



PT SATAKE FIMAR INDONESIA

# COMPANY PROFILE

2025





## INTRODUCTION

PT. Satake Fimar Indonesia (SFI) was formerly a local company operating since 2014 under the name PT. Fimar Berdaya Sinergitama (FBS), specializing in comprehensive HVAC services. These services range from HVAC Design Engineering to full installation across diverse projects in Indonesia. As an Appointed Partner for various leading HVAC unit brands, including Daikin, Panasonic, Mitsubishi, Trane, and other brands from Korea and China, we have successfully completed numerous construction projects. These projects encompass office buildings, hotels, hospitals, schools, convention centers, places of worship, and specialized HVAC requirements for Oil & Gas sites and projects throughout Indonesia.

## ABOUT US

We are a company that pursues good integrated HVAC products and services i.e Equipment and Tools. We have continued to move forward as a pioneer in environmental testing equipment and performance measurement equipment for refrigeration and air conditioning equipment. We are a technology group that pursues energy conservation and high efficiency with the aim of delivering products that satisfy customers and can be used with peace of mind.







## VISION & MISSION

**Our Vision:** To be the globally recognized leader in integrated HVAC and precision environmental solutions, pioneering sustainable innovations that redefine comfort, efficiency, and industrial excellence worldwide

**Our Mission:** To empower industries and enhance living environments by providing cutting-edge, integrated HVAC systems, precision laboratory equipment, and unparalleled end-to-end services. We are committed to fostering technological advancement, ensuring robust quality and safety, and driving sustainable practices, all while cultivating a highly skilled team and delivering exceptional customer experiences that contribute to a healthier planet.

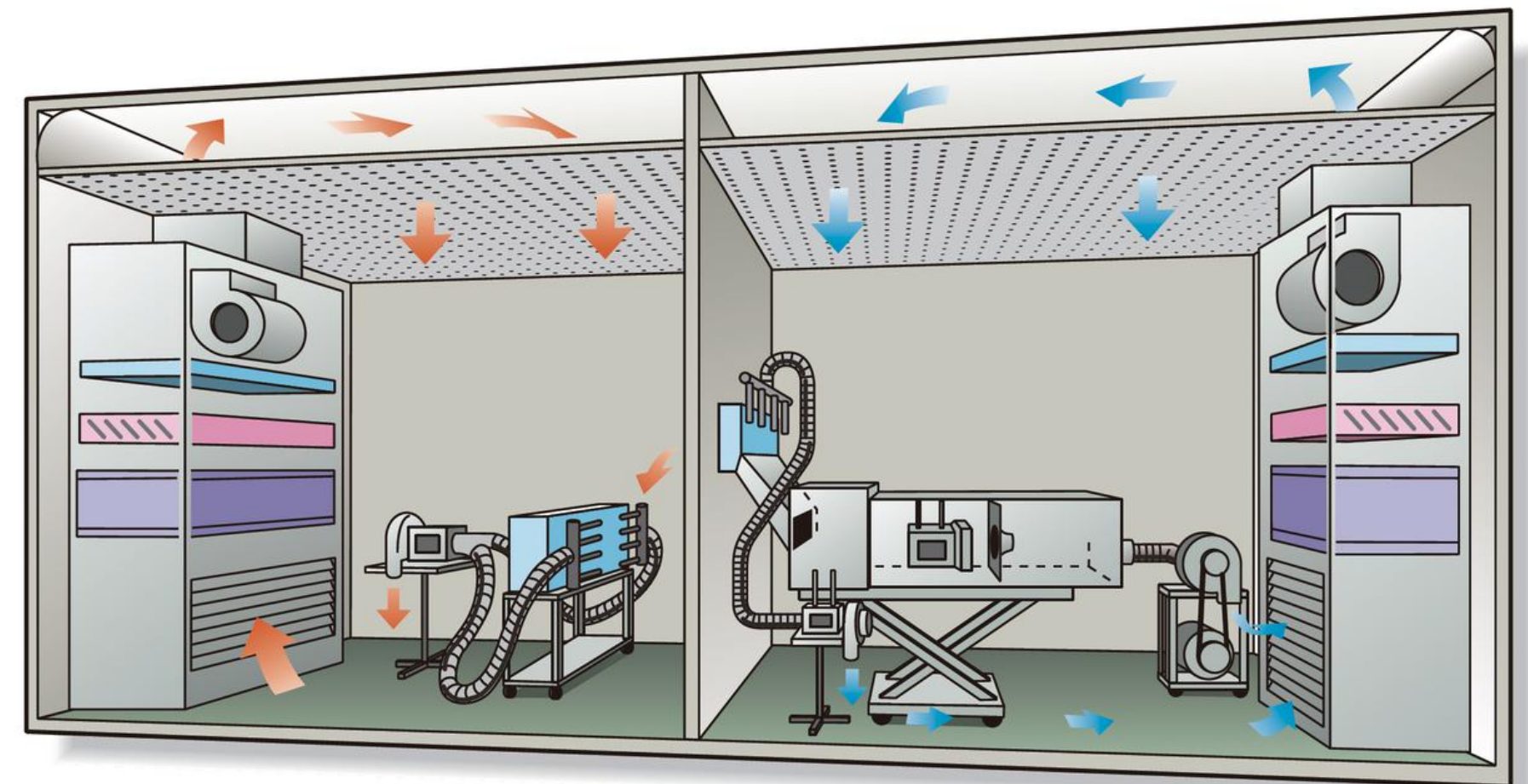
## WHAT WE DO

### HVAC System for Labs & Engineering

- Psychrometric Room
- Balance Calorimeter
- Actual Listening Chamber
- Sound Test Chamber
- Climatic Chamber

### HVAC System Services

- Psychrometric Room Design
- Psychrometric Room Installation & Commissioning Test
- Psychrometric Relocation
- Annual Maintenance
- System Calibration
- System Upgrade







## WHAT WE DO

### Engineering Products & Services

- HVAC Customized System
- Electrical Product Test Equipment (Manufacturing Process)

### HVAC Unit Products

- Industrial AC: VRV/VRF, Floor Standing, Ducted System, Air Handling Unit, HVAC Control Panel Compressor for Industry,
- Residential AC: Wall Mounted, Floor/ceiling Mounted, Cassette Type



## WHAT WE DO

### HVAC Tools

We are licensed distributors for a comprehensive range of industry-standard tools and equipment brands, catering to both commercial applications and the specialized requirements of sectors such as Oil & Gas, Mining, and Maritime, which demand rigorously qualified tools and equipment. Our portfolio includes the following brands:

- ASADA CORP. – JAPAN (HVAC TOOLS)
- TASCO-JAPAN
- (AIR CONDITIONING TOOLS)
- BACHARACH-USA
- ASPEN PUMP
- TEXA-ITALY







# CERTIFICATES & ACKNOWLEDGEMENTS

## APPOINTED HVAC PARTNER



## APPOINTED HVAC COMMERCIAL DEALERSHIP



PT. SATAKE FIMAR INDONESIA is a trusted engineering partner and certified dealer of the world's leading air conditioning manufacturers.





# CERTIFICATES & ACKNOWLEDGEMENTS

## APPOINTED HVAC TOOLS PARTNER





# CERTIFICATES & ACKNOWLEDGEMENTS

## APPOINTED HVAC TOOLS PARTNER







## OUR HAPPY CUSTOMERS



and many more...

# PROJECT REFERENCE

## Panasonic Manufacturing Indonesia

- Project Name :
  - Research & Development of Test Equipment
- Location :
  - Panasonic Manufacturing Indonesia - Jakarta
- Year : 2024
- Scope of Work :
  - Installation of Psychometric
  - Measuring instruments AC System
  - Water Package Air Conditioner

## PSYCHROMETRIC LAB





## PROJECT REFERENCE

### BP – LNG Tangguh (Offshore Facility)

- Project Name :
  - VR – A and VR – B Duct Inspection
- Location :
  - LNG Tangguh – Sorong, Papua
- Year : 2019
- Scope of Work :
  - Inspection & Engineering Consultant
- AC System : Rooftop



### BP – LNG Tangguh (VR – B Platform)

- Project Name :
  - VR – B HVAC Duct & System Upgrades
- Location :
  - LNG Tangguh – Sorong, Papua
- Year : 2021
- Scope of Work :
  - Supply units & Installation
- AC System : Rooftop



### BP – LNG Tangguh (Offshore Facility)

- Project Name :
  - VR – A System Upgrade
- Location :
  - LNG Tangguh – Sorong, Papua
- Year : 2022
- Scope of Work :
  - Inspection & Engineering Consultant
- AC System : Rooftop



## OIL & GAS

# PROJECT REFERENCE

## PT. KILANG PERTAMINA INTERNATIONAL (RUU VII – KASIM)

- Project Name :
  - HVAC System of OCMR Building
- Location :
  - RU VII Kasim – Sorong, Papua Barat
- Year : 2024
- Scope of Work :
  - Supply units & Installation
- AC System : DX unit
- Qty : 2 unit AC Package complete with all System
- TTL Capacity : 2 x 560,000 Btu



## CUCL Central Services Project

- Project Name :
  - CUCL Project – PT. Freeport Indonesia.
- Location :
  - Mimika – Papua
- Year : 2024
- Scope of Work :
  - Supply Material & Installation
- AC System : VRV Mitsubishi



## OIL & GAS





## PROJECT REFERENCE

### Kantor Bupati Merauke

- Project Name :
  - Replacement & Maintenance
- Location :
  - Jl. RE Martadinata No.22 Merauke – Papua
- Year : 2022
- Scope of Work :
  - Supply & Maintenance Ducting System
- AC System : Water Package Air Conditioner Mitsubishi



### VIP Room Walikota Sorong

- Project Name :
  - VIP Room Walikota Office
- Location :
  - Sorong – West papua
- Year : 2020
- Scope of Work :
  - Supply units & Installation
- AC System :
  - Split Duct + Ceiling Suspended
  - Floor Standing + Cassette + Split Wall
- Qty : 24 Units
- TTL Capacity : 122HP



## GOVERNMENT



## PROJECT REFERENCE

### PT. Panasonic Industrial Component Indonesia

- Project Name : WPAC Supply Unit
- Location :
  - Panasonic Building Cimanggis – Depok
- Year : 2022
- Scope of Work :
  - Supply unit WPAC
- AC System : Water Package Air Conditioner Daikin



### PT. Panasonic Gobel Life Solutions Manufacturing Indonesia

- Project Name :
  - Ducting Replacement Unit
- Location :
  - Raya Narogong 8 KM 32 Dayeuh – Cileungsi
- Year : 2022
- Scope of Work :
  - Supply unit WPAC
- AC System : Water Package Air Conditioner Daikin



## MANUFACTURE





## PROJECT REFERENCE

### PT. Graha Sarana Duta (GSD)

- Project Name :
  - TCC Telkomsel
- Location :
  - Telkom Regional II
- Year : 2022
- Scope of Work :
  - Supply units & Installation
- AC System : Single Split Wall Mounted
- Qty : 26 Sets
- TTL Capacity : 130 HP



### PT. Telkom Property

- Project Name :
  - Telkom Office
- Location :
  - Indonesia Nationwide Area
- Year : 2017 & 2019
- Scope of Work :
  - Supply units & Installation
- AC System :
  - Single Split Wall Mounted & Floor Standing
- Qty : 619 sets
- TTL Capacity : 1,293HP



## HIGH RISE & OFFICE BUILDING



## PROJECT REFERENCE

### PT. Sucofindo (Persero)

- Project Name :
  - Sucofindo Office
- Location :
  - Bekasi – West Java
- Year : 2019
- Scope of Work :
  - Installation
- AC System : Single Split Cassette
- Qty : 5 sets
- TTL Capacity : 25HP



### Kemang Residential

- Project Name :
  - VRV System Installation for Residential
- Location :
  - Kemang – Jakarta Selatan
- Year : 2024
- Scope of Work :
  - Supply units & Installation
- AC System : VRV Split Duct & Wall Mounted



## HIGH RISE & OFFICE BUILDING





## PROJECT REFERENCE

### Hotel Salak Padjajaran

- Project Name :
  - Replacement all AC
- Location :
  - Bogor – West Java
- Year : 2019
- Scope of Work :
  - Supply units & Installation
- AC System : Single Split Wall Mounted & Cassette
- Qty : 146 sets
- TTL Capacity : 184HP



### Hotel Aston BNR

- Project Name :
  - Replacement AC
- Location :
  - Bogor – West Java
- Year : 2019
- Scope of Work : Installation
- AC System : Single Split Ducted
- Qty : 4 sets
- TTL Capacity : 12HP



## HOTEL



## PROJECT REFERENCE

### Hotel Aimas Sorong

- Project Name : Hotel Aimas
- Location :
  - Sorong – West papua
- Year : 2019
- Scope of Work :
  - Supply units & Installation
- AC System : VRV (2 OU + 13IU)+ Floor Standing 5HP
- + Split Wall Mounted 2HP
- Qty : 456 Units
- TTL Capacity : 1,100HP



### Fave Hotel Bogor

- Project Name :
  - Replacement AC
- Location :
  - Bogor – West Java
- Year : 2019
- Scope of Work :
  - Supply units & Installation
- AC System : Single Split Wall Mounted
- Qty : 63 sets
- TTL Capacity : 71HP



## HOTEL





## PROJECT REFERENCE

### RS. Permata Cibubur

- Project Name : IGD Room
- Location :
  - Bekasi – West Java
- Year : 2020
- Scope of Work :
  - Supply Units
- Product : Air Purifier



### Sushi Sei

- Project Name :
  - Sushi – Sei Japanese Restaurant
- Location :
  - Sushi – Sei Plaza Senayan Branch
- Year : 2022
- Scope of Work :
  - Supply units & Installation
- AC System :
  - Single Split Wall Mounted & Floor Standing



## HOSPITAL & RESTAURANTS





# PROJECT REFERENCE

## Mazaya Assunnah Islamic Boarding School

- Project Name :
  - Boarding School
- Location :
  - Depok – West Java
- Year : 2020
- Scope of Work :
  - Supply units & Installation
- AC System :
  - Single Split Wall Mounted
- Qty : 36 sets
- TTL Capacity : 65HP



## Ibnu Hajar Boarding School (IHBS)

- Project Name :
  - Boarding School
- Location :
  - Depok – West Java
- Year : 2018
- Scope of Work : Supply units & Installation
- AC System :
  - VRV (Variable Refrigerant Volume)
- Qty :
  - Outdoor = 6 Unit
    - Indoor – 59 Unit
- TTL Capacity : 112HP (4 System)

## SCHOOL BUILDING







# THANK YOU LET'S DISCUSS



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