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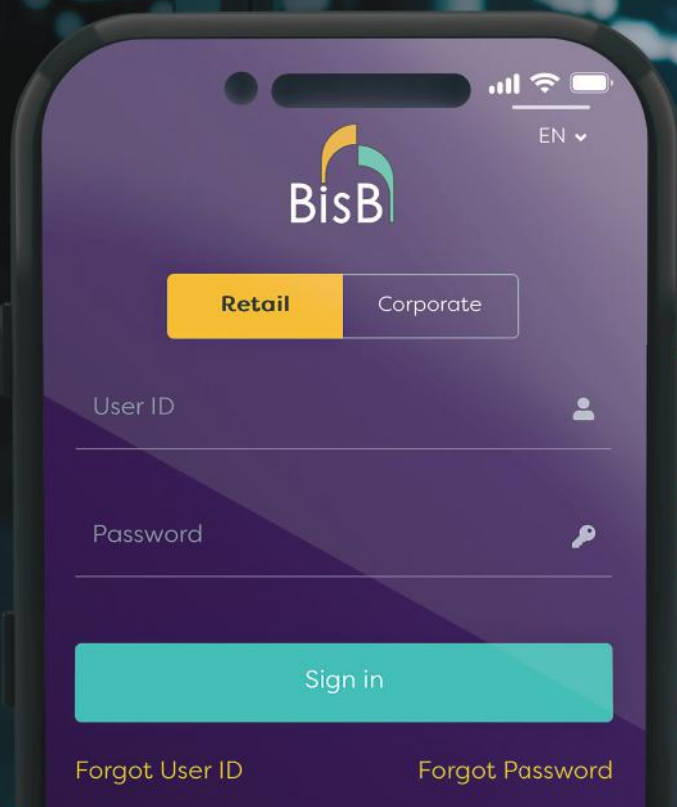
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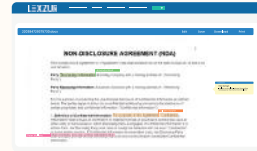
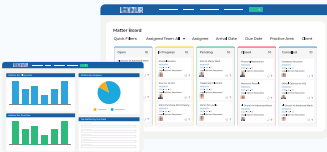
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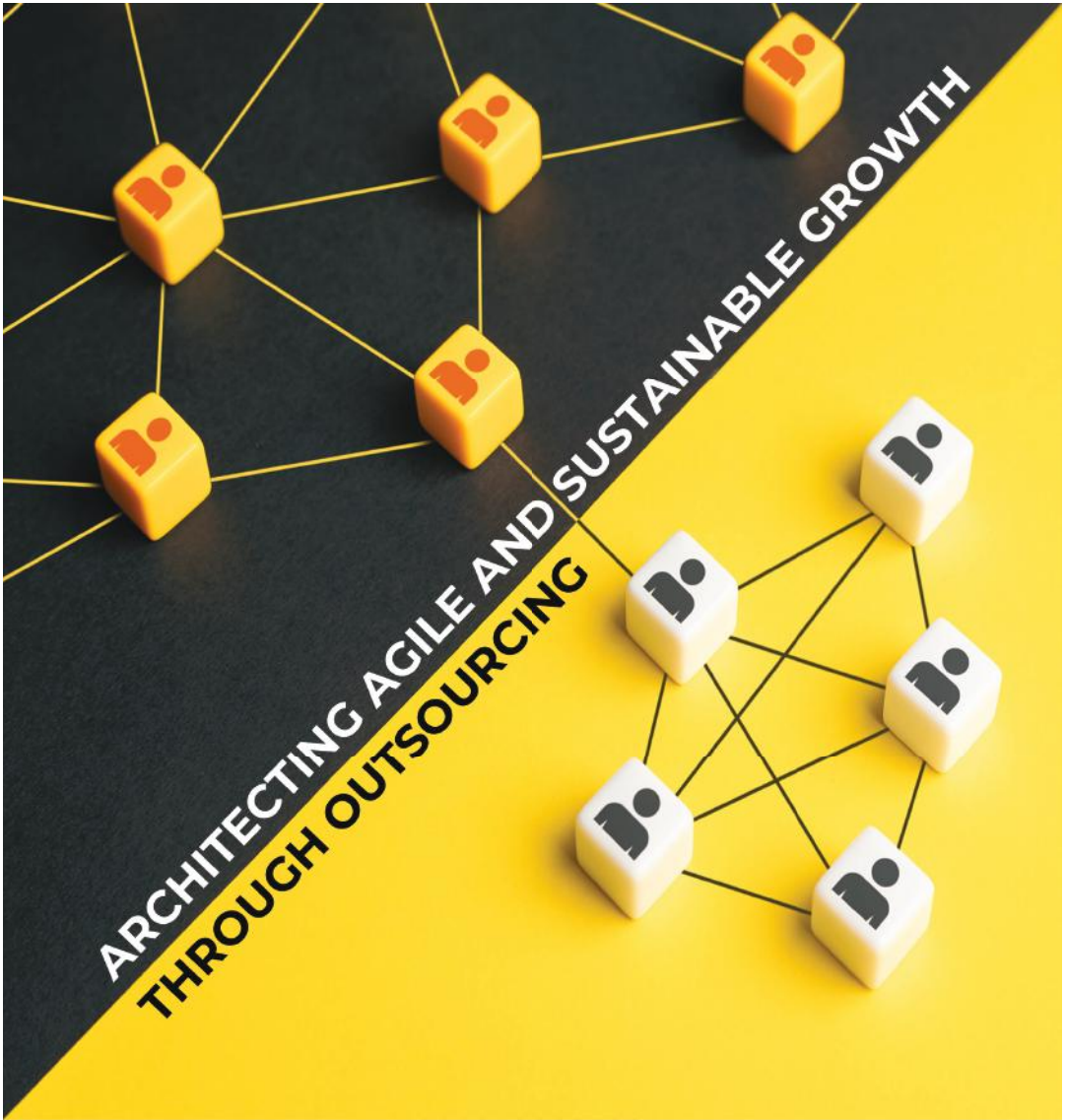
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Government

King of Bahrain

H.M. King Hamad bin Isa Al Khalifa

The Crown Prince, Deputy Supreme Commander and Prime Minister

H.R.H. Prince Salman bin Hamad Al Khalifa

Deputy Prime Minister

H.E. Shaikh Khalid bin Abdulla Al Khalifa

Royal Court

P.O. Box 28788, Riffa

Tel: 1766 6666 Fax: 1766 6333

Head of Royal Court: *H.E. Shaikh Khalid bin Ahmed Al Khalifa*

Prime Minister's Court

P.O. Box 1000, Manama

Tel: 1722 5522, 1726 2266 Fax: 1722 9022

Ministry of Interior

P.O. Box 13, Manama

Tel: 1757 2222 Fax: 1723 2661

Minister: *H.E. Lt. Gen. Shaikh Rashid bin Abdulla Al Khalifa*

Ministry of Foreign Affairs

P.O. Box 547, Manama

Tel: 1722 7555 Fax: 1721 2603

Minister: *H.E. Dr. Abdullatif bin Rashid Al Zayani*

Ministry of Defence Affairs

P.O. Box 245, HQ Bahrain Defence Force

Tel: 1765 3333 Fax: 1766 3923

Minister: *H.E. Lt. Gen. Abdullah Bin Hassan Al Nuaimi*

Ministry of Legal Affairs

Minister: *H.E. Youssef Khalaf*

Ministry of Finance & National Economy

P.O. Box 333, Manama

Tel: 1757 5000 Fax: 1753 2853

Minister: *H.E. Shaikh Salman bin Khalifa Al Khalifa*

Ministry of Oil & Environment

P.O. Box 1435, Manama

Tel: 1731 2644 Fax: 1729 3007

Minister: *H.E. Dr. Mohammed Bin Daina*

Ministry of Industry & Commerce

P.O. Box 5479, Manama

Tel: 1757 4777 Fax: 1753 0151

Minister: *H.E. Abdulla bin Adel Fakhro*

Ministry of Municipalities Affairs and Agriculture

Tel: 1798 1000 Fax: 1721 2089

Minister: *H.E. Wael Al Mubarak*

Ministry of Works

P.O. Box 53, Manama
 Tel: 1754 5555 Fax: 1715 5423
 Minister: *H.E. Ibrahim Al Hawaj*

Ministry of Justice, Islamic Affairs & Endowment

P.O. Box 450, Manama
 Tel: 1751 3000 Fax: 1753 6343
 Minister: *H.E. Nawaf Al Maawda*

Ministry of Education

P.O. Box 43, Manama
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 Minister: *H.E. Dr. Mohammed Mubarak Juma*

Ministry of Social Development

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 Minister: *H.E. Osama Al Afsoor*

Ministry of Information Affairs

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 Minister: *H.E. Dr. Ramzan Al Nuaimi*

Ministry of Housing & Urban Planning

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 Minister: *H.E. Amna Al Romaihi*

Ministry of Sustainable Development

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 Minister: *H.E. Noor Al Khulaif*

Ministry of Labour

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 Minister: *H.E. Jameel Humaidan*

Ministry of Parliament Affairs

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 Minister: *H.E. Ghanim Al Bouainain*

Ministry of Health

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 Minister: *H.E. Dr. Jalila Al Sayyed*

Ministry of Tourism

Minister: *H.E. Fatima Al Sairafi*

Ministry of Transportation & Telecommunications

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Ministry of Youth Affairs

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Ministry of Electricity & Water Affairs

P.O. Box 2, Manama
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 Minister: *H.E. Yasser Humaidan*

Ministry of Cabinet Affairs

P.O. Box 33305, Manama
 Tel: 1722 3366 Fax: 1721 1363
 Minister: *H.E. Hamad Al Malki*

Bahrain: Economic Snapshot



Quick Facts

- **Population**
1,504,365 (2024 est.)
- **Capital City**
Manama
- **Main Cities**
Manama, Riffa, Muharraq, Hamad Town, Aali
- **Languages**
Arabic (official), English
- **Religion**
Muslim 70.2%, other (includes Christian, Jewish, Hindu, Baha'i) 29.8% (2023 est.)
- **Population growth**
0.89% (2023 est.)
- **Life expectancy at birth**
Total population: 80.1 years (2023 est.)
male: 77.77 years
female: 81.9 years
- **Literacy**
Age 15 and over can read and write total population: 97.5%
male: 99.9%, female: 94.9% (2018)
- **Labour force**
770,124 (2023 est.)
- **Government type**
Constitutional monarchy
- **Governorates**
4 (The Capital, Muharraq, Northern and Southern)
- **National Day**
16th December
- **Legislature**
Bicameral National Assembly consists of: Consultative Council or Majlis al-Shura (40 seats; members appointed by the king) Council of Representatives or Majlis al-Nuwab (40 seats; members directly elected in single-seat constituencies by absolute majority vote in 2 rounds if needed; members serve 4-year renewable terms)
- **Legal system**
Mixed legal system of Islamic (sharia) law, English common law, Egyptian civil, criminal, and commercial codes; customary law
- **Major Industries**
Besides oil and gas industries, the other main industrial sectors in Bahrain are: Petrochemicals and Plastics, Engineering and Aluminium, Furniture and wood, Food and pharmacological, Wearing apparel and Textile
- **Agricultural products**
Dates, figs, mangos, pomegranates, melons, papayas, water turnips, potatoes, tomatoes, and produce poultry and dairy products for the local market.
- **Exports**
\$35.235 billion (2021 est.)
- **Exports - partners**
United Arab Emirates 17%, Saudi Arabia 16%, United States 7%, Japan 7%, India 4% (2021)
- **Exports - commodities**
Refined Petroleum, Aluminum, Iron Ore and Reductions, Aluminum Wiring, Crude Petroleum (2021)
- **Imports**
\$27.577 billion (2021 est.)
- **Imports - partners**
United Arab Emirates 24%, Saudi Arabia 15%, Brazil 12%, China 9%, India 6% (2021)
- **Imports - commodities**
Iron Ore, Jewelry, Cars, Refined Petroleum, Gold, Food, Broadcasting Equipment (2021)
- **Real GDP**
Purchasing power parity - \$72.267 billion (2021 est.)
Growth rate - 2.23% (2021 est.)
Per Capita - \$49,400 (2021 est.)
- **Natural Resources**
Oil, Natural gas, Fish, Pearls
- **Currency**
Bahraini Dinars
- **Exchange Rate**
1 Bahraini Dinar = 2.659 US Dollars (2021)
- **Exchange rate policy**
Maintained against the US Dollar
- **Currency Regulations**
No restriction on import or export of currency
- **Visa Requirements**
It is requirement for all nationals and passport should have 6 months' validity
- **Bahrain Chamber Of Commerce & Industry**
Bahrain Chamber of Commerce & Industry
P.O Box 1235, Sanabis, Kingdom of Bahrain
Tel: 1738 0000
Email: info@bahrainchamber.bh
- **Gold Rate**
22K Gold - 23.80 BHD ,
24K Gold - 25.20 BHD (February 1st 2024)
- **Bahrain Gasoline price**
0.37 bhd per liter
- **Oil price per barrel**
30 BHD
- **Tax**
10% VAT (Effective 2022)

Sources:

<https://www.cia.gov/the-world-factbook/countries/bahrain/>
<https://www.bahrain.bh/>, <https://oilpricez.com/bh/>

The Financial Sector

Fact Sheet



Regulator: Central Bank of Bahrain	
Financial Sector Workforce:	
Total Workforce	- 14,362 (2023)
Bahraini nationals	- 9,995 (70%)
Foreign nationals	- 4,367 (30%)
Key Economic Indicators:	
GDP (Current)	- US\$44.4 billion (2022)
Growth	- 12.9% (2022)
GDP (Constant)	- US\$35.5 billion (2022)
Growth	- 4.9% (2022)
Contribution of financial corporations to GDP in constant prices	- 17.3% (2022)
Sovereign Rating	- B+ (S&P November 2023) with a positive outlook B+ (Fitch July 2023) with a stable outlook
Population	- 1,557,182 (2022)
Banking Sector:	
Assets	- US\$238.5 billion (December 2023)
Total No. of Banks	- 84 (December 2023)
Retail banks	- 30 (December 2023)
Locally incorporated retail banks	- 13
Branches of foreign retail banks	- 17
Wholesale Banks	- 54
Representative Offices (Banks)	- 7
Bank Society	- 1
Islamic Banks (included in above):	
No. of banks	- 15 (December 2023)
Assets	- US\$38.2 billion (December 2023)
Insurance Sector:	
Total No. of Insurance Companies & Organisations Authorised in Bahrain	- 141 (December 2023)* excluding Appointed Representative
Domestic Market	
Gross premiums	- BHD 217,460,000 (US\$ 578,226,499.1) (September 2023)
No. of Insurance Firms	- 31
– Locally Incorporated Insurance, Reinsurance Firms	- 21
– Insurance & Reinsurance Firms (included above, in Locally Incorporated)	- 14
– Takaful & Retakaful Firms (included above, in Locally Incorporated)	- 6
– Captives (included above, in Locally Incorporated)	- 1
– Overseas Insurance Firms	- 10
Insurance Brokers	- 33
Insurance Consultants	- 4

Insurance Managers	- 3
Representative Offices	- 2
Registered Loss Adjusters	- 14
Registered Actuaries	- 32
Insurance Ancillary Services	- 6
Insurance Pools & Syndicates	- 2
Insurance Society	- 1
Insurance Licensees Restricted:	- 13
– Insurance Firms restricted:	- 9
– Insurance Brokers restricted:	- 3
– Insurance Consultants restricted:	- 1
Insurance Appointed Representative	- 94
– Corporate	- 33
– Individual	- 61
Investment Business Firms:	
No. of Investment Business firms	- 49 (December 2022)
Specialised Licensees:	
Total no. of institutions	- 81 (December 2022)
Money Changers	- 18
Fund Administrators License	- 4
Financing Companies	- 7
Microfinance Institution	- 2
Trust Service Providers	- 4
Ancillary Service Providers	- 30
Registered Professional Body	- 1
Representative Offices	- 14
Funds Industry:	
Authorised Funds	- 1678 (January 2024)
NAV	- US\$10.877 billion (September 2023)
Locally Incorporated (CIUs)	- 50
– Conventional-CIU	- 27
– Islamic-CIU	- 23
Locally Incorporated (PIUs)	- 11
– Conventional-PIU	- 7
– Islamic-PIU	- 4
– Islamic Funds (both local and overseas)	- 119
Foreign Funds-Offshore	- 1617 (January 2024)
NAV for Local Funds (CIUs and PIUs)	- US\$4.267 billion (September 2023)
NAV for Offshore Funds	- US\$6.610 billion (September 2023)
NAV for Islamic Funds (Local and Offshore)	- US\$1.674 billion (September 2023)
Capital Market:	
Market Capitalisation	- US\$ 20.6 billion (December 2023)
Listed Companies	- 41
Licensed Exchanges	- 1
Licensed Clearing, Settlement and Central Depository Systems	- 1
Licensed Securities Broker-Dealers	- 1
Licensed Securities Brokers	- 2
Other Members of Licensed Exchanges	- 6
Licensed Crypto-Asset Services	- 5

Source: Central Bank of Bahrain - <https://www.cbb.gov.bh/fact-sheet/>

keypoint

Your success is our business

As a GCC-owned, GCC-based professional services firm with nine service lines and operations across MENA, the Keypoint group is unique. With offices in Bahrain, Saudi Arabia and Jordan offering professional services ranging from financial regulatory compliance and investment administration services to accounting solutions and tax advisory, we add value to our clients by leveraging the experience and expertise of our people as well as our hard-earned reputation for developing and disseminating leading practice.

For almost 20 years, our dedication and commitment to our clients - based on mutual trust - have made us the consultant of choice to multinational corporations, financial institutions, high-net-worth individuals, small and medium-sized enterprises, local and regional firms and family offices. Offering a comprehensive and unique suite of business advisory services to clients across the region, our senior management are key to the group's continuing success. Our service line leaders, who have worked in industry as well as professional services, are recognised as trusted advisors with the ability to challenge current practice and develop - and implement - innovative solutions.

Our experienced, qualified professionals - including lawyers, accountants and members

of professional institutions including the Institute of Chartered Accountants (ICA), the Institute of Chartered Financial Analysts (ICFA), the Institute of Internal Auditors (IIA), the Chartered Institute of Personnel & Development (CIPD), the Institute of Chartered Tax Advisors (CITA), the Institute of Certified Fraud Examiners (ICFE), the Association of Certified Anti-Money Laundering Specialists (ACAMS) and ISACA (for IT governance) - hold degrees in a wide range of subjects, including law, IT, banking & finance, accounting, economics, management, HR and business administration.

With businesses facing new challenges – geopolitical threats, ESG reporting, cybersecurity issues and many others – key decision makers need an advisor with the vision and mission to deal with today's and tomorrow's issues. Our vision is to be the regional advisor and employer of choice, offering a unique mix of business solutions that are professional, trusted and smart with significant market share. Our mission is to succeed together by unlocking our people's potential and developing customised solutions to every business obstacle.

Your success is our business. Welcome to the experts. Welcome to Keypoint! ■

www.keypoint.com



Bostonbrooks is a new age full service consulting firm that provides specialised professional services across both public and private sectors. We are well placed to serve our clients across the globe but we call Bahrain as our home in the Middle East.

We offer bespoke solutions in regulatory advisory, management consultancy, corporate finance advisory, and risk consulting services. We also assist our clients in their performance improvement efforts.

Our Merger and Acquisition expertise makes us stand out from the competition. Liquidation and winding up advisory is our forte.

Bostonbrooks works with innovative and disruptive early-stage companies around the world, providing startup advisory services related to valuation, business plan, financial model review, pitch desk assistance, due diligence, and deal support. While our startup clients focus on their business idea, we walk them through the business setup hassles.

Our team consists of leaders from finance, accounting, and legal industry. Our core strength is the experience that our executive

management holds in harnessing the talent that our team possesses. We are an equal opportunity employer and attract the best talent due to our employee centric, incentivised human resource policies.

Our goal is to be the industry leader all fill the vacuum of specialised acumen in the consulting business and become your one stop shop for all your consulting needs.

We believe that in the post pandemic era, businesses must strive to streamline processes and leverage technology to achieve effective change management. This includes process improvements for financial processes, integrating risk considerations into performance management activities, addressing new accounting requirements, and cost reductions. Implementing these processes result in improvements to cash flow, control and optimisation of costs, and risk management. Our Growth professionals combine proven services and capabilities to enable lasting business transformation with sustained results.

We want to be your guide through these rough waters and difficult paths. Ride with us!!! ■

www.bostonbrooks.com



Grant Thornton Bahrain aims to transform the way Bahrain's businesses grow in FY2023-2024

Grant Thornton Bahrain provides audit, tax, and advisory services with a team consisting of 8 Partners, 10 Directors and Senior Managers in a total team strength of 160+ in the kingdom. The firm is part of a global network - Grant Thornton International - that saw revenues grow to a record \$7.5 billion for the financial year ended 30 September 2023 (up from \$7.2bn in 2022). This represents growth of 10.9% - in constant currency terms - for the network.

All major service lines and regions achieved double digit growth. Overall, 106 member firms reported growth with almost 60% reporting double-digit growth. The network's headcount also grew from 68,000 to 72,000, reflecting the network's ongoing investment in its people and its commitment to building a diverse and inclusive global culture. Peter Bodin - Grant Thornton's Global Chief

Executive Officer - commented, "These results underscore the network's exceptional ability to achieve sustainable growth despite ongoing challenges across the diverse markets in which our member firms operate." In addition, Jassim Abdulaal - Managing Partner of Grant Thornton Bahrain - reiterated the firm's commitment to promoting and creating a dynamic economy by putting Bahrain businesses first.

The firm continues to help local businesses build resilience through their client-focused service lines:

- Audit and Assurance
- Tax Advisory
- Growth Advisory
- Risk Advisory
- Business Process Solutions
- Technology Advisory
- Corporate Compliance and Regulatory Advisory ■

www.grantthornton.bh



BECKETT MCINROY CONSULTANCY (BMC) and CoachME, founded by Dr Clare Beckett-McInroy, is a global team of Master Certified Coaches, facilitators, psychometrists and consultants. We provide bespoke and award-winning leadership development programmes, approved and accredited professional coach, mentor coach and supervision training, systemic executive, team and board coaching, psychometric profiling and shadow consulting. BECKETT MCINROY CONSULTANCY (BMC) was winner of the ICF Impact Awards 2023 for 'Distinguished Coaching Education Provider'.

Our team of experts have worked across sectors globally. Founded through our passion to enable people, teams, organisations and communities to reach and exceed their potential, BECKETT MCINROY CONSULTANCY (BMC) believes that co-creation brings positive transformation for all. We believe that systemic coaching cultures and impactful leadership development programmes can empower humanity and change our world and bridge the gap between education and the world of work and training. We are all leaders of ourselves, careers, families, teams, and organisations. As a team, we are committed to effectively facilitate the development of people and organisations through our products and services, ensuring the highest quality of delivery of psychometrics, experiential learning, consulting and coaching.

BECKETT MCINROY CONSULTANCY (BMC) encourage you to step out of the box, stand

out from your competitors and reach your true potential. You, the client are at the heart of the agenda.

We provide:

- Executive & Leadership Coaching
- Leadership Development
- Psychometric Profiling
- Team & Board Coaching
- Accredited 'leader as coach' award-winning training
- Research
- HR Consultancy
- ICF, EMCC and AC accredited coach training

BECKETT MCINROY CONSULTANCY (BMC) has worked for a variety of organisations including AMEX, Crown Prince's International Scholarship Programme CPISP (Bahrain), BNP Paribas leadership and coach training across the Middle East, bank Al Jazeera Team Coaching, SAIB leadership Development, Citi Facilitation, BisB and CBB Leadership Development, AMEX Directors-innovation training, EDB and QFC Executive Leadership Coaching.

Clients also include LEGO, EY, PwC, AXA Insurance, Saudi Arabia Investment Bank (SAIB), Qatar Financial Centre Authority (QFCA), Qatar Financial & Business Academy (QFBA), American Express (AMEX), Citi, Qatar International Court & Dispute Resolution Centre (QICDRC), Henley Business School, Cambridge Education, British Embassies, Yokogawa, Bahrain Airport Company and many others. ■

www.beckett-mcinroy.com



Yasira is a leading administrative solutions provider for private capital structures within the Middle East. We provide a comprehensive range of bespoke fund and trust administration, corporate solutions, ESG advisory and advanced data analytics and reporting services that maximise operational efficiency and enhance financial performance. We work with fund and asset managers, sovereign wealth funds, family offices and banking institutions based in Bahrain, Saudi Arabia, the United Arab Emirates, and the broader Gulf Cooperation Council (GCC) region.

Our Fund Administration services are tailored to the unique needs of our clients. Our comprehensive suite includes administration, accounting, and governance services designed to streamline fund operations for maximum efficiency.

Our Trust Solutions provide a comprehensive suite of services designed to meet the fiduciary needs of both institutional and family office clients. We specialise in creating and managing trust structures that protect assets, ensure privacy, and facilitate succession planning, backed by robust corporate and accounting support tailored to the complexities of Middle Eastern markets.

Our Corporate Solutions are precisely tailored to fortify the administrative and operational framework of corporate entities, delivering an integrated suite of corporate and accounting services designed for comprehensive support, governance, and peak performance.

To our clients, we are a trusted and reliable partner. We are committed to guiding them through the complexities of fund administration to reach maximum efficiency. We pave the path for smoother operations, allowing fund managers to focus on financial return. We empower family offices to cultivate their legacy with operational ease, providing peace of mind, while sovereign wealth funds and banks realise unprecedented performance through system integration.

Our management team have worked on many complex, high profile, multi-jurisdictional fund, trust and corporate structures in the key financial centres of the world for leading SWF, global and niche asset managers, insurance companies, family offices and pension funds. Structures range from USD10m to many tens of billions of US Dollars and multiple asset classes including equities, real estate, private equity, venture capital, credit and commodities.

Our extensive global network has been built from decades of experience in establishing and managing multi-jurisdictional structures. Our strategic partnerships with leading institutions in international finance centres span the globe. Whatever the complexity or structural needs, we offer solutions precisely tailored to their specific requirement that overcome complex processes to maximise efficiency. ■

www.yasira.com

Market Trends, Challenges and Concerns Business Leaders Should Look Out for in 2024

Cost increases have broken established business rules internationally, with key cost categories running at - or very near - record highs. Many businesses have done their best to absorb rising costs to lessen the impact for consumers, however, there is only so much they can do before needing to raise their prices to keep up with inflation. Even so, companies can be of even greater help to consumers by switching from a mindset of “growth” to a mindset of “corporate responsibility”.

When businesses prioritize being good corporate citizens, they can continue to profit while also cultivating long term relationships with their customers. One of the key ways that companies can be corporately responsible is by prioritising their cybersecurity. As privacy concerns become increasingly top of mind for consumers and business affiliates alike, organisations must be proactive and innovative in mitigating risks and responding to crises.

In addition, advancements in artificial intelligence (AI) are proving to be a double-edged sword by bringing about both unprecedented benefits and dangers. As more companies in Bahrain incorporate AI in their operations and service offerings, it is increasingly evident that the future

of this technology and its implications hinge on a collective responsibility to regulate it and prevent it from falling into the wrong hands. Through collaborative and conscientious deliberation, the public and private sectors can work together to establish a set of protective regulations and best practices to enable successful navigation of the duality of AI in a manner that benefits society as a whole.

According to Bahrain.bh, the government has also established a comprehensive strategy to harness the power of AI for the benefit of its citizens, businesses, and local communities in general. The three key principles of the policy are: First, AI should be human-centred so that it helps people - not replace them. Second, it should be socially beneficial in making people’s lives better, especially in healthcare, education, and transportation. And third, it should be used responsibly and ethically so as to carefully avoid problems like bias, discrimination, and security risks.

A third trend business leaders must consider in the current global is how environmental, social, and governance (ESG) has become a vital component to business, with increasing scrutiny on companies to achieve sustainability-related goals. ESG considerations

have never been more important for an organisation's long-term success and its general perception amongst the public. Companies are now more focused than ever on finding ways to align their corporate strategies with broader goals around sustainability.

Beginning a company's ESG journey may seem like a daunting task, but it is simply a matter of identifying the most important sustainability topics and important business issues and then determining how to make an impact in ways that are in line with the overall business strategy. Afterwards, these issues should be transparently communicated to stakeholders as the organization moves forward. Many businesses have found materiality assessments to be especially helpful in achieving this.

Tax can also serve as a powerful tool for promoting sustainability, social responsibility, and ethical governance within any organisation. From incentives designed to promote green investments, to more transparent reporting mechanisms that can foster real trust and credibility,

there are a host of ways for tax to add true value to your organisation's ESG agenda and actively drive positive change. A Tax Advisory team could help you identify such opportunities and use them to your advantage.

Though there seems to be much that business leaders are expected to overcome, the right team and strategy will enable them to rise to the challenge. Audit, Tax and Advisory firms are especially well-placed to help Bahrain businesses adapt to the ever-evolving trends and challenges of the present global economic climate. ■

An Article from Grant Thornton Abdulaal

Responsibility for opinions expressed and the accuracy of facts published in this article rests solely with the author.

Decision-Making tips from a Consultant's viewpoint for Financial Clarity and Success

In the intricate realm of finance, clarity and astute decision-making are the bedrocks of success. Here are concise insights into strategic approaches, each elucidated with a case study:

SWOT Analysis for Market Expansion

A consultancy explored emerging markets using the Analysis, identifying Strengths, Weaknesses, Opportunities, and Threats. As a result of the analysis, they partnered with a local firm to expand.

	Helpful	Harmful
Internal Origin	Strengths <ul style="list-style-type: none"> - Robust client base - Strong brand reputation - Ability to innovate 	Weaknesses <ul style="list-style-type: none"> - High cost of workforce - Limited availability of talent - Lack of local knowledge
External Origin	Opportunities <ul style="list-style-type: none"> - New market has a market gap - Market is expected to grow - New technologies to scale 	Threats <ul style="list-style-type: none"> - Competitors may also enter - AI to pose alternative solutions - Recession in the market likely

Cost-Benefit Analysis for Hiring a Consultant

An insurance company's analysis showed hiring a consultant for internal audits would cost \$55,000 but offer \$90,000 in benefits, netting a \$35,000 gain and unquantified reputational benefits.

Benefits	
- Fines and penalties avoided	\$30,000
- Process improvement cost savings	\$20,000
- Additional revenue by additional strategies	\$40,000
Total benefits	\$90,000
Less: Costs	
- Professional fees for consultant	-\$50,000
- Software expenses	-\$5,000
Total costs	-\$55,000
Benefits over costs	\$35,000

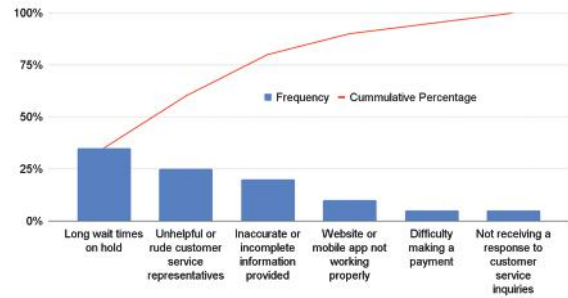
The Eisenhower Matrix for Executive Time Allocation

An executive applied the Matrix to categorize tasks, effectively balancing urgent and important activities with the remaining activities to effectively strategise and achieve his goals.



Pareto Principle in Customer Service Improvement

A retail bank applied the Pareto Principle, finding 20% of issues caused 80% of complaints. Focusing on these issues significantly boosted customer satisfaction, proving the principle's effectiveness in prioritizing efforts.



Decision Matrix for Technology Upgrade

A credit union used a Decision Matrix for a technology upgrade, selecting a cloud-based solution for its cost-effectiveness, scalability, and security, demonstrating the Matrix's utility in simplifying complex decisions.

Technology	Overall score	Cost	Scalability	Security	Ease of Use	Vendor Support
Cloud	13	Average	Good	Good	Good	Average
Hybrid	7	Average	Average	Poor	Poor	Poor
On-Premise	7	Poor	Poor	Average	Average	Good
SaaS	12	Good	Average	Average	Good	Average

These strategies underscore the importance of structured frameworks in achieving financial clarity and success, offering practical solutions for informed decision-making in the business and financial sectors. ■

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Strategic Enterprise Architecture - Boon for Banking

Introduction

In a world where technology evolves at a lightning speed, the banking industry stands at a crossroads. Digital transformation, regulatory changes, and the ever-changing desires of customers aren't just fancy terms; they're the daily bread and butter of banks worldwide.

Enter Enterprise Architecture (EA) - not just a buzzword, but a strategic lifeline. It's like having a map in the complex journey of aligning IT strategy with business goals, empowering banks to sail smoothly through the turbulent waters of today's financial world.

Why EA is a Game-Changer in Banking

Digital Transformation at Heart Imagine a bank where everything from your account balance to your investment portfolio is accessible at the click of a button, thanks to technologies like blockchain, artificial intelligence (AI), and cloud computing. This isn't a scene from a sci-fi movie; it's the reality of digital transformation in banking. EA is the architect behind this transformation, carefully planning and integrating these technologies into the banking ecosystem. It ensures that every technological investment propels growth, delights customers, and keeps the competition at bay.

Navigating the Regulatory Maze Banking is a field tangled in regulations, with new ones popping up to tackle emerging risks and protect us, the consumers. EA acts like a compass here, guiding banks to design IT systems and processes that meet these stringent requirements. It's like having a bird's-eye view of the entire IT landscape, enabling banks to fortify their defenses, protect sensitive data, and manage risks effectively.

Crafting Customer-Centric Services Today, we want services that are not just convenient and secure, but also personalized. Thanks to EA, banks can dive deep into data analytics and cutting-edge technologies to get a pulse on what customers need and want. This insight lets banks tailor their financial products, engage better with customers and ultimately, win their loyalty and satisfaction.

The Building Blocks of a Stellar EA in Banking

Choosing the Right Framework Picking an EA framework is like choosing the right foundation for building a house. Whether it's TOGAF, the Zachman Framework, or FEAF, the key is to select or adapt one that fits the bank's unique needs like a glove, ensuring scalability, flexibility, and compliance.

Data Architecture: The Backbone An effective data architecture is crucial, acting as the backbone for informed decision-making and personalized banking services. It ensures that data is organized, secure, and readily available, paving the way for banks to harness the power of big data and analytics for strategic advantages.

Application Architecture: The Engine Room Think of application architecture as the engine room of a bank, where a suite of applications works in harmony to power operations. It's about integrating new solutions, updating old systems, and ensuring that every application ticks the boxes for security, performance, and functionality.

Technology Infrastructure: The Foundation The technology infrastructure is the foundation that supports all banking operations, encompassing hardware, software, networks, and facilities. It needs to be scalable, secure, and resilient, ready to support both current and future business demands.

Overcoming Challenges with a Human Touch

Implementing EA in the banking sector is no small feat, facing hurdles like legacy systems, cultural resistance, and aligning business with IT. But with a mix of strategic planning, engaging stakeholders, and a step-by-step implementation, these challenges can be tackled. It's about fostering communication, celebrating early victories to gain momentum, and nurturing a culture of continuous improvement.

Conclusion: A Personal Reflection

Enterprise Architecture is more than an IT strategy; it's a beacon of strategic innovation that can revolutionize banking by syncing technology investments with business goals, streamlining regulatory compliance, and delivering exceptional customer experiences. As banks, from Bahrain to beyond, chart their course in the digital age, investing in EA lays the groundwork for innovation, growth, and enduring success. By embracing EA, banks are not just facing the challenges of today but are gearing up for the opportunities that lie ahead, ready to meet the future with open arms.■

An Article From BostonBrooks Advisory

Responsibility for opinions expressed and the accuracy of facts published in this article rests solely with the author.

Data Analytics & its benefits for Banking Industry

Data analytics has its roots in the field of statistics and has evolved with the advent of computers and the increasing availability of data. The field has grown rapidly in recent years, with the development of innovative technologies and techniques for collecting, storing, and analyzing large and complex datasets. The rise of big data, machine learning, and artificial intelligence has further accelerated the growth of data analytics, making it an essential tool for businesses and organizations in a wide range of industries.

What is Data Analytics?

Data analytics is the process of collecting, organizing, analyzing, and interpreting data to gain insights and make informed decisions. Data analytics can be applied to various domains, such as business, science, engineering, health, education, and social science. Data analytics can help solve problems, optimize processes, improve performance, and create value.

Why is Data Analytics important for Banking?

Banking is a data-intensive industry that deals with millions of transactions, customers, products, and services. Data analytics can help banks to understand their customers' needs, preferences, behavior, and satisfaction. Data analytics can also help banks to manage their

risks, compliance, fraud, and security. Data analytics can enable banks to offer personalized and tailored products and services, enhance customer loyalty and retention, and increase revenue and profitability.

How can Data Visualization tools help Data Analytics in Banking?

Data visualization tools are software applications that can help data analysts to present and communicate data in a graphical and interactive way. Data visualization tools can help data analysts to explore, discover, and understand patterns, trends, and outliers in data. Data visualization tools can also help data analysts to share and collaborate with other stakeholders, such as managers, executives, regulators, and customers. Data visualization tools can make data analytics more accessible, engaging, and actionable.

What are some examples of Data Visualization tools for Banking?

There are many data visualization tools available in the market, each with its own features, benefits, and limitations. Some of the popular data visualization tools for banking are:

- **Power BI:** Power BI is a cloud-based data visualization tool that can integrate with Microsoft products, such as Excel,

SharePoint, and Azure. Power BI can create interactive reports and dashboards that can be embedded and accessed on any device.

- **Tableau:** Tableau is a powerful and user-friendly data visualization tool that can connect to various data sources, such as databases, spreadsheets, cloud services, and web applications. Tableau can create interactive dashboards, reports, and stories that can be published and shared online.
- **QlikView:** QlikView is a data visualization tool that can handle large and complex data sets, such as transactional and historical data. QlikView can create dynamic and interactive visualizations, such as charts, maps, gauges, and tables.
- **D3.js:** D3.js is a JavaScript library that can create custom and creative data visualizations, such as network graphs, tree maps, sunbursts, and choropleths. D3.js can manipulate data and elements in the web browser using HTML, SVG, and CSS.

In conclusion, data analytics plays a crucial role in the banking industry, which is data-intensive and deals with millions of transactions, customers, products, and services. Data analytics can help banks understand their customers, manage risks, and offer personalized products and services. Data visualization tools can make data analytics more accessible, engaging, and actionable. There are many data visualization tools available, each with its own features, benefits, and limitations. Overall, data analytics can help banks enhance customer loyalty, increase revenue, and improve profitability. ■

Dr. Sameer Rohadia, is a Subject Matter Advisor to SimplyFI Consulting WLL on Data Analytics and Business Intelligence.

Please write to contact@simplyfi.me if you have any queries.

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Event calendar

FEBRUARY

Arab ICT Conference 2024

Date : 27th - 28th February, 2024
 Location : Gulf Convention Center, Bahrain
 Organized by : Federation of Arab Engineers
 Tel : +973 17810733
 Email address : conference.manager@bse.bh
 Website : <https://www.arabict.info/>

Blockchain Dubai Exhibition & Summit 2024

Date : 27th - 28th February, 2024
 Location : Dubai, UAE
 Organized by : Transworld Exhibitions
 Tel : +971 555 059 146
 Email address : katia@transworldexhibitions.com
 Website : <https://transworldexhibitions.com>

1556th International Conference on Economics Finance and Accounting (ICEFA)

Date : 27th - 28th February, 2024
 Location : Abu Dhabi, United Arab Emirates
 Organized by : Academicsera
 Tel : +91 9692200892
 Email address : info@academicsera.com
 Website : <http://academicsera.com>

MARCH

1700th International Conference on Economics and Finance Research (ICEFR)

Date : 1st - 2nd March, 2024
 Location : Dubai, United Arab Emirates
 Organized by : Research World (RW)
 Tel : +91 90907 00039
 Email address : info@researchworld.org
 Website : www.researchworld.org

1558th International Conference on Economics Finance and Accounting (ICEFA)

Date : 2nd - 3rd March, 2024
 Location : Abu Dhabi, United Arab Emirates
 Organized by : Academicsera
 Tel : +91 96922 00892
 Email address : info@academicsera.com
 Website : <http://academicsera.com>

1714th International Conference on Economics and Business Research (ICEBR)

Date : 26th - 27th March, 2024.
 Location : Dubai, United Arab Emirates
 Organized by : The International Society for Engineers and Researchers (ISER)
 Tel : +91 76069 86241
 Email address : info@iser.co
 Website : <http://iser.co>

1710th International Conference on Science, Social Science and Economics (IC3SE)

Date : 27th - 28th March, 2024
 Location : Abu Dhabi, United Arab Emirates
 Organized by : Academics World
 Tel : +91 70776 56338
 Email address : info@academicsworld.org
 Website : <http://academicsworld.org>

APRIL

1713th International Conference on Science, Social Science and Economics (IC3SE)

Date : 2nd - 3rd April, 2024
 Location : Abu Dhabi, United Arab Emirates
 Organized by : Academics World
 Tel : +91 70776 56338
 Email address : info@academicsworld.org
 Website : <http://academicsworld.org>

1541st International Conference on Management, Economics & Social Science - ICMESS 2024

Date : 10th - 11th April, 2024
 Location : Manama, Bahrain
 Organized by : researchfora
 Email address : info@researchfora.com
 Website : <http://researchfora.com>

8th GCC Security Symposium

Date : 16th April 2024
 Location : Taj, Dubai
 Organised by : Amiviz Enterprise Marketplace
 Website : <https://www.securitysymposium.org>

GISEC GLOBAL (Cyber Security Conference)

Date : 23 - 25 April 2024
 Location : Dubai World Trade Centre.
 Organised by : Dubai World Trade Centre.
 Tel : +971 4 3086469
 Email : gisec@dwtc.com
 Website : <https://gisec.ae>

Fintech Summit Middle East

Date : April 24, 2024
 Location : Manana, Bahrain
 Organized by : Moments Innovation
 Tel : +962799799814
 Email address : airshaid@momentsinnovation.com
 Website : <https://ftsummitme.com>

1595th International Conference on Economics Finance and Accounting (ICEFA)

Date : 28th - 29th April, 2024
 Location : Riyadh, Saudi Arabia
 Organized by : Academicsera
 Tel : +91 9692200892
 Email address : info@academicsera.com
 Website : <http://academicsera.com>

MAY**1742 th International Conference on Economics and Finance Research (ICEFR)**

Date : 10th - 11th May, 2024
 Location : Manama, Bahrain
 Organized by : Research World (RW)
 Tel : +91 90907 00039
 Email address : info@researchworld.org
 Website : www.researchworld.org

1570th International Conference on Management, Economics & Social Science - ICMESS 2024

Date : 26th - 27th May, 2024
 Location : Dubai, United Arab Emirates
 Organized by : researchfora
 Email address : info@researchfora.com
 Website : http://researchfora.com

1749 th International Conference on Science, Social Science and Economics (IC3SE)

Date : 28th - 29th May, 2024
 Location : Riyadh, Saudi Arabia
 Organized by : Academics World
 Tel : +91 70776 56338
 Email address : info@academicsworld.org
 Website : http://academicsworld.org

JUNE**1617 th International Conference on Economics Finance and Accounting (ICEFA)**

Date : 1st - 2nd June, 2024
 Location : Dubai, United Arab Emirates
 Organized by : Academicsera
 Tel : +91 96922 00892
 Email address : info@academicsera.com
 Website : http://academicsera.com

1755th International Conference on Economics and Business Research (ICEBR)

Date : 2nd - 3rd June, 2024
 Location : Abu Dhabi, United Arab Emirates
 Organized by : The International Society for Engineers and Researchers (ISER)
 Tel : +91 76069 86241
 Email address : info@iser.co
 Website : http://iser.co

1582nd International Conference on Management, Economics & Social Science - ICMESS 2024

Date : 14th - 15th June, 2024
 Location : Dubai, United Arab Emirates
 Organized by : researchfora
 Email address : info@researchfora.com
 Website : http://researchfora.com

1771 th International Conference on Economics and Finance Research (ICEFR)

Date : 26th - 27th June, 2024
 Location : Dubai, United Arab Emirates
 Organized by : Research World (RW)
 Tel : +91-9090700039
 Email address : info@researchworld.org
 Website : www.researchworld.org

JULY**1772 th International Conference on Science, Social Science and Economics (IC3SE)**

Date : 1st - 2nd July, 2024
 Location : Dubai, United Arab Emirates
 Organized by : Academics World
 Tel : +91 70776 56338
 Email address : info@academicsworld.org
 Website : http://academicsworld.org

1592nd International Conference on Management, Economics & Social Science - ICMESS 2024

Date : 2nd - 3rd July, 2024
 Location : Abu Dhabi, United Arab Emirates
 Organized by : researchfora
 Email address : info@researchfora.com
 Website : http://researchfora.com

1781 th International Conference on Economics and Finance Research (ICEFR)

Date : 13th - 14th July, 2024
 Location : Riyadh, Saudi Arabia
 Organized by : Research World (RW)
 Tel : +91 90907 00039
 Email address : info@researchworld.org
 Website : www.researchworld.org

AUGUST**1793th International Conference on Economics and Business Research (ICEBR)**

Date : 1st - 2nd August, 2024
 Location : Dubai, United Arab Emirates
 Organized by : The International Society for Engineers and Researchers (ISER)
 Tel : +91 76069 86241
 Email address : info@iser.co
 Website : http://iser.co

1659th International Conference on Economics Finance and Accounting (ICEFA)

Date : 10th - 11th August, 2024
 Location : Manama, Bahrain
 Organized by : Academicsera
 Tel : +91 96922 00892
 Email address : info@academicsera.com
 Website : http://academicsera.com

1619th International Conference on Management, Economics & Social Science - ICMESS 2024

Date : 14th - 15th August, 2024
 Location : Jeddah, Saudi Arabia
 Organized by : researchfora
 Email address : info@researchfora.com
 Website : http://researchfora.com

SEPTEMBER**International Conference on Management, Economics & Social Science (ICMESS) - 2024**

Date : 01st - 02nd September 2024
 Location : Dubai, United Arab Emirates
 Organized by : Advanced Energy Materials and Research
 Email address : info@researchfora.com
 Website : http://researchfora.com

International Conference on Science, Social Science and Economics (IC3SE)

Date : 10th - 11th September 2024
 Location : Manama, Bahrain
 Organized by : Academics World
 Tel : +91 70776 56338
 Email address : info@academicsworld.org
 Website : http://academicsworld.org

International Conference on Science, Social Science and Economics (IC3SE)

Date : 13th - 14th September 2024
 Location : Dammam, Saudi Arabia
 Organized by : Academics World
 Tel : +91 70776 56338
 Email address : info@academicsworld.org
 Website : http://academicsworld.org

OCTOBER**International Conference on Economics and Finance Research (ICEFR)**

Date : 01st - 02nd October 2024
 Location : Dubai, United Arab Emirates
 Organized by : Research World (RW)
 Tel : +91 90907 00039
 Email address : info@researchworld.org
 Website : www.researchworld.org

International Conference on Economics and Business Research (ICEBR)

Date : 10th - 11th October 2024
 Location : Manama, Bahrain
 Organized by : The International Society for Engineers and Researchers (ISER)
 Tel : +91 76069 86241
 Email address : info@iser.co
 Website : http://iser.co

International Conference on Economics and Business Research (ICEBR)

Date : 13th - 14th October 2024
 Location : Dammam, Saudi Arabia
 Organized by : The International Society for Engineers and Researchers (ISER)
 Tel : +91 76069 86241
 Email address : info@iser.co
 Website : http://iser.co

NOVEMBER**International Conference on Science, Social Science and Economics (IC3SE)**

Date : 02nd - 03rd November 2024
 Location : Sharjah, United Arab Emirates
 Organized by : Academics World
 Tel : +91 70776 56338
 Email address : info@academicsworld.org
 Website : http://academicsworld.org

International Conference on Management, Economics & Social Science (ICMESS) - 2024

Date : 10th - 11th November 2024
 Location : Manama, Bahrain
 Organized by : Advanced Energy Materials and Research
 Email address : info@researchfora.com
 Website : http://researchfora.com

International Conference on Economics Finance and Accounting.

Date : 26th - 27th November 2024
 Location : Dubai, United Arab Emirates
 Organized by : Academicsera
 Tel : +91 96922 00892
 Email address : info@academicsera.com
 Website : http://academicsera.com

World Islamic Finance Dialogues 2024

Date : 27th November 2024
 Location : Manama
 Organized by : REDmoney Events
 Tel : +603 2162 7800
 Email address : infoevents@redmoneygroup.com
 Website : https://redmoneyevents.com

DECEMBER**International Conference on Economics Finance and Accounting**

Date : 13th - 14th December 2024
 Location : Riyadh, Saudi Arabia
 Organized by : Academicsera
 Tel : +91 96922 00892
 Email address : info@academicsera.com
 Website : http://academicsera.com

International Conference on Economics Finance and Accounting

Date : 14th - 15th December 2024
 Location : Dubai, United Arab Emirates
 Organized by : Academicsera
 Tel : +91 96922 00892
 Email address : info@academicsera.com
 Website : http://academicsera.com

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**DR. A.S. ELAVARASAN SOUNDARAJAN
(PRINCE) F.C.A**

Founder of ASP Auditing, Bahrain

Dr. A.S. Elavarasan is a fellow Member of Institute of Chartered Accountants of India. He has more than twenty year's post qualification experience in the field of Auditing Accounting, Assurance and International Taxation. He Conducted Awareness Sessions for more than 2000 Companies all Over GCC for VAT Implementation and Guidance.

Founder and Partner of Auditing Companies

- ASP Auditing - Bahraini Specialized Partnership Co.
- ASP Al Ansari Auditing LLC
- Elavarasan Chandrasekar & Co.,
Chennai & Coimbatore, Tamil Nadu, India

Founder and Chairman of Consultancy Companies

- ASPA Tax Management Consultancy LLC
- ASPA Management Consultancy WLL, Bahrain
- ASPA Advisory Pvt Limited, Chennai, India
- ASPA Advisory Pvt Limited, Singapore
- ASPA Real Estate OAMS - Dubai, UAE
- ASPA Management Consultancy and Collecting Tax - Doha, Qatar
- ASP Auditing & Accounting - Kampala, Uganda

Industrial Experience

- Al Haramain Perfumes Mfg &
Oudh Processing Industry LLC
- Al Mana Damas International LLC, Dubai, UAE
- Al Qatary Eleen, Sharjah, UAE



DR. ABDELILAH BELATIK

*Secretary General
General Council for Islamic Banks and Financial Institutions
(CIBAFI)*

Dr. Abdelilah BELATIK is Secretary General of the General Council for Islamic Banks and Financial Institutions (CIBAFI), an international organisation affiliated with the Organisation of Islamic Cooperation. At the helm of CIBAFI, he brought the organisation to international arena by building working relationships with international multilateral institutions (United Nations, IsDB, FSB, IMF, World Bank, etc.), international standard setting organisations (IFSB, BCBS, etc.) and regulatory and supervisory authorities. Dr. Abdelilah is also Chairman and Founder of Turritopsis, the Strategic Institute of Sustainable Development, Brussels, Belgium.

Dr. BELATIK is a multi-lingual finance professional with twenty years of experience including in leadership positions, in major financial centres from Europe, the United States, Asia and the Middle East. He was Assistant Secretary General at Islamic Financial Services Board (IFSB) where he led the preparation and rollout of the IFSB's Strategic Performance Plan (SPP) 2012 – 2015 in accordance with Integrated Result Based Management framework. He has worked for 9 years with PricewaterhouseCoopers in Luxembourg, New York, and Hong Kong, in the Assurance and Business Advisory Services, Financial Services practice.

Dr. BELATIK holds a Doctorate of Business Administration and a Master's degree in Applied Business Research from Switzerland; Masters of Science in Business Engineering and a Bachelor of Arts in Commercial Sciences from Brussels – Belgium and a Certificate of Artificial Intelligence from the University of Oxford, United Kingdom. He has held and holds membership positions in a number of international boards and committees, including those of the International Assurance and Auditing Standard Board (IAASB), the International Accounting Standards Board (IASB), External Advisory Group of the IMF, the Waqf Fund in Bahrain, and the Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI). He is also member of the Committee of the Royal Award for Islamic Finance by the Securities Commission Malaysia and Central Bank of Malaysia.

■ **ABDULLA A. SAUDI**
 Chairman
 ASA Consultants WLL

■ **ABDULLA ALJANAHI**
 General Manager & Executive Director
 JPMORGAN CHASE BANK, N.A.

■ **ABDULLA KAMAL**
 Chairman
 SICO BSC (c)



ABDULLA SHABIB OMAIR ALJABOR ALNOAIMI

Chief Executive Officer
 Honesty Group of Companies, Manama, Bahrain

Mr. Abdulla Shabib Omair Aljabor Alnoaimi is the Chief Executive Officer of Honesty Group of Companies for more than 34 years. Being a degree holder from the University of Bahrain his strong passion towards business, courage, hard work and ability to execute several strategies has laid a stronger foundation for the growth of the company. In the three decades of service he works closely with the team to create a business friendly environment for existing enterprises.

■ **ABDULRAHMAN ABDULLA AL SAYED**
 Chief Executive Officer
 Itqan Financial Services

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ABRAHAM THOMAS

Managing Director
 Honesty Group of Companies, Manama, Bahrain

Abraham Thomas joined with Honesty Group as a General Manager in 2005. He is a Civil Engineer by profession and awarded with Certificate in Product & Application Technology Seminar Conducted by a Switzerland company in 1998 and Regional Technical Trading Seminar in 2002.

He lead the team in an enthusiastic and professional way to achieve the goal in the challenging marketing field. Abraham Thomas is a resident of Bahrain for the past 30 years. He is a board member of Honesty Group of Companies. Mr. Abraham is awarded with Golden Achievement Award organized by Global Media Events, Dubai in association with Kerala Chamber of Commerce & Industry in the year 2019.



ADNAN AHMED YOUSIF

Chairman
 Bahrain Association of Banks (BAB)

■ **DR. ADNAN N BSEISU**
 Chairman
 Intershiel WLL

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AGRAWAL SANATKUMAR

*Managing Partner
SimplyFI Consulting W.L.L.*

Sanat is a seasoned investment banking and corporate finance professional with over twenty years of experience specializing in mergers & acquisitions, valuations, due diligence, strategic business planning and management consulting.

He is a trusted advisor to several companies in Bahrain and Saudi Arabia. He has project managed end to end, investment banking transactions working from buy side and sell side and has proven track record of successfully closing several M&A transactions.

He led multimillion dollar valuation and investment projects across sectors including global telecommunications, oil & gas, power, financial services, manufacturing, chemicals & pharmaceuticals, real estate & retail. He has experience of working in Bahrain, India, Kuwait, and Qatar with exposure of transactions in the MENA, Europe and Asia.

Prior to founding SimplyFI Consulting, he served as Head of Advisory at Grant Thornton Bahrain. He has a wealth of experience in the industry, having worked with some of the biggest names in consulting, such as Deloitte, KPMG and Moore Stephens.

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AHMED A. SEYADI

*Chief Executive Officer
CrediMax B.S.C. (closed)*

Over 25 years of experience in the financial industry in Cards Business, Digital Banking, Retail, Corporate, as well as Information Technology. Through-out his career, he successfully managed the set-up/establishment of Cards Business as well as Digital Banking for a number of Banks.

Mr. Seyadi holds an executive MBA from the University of Bahrain. During his years of service, he participated in many core industry-level committees and projects within the Banking, Digital Payments, Technology, and Cards industry.

Mr. Seyadi currently holds the position of the Chief Executive Officer of CrediMax and sits on the Board of Directors for Global Payment Solutions (GPS).

■ **DR. AHMED AL JAWHARY**
*Chief Executive Officer
J. Equity Partners B.S.C. (c)*

■ **AHMED ALKHARJI**
*Group Chief Executive Officer
Ahli United Bank B.S.C (c)*

■ **AHMED SAMEER**
*Managing Director
Art Translation & Consultancy W L L, Zero Gravity Capital*

■ **ALEV ISLER NAGIB**
*General manager
Finansbank A.S.*

■ **ALI AKBER KAITHAMANNA**
*Project Manager
Makgroup Technologies W.L.L.*

■ **ALI AL SHARIF**
*Managing Director
Fajr Investment Advisory B.S.C. (c)*

■ **ALI AL WAZZAN**
*Managing Director
Al-Wazzan Insurance Brokers*

■ **ALI HASAN**
*Chairman
Aliventure International Holding Co WLL*

■ **ALI Y. FARDAN**
*General Manager
National Bank of Kuwait S.A.K.P.*



AMINE BEL HADJ SOULAMI

CEO of BNP Paribas Middle East & Africa

Amine Bel Hadj Soulami is the CEO of BNP Paribas Middle East & Africa. He has been with BNP Paribas for over 35 years in a number of global roles, including leadership positions in London, New York & Paris.

His previous roles also include Global Head of Sustainable Finance in Global Markets, Senior Advisor to Global Markets, and Global Head of Research and Sustainable Investments within Corporate Institutional Banking. Amine also served as Global Head of Commodity Derivatives, and Head of Equity & Derivatives for the Americas.

Amine joined BNP Paribas in 1987 after graduating from École Polytechnique in France.

■ AMR ELNOKALY

Chairman
Bank ABC - Islamic


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ARUN BALU PAZHAYANNUR

Chief Executive Officer, Assure Consulting W.L.L.
Strategic Advisor, Russell Bedford Assure Audit

Arun is a seasoned management consultant with 15+ years of worldwide experience in Bahrain, Canada, and India.

Arun is experienced at analyzing data and structuring content, preparing financial models, designing operating models, and project management. He leads the Assure group practice consisting of Assure Consulting and Russell Bedford Assure Audit, which consists of 40+ staff across the domains of Risk, Finance, Human Capital, Audit, Tax, and Corporate Services.

He has a blend of technology, business, finance, and consulting skills. He is an avid Toastmaster and was the President of the Ivey Business Toastmasters Club in Canada and Comfortably Speaking Toastmasters Club in Canada. He is a part-time lecturer at BIBF on digital asset technologies.

Qualifications

- Chartered Accountant, Indian Institute of Chartered Accountants
- Bachelor of Engineering (Mechanical), College of Engineering, Guindy
- Master of Business Administration, Ivey Business School, Canada

Past Working Experience

- BlockZero Canada: MENA and APAC Lead, Digital Asset Consulting
- Deloitte Canada: Senior Consultant, Payments Modernization
- Citibank N.A: Manager and Leadership Associate

Skills

- Risk Consulting
- Financial Analysis
- Strategic Advisory
- Executive storytelling
- Human Capital Advisory

■ ARVIND BENANI

Managing Director
Protiviti Member Firm (Middle East)

■ BASHAR ALKHATIB

Regional Manager
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CETIN YURTTASER

Director

*Kuwait Turkish Participation Bank Inc. Bahrain Branch
Kingdom of Bahrain*

Cetin YURTTASER started his Banking Career at Citibank Turkiye which he served the Bank at different positions and departments which he gained his main extensive experience between 1991-1999.

He has almost 30 years of Wholesale, Retail, Private and Corporate Banking Experience. And worked as approved individual by Central Bank of Bahrain, Qatar Financial Services Authority, Dubai Financial Services Authority and Dublin Financial Services Authority.

He has been representing Kuveyt Turk Group within GCC region for almost 20 years. During this period had Group assignments of setting up Bahrain Wholesale Branch, Qatar QFC Branch, Kuveyt Turk Regional Office in Dubai and also taking role of CEO and Board Director at Kuwait Turkish Participation Bank (Dubai) Limited which was Kuveyt Turk Turkiye's 100% owned Subsidiary Bank within DIFC.

When Kuveyt Turk BOD decided to exit from Qatar QFC and Dubai DIFC also had assignment to voluntarily closing all those operations in the region and then moved back to Bahrain to head Kuveyt Turk Bahrain Wholesale Branch.

At his current role, he is assisting Kuveyt Turk Head Office Treasury and work like money market Desk by raising up Liquidity from GCC Banks to Turkiye and depending on Banks' liquidity position, investing a part of Banks' excess liquidity with GCC Banks. Supporting Head Office FI for managing GCC FI Relationships and also participating to some Mega Islamic Projects/Syndications in Turkiye via Bahrain operations.

Cetin holds Masters' Degree in Finance and Bachelors' Degree in Economics. And also holds professional certificates/qualifications like, AAOIFI CSAA, BIBF ADIF, CISI IFQ, CIMA CDIF, ACGP MGP, CIBAFI CISRM.

He is married and has 2 Children.

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DR CLARE BECKETT-MCINROY

*EdD, ICF MCC, Registered Mentor Coach & ACTC, EMCC
EIA MP, ITCA MP & ESIA Accredited SUPERvisor, CTI CPCC,
Certified Agile Coach*

Clare is passionate about co-creating positive transformation in partnership with people, teams & organisations. & beyond. Her work spans culture transformation, systemic team, executive & board coaching, EDI, brand 'ignition', bespoke leadership development, 360 psychometrics, instructional design & experiential contextually based blended learning, performance management, & research.

Clare has coached on the ground in 11 countries, 4 continents, including with global billion-dollar family businesses, Fortune 100s, oil & gas, foreign direct investment, education, insurance, health & telecom sectors. She is Founder of BECKETT MCINROY CONSULTANCY & #CoachME Coaching Model, resources & award-winning training, as well as the #TAP360 team level profiling tool, which have been translated into over 30 languages living her values of inclusivity & enabling empowering system is through the benefits of diversity. She has trail blazed initially in the Middle East creating the first ICF ACTP & the first EMCC/AC Systemic SUPERvision programmes in Arabic.

Clare is Co-Founder & past VP of ICF Bahrain, Co-Founder & President of ICF Doha - Qatar, Co-founder of SuperME SUPERvision chain, Co-lead for Outreach & Research for Association of Coaching SUPERvisors (AOCS) plus Level A & B with the British Psychological Society. ICF HQ have drawn upon her experience as a Subject Matter Expert in the area of team coaching & SUPERvision. Clare was the Nominating Coach & internal Executive Coach for the ICF Middle East Prism Award Winners Qatar Financial Centre 2020.

Clare is also an author of 5 books most recently being 'Creative Reflective Practice', has numerous book chapters & 100s of articles including contributions for referred journals, Routledge & Forbes.

■ **DANA NABEEL AL SAIE**

Executive Partner

NABEEL AL SAIE PUBLIC ACCOUNTANTS

■ **DR. ESAM ABDULLA FAKHRO**

Chairman

Bahrain Islamic Bank (BisB)

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MRS. FATEMA ALALAWI

*Chief Retail Banking Officer
Bahrain Islamic Bank (Bisb)*

Mrs. Fatema AlAlawi has over 25 years of extensive practical experience holding senior leadership roles contributing to the Islamic banking sector and digital banking transformation in the Kingdom of Bahrain. She has played an essential role in driving strategic initiatives to maximize profitability and elevating retail banking operations while optimizing customer experience and leading all aspects of private and retail banking to enhance business including product development, marketing, private banking, and sales and service function through sales and branch network to drive sustainable growth. She delved in FinTech, where she has helped launch Islamic banking platforms and Aion Digital.

Mrs. Fatema AlAlawi holds an EMBA and a BSc in Business Management from the University of Bahrain. During her Hubert Humphrey Fellowship in the United States of America, she received PMP Certification from the University of Boston, Massachusetts, in addition to completing two leadership programs at the University of California Los Angeles (UCLA) and the Darden School of Business, University of Virginia.

Mrs. Fatima AlAlawi has also received many awards and honors. In 2015, she was awarded by Her Royal Highness Princess Sabeeka bint Ibrahim Al Khalifa, wife of His Majesty the King and President of the Supreme Council for Women, for her leading contribution to the banking and financial sector. She is also the recipient of the 2016 Future Leader Excellence Award by the Middle East Awards Institute, Dubai.



MR. FATHALLA EBRAHIM

*Chief Executive Officer
Al Majd Insurance Brokerage Co. WLL*

Mr. Fathalla Ebrahim has more than 20 years of insurance experience. He has occupied various technical, managerial and executive positions with leading local, regional and international insurance and reinsurance companies. He joined Al Majd Insurance Brokerage Co. in 2017, having worked prior to that from 2011 to 2015 as General Manager of the Bahrain branch of Zurich International Life Ltd. Before joining Zurich, he was the General Manager of Bahrain National Life Assurance Company (BNL) and held various senior positions in Arab Insurance Group (ARIG).

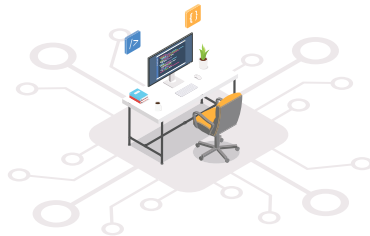
■ FUAD NONOO
*CEO
Infinitos*

■ H.E. MR. HASSAN KHALIFA AL JALAHMA
*Chairman
Central Bank Of Bahrain*

■ HADI J. AL ALAWI
*Founder & Senior Partner
Hadi Alalawi Law firm*

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HASAN ALGHANNAMI

Brooks Audit, Manama, Bahrain

Mr. Hasan Alghannami is the founder and Managing partner of Brooks Audit and is responsible for all services provided by the firm. He has steered the firm towards remarkable heights of success, establishing it as a trusted provider of comprehensive professional services.

He is an ACCA qualified - Chartered Certified Accountant from the UK, he boasts over 26 years of extensive experience in delivering top-notch services in the domains of Auditing, Accounting, Finance, Compliance, and Governance.

Mr Alghannami also participated as speaker in international and national forums and conferences and conducted awareness sessions in areas of Compliance Auditing, Financial Performance, Corporate Governance, Money Laundering and Economic Substance.

■ HASAN AL AJOOZ
Managing Director & Founder
AlAjooz Law Firm

■ DR. HASSAN ALI RADHI
The Founder & Senior Partner
Hassan Radhi & Associates

■ IBRAHIM MILAD ZLETNI
General Manager / ACEO
The Arab Investment Company S.A.A. (TAIC)



ISA MUHANNA ALRASHED

Chief Executive Officer
Inter Gulf Insurance Broker

Inter Gulf Insurance Broker, as local reputable insurance broker in Bahrain, has proven its ability to establish a distinctive brand, and achieve success in the Bahraini insurance market.

For us, the brand will always be a source of pride, and we value the relationship and commitment of each and every employee whose contribution enables the company to expand and thrive.

Last but not least, we would like to express our gratitude and appreciation to our valued clients and business partners, who we see as the cornerstone of our success and accomplishments.

■ JALAL AL ALAWI
Country CEO
First Abu Dhabi Bank

■ JAMAL MOHAMED FAKHRO
Managing Partner
KPMG Fakhro

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JASSIM ABDULAAL

*Managing Partner
Grant Thornton Abdulaal*

To achieve our vision to become the most valued network in the profession, we need people with a global mindset. A global mindset is about bringing the benefit of our shared, global knowledge, experience and understanding to benefit every client – domestic or international. A global mindset focused on intentional collaboration and sincere inclusivity is essential for supporting our focus on growing our international business and the overall long-term sustainable growth of Grant Thornton.

Jassim, the Managing Partner of Grant Thornton Abdulaal, has over 30 years of experience in the fields of audit and business assurance, investigation, due diligence, and special advisory for local and multinational clients. His geographical experience spans across UK and MENA region. He served as a member of Bahrain Parliament for 4 years, acting as Chairman and Vice Chairman of the Finance & Economic Committee. He is responsible for the delivery and quality of our services, and for achieving the company goals and growth plans. He is responsible for the delivery and quality of our services provided to clients and achieving the firm's goals and growth plans and leads the Grant Thornton Bahrain office. He is responsible for over 160 Staff, 8 Partners and 10 Directors and Senior Managers, ensuring the firm is in line with Grant Thornton's international strategy and high quality standards set globally.

Professional Qualification
FCA - England and Wales- UK

Area of Expertise
Audit and Assurance | Investigation | Due Diligence | Special Advisory

- Industry**
- Government
 - Financial Services
 - Education
 - Services & Trading
 - Manufacturing
 - Hospitality
 - FMCG
 - Real Estate & Construction
 - Media & Telecom
 - Utilities



JOSEPH GHORAYEB

*Chief Executive Officer (as of 1st September 2023)
HSBC Bahrain*

Joseph Ghorayeb is the Chief Executive Officer as of September 2023 and previously has been the Country Head of Wholesale Banking HSBC Bank Middle East Limited, Kingdom of Bahrain since January 2022.

Joseph joined HSBC Group in 2006 as a Coverage Banker in Canada. He relocated to the Middle East with HSBC in 2010 to take up the role of Sector Head of Multinationals, MENA. Over the last 14 years, Joseph has been based with HSBC in the Middle East and has undertaken a number of roles including Head of UAE Multinationals of HSBC Bank Middle East Limited, UAE between 2012 and 2014, then from June 2014 to June 2016 as a Senior Banker covering the State of Qatar Petrochemicals, Infrastructure and General Industries Verticals and lately in Bahrain, Joseph and his team are responsible for the coverage of the Public Sector and Government Related Entities, Multinationals, Large Corporates & Mid Markets, Non-Bank Financial Institutions and Financial Institutions.

Joseph is a qualified Aerodynamics Engineer, holds an MBA (Finance) from McGill University and is a CFA Charterholder.



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MR. JAWAD HUMAIDAN

*Chief Corporate and Institutional Banking Officer
Bahrain Islamic Bank (Bisb)*

Mr. Jawad Humaidan is a seasoned banker with over 18 years of extensive experience in Corporate, Wholesale, Commercial, and Retail Banking. Prior to joining BisB in 2018, Mr. Humaidan held senior roles in managing corporate relationships in leading local, regional, and international banks such as National Bank of Bahrain, Mashreq Bank and Standard Chartered Bank. He is an active member in community service societies, and currently serves on the board of Bahrain Economists Society.

Mr. Humaidan is a certified arbitrator specializing in Banking & Finance. He holds Bachelor's Degree in Economics from Carleton University in Canada, and Master of Science degree in Finance with distinction from DePaul University in Chicago, USA. Mr. Humaidan attended several leadership programs with leading institutions such as INSEAD in Singapore and Ivey Business School in Canada.

■ KHALED ALGONSEL

*Chairman
Alubaf Arab International Bank B.S.C (c)*

■ DR. KHALID ABDULLA

*General Manager
Eskan Bank*

■ CA JOHN THOMAS FCA

*Managing Partner
JVT & Associates Chartered Accountants*

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M. ABRAHAM SANTOSH

General Manager - IT People

Abraham Santosh joined Information Technology People W.L.L (IT People), Bahrain as Country Manager in 2003 and was later promoted to Regional Manager for the Gulf Region in 2004. In this position, he has managed business and operational responsibilities of the company for Bahrain, Qatar, Dubai, Kuwait and Saudi Arabia. Prior to joining IT People, Bahrain, he served with IT PEOPLE, Dubai, UAE and has also previously worked with companies like Datapro Infoworld Ltd and Zenith Computers. Abraham Santosh is a multi-award winner including industry awards for Excellence and Outstanding Performance. Santosh led a team with notable achievements to their credit in the provision of IT Consulting and Outsourcing services for Banks and Financial institutions in the Gulf region. His team was named "The Best HR practices vendor" by some prominent banks in respect to the care with which they have treated the consultants on their rolls and also received "Preferred Consulting Services vendor" status with a many large companies in the Gulf region.

Abraham Santosh is a Masters degree holder in Computer Science and Operations Management. He has over 28 years of experience in the IT Consulting and Outsourcing industry; 24 years of which has been in the Gulf region.

■ MASAUD M J HAYAT

*Chairman
UNITED GULF BANK B.S.C. (Closed)*

■ MEGHA NAIR

*General Manager
GSPU CHARTERED ACCOUNTANTS*

■ MOHAMED AL MAHROOS

*Country Senior Partner
PricewaterhouseCoopers ME Limited*

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MURTUZ ZAMANLY

Representative Officer, Deutsche Bank AG, Bahrain

Murtuz Zamanly has been living in Bahrain for the past 20 years working for several global financial institutions including BNP Paribas and Credit Suisse. Murtuz joined Deutsche Bank in August 2019.

Murtuz's main area of expertise is the Ultra High Net Worth (UHNW) client market segment. In his previous roles with other banks, he covered clients in Bahrain, Saudi Arabia, Kuwait and the UAE. He also worked closely with the banks' other departments in providing individual clients and Family Offices with custom-tailored solutions for their personal and business needs including European and US real estate and private jet financing.

Prior to arriving in Bahrain in 2004, Murtuz studied, lived and worked in the United States for 12 years. Born and raised in Baku, Azerbaijan he moved to the United States in 1991 to pursue his University studies.

Murtuz holds a Master's Degree in Business Administration, 1996 and a Bachelor's Degree in Economics, 1994 from the University of Oregon in Eugene, OR, USA where he was a Fulbright Scholar. In his spare time, in addition to spending time with his family, Murtuz plays golf and goes to the gym. He is also a big fan of College Football and the University of Oregon Athletics in general. Murtuz is a native speaker of Russian, Azeri and English languages and he also speaks conversational Turkish and French and a little bit of Arabic.

Murtuz's role as the Representative Officer is to serve as the first point of contact and ambassador for Deutsche Bank's clients in Bahrain.

■ **NAJLA AL SHIRAWI**
Chief Executive Officer
 SICO BSC (C)



NATALIA KUMAR

Senior Counsel
 Al Tamimi & Company

Natalia is an English qualified solicitor with over 12 years' experience practicing in the UK and Bahrain.

She specialises in banking and regulatory matters and advises clients on the full spectrum of banking and finance matters including debt capital markets, trade finance, funds, conventional and Islamic finance, syndicated and bilateral lending, secondary market transactions, project finance and regulatory work.

Natalia represents both lenders and borrowers including local and international banks, financial institutions, and multi-national corporate clients, both as lead international and/or local counsel.

Natalia is recognised by leading legal directories, Chambers Global, as an Associate to Watch, Bahrain 2023 and Legal 500, as Next Generation Partner, Bahrain 2023. She's also recognised as a stand out lawyer by Thomson Reuter's and ranked as a Rising Star by IFLR 1000.

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P S BALASUBRAMANYAM

*Managing Partner – Russell Bedford Assure Audit
Founder & Chief mentor - Assure Consulting WLL*

P. S. Balasubramanyam (Balu) is a Chartered Accountant (FCA) and member of the British Institute of Management, U.K. He held very senior positions in the Insurance Industry and FMCG business in the Middle East and Europe. He had his audit training with Deloitte (F & R).

About two decades ago, he established his Audit & Consultancy practice in Bahrain. He is an Advisor to several companies in Bahrain and India. He was instrumental in establishing a large multi-specialty hospital in Bahrain and was on its board for several years. He restructured a large business group to a dynamic and profitable business. He revived a large insurance company back to stability and growth and brought in new management.

He is highly connected with top officials in the Kingdom of Bahrain & GCC, India, Malaysia and the United Kingdom. With his wide network of contacts, he is able to assist companies with acquisitions and strategic alliances. Assist client buyers and sellers make informed decisions and execute transactions while focusing on their expectations.

He also served as the Chairman of the Bahrain Chapter of the Institute of Chartered Accountants of India (BCICAI). He is a founder Board member and presently the Vice Chairman of Bahrain India Society (BIS). He is an Executive Committee member of the Indian Community Relief Fund (ICRF).



PAUL PERRIS

*Chief Executive Officer
Yasira Financial Services B.S.C. (c)*

Paul Perris is the Chief Executive of Yasira and is responsible for leading the management team, strategically driving business growth and establishing and managing complex, multi-jurisdictional structures for

institutional and family office investors. Paul has over 32 years of experience in this role with significant Middle Eastern experience, having acted for investors in the region since 1998. Before joining Yasira, Paul was the Chief Commercial Officer at the Crestbridge. Mr Perris is a Chartered Secretary and member of STEP.

■ **CA. PRINCE N. RAVI. FCA**

*Managing Partner
GSPU CHARTERED ACCOUNTANTS*



RAD EL TREKI

*Partner
Al Tamimi & Company*

Rad is a UK qualified Partner and heads the firm's Bahrain Office with over 20 years of experience practicing in the UK and across the Middle East.

Rad leads the Bahrain office's Tier One ranked Corporate practice. He delivers a diversified and broad corporate commercial offering with particular expertise in corporate finance, corporate structuring, group re-structurings, cross border M&A and JVs. Additionally, Rad has a wealth of experience advising on the corporate aspects of big-ticket state mandated project financings, particularly within the energy / O&G sector. His extensive experience includes the start-up and scale-up space, advising entrepreneurs, incubation and acceleration centres, private equity firms, and venture capitalists in Bahrain and the wider region. He also regularly delivers related presentations, mentoring, coaching, and workshops.

Rad's clients include domestic and international public and private companies, sovereign wealth funds, international conglomerates, private equity funds, venture capital firms and a wide range of start-up and scale up entities, including a number of the region's 'Unicorns'.

Rad is ranked as a "Leading Individual" by Legal 500 and a "Ranked Lawyer" by Chambers & Partners for Corporate, Commercial and M&A, and is named as one of the 50 leading lawyers in the MENA region by Thomson Reuter's Asia Legal Business in 2023, 2022 and 2021.

■ **MR. RAFIK NAYED**

*Group Chief Executive Officer
Al Salam Bank B.S.C*

■ **RAGHVENDRA SHENOY**

*Country Head
ICICI Bank LTD.Bahrain*

■ **RUSHDI KIKHIA**
Office Managing Partner
Deloitte & Touche- Middle East

■ **SADDEK OMER EL KABER**
Chairman
Bank ABC

■ **SALAM GAMOAH**
Chief Executive Officer
Bank Of Jordan-Bahrain Wholesale Banking

■ **SAM THOMAS**
Managing Director
Aloala Information Technology W.L.L.



■ **SAMER SOLIMAN**
Chief Executive Officer
Arab Financial Services (AFS)

Samer Soliman is the Chief Executive Officer of Arab Financial Services (AFS) and is responsible for the overall strategic financial, and operational performance of the organization and works in partnership with the Chairman, Board members and shareholders on the implementation and achievement of the organization's current and future strategic commitments.

Samer is a thought leader with over 20 years of international experience across the banking and payments sector. He brings a unique blend of payments, technical, and regional expertise to the role of CEO at AFS. Prior to joining AFS, Samer was Managing Director, Middle East of Network International where he led the regional Issuing and Acquiring business and played a key role in the continued organization growth strategy across the Middle East. During his tenure at Network International Samer was one of the leading members in two acquisitions and four joint ventures.

As part of his ongoing commitment to fintech and developing future leaders, Samer is a Board Advisor to Sarwa Digital Wealth Limited, a Member of the Advisory Council of eCommerce enabler Zbooni, and fintech startup Jingle Pay. Samer also serves as a Board of Director to LNDDO, and a Board Member of SP Jain Global School of Management.

Samer holds a Master's degree in Leading Innovation and Change from Robert Kennedy College in Switzerland, in partnership with York St John University in England and has completed his CEO program from IESE, Business School of the University of Navarra in collaboration with The Wharton School of the University of Pennsylvania.

■ **SHAHZAD HUSAIN**
General Manager- Head of Overseas Branches
Bank Al Habib Limited

■ **SHAJ BABU**
Chief Executive Officer
JULIUS BAER (BAHRAIN) B.S.C. (C)

■ **SHAJAN ANTONY**
Head of Recruitment
ENLIST RESOURCES CO W.L.L



■ **SHEIKH MOHAMED ABDULLA KHALIFA AL KHALIFA**

Chairman, ICAP (Middle East) W.L.L.
Kingdom of Bahrain

Member of the Royal Family - Kingdom of Bahrain

Share percentage - 51%

Company Type - Category 3 Investment Firm

Ownership Type - Private with limited liability

Former name 1976 - UNABCO

1991 - Harlow Butler

2001 - ICAP (Middle East) W.L.L.

Principal activities - FX, Money Market and
Derivatives trading

Partner

N.C.R. Corporation - Leading provider of ATM machines and computers in Bahrain

Chairman

Arabian Exhibition Management

Oil Shows for major oil companies:

SAUDI ARAMCO, ADNOC

EXXON MOBIL, CHEVRON, TOTAL, SHELL etc.

Real Estate owner

Bahrain and Overseas

Social Activities

Ex. President - Bahrain Cricket Federation

Ex. Vice President - Bahrain Tennis Federation

Ex. Board of Trustee - Bahrain Bayan School

Ex. Board member - Endicott College, Beverly,
Massachusetts

Chairman - American Mission Hospital of
Bahrain

■ **SYED SALAM**
Manager - Client Relations
MINDS UNITED RESOURCE HUB W.L.L



USMAN AHMED

Group Chief Executive Officer of the National Bank of Bahrain

Usman Ahmed was appointed as the Group CEO of the National Bank of Bahrain (NBB) on January 01st, 2023 and is also concurrently the Vice Chairman of Bahrain Islamic Bank. Usman has over 28 years of diverse international banking experience in emerging markets across the EMEA and Asia Pacific regions, of which for the last 15 years he has held various senior leadership roles as Group CEO, Managing Director, Board Member and Executive Chairman covering Corporate & Investment Banking, Capital Markets, Commercial, Consumer and Islamic Banking in Bahrain, Hong Kong, London, Malaysia, Pakistan, Philippines and the United Arab Emirates.

Prior to joining NBB, he was the CEO and an Executive Board Director of Citi Malaysia, leading over 5,200 employees. Mr. Ahmed was also the Executive Chairman of Citigroup Global Markets Malaysia and concurrently responsible for the Citi Solutions Centres hubs covering over 50 countries.

He has also been the CEO and Managing Director of Citi Bahrain, Kuwait & Qatar, while concurrently being the Global Head of Citi Islamic Banking, based in Bahrain.

As the Chief Operating Officer & Managing Director for Citi's Asia Pacific Corporate Bank in Hong Kong and the Corporate and Investment Banking Head for Citi in Philippines, Usman was extensively involved in leading strategy and client coverage in Asia after the global financial crisis. While at Barclays Bank Plc. Usman led a team of over 1,100 client coverage and Transaction Banking product professionals across 14 countries in the MENA, Sub-Saharan Africa and South Asia regions as the Head of Corporate & Commercial Banking for Emerging Markets, based in Dubai. As part of his Capital Markets Origination responsibility in the Citi London EMEA team, Usman has executed some of the largest and most innovative conventional and Islamic financing transactions for the Middle East region. He was also designated as a Senior Credit Officer of Citi for over 9 years. Usman has served on the Boards of the Asian Institute of Chartered Bankers, the American Chambers of Commerce in Malaysia & Bahrain, the Association of Banks Malaysia, Financial Industries Collective Outreach Malaysia, Bahrain Institute of Banking & Finance, Bahrain International School Association and Citigroup Global Markets Malaysia (as Chairman).

In addition to serving on the Boards of non-profit organisations such as the GCC Board of Directors Institute, the Bahrain Association of Banks and Injaz Bahrain, Usman also actively facilitates transformative charitable causes.

■ **VIVEK RAGHAVAN**
CEO
MAKGROUP TECHNOLOGIES W.L.L



DR WAHEED AL QASSIM

*Chief Executive Officer
Bahrain Association of Banks (BAB)*



WAJDI AL JALLAD

*Managing Director
Keypoint Group*

Having started his career in professional advisory services in 1995 with a 'Big 4' firm, Wajdi founded the Keypoint group in 2006. Under his direction, the Keypoint group has developed into a multi-location service provider with offices in Bahrain, Saudi Arabia and Jordan, offering a unique, unrivalled range of professional business advisory services – from corporate advisory solutions to trust and fund administration - to clients across the region. Extensively involved in all of Keypoint's service lines, Wajdi is responsible for setting Keypoint's strategic direction and for assuring the quality of its services to clients. As the managing director, he works with senior management across the group to understand market dynamics, identify opportunities and develop innovative solutions.

Known for fostering close relationships with key decision makers - helping him to develop an unmatched regional network - and with a deep understanding of regional statutory frameworks, Wajdi understands differing corporate cultures and needs and uses that understanding to develop innovative solutions that reflect current market conditions.



MR. YASER ABDULJALIL ALSHARIFI

*Chief Executive Officer
Bahrain Islamic Bank (Bisb)*

Mr. Yaser Alsharifi has over 27 years of experience in the financial services industry. He held several senior executive roles covering multiple key areas in major financial institutions such as the National Bank of Bahrain (NBB), Al Rajhi Holdings and Ernst & Young.

In addition to his current role at Bahrain Islamic Bank, he is also the Chairman of DANAT and held several board seats in leading institutions such as Bahrain Bourse, The BENEFIT Company and Bahrain Real Estate Investment (Edamah).

Mr. Alsharifi is a member of the Young Presidents Organization (YPO) and holds a B.A. in Business Administration from the University of Massachusetts at Amherst, USA.



YOGESH PATIL


*Director
BostonBrooks Advisory*

Yogesh Patil serves as a Director at BostonBrooks Advisory, spearheading the firm's soft landing services globally. He specializes in assisting foreign companies to effectively navigate the complex regulatory environments of the GCC countries, facilitating their operational setups. Yogesh has played a pivotal role in enabling numerous Bahraini firms to extend their reach into Saudi Arabia and beyond within the GCC.

Boasting over two decades of experience post-qualification, Yogesh is highly respected in his domain. He has earned dual degrees in law, including a Bachelor of Legal Sciences in 2002 and a Bachelor of Laws in 2004, both from the University of Mumbai's prestigious law college. Further enhancing his expertise, Yogesh has acquired diplomas in Mergers and Acquisitions and Corporate Finance.


As a prominent figure, Yogesh is an esteemed member of the Worldwide Independent Lawyers League (WILL) and holds the distinction of being the first recognized member from Bahrain in the Business Network International (BNI).

On a personal note, Yogesh is married to a renowned general physician in Bahrain, and together they are proud parents to two delightful daughters.



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YUSUF ISMAIL MUDHAFAR ALI

*Founder Partner & Chairman
Mudhaffar Public Accountant*

Mr Yusuf Ismail Mudhafar is the Founder Partner and Chairman at Mudhaffar Public Accountant. He has more than 36 years of auditing experience with international top four audit firms, as in charge auditor and part of management of the audit firms. His experience extended to cover most of the big banks, insurance companies, and main industries in the region with vast experience in almost all industries operating in region national and multinational companies extended too many industrial countries in the world. He was claiming leader to reach one of the technical decisions maker in most assignments. He occupied key positions in the government offices in the region and become one of the main decisions making, planning strategically, and budgeting including operational and directorial reassessing and evaluating the targets set by the top policy makers. He was also an authorized signatory in behalf of the Board including the cheques of Bahrain Promotion and Marketing Board (Later called Bahrain Development Board – Part of Bahrain Government setup). Court appointee on a case between Bahrain Islamic Investment Company and Ernst & Young (EY), his report was honored and final verdict issued accordingly by the courts in Bahrain. Custodian appointee by courts in Bahrain on Jaweed Factories for almost ten years, and many more including Don Vito Café and many others.

He is a Certified Public Accountant from State of Illinois and obtained recognition qualification from University of Illinois in fulfillment all requirements prescripts and evaluated for him to attend the university faculty at a time. He holds Advanced Level Diploma in Banking Certificated, Licensed ACL (Computer Auditor), and holds many insurance and reinsurance experience and recognition including in charge audit manager in Public Shareholding company called Bahrain International Insurance Company (Liquidated) and Bahrain Islamic Insurance Company.

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E-mail : info@cbb.gov.bh
Website : www.cbb.gov.bh

Board of Directors

H.E. Mr. Hassan Khalifa Al Jalahma
(Chairman)

Board Members:

H.E. Mr. Rasheed Mohamed Almaraj
H.E. Mr. Yousef Abdulla Hamoud -
Representative/Ministry of Finance
H.E. Mr. Khaled Ibrahim Humaidan
H.E. Mr. Youssef Abdulhussain Khalaf
H.E. Sh. Mai Bint Mohammed Al Khalifa
H.E. Mr. Ahmed Mohamed Buhijji

Governor

H.E. Mr. Khalid Ebrahim Humaidan

Executive Directors

Mr. Khalid Hamad A.Rahman Al Hamad
(*Banking Supervision*)
Mr. Yusuf Rashed Al Fadhel
(*Corporate Services*)
Mrs. Hesa Abdulla Al Sada
(*Banking Operations*)
Mrs. Abeer Shaikh Ebrahim Al Saad
(*Financial Institutions Supervision*)

Directors

Mr. Isa Ali Al Motawaj
(*Wholesale Banking Supervision*)
Mr. Mohamed Abdulla Abdulkarim
(*Financial Stability*)
Ms. Maha Mohamed Abdulla
(*Inspection*)
Mr. Saber Mohamed Al Shehabi
(*HR & Administration*)
Mrs. Ebtesam A.Rasool Al Arrayedh
(*Financial Institutions Supervision*)
Sh. Shaikha Khalifa Al Khalifa
(*Accounts*)
Mr. Ghassan Rashid Al Hassan
(*Reserve Management*)
Mr. Tareq Mohamed Alalawi
(*Information Technology*)
Mrs. Elham Ebrahim Taleb
(*Insurance Supervision*)
Mr. Abdulla Ahmed Haji
(*Licensing*)
Ms. Hessa Saif Al Buflasa
(*Banking Services*)
Mr. Mohamed A.Rahman Fakhro
(*Retail Banking Supervision*)
Mrs. Manar Mustafa Al Sayed
(*General Council*)
Mr. Mohamed A.Rahman Mohamed
(*Governor Office*)
Ms. Yasmeen Murtadha Al Sharaf
(*Fintech & Innovation*)
Mrs. Shireen A. Karim Al Sayed
(*Regulatory Policy*)
Mrs. Khawla Ahmed Ebrahim
(*Islamic Financial Institutions Supervision*)
Mr. Ali Haroon Alaamer
(*Capital Markets Supervision*)
Mr. Nawaf Ahmed Bubshait
(*Compliance*)
TBA
(*Currency Issue*)

BAB

جمعية مصارف البحرين
Bahrain Association
of Banks

BAHRAIN ASSOCIATION OF BANKS (BAB)

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Government Avenue
Manama, Kingdom of Bahrain
Telephone : 1782 3000
Fax : 1782 0700
Email : info@banksbahrain.org
Website : www.banksbahrain.org
Instagram : banks_bahrain

Management

Chairman

Adnan Ahmed Yousif
President & CEO
Lemrair Consultancy Company W.L.L.

Chief Executive Officer

Dr. Waheed Al Qassim

Activity:

The Bahrain Association of Banks (BAB) was established by a Ministerial decree in 1979, and registered under the central Bank of Bahrain in 2010. BAB brings together financial institutions of all sizes and charters in the Kingdom of Bahrain and works towards enhancing Bahrain image as the financial hub of the Middle East.

BAB provides an open forum where banks can come together to collectively discuss and solve their shared problems. BAB is also actively engaged in promoting banking conferences, exhibitions and seminars that bring overseas banking delegations to Bahrain and create business opportunities for all members.

BAHRAIN BOURSE

P.O.Box : 3203
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Fax : 17256362

BAHRAIN ECONOMIC DEVELOPMENT BOARD

P.O.Box : 11299
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Fax : 1758 9900

BAHRAIN INSTITUTE OF BANKING & FINANCE (BIBF)

P.O.Box : 20525
Tel : 17815555
Fax : 1772 9928

BAHRAIN INSURANCE ASSOCIATION

P.O.Box : 2851
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General Council for Islamic
Banks and Financial Institutions



المجلس العام للبنوك
والمؤسسات المالية الإسلامية
CIBAFI

GENERAL COUNCIL FOR ISLAMIC BANKS AND FINANCIAL INSTITUTIONS (CIBAFI)

P.O. Box : 24456
Address : Deema 1 Tower, Office 71, Building 657,
Road 2811, Block 428, Manama,
Kingdom of Bahrain
Telephone : 17357300
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E-mail : cibafi@cibafi.org
Website : www.cibafi.org
Instagram : Cibafi_
Other
social media: CIBAFI
Licence : Non-profit organisation

Activity : CIBAFI is an international non-profit organisation founded in 2001 by the Islamic Development Bank (IsDB) and a number of leading Islamic financial institutions. CIBAFI is affiliated with the Organisation of Islamic Cooperation (OIC).

With over 130 members from more than 30 jurisdictions all around the world, CIBAFI is recognised as a key piece in the international architecture of Islamic finance.

Its mission is to support the Islamic financial services industry (IFSI) by providing specific activities and initiatives, aiming to strengthening the growth of the industry, deepening Shariah objectives in financial dealings and transactions, and facilitate cooperation between members and institutions of common interest.

CIBAFI is guided by its 4 Strategic Objectives, which are:

- 1) Advocacy of Islamic Finance Values and Related Policies & Regulations;
- 2) Sustainability and Innovation Integration;
- 3) Industry Research and Analysis; and
- 4) Professional Development.

Management

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Business Development Manager

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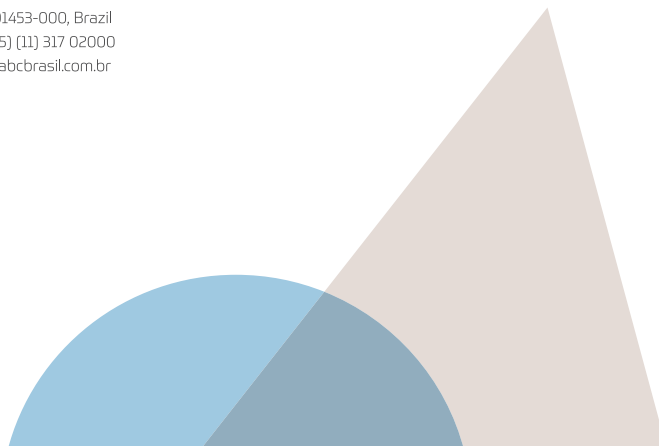
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 1753 3155 (Options), 1753 3044 (FX)
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 1753 2164 (FX)
E-mail : webmaster@bank-abc.com
Website : www.bank-abc.com
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 ABDB (Money Market)
Swift Code: ABCOBHBM
Activity : Wholesale/Universal Banking

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Swift : ABCIBHBM
Licence : IB
Activity : Islamic Banking

Direct

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Managing Director	
Hammad Hassan	1754 3366
Deputy Managing Director	
Iftikhar Ali	1754 3773
Head of Risk & Credit Support	
Hisham Mouzoughi	1754 3369
Chief Financial Officer	
Fatema Abdulrahim	1754 3240
Compliance Officer & MLRO	
Sayed Mohamed	1754 3256
Group Sharia Compliance Officer	
Mohamed Abderrezak	1754 3543



ARAB FINANCIAL SERVICES CO.

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Fax : +973 1729 1122

Website : www.afs.com.bh

E-mail : marketing@afs.com.bh

Licence : Ancillary Services Provider

Activities : Arab Financial Services (AFS) was formed in 1984 to provide payment products, services and expertise to banks and merchant groups and deliver customized payment solutions in an increasingly divergent, disruptive, and dynamic payment ecosystem.

A key to the growing and continued success of the company is an executive team determined to invest in the most up-to-date, cutting-edge technologies. AFS is owned by a total of 37 banks and financial institutions and serves over 60 clients in more than 20 countries across MEA.

Today, AFS is the region's leading digital payment solutions provider and fintech enabler, regulated by the Central Bank of Bahrain. AFS's innovative approach to the provision of financial services is evidenced by a series of pioneering payment services that cover debit, credit, and Islamic card processing, merchant acquiring, fintech, open banking, digital banking and a suite of state-of-the-art value-added services. Providing the highest quality payments solutions that are trusted by businesses, AFS has offices and data centers in the Kingdom of Bahrain, Arab Republic of Egypt, Sultanate of Oman, and the United Arab Emirates.

The emphasis that AFS places on innovation has positioned the company as a driving market force, delivering a rich portfolio of payment solutions

including an open banking hub, popular digital mobile wallets, customer orientated Merchant Acquiring services; Bahrain's leading digital payroll solution, global contact centers and much more.

Trusted by businesses across the region AFS has been recognized as the "Most Innovative Payment Solutions Provider 2023" by MEA Finance, "Best Payment Solutions Provider Bahrain 2023" and "Best New Digital Payment Solutions Provider – Egypt 2023" by International Business Magazine, "Best New Payment Solutions Provider for MSME Business Bahrain & Oman 2023" and "Most Innovative Digital Payroll Solution Provider – Bahrain 2023" by Global Business Magazine, and "Best Regional PayTech Provider – Middle East 2023" by Capital Finance International.

Management:

Chairman

Sael Al Waary

Chief Executive Officer

Samer Soliman

Advisor to CEO

Ebrahim Jassim

Chief Operating Officer

Ghassan Mardini

Chief Transformation & Commercial Officer

Charles Gill

Chief Financial Officer

Abdelmaguid Affi

Head of Acquiring Bahrain

Amira Ismail

Head of Risk Management

Ganesh Patil

Head of Internal Audit

Asif Meghani

Head of Legal

Kavita Nair

Head of Compliance and MLRO

Adel AlMahmood

Head of Human Resources

Mouna Semaan

Head of Marketing and Communications

Azza Mubarak Matar

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Fax : 1722 9822

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Address : Bahrain Financial Harbour, West Tower
Manama, Kingdom of Bahrain.
Telephone : 80011001 (Customer Service Desk)
1786 6666 (Switchboard)
Fax : 1786 6649
E-mail : csd.bahrain@bnpparibas.com
Website : mea.bnpparibas.com
License Type: Branch of a Foreign Company
Activity : Corporate and Institutional Banking

Management**Direct****CEO of BNP Paribas Middle East and Africa**

Amine Bel Hadj Soulami 1786 6067

General Manager – CRB Branch Bahrain

Rami Falah 1786 6090

Chief Operating Officer

Benoit Pivot 1786 6007

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Call Center : 17 567888
Fax : 17 564114
E-mail : halaeskan@eskanbank.com
Website : www.eskanbank.com
Activity : Specialised Mortgage Bank
License : Restricted Conventional Retail Bank

Management**Direct****General Manager**

Dr. Khalid Abdulla 17567765

Chief Business Officer / DGM

Ahmad Tayara 17567704

Assistant General Manager of Internal Audit

Hani Nayem 17567729

Assistant General Manager of Financial Institutions and Government Programs

Samar Agaiby 17567717

Assistant General Manager of Retail Banking

Parween Ali 17567804

Assistant General Manager of Operations

Deepak Patel 17567855

Assistant General Manager of Human Resources, Administration & Corporate Communication

Adnan Janahi 17567716

Assistant General Manager of Information**Technology**

Aqeel Mayoof 17567722

Assistant General Manager of Financial Control

Muhammed Saeed Butt 17567715

Assistant General Manager of Legal and Corporate Secretary

Haifa Al Madani 17567776

Assistant General Manager of Risk Management

Abeer Albinali 17567741

ESKAN PROPERTIES COMPANY**Acting General Manager**

Eyad Faisal 17567732

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FIRST ABU DHABI BANK

[Retail Banking Unit]

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 10th Floor, Office No: 1601, Bldg: 1565,
 Road: 1722, Block: 317,
 Diplomatic area, Manama,
 Kingdom of Bahrain
Telephone : 17560870
Fax : 17583281, 17560838, 17560836
E-mail : Bahrain@bankfab.com
Website : www.growthstonger.com

Management**Direct****Country CEO**

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 E-mail: Jalal.AIAlawi@bankfab.com

Vice President and Head of Compliance

Mazen Jawad 17560875
 E-mail: Mazen.jawad@bankfab.com

Vice President and Head of Risk

Dinesh Sharma 17560680
 E-mail: dinesh.sharma@bankfab.com

Executive Director - Client Relationships, Corporate & Investment Banking

Mohamed Alarayedh 17560687
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Executive Director - Client Relationships, Corporate & Investment Banking

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 E-mail: tareq.alturk@bankfab.com

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Vice President and Head of Finance

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 E-mail: hasan.kadhem@bankfab.com

Head of Security Services

Manoj P Bhat 17560686
 E-mail: manoj.bhat@bankfab.com

Security Services Director

Amal Khorshid 17560845
 E-mail: amal.khorshid@bankfab.com

AVP, Head of IT

Ahmed Almuharraqi 17560870
 E-mail: ahmed.almuharraqi@bankfab.com

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HSBC BANK MIDDLE EAST LIMITED - RETAIL BANK

P.O. Box : 57, Manama
Telephone : 1756 9999
Fax : 1756 9956
Website : www.hsbc.com.bh
Swift : BBMEBHBX
Reuters
Dealing Code : BBMB
Licence : Retail Bank
Activity : Retail Banking

Management**Direct****Chief Executive Officer**

Joseph Ghorayeb 1756 9900

Head of Wealth and Personal Banking & Global**Private Banking Market Head**

Ali Khunji 1756 9559

Head of Client Coverage and International**Subsidiary Banking - Commercial Banking**

Maha Juma 1756 9898

Head of Government Related Entities - Global**Banking**

Manoj Mohan 1756 9699

Chief Operating Officer

Samir Rabadi 1756 9966

Head of Markets and Securities Services

Batool Al-Rahma 1756 9829

Chief Compliance Officer

Abeer Al Shehabi 1756 9933

Chief Financial Officer

Aparna Ajay 1756 9911

Head of Human Resources

Hawra Murad 1756 9777

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Dana Mall – Shop No. 39, Ground Floor, Dana Mall, Sanabis – 351

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Telephone : 1757 6161 (General)
8000 4877 (Toll free)

Fax : 1722 1210

E-mail : bahrain@icicibank.com

Website : www.icicibank.bh

SWIFT : ICICBHM

Licence : Conventional Retail Bank

Activity : Banking

Management

Country Head

Mr. Raghvendra Shenoy

Head – Corporate & Commercial Banking

Mr. Saurav Gupta

Head – Private Banking

Mr. Bhavin Deliwala

Head – Retail Banking

Mr. Saransh Jain

MLRO & Head – Compliance

Ms. Pallavi Narayanan

Chief Financial Officer & Head – Administration

Mr. Shrawan Kumar

Head – Operations and IT

Mr. Sudhendu Das

Head – Risk Management

Mr. Biswajit Sikdar

Branch Manager

Ms. Archana Singh

Deputy Branch Manager

Mr. Tariq Haji

MASHREQ BANK

P.O. Box : 1320
 Tel : 1750 4444
 Fax : 1721 5990

**NATIONAL BANK OF BAHRAIN BSC**

P.O. Box : 106
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 Manama 316, Kingdom of Bahrain
Telephone : 1721 4433
Fax : 1722 8998
E-mail : nbb@nbbonline.com
Website : www.nbbonline.com
Swift : NBOB BHBM
Reuters
Dealing Code: NBBB
Licence : RB/005
Activity : Retail Bank

Board of Directors:

Farouk Yousuf Khalil Almoayyed (Chairman)
 Dr. Essam Abdulla Fakhro (Deputy Chairman)
 Fawzi Ahmed Kanoo (Deputy Chairman)
 Sh. Rashid Bin Salman Mohamed Al Khalifa (Director)
 Hala Ali Husain Yateem (Director)
 Yusuf Abdulla Yusuf Akbar Alireza (Director)
 Rishi Kapoor (Director)
 Zaid Khalid Abdulrahman (Director)
 Amin Ahmed Alarrayed (Director)
 Vincent Van Den Boogert (Director)
 Dr. Paul Pester (Director)

Management:**Group Chief Executive Officer**

Usman Ahmed

Chief Executive - Strategic Accounts

Abdul Aziz Abdulla Al Ahmed

Chief Executive - Retail Banking

Subah Abdullatif Al Zayani

Group Chief Executive - Corporate & Institutional Investment Banking

Hisham Al Kurdi

Chief Corporate Communications Officer

Hisham Abu Alfateh

Group Head of Coverage

Ali Abdulkarim

Group Chief Human Resources Officer

Sarah Jamal

Group Chief Legal Officer and Corporate Secretary

Gaby El Hakim

Group Chief Technology Officer

Razi Amin

Group Chief Operating Officer

Nabeel Kazim

Acting Group Chief Risk Officer

Ali Ehsan

Group Chief Internal Auditor

Fadhel Abbas

Group Chief Compliance Officer

Rana Qambar

Group Chief Financial Officer

Mohsin Rahim

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Website : www.nbk.com
Cable : NBK BAHRAIN
Swift : NBOKBHMFCB
Reuters : NBKB
Licence : FCB
Activity : Retail Banking

Management

General Manager

Ali Y. Fardan

Deputy General Manager

Mahmood Al-Aali

Chief Operating Officer

Mohamed Yusuf

Head of Treasury

Mohamed Moamen

Head of Corporate Banking

Ebrahim Abdulkarim

Chief Financial Officer

Mahmood Almubarak

Head of Human Resources & Admin

Dalal Hussain

Head of Compliance, MLRO & DPO

Yusuf Alasfoor

Head of Credit Admin & Corporate Support

Faisal Abdulla

Head of Credit Review

Ali Al Sharaf

Head of Internal Control

Jasim Hameedi

Head of Treasury Operations & Transfers

Marwan Bukamal

Head of Central Operations

Mahmood Matooq

Head of Trade Finance

Ebtisam Albakali

Head of Information Technology

Ahmed Gerashi

Head of Information Security

Husain Mohsen

Head of Cards & Marketing

Mohammed Fathi

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Address : Manama Centre,
Government Avenue

Telephone : 17 225227

Fax : 17 227225

SWIFT Code : HBHOBHBM

E-mail : bahrain@hbtf.com.jo

Website : www.hbtf.com

Activity : Full Commercial Bank

Licence : Conventional Retail Bank

Management

Regional Manager

Bashar Alkhatib

Branch Manager

Nahel Diab

Corporate Banking Manager

Yazan Habboub

Head of Treasury

Hosam Fareez

Head of IT

Mohammad Elayan

Head of Operations

Wajdi Swaidan

Head of Admin & HR

Razan Rahahleh

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Fax : +973 1754 0094
Swift Code : ALUBBHBM
E-mail : info@alubafbank.com
Website : www.alubafbank.com
License : Wholesale
Activity : Offshore Banking

Management

Chairman

Mr. Khaled AlGonsel

Chief Executive Officer

Hasan K. Abulhasan

Chief Risk Officer

Dr. Nasreen Al Qaseer

Head of Human Resources & Administration

Amer AlSheaibani

Head of Financial Control

Juhaina Albahrani

Head of Operations

Fatima Mohammed Bu Ali

Head of Internal Audit

Abbas Abdulla Al-Shamma

Head of Compliance, MLRO & Board Secretary

Najla Mahmood Qambar

Head of Business Development

Kemal El Abyad

Head of Information Technology

Anas Mohammed Zawia

Head of Treasury & Investments

Othman Shwaimat

Head of Trade Finance

Hussain Haider

ARAB BANK PLC

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Telephone : 1756 4044
Fax : 1756 4033
Website : www.bankalhabib.com
License : Wholesale Bank
Activity : Wholesale Banking

Management

General Manager– Head of Overseas Branches
 Shahzad Husain

General Manager
 Yaqoob Yusuf Alaseeri

Deputy General Manager & Head of Wholesale Banking
 Irfan Ali Siddiqui

Compliance Officer & MLRO - Senior Chief Manager
 Abdulla Saleh AL Hammadi

Senior Chief Manager - Credit
 Saadullah Haroon Kushiwala

Senior Chief Manager Investment & Syndication
 Muhammad Sualeh

Senior Manager Operations
 Ali Anum Zaidi

Senior Manager - Trade Finance
 Syed Kumail Haider Naqvi

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 Road 4626, Block 346, Sea Front,
 Manama, Kingdom of Bahrain
Telephone : +973 16 676767
Fax : +973 16 676768
Website : www.bankofjordan.com.jo
Reuters
Dealing Code : BOJB
Swift Code : BJORBHBM
License : Licensed by CBB as a Conventional
 Wholesale Bank (Foreign Branch)
Activity : The bank offers a diversified range
 of wholesale banking products and
 Treasury & Investment solutions to
 Corporates and Financial Institutions
 in the MENA region.

Management

Direct

Chief Executive Officer

Salam Gamoah +973 16 676766
 SGamoah@bankofjordan.com.jo

Group Head of Treasury & Investments

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 +962 795698200
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Head of Corporate & Institutional Banking

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Head of Compliance & MLRO

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Financial Controller

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Licensed as a Conventional Wholesale Bank (Branch) by the CBB

P.O. Box : 2435
Address : Finansbank Bahrain Branch
 Government Avenue, Unitag House
 5th Floor, Manama
 Kingdom of Bahrain
Telephone : 1721 1322 (Main)
Fax : 1721 1339
E-mail : ozlbahrain@qnbfinansbank.com
Swift : FNNBBHBM
Licence : Wholesale Banking

HABIB BANK LIMITED

P.O. Box : 566
 Tel : 1722 8522
 Fax : 1722 4749

HDFC BANK LIMITED

P.O. Box : 20246
 Tel : 1657 7015
 Fax : 1657 7005



JPMORGAN CHASE BANK, N.A.

P.O. Box : 368
Address : 14th Floor, West Tower
 Bahrain World Trade Centre, Manama
Telephone : 17 134 888 (General)
Fax : 17 134 889 (General)
Swift : CHAS BH BM
Activity : Wholesale Bank - Branch

Management

Direct

General Manager & Executive Director

MENA Securities Service

Abdulla Aljanahi 17134700

Executive Director, Public Sector - MENA

Nawaf Humood 17134776

Vice President, Client Service

Sahar Adelzadeh 17134775

Compliance Officer & MLRO

17134717

JS BANK LIMITED

P.O. Box : 60507
 Tel : 1710 4600
 Fax : 1710 4604

KEB HANA BANK

Tel : 1722 9333
 Fax : 1722 5327

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Tel : 1753 3306

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Fax : (+973) 1751 4000
Website : www.sicobank.com
Licence : WB
Activity : Asset Management, Brokerage, Market
Making and Investment Banking

Board of Directors

Chairman

Abdulla Kamal

Vice Chairman

Hisham Alkurdi

Director

Mohammed Abdulla Isa

Director

Tala Fakhro

Director

Dana Raees

Director

Elham Adel Al Majed

Director

Naseema Haider

Director

Shaikh Waleed Khamis Al Hashar

Director

Khalid Al-Jassim

Executive Management

Chief Executive Officer

Najla Al Shirawi

Chief Capital Markets Officer

Fadhel Makhloq

Chief Operating Officer

Anantha Narayanan

Chief Financial Officer

K. Shyam Krishnan

Acting Chief Risk Officer

Maryam AlMohri

Head of Equities Asset Management

Shakeel Sarwar

Head of Fixed Income Asset Management

Ali Marshad

Head of Investment Banking and Real Estate

Wissam Haddad

Head of Strategy & Investments

Jithesh K. Gopi

Head of Brokerage

Mariam Isa

Head of Global Market

Salman Al Sairafi

Head of Market Making

Shaikha Mohammed Kamal

Head of Research

Nishit Lakhotia

Head of Treasury

Hussain Najati

Head of Middle Office

Nimita Nazer

Head of Sustainability & Corporate Communication

Nadeen Oweis

Head of Distribution & Business Development

Mohamed Alabbas

Head of Client Relations

Fatima Mansoor

Head of HR & Administration

Haifa Ajlan

Head of Operations

Husain Ahmed

Head of Information Technology

Mohammed Ibrahim

Head of Compliance & MLRO

Mohammed Juma

Head of Internal Audit

Joseph Thomas

Subsidiaries

SICO Capital (Saudi Arabia)

Bassam Noor

SICO Financial Brokerage LLC (UAE)

Bassam A. Khoury

SICO Funds Services Company (SFS)

Anantha Narayanan

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(973) 17588 999 (Dealing)
Fax : (973) 17588 885
E-mail : taic@taicobu.com
Web Site : www.taic.com
Swift Code : TAIQBHBM
**Reuters
Dealing
Code** : TAIC
Licence : Conventional Wholesale Bank (Branch)
Activity : Wholesale Banking

Management

Direct

General Manager / ACEO

Ibrahim Milad Zletni 17588803

Head of Operations

Mohammadine Menjra 17588811

Head of Treasury

Marc Dondi 17588984

Credit Department

Samir Medjiba / Isam Khalid 17588856 / 976

Head of Administration & Finance

Mahmood Salman 17588905

Head of Risk & Compliance

Nitin Gupta 17588970

Head of IT

Masoud Murad 17588835

Legal Advisor

Dr. Osama A. Mukhtar 17588857

Compliance Officer

Sadiq Al-Jamri 17588824

TURKIYE IS BANKASI A.S.

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Telephone : 17 549 222
Fax : 17 549 218

TURKIYEI VAKIFLAR BANKASI T.A.O

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Tel : 1753 8662
Fax : 1751 4496

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ش.م.ب. (مغلقة)
United Gulf Bank B.S.C. (Closed)

UNITED GULF BANK B.S.C. (Closed)

P.O. Box : 5964, Manama
Address : UGB Tower, Diplomatic Area,
Telephone : 1753 3233 (General)
1753 3500 (Treasury)
Fax : 1753 3137 (Main)
1753 3197, 1753 1953 (General)
1753 3542 (Treasury)
E-mail : info@ugbbah.com
Website : www.ugbbah.com
**Reuters
Dealing
Code** : UGGB
Swift : UGUBBHBM
Licence : Wholesale Bank (Conventional)
Activity : Investment Banking

Management

Direct Lines

Chairman

Masaud M J Hayat 1753 3979

Vice Chairman

Faisal H Al Ayyar 1753 3979

Executive Director

Sheikh Abdullah Nasser Sabah
Al Ahmed Al Sabah 1753 3979

Executive Director

Samer Khanachet 1753 3979

Independent Director

Jawad Al Asfoor 1753 3979

Independent Director

Mohammad Al Rahma 1753 0532

Independent Director

Majed Al Ajeel 1753 3979

Chief Executive Officer

Hussain Lalani 1753 2682

Assistant General Manager - Chief

Audit Executive & Corporate Secretary
Mohammed Al Qumaish 1753 0135

SVP, Chief Compliance Officer & MLRO

Deepa Chandrasekhar 1753 2688

SVP, Chief Financial Officer

Syed Rehan Ashraf 1753 6430

SVP, Head of Operations

Adel Al Arab 1753 1916

SVP, Head of Asset Management &

Investment Banking

Nirmal Parik 1752 0107

AVP, Head of Credit &

Risk Management

Abbas Al Tooq 1752 0130

VP, Head of Treasury

Hussain Khalil 1752 0138

AHLI UNITED BANK B.S.C (c)

P.O. Box : 2424, Manama
Telephone : 1758 5858 (Switchboard)
Fax : 1758 0569 (General)
E-mail : info@ahliunited.com
Website : www.ahliunited.com
Reuters
Dealing Code : AUBB
Swift : AUBB BH BM
Telex : 9130 ahlico bn
Licence : OBU & FCB
Activity : Islamic Retail Banking,
 Wholesale, Commercial,
 Investment, Private Banking
 and Fund Management

Management

Group Chief Executive Officer
 Ahmed Alkharji
Deputy Group CEO, Finance & Strategy
 Rajeev Gogia
Deputy Group CEO, Risk, Legal & Compliance
 Oliver Schwarzhaupt
Deputy Group CEO, Retail Banking
 Suvrat Saigal
Deputy Group CEO, Corporate Banking
 Othman Hijazi
Deputy Group CEO, Technology & Operations
 Samih Abutaleb
Deputy Group CEO, Private Banking
 Talal Kaiksow
Deputy Group CEO, Human Resources
Transformation & Development
 Iman Al-Madani
Group Head, Credit Risk & Credit Operations
 Anand Narayanan
Group Head, Treasury
 Bassam Alali

ALBARAKA ISLAMIC BANK B.S.C (C)

P.O. Box : 1882
Tel : 1330 0400



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HG Technology W.L.L
A DIVISION OF HONESTY GROUP

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info@honestytechnology.com
 www.honestytechnology.com

بنك السلام

Al Salam Bank

Al Salam Bank B.S.C

P.O. Box : 18282, Manama, Kingdom of Bahrain
Address : Burj AlKhair 3, Sanabis 410
Call Center : +973 17005500
Fax : +973 17226641
E-Mail : call-centerteam@alsalambank.com
Website : www.alsalambank.com

Reuters

Dealing Code: ASBB

Swift Code : ALSABHBM

Activity : Islamic Banking

Executive Management

Group Chief Executive Officer

Mr. Rafik Nayed

Deputy Chief Executive Officer - Banking

Mr. Anwar Murad

Deputy Chief Executive Officer – Corporate Affairs

Mr. Eihab Ahmed

Chief Financial Officer

Mr. Yousif Ebrahim

Chief Operating Officer

Mr. Abdulkarim Turki

Head of Strategy & Planning

Mr. Ahmed Saif

Head of Treasury & Financial Institutions

Mr. Hussain Abdulhaq

Chief Technology Officer

Mr. Hemantha Wijesinghe

Head of Private Banking

Mr. Ali Habib Qassim

Head of Corporate Banking

Mr. Ahmed Murad

Head of Retail Banking

Mr. Mohammed Buhijji

Chief Risk Officer

Mr. Krishnan Hariharan

Chief Auditor

Mr. Essa Bohijji

Head of Human Resources & Administration

Mrs. Muna Al Balooshi

General Counsel

Mr. Qassim Taqawi

Head of Shari'a Compliance

Dr. Mohammed Arbouna

Head of Compliance and MLRO

Mr. Ali Al Khaja

Head of Shari'a Internal Audit

Mr. Ahmed Al Mahmood

Head of Marketing & Communications and ESG Officer

Mr. Mahmood Qannati

Head of Innovation

Mr. Mohammed Al Shehabi

Deputy Chief Operating Officer

Mr. Mazar Jalal

Head of Information Security

Mr. Ali Khalfan

Head of Digital Channels

Mr. Haitham Al-Haddad

Branches:

1. Manama
2. Qalali
3. Muqabah
4. Zinj
5. Main Branch
6. East Riffa
7. Hamala
8. Sanad
9. Budaiya
10. Busaiteen – Al Sayah
11. West Riffa
12. Um Al Hassam
13. Hamad Town
14. Isa Town (Al Quds Road)
15. Hidd

Al Ruwad Business Centre:

1. Seef District
2. East Riffa
3. Hamala
4. Hidd
5. Zinj
6. Sanad
7. Hamad Town

Investor Relations

Email: investors@alsalambank.com

www.facebook.com/AlSalamBankBH

[@alsalambank_bh](https://www.instagram.com/alsalambank_bh)

[@AlSalamBankBH](https://www.twitter.com/AlSalamBankBH)

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Address : Al Salam Tower, Diplomatic Area,
 Manama, Kingdom of Bahrain
Contact
Centre : 17 51 51 51
Fax : 17 53 58 08
Website : www.bisb.com
E-mail : markcomms@bisb.com
Cable : BANK ISLAMI
Telex : 9388, 9390 BESMEH BN
Swift : BIBBBHBM
Licence : FCB
Activity : Commercial Banking on Islamic
 Principles

Management

Direct

Chairman
 Dr. Esam Abdulla Fakhro 17515123
Chief Executive Officer
 Mr. Yaser Alsharifi 17515757
Chief Retail Banking Officer
 Mrs. Fatema AlAlawi 17511998
**Chief Corporate &
 Institutional Banking Officer**
 Mr. Jawad Humaidan 17511999
Chief Financial Officer
 Mr. Ameer Dairi 17515188
Chief Risk Officer
 Mr. Ajay Jha 17515966
Chief Compliance Officer
 Mrs. Naeema Taheri 17511993
Chief Strategy & Sustainability Officer
 Mr. Mohamed Alaali 17515110
Chief Human Resources Officer
 Ms. Afnan Saleh 17515115
**Chief Corporate Communications &
 Marketing Officer**
 Mr. Mahmood Ali 17511988
Chief Application Officer
 Mr. Stefan Corera 17515136
Chief Internal Audit Officer
 Mr. Salman Mahmood Sayyar 17515988
Head of Treasury
 Mr. Hussain Al Banna 17515916
**Head of Shari'a Coordination &
 Implementation**
 Dr. Hamad Al Shaikh 17515173
Head of Priority Banking
 Mr. Faisal Al Abdulla 17515158
Head of Islamic Operation
 Mrs. Amal Saif Ahmed 17515147
Secretary of the Board of Directors
 Mrs. Nada Ishaq Abdul Karim 17515123

Branches and Financial Malls

Diplomatic Area	17515777
Zayid Town	17788383
Muharraq	17348048
Sitra	17458008
Arad Financial Mall	17679000
Budaiya Financial Mall	17796111
Riffa Financial Mall	17499888
Hamad Town Financial Mall	17416000

KHALEEJI COMMERCIAL BANK B.S.C.

P.O. Box : 60002
 Tel : 1750 5050
 Fax : 1710 0017

KUWAIT FINANCE HOUSE (BAHRAIN) B.S.C. (c)

P.O. Box : 2066
 Telephone : 77 777 777
 Fax : 77 000 600

BANK ALKHAIR B.S.C (c)

P.O. Box : 31700
 Tel : 1756 6000
 Fax : 1756 6001

BOK INTERNATIONAL

P.O. Box : 60030
 Telephone : 1711 7722
 Fax : 1711 7733

CITI ISLAMIC INVESTMENT BANK E.C.

P.O. Box : 548
 Tel : 1758 8330
 Fax : 1758 8512

GFH FINANCIAL GROUP B.S.C.

P.O. Box : 10006
 Tel : 1753 8538
 Fax : 1754 0006

INVESTMENT DAR BANK B.S.C (c)

P.O. Box : 75751
 Tel : 1750 0555
 Fax : 1720 0005

**KUVEYTTÜRK**

**KUWAIT TURKISH
 PARTICIPATION BANK INC**
 (Kuveyt Turk Katilim Bankasi A.S.)

P.O. Box : 60773, Manama - Kingdom of Bahrain
Address : Bahrain Financial Harbour, West Tower,
 Level 10, Office 1003,
 346 Manama - Kingdom of Bahrain

Telephone : (+973) 17 20 11 11

Fax : (+973) 17 22 33 25

E-mail : KtpbBahrain@kuveytturk.com

Website : www.kuveytturk.com

Swift : KTEFBHBM

Licence : Islamic Wholesale Bank (Branch)

Licensed by the CBB

Activity : Islamic Banking
 Mainly Islamic Money Market Business

Subsidiary : KT Bank AG Germany
 (First and Only Full Islamic Bank within
 all Continental Europa)
 Providing EUR Clearing Service

Shareholders

Kuwait Finance House KSC-Kuwait	% 62.24
General Directorate for Foundations-Turkiye	% 18.72
Islamic Development Bank-Saudi Arabia	% 9.00
Wafra International Investment-Kuwait	% 9.00
Others	% 1.04

Management**Director**

Cetin YURTTASER

Financial Controller

Mai ALHADDAD

Assistant Manager

Mohamed ALSATRAWI

INVESTMENT FIRM - CATEGORY 1**ACACIA INVESTMENTS B.S.C. (c)**

P.O. Box : 10102
 Tel : 1751 6700
 Fax : 1753 7342

AL ZAYANI INVESTMENTS W.L.L.

P.O. Box : 5553
 Tel : 1753 1177
 Fax : 1753 2912

EREM FINANCE & INVESTMENT CONSULTANTS E.C.

Tel : 1722 3113

ESTERAD INVESTMENT CO.

P.O. Box : 1080
 Tel : 1758 5400
 Fax : 1758 5444

INVESTRADE COMPANY B.S.C. (c)

P.O. Box : 65269
 Tel : 1751 4155
 Fax : 1751 4151

J EQUITY PARTNERS B.S.C. (c)

P.O. Box : 60209
 Tel : 1713 4000
 Fax : 1725 2877

OSOOL ASSETS MANAGEMENT B.S.C (c)

P.O. Box : 11775
 Tel : 1751 6777
 Fax : 1753 0209

THE FAMILY OFFICE COMPANY B.S.C. (c)

P.O. Box : 18024
 Tel : 1757 8000
 Fax : 1722 1177

INVESTMENT FIRM - CATEGORY 2**AL-DOSEERI INVESTMENT**

P.O. Box : 3
 Telephone : 1753 6000
 Fax : 1753 6101

ASMA CAPITAL PARTNERS B.S.C. (c)

P.O. Box : 60340
 Telephone : 1710 2400
 Fax : 1721 5180

CREDIT SUISSE AG, BAHRAIN BRANCH

P.O. Box : 11896
 Tel : 1713 3111
 Fax : 1713 3100

DAIWA CAPITAL MARKETS EUROPE LIMITED, BAHRAIN BRANCH

P.O. Bo30069
 Tel : 1753 4452
 Fax : 1753 5113

EFG AG BAHRAIN BRANCH

P.O. Box : 11321
 Tel : 1715 5155
 Fax : 1710 7777

www.bahrainbanksdirectory.com

Julius Bär

JULIUS BAER (BAHRAIN) B.S.C. (C)

Address : BMB Building 135, 3rd Floor, Road 1702,
Block 317, P. O. Box 11428,
Diplomatic Area, Manama, Bahrain

Telephone : +973 1751 2700

Fax : +973 1751 2750

E-mail : info@juliusbaer.com

Website : www.juliusbaer.com

Activity : Private Banking

Overview

Julius Baer is the leading Swiss wealth management group and a premium brand in this global sector, with a focus on servicing and advising sophisticated private clients. In all we do, we are inspired by our purpose: creating value beyond wealth. At the end of October 2023, assets under management amounted to CHF 435 billion. Bank Julius Baer & Co. Ltd., the renowned Swiss private bank with origins dating back to 1890, is the principal operating company of Julius Baer Group Ltd., whose shares are listed on the SIX Swiss Exchange (ticker symbol: BAER) and are included in the Swiss Leader Index (SLI), comprising the 30 largest and most liquid Swiss stocks.

Julius Baer is present in around 25 countries and over 60 locations. Headquartered in Zurich, we have offices in key locations including Bangkok, Dubai, Dublin, Frankfurt, Geneva, Hong Kong, London, Luxembourg, Madrid, Manama, Mexico City, Milan, Monaco, Mumbai, Santiago de Chile, São Paulo, Shanghai, Singapore, and Tokyo. Our client-centric approach, our objective advice based on the Julius Baer open product platform, our solid financial base, and our entrepreneurial management culture make us the international reference in wealth management.

Management

Chief Executive Officer

Shaj Babu

shaj.babu@juliusbaer.com

www.bahrainbanksdirectory.com

INVESTMENT FIRM - CATEGORY 3

21 NORTH ADVISORS W.L.L
P.O. Box : 21575
Telephone : 7721 2121
Fax : 7739 3939



ASA CONSULTANTS WLL

P.O. Box : 11544
Address : Platinum Tower, 15th Floor,
Office No. 204, Seef

Telephone : 1753 7277
Fax : 1753 7040
E-mail : info@asa-consultants.com
Licence : Investment Business
Activity : Consultancy in Investments & Finance

Management

Chairman

Abdulla A. Saudi

Chief Executive Officer

Adel A. Saudi



FAJR INVESTMENT ADVISORY B.S.C. (C)

PO Box : 10797, Manama, Bahrain
Address : Office 61, Al Rossais Tower,
Diplomatic Area

Telephone : 17 517000
Fax : 17 540600
Email : info@fajr.com.bh
Website : www.fajr.com.bh
Activities : Commodity Murabaha Brokerage &
Islamic Investment Advisory Services

Management

Managing Director

Ali Al Sharif

Senior Commodity Trading Officer

Ali Hussain Abdul Rahim Thamer

Compliance Officer

Jobu Mathew

Deputy MLRO

Priya D'Souza

Head of IT

Naved Ali

Software Developer

Prakash Sharma



ICAP (Middle East) W.L.L.

P.O. Box : 5488
Address : Bahrain Financial Harbour
 West Tower, 43rd Floor
 Manama, Kingdom of Bahrain
Telephone : 1715 2650
Fax : 1713 1404
E-mail : icapbah@bh.icap.com
Website : www.icap.com
Reuters
Dealing Code: ICME
Activity : International Money Brokers

Shareholders

Shaikh Mohamed Bin Abdulla Khalifa Al Khalifa
 TP ICAP EMEA Investments Limited

Management

Chairman

Shaikh Mohamed Bin Abdulla Khalifa Al Khalifa

Managing Director

Shaikh Abdulla Bin Mohamed Abdulla Al-Khalifa

Chief Operating Officer

Ms. Thekayat Ali

TULLETT LIBERTY (BAHRAIN) CO. W.L.L.

P.O. Box : 20526
Telephone : 1720 3450

WEALTH MANAGEMENT GROUP W.L.L.

P.O. Box : 18064
Telephone : 1722 8355
Fax : 1722 8455

INVESTMENT COMPANY

AJYAD CAPITAL B.S.C. (C)

P.O. Box : 11616
Tel : 17565000

AL ZAYANI INVESTMENTS

P.O. Box : 5553
Tel : 1753 1177
Fax : 1753 2912

UNITED GULF INVESTMENT CORPORATION

P.O. Box : 1017
Tel : 1758 1654
Fax : 1758 1644

INVESTMENT COMPANY - CATEGORY 1

GLOBAL BANKING CORPORATION B.S.C

P.O. Box : 1486
Tel : 1720 0200
Fax : 1720 0300

IB CAPITAL B.S.C.(C)

P.O.Box : 2820
Tel : 1756 8777

IBDAR CAPITAL B.S.C

P.O.Box : 1001
Tel : 1751 0000
Fax : 1751 0051

INOVEST B.S.C.

P.O. Box : 18334
Tel : +973 17 155 777
Fax : +973 17 155 888

MUBASHER FINANCIAL SERVICES B.S.C (C)

Tel : 1730 0849
Fax : 1755 6124

OASIS CAPITAL B.S.C. (C)

P.O.Box : 991
Tel : 1750 6666
Fax : 1750 6799

SEERA INVESTMENT COMPANY BSC (C)

P.O.Box : 18373
Tel : 1756 6533
Fax : 1756 6544

INVESTMENT COMPANY - CATEGORY 3

ITQAN FINANCIAL SERVICES W.L.L

P.O. Box : 18408
Tel : 1729 6996
Fax : 1729 6696

REPRESENTATIVE OFFICES

Deutsche Bank 

DEUTSCHE BANK AG
Bahrain Representative Office

P.O. Box : 20619
Address : 22nd Floor, Almoayyed Tower
 Bldg 2504, Road 2832, Block 428
 Al Seef District, Kingdom of Bahrain
Telephone : +973 17203773
Fax : +973 17203780
Licence : REP
Activity : Representative Office

Management:

Murtuz Zamanly, **Wealth Management**

MIZUHO BANK LTD

P.O. Box : 5759
Tel : 1722 4522
Fax : 1722 4566

NATIONAL BANK OF PAKISTAN

P.O. Box : 775
Tel : 1722 4191
Fax : 1722 4411

NOMURA INTERNATIONAL PLC

P.O. Box : 26893
Tel : 1753 0531
Fax : 1311 6667

PALASTEEN INVESTMENT BANK

Tel : 1311 0007

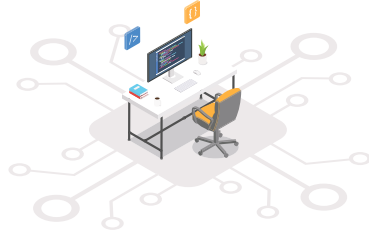
PHILIPPINE NATIONAL BANK

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Tel : 1750 2020
Fax : 1721 1535

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A DIVISION OF HONESTY GROUP

Tel: 1774 9035
 info@honestytechnology.com
 www.honestytechnology.com

AL HILAL LIFE B.S.C. (C)

P.O. Box : 5832
 Tel : 1758 9804
 Fax : 1791 0806

AL MAJD INSURANCE

P.O. Box : 15529
 Tel : 17583293

ARAB INSURANCE GROUP (B.S.C.) 'ARIG'

P.O. Box : 26992
 Tel : 1754 4444
 Fax : 1753 1155

ARABIA INSURANCE COMPANY S.A.L.

P.O. Box : 745
 Tel : 17211174
 Fax : 17213985

AXA INSURANCE(GULF) BSC (C)-BAHRAIN OFFICE

P.O. Box : 45
 Tel : 1758 8222
 Fax : 1758 3050

BAHRAIN KUWAIT INSURANCE

P.O. Box : 10166
 Tel : 1711 9966
 Fax : 1792 1111

BAHRAIN NATIONAL INSURANCE CO. BSC (C)

P.O. Box : 843
 Tel : 1758 7400
 Fax : 1758 3299

BAHRAIN NATIONAL LIFE ASSURANCE CO. BSC (C)

P.O. Box : 843
 Tel : +973 1758 7333

BRAXTONE INSURANCE MANAGEMENT

P.O. Box : 823
 Tel : 1667 6000
 Fax : 1667 6024

COHERE BUSINESS SERVICES

Tel : 1758 2295

GULF UNION INSURANCE & REINSURANCE CO.

P.O. Box : 10949
 Tel : 1725 5292
 Fax : 1725 5090

HANNOVER RETAKAFUL B.S.C. (C)

P.O. Box : 75180
 Tel : 1721 4766
 Fax : 1721 4667

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INTER GULF INSURANCE BROKER W.L.L

P.O. Box : 50338
Address : Office 22 & 24, Building 1072,
 Road 3622, Seef 436
Telephone : 17255501
Email : info@intergulfib.com
Website : www.intergulfib.com
Activity : Insurance Brokerage such as:

- **Group Medical Insurance**
- **Group Life Insurance**
- **Liability Insurance**
- **Financial Lines Insurance**
- **Cyber Insurance**
- **Property Insurance**
- **Motor Insurance**
- **Marine Insurance (Hull/ Cargo/ protection indemnity)**

Overview

Inter Gulf Insurance Broker, since its establishment in 2004, aimed to provide a range of insurance services to all aspects of society. Our aim is to provide our clients with advice and comprehensive insurance solutions which enables them to make better decisions to protect their business. We take pride in offering exceptional customer service, which is delivered through our experienced Bahraini team.

Executive Management**Chief Executive Officer**

Isa AlRashed

Director - Finance & Admin

Dalal AlMulla

Manager - Compliance & MLRO

Ali AlShehabi

Manager - Business Development & PR

Sara AlRashed

Manager – Motor Insurance

Nada Hameed

INVITA CLAIMS MANGEMENT COMPANY B.S.C. (C)

P.O. Box : 1197
 Tel : 1750 6000
 Fax : 1750 0202

**LIFE INSURANCE CORPORATION
(INTERNATIONAL) B.S.C. (C)**

P.O. Box : 584
 Tel : 1729 0750
 Fax : 1716 2213

MEDGULF TAKAFUL B.S.C (C)

P.O. Box : 31397
Tel : 1756 8222
Fax : 1758 2114

ORIENT INSURANCE P.J.S.C.

P.O. Box : 11440
Tel : 17563985
Fax : 17563888

**SNIC INSURANCE B.S.C (c)**

P.O. Box : 17033
Telephone : +973 1756 3377
Fax : +973 1756 4243
E-mail : snicbh@snic.com.bh
Website : www.snic.com.bh
Activity : All classes of Insurance

SOLIDARITY BAHRAIN B.S.C.

P.O. Box : 5282
Tel : 1713 0000
Fax : 1758 5200

TAKAFUL INTERNATIONAL CO B.S.C

P.O. Box : 3230
Tel : 1756 5656
Fax : 1758 2688

THE MEDITERRANEAN & GULF INS & REINSURANCE CO (MEDGULF) B.S.C (C)

P.O. Box : 1109
Tel : 1721 8881
Fax : 1721 5444

TOWERGATE INSURANCE SERVICES

P.O. Box : 32564
Tel : 16565656
Fax : 17910809

TRUST INTERNATIONAL INSURANCE & RE INSURANCE COMPANY B.S.C (C)

P.O. Box : 10002
Tel : 1751 7171
Fax : 1753 1586

UNITED INSURANCE COMPANY B.S.C. (C)

P.O. Box : 3113
Tel : 1778 8788
Fax : 1778 5488

INSURANCE FIRMS - OVERSEAS**AMERICAN LIFE INSURANCE CO**

P.O. Box : 20281
Tel : 1731 0335
Fax : 1731 1229

ARABIA INSURANCE CO. LTD. S.A.L.

P.O. Box : 745
Tel : 1721 1174
Fax : 1721 3985

HANNOVER RUCKVERSICHERUNG AG

P.O. Box : 75180
Tel : 1757 6665
Fax : 1721 4667

THE NEW INDIA ASSURANCE COMPANY LIMITED

P.O. Box : 584
Tel : 1722 5158
Fax : 1721 3099

ZURICH INTERNATIONAL LIFE LIMITED

P.O. Box : 10032
Tel : 1756 3321

INSURANCE BROKERS**ACE INSURANCE BROKERS W.L.L**

P.O. Box : 60138
Tel : 1756 2500
Fax : 1758 0318

AL HADAF INSURANCE

P.O. Box : 10305
Tel : 1721 5815
Fax : 1721 5394

**AL MAJD INSURANCE BROKERAGE CO. WLL**

P.O. Box : 15529, Manama, Kingdom of Bahrain
Address : Office 32, 34, 35, 36, Sunlight Plaza Building, Seef

Telephone : 17583293
Mobile : 32328133
E-mail : info@amibahrain.com
Website : www.amibahrain.com
Activity : Insurance Brokers

Management**Chief Executive Officer**

Fathalla Ebrahim

General Manager

Samer Al Taher

AL MANAR INSURANCE & REINSURANCE BROKERAGE CO. W.L.L.

Tel : 1755 6860
Fax : 1755 6870

AL RAED INSURANCE SERVICES

Tel : 77336666

AL WAZZAN INSURANCE BROKER

P.O. Box : 3221
Tel : 1731 1117
Fax : 1731 1171

AON BAHRAIN W.L.L.

P.O. Box : 30125
Tel : 1722 6066
Fax : 1722 5299

ARMOUR INSURANCE SERVICES WLL

P.O. Box : 10757
 Tel : 1753 3229
 Fax : 1753 3329

BAHRAIN INSURANCE BROKERS

P.O. Box : 5205
 Tel : 1721 4402
 Fax : 1721 0288

BRIDGE INSURANCE & REINSURANCE BROKERS

Tel : 1732 4040

DHAIF INSURANCE AGENCY

P.O. Box : 26785
 Tel : 1725 2939

FAKHRO INSURANCE SERVICES W.L.L

P.O. Box : 39
 Tel : 1724 0600
 Fax : 1791 1027

INTERSHIELD COMPANY W.L.L

P.O. Box : 3295
 Tel : 1727 7911
 Fax : 1727 7911

MARSH (BAHRAIN) COMPANY S.P.C

P.O. Box : 3237
 Tel : 1720 4261
 Fax : 1722 9599

NEXTCARE BAHRAIN ANCILLARY SERVICES CO B.S.C (C)

P.O. Box : 18442
 Tel : 1738 2721
 Fax : 17382082

NEXUS FINANCIAL SERVICES W.L.L

P.O. Box : 20218
 Tel : 1751 1777
 Fax : 1753 0600

PATRICK YORK IRELAND INSURANCE & REINSURANCE BROKERS WLL

P.O. Box : 31712
 Tel : 1758 7031
 Fax : 1758 1912

RABIA INSURANCE SERVICES

P.O. Box : 22209
 Tel : 1727 1127
 Fax : 1725 5663

TARGET INSURANCE BROKERS

P.O. Box : 10305
 Tel : 1721 5815
 Fax : 1721 5394

UNITED GULF INSURANCE BROKERS

P.O. Box : 518
 Tel : 1729 2969
 Fax : 1729 2392

INSURANCE SYNDICATE OFFICES**AMERICAN EXPRESS INTERNATIONAL INC**

P.O. Box : 5990
 Tel : 1755 7777
 Fax : 1755 7855

ARAB WAR RISKS INSURANCE SYNDICATE (AWRIS)

P.O. Box : 10009
 Tel : 1753 3488
 Fax : 1753 2822

FAIR OIL & ENERGY INSURANCE SYNDICATE

P.O. Box : 10844
 Tel : 1751 7176
 Fax : 1753 3789

FINANCE COMPANIES & INSTITUTIONS**BAHRAIN CREDIT**

P.O. Box : 1175
 Tel : 1778 6000
 Fax : 1778 6010

NATIONAL FINANCE HOUSE B.S.C.

P.O. Box : 21774
 Tel : 1740 7407
 Fax : 1740 3995

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 Tel : 1758 1312

AL TAMAYOZ ACCOUNTING

P.O. Box : 23175
 Tel : 17320717

ALCHEMIST CONSULTING

Tel : 1742 1176

ALFOUZ CONSULTANCY AND AUDITING

Tel : 3508 0790

**ASP AUDITING**

P.O. Box : 5887, Diplomatic Area
Address : Flat No. 33, Building No. 709,
 Road No. 1708, Block No. 317,
 Diplomatic Area, Bahrain
Telephone : +973 1734 5236
Mob : +973 3200 9191
 +973 3200 9898
E-Mail : bahrain@aspauditing.com
Website : www.aspauditing.com
Activity : Accounting Activities - Audit Firms

Services

- Audit and Assurance services
- Risk Assurance and Management
- Forensic Audit & Data Analytics
- Taxation Services
- Incorporation Liquidation
- Business Advisory Services
- Real Estate Regulatory Agency (RERA) Audits
- Technology Advisory
- Accounting Consultancy
- Mergers and Acquisitions
- ESR Compliance
- Feasibility Report
- Business Plan
- Corporate Compliance
- AML Compliance
- Other Certification Services

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Add / remove branches and divisions
Capital market licensing

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Board of Director Corporate Governance Trainings
Country by Country Report
Economic Substance Filings

Liquidation & Winding up

Acting as Liquidators
Custodian of Data
Assets Disposal
Closure Procedures with authorities

Debt Recovery

Debt Collection
Debt Management Advisory

Business Advisory

Business Plan
Feasibility Report
Investor Pitch Deck

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Human Resource Advisory

Employment Policies
Employment Documentation and On boarding
Goal Setting and Appraisal Outsourcing
HR Restructuring and Downsizing Advisory

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Formulating agreed-upon procedures
Providing compliance opinions
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Reviewing of corporate governance
Identifying, understanding & managing business risk
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Maintenance of Tax Records
VAT Amendments and Reconciliation.

• Accounting Services:

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Implementation of New Accounting Software Packages
Setting Up of Accounting Procedures
Accounting & Bookkeeping
Financial Assessment Reports
Budgeting & Forecasting

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Analyzing operations and confirming information
Identifying shortfalls or gaps in processes
Assure safeguards
Investigate fraud

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Case Study and Investigation

• Other Services:

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CBC Reporting
FATCA Reporting

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Regulatory Risk
Financial Risk
Operational Risk
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 Information System Audit

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 Back log Accounting Services
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 VAT Training
 VAT Implementation
 VAT Return Filing
 Accounting for VAT Compliance

• Business Advisory and Improvement:

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 Liquidation and Restructuring Services
 Merger & Acquisition
 Feasibility Report
 Business Plan
 Preparation of financial budgets
 Market Research & Feasibility study
 Business Valuation

• Other Services:

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 Financial Advisory Services
 Economic Substance Regulation Assistance & Filing
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 Risks Avoiders and Spreaders
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 and Sanctifies Basis for Decisions
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 Activations for Implementation
 Advisors, Experts, Liquidators &
 Trustees in Courts

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Business Planning, Project
Management/ New business
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implementation and filing,
Tax Consulting Services
- Corporate Governance and
Compliance Services**
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Business Performance Improvement
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 Transaction Services

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Activity : **External Audit**

- Financial Audit
- Quarterly Reviews
- Compilation Report
- AML Compliance Audit
- Agreed Upon Procedure
- Fixed assets verification & tagging
- Stock verification audit

Internal Audit

- Risk Assessment
- Gap Analysis
- Enterprise Risk Management
- Forensic Audit
- Fraud Investigation
- Internal Audit Co-Sourcing
- Internal Audit Outsourcing

Information Technology Audit

- Data Integrity Check
- Cyber Security Audit
- Vulnerability and Penetration Testing
- New System / Software Evaluation
- Secondment of Professionals

Accounting

- Computerize Accounting
- Monthly MIS Reports Design
- ERP Evaluation
- Software Selection Implementation

Taxation - VAT

- VAT Consultancy
- VAT Registration
- Impact Assessment
- VAT Return Filing
- VAT Reporting
- VAT Reconciliation
- Secondment of VAT Professionals

Corporate Services

- Compliance and KYC
- Personal Public Data Protection Law
- Corporate Governance – Services
- Company Formation
- CBB Licensing
- Liquidation of Companies
- UBO
- ESR Filing

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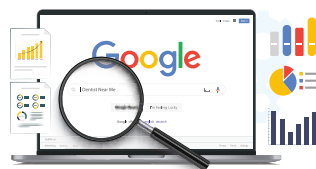
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Activities :

Corporate Finance

- Valuations
- Mergers & Acquisitions
- Joint ventures Advisory
- Debt restructuring and advisory
- Private Equity

Management Consulting

- Business Plan
- Feasibility study & market research
- Financial modelling
- Policies and procedures
- Strategy Consulting

Transaction Services

- Financial due diligence
- Vendor due diligence
- Commercial due diligence
- Purchase Price Allocation

Internal Audit and Financial Advisory

- Internal Audit (IA)
- IA Quality Assurance Reviews
- IA Transformation and Audit Committee Advisory
- IA Trainings
- Corporate Governance Advisory
- Fraud Risk Management and Forensics Services
- Diagnostic Reviews / Process Health Checks
- Financial Investigation
- IT Audit Services
- Revenue Assurance

Risk and Compliance

- Enterprise Risk Management
- Financial Risk Management
- Operational Risk
- Project Risk Management
- Compliance Risk Management
- Regulatory and Tax Compliance
- Vendor Risk Management
- Anti-money Laundering
- Data privacy / PDPL

Data Management & Advance Analytics

- BI, Data Visualization, Dashboards and Reporting
- Business Analytics Solutions
- Behavioral and Predictive Modeling
- Social Media and Web Analytics
- Digital Transformation
- Digital Strategy Definition and Review

- Information Management and Governance
- Digital Security and Compliance
- IT Enablement for Digital Transformation
- Audit Automation and Continuous Audit
- Audit/ Diagnostics of Digital Investment

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- VAT Implementation
- Finance System Implementation
- Budgeting and Working Capital Optimisation
- MIS Design & Implementation
- Costing System Design & Implementation

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- Pitch Pack
- Angel and VC Funding
- Project Scaling

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- HR Policies and Procedures / HR Manual
- HR Strategy
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- Performance Appraisal and Bench Marking
- Job descriptions

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- CR Liquidation
- Corporate Secretarial Services
- CBB Licensing

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- Bid Advisory
- Public Private Partnerships

IT Advisory

- Cyber Security & VAPT Testing
- E-commerce Enablement
- Digital Transformation
- RPA
- IOT integration
- Cloud automations

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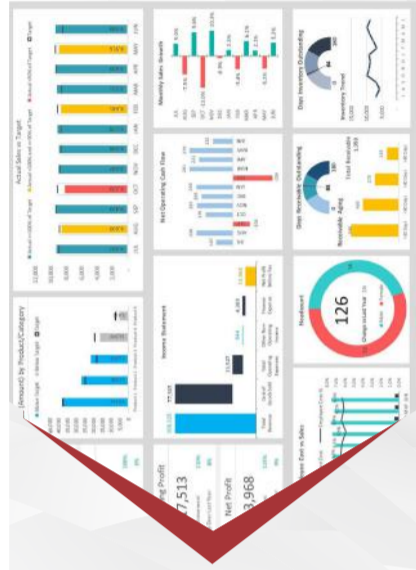


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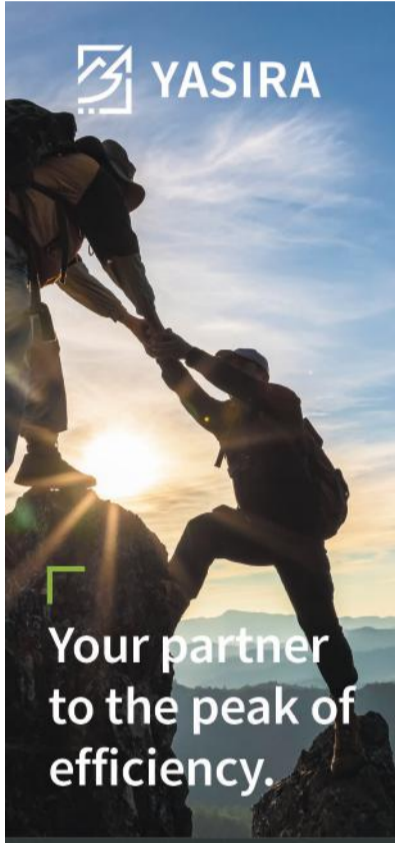
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