH STARTUP FOCUSED ON LARGE-SCALE REDUCTION OF INDUSTRIAL GREENHOUSE GAS EMISSIONS

chalumeau.ca

WHAT WE DO

Our patent-pending Chalumeau technology aims to replace the fossil fuel burner in a cement kiln with a pair of electrodes that generate several megaWatts of radiant heat through arc plasmas, sustaining the chemical reactions that produce clinker in the kiln from the pre-calcined meal. The Chalumeau electric arc heating process releases much less CO_2 than current rotary kilns which operate with fossil fuel or waste fuel, assuming the electricity is mostly produced from renewable energy. This reduction in plant emissions can generate substantial carbon credits.

SEEKING

Chalumeau seeks to raise 5M$ USD to take our technology from TRL3 to TRL5 by designing, building and testing a scaled-down cement kiln model equipped with our electric arc plasma heating system. The goal is to demonstrate sustained heating in the kiln at high power and high temperature. The business case for the Chalumeau technology hinges on significant carbon credits as it can reduce CO_2 emissions in a single cement kiln by hundreds of thousands of tons of CO_2 per year.

TOP TAKEAWAYS

- The Chalumeau technology has the potential to reduce worldwide CO_2 emissions by over 1 billions tons per year (about 3% of worldwide emissions), given that approximately 3,500 cement plants in the world emit an average of about 830 kilotons of CO_2
- The total addressable market is $580 billions, the service addressable market is $58 billions and the serviceable obtainable is $29 billions based on a system unit cost of $166M
- A single installation in a kin could generate up to $33M in carbon credits per year, representing a reduction of 415 kilotons of CO_2

STAGE

We are at TRL3 and seek to raise a pre-seed/seed round.

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CLEANTECH & SUSTAINABILITY
NANO-STRUCTURED MATTER
Seed

CHILL SKYN

ChillSkyn

chillskyn.com

DEVELOPING AND DEPLOYING THE WORLD'S COOLEST NANO-STRUCTURED PASSIVE COOLING COATING - REDUCING ENERGY USES BY 20% WITH ROI UNDER ONE YEAR

WHAT WE DO

ChillSkyn provides PolyFrost, a cutting-edge nano-structured coating that passively cools surfaces by reflecting over 97% of solar energy and emitting 95% of absorbed heat. This results in surface temperatures below ambient levels, significantly reducing energy consumption in cooling applications. Designed for versatility, PolyFrost can be applied to a variety of surfaces, including refrigerated trucks, building rooftops, and energy storage systems. With its high reflectivity, flexibility, and robust performance, PolyFrost delivers energy savings up to 20%, offering an innovative solution for industries facing energy-intensive cooling challenges.

TOP TAKEAWAYS

- ChillSkyn offers PolyFrost, the world's most reflective and emissive passive cooling coating, with applications in refrigerated trucking, emergency shelters, and battery energy storage systems
- We project $2.5M in revenue in our first year, driven by refrigerated trucking, with a TAM for our beachhead exceeding $2B globally, and further markets over $30B
- Our patented technology can reduce energy consumption by up to 20%, providing significant cost savings and environmental benefits
- The founding team includes 3 PhDs in materials and chemical engineering, bringing deep technical expertise
- Our low-CAPEX, contract manufacturing model ensures high margins and scalability

SEEKING

ChillSkyn is seeking $2M in seed funding from strategic partners and investors in the U.S. to accelerate the commercialization of its innovative passive cooling technology, PolyFrost. The investment will be used to complete critical certifications and expand market penetration in key sectors, including refrigerated trucking, emergency shelters, and battery energy storage systems. We are also looking for strategic partners who can help drive adoption in these markets, leveraging their industry expertise, networks, and resources to unlock new growth opportunities and maximize energy efficiency gains across diverse applications.

STAGE

We are TRL6. Raising our seed funding round.

REPRESENTATIVES

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Watch our promo video

Check our pitch

FeX ENERGY

FeX Energy

fexenergy.com

A HIGHLY DENSE, STABLE, AND SAFE ZERO CARBON HEAT SOLUTION MAKES IT ECONOMIC AND PRACTICAL TO DECARBONIZE INDUSTRIAL AND COMMERCIAL HEAT

WHAT WE DO

We are developing a groundbreaking long duration energy storage solution take-away any remaining excuses not to decarbonize. At the core of our solution is our proprietary Iron Arc Reactor. We're building this reactor into a containerized product, that will deliver heat and/or power to our customers who are currently struggling to get off fossil fuels. Our first product, the Arc-S, will contain 30 MWh of stored energy in a 40-ft shipping container, and serve applications up to 50 MW. The larger product variant, the Arc-X, will be a bespoke construction serving applications from 50 MW to GW's. We will also offer aftermarket service via highly profitable LTSA and spare parts.

TOP TAKEAWAYS

- FeX Energy is a giga-scale opportunity, with a SOM worth 38B to 2040, and GHG abatement potential of 652 megatonnes/year at scale
- Our passionate team of 10 has over 150 years of collective experience as entrepreneurs, executives, engineers and scientists
- We've secured four (4) letters of intent from customers interested in purchasing our product, totaling several years of early production volume
- We've raised $500K in pre-seed funding from BXVentures Studio, and won over $1M in grants
- We've also won the prestigious Climate Solutions Prize (2024), CeraWeek Ventures Pitch (2024), Foresight 50 (2024) and are members of MaRS accelerator and La Foundry

SEEKING

We are currently raising a $2.2M USD seed round to build our first pilot in 2025 and prepare for commercial deployments the following year. We are also looking for partner organizations (heat users, utilities, government) to join our pilot consortium, shaping testing and gaining early product access. This funding and partnerships will accelerate our plan to unleash the dense, stable, and safe energy within iron, moving us closer to our collective goal of healing a fractured world!

STAGE

FeX Energy is currently raising a Seed round to deploy its first pilot and achieve Technology Readiness Level 7.

REPRESENTATIVES

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Check our pitch

CLEANTECH & SUSTAINABILITY
MEDTECH
Seed

etrëma
frëtt solutions

Frëtt Solutions Inc.

THE FUTURE LIES IN REUSABLE SOLUTIONS

etrema.ca

WHAT WE DO

Frëtt Solutions has pioneered ëncore™, a patented and reusable textile technology that offers HEPA-level, submicron filtration for up to 100 uses, meeting rigorous medical-grade standards.
Through ëncore™, Frëtt replaces disposable textiles with reusable, cost-effective, circular and high tech tracking solutions, revolutionizing practices across private and institutional sectors.
The etrëma™ range includes reusable masks, respirators, various and customized PPE, and filtering textiles like surgical drapes, all compliant with medical standards.
These solutions reduce fossil resource dependency and waste, while the etrëma™ medical masks, certified for 100 washes, maintain high breathability, cutting microplastics by 99.7% and greenhouse gases by 90% — a breakthrough in sustainable healthcare.

SEEKING

We are seeking visionary investors who understand that the future lies in reusable solutions, including Reusable as a Service models. This high-impact project delivers a concrete, ultra-scalable solution to environmental challenges with potential far beyond our current business plan. In tapping the recurring revenue opportunities of reusables, we reclaim market share and profitability often lost to single-use and disposable products. **With a Seed round of USD $1.8M**, we invite committed partners to support ambitious, sustainable growth and join us in building long-term value. Our experienced team is dedicated to substantial returns for shareholders, aligned with our vision for a responsible future. This investment promises growth, impact, and leadership in a transforming market.

TOP TAKEAWAYS

- Frëtt encore Patented Technology : UNIQUE IN THE WORLD CLEAN TECH + MED TECH + IP = WORLDWIDE PROJECT (ongoing projects in Canada and UK)
- Model: B2B Sales of medical/industrial products leveraging ëncore technology with outsourced manufacturing
- Revenues to date:
  - 2020-2024 = 1,5M CAD (uses: >50K B2C + 10K B2C)
  - 2025-2029 = Focusing on 2 segments B2B (Dental/Private Clinics) & B2G (Hospitals)
- Growth:
  - Average MOM at peak period: 30% (Year 1)
  - Average MOM at peak period: 15% (Year 2)
  - Average YOY (year 3 to 5): 24%
- TAM: $92.9 B (2023)
- A highly motivated team of senior PhDs, scientists and seasoned entrepreneurs, each contributing essential expertise and leadership to drive impactful growth and cutting-edge innovation.

REPRESENTATIVES

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Check our pitch

CLEANTECH & SUSTAINABILITY
IOT / CONNECTED DEVICES
Seed+

FTEX

ftex.ca

MAKING MICROMOBILITY SUSTAINABLE BY PROVIDING UP TO 500 MILLION USERS ACCESS TO THE AFTER SALES SERVICE THEY NEED, LIKE INSURANCE, DIAGNOSTICS AND VEHICLE MAINTENANCE

WHAT WE DO

FTEX is Android for the half billion light electric vehicles on the road. We design the best open-hardware and closed firmware which provides EVs with 40% more range, twice the power, drastically improved user experience, and standard connectivity to FTEX's cloud platform (basically an app store).

We built FTEX because users can't find services they really want, like insurance, theft prevention, repair centers and upgrade parts, and those who offer services don't have a way to reach users.

TOP TAKEAWAYS

- We already have 1k units on the road
- FTEX powered vehicles growing 500% + YoY
- 10% conversion rate with app users
- Over 10% MoM growth with users over the summer
- We work directly with the largest brands in North America, and tier 1 automotives in Germany and Japan
- FTEX is led and advised by founders, with multiple exits to companies like Mahle and Cisco

SEEKING

FTEX is preparing to open a round at the end of January, we have been able to get interest and soft commits from American, Canadian and Asian funds to participate in the round and we are currently looking for a well positioned VC to lead our next round. As we grow, we plan on establishing ourselves in the Bay Area, and we're looking for local VCs. **We're currently planning a $3M USD Seed+ round.**

STAGE

FTEX has a commercialized product with over 1000 vehicles powered by FTEX currently on the road, we're revenue generating and expected to hit 1M in reoccurring revenues by summer 2025. We're looking at a 500% or more YoY growth and expect 400k FTEX powered vehicles by end of 2026. We're raising a Seed+ round to focus on growing highly scalable sales channels and position the company for a Series A by mid-2026.

REPRESENTATIVES

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Watch our promo video

CLEANTECH & SUSTAINABILITY

DATA CENTER OPERATIONS

Seed

NOVOPOWER

NovoPower International

IMPROVING THE TRIPLE BOTTOM LINE OF DATA CENTERS BY CONVERTING THEIR WASTE HEAT TO ELECTRICITY

novopower.ca

WHAT WE DO

NovoPower transforms waste heat into clean electricity, fostering circular-economy industry practices and advancing sustainable energy. Our patented technology recycles low-temperature industrial waste heat into electricity, introducing cost savings and enhancing sustainability. Whether a liquid-cooled data center, green hydrogen production or an industrial facility, NovoPower offers a cutting-edge Heat-to-Electricity™ (HTE™) solution that improves operational efficiency and contributes significantly to achieving environmental and sustainability targets. Our patented Low-Temperature HTE™ (heat-to-electricity) system leverages a proprietary Organic Rankine Cycle process with real-time control to cost effectively recycle industrial waste heat into green electricity. This proprietary heat recycling process can return up to 10% of the input electricity back into the system, reducing Scope 2 greenhouse gas (GHG) emissions by the same amount.

STAGE

Seed round. In due diligence with a US VC for US$3 M.

SEEKING

We are seeking to build relationships with US investors and strategic partners for both our current round, and for future rounds.

TOP TAKEAWAYS

- We focus primarily on data centers in data centers in North America and Europe where the market potential is $6B and growing at a predicted CAGR of 23.1% over the next 10 years
- Secondary markets include green hydrogen production and industrial processes in North America and Europe where market potential is $11B (CAGR of 38.8%) and $88B (CAGR of 5.7%) respectively
- NovoPower is led by CEO James Chalmers, a 4x CEO with 25 years of experience who has been twice names to Inc. and Forbes Fastest Growing & Most Innovative Companies list, who is an internationally experienced strategist and a proven operator with product development, commercialization, strategy and investing experience

REPRESENTATIVES

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CLEANTECH & SUSTAINABILITY
AEROSPACE & SPACE
Series A

SAF+ International Group

safplusconsortium.com

LEADING THE WAY TO NET ZERO AVIATION BY 2050 WITH E-SAF INNOVATION, REDUCING CARBON FOOTPRINTS AND DRIVING GLOBAL SUSTAINABILITY

WHAT WE DO

We will be producing electro-Sustainable Aviation Fuel (74,000 Metric Tons/year). We create a portfolio of projects to replicate (using a digital twin) e-SAF plants in various parts of the world.

TOP TAKEAWAYS

- Aviation will only be able to decarbonize with SAF in the next 20-30 years
- Top attraction is the market potential in e-SAF : it is estimated that there will be a disconnect between the demand & market offering in the range of 40% by 2030
- Furthermore, to fulfill the market need to reach net-zero by 2050, 2,000 e-SAF plants are expected to be up & running in the next 25 years
- If we capture anywhere between 3-5%, that is 6-10 plants for SAF+; with annual revenus around 450M$ for 15 years plant life; that gives us access to 40-68 B$ market over the next 25-30 years

STAGE

Series A

SEEKING

We are seeking 5 M$ in Corporate EQUITY INVESTMENT and 25 M$ in FEED FUNDING for our 1st project in France.

REPRESENTATIVES

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Keith Lawless, COO
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CLEANTECH & SUSTAINABILITY
IOT / CONNECTED DEVICES
Pre Series A

Watt By Watt

WattbyWatt

wattbywatt.com

SEEKING TO ENHANCE SOLAR ENERGY EFFICIENCY WITH SI-PEROVSKITE TANDEM PANELS, TARGETING 27% EFFICIENCY OVER LARGE AREAS

WHAT WE DO

WattByWatt is a team of scientists, engineers, and financiers dedicated to providing efficient and reliable energy solutions with minimal environmental impact. Our indoor product, PerovtonTM, transforms ambient light—whether natural or artificial—into electrical energy to power electronic devices in both home (IoT) and industrial (IIoT) settings.

Additionally, our TandemSun Silicon-Perovskite solar cells consist of silicon solar cells atop perovskite cells. This tandem configuration enhances solar panel efficiency by up to 25%, exceeding that of single-junction solar cells.

TOP TAKEAWAYS

- WattbyWatt is an innovative solar technology company advancing Si-Perovskite tandem solar panels with a proven 27% efficiency in smaller formats, now aiming to scale to larger modules
- Established in 2020, the company benefits from over 20 years of research expertise and holds patents in perovskite synthesis and application methods
- Backed by solid partnerships, WattbyWatt has developed mini modules of over 100 cm^2 with PCE between 14% and 17%. Our team includes renowned materials scientsits and engineers dedicated to pioneering efficient solar solutions

SEEKING

For this project, we are seeking $3 million in U.S. investment, along with support to connect with key players in the solar industry and guidance in securing operational facilities within the U.S. This investment will accelerate the development and scale-up of our high-efficiency Si-Perovskite tandem solar panels, which have already demonstrated 27% efficiency in smaller modules.

With a focus on manufacturing scalability, IEC 61215 certification, and performance testing, this support will help us solidify WattByWatt's position as a leader in photovoltaic solutions for the U.S. market

STAGE

We have successfully raised a total of 9 million Canadian dollars (6.5M$ USD). We are at a pre Series A.

REPRESENTATIVES

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Check our pitch

DIGITAL HEALTH
BIOTECH
Series C

diaMentis

diaMentis

REVOLUTIONIZING MENTAL HEALTH DIAGNOSIS WITH AI-DRIVEN RETINAL BIOSIGNATURES FOR FASTER, MORE ACCURATE INSIGHTS AND BETTER PATIENT OUTCOMES

diamentis.com

WHAT WE DO

diaMentis provides a non-invasive diagnostic tool that leverages electroretinography (ERG) and artificial intelligence to analyze retinal signals. This Software as a Medical Device (SaMD) deciphers specific biosignatures associated with mental health disorders, such as schizophrenia, bipolar disorder, and major depression. By offering a faster and more accurate diagnosis, it supports clinicians in making objective decisions, improving patient outcomes and reducing healthcare costs. Our technology aims to revolutionize psychiatric diagnostics by allowing early detection and intervention, ultimately benefiting patients before irreversible brain damage occurs.

TOP TAKEAWAYS

- diaMentis has a breakthrough non-invasive diagnostic technology that uses retinal biosignatures and AI-powered Software as a Medical Device (SaMD) to enable faster and more accurate diagnoses for mental health disorders, such as schizophrenia and bipolar disorder
- The company has raised $27M and achieved FDA Breakthrough Designation in 2020
- It is targeting a large total addressable market (TAM) of $311.5B globally, with a strong pipeline for future indications like Alzheimer's and Parkinson's
- Our experienced leadership team has driven past successes in life sciences and biotech, positioning diaMentis for significant market impact

SEEKING

diaMentis is seeking strategic partners and investors to help commercialize its retinal biosignature diagnostic technology, particularly in the U.S. market. **We aim to raise USD $6 million in equity or debt to support the clinical validation of our Software as a Medical Device (SaMD).** We are looking for collaborators to develop our data systems, supply electroretinogram (ERG) devices, and assist in regulatory approval and market access. Additionally, we seek partnerships for long-term market deployment in key territories.

STAGE

diaMentis is currently at a late-stage MedTech phase, having been granted FDA Breakthrough Designation in December 2020 for its Software as a Medical Device (SaMD) technology. We are raising funds in a Series C round, seeking to raise USD $6 million in equity or debt. The primary goal is to continue the clinical validation of our retinal biosignature diagnostic technology and to pursue market entry and commercialization, particularly in the U.S. and Canada, by 2025.

REPRESENTATIVES

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DIGITAL HEALTH
BIOTECH
Seed Extension

ditch.

Ditch Labs

ditchlabs.com

EMPOWERING YOUR JOURNEY TO QUIT SMOKING WITH PRECISION-DOSED VAPORIZERS AND PERSONALIZED, CLINICALLY-BACKED NICOTINE REDUCTION

WHAT WE DO

Ditch Labs offers an advanced smoking cessation solution through the DitchPen®, a medical-grade nicotine vaporizer paired with the DitchApp. The DitchPen® delivers precisely controlled nicotine doses, allowing for a gradual reduction in nicotine intake to help users quit smoking effectively. Our DitchApp serves as an interactive support platform, gathering data from the DitchPen® to personalize treatment, providing educational content, motivational resources, and exercises to address cravings. This combined hardware-software solution offers users a comprehensive and medically supervised approach to quit smoking sustainably, with support from healthcare professionals and backed by clinical validation.

TOP TAKEAWAYS

- We have raised $6M and hold 23 patent applications, with 17 granted in 15 countries
- Our expert team has developed 40 personalized treatment programs and completed precision and toxicity validation
- The DitchPen® delivers medically precise nicotine doses, while the DitchApp provides personalized support
- We are preparing for a pivotal clinical trial in Q1 2025 and targeting a $40B global market
- Manufacturing and distributing partnerships are secured, and our UK market launch is planned for 2025
- We are positioned for rapid growth with a clinically-backed, innovative solution

SEEKING

Ditch Labs is raising a $2.5M USD Seed Extension to complete our pivotal clinical trial and bring our innovative nicotine replacement therapy to market in the UK. This round will support critical milestones, including regulatory approval and a Phase IV pharmacovigilance study in partnership with ASH Wales and the NHS, solidifying our product's clinical effectiveness and safety profile. We're seeking investors who share our commitment to impactful, life-saving health innovations and who can provide strategic insights or partnerships as we prepare for market expansion and regulatory navigation in the U.S.

STAGE

Seed Extension round. Clinical-stage, pre-revenue but entering pivotal trial in the UK and commercialization within 12 months.

REPRESENTATIVES

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Christelle Luce PhD, Co-Founder and CSO
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Check our pitch

DIGITAL HEALTH
MEDICAL DEVICES
Seed+

FEMTHERAPEUTICS

FemTherapeutics

PERSONALIZED PELVIC HEALTH, POWERED BY AI AND 3D INNOVATION

femtherapeutics.com

WHAT WE DO

FemTherapeutics is a medical device company developing “Invisalign for Gynaecology”. Leveraging artificial intelligence and 3D Printing, our gynaecology platform offers patient-specific intra-vaginal devices for common pelvic health conditions. Our first product is a custom pessary for the management of Pelvic Organ Prolapse and Stress Urinary Incontinence, which affects 50% of women during their lifetime. FemTherapeutics is building the infrastructure to allow expansion into other pelvic health categories including menstruation and sexual wellness, labor and delivery, oncology, and more.

TOP TAKEAWAYS

- Executed 2 in-human feasibility studies demonstrating strong clinical data around our novel pessary designs
- Secured $2M+ in pre-launch commercial contracts from UC San Diego Health System, and received a letter of support from Organon - a global leader in women's health and the spin-off of Merck Pharmaceuticals
- Completed pre-submissions with the FDA and Health CAnada for their Class I & II devices, and are on track to file for their first 510(K) in less than 6 months

SEEKING

FemTherapeutics is launching a Seed+ Raise of USD $1.5M-2M. Funds will be used to receive FDA clearance and commence strategic sales in the US. Our goals in the US include connecting with prospective investors, clinical partners, and hospital venture funds to launch our solution after receiving market approvals.

STAGE

Clinical prototypes developed and formative testing underway. Funds from this raise will be used to complete summative testing, and receive market approvals for North America launch.

REPRESENTATIVES

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DIGITAL HEALTH
ARTIFICIAL INTELLIGENCE
Series A

kento

Kento Health

REVOLUTIONIZING HEART HEALTH WITH AI-POWERED, PERSONALIZED SOLUTIONS CO-DEVELOPED WITH MAYO CLINIC FOR PROACTIVE CARE, BETTER OUTCOMES, AND REDUCED COSTS

kentohealth.com

WHAT WE DO

Kento Health provides tailored digital health solutions for chronic disease management, enabling patients to manage conditions like heart disease from home. Our platform offers personalized care plans, real-time health monitoring, and virtual 1:1 coaching sessions. With data-driven insights and continuous support, patients receive a bespoke program designed to improve adherence to treatment plans and achieve long-term health goals. By offering remote, personalized care, Kento Health empowers individuals to take control of their health while supporting providers in delivering proactive, outcomes-focused care.

TOP TAKEAWAYS

- Proven Innovation: we deliver cutting-edge digital heart solutions, co-developed with Mayo Clinic, ensuring clinical credibility and advanced technology.
- We deliver cutting-edge digital heart solutions, co-developed with Mayo Clinic, ensuring clinical credibility and advanced technology.
- Strong Traction: We've gained rapid adoption in less than a year deploying in major US health systems, and insurance companies in Asia.
- Massive TAM: Addressing a multi-billion dollar global cardiovascular market, with heart disease as the leading cause of death worldwide.
- Experienced Leadership: Led by a team of repeat founders that have experienced scaling from 0 to IPO in the digital health space
- Unique clinical and financial impacts: Our platform is proven to reduce hospital readmissions and improve patient outcomes, delivering value for patients, providers, and payers alike.

SEEKING

Kento Health provides innovative, AI-driven digital heart solutions designed to empower patients and healthcare providers in managing heart health more effectively. Co-developed with Mayo Clinic, our platform delivers personalized care through real-time heart monitoring, data-driven insights, and tailored health recommendations. Patients gain deeper understanding and control over their heart conditions, while clinicians benefit from advanced analytics and remote monitoring tools that support proactive care. By bridging the gap between patients and providers, Kento Health enhances outcomes, reduces hospitalizations, and lowers overall healthcare costs through continuous, data-informed care management.

STAGE

Seed - raising series A

REPRESENTATIVES

Max Leca, CEO and Co-Founder
LinkedIn

Mike Furino, COO and Co-Founder
LinkedIn

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DIGITAL HEALTH
AGE TECH
Seed

LivingSafe

REINVENTING SENIOR CARE WITH LISA'S PRIVACY-ORIENTED MONITORING TECHNOLOGY

livingsafe.ca

WHAT WE DO

LivingSafe offers a cutting-edge, non-invasive monitoring solution designed to enhance safety and quality of care in senior living environments. Using radar-based technology, LISA provides comprehensive insights, including fall detection, bed exit alerts, and wandering notifications, all while maintaining residents' privacy. With real-time alerts sent directly to caregivers, LISA helps them respond promptly to potential risks, reducing complications and supporting better care decisions. With its sensors installed on the walls, LISA operates autonomously and without cameras, ensuring privacy and peace of mind for both residents and healthcare staff, while offering complete coverage across critical areas such as bedrooms and bathrooms.

TOP TAKEAWAYS

- Founded by two engineering graduates from ETS and the winner of the 2023 Pan-Canadian Emerging AgeTech Entrepreneur Award,
- LivingSafe has developed the privacy-oriented monitoring system LISA under the guidance of Philippe Voyer, a renowned international expert in geriatric nursing.
- Although currently pre-revenue, LivingSafe has secured over $750,000 USD in grants and prizes. LISA is currently deployed in 10 establishments, serving 200 seniors, within an expanding network of 237 public and private facilities that together house over 25,000 seniors
- With the global senior population projected to double by 2050, LivingSafe is positioned to meet the critical demand for secure, tech-enabled eldercare solutions that support dignity and independence.

SEEKING

LivingSafe is seeking strategic partners and investors in the U.S. to support the expansion and enhancement of LISA's privacy-first monitoring solutions for senior care. Our goal is to **raise $2.5M - $5M USD** to scale operations, enhance product development, and expand market reach within the U.S. healthcare sector.
This funding will be used to accelerate technology upgrades, expand our radar-based analytics, and integrate seamlessly with leading care platforms. Partnering with investors who share our vision of safer, more responsive senior care will enable LISA to deliver proactive, reliable, and secure care solutions to the rapidly aging population.

REPRESENTATIVES

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DIGITAL HEALTH
ARTIFICIAL INTELLIGENCE
Seed

lunabill

AI AUTOMATION FOR HEALTHCARE BACK-OFFICE

lunabill.com

WHAT WE DO

The US healthcare system processes approximately 5 billion claims per year. Medical billers spend 90% of their time manually entering data across 15-20 different platforms. These repetitive, error-prone tasks delay reimbursements and contribute to over $100 billion in revenue leakage annually. We are building an AI agent system for medical billing companies that automates data entry with near-zero error rates, accelerating reimbursements and reducing costly inefficiencies.

TOP TAKEAWAYS

- Our AI-driven agent system automates data entry across any EHR or portal
- In pilots, our system has proven to be 15x faster than manual claims processing and reduces the need for billing specialists by 90%
- Secured 9 signed LOIs serving 1,000+ doctors, representing $15 million in potential revenue
- Currently, U.S. processes a total of 5 billion medical billing claims annually with outsourced medical billing companies handling approximately 320 million of those claims and with an average claim value of around $150, if charged a 1% processing fee per claim, we estimate our serviceable obtainable market (SOM) to be $480M dollars
- Our founding team includes 2 MDs affiliated with Stanford Medicine and early pilots have generated $3,000 in revenue with $9,000 MRR projected from initial clients

SEEKING

We are seeking connections with medical clinic chains and healthcare providers, along with strategic support to accelerate our expansion.

Currently, we are raising our first round to unlock $2M in immediate revenue from signed LOIs. Our rapid growth is driven by a national shortage of qualified medical billing staff (30%) and an increasing demand for automation in healthcare billing. This opportunity is pressing us to raise funds to scale quickly and meet the industry's needs

STAGE

We have completed our pilots, secured early paying customers, and are now raising a Seed round.

REPRESENTATIVES

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DIGITAL HEALTH
ARTIFICIAL INTELLIGENCE
Late Seed

momentumhealth®

Momentum Health

AI-POWERED 3D BODY SCANNING FOR MONITORING AND MANAGING SPINE DISORDERS.

momentum.health

WHAT WE DO

Using a smartphone video, Momentum Spine creates photorealistic static and dynamic 3D models of the body, which serve as input for their AI to predict and track spine disease progression. Surgeons and care teams can remotely monitor curve progression, inform surgical planning and monitor return to function while patients benefit from fewer x-rays and more continuous care.

SEEKING

Momentum Health is raising 5M USD to build out their sales infrastructure, convert on their paid pilots and continue to invest in expanding MSK indications.

TOP TAKEAWAYS

- FDA 510K cleared, as first AI device in the dept of Physical Medicine
- Co-Founded by Dr. Jean Ouellet, world renowned spine surgeon and Director of McGill Spine department
- Funded to date by world's largest orthopedic association, the AO foundation
- 12 Clinical studies ongoing at leading hospitals like UCSF, New York Presbytarian
- 4 Commercial paid pilots on-going

REPRESENTATIVES

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STAGE

Late Seed

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DIGITAL HEALTH
ARTIFICIAL INTELLIGENCE
Seed

Ohmic Technologies

SENSOR-LESS TECHNOLOGY THAT ENABLES HEADPHONE MAKERS TO ADD ADVANCED CAPABILITIES

ohmictechnologies.com

WHAT WE DO

Ohmic has developed sensor-less technology that enables headphone & hearing aid makers to add user identification, heart rate monitoring, & other advanced capabilities to their devices. Our solution removes cost & complexity, while allowing more design flexibility.

TOP TAKEAWAYS

- We have $800K CAD in pre-seed financing and over 150K CAD in angel investments
- We have grown our world-class team to 10 employees, applied for 4 patents, been awarded over 130K CAD in grants, and sold Development kits demonstrating our proven solution

SEEKING

In the 540M unit annual headphone market, OEMs are bottlenecked by a lack of space, increased complexity and added component cost, driven by a need for more capabilities. These issues prevent headphone OEMs from innovating their product in a highly competitive market.
Ohmic Technologies has developed a patented sensor-less technology that introduces advanced capabilities and eliminates the features plaguing headphone innovation. Ohmic's solution enables continuous heart rate monitoring, and novel user identification. Our technology saves space, simplifies headphone design, and is fully applicable to wired or wireless, over-the-ear or in-ear headphones.

STAGE

We have a proven technology and have sold Development Kits to some of the largest headphone ODMs and component manufacturers. We are currently raising our seed round to get to a commercial product.

REPRESENTATIVES

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DIGITAL HEALTH
ENTERPRISE / SAAS
Seed

PAPERPLANE
THERAPEUTICS

Paperlane Therapeutics

EMPOWERING PATIENT COMFORT THROUGH IMMERSIVE TECHNOLOGY

paperplanetherapeutics.com

WHAT WE DO

Paperplane Therapeutics provides virtual reality solutions designed to reduce pain and anxiety during medical and dental procedures. Our immersive VR therapies transport patients into engaging experiences, inducing a flow state that significantly reduces pain and anxiety—going beyond mere distraction. Adaptable to various clinical settings, our solutions are suitable for a wide range of procedures in hospitals and dental practices. Catering to patients of all ages with a specialty in pediatrics, they enhance comfort and relaxation. Our VR technology helps healthcare professionals improve patient cooperation and reduce workload. Additionally, our solutions optimize clinical workflows by reducing procedure times and minimizing patient movement, increasing efficiency and reducing operational costs.

SEEKING

Paperplane Therapeutics is seeking to secure the remaining 10% of our $1.5 million USD SEED round on SAFEs. With 90% already committed—including investment from Cedars-Sinai, our first U.S. investor—we are looking for strategic partners in the United States, our primary market. We aim to collaborate with investors who can offer not only capital but also industry expertise and networks within the U.S. healthcare sector. Our goal is to accelerate market penetration, scale operations, and enhance our product offerings to better serve medical and dental practices nationwide.

Watch our promo video

Check our pitch

TOP TAKEAWAYS

- Paperplane Therapeutics is transforming healthcare with therapeutic virtual reality solutions that reduce pain and anxiety during procedures
- With an ARR of $150K USD, we've demonstrated strong market traction
- Our focus is on the $1.1B USD TAM in the dental sector alone, where we're poised for significant growth
- Our innovative technology not only enhances patient experience but also streamlines clinical workflows, reducing procedure times and operational costs for dental practices
- We've secured 90% of our $1.5M USD seed round, including investment from Cedars-Sinai, reflecting strong investor confidence
- Founded by an ER doctor and PhD in immersive technology and we've hired the best talent and surrounded ourselves with world-leading experts, positioning us for rapid expansion and success in the U.S. market.

STAGE

We are currently at the seed stage, raising our first dilutive funding round.

REPRESENTATIVES

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DIGITAL HEALTH
IOT / CONNECTED DEVICES
Seed+

Queva™

Queva

quevapets.com

EMPOWERING DOG OWNERS WITH REAL-TIME HEALTH INSIGHTS AND PERSONALIZED ADVICE TO ENHANCE THEIR PETS' WELL-BEING AND STRENGTHEN THE BOND BETWEEN THEM

WHAT WE DO

Preventive health is at the core of Queva's mission. Our smart dog collar helps dog owners take a proactive approach to their pets' well-being by providing real-time data on key health indicators such as activity levels, sleep patterns, and behavior changes. By detecting early signs of potential health issues, such as reduced activity or unusual barking, owners can take action before problems escalate, potentially avoiding costly treatments or serious conditions. Queva's goal is to empower pet owners with the tools and insights needed to maintain their dogs' health, promoting longer, happier lives through prevention rather than reaction.

TOP TAKEAWAYS

- Queva is backed by an exceptional founding team
- Jacon, our CEO, made his first exit at 15 and later navigated the IPO road in operations for Shopingroad
- Michael, our CTO, is a tech enthusiast who dropped his well-funded master's degree to join the startup full-time
- Martin, our Chief Veterinarian Officer, is a world-renowned veterinarian and founder of one of the largest Canadian veterinary groups
- We've sold several hundred units within days, without paid marketing, and have successfully de-risked hardware production
- With these achievements, we're positioned for rapid growth in the $100B pet care industry

SEEKING

We are seeking to raise $1.5M USD in the next six months to accelerate the growth of Queva and expand our presence in the U.S. market. This funding will be used to acquire 10,000 users through targeted marketing efforts, strategic partnerships, and product development, allowing us to reach $1M in Annual Recurring Revenue. We aim to partner with investors and strategic allies who share our vision of enhancing pet health and well-being through innovative technology. Together, we can scale Queva's impact and revolutionize the pet care industry.

STAGE

We are currently at the early growth stage and are raising a Seed+ round of $1.5M USD to fuel our expansion in US and transition to a scalable SaaS model.

REPRESENTATIVES

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DIGITAL HEALTH
ARTIFICIAL INTELLIGENCE
Seed

TotumTech

Totum Tech

AI-POWERED SMART CLOTHING TO EMPOWER PEOPLE WITH INVISIBLE DISABILITIES TO LIVE THEIR BEST LIVES

totumtech.com

WHAT WE DO

Totum Tech creates Libero, an AI-powered smart glove that prevents and relieves hand spasms for people with circulatory issues. It's designed for individuals experiencing Raynaud's syndrome or similar conditions. Libero is unique due to its proactive approach: it uses sensors and machine learning to predict spasms and warms hands before they occur, improving users' quality of life and autonomy.

We aim to empower patients, restoring a sense of control and normal life. Our value proposition rests on three pillars: preventing debilitating attacks, re-enabling productivity, and fostering renewed autonomy and confidence. With our solution, users can experience the freedom of uninterrupted days.

TOP TAKEAWAYS

- Total Addressable Market: USD 30B (60+ million patients)
- Traction: 90+ early adopters on waitlist, 1 patient association declared intention do run a pilot projet, 2 specialists physicians on waitlist for product validation
- ESG: Commitment to UN's Sustainable Development Goals, particularly goals 3, 10 and 12
- Competitive advantage: Our gloves are the only predictive solution, anticipating and proactively addressing Raynaud's symptoms, empowering patients to engage in activities without limitations

SEEKING

In our active Seed USD 1.2M round, funding can accelerate product development, expand marketing efforts to reach a broader US audience and support research and development for future iterations and applications of the technology. Investors can also provide valuable mentorship, industry connections, and strategic guidance to help Totum Tech navigate the US market and scale its impact.

STAGE

We have our MVP, moving to product adjustments and FDA approvals, and we are raising the Seed round

REPRESENTATIVES

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Check our pitch

DIGITAL HEALTH
ARTIFICIAL INTELLIGENCE
Seed

VITAL TRACER™

VitalTracer

EMPOWERING PEDIATRIC CARE WITH REAL-TIME, CONTINUOUS VITAL SIGN MONITORING, ENHANCING SAFETY AND STREAMLINING WORKFLOWS THROUGH ADVANCED WEARABLE TECHNOLOGY

vitaltracer.com

WHAT WE DO

VitalTracer develops advanced wearable technology designed for continuous, non-invasive monitoring of vital signs, specifically tailored for pediatric patients. Our flagship product, the VT-Patch, is a smart, wearable patch that tracks critical health indicators, including heart rate, respiratory rate, oxygen saturation, and temperature, in real time. Integrated with a mobile app and cloud-based platform, the VT-Patch provides caregivers and healthcare providers with instant alerts and actionable insights, enhancing patient safety and care efficiency. Ideal for remote monitoring in hospital and home settings, VitalTracer's solutions bridge the gap in pediatric healthcare, supporting timely interventions and improving patient outcomes.

TOP TAKEAWAYS

- VitalTracer's VT-Patch is an innovative, multi-parameter monitoring device tailored for pediatric healthcare within the $8.6 billion global vital sign monitoring market
- Addressing limitations of traditional pulse oximeters, which the FDA found can yield inaccurate SpO2 readings for darker skin tones, the VT-Patch includes an RGB sensor for accuracy, especially in critical conditions like neonatal resuscitation and lung monitoring
- Our reusable device monitors ECG, non-invasive blood pressure, and skin temperature with AI-driven insights for real-time alerts
- With $2M in "love money" and $2M in government grants, founder and CEO Azadeh Dastmalchi leads a highly experienced team. Designed with input from clinicians, the VT-Patch enhances accuracy, sustainability, and efficiency in patient monitoring, making it a standout solution for proactive pediatric care.

SEEKING

VitalTracer is seeking $2M USD in funding from U.S.-based investors and strategic partners to accelerate the market entry and scaling of our VT-Patch technology in pediatric healthcare. We aim to use these funds to finalize FDA regulatory clearance, expand our clinical validation studies, and grow our sales and distribution channels across the U.S. pediatric healthcare market.
Additionally, we are looking for strategic partnerships that can enhance our technology's integration within healthcare systems, provide insights into the U.S. healthcare market, and facilitate collaborations with leading hospitals and pediatric care providers to drive adoption and impact in patient monitoring.

STAGE

Seed stage, focused on finalizing product development, obtaining regulatory approvals, and initiating market entry.

REPRESENTATIVES

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Check our pitch

Québec

DIGITAL HEALTH
BIOTECH
Series A

zilia

Zilia

TRANSFORMING HEALTHCARE WITH AI-DRIVEN IMAGING SPECTROSCOPY TO NON-INVASIVELY DETECT OCULAR BIOMARKERS, ENABLING EARLIER DIAGNOSIS AND BETTER MANAGEMENT OF OCULAR, NEUROLOGICAL, AND SYSTEMIC DISEASES

ziliahealth.com

WHAT WE DO

Zilia has developed the Zilia Ocular, a non-invasive platform technology combining imaging, spectroscopy, and artificial intelligence to assess biomarkers in the eye. This oculomics technology operates similarly to a retinal camera but also leverages the eye's optical properties and its unique connections to the vascular system and brain, capturing invaluable insights into ocular and systemic health. The first application of this technology is ocular oximetry, enabling quantitative measurement of retinal oxygen saturation—a key biomarker that facilitates early diagnosis and management of major eye diseases, including glaucoma, diabetic retinopathy, and age-related macular degeneration.

TOP TAKEAWAYS

- Zilia is at the forefront of innovation in eye care and systemic health with its advanced Zilia Ocular platform, a breakthrough in non-invasive biomarker measurement
- Having secured FDA 510(k) clearance for retinal imaging and preparing a De Novo submission for ocular oximetry in the coming months
- Zilia is strategically positioned to redefine diagnostics and preventive care
- Our technology, validated through multiple clinical studies, has gained strong momentum within the research community and pharmaceutical sectors, underscoring its clinical potential and market readiness
- With a TAM projected at $4.8 billion by 2030, Zilia's experienced leadership in vision science and biophotonics is driving expansion into eye care, neurology, and cardiology—poised to deliver impactful insights and growth in these critical healthcare areas.

SEEKING

Zilia seeks to partner with U.S.-based investors and strategic allies to accelerate the commercialization of its Zilia Ocular platform and expand its presence in clinical and research markets. **We aim to raise $15M USD** in this round to support regulatory approvals, including FDA De Novo submission, enhance AI-driven analytics, and scale manufacturing capabilities. This funding will also drive clinical studies, enable development of a second-generation Zilia Ocular with advanced features and significant cost reductions, and facilitate partnerships with leading healthcare institutions—ultimately bringing our transformative ocular oximetry technology to U.S. eye care providers while exploring broader applications in neurology and cardiology.

REPRESENTATIVES

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EDTECH
MARKETPLACE
Seed

fabli

Fabli

fabli.co

SCREEN-FREE AUDIO PLAYER WITH INTERACTIVE STORIES AND GAMES THAT FOSTER CHILDREN'S IMAGINATION, LEARNING, AND EMOTIONAL WELL-BEING

WHAT WE DO

Fabli provides a screen-free audio player designed for children aged 0-10, offering interactive stories, games, and educational content. Our device encourages imagination, emotional growth, and cognitive development through play, all without the distractions of screens. Fabli also features bilingual content in English, French, with regular updates through a content subscription. Additionally, our SaaS platform allows parents and educators to create personalized adventures, enhancing engagement and learning. Built with local manufacturing in Québec, Fabli offers a safe, enriching alternative to screen time, promoting mindful play and development.

SEEKING

Fabli is seeking strategic partners and investors in the U.S. to support our expansion and accelerate our growth. **We are currently raising $1.5M USD** as part of our seed round to scale production, enhance bilingual content, and expand our B2B/B2C channels across North America. The funds will also support further development of our SaaS platform and the creation of new, interactive adventures. With local manufacturing in Québec and growing demand for screen-free educational solutions, we aim to position Fabli for mass-market expansion in the coming year.

TOP TAKEAWAYS

- Fabli is a Québec-based, woman-owned startup creating screen-free audio experiences for children
- We have already raised $773K CAD in non-dilutive funding, with $51K CAD in pre-orders and 1,000 units pre-sold through pending distribution contracts. Our B2B/B2C model targets both parents and educational institutions, with content available in English, French, and Québecois.
- Fabli's local manufacturing partner ensures scalability, while our SaaS platform offers personalized, interactive adventures for children.
- The KidTech market is rapidly expanding, with growing demand for educational, screen-free alternatives.
- Led by founders with expertise in retail, digital transformation, and education, Fabli is positioned for mass-market growth in North America.

REPRESENTATIVES

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Pierre-Edouard Goriaux, Co-Founder and CEO
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EDTECH

DIGITAL HEALTH / PERSONAL DEVELOPMENT

Seed

VLVT

BOOSTING RELATIONAL INTELLIGENCE WITH AI-DRIVEN TOOLS AND SENTIMENT ANALYSIS TO FOSTER HEALTHIER, MORE FULFILLING RELATIONSHIPS AND EMOTIONAL WELL-BEING

vlvtapp.com

WHAT WE DO

VLVT is an AI-powered app that enhances relational intelligence by helping individuals understand themselves and their relationships better. Through personalized insights, sentiment analysis, and bite-sized lessons, users can improve communication, emotional connection, and overall relationship health. VLVT offers a unique blend of technology and psychology, providing users with real-time feedback on their emotional states and relationship dynamics. The platform supports both individual users and couples, allowing anyone to strengthen their relational skills, whether single or in a partnership, making love intelligence accessible, affordable, and effective for everyone.

TOP TAKEAWAYS

- VLVT is an AI-powered app transforming relationship health through personalized insights and sentiment analysis
- We have a growing waitlist of over 1,000 users, and in our closed beta, 100% of participants indicated they would consistently use our lessons, spending an average of 22 minutes per day on the platform
- Our platform uniquely serves both individuals and couples, making it accessible to a broader audience
- The total addressable market for relationship intelligence and couples therapy exceeds $90 billion, with significant unmet demand. Our founding team includes seasoned professionals in psychology, AI, and tech
- We have strong traction among Gen Z and Millennials

SEEKING

VLVT is seeking $1.5M in pre-seed funding from investors and strategic partners in the U.S. to accelerate the development and expansion of our AI-powered relational intelligence platform. This funding will support our growth in key markets, enhance product features, and scale our user base, focusing on partnerships with universities and corporations to integrate VLVT into student mental health plans and employee benefit packages. We're looking for investors who believe in the transformative potential of relationship health technology and are eager to support our mission of revolutionizing emotional and relational well-being across the globe.

STAGE

We are currently in the seed stage and are raising a $1.5M pre-seed round to accelerate development, expand our platform, and scale user acquisition.

REPRESENTATIVES

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ENTERPRISE / SAAS
ARTIFICIAL INTELLIGENCE
Seed

eeva

Eeva

eeva.ai

ADULTING MADE A LITTLE EASIER: MANAGE YOUR HOME, ORGANIZE YOUR LIFE, AND COORDINATE WITH YOUR PEOPLE IN ONE PLACE

WHAT WE DO

eeva is an AI-driven platform designed to tackle the challenges of adulting by simplifying homelife management. It centralizes all essential tasks—such as scheduling, reminders, maintenance tracking, and document management—into a single, collaborative hub. With the aim of reducing the overwhelming mental load associated with household responsibilities, eeva automates repetitive tasks and organizes important information in one place. By streamlining daily chores and household coordination, eeva makes the complexities of adulting more manageable, helping users create a sense of order and harmony in their lives

TOP TAKEAWAYS

- eeva is currently in open beta on both the App Store and Google Play, with over 1,000 users and an average session time of 6+ minutes
- Our total addressable market (TAM) in North America exceeds $30 billion, highlighting significant growth potential
- We plan to begin generating revenue in January 2025. Co-founded by Adrienne Jung and Jarrod Nichol, eeva has been entirely developed in-house, demonstrating our team's technical and operational capabilities
- Over the past year, we've successfully raised $1.3 million USD to fuel our product development and growth, and we're now ready to scale with the right strategic partners.

SEEKING

We are seeking to raise $15 million USD from U.S. based investors and strategic partners to accelerate the growth of our SaaS platform (eeva). With this funding, we aim to expand our presence in key U.S. markets, enhance our product's features to better serve our growing user base, and invest in customer acquisition strategies. We are also looking for strategic partners who can provide expertise in scaling operations, access to networks, and insights into U.S. consumer trends. Ultimately, we seek value-added support beyond capital to fuel our next phase of growth.

REPRESENTATIVES

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ENTERPRISE / SAAS
ARTIFICIAL INTELLIGENCE
Seed

HIVELIGHTER

Hivelighter

BLOOMBERG-LIKE FEED FOR SUPERCHARGED KNOWLEDGE LEADERSHIP, AMPLIFYING COMPETITIVE ADVANTAGE FOR CREATIVE AND CONSULTANCY BUSINESS

hivelighter.ai

WHAT WE DO

Hivelighter is an AI-powered platform that pre-reads and highlights content based on a user's unique perspective. Deployed organization-wide, it delivers a flow of actionable research and insight that is customized to the needs of the business and its clients, using only trusted sources. By generating highly-personalized profiles for individuals and teams, Hivelighter allows consultancies, agencies and other thought leaders to automate key research and knowledge leadership processes while preserving the insight, creativity and perspective that are the cornerstone of their competitive advantage. Hivelighter's highlight-centric approach solves the untrustworthy, summary-based, generic tendencies of conventional AI-driven research, delivering results that can be shared directly with clients.

TOP TAKEAWAYS

- Targeting fast-growing, underserved, $1.2B segment (40.2% CAGR) in the $1T knowledge management market with insight-driven AI-powered research automation that serves the needs of high-level creative and knowledge-intensive firms
- Strategic partnership with Canada's largest independent marketing agency validates our enterprise-ready solution and provides immediate access to Fortune 500 clients
- Early product adoption shows 10x efficiency gains in research workflows
- Database of 12K users provides rich training data for our AI models
- Entrepreneurial team includes deep expertise in AI/ML and international brand building
- AI profile generation technology is being patented

SEEKING

Seeking $2M in seed funding to accelerate product development and revenue growth ($11M ARR by 2026). Beyond capital, we're looking for strategic partners who can fast track distribution and/or customer introductions in knowledge-leadership sectors, particularly consulting firms, research organizations, ad agencies, law firms and financial services. We seek investors with experience scaling B2B SaaS platforms and fostering integration partnerships with complementary productivity tools. The funding will support expanding our engineering team, enhancing our AI capabilities, developing enterprise features, and building out our sales infrastructure to capitalize on strong early customer interest.

STAGE

Seed stage. We have a live product with enterprise trials underway, converting to paying customers by Q1 2025, alongside a new strategic partnership with Canada's largest independent marketing agency. We've demonstrated strong product-market fit, validated through client adoption (12K+ users), following a pre-seed angel funding that helped develop our core technology.

REPRESENTATIVES

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ENTERPRISE / SAAS

HR TECH

Seed extension

Kind Innovations (Workind)

MAKING IT EASY FOR BUSINESSES TO TAKE CARE OF THEIR EMPLOYEES

workind.ca

WHAT WE DO

Our technology enables employers to easily allocate flexible Canadian or U.S. dollars toward employee wellbeing. With a turnkey offering, it features a wellness marketplace, personal spending account, an intuitive admin console, and a user-friendly platform that fosters employee engagement. The solution simplifies managing multiple employee wallets, integrating e-commerce stores, and providing services to make daily life easier, creating a streamlined and impactful experience for decentralized teams. Workind's platform offers a range of services and products tailored to each employee's unique lifestyle. From prepared meals to tutoring, to caregiver support, the services we offer meet the unique needs employees express and help employers attract and retain great talent.

TOP TAKEAWAYS

- $400,000 ARR
- Raised 1.4M$ with National Bank of Canada, angel investors, BKR Capital, Accelia Capital & Investissement Québec
- +15,000 active users
- $650 on average per e-wallet per year (between $1,500 and $4,000 for Enterprise Employers)
- Net Promoter Score of 80
- 90% satisfaction rate

STAGE

We are now in the commercialization phase of our product, and are planning a seed extension round in 2025

SEEKING

Our technology enables employers to easily allocate flexible Canadian or U.S. dollars toward employee wellbeing. With a turnkey offering, it features a wellness marketplace, personal spending account, an intuitive admin console, and a user-friendly platform that fosters employee engagement. The solution simplifies managing multiple employee wallets, integrating e-commerce stores, and providing services to make daily life easier, creating a streamlined and impactful experience for decentralized teams. Workind's platform offers a range of services and products tailored to each employee's unique lifestyle. From prepared meals to tutoring, to caregiver support, the services we offer meet the unique needs employees express and help employers attract and retain great talent.

REPRESENTATIVES

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ENTERPRISE / SAAS
ARTIFICIAL INTELLIGENCE
Seed

Moda Match

REVOLUTIONIZING APPAREL WITH PHOTOREALISTIC A.I. MODELS TO SOLVE IMAGE PRODUCTION CHALLENGES

moda-match.com

WHAT WE DO

We host a range of A.I. solutions within our suite of services. Our Digital Modelling allows business to supplement/eliminate the need for traditional photography through our customizable, photorealistic models. Our Model Swap solution involves our customers sending us preexisting on-model imagery and then having us swap out their model for one of our A.I. models, based on our clients needs. Our solutions allow apparel companies to significantly reduce their photoshoot costs, labour and image turnaround time while increasing model customization and allowing for unlimited image usage rights. We are also in a position to facilitate rapid refreshment of old imagery, increase model diversity and speak to current trends towards hyper-personalization.

TOP TAKEAWAYS

- Our A.I training and dataset were created in-house through our own photoshoots with signed models allowing us to produce images that are unique to us as well as being highly defensible against any potential legislation that may happen regarding generative A.I and the use of copyright materials
- Currently have two MVP solutions in market generating pilot revenues and host a robust pipeline of customers signed to LOIs to use our solutions when we progress from our beta
- Strong team, comprised of a CTO who has decades of experience in A.I., multiple successful tech exits and authored numerous patents
- Strong advisory team, inlcuding Hershy Segal, former president and founder of Le Chateau - previously one of the largest apparel companies in Canada

SEEKING

Seed round of $1.5M USD.
We plan for most investment to come in as SAFE notes but are offering equity to smart money investors or those who can help bring value and advance our venture.Our primary objective in working with this program is help expanding our operations in the United States. We believe that working with mentors who can give strategic advice, potentially help with their own experience and network would be of enormous value to use. A dedicated program to help support and accelerate our expansion into the US, whether in sales, building brand awareness or providing guidance, is one that we are keen to be a part of.

STAGE

We have our solutions in market and are generating revenues. This current raise is a Seed round of $1.5m USD

REPRESENTATIVES

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ENTERPRISE / SAAS
HR TECH
Series A

Nurau

ELEVATING THE FRONTLINE EMPLOYEE EXPERIENCE WITH AI DRIVEN COACHING

nurau.com

WHAT WE DO

Nurau provides AI-driven coaching solutions for frontline managers in industries like retail and manufacturing. Our platform, the eCoach, delivers real-time, personalized guidance to help managers handle people-related challenges, such as employee conflicts, onboarding, and operational issues, allowing them to focus on improving store performance and customer satisfaction. By integrating company policies and industry best practices, Nurau's eCoach equips managers with the tools they need to enhance team dynamics, reduce turnover, and optimize productivity. With proven ROI, Nurau helps organizations mitigate risks, reduce escalations, and drive profitability through better leadership on the frontlines.

SEEKING

Nurau is seeking strategic investors in the U.S. to help accelerate our growth and market expansion. **We are currently raising $5M USD in our series A round, with $1.5M raised as a Seed,** to further develop our AI-powered eCoach platform and scale our sales and marketing efforts. We are specifically looking for partners who have strong networks in these industries. Our goal is to expand our U.S. footprint and continue to streamline and scale our sales process.

TOP TAKEAWAYS

- We are on track to hit $3M in ARR by late 2025
- Our platform has already demonstrated over 600% ROI for leading retailers and manufacturers across North America by significantly reducing HR escalations and improving operational profitability
- The retail market, our initial target, represents a $20B TAM in North America alone
- Our founding team combines deep expertise in neuroscience, AI, and SaaS go-to-market.
- We are seeking Series A funding to scale our solution and capture a larger market share in both retail and adjacent frontline sectors.

REPRESENTATIVES

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ENTERPRISE / SAAS
DEFENSE
Series A

OVA

stellarx.ai

EMPOWERING INDUSTRIES WITH A CUTTING-EDGE SPATIAL AI SOLUTION TO TRANSFORM TRAINING, ENHANCE SAFETY, AND DRIVE OPERATIONAL EFFICIENCY

WHAT WE DO

OVA offers StellarX, a powerful AI-driven platform that enables the creation of virtual and mixed reality training environments tailored for industrial and corporate applications. Designed for non-programmers, StellarX leverages Large Language Models (LLMs) to provide real-time, AI-guided interactions, transforming training experiences through contextualized feedback and adaptive learning support. With spatial AI capabilities, including intelligent environment responses and seamless scenario setup, StellarX enables companies to rapidly develop realistic simulations for both hard and soft skills training. This solution empowers organizations to enhance safety, optimize performance, and deliver high-impact learning, accelerating knowledge retention and operational efficiency.

TOP TAKEAWAYS

- OVA has achieved robust growth, reaching nearly CAD $6M in revenue with a steady 200% year-over-year increase over the past three years
- With ARR making up about 80% of our revenue, our subscription model drives sustainable income
- We operate in a substantial market with a TAM projected at $16.2B by 2027, offering a unique solution within the 3D creation and spatial AI sector for industries
- Our team of approximately 30 skilled professionals is committed to developing scalable, user-friendly AI-powered XR training solutions

SEEKING

We are seeking strategic partnerships with U.S.-based CVC firms within relevant industries to expand the reach of StellarX, our AI-powered XR training platform. Ideal partners would not only integrate our solution into their own training and operational processes but also serve as resellers to broaden market adoption. Together, we aim to drive safety and operational efficiency advancements by providing industry-specific applications that leverage AI and immersive training technology, facilitating large-scale deployment and enhancing workforce performance across sectors like manufacturing, steel, and defense.

STAGE

Profitable, Series A

REPRESENTATIVES

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ENTERPRISE / SAAS
ARTIFICIAL INTELLIGENCE / BANKS
Pre-Seed

STS

Strategic Thinking Systems

AI HELPING INDIVIDUALS AND TEAMS DECIDE FOR THEMSELVES

sts42.com

WHAT WE DO

While everyone is trying to build the AI that decide for you, we provide thought partners helping individuals and teams thinking by and for themselves.We call this approach Collaborative power thinking - multiple users and multiple AIs working together. We use Precise Context Curation™ to align the AIs with your intentions.

The AIs provide cognitive support to identify blind spots, biases, risks and alternate scenarios from diverse perspectives. Building consensus in real-time and achieving buy-in from everyone involved

The result: better decisions and actionable plans in minutes instead of hours and days.

TOP TAKEAWAYS

- Reached 250 users by October 2024, including 6 paying customers
- MRR is 1K with 50% monthly growth from June to September
- Early adopters are individual management consultants and boutique firms
- Targeted beachhead are project management offices at large corporations, starting with banking
- Technical founder with 1 patent, extensive startup and enterprise sales expertise and 2 successful exits
- 3 cofounders include extensive strategic consulting experience and 1 PhD in industrial and organizational psychology
- TAM: composed of multi-trillion dollar management consulting industry which we intend to disrupt with our flexible and scalable approach to support individuals and teams

SEEKING

Raising a pre-seed round from Silicon Valley investors on a 1M$ rolling-close SAFE, with a cap of 8M$ post and 20% discount.
Early investors will benefit from a most favored nation clause.

The funds will be used to:
- Hire engineers to speed up development
- Improve ease of use
- Add more power thinking features
- Implement enterprise-grade security
- Train AI on proprietary decision data
- Get to 100K users and 1M ARR in 1 year

The right partners will have enterprise client connections (banking ideally) and a strong interest in "what's next" for adoption and deployment of innovative AI applications.

REPRESENTATIVES

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Priya Bains, Director of Strategy Decisions
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ENTERPRISE / SAAS
MARTECH & AI
Seed

streamforge

Streamforge

SETTING A NEW STANDARD IN INFLUENCER MARKETING WITH AI-DRIVEN INSIGHTS, ANALYZING BILLIONS OF DATA POINTS TO CONNECT BRANDS WITH THE RIGHT AUDIENCES FOR UNMATCHED RESULTS

streamforge.com

WHAT WE DO

Streamforge provides the following attributes to solve influencer marketing challenges:
- Precise, intelligent audience matching
- Deep, actionnable data intelligence
- Efficient, fully automated workflows

Streamforge cuts time and resources needed using the most advanced AI technology on the market.
- Reduced time to complete tasks (5x)
- Fewer resources required (2x)

TOP TAKEAWAYS

- Launched SaaS product in Feb 2024. Since launch, we have $400k ARR USD and 30+ paying customers, with an average annual contract value of $15k.
- Total available market of $116 billion over the next 5 years in influencer marketing, in addition to $1 trillion+ in marketing budget.
- Founding team has seen the pain points of running influencer campaigns as they've been in the industry for almost a decade.
- Use of funds:
  - Accelerating AI tech innovation
  - New revenue streams with on-platform payments
  - Market expansion into brands and mobile

SEEKING

We are looking to partner with strategic investors who can help with GTM motion in terms of acquiring new logos within the brands/mobile space. Also, an expertise within the influencer marketing space / creator economy space would be helpful to understand market dynamics and scalability of product.

STAGE

We are currently at the pre-seed stage, having raised $1.2M USD in July 2023. **We are currently in the process of raising ~$2M USD for a seed round**.

REPRESENTATIVES

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FINTECH
ARTIFICIAL INTELLIGENCE
Seed

Berkindale Analytics

ADVANCED DATA ANALYTICS AND AI-DRIVEN INSIGHTS TO EMPOWER DECISION-MAKING AND ENHANCE ALPHA GENERATION FOR CAPITAL MARKETS AND TRADING TEAMS

berkindale.com

WHAT WE DO

Berkindale Analytics provides a robust analytics platform designed for capital markets, quantitative, research, and trading teams. Our platform combines advanced data orchestration, real-time sentiment analysis, transaction cost analysis (TCA), and unique modules like Top of Book, Market Replay, and Matched Trends. With features tailored for liquidity insights, bid-ask spread monitoring, and sector-specific reporting, we enable users to make data-driven decisions with precision. Our solution integrates AI and machine learning to help clients uncover alpha, improve trade executions, and stay ahead in a fast-paced market, supported by a flexible API for seamless data access and integration.

TOP TAKEAWAYS

- Berkindale Analytics delivers advanced data analytics and AI-driven insights tailored to capital markets and trading teams
- We have achieved notable traction, with strong interest from quantitative research firms and a robust pipeline of potential clients
- Our platform supports decision-making with specialized modules, including Top of Book, Transaction Cost Analysis (TCA), and Market Replay, enhancing alpha generation and trade efficiency
- Our founding team brings extensive experience in finance and technology, driving product innovation in a total addressable market valued at $15 billion USD
- With half of our Seed round goal secured, we are well-positioned to scale operations and expand in the U.S.

SEEKING

Seeking $1.5M USD to fuel our next growth phase, focused on expanding our presence in the U.S. and enhancing our data analytics platform. We aim to partner with investors and strategic allies who bring deep industry expertise, connections in capital markets, or complementary technology capabilities. This funding will accelerate product development, drive client acquisition, and support ongoing innovation in AI-driven insights for trading and research. We welcome partners who align with our mission to empower market professionals with advanced, actionable intelligence for alpha generation and informed decision-making.

STAGE

We are currently at the Seed stage, actively raising a Seed round, with half of our fundraising goal already completed.

REPRESENTATIVES

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Check our pitch

FINTECH
ARTIFICIAL INTELLIGENCE
Seed

Happly AI

DEMOCRATIZING FUNDING OPPORTUNITIES BY HELPING USERS FIND, APPLY & QUALIFY FOR GRANTS, PROCUREMENTS, TAX CREDITS AND PROGRAMS BASED ON THEIR UNIQUE PROFILES

happly.ai

WHAT WE DO

Our platform democratizes funding for our users by matching them with financial opportunities tailored to their unique profiles. This encompasses a broad range of prospects, from grants, procurements, tax credits, to incubators, accelerators, and pitch contests. Leveraging Ai (OCR, NLP and machine learning) our Grant GPT feature optimizes their application processes by auto-populating documents and identifying and rectifying potential errors, increasing the likelihood of securing funds. We empower the funding strategy of startups, established corporations, municipalities, universities, artists, creatives and even nonprofits. Our intellectual property (IP) strategy is robust and carefully crafted to protect the unique assets and competitive edge of our platform. We are in the advanced stages of seeking trademarks for distinct elements of our AI processes, our user interface (UI), user experience (UX), and our proprietary Grant GPT tool and “One-Click Apply” feature.

STAGE

We are currently bootstrapped and profitable, now preparing for our first seed round to fuel our expansion into the US market.

Watch our promo video

Check our pitch

SEEKING

We are raising $2.5M in equity on a $14M pre-money valuation, alongside an additional $500K in non-dilutive funding through grants and loan products.

TOP TAKEAWAYS

- 14 full-time employees (7 software engineers and 2 data scientists)
- Amassed over 62K users who have collectively secured over $70.7 million in funding and helped these users create close to 2K jobs
- Monthly MRR has grown from $0 in 2022 to $74K with second fiscal year closing at $752K
- 3 quarters of 2024 have brought in nearly 95% of total revenue of 2023
- On track to reach $1,4M in gross revenue for 2024
- Engaged in Letters of Intent & pilot programs with 2 foreign governments to enhance procurement platforms
- Potential pilot with Ontario government
- Recently completed a white-label agreement with Canada’s largest fintech company
- Solution piloted by one of the big five Canadian Banks in Toronto

REPRESENTATIVES

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Sean Muir, CPO & Co-Founder
LinkedIn

FINTECH
CLEANTECH & SUSTAINABILITY
Seed

Oxia Initiative

SIMPLIFY ENTIRE ESG PROCESS WITH THE BEST ACCURATE DATA, FOR ALL STAKEHOLDERS - INCLUDING FINANCIAL INSTITUTIONS, BUSINESSES, AND DATA PROVIDERS

oxia-initiative.com

WHAT WE DO

Oxia's SaaS - DaaS platform simplifies the entire ESG process for all stakeholders - including financial institutions, businesses, and data providers.

CARBOSCOPE: SaaS platform that simplifies ESG reporting and decarbonization for all stakeholders, in one place. It ensures compliance, reduces climate risks, and delivers clear, accurate ESG reports to boost confidence in meeting climate goals.

TOP TAKEAWAYS

- SaaS - DaaS platform simplifies the entire ESG process for all stakeholders - including financial institutions, businesses, and data providers. Our freemium offer allows financial institutions to collect accurate ESG data from their clients (businesses) , who receive compliant ESG reports at ZERO cost, without needing additional staff or contractors. This data helps automate ESG portfolio reporting, achieve decarbonization targets, and better manage financial real risks
- The freemium model accelerate our path to be the best ESG accurate data hub worldwide, and will unlock two additional revenue streams
- This year, we have doubled our sales and generate $500K in ARR with 3 clients (financial Institutions) and delivered over 250 ESG reports to businesses (end-users)
- TAM : 2B$ in 2025
- We've been able to get those incredible results because We have the right combination of finance, climate change, Tech, and growth experience. Founders : Emmanuelle Tavernier, CEO & Mahmoud El Nouri, CGO.

SEEKING

We are seeking 3,5M$USD from U.S.-based investors to fuel our rapid growth and expand our market reach in the U.S.. This investment will allow us to enhance our platform's user experience, accelerate product development to expand our service offerings, and scale our AI and ESG teams. We are targeting key markets, including California, Boston, NYC, and Chicago, with dedicated marketing and sales efforts.
We envision partnerships that align with our goal of making ESG insights accessible and impactful for stakeholders, including banks and financial institutions as union banks, PE , Impact funds, etc. We are already in advanced discussions with Morningstar in Chicago and S&P in NYC, both of whom could become pivotal strategic partners and investors.

REPRESENTATIVES

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Watch our promo video

Québec

FOOD AND BEVERAGE TECH
CONSUMER GOODS
Seed / Series A

bello.

Bello

TURN YOUR TAP WATER INTO YOUR FAVOURITE DRINK

bellowater.com

WHAT WE DO

Bello has developed a smart water dispenser that purifies and personalizes beverages according to consumer preferences using reusable and recyclable capsules.

Each capsule can produce up to 15 liters of drink. With the press of a button, users can enjoy purified water or a custom drink with a variety of flavors and benefits, including functional lemon-ginger beverages, iced tea, matcha, and electrolyte sports drinks.

Our product replicates nearly any beverage on the market while providing convenience and economic advantages, all while being environmentally friendly through its recyclable capsules.

SEEKING

We are seeking strategic partners and investors to support Bello's expansion into the U.S. market. **Our goal is to raise $4M at a $20M valuation** to enhance our marketing efforts and establish distribution channels.

This funding will enable us to accelerate brand awareness and capture market share in the growing beverage industry. By collaborating with investors who share our vision for sustainability and innovation, we can revolutionize hydration experiences for consumers across the U.S. while driving profitable growth and making a positive environmental impact.

STAGE

Seed or Series A, depending on the discussion

TOP TAKEAWAYS

- Bello began its journey through bootstrapping, evolving from a kitchen lab into a pioneering beverage company. We meticulously developed hundreds of functional prototypes, resulting in multiple patents that showcase our commitment to innovation
- Our brand, anchored in hydration, sustainability, innovation, and quality, has cultivated a loyal customer base and generated over $300,000 in sales, validating market demand
- We have raised over $2 million while maintaining a clean cap table.
- Additionally, we've established several production lines for machines and capsules, ensuring a smooth transition from prototype to market-ready product
- Our achievements have garnered validation from peers and media, including recognition at CES and coverage from outlets like CNET, Forbes, and USA Today.
- With our product and brand prepared for growth, we are ready to scale with this investment.

REPRESENTATIVES

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Check our pitch

FOOD AND BEVERAGE TECH
Seed

Opalia

opaliafoods.com

THE WORLD'S TRANSITION TO A SUSTAINABLE FOOD SYSTEM THROUGH CELL-BASED DAIRY PRODUCTS THAT DON'T COMPROMISE ON QUALITY

WHAT WE DO

Opalia is developing a technology to make real milk without cows for B2B customers to turn into more sustainable dairy products that perform just like the real thing. We are using bovine mammary cells to make milk with all of its components (protein, fat, and lactose). Our process can produce up to 95% less greenhouse gases, use up to 90% less land and 97% less water than existing dairy production methods. Moreover, by fitting into existing infrastructure and processes, Opalia has the potential to capture a significant share of the almost 800-billion-dollar global dairy market.

SEEKING

Opalia is planning to raise $7M to scale our technology and apply for regulatory approval in the US. We are interested in leveraging local networks through investors and strategic partners to help us secure regulatory approval and prospective customers to go to market in the US. We are looking for investors and partners with deeptech, cleantech, and/or food & beverage experience to support our scale and commercialization strategy. We already have US investors on our cap table like Big Idea Ventures and Sustainable Food Ventures who have LPs like the Bel Group, Arla, and Meiji.

TOP TAKEAWAYS

- We previously raised around $3M in dilutive and non-dilutive sources
- We have a proprietary technology and are the global leader in cell-based milk production
- We have a traditional dairy company on our cap table looking to re-invest in our next round
- We were established in 2020 and are a team of 5 based in Montreal

REPRESENTATIVES

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STAGE

We are currently at TRL 4+, we have a working prototype that we have to scale, We are raising a Seed extension to reach pilot scale and get closer to commercialization.

Check our pitch

FOOD AND BEVERAGE TECH
SUPPLY CHAIN
Series A

Relocalize

relocalize.com

REVOLUTIONIZING THE FOOD SUPPLY CHAIN WITH MICRO-FACTORIES FOR FRESHER, MORE SUSTAINABLE PRODUCTS, WHILE CUTTING COSTS AND EMISSIONS

WHAT WE DO

Relocalize specializes in deploying autonomous micro-factories directly at food retailers' distribution centers, revolutionizing how products are manufactured and distributed. Our micro-factories eliminate the need for long-haul transportation and reducing both costs and carbon emissions. This innovative approach not only enhances product freshness and availability but also aligns with sustainability goals by minimizing environmental impact. With a scalable model designed for easy integration into existing operations, Relocalize offers a practical solution for retailers to innovate within their supply chains while pursuing measurable financial and environmental benefits.

TOP TAKEAWAYS

- Poised to redefine the food supply chain with its groundbreaking autonomous micro-factory technology
- Since inception, we launched with major regional retailer in the Southern United States, signed a LOI with Top 10 grocery retailer in Canada, have deployed in the US market with 1st FDA-comliant pilot factory serving 6 retail stores and signed US$250M infrastructure financing LOI with California PE group

STAGE

Closed Seed Round in 2024, Looking to close a Series A in 2025.

SEEKING

In 2025, Relocalize will seek $10-20 million in Series A funding to accelerate the expansion of our micro-factory technology across the U.S. market. This investment will support scaling our production capabilities and broadening our operational footprint to meet growing demand. We aim to partner with strategic investors who can provide not only capital but also industry expertise and distribution networks that align with our vision of transforming the food supply chain. These partnerships will be crucial as we aim to establish a more sustainable, efficient, and localized production system in the North American retail sector.

REPRESENTATIVES

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GIS & GEOINT

ENGINEERING & MEDICAL IMAGERY

Seed

AYE3D

THE ONLY 3D GLASSES-FREE DISPLAY BUILD FOR B2B THAT HELPS YOU TAKE BETTER DECISIONS FASTER

aye3d.com

WHAT WE DO

We build a 3D glasses-free display that offers the best 3D experience and display 3D & 2D simultaneously without compromise.
We provide the best depth perception into or out of the display. You can read fonts as small as Times 6 without effort. We have the lowest latency and no motion blur hence no motion sickness. Every user is comfortable using it all day. Our 3D glasses-free display provides All Spatial Computing's advantages for the desktop.

TOP TAKEAWAYS

The initial market is a replacement market opportunity in GIS including GEOINT of 400 M$ USD.

- We have actually "Opportunities and leads" for 25 M $ USD in GEOINT only.
- The US government have only 2 certified 3D display and we are the only 3D glasses-free display.
- There are 12 M users in the "Engineering & Design" market, and we have a partnership with Dassault Systemes one of the leader in the CAD market.
- Our CTO design and sold a previous 3D display in 2005.
- We use our own unique and patented technology.

SEEKING

We would like our new investors to help us strenghten our relation with the US government in the GEOINT market. **We are raising 4 M$ USD.**

STAGE

We are at the seed stage. We found our product market fit in the GEOINT (Geo-Intelligence) market. We are the only certified 3D glasses-free display for the US Government. We have sold our product to NGA and USAF.

REPRESENTATIVES

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Check our pitch

IOT / CONNECTED DEVICES
ARTIFICIAL INTELLIGENCE
Seed

LATENCETECH

Latence Tech

ALLOWING TELECOM AND INDUSTRIAL COMPANIES TO QUICKLY IDENTIFY, SOLVE AND PREVENT CONNECTIVITY ISSUES TO UNLOCK THE POTENTIAL OF THEIR CRITICAL INNOVATIONS

latencetech.com

WHAT WE DO

We provide a single pane of glass real-time AI based wireless network monitoring & analytics platform that helps businesses visualize and solve their network issues. We provide real-time monitoring, predictions, and recommendations on how to improve your network with a focus on stable low latency. Our solution is available in 3 different interfaces to better match clients needs, (Enterprise on prem, Cloud Web App and an iOS/Android mobile app). It is flexible and easy to deploy (using Docker containers) in multiple locations on the network, including connected devices (IoT), to get the IoT "user experience" of its connectivity. The results are easily visible from a user-friendly dashboard or via open APIs.

SEEKING

We are seeking 1.5M USD - 70% for commercialization efforts - 30% for continuing the R&D and product development.
We are looking for smart money from US investors to help us grow and acquire new clients in the US market. We are looking for investors that have the ability to open doors and that can connect us to potential clients for our solution in the telecom, industrial, financial, defense or entertainment sectors to fast track our growth.
We are looking for investors who have experience in guiding a software company into its growth and that can help us increase our presence in new target markets.

TOP TAKEAWAYS

- Mature product (3 years of product development, tested on 100+ company networks) 1.1MUSD of non dilutive funds invested in R&D. Filled PCT patent in the US (October 2024)
- Experienced and qualified founding team, and experience business representatives
- Technical Advisors: Vince Fusillo (ex-Ericsson, Ex-Samsung), Laurent Mussot (Orange), Olivier Mignault (ex- co-founder Ookla Speedtest)
- 6 active paying clients: Orange Group, MAGNA International, TDF, Ericsson Canada, ArcelorMittal, Capgemini., In trial with: Telefonica, Nokia, Bell, Thales, MyCom OSI, Bouygues Telecom, CNES. Resellers: LS Telecom (Africa), Netmetrix (Spain/Portugal), Opticell (France), Ekinops (Europe)
- Pipeline of over 20 very promising clients
- ARR:100kUSD
- Ongoing mining PoC in Quebec (Sep 2024-2025, 740kCAD)
- New AI-based PoC with Ericsson submitted October 2024 to be confirmed (200kCAD)
- TAM: 3 B$ USD per year
- SAM: 700m$ USD per year
- SOM: 50 m$ USD per year

REPRESENTATIVES

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Québec

MARKETPLACE

ENTERPRISE / SAAS

Series A

gomaterials

Go Materials Inc.

PROCUREMENT SOFTWARE LEVERAGING AI TO OPTIMIZE ESTIMATION, BUYING AND LOGISTICS FOR LANDSCAPE PROS

gomaterials.com

WHAT WE DO

Go Materials is a B2B managed marketplace taking on all aspects of procurement, from estimation to delivery. We provide the best sourcing data to our buyers, and a comprehensive procurement solution powered by AI.

GoMatch utilizes supervised learning technology to transform buyer requests into standardized RFQ's. Our Inventory Manager consolidates and standardizes all supplier inventory and price information. GoSource (prototype) employs a mixed integer optimization model to identify the optimal combination of suppliers to minimize landed cost. Delivery Manager optimizes route planning and maximizes truck fill rates using our Business Rule Engine.

TOP TAKEAWAYS

- Addressable nursery sales represent a $10.9Bn USD opportunity. Achieving 16% market share in the Landscape Contractors and Government/Other segments ($5.1Bn USD), in-line with current Quebec penetration in these segments, represents $800M in GMV and $200M in revenue at a take rate of 25%.
- With our tech-enabled, full procurement solution, we are best positioned to win in a space with limited competition.

SEEKING

Over and above the **Series A funding - $10MUS -** Go Materials is seeking investors that can provide strategic perspectives, networking and the potential to support future funding rounds.

The funding will enable Go Materials to grow GMV from $23M to $261M and the take rate from 17% to 24% (from 2024 to 2027). The GMV transformation will include on-boarding of account manager cohorts, adding business intelligence capability and acquiring independent plant brokers.
The improved take rate will come from a technological investment that will include launching GoSource estimation intelligence, completing the inventory upload automation and developing a buyer SaaS offering. ($ in CAD)

REPRESENTATIVES

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Check our pitch

MEDIA
ARTIFICIAL INTELLIGENCE
Pre-Seed

hint

HINT

MEDIA INDUSTRY TOOL TO CREATE PERSONALIZED, ACCURATE AND IN-DEPTH CONTENT

hintme.ca

WHAT WE DO

HINT is a tool for creating customized factual content, supporting critical thinking from the initial research phase to the final writing. How does it works? By providing a tailor-made thinking framework that prompts you to ask the right questions at every stage; and by using your internal data to personalize and increase the quality of your content. Our tool enhances content creation in the media industry by focusing on excellence, accuracy of information and relevance of content.

SEEKING

We are launching our first round in 2025 with a target of $1M, and are looking for financial investors in Canada and the United States.

We'd also like to meet strategic partners who can support us through our next pilot projects. We are targeting media outlets, studios or production houses, agencies or brands working preferably on content or experiences with an informative or documentary flavor.

TOP TAKEAWAYS

- Two seasoned media industry co-foundres with over 15 years' experience in the media world and cutting edge technologies
- Currently signing first clients: national media and organisms in Canada with the highest editorial norms
- Factual content market already represents more than 11B dollars per year and is expected to reach 16B dollars a year within the next decade

REPRESENTATIVES

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STAGE

Currently pre-seed and signing first clients. First results from those pilot projects will be delivered end of March 2025.
Aiming to start raising a seed round in spring 2025.

Check our pitch

MEDTECH

LIFE SCIENCES / HARDTECH

Seed

EncephalX

AIMING TO IMPROVE THE QUALITY OF LIFE OF PATIENTS TREATED THROUGH NEUROSURGERY WITH ADAPTED PRODUCTS THAT PROMOTE A RAPID AND UNCOMPLICATED RECOVERY

encephalx.ca

WHAT WE DO

EncephalX is Canadian start-up developing a new standard of care for the treatment of intracranial hypertension (IH). Caused by traumatic brain injuries or strokes, suffering patients are in a life-threatening condition requiring urgent and specialized care. The standard treatment, separated in two cranial surgeries, presents a high proportion of complications.
EncephalX's new dynamic cranioplasty surgical kit combines the two standard surgeries. The patented implant can follow the brain swelling and allows the decompression without compromising the patient's brain safety. As a result, it reduces complications, hospital stays and treatment cost.

SEEKING

EnephalX is currently seeking strategic partners and investors to participate in its certification and commercialization efforts for the U.S. market. We want the support of an entity with a well-established presence in the U.S. and expertise in medical devices. **We're looking for financial commitment for our $1M USD round,** but also to support our clinical trial initiatives, which will begin in 2025 with U.S. hospitals.

TOP TAKEAWAYS

- Our desire to reduce the impact of invasive surgery on the quality of life of quality of life of patients treated in neurosurgery is at the heart of our activities, but also our source of motivation.
- EncephalX's focus is on this new standard of care for the treatment of intracranial hypertension. Thanks to a close collaboration with Canadians neurosurgeons, the surgical products developed by EncephalX will truly meet the needs expressed in intensive care.
- We have received several confirmations from the FDA on our certification pathway, but also highlighting the fact that we are the only company to offer a dynamic solution for the treatment of intracranial hypertension. A condition that affects more than 40,000 patients a year in North America.

REPRESENTATIVES

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Christian Iorio-Morin, CMO
Research Gate

Check our pitch

MEDTECH
LIFE SCIENCES
Seed

POLYTONE LASER INC.

Polytone Laser

polytonelaser.com

BREAKTHROUGH LASER TECHNOLOGY REDEFINING THE TREATMENT OF SOLID TUMORS, NEURODEGENERATIVE DISEASES OF THE EYE & BRAIN AND PERIPHERAL ARTERIAL DISEASE (PAD): TARGETING GLIOBLASTOMA MULTIFORME (GBM)

WHAT WE DO

Kroonz™ is a revolutionary, patent-pending, photobiomodulation laser. Its first target application is glioblastoma multiforme (GBM) – the most aggressive and deadliest brain tumor in adults. Kroonz™ aims to radically increase the 5-year survival of GBM patients from ~6.8% to over 50%, without toxicity and preserving quality of life. Patients apply Kroonz™ painlessly and non-invasively at home. A phase I clinical trial in patients with advanced cancer using a proof-of-concept device demonstrated significant anti-tumor effects with no toxicity. In accord with the latest research in the field, Kroonz™ aims to selectively target diseased tissues, safely and at-a-distance, sparing healthy cells like no other device in the market.

TOP TAKEAWAYS

- Polytone Laser is an alumnus of the prestigious CENTECH Accelerator, Creative Destruction Lab (CDL) (Global Cancer Stream) and Canadian Technology Accelerator
- Three university research centers in North America and two in the European Union (EU) have expressed interest in conducting studies with Kroonz™- our revolutionary laser technology with a total addressable market (TAM) exceeding USD20 billion
- Polytone Laser's team comprises experts in photobiomodulation, medical device development, regulatory compliance, and marketing supported by a growing network of world-class KOLs
- We are seeking partners and funding to advance our technology to the next stage.

SEEKING

Polytone Laser held its first pre-submission meeting with the FDA to outline its path to market, and the company has developed a reimbursement strategy with a top US-based consultant. **Polytone Laser is now raising a USD $5M seed round** to further develop and manufacture Kroonz™, perform new in vivo studies in preparation for clinical trials, and continue to develop its regulatory and reimbursement (go-to-market) plans. We seek partners with expertise in medical technology, market access strategies, and distribution networks.

STAGE

Having obtained early-stage grants, and successfully completed its pre-seed round, Polytone Laser is now raising a USD $5M seed round.

REPRESENTATIVES

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MICROELECTRONICS / SEMICONDUCTORS
AUTOTECH
Series A

AWL Electricity

AWL Electricity

REVOLUTIONIZING WIRELESS POWER WITH NEXT-GEN TECHNOLOGY FOR SEAMLESS BATTERY CHARGING, GREATER RANGE, AND DYNAMIC PERFORMANCE—NO CABLES, NO LIMITS

awl-e.com

WHAT WE DO

AWL-E developed a next-gen capacitive wireless power technology that enables seamless charging of batteries and eliminates the need for expensive cable harnesses.

Our wireless power technology enables power transmission over several inches, even through materials, while meeting EMC certification standards. We offer adaptations of this technology for automotive/mobility, industrial, and consumer electronics use cases.

TOP TAKEAWAYS

- AWL-E completed its core hardware design in Q2 2024. Six months after engaging customers, the company generated USD $375,000 in revenue with global clients, including Mitsubishi Electric, Forvia, and Suzuki.
- Current pipeline forecasts revenue between USD $1.5M and $2M for 2025.
- AWL-E's Total Addressable Market (TAM) is the $12.2B$ EV charging market, with a CAGR of 12.2%. AWL-E TAM goes beyond 12.2B$ since they already generates revenue from other industries than EV.
- The founding team is led by CEO E, the inventor behind the core IP, with project management by the CTO, a former Morgan Stanley manager.
- Financially supported by top Canadian investors, including Desjardins Capital and I4 Capital.

SEEKING

We are seeking to raise $15M in our Series A round with a qualified deeptech lead investor, ideally contributing a $5M–$8M ticket, and open to involving 2 to 3 corporate VCs. We aim to close by Q4 2025. Our ideal partner will support our entry into the U.S. investment landscape, offering guidance on market dynamics, customer acquisition, and navigating U.S. governmental channels. This partner will also play a strategic role in onboarding additional CVCs, positioning us for further growth through Series B.

STAGE

Closed Seed in July for 3.5M$, the round was led by Desjardins Capital, one of the biggest Canadian bank. We will be raising our series A.

REPRESENTATIVES

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MICROELECTRONICS/SEMICONDUCTORS
SUPPLY CHAIN
Seed

DIGITHO

Digitho Technologies

DIRECT WRITING TECHNOLOGY FOR FAST PROTOTYPING SEMICONDUCTOR DEVICES AND REDUCE TIME-TO-MARKET

digitho.com

WHAT WE DO

Each step of a semiconductor device fabrication involves patterning of microcircuit parts using lithography technique with photomasks having the pattern on it. Digitho has patented a reprogrammable photomask that fits into these standard lithography systems to generate patterns on-demand. Therefore, allowing direct writing capability for high-volume manufacturing of semiconductors. This technique greatly reduces development time needed to bring a new device to life, because it allows fast development cycles within the same tool as manufacturing. It saves time, resources and photomask management resources for the semiconductor plants.

TOP TAKEAWAYS

- Experienced team in the field of semiconductors (2 co-founders with more than 20yr each in the field. VP strategic business development is serial entrepreneur with 2 exits in IP for semiconductors).
- 6 plants are engaged for pilot projects with Digitho when advanced prototype is demonstrated. Many plants are showing interest. A few distributors in the field of semiconductors are currently investigating traction to their clients (in USA, Europe, Taiwan and Japan). TAM: $4.5B

STAGE

Seed round: Proof of concept done, US patent granted, second patent filed. Made few prototypes. Working on advanced prototype to demonstration on industrial photolithography systems.

SEEKING

Looking to raise $8M. Strategic partner could be semiconductor equipment manufacturers or distributors, investors in deep tech. Looking for partners in the US. We are looking for semiconductor plants that are looking to reduce their development time for new products (for specialty semiconductor: MEMS, sensors, analogs, mixed signal, etc.). Device manufacturers that are looking for a simple and cost-effective solution for die-level identifier for supply chain traceability/security and protection again counterfeiting. Looking for advanced assembly facilities that want to achieve dense routings between chiplets where adaptive lithography is needed.

REPRESENTATIVES

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Québec

MICROELECTRONICS/SEMICONDUCTORS
CLEANTECH & SUSTAINABILITY & AI
Series A

FEMTUM

Femtum

femtum.com

ENHANCING SEMICONDUCTOR EFFICIENCY WITH A UNIQUE TRIMMING PROCESS FOR PHOTONIC INTEGRATED CIRCUITS, ADDRESSING SCALABILITY, YIELD, AND ENERGY CONSUMPTION TO POWER AI-DRIVEN, HIGH-BANDWIDTH SOLUTIONS

WHAT WE DO

The exponential growth of AI has increased the demand of high-bandwidth, energy-efficient semiconductor solutions. Photonic integrated circuits (PICs) have emerged as a leading technology to address these requirements. However, existing fabrication processes face substantial challenges, with yields often below 60%, limiting scalability and raising costs. Furthermore, active structures within PICs contribute to high energy consumption, accounting for over 30% of the total usage. Femtum will develop a unique fully integrated add-on laser process for the post-fabrication correction (trimming) of PICs at wafer-level. With this solution, Femtum considerably increases yield and lowers PICs energy consumption without adding any fabrication steps.

TOP TAKEAWAYS

- Femtum is tackling one of the most significant manufacturing challenges in the semiconductor industry today
- Leveraging our proprietary technology, we deliver a remarkable 50% improvement in yield and up to 30% reduction in power consumption. This translates into substantial cost savings and a rapid ROI for our clients. Currently, our total addressable market stands at $1 billion, projected to grow to $2.7 billion by 2027. We are actively engaged in discussions with leading global semiconductor tech giants, who are eager for our process to reach completion. Our outreach extends across the entire supply chain, including test equipment companies, foundries, and end-users of chips
- Our team of 23 experts brings unparalleled knowledge and dedication, positioning us to launch a market-leading solution.

SEEKING

In December 2023, we successfully closed an oversubscribed Seed round, raising over $5 million to advance our pioneering solution for the semiconductor industry. This milestone was achieved thanks to the support of a strong investor base, including prominent local deep-tech funds such as i4 Capital, Quantacet, Boreal, and Eureka, alongside strategic industry leaders like ELAS Technologies Investment (co-founded by ficonTEC) and Hamamatsu Ventures, a renowned Japanese firm specializing in advanced photonic technologies crucial for semiconductor manufacturing. Building on this momentum, we are preparing for a **Series A round** in 2025, aiming to accelerate the commercialization of our solution and expand our market reach.

STAGE

Currently, we are advancing our technology, having reached TRL 4. By the time we initiate our Series A funding round, our goal is to achieve TRL 8, positioning us to begin accepting purchase orders from clients and transitioning toward commercial deployment

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MICROELECTRONICS/SEMICONDUCTORS
IOT/CONNECTED DEVICES, CLEANTECH, SMART BUILDINGS
Series A

HaiLa

HaiLa Technologies Inc.

ULTRA-LOW POWER RADIOS FOR AMBIENT AND INTELLIGENT IOT

haila.io

WHAT WE DO

HaiLa Technologies Inc., is a fabless semiconductor and software company dedicated to developing ultra-low power radio technologies for IoT. HaiLa developing low power multi-protocol (like Wi-Fi, Bluetooth) radio communication for IoT devices towards extremely efficient battery energy use and ambient powered wireless communications. Originally conceptualized at Stanford University, HaiLa is focusing on scaling IoT sustainably by using complementary methods to the way data is received and transmitted, removing the need for battery maintenance, and leveraging existing wireless infrastructures. Customers and partners are focused on the smart home and building automation spaces, along with consumer electronics, mobile, industrial, transportation, medical, and agriculture markets.

TOP TAKEAWAYS

- Fabless semiconductor company at the forefront of Low power IoT
- We are on our third chip, the Go to market one, on 22nm node
- Received $3M of green subsidies in Canada as we reduce battery waste from IoT devices
- TAM for Ambient IoT is $30-40B/year, $SAM 15B-20B/year, SOM $8-10B/year
- Good portfolio of patents from Stanford and U of Washington
- We have an put together a great team and created a wealth of knowledge in this field
- In the process of creating partnerships with ST Microsystems in micro edge AI

SEEKING

We are looking for funding, good advice and potential introductions. Having some semi-conductor savvy people on our board or as investors could assist us. We are at the forefront of the new Ambient IoT IEEE norm coming out and would like to leverage that. We have a well-rounded team in place but can certainly always learn. Murata was one of the investors in our last round and we are currently talking to Infineon, ST micro systems, Samsung.

STAGE

We have raised about 14M$ US in Seed Money. We are in the semiconductor business and have taped out 2 chips that we can demo. We are working on the current go to market chip and looking to raise **8-12M$ US series A.**

REPRESENTATIVES

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MICROELECTRONICS / SEMICONDUCTORS
Series C

soundskrit
Hear the impossible.

Soundskrit

"HEAR THE IMPOSSIBLE" DIRECTIONAL MEM'S MICROPHONES

soundskrit.ca

WHAT WE DO

MEM's based directional microphones and associated software for consumer products. Directional microphones used in all professional products can now be used in a wide variety of end products from smart phones to conference systems to VR/AR products. Use of these microphones reduces the number, cost, power and ease of use while substantially improving performance. We allow end customers to include features either difficult or not currently capable including true stereo, direction of arrival, noise reduction, and tracking.

TOP TAKEAWAYS

- We have a unique technology allowing directional microphones at the MEM''s scale. Our product is all about performance with a cost benefit included
- Today's end customers use from 2 to 8 current MEMS technology (Omni microphones) in end products
- We can achieve better performance while using only one or two directional microphones. Our product cost is at or less than todays omni microphones, but we command higher ASP's, and higher gross margins, due to our superior performance
- We solve difficult audio problems for our customers. We also provide the software required to implement full performance, replacing the software used with omni microphones
- The MEMs microphone industry ships an average of 15 million units a day, every day, and so we believe there is tremendous upside for our product. We have just begun production shipments (~6 months) and have 40+ active development projects with new customers in a wide variety of end markets.

SEEKING

Currently looking to raise ~$7M to extend our runway and continue our development of 3rd generation product. From strategic investors we are looking for market access and potential joint product development for specific market segments (for example A/R Glasses). We will also look for help in expanding our software product base associated with audio algorithms.

STAGE

We have been in production shipments for ~6 months and looking to the continuing expansion of our customer base through this Series C round.

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ROBOTICS
ARTIFICIAL INTELLIGENCE
Seed

ACRYLIC ROBOTICS

Acrylic Robotics

THE WORLD'S FIRST WAY TO PRODUCE GALLERY-QUALITY PAINTED ARTWORK AT ACCESSIBLE PRICES

acrylicrobotics.ca

WHAT WE DO

Acrylic Robotics is building the world's first method to put a gallery-quality painting on every wall. Our technology transforms any image into a beautiful, textured painting made with real paint on canvas. We're building a new product category that is 10x better than photo prints, more affordable than gallery art and brought to life beyond a screen like NFTs never were. With it, we'll disrupt the photo print market across markets like hospitality, print on demand and home decor ($17B) and hit the untapped sweet spot in price to quality ratio for everyday consumers ($21B).

TOP TAKEAWAYS

- First consumer collection went viral (10M views) and drove $25k in revenue in <1 hour;
- Working with B2B industry leaders worth over $100M in revenue, like Wayfair, Wyndham Hotels and Sensaria (world's leading print manufacturer);
- 400+ top artists on waitlist, 'Future of Art' co-exhibit with Adobe at Art Basel, currently on a world tour across 3 continents as AWS's flagship gen-AI startup.

SEEKING

We're raising $2M USD to execute on these major pilots, validate the market we know to be massive, and demonstrate PMF with our technology.
Specifically:

- Action on pilots with players like Wayfair, Wyndham, Sensaria, etc. Turn these pilots into a B2B flywheel in industries where reputation matters.
- R&D to ship our image-to-painting algorithms. We're ready to launch into B2C by our next financing round.
- Nail our production process with our current tech infrastructure. We have a stable unit cell that can be scaled en masse to meet demand.

We've de-risked our tech stack; we know it's possible and our art looks phenomenal. We've gotten interest from the world's largest player in five of our key B2B verticals.

REPRESENTATIVES

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ROBOTICS
ARTIFICIAL INTELLIGENCE
Series A

HAPLY

Haply Robotics

haply.co

REVOLUTIONIZING DIGITAL INTERACTION WITH A 3D MOUSE THAT LETS YOU FEEL EVERY TOUCH—PERFECT FOR TRAINING AI, 3D MODELING, AND IMMERSIVE EDUCATION AND ENTERTAINMENT

WHAT WE DO

We build a touch enabled 3D computer mouse - the Inverse 3. It has the ability to let humans use their hands to control digital systems. The 3D mouse could control a robot doing surgery where the surgeon feels through the mouse what the robot inside the body is touching; it could be used as a tool in 3D design software for engineers or artists where they can edit data from 3D scans or design parts for their products; it can be used as a controller with 3D displays in entertainment or education such as training a surgeon in VR or by connecting it to your favorite Only-fans site. We build the platform and collect revenue from the device sales, key plugins into widely used software, and the OEM licensing of the core technology. We are happy to have you try the technology - it will blow your mind.

TOP TAKEAWAYS

- Our company has created the world's leading technology for precise 3D spatial interaction, with clients like Amazon, Nvidia, Pfizer, and Toyota, representing over $7.5T in market cap
- Our portable haptic 3D mouse is revolutionizing industries, from AI and robotics to healthcare and design, enabling breakthroughs in precision interaction, modeling, and skill training. Endorsed by experts, including a Stanford/MIT professor who called it "the best device I've ever used," our technology is already powering systems like the Da Vinci surgical robot
- With over 20 patents and a strong team of 20, we're poised to capture a significant share of the $20T physical AI market, with the right investment for Series A

SEEKING

Looking to raise $23m USD

Round of:

1) Technology Strategic (i.e. Sony Innovation Fund, NVentures, Amazon Robotics) $5m
2) Lead VC (10m)
3) Current Institutional Pro Rata ($5m)
4) Value add individuals $3m

STAGE

Seed ($3.5m USD in Jan 2023)
Raising Series A

REPRESENTATIVES

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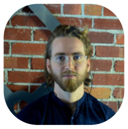

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ROBOTICS

AI / AGTECH / PRECISION AGRICULTURE

Series A

Sami Agtech

EMPOWERING GROWERS WITH A VERSATILE AGRICULTURAL ROBOTICS PLATFORM FOR SEAMLESS, HIGH-PERFORMANCE HARVESTING—MAXIMIZING PRODUCTIVITY AND PROFITABILITY

samiagtech.com

WHAT WE DO

SAMI (Intelligent Multifunctional Agricultural System) is a precision agricultural equipment with a mechanical structure on which complex technology is installed. This technology includes several robotic systems for selective harvesting, processing (sorting, post-processing and inspection), packaging, boxing and palletizing. Robotic systems include vision systems, artificial intelligence, and robotic arms whose tools can be replaced to perform different tasks (harvesting, weeding, transplanting, seed under plastic film, application of localized fertilizer or pesticides, packaging or any other task performed manually by field workers). The system also allows data acquisition on harvests and field conditions.

TOP TAKEAWAYS

- We have a broccoli development agreement with Taylor Farms in California and plan to showcase our first commercial-grade robotic harvester in Salinas, CA, in March 2025. We hold patents for the SAMI in Canada and Europe, with a patent pending in the USA, and are preparing four more applications for our robotic agricultural methodologies and tools.
- Our technology features proprietary tools and software that allow seamless transitions between agricultural tasks or different vegetables without changing the base platform.
- We have a team of 11 specialists in robotics, software, and AI/CV including our co-founders: Pascal, a successful entrepreneur with a PhD in Robotics, and Eric, founder of an engineering firm with over 25 years in mechanical design and a farming background.

SEEKING

We have a key customer based in Salinas, CA. The next strategic move for us is to establish an office in California in order to be closer to this client and serve them better. We are also seeking the right person to join our Board of Advisors - preferably someone based in California with extensive experience in working with agricultural producers and/or robotics solutions for farmers. **Currently, we are raising USD $2.5M in private capital** to support our commercialization efforts, with plans for a Series A round in 2025 to scale our commercial deployment.

STAGE

We are currently raising USD $2.5M in private capital to unlock USD $5M in non-dilutive funding to launch our commercialization. We will raise a Series A round in 2025 to scale up our commercial deployment.

REPRESENTATIVES

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ROBOTICS
ARTIFICIAL INTELLIGENCE / INDUSTRIAL
Series B-C

Watch Out

REVOLUTIONIZING PRECISION MANUFACTURING WITH AI-DRIVEN, FULLY AUTONOMOUS SYSTEMS—ADDRESSING LABOR SHORTAGES AND ENABLING RESHORING FOR STRATEGIC INDUSTRIES

watchout-corp.com

WHAT WE DO

The Watch Out Solution is the first intelligent and fully autonomous precision manufacturing systems for precision metal parts used in aerospace, medical, and other advanced industries.

Our solution is fully piloted by AI (level 5 of autonomy), solving the central challenges of skilled labor shortage and reshoring, and enabling a leap in operational and environmental efficiency. We redesigned a data-centric solution from scratch, from the software to the hardware: our vertically integrated solution consists of an AI-powered software stack, proprietary sensors, and next-gen machining cells designed by Watch Out.

The solution is at work for a first aerospace client.

TOP TAKEAWAYS

- Hypergrowth trajectory: $20M in 2024 (x3 vs. 2022). Target of $60M in 2026 based on current order book
- Revolutionary tech: first precision manufacturing unit with a level 5 of autonomy.
- Portfolio of patents and proprietary algorithms
- Ready to scale:
  - Technical maturity: solution at work for a first aerospace client
  - Commercial maturity: order book or more than 70 cells to date
  - Operational maturity: 25 of experience in precision machining, 10 years in autonomous solutions. 70 team members across Canada, France, Switzerland
- Profitable operatioins: positive normalized EBITDA

SEEKING

Watch Out has entered a hypergrowth phase following the commercial launch of our solution in the aerospace sector, and as we prepare its deployment in other sectors (medical, automotive, luxury,...).

We are raising funds to scale our teams (engineering, business development, manufacturing) and leverage our competitive edge.

We are raising a total of $100M, with $30-40M already committed or pre-committed.

We are particularly interested in partnering with a financial investor who can invest alongside institutional investors.

REPRESENTATIVES

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SUPPLY CHAIN
ARTIFICIAL INTELLIGENCE
Seed+

Gomove

GoMove

gomove.ai

THE INTELLIGENCE FACTORY FOR LOGISTICS—AN ADAPTIVE AI REDEFINES BIG & BULKY DELIVERY MANAGEMENT WITH A CUSTOM-FIT PLATFORM THAT LEARN AND EVOLVES THROUGH EACH INTERACTION—PROVIDING TAILORED AND HUMAN-CENTERED SOLUTIONS

WHAT WE DO

Gomove is an Adaptive AI platform built for the complexities of Big & Bulky delivery logistics. It learns from every humain interaction, continuously adapting to each company's unique operational needs—whether it's reducing costs, maximizing truck loads, or meeting tight delivery windows.

Unlike one-size-fits-all software, Gomove provides real-time, tailored optimizations that grow with your business. Our platform blends solver-based planning with ongoing learning to bridge technology and human expertise, delivering a flexible, intelligent solution that drives operational excellence, sustainability, and peak performance at every step.

SEEKING

Gomove is actively raising a $1.5M pre-seed round to accelerate our AI-driven platform for Big & Bulky delivery logistics in the U.S. With this funding, we aim to advance our AI model to stay ahead of industry demands and provide increasingly tailored, real-time optimizations for our clients. Over the next 12 months, we'll shift our revenue model from custom development services to a scalable SaaS approach, creating a recurring revenue stream and solidifying our market position. We're seeking strategic investors who share our vision for transforming logistics and driving innovation in a high-impact sector.

TOP TAKEAWAYS

- This year, we achieved over $500,000 in revenue—a 233% YOY growth from $150,000 last year—alongside a growing ARR of $30,000 from our SaaS platform. Currently raising a $1M pre-seed round, we're focused on accelerating SaaS growth and transitioning revenue from both project-based and recurring streams to recurring-only.
- With a U.S. market size of $9.3B for Big & Bulky logistics, Gomove is positioned for expansive growth.
- Supported by Plug and Play's GOAL program in Silicon Valley, we're leveraging insights to scale and refine our adaptive AI solutions.

REPRESENTATIVES

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SUPPLY CHAIN
IOT / CONNECTED DEVICES
Series A

INLAN

inlantech.com

PIONEERING A NEW GENERATION OF SUPPLY CHAIN MANAGEMENT AND INDUSTRIAL IOT BY INTRODUCING GROUNDBREAKING TRACKING CHIPS AND AI-ENABLED SYSTEMS WITH EDGE COMPUTING CAPABILITIES

WHAT WE DO

INLAN's passive RFID tags tackle the challenges hindering widespread RFID adoption, offering higher successful reading rates, extended maximum reading distance, and faster reading rates at a competitive price with existing RFID tags. With an impressive 30-meter reading range, superior signal-to-noise ratio, and pennies per tag, INLAN can provide the only scaleable solution for large-scale real-time tracking applications, even in metal-rich environments where regular RFID tags often encounter disruption. INLAN tags can be continuously powered, which allows much faster readings and provides businesses with an efficient and reliable RFID solution.

TOP TAKEAWAYS

- Addresses and expands Huge ~$40B Market TAM (2029)
- Patented Technology (14 patents, 9 granted): Mitigates existing RFID shortcomings
- Established key partnerships for product manufacturing and solutions partners channels
- Capital Efficient, Fabless Chip Business Model
- Projected revenue based on industry partners insight: ~90 Million USD by 2029 , Achieves B/E 4Q2027
- Experienced Leadership team with RF, SW and Hardware backgrounds
- Founded 2023, HQ in Montreal, Canada
- Raising $10M Series A to get products to market, revenues starting late 2025
- Developed complete prototype system on seed financing round

SEEKING

Raising $10M Series A - $400K committed to date
Use of Funds:

- Productizing chip and reader hardware
- Completing AI-enabled Real Time Localization System Software with GUI and interfaces to enterprise ERP systems
- Running customer pilots
- Executing Partner ecosystem agreements
- Ramping into volume production
- Executing on RFID chip roadmap to 12" wafers

STAGE

Previously raised $2.5M Series Seed
Tremendous progress developing prototype chip, TX and RX hardware and RTLS software, all on seed funding

REPRESENTATIVES

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