

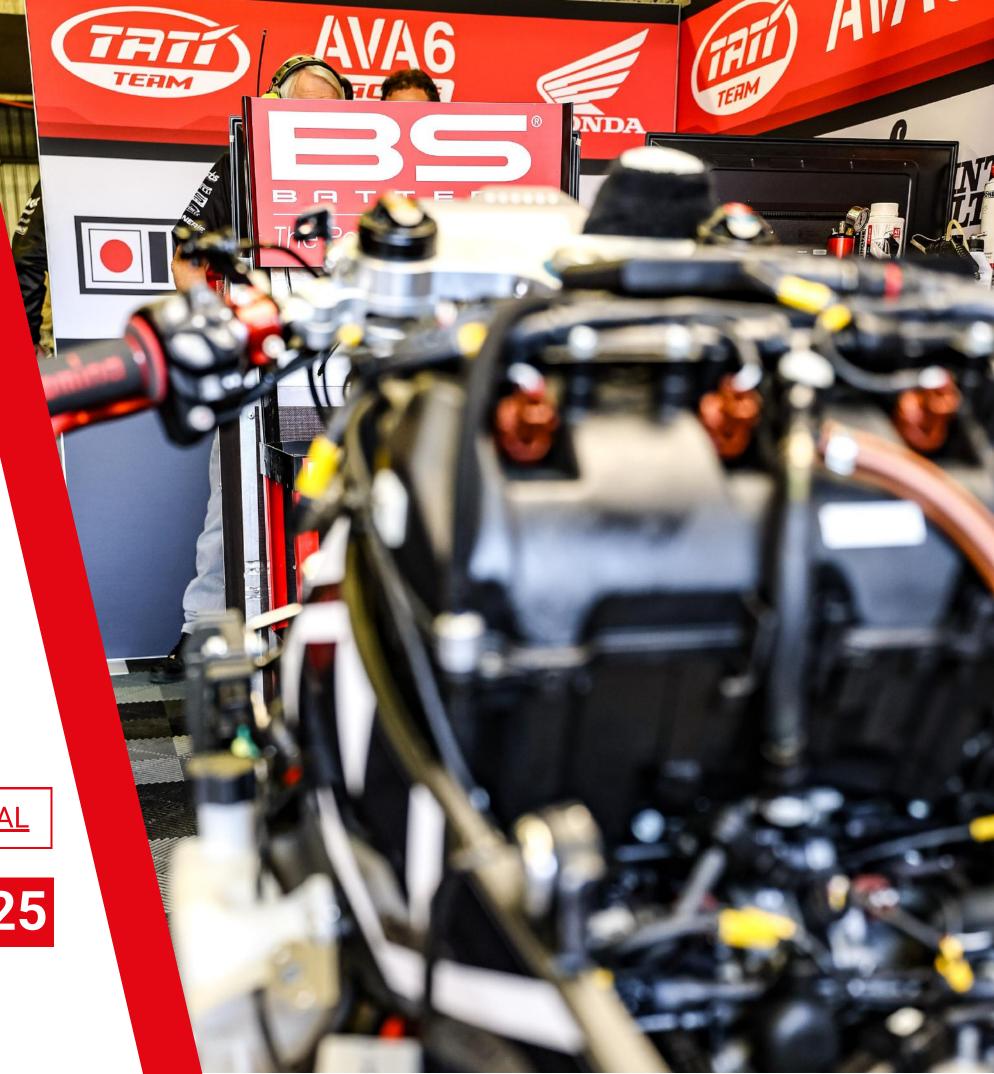
## MARKETING TOOLBOX

MARKETING ASSETS OVERVIEW

AVAILABLE ON THE



**APRIL 2025** 



## **B2B PORTAL - INTRODUCTION**



# WHAT IS THE MARKETING TOOLBOX?

One presentation, sent every month, which sums up all the content available on the **B2B Portal**.

Every month, you will get an updated version of the Marketing Toolbox with new materials.

### WHAT IS THE B2B PORTAL ?

An online content marketing plateform which centralize all our assets to empower BS BATTERY brand and products in your local market.

#### HOW DO I GET ACCESS TO THE B2B PORTAL ?

On <a href="https://bs-battery.com/b2b-portal/">https://bs-battery.com/b2b-portal/</a> with your password.

#### WHO GETS ACCESS TO THE B2B PORTAL?

B2B Portal is a private area only available for BS Battery Official Distributors (marketing / sales team). Please never share your access information to external members.

#### WHAT TYPE OF CONTENTS ARE DOWNLOADABLE ON THE B2B PORTAL?

Online, Offline assets such as Catalogues, Leaflets, Posters, Designs for booth, Social Media Campaigns, Press Release, Photos/Videos... Pdf, png, jpeg, mp4, design files...

All the Master files are available in English to facilitate your local adaptation.



## **BRAND**

Promote the BS BATTERY brand

IDENTITY (Logo/Guidelines) **PRESENTATION** ADS (online/offline) PRESS (Press release)

SOCIAL MEDIA (Campaign) TRADESHOW (Booth design & Inspiration) RACING (Sponsors/Events)

**PRODUCTS** Develop business, promote products & services

**TOOLBOX** PRODUCT INFORMATION (data sheet & product info) SALES TOOLS (online/offline) PRODUCTS CAMPAIGN (Press release) POS DEVELOPMENT (Campaign) **MERCHANDISING** 

(Booth design & Inspiration) **BS BATTERY ACADEMY** 

(Sponsors/Events)

## **PICTURE LIBRARY**

MEDIAs including pictures & videos

PRODUCTS (packshots / product placement) MERCHANDISING (packshots / product placement) RACING (races / pilots / VIP Client expériences) MOTORCYCLE BRANDS (Yamaha / CFMoto...) CORPORATE (Tradeshow, Trainings, Internal event)





## PRODUCT DATA NOW AVAILABLE ON B2B PORTAL!

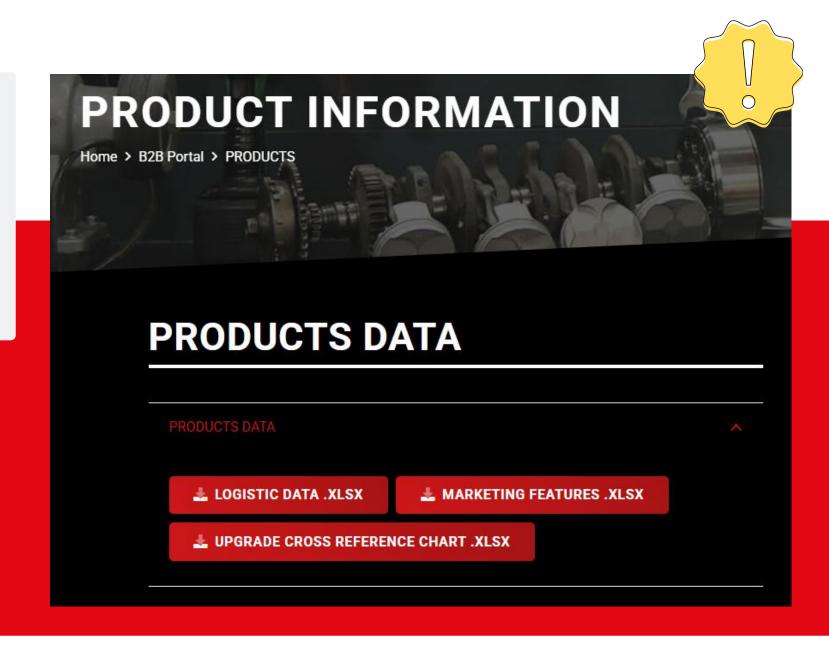
**PRODUCT NEWS** 

We've made accessing product information easier than ever!
Previously shared via SharePoint, all product data files are now available directly on our B2B Portal, in the section: **PRODUCTS > PRODUCT INFORMATION** 

Stay up to date and download everything you need in just a few clicks!

- LOGISTIC DATA
- MARKETING FEATURES & CHARGER COMPATIBILITY
- UPGRADE CROSS REFERENCE CHART







This month, we have shared a lot of communications about product updates and new releases.

Below is a recap — you will find all the details in the "Product" section of this toolbox.

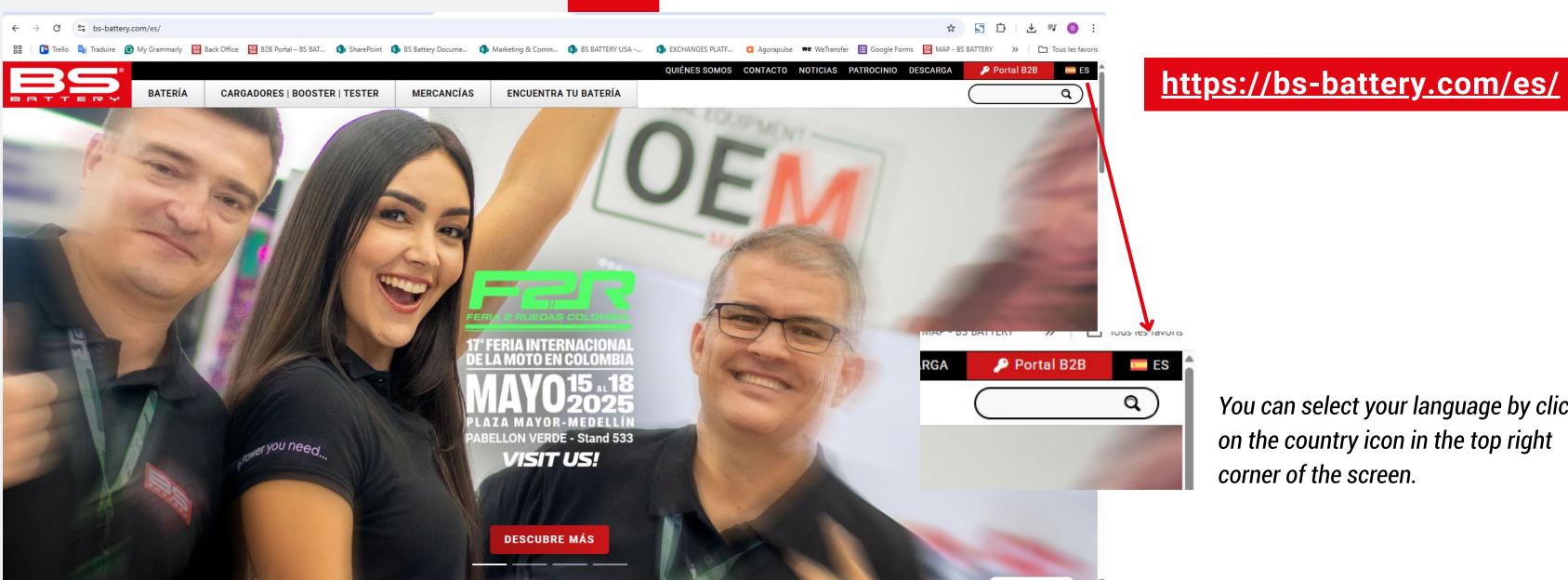
P/N	DESIGNATION		
300899	BS SLA MAX - U1-500 (FA)	NEW PRODUCT	INFO 🎠
700532	BS 60 Smart Charger	PRODUCT UPDATE: new color product & packaging	INFO
700559	Power Box PB-02	PRODUCT UPDATE: now comes with upgraded clamps	INFO
700585	PA 02 - MV Agusta Connector to SAE	NEW PRODUCT	INFO
360119	BSLi-09	BSLi-04/06 (BS Code: 360104) upgrade recommendation to the BSLi-09 for some vehicles	INFO

Given these recent updates and changes, we kindly recommend reviewing and updating your system accordingly to ensure full alignment. All relevant information is available on our B2B Portal, and of course, we remain at your disposal should you have any questions or require further assistance.





BS Battery website is now available in **SPANISH!** 



You can select your language by clicking on the country icon in the top right corner of the screen.



## **BS BATTERY AROUND THE WORLD**

**EVENTS & TRADEFAIRS** 

#### A powerful start to 2025 on the tradeshow scene!

Since January, BS BATTERY has been on the road across 4 continents, showcasing our energy, products, and racing DNA – all thanks to the strength of our global and loyal distribution network.





with Le Mans Corporation – Louisville, KY, USA





AIMEXPO

BS BATTERY – Las Vegas, NV, USA









**SALON DU 2 ROUES** 

with Bihr, Parts Europe, La Bécanerie, Bud Racing, NWMC – Lyon, France



## **BS BATTERY AROUND THE WORLD**

**EVENTS & TRADEFAIRS** 

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**MOTOBIKE ISTANBUL**with Limit Parts – Istanbul, Turkey







**TOKYO MOTORCYCLE SHOW**with Marunaka – Tokyo, Japan





**BEIJING INTERNATIONAL MOTORCYCLE EXHIBITION**with CHOHO – Beijing, China



## **BS BATTERY AROUND THE WORLD**

**EVENTS & TRADEFAIRS** 

#### A powerful start to 2025 on the tradeshow scene!

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**METROPOLITAN EXPO** 

with Bike Alert Hellas – Athens, Greece

And this is just the beginning... Next stop:

**FERIA DE LAS 2 RUEDAS** 

BS BATTERY – Medellín, Colombia



May 15 -18 I Green Hall - Stand 533!



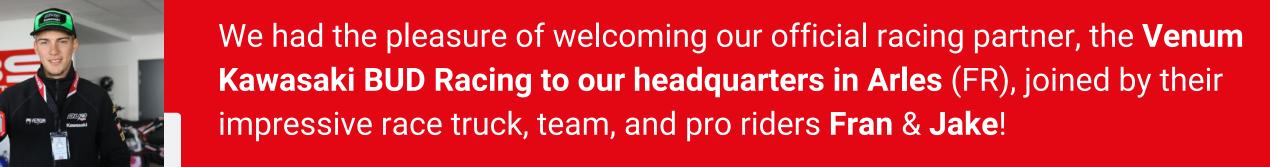


## RACING DNA IN ACTION

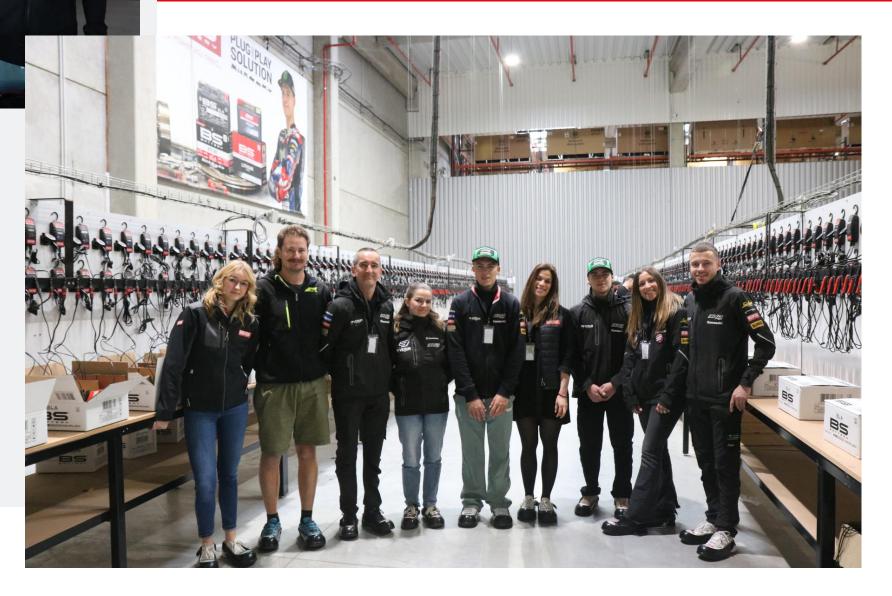
VENUM KAWASAKI BUD RACING VISITS BS BATTERY HQ

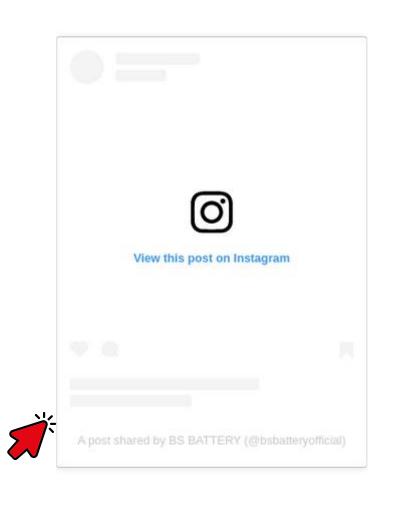


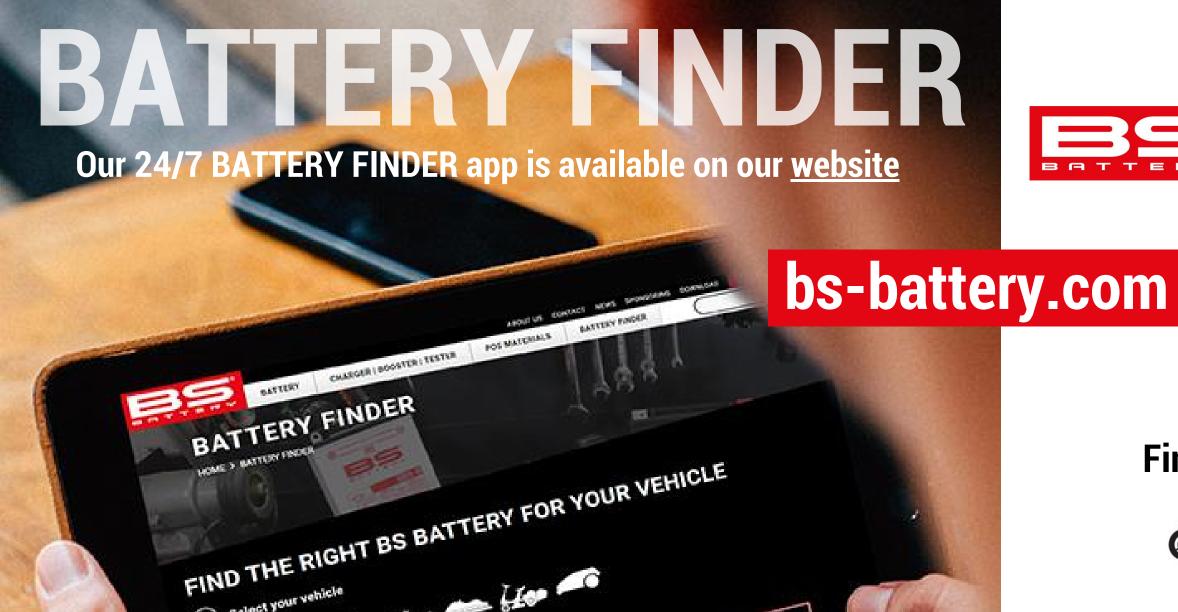












UPGRADE SHOOM BELLION

Select your vehicle

OEM FITMENT



## **IMPORTANT REMINDER**

## UPDATE

**BATTERY FINDER** 











Moto

Scooter

ATV/UTV/SSV

Watercraft





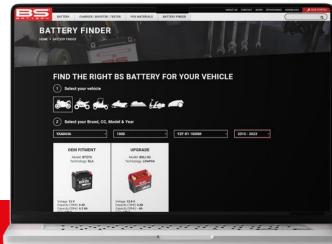


Lawnmower

Robot

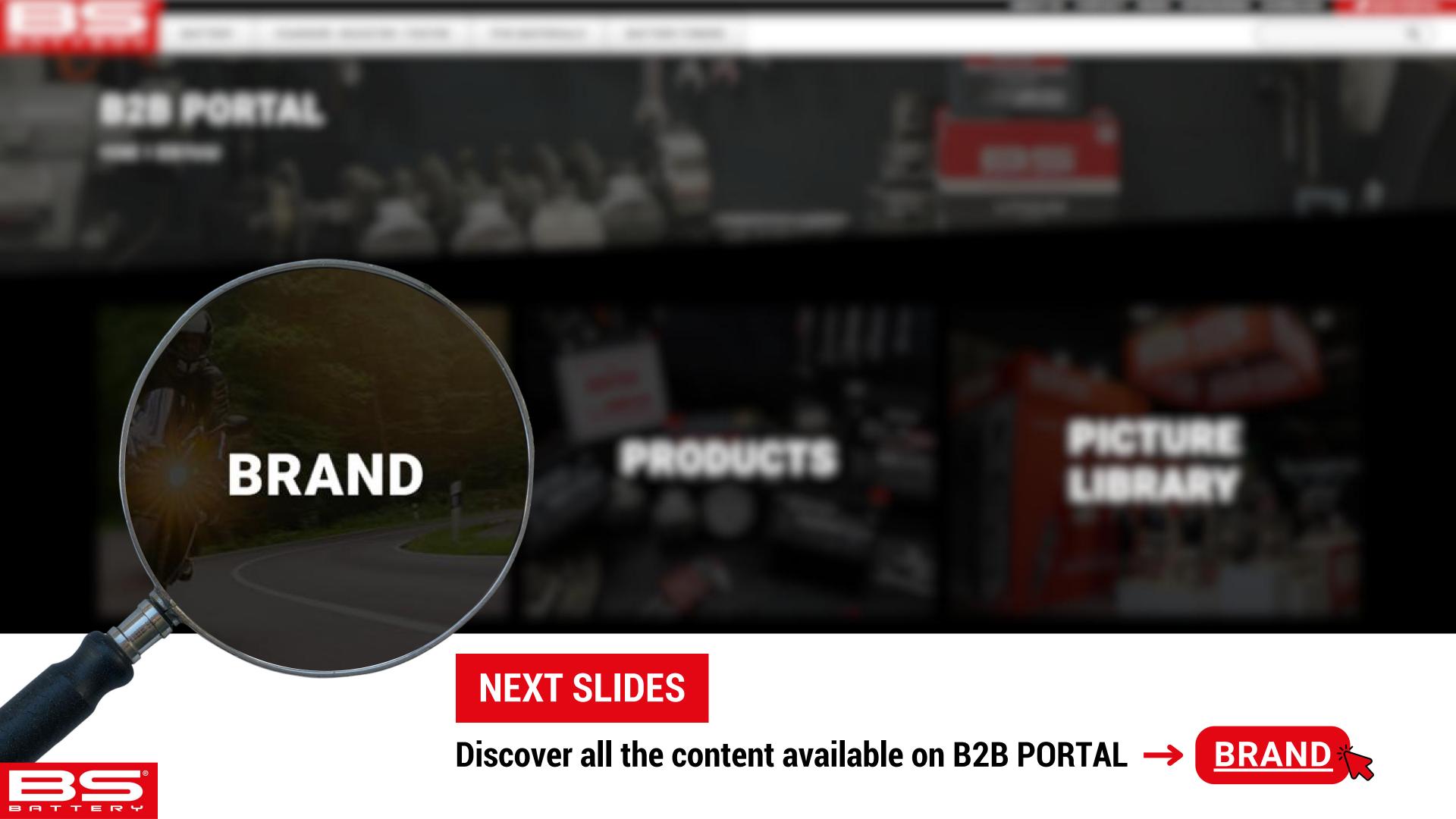










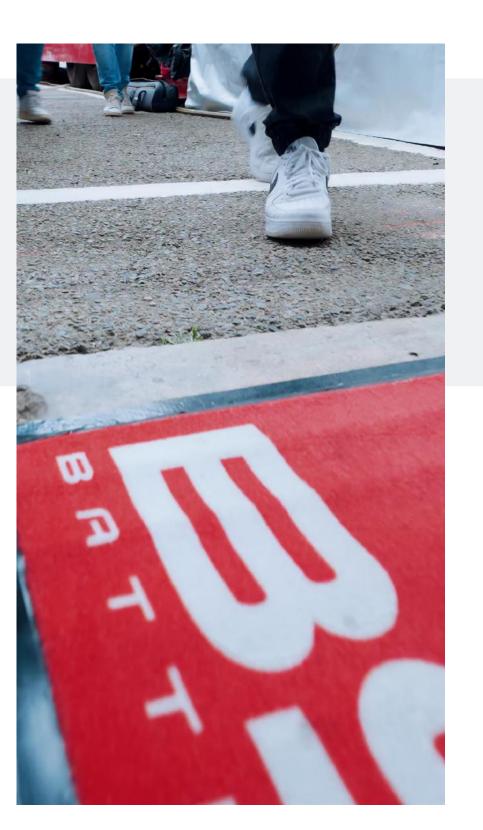








**BSLi-01 x Martin Renaudin & Tati Team AVA6 Racing** 



**Experience the power of the BSLi-01 in racing conditions!** 

- Short video 20sec
- Format 9:16 Reels
- .MP4



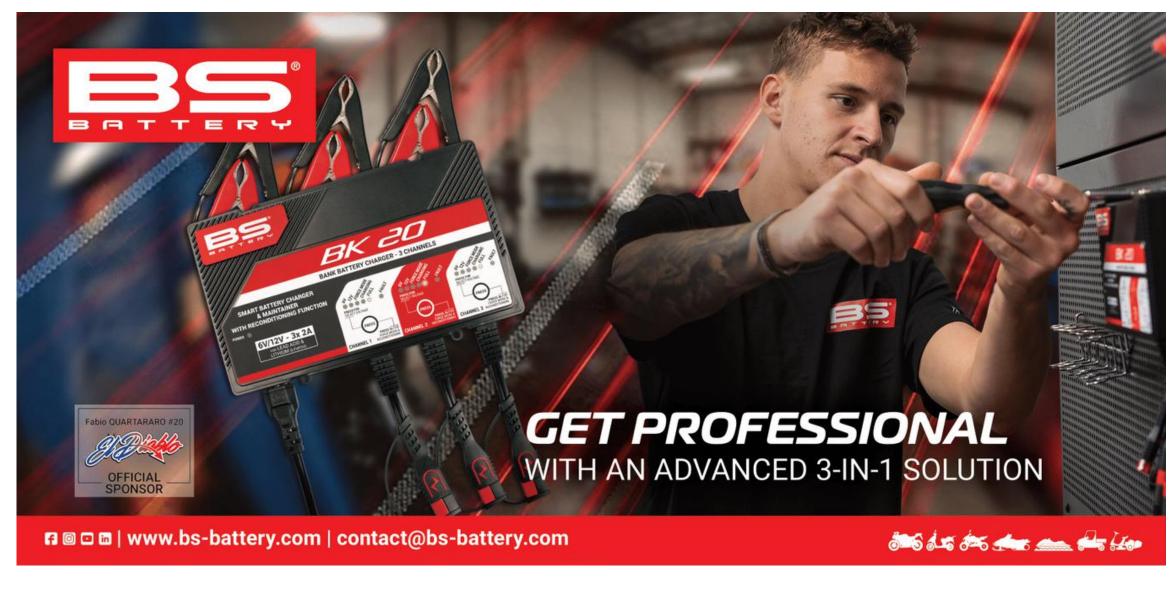








**OFFLINE ADS - Get Professional with an Advanced 3-IN-1 Solution** 



#### Format:

- Offline Ad Printing file
- 104 x 2016
- .pdf & sources file
- English



BRAND





#### **PRESS RELEASE - RACING**





#### THROWBACK - BS BATTERY BACK IN THE PADDOCK AT 24H MOTOS LE MANS

Rediscover the legendary 24H Motos race with BS Battery and its partners, right at the heart of the action!

## THROWBACK – BS BATTERY BACK IN THE PADDOCK AT 24H MOTOS LE MANS April, 2025

The 24H Motos in Le Mans is one of the most iconic and demanding events in the FIM Endurance World Championship, a series renowned for pushing ridges and machines to their limits over qualiting long-distance events.

This year, BS Battery was proud to be on the ground, supporting several teams competing in both the Formula EWC and Superstock categories.

Among the teams accompanied through this 24-hour battle were the TATI Team AVA6 Racing, Martin Renaudin (Honda Rac41), the Junior Team Le Mans Sud Suzuki, the Bolliger Team Switzerland, and Marcus Delestre with the PMS99. This weekend was also a great chance to see Julien Tourscher again at the first round of the ligol Continental Cup. Each of them trusted BS Battery products throughout the season, from high-performance lithium batteries to smart chargers and power accessories that keep their machines running at full capacity, day and night.

BS Battery presence at the circuit isn't just about logos on fairings, it's about real technical support and shared passion. From the garages to the pitlane, we're right there with the teams, beloing them overcome the small (and sometimes not-so-small) challenges that endurance racing throws their way.

#### A moment of solidarity: BS Battery x PMS99

One of the highlights of the weekend came even before the green light. On Thursday, just ahead of the race, Team PMS99 was facing a major issue with their battery setup. Without access to the right charging equipment or lithium technology, the team's participation was in jeopardy.

That's when our team on-site, Eva and Julien, jumped in. In true endurance spirit, they supplied the team with lithium batteries, the BSLI-02 and the BSLI-02 Max, and provided the necessary support to get them back on track in record time. It was a powerful reminder that racing is not only about performance, but like about companying.

Thanks to this quick intervention, the team was able to restart their preparation with lighter, more efficient batteries, and carry on the race with confidence.

#### Support Beyond EWC: Handi Free Riders on Track

We are also proud to support Stéphane Paulus, co-founder of the Handi Free Riders Association. The association leads the French PMR Bridgestone Cup, a championship for riders with physical disabilities. Once again part of the official 24H Motos weekend program, this inspiring series took place on the same Bugatti Circuit, with nearly thirty adapted motorcycles competing across the 600cc and 1000cc categories.

From paraplegic riders to amputees, all competitors ride machines modified to fit their specific needs. BS Battery is honored to be a partner in promoting inclusion and excellence in motorsport, no matter the challenge,

#### New season kickoff: Igol Continental Cup

The 24H Motos also marked the season opener of the Igol Continental Cup, a racing series dedicated exclusively to riders of the Royal Enfield Continental GT. Several passionate bikers, all having hands-on experience with their own machines, battle it out across some of France's most legendary tracks in a friendly yet competitive spirit. Julien, our European Key Account Manager at BS Battery, is once again taking part this season, proudly carrying the BS Battery colors on track. His performance during this opening round was solid: P7 in qualifying, P6 in Race 1 and P4 in Race 2. An impressive progression that sets the tone for an excitting season ahead!

At BS Battery, we believe that endurance is more than a race format, it's a mindset. We're proud to stand alongside the teams, race after race, lap after lap, powering performance where it matters most.















- Ready to use
- .pdf & .docx (for local translation)
- English text







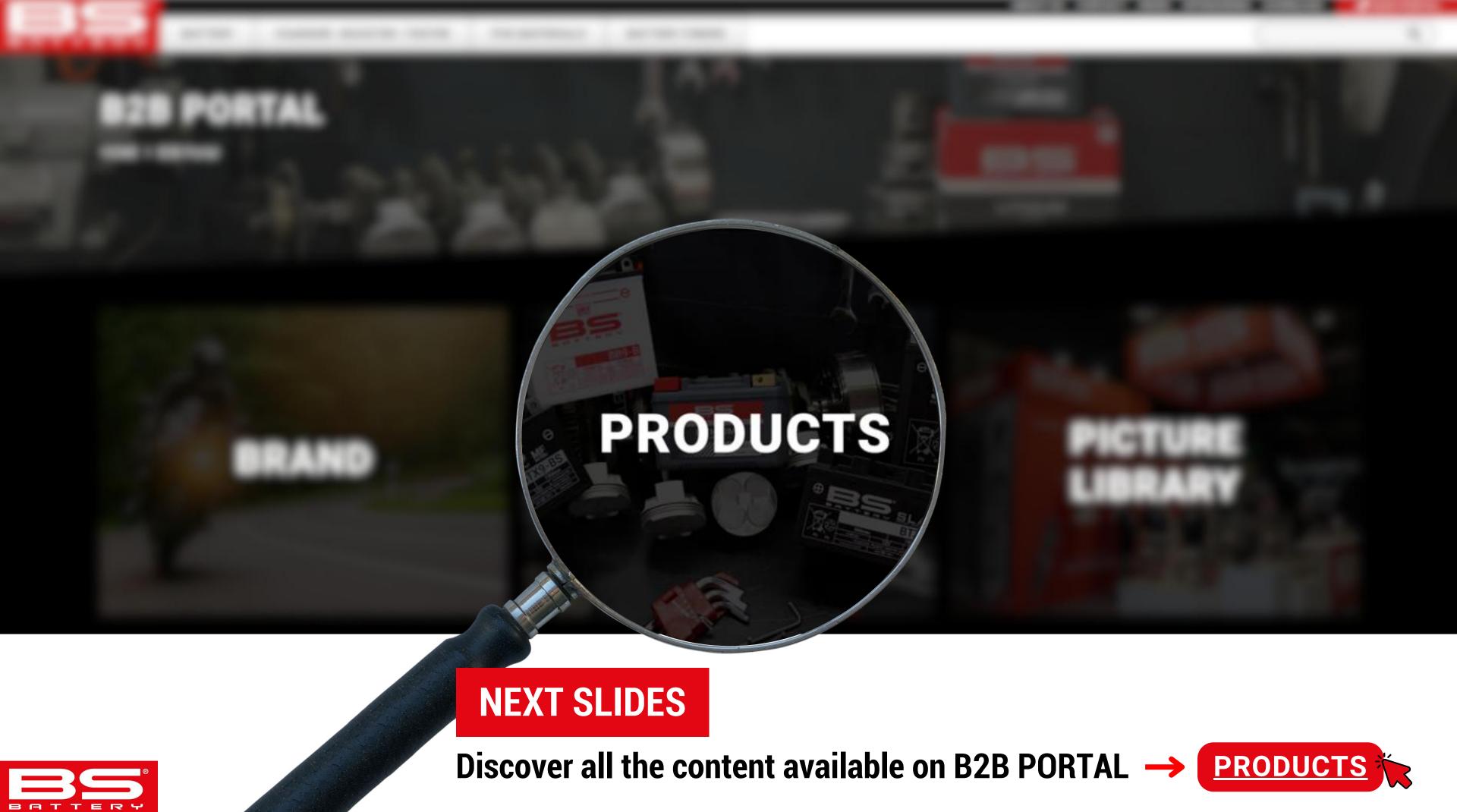
## REMINDER BRAND GUIDELINES

The BS Battery Brand Guidelines provide key instructions for correctly using our brand identity.



- Logos & Usage Rules
- Color Palette & Typography: Ensure you are using the updated BS Battery red introduced last year.
- Product Logos & Icons:
- Sponsor and co-branded logos.
- Video & Social Media Guidelines







## DISCOVER THE MOST POWERFUL U1 SLA ON THE MARKET!

**PRODUCT NEWS** 

We are excited to introduce the new SLA MAX U1-500!

Developed to meet the growing demands of modern ATVs, SSVs, and UTVs, the U1-500 is built for extreme conditions, whether it's rough terrains or cold climates, this battery delivers more than basic starting power.

You can find all the information in our special launch kit, available here:







## **NEW CLAMPS FOR THE POWER BOX PB-02**

**PRODUCT NEWS** 

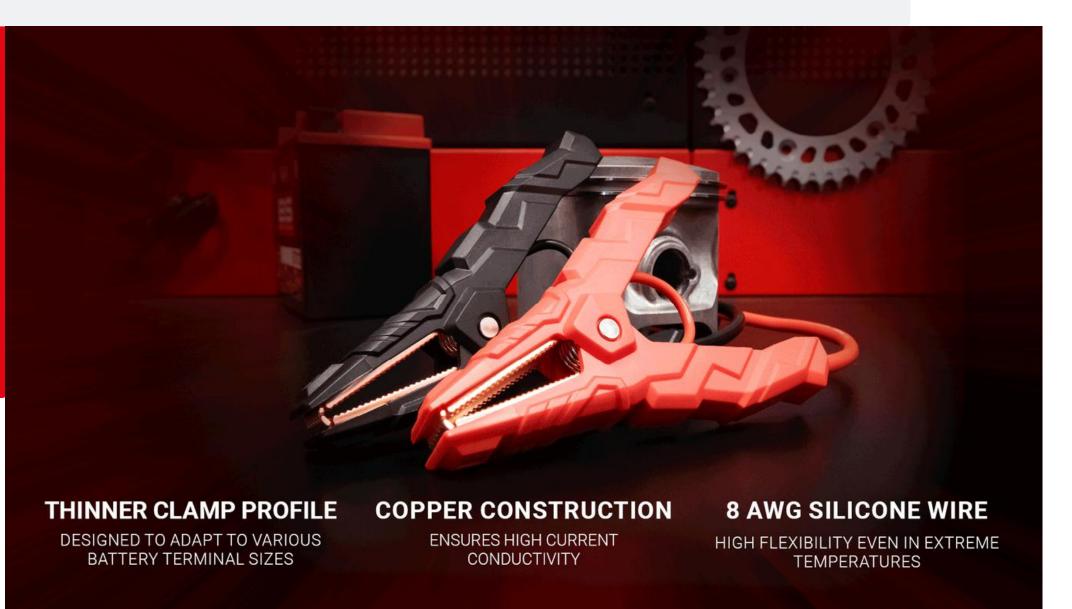


The Power Box PB-02 (Ref: 700559) now comes with upgraded clamps, featuring reinforced construction, improved grip precision, and enhanced conductivity for all types of battery terminals.

Available on our B2B Portal to update your systems:

- DATASHEET
- MANUAL
- PRODUCT PACKSHOT







## INTRODUCING OUR NEW ACCESSORY: PA 02 - MV AGUSTA CONNECTOR TO SAE PLUG

**PRODUCT NEWS** 



Keep your MV Agusta charged, effortlessly. The <u>PA 02</u> adapter offers a durable, plug-and-play solution to power up your bike in no time.

#### **KEY FEATURES**

- Wire length: 61 cm (18 AWG)
- Quick & secure SAE-to-MV Agusta connection
- Works with all BS chargers
- Compatible with MV Agusta models from 2010+

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- MANUAL
- PRODUCT PACKSHOT
- KEY VISUAL



Available on our B2B Portal to update your systems

PA 02 - MV Agusta Connector to SAE				
BS CODE	700585			
UNIT BARCODE	3564097005852			
MASTERCARTON BARCODE	3564098005851			
QUANTITY MASTERCARTON	40			





## BS 60 SMART CHARGER GETS A NEW LOOK – SAME TRUSTED PERFORMANCE!

**PRODUCT NEWS** 

The BS 60 Smart Battery Charger & Maitainer with Reconditionning Function (Ref: 700532) now comes in sleek black!

A fresh, modern look for a unified charger range – same performance, sharper style.

#### Available on our B2B Portal to update your systems:

- DATASHEET
- MANUAL
- PRODUCT PACKSHOT
- LEAFLET











## **UPGRADE RECOMMENDATION FOR BSLI-04/06 TO BSLI-09 BATTERIES**

**PRODUCT NEWS** 

In order to enhance the overall performance and provide the most suitable battery for each vehicle, we highly recommend upgrading the BSLi-04/06 (BS Code: 360104) to the BSLi-09 battery (BS Code: 360119) for some applications.

The application list is available, here is an example:

Please, reach out to our team for more information.



Application	Brand	CC	Model	Year	BS CODE	Lithium Battery
ATV	POLARIS	570	SPORTSMAN 6X6 EPS	2017-2023	360119	BSLi-04/06 > BSLi-09
ATV	POLARIS	570	SPORTSMAN ACE EURO 570	2015-2020	360119	BSLi-04/06 > BSLi-09
ATV	KAWASAKI	750	KVF750 BRUTE FORCE 4X4I, EPS	2005-2023	360119	BSLi-04/06 > BSLi-09
MOTORCYCLE	ктм	890	ADVENTURE 890R	2021-2024	360119	BSLi-04/06 > BSLi-09
MOTORCYCLE	TRIUMPH	900	TIGER RALLY 900	2020-2024	360119	BSLi-04/06 > BSLi-09
MOTORCYCLE	HONDA	1000	AFRICA TWIN CRF 1000A	2016-2017	360119	BSLi-04/06 > BSLi-09
SNOWMOBILE	<b>ҮАМАНА</b>	500	VENTURE LITE, MP, RS	-2017	360119	BSLi-04/06 > BSLi-09
SNOWMOBILE	YAMAHA	1000	APEX	2006-2017	360119	BSLi-04/06 > BSLi-09
SNOWMOBILE	ARCTIC CAT	All	Z 370, 440	2002-2007	360119	BSLi-04/06 > BSLi-09
SSV & UTV	POLARIS	570	RANGER 570 FULL-SIZE	2017-2023	360119	BSLi-04/06 > <b>BSLi-09</b>
SSV & UTV	KAWASAKI	820	MULE PRO FX, PRO FXT	2015-2016	360119	BSLi-04/06 > BSLi-09
SSV & UTV	HONDA	1000	SXS1000 PIONEER	2016-2023	360119	BSLi-04/06 > <b>BSLi-09</b>



#### **CHARGERS - VIDEOS**

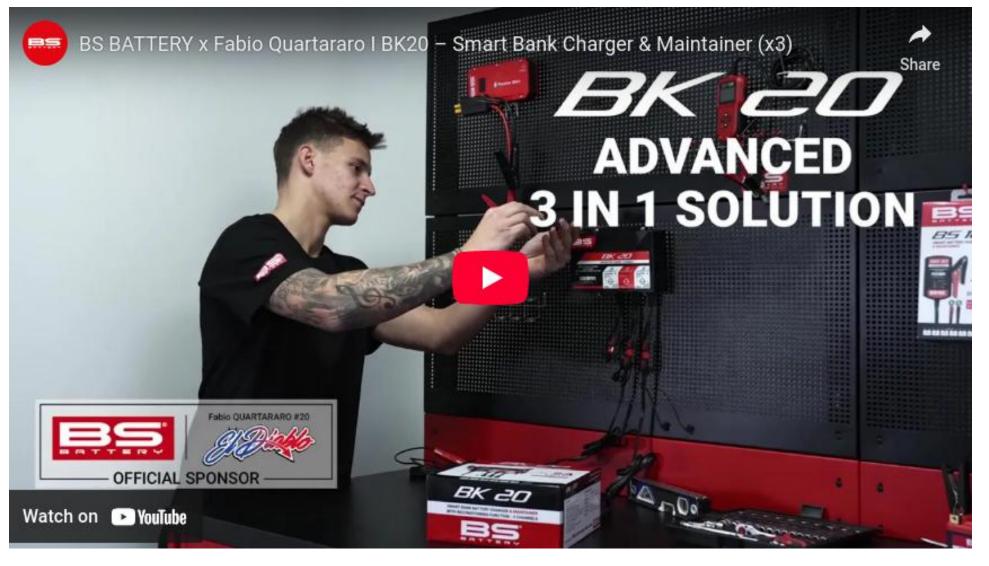


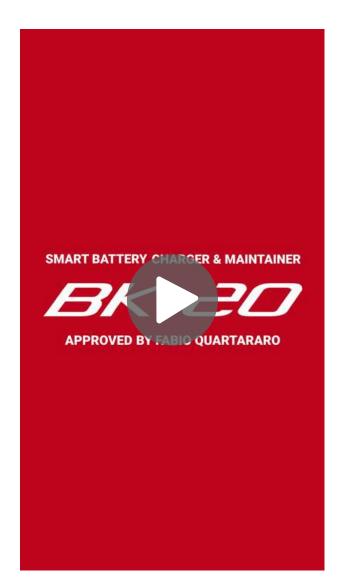
REMINDER BS BATTERY x Fabio Quartararo I BK20 - Smart Bank Charger & Maintainer (x3)

**Unbox the BK20 Professional-Grade Charger & Maintainer with Fabio Quartararo!** 

!Video: 0:50 sec

Format: .mp4 | 9-16; 16-9









#### **CHARGERS - VIDEOS**



REMINDER BS BATTERY x Fabio Quartararo I BS10 - Smart Battery Charger & Maintainer

#### **Unbox the BS10 Smart Charger & Maintainer with MotoGP rider Fabio Quartararo!**

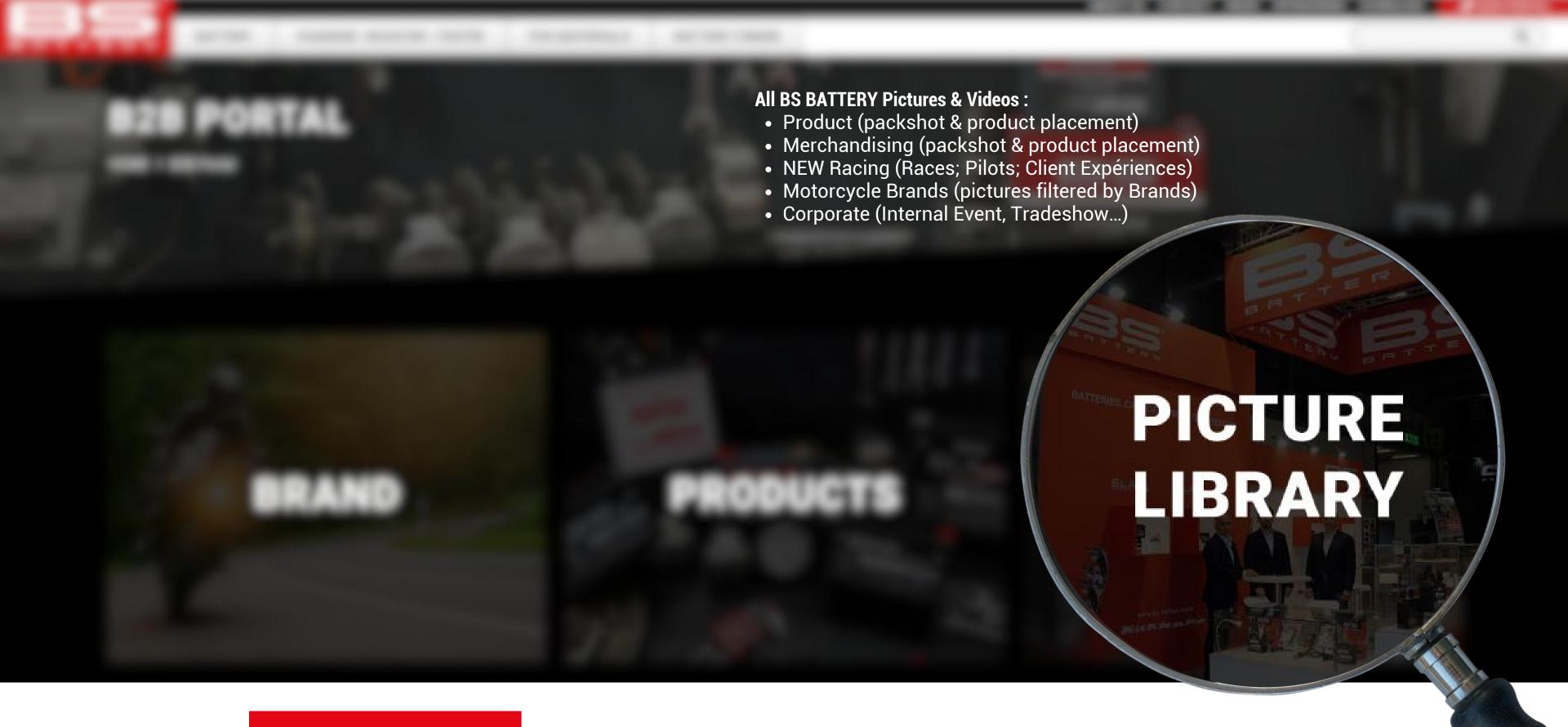
Video: 0:45 sec

Format:.mp4 | 9-16; 16-9









## **NEXT SLIDES**

Discover all the content available on B2B PORTAL





#### **PRODUCT PLACEMENT**





#### **BATTERIES - Lithium & Lithium Max**

Sherco - Dakar 2025 : Lithium BSLi-04/06









**PRODUCTS** 

PICTURE

LIBRARY

PMS99 - 24H Motos EWC : Lithium Max BSLi-02 Max



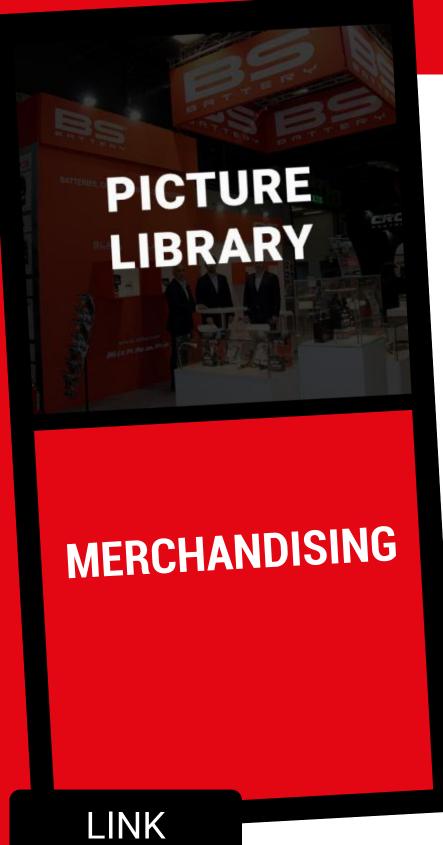












#### **PRODUCT PLACEMENT**



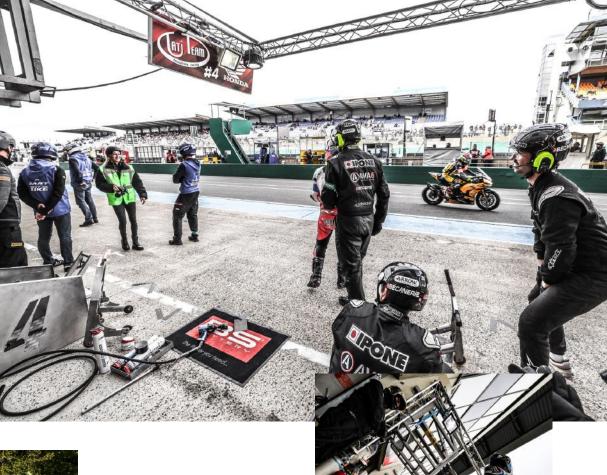


**MERCHANDISING ITEMS** 

#### Paddock Carpet



#### Welcome Carpet



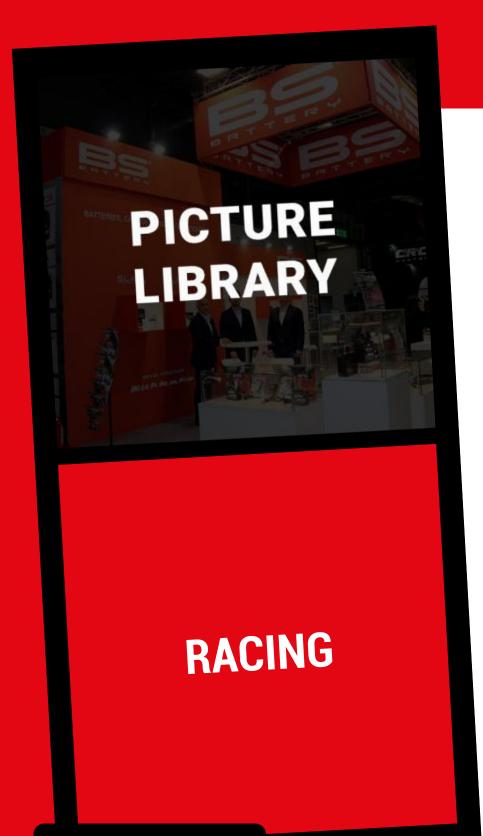












LINK

#### **EWC - 24H MOTOS**





#### **24H MOTOS - Le Mans 2025**

This folder gathers the best photos from the 2025 edition of the 24H Motos, featuring our partners TATI Team Beringer Racing, Martin Renaudin (Honda RAC41), the Junior Team Le Mans Sud Suzuki, the Bolliger Team Switzerland, and Marcus Delestre with PMS99.







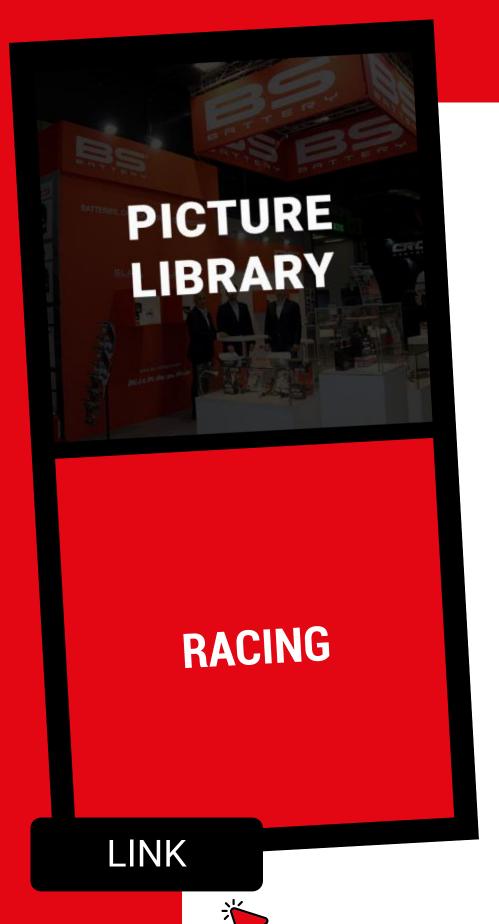












#### **IGOL CONTINENTAL CUP**





### **IGOL CONTINENTAL CUP 2025**

Selection of the Igol Continental Cup, a retro racing format with BS Battery!













FABIO QUARTARARO

Access a dedicated folder with a selection of Fabio's 2025 season pictures – updated monthly!





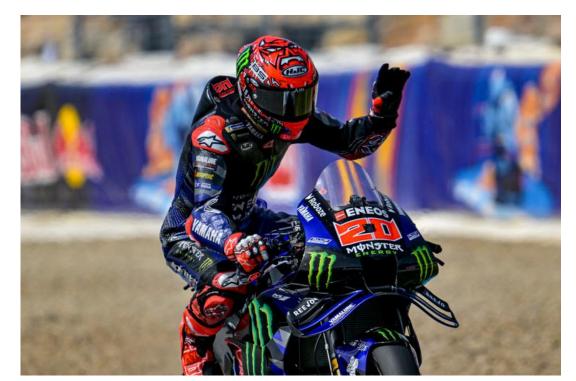


PICTURE

LIBRARY











### **MOTOGP**





#### **APRILIA**

Access a dedicated folder with a selection of Aprilia's 2025 season pictures (Bike, Booster & races) updated monthly!



















#### YAMAHA GMT94

Access a dedicated folder with a selection of tHE Yamaha GMT94's 2025 season pictures – updated monthly!







PICTURE

LIBRARY









## **DISCOVER MORE ON**









# SOCIAL MEDIAS

## **BS BATTERY WEBSITE**

https://bs-battery.com/







@bsbattery





<a href="mailto:@bsbattery"><u>@bsbattery</u></a>

## **CONTACT**

BS BATTERY - Paris Headoffice (France) contact@bs-battery.com

#### **UPDATED IN NOVEMBER 2024!**



