

'The Sales Timeline' Brochure



"From start to finish, the G&G team provided a pleasurable, responsive and professional experience. Their dedication and attention to detail made the selling process a breeze. I can't recommend them enough!"

01224 323920
 sales@garnergreen.co.uk
 lettings@garnergreen.co.uk
 info@garnergreen.co.uk
 Redford Heights, Manton Lane, Redford MK41 7PH

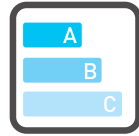
From Valuation to Sale
 The Timeline of Selling Your Home

99.7%
of asking prices achieved



3.

Prepare your Home for Photos/Viewings



4.

Get an EPC



8.

Offers Received, Discussed & Accepted

We'll help prospective purchasers see the value of your home and negotiate on your behalf to ensure you achieve the maximum price



2.

Agree on a List Price



5.

Choose a Solicitor



6.

Marketing & Advertising



9.

Time to Start Your Search



10.

Sales Progression



12.

Completion – Move in Day!



7

Viewings & Feedback

You'll have a single point of contact who will guide you from the start to the end of the process



11.

Exchange of Contracts

From Valuation to Sale

The Timeline of Selling Your Home

1. Instruct Garner & Green

Every day we are busy helping homeowners on their journey to selling their home, for the best price in the quickest possible time, so your first step is to instruct Garner & Green.

2. Agree on a List Price

Our valuation experts will be able to advise you on the best price to put your property on the market for drawing on their knowledge of the area, including local demand and achieved prices.

3. Prepare your Home for Photos/Viewings

We advise you on how to maximise your price by decluttering your home, doing all those little DIY jobs, tidying up the garden, touching up paint, cleaning the carpets.

4. Get an EPC

An EPC is an Energy Performance Certificate which details the energy efficiency of your home. You need this prior to putting your home on the market. Your property will be inspected by an accredited energy assessor and we can arrange this for you if necessary.

5. Choose a Solicitor

It is always a good idea to have your solicitor setup before selling as it makes this part of the process quicker, and avoids costly delays. We can recommend the best local solicitors to help you transfer ownership of your home to your buyer. There is a lot of paperwork to go through and fill in, so make sure you get this done as soon as you can and return to your solicitor.

6. Marketing & Advertising

Once everything is in order, we will advertise your property. This will be across a number of channels, but mostly it will be via the leading online platforms and our database of qualified buyers.

7. Viewings & Feedback

At Garner & Green, we accompany 100% of

property viewings, working around your schedule. Our skilled and experienced professionals know the best way to market different properties to a range of buyers, to secure an offer quickly for the best possible price. Viewings will be followed up with quick & honest feedback.

8. Discussed & Accepted

We'll showcase the value of your home to potential buyers and negotiate on your behalf to secure not just the highest possible price but also a buyer who's dependable - and ready to move quickly.

9. Time to Start Your Search

Now that you have found a buyer for your property, you are in a position to make a solid offer to the vendors of any potential property you may fall in love with, and can proceed with confidence that the foundations of your move are taken care of.

10. Sales Progression

After the euphoria of receiving and accepting an offer on your property there is still some considerable work to do before you 'pop the cork' to celebrate the sale. Our dedicated sales progression team liaise with all the estate agents and solicitors in your chain to ensure the sale keeps moving forward at a good pace, and as a result our property deals rarely fall through.

11. Exchange of Contracts

The moment you've been waiting for since you first started your journey is finally here! The paperwork is completed, and the process is now legally binding. Sit back and relax for a moment, but don't get too comfortable - it's time to start packing, as completion is just around the corner!

12. Completion – Move in Day!

Congratulations! After 3 to 4 long months, you've finally made it! The great news is that you'll soon be getting the keys to your lovely new property. On completion day, all remaining funds for the house purchase are received by the solicitor and distributed accordingly.

What moves you, moves us.

We are emotionally invested and proud to support you on the next phase of your journey, where our experienced team can navigate you through the process.

Just some of the benefits of using Garner & Green include:

Online advertising through the most popular property portals and social media platforms

A well-managed database of active buyers that we can match to your property

All viewings are always accompanied

Constructive feedback on viewings and weekly property performance updates

Offers financially qualified as per FCA standards prior to negotiation

Dedicated sales progression providing regular and detailed updates to our vendors & buyers by liaising with all conveyancers and estate agents within the chain



garner&green

Let's chat.

Ready to get the ball rolling on your next move?
We'd love to hear from you.

CALL

01234 333820

EMAIL

sales@garner&green.co.uk
lettings@garner&green.co.uk


CLICK

garner&green.co.uk.co.uk

VISIT

Bedford Heights, Manton Lane, Bedford MK41 7PH

 [garner&green](https://www.facebook.com/garner&green)

 [@garner&green](https://www.instagram.com/garner&green)

&

A new kind of estate agent.

garner&green

garner&green