NORTH WEST BUSINESS EXP(x) 2024

EXHIBITOR GUIDE
JOIN THE CONVERSATION #NWBE2024

#NWBE2024 Premium Stand Holders















































Welcome to #NWBE2024



A huge welcome from the Shout Expo team to the **North West Business Expo**, our largest B2B exhibition of the year.

The North West continues to show high rates of new business and investment growth as confidence in the region continues to grow. Such confidence is clearly evident today as you walk the aisles of the Bolton Stadium Hotel's Premier Suite and visit the vibrant exhibitor stands.

At today's event you will meet people from both public and private organisations as well as education providers and charities from across the North West. This is a sector free-for-all, so make good use of the opportunity to meet such a diverse array of businesses under one roof.

Browse the list of exhibitors in this brochure to help you plan your day, and make time to visit all the businesses that interest you. There are competitions and prize draws to get involved with, and plenty of promotional goodies to collect and enjoy, so be sure you don't leave empty-handed!

Our expo hashtag is #NWBE2024. Use it online throughout the day and after the event to connect with exhibitors, delegates and the wider business community. Join the conversation on Shout Expo's LinkedIn, X (formerly Twitter), Instagram, Facebook and TikTok accounts.

Thank you again for being part of Shout Expo's largest B2B exhibition. We hope you enjoy a successful and memorable day.

With best regards,

The Shout Expo Team







You can find out more by visiting www.nhscareersnw.co.uk



Discover your career in **Health & Care**

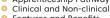
Our Careers and Engagement Team work across the Lancashire and South Cumbria region to provide a wealth of opportunities for all to be inspired and supported into their dream career working in the NHS and Care.

Our Careers and Engagement team is a network of friendly and knowledgeable professionals who develop events, projects and programmes to support the future workforce. Working with schools, colleges, universities, healthcare partners and other employers, our common aim is to help people of all ages access information and experience through our projects and hub services.

We are continuously developing an engaging range of experiences and opportunities across the Lancashire and South Cumbria region. We want to help you find the career of your choice within the NHS and Care.



- Apprenticeship Pathways
- Features and Benefits





- Work Experience
- O College/T Level Placements
- Internships and Traineeships



- Employability Opportunties
- Employability Support
- Resources and Success Stories Kickstart opportunities can be found in vacancies
- Apprenticeships
- Interactive Careers Sessions with professionals
- Recruitment

Did you know we offer Free E-learning?

Aspire E-Learning is our new online learning tool which forms part of our NHS Careers website. It consists of a range of interactive e-Learning courses, free of charge which provide Students with certification upon completion. The courses will include exciting Podcasts and link into various resources and events on our website. Students can explore a variety of subjects including Apprenticeships, Confidence Building, T-Level information, Boosting Employability, Health & Social Care roles, Introduction into Primary Care and more. Suitable for all age ranges, Aspire will support Student Career aspirations and interests by providing interactive ways of gaining knowledge and developing skills required for a career in Healthcare. Students are able to work at their own pace and choose which topics to cover based on their interests and goals.



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AND COST SAVINGS FOR
EVERY TYPE OF BUSINESS.



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Alphatech Print & Data solutions

www.atechdata.com

We provide data transformation services, client portals, document hosting, document retrieval, document emailing and more. PREMIUM STAND HOLDER



AmpEV

www.ampev.co.uk

AmpEV specialise in the design, supply, installation and maintenance of electric vehicle charge points throughout the UK.



AO.com

www.ao-jobs.com

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Apogee Corporation

www.apogeecorp.com

Apogee optimizes financial efficiency, customer experience, and sustainability through people, process, and tech.



Apple Video Facilities

www.applevideo.co.uk

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Avoira

www.avoira.com

Avoira enhances businesses through advanced technology, infrastructure, and custom strategies.



BACKUP North West

www.backup-charity.org.uk

Registered charity delivering supported accommodation and emergency housing for homeless people across Bolton.



Baltic Apprenticeships

www.balticapprenticeships.com

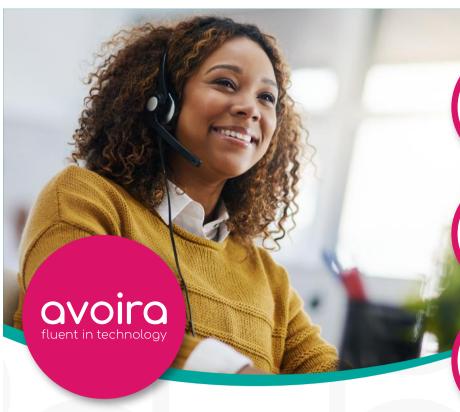
We offer national apprenticeships in tech, IT, software, data analysis, and digital marketing.



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Supporting your business, every step of the way We're here to help your business thrive.





At Avoira, we provide some key services to our customers that help to solve some of their business challenges. We provide consultancy to look at how technology can be used to solve challenges. We make solution proposals that utilise world-class products from our suppliers. We offer project management and installation services to get those technology products in-service. Then we provide ongoing maintenance and support to ensure that our customers are happy.



























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Best Western Cresta Court Hotel

www.cresta-court.co.uk

Welcome to Cresta Court Hotel - 148 bedrooms and 9 meeting spaces only 20 mins to Manchester city centre & 5 miles from MCR Airport.



Blucando

www.blucando.it

We commit to providing the highest possible service standards from day one, so you'll be left in no doubt that vou have an IT Partner you can rely on.



Burnley College

www.burnley.ac.uk

Upskilling developed around your business goals, to address your needs, through Apprenticeships, training & more.



Burnley FC

www.burnleyfootballclub.com/ hóspitality

Burnley Football Club Hospitality offers guests an unforgettable matchday experience at Turf Moor.



Business Connect Magazine

www.businessconnectmagazine .co.uk

An independent B2B bi-monthly magazine full of news, articles, interviews & regular columnists.



Business Lodge

www.businesslodge.co.uk

A contemporary flex-space provider, offering innovative office solutions to business communities.

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BusinessGiftUK.com

www.BusinessGiftUK.com

Leyland based, printed promotional gift distributors. UK made, eco-friendly, business gifts.

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The magazine for business people across the UK and beyond



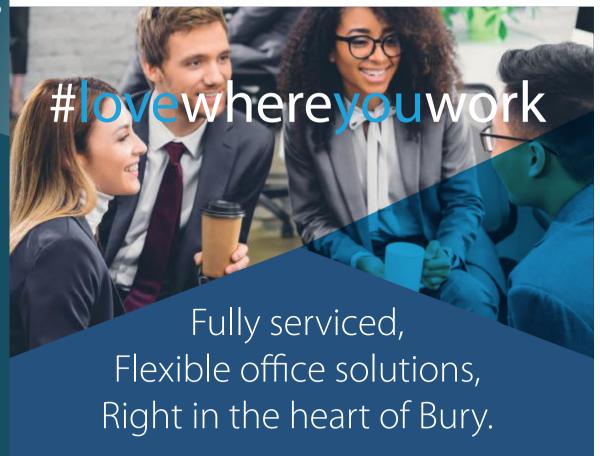
IN PRINT & ONLINE!



Contact **Paul Mirage** to be in the next issue...

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More stand holders on page 14.



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HR and Health & Safety solutions to set you up for success. From Health & Safety and HR to cyber security – we're always ready to go.



Cloud4 Technology

www.cloud4computers.co.uk

Cloud4 helps owners and directors sleep better by giving them confidence in their IT security and processes.



Colne BID

www.cometocolne.co.uk

Colne Business Improvement District (BID) is a business-led and business-funded body.



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www.conveneit.co.uk

Convene IT, an MSP based in the NW. Our helpdesk answers calls on average in 7 seconds! How? Come see us for more info...



Copy Print Services

www.copyprintservices.co.uk

Copy Print Services are a team of experts who specialise in providing managed print solutions to organisations.



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www.crowwoodhotel.com

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www.drpinsurance.com

General Insurance and Employee Benefits Specialists.



Delta Hotels by Marriott Liverpool City

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Our hotel in Liverpool city Centre offers contemporary comfort in a perfect location.



Delta Plus UK

www.deltaplus.eu

Delta Plus products are designed around three key concepts: protection, comfort and design.



"How do I reduce the time and effort spent on manually processing hundreds of invoices each month?" - This was the question asked by Joe O'Raw from Glenkeir Whiskies before seeing DocuWare.

Glenkeir Whiskies Ltd, owner of The Whisky Shop, the UK's largest chain of whisky retailers, transformed its purchasing process by implementing DocuWare's cloud-based document management system.

With over 22 stores and a paper-heavy process, their finance team was spending countless hours manually handling around 300 invoices per month. Every invoice was manually checked line by line against goods received notes, leading to inefficiencies and delays.

By integrating DocuWare with SAGE 200, Joe digitised and automated key workflows.

Purchase orders, goods received notes, and emailed invoices are now stored and matched automatically, eliminating the need for manual checks. This shift has resulted in significant time savings and cost reductions, with paper-based processes completely removed.

Joe O'Raw, Finance Manager, remarked, "This new, streamlined process has reduced the time spent on manual handling, eliminated paper, and led to substantial cost savings."

The system has not only improved operational efficiency but also enhanced accuracy by reducing human error. With remote access capabilities, the finance team can now work more flexibly.

Looking to add a little extra 'smoothness' to your operations?

Head to start.docuware.com



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More stand holders on page 16.

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www.digitav.com

Automating business services and systems in the cloud, saving time and increasing capacity.

East Lancashire Chamber of Commerce

East Lancashire

Chamber of

Commerce
www.chamberlowcarbon.co.uk

Helping Lancashire based businesses

save money, carbon management

and innovation

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DocuWare

www.docuware.com

DocuWare helps SMEs with cloud-based, secure document management and workflow automation solutions.

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www.dowo.digital

Discover DOWO Digital, your trusted partner for innovative digital solutions.

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Trust Ecolab to help you win the fight against pests.



Envirogenix

www.envirogenix.co.uk

Your trusted partner in green chemical solutions for cleaning and disinfecting spaces and surfaces.

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Eric Wright Partnerships

www.ericwright.co.uk/ partnerships

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Federation of Small Businesses

www.fsb.org.uk

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We protect your business and its reputation, maintaining a safe, healthy and pest-free environment. With more than 650 associates across the UK and the Republic of Ireland, Ecolab work in partnership with you to offer a consistent and reliable service.

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More stand holders on page 20.



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First Aid Safety Training

www.fast-firstaid.co.uk

We offer a wide range of courses including Health and Safety, First Aid, Fire Safety and First Aid for Mental Health.



First Intuition

www.firstintuition.co.uk/ classroom-courses/manchester

First Intuition is an award-winning accountancy education provider, rated Outstanding by Ofsted.



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www.freshmoney.ltd.uk

Secured Lending Specialists - Your Home for Secured Loans and Bridging Finance.



Gazelle Risk Solutions

www.gazellerisk.com

An energetic insurance firm specialising in delivering customised insurance programmes for your business.



GC Business Finance

businessfinance.growthco.uk

GC Business Finance is a leading not-for-profit provider of loans and equity funding for SME's.



Greater Manchester Chamber of Commerce

Greater Manchester Chamber of Commerce

www.gmchamber.co.uk

The largest accredited Chamber of Commerce in the UK, providing business support to over 4,000 members.



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www.hilton.com

We are a 204 Bedroom Hotel based in South Shore Blackpool offering beachfront accommodations.



Harrier Consulting t/as ERA Group

www.eragroup.com

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Start-up, self-employed, or running a small business in the UK? FSB exists to save our members' money, and offer protections to ensure all our member businesses can take whatever life throws at them - and you never know what's around the corner!

We offer our members expertise, support, and a powerful voice in government, be that local or national, or any anywhere else where decisions are made that affect the business scene. FSB is the collective voice of small business, and together we have a BIG voice.

From national webinars to local networking designed to help you find advice, support and guidance, our events are open to all. FSB membership includes 24/7 legal and employment advice, tax investigation insurance, debt recovery, payroll, pensions, free banking, an online library of documents, local support, and much, much more.

We've partnered with trusted organisations to bring what you need to succeed, with savings on business tools, a vast array of local networking opportunities, and a respected voice as an established trade body with half a century of knowledge and experience. Find out how the Federation of Small Businesses can support and protect your business by visiting www.fsb.org.uk







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Our debt recovery track record is second to none – exactly what you'd expect from us, the largest independent High Court enforcement company.

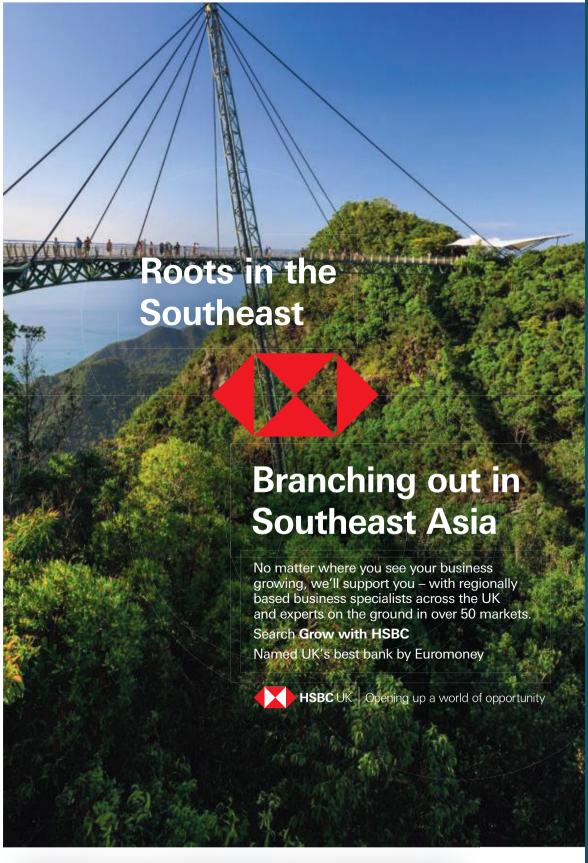
- More Authorised HCEOs than any other with over 400 years combined experience
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More stand holders on page 22.



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High Court Enforcement Group

www.hcegroup.co.uk

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Hill Johnstone Wealth **Management**

www.hilljohnstone.co.uk

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Financial services provider for business and personal customers.

Ianite IPA

www.igniteipa.com

Ignite specialises in digital workers, process automation, Al and digital transformation



IMSM

www.imsm.com

IMSM Limited support organisations in gaining ISO certification and business opportunities.



IN Social

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Maximize LinkedIn with strategic connections and genuine conversations to generate valuable leads.



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inspirokitchens@gmail.com

Kitchen & Bedroom planning and design. We pass the savings directly onto you. From full projects to makeovers.





















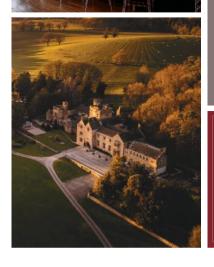














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Kingsley Asset Finance

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Providing SMEs in Lancashire with Asset Finance for 30 years with Hire Purchase, Lease & Refinance.



Knights Digital

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We build websites and web applications that are aligned with your overall business strategy, to help your company grow.





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What do we do?

- Housing Support
- Community Projects
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Collabrating for Better Mental Health
Across Lancashire



Support your staff:

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Support our appeal:



As part of our partnership with Shout Network, we're asking every attendee at the NW Business Expo 2024 to donate just £1. With everyone's help, we can raise over £3,000 to fund essential mental health services.

Support your community:

Your business can get involved by making a donation, fundraising, or choosing us as your Charity of the Year. You can also share your skills through pro-bono support or volunteer as a team for our events and projects. Every contribution helps us continue developing vital mental health services.

- 01257 231660
- gabrielleingham@lancashiremind.org.uk
- 9 80-82 Devonshire Road, Chorley, PR7 2DR











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More stand holders on page 28.

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Lancashire Mind

www.lancashiremind.org.uk

Lancashire Mind is an independent mental health charity dedicated to improving the mental health and wellbeing of the people of Lancashire.



Lancashire Teaching Hospitals Charity

www.lthcharity.org.uk

Lancashire Teaching Hospitals Charity supports the work of Royal Preston, Chorley and South Ribble.



Lancaster University

www.lancaster.ac.uk

Lancaster University works with businesses and partner organisations to provide support.



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Meissner Bolte UK are a full service IP firm specialising in patents, trade marks and designs.

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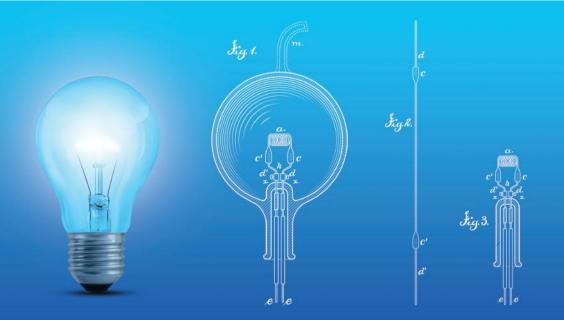


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www.lep.co.uk

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Nespresso Professional offers high quality professional machines.



NEXI Media

www.nexi.tv

A multi-media production company. Currently running Santa's Panto, an online interactive Pantomime.

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NORI HR

www.norihr.co.uk

NORi HR & Employment Law supports businesses through the legal requirements of the HR field.



North West Regional Organised Crime Unit

www.rocu.police.uk/our-nationalnetwork/north-west-nwrocu

Providing cyber security advice, support and training to SME's across the North West.



Northstar Design

www.northstardesign.co.uk

Northstar Design: Creative Design, Print & Promotion - Making Brands Shine Brighter.



NPG Fire Safety

www.npgfiresafety.co.uk

We provide comprehensive, end-to-end fire safety services through our in-house team of experts.





Nxcoms

www.fasterbritain.online

Nxcoms is working with Faster Britain to help turbo-charge your business with ultrafast full fibre.



Its time for your business to get onboard, because the Faster Britain bus has arrived in Bolton for the North West Business Expo!

The Faster Britain bus has been travelling up and down the country, delivering everything from tea and tech talks to education sessions on the impending copper phone line switch-off. Now Nxcoms and Faster Britain are bringing it to Bolton Stadium where we will be showing you how full fibre can benefit you and your business.

Look out for us on the double-decker bus - you could be in with a chance of winning a luxury weekend getaway for two!





More stand holders on page 32.

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octopusenergy for business

Octopus Energy for Business

www.octopus.energy/business

Energy done right, with business customers at the heart of everything we do.



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One Under is perfect for events of all types – team building, office social, birthday parties for all ages and every other excuse for a night out.



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www.psupport.co.uk

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Plum Communications

www.plumcom.co.uk

Plum Communications provide businesses with fast internet connections and high quality voice



Premier Asset Finance

Premier Asset Finance

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Provider of asset finance, business loans, invoice finance, property development finance & commercial mortgages.



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Cheaper, greener, traceable business energy from Octopus

Electric Match shares the electricity you generate with all of your business' properties. So, you can produce power at one site and use it at others - for free.

It's our way of helping you to maximise your homegrown energy and lower your bills.

To find out more, come and see us at the Octopus Energy for Business stand.

octopus.energy/electric-match







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More stand holders on page 34.



Rosa Mortgages

www.rosamortgages.co.uk

Offering friendly and tailored advice for all your mortgage and protection needs.



Seriun

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We're an award winning Managed Service Provider in the North West.

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Simon Jersey

www.simoniersev.com

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SM Installations North West

www.sm-installations.co.uk

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www.smile-promotions.co.uk

Here at Smile Promotions we create great experiences, as well great promotional products & clothing.



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www.sonair.io

Reach everyone with innovative in-store radio, cloud digital signage, and footfall monitoring.



SR Supply Chain Consultants

www.srscc.co.uk

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Stanley House Hotel & Spa

www.stanleyhouse.co.uk

Stanley House Hotel & Spa: Boutique Lancashire venue. Premier choice for corporate Meetings & Events.



Steps Together

www.stepstogether.co.uk

We provide a combination of residential and outpatient addiction services, with clinical and therapeutic care to transform lives.







BDHSC / UKH - Healthcare Cash Plan Provider

Operating originally from Bolton, UK Healthcare, (a trading style of Bolton & District Hospital Saturday Council) is one of the longest established health cash plan providers in the country.

Our corporate health cash plans are hugely popular with a wide variety of businesses within the public and private sector together with several not for profit / charitable organisations.

We have a long history of providing unrivalled customer service and our easy to understand health cash plan schemes offer a unique way to assist with everyday healthcare costs.

Our ethos is extremely altruistic, and as a group we guarantee to donate 1% of our annual turnover to support medically related good causes nationwide.

We believe that the benefits provided by the UK Healthcare plan will:

- Help towards Improving staff productivity, motivation and morale
- Assist with recruitment, along with retaining and rewarding staff
- Be a useful tool when used as part of contracts / pay negotiations
- Encourage staff to return to work quicker and proven to help with stress related issues
- Support your duty of care obligations i.e. Eye Tests and an EAP with telephone / F2F counselling



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More stand holders on page 36.



SureStore

www.surestore.co.uk

Premier provider of secure, affordable and flexible storage solutions for domestic and business customer.



Telappliant

www.telappliant.com

We deliver IT managed services that allow people to work exactly how and where they want to.



Tesla

www.tesla.com

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More stand holders on page 38.



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Connecting talent to industry

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"Our AMS is committed to identifying the ideal match for your company. With over 1,000 applications received since the start of 2023, a wealth of opportunity awaits you in discovering the perfect candidate."

Martin Blunt, head of the Enterprise Engagement Unit

What's the benefit to you?

- Helping you to employ the best future talent
- Free specialist service saving you time and money
- Expert support and guidance
- Future-proofing your business with upto date tailored knowledge
- Support to boost your employees' performance through industry expertise
- Helping your organisation to be at the forefront of the Fourth Industrial Revolution

"The new Apprenticeship Matching Service for apprentices and employers is a valuable resource that helps businesses find the perfect fit."

Richard Singleton, Managing Director, whY-us? Marketing





NORTH WEST BUSINESS EXP®2022





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