OneCloud®

Healthcare Facility Ushered Into the Digital Age With Managed Pots Lines

> "Our telecommunication needs differ from those of a store or office. If our POTS lines go offline, it could cost someone's life."
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> **–Vice President of Telecommunications**

Challenges

A regional healthcare facility with multiple locations recognized the need to digitize their outdated POTS lines, as traditional copper lines were being phased out and repairs were becoming unreliable. This posed a critical risk: outages could result in lost revenue and life-threatening situations.

Each facility relied on POTS for essential services, including fire alarms, elevators, security systems, and modems for management. They also required HIPAA-compliant fax services to avoid legal risks associated with transmitting protected health information (PHI) electronically.

Additionally, with new construction underway, sticking with POTS lines would lead to vendor delays and costly permits. The facility needed to transition away from POTS in both existing and new buildings without disrupting operations.

Industry: Healthcare

Locations: 500+

Lines: 3,500+

Deployment: 4 Months

Budget: $5 Million

Challenge: Disruption in service, new and old buildings, fire alarms, elevators, emergency phones, 150+ different service providers/vendors, new construction, lines required for permits, loss of connectivity not an option.

Results

The facility telecommunications administrator evaluated several options; however, they choose our solution as we could offer a complete solution from one nationwide vendor. Having a comprehensive, managed service provider that could project manage the entire conversation was one of the deciding factors.

The solution was deployed without disruption to ongoing healthcare and emergency services, at their locations, on their schedule. The voice, security system, environmental, and fire control systems did not go down. Medical offices and hospital alike now rely upon on Next Generation POTS lines.

With this managed service and cloud enabled platform, the healthcare facility was modernized to future proof technology and their telephone bill was reduced by approximately 50%.

- Seamless Transition
- Greater Reliability
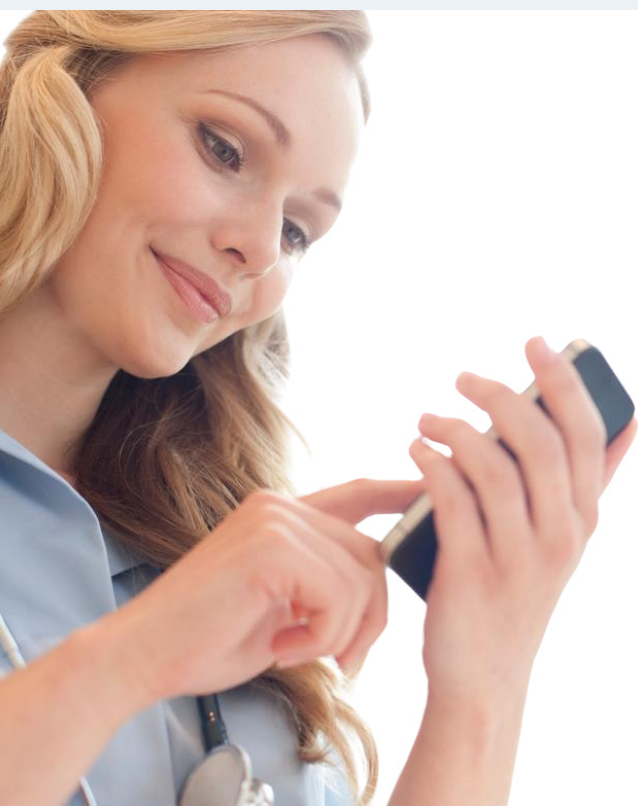- 100% Managed Service
- Business connectivity during network outages
- Real-Time Monitoring/Alerts & HIPAA Compliant
- Fault Tolerant Geographically Redundant DataCenters

Our Next Generation Managed POTS Line Service is a code compliant comprehensive solution. It replaces and modernizes traditional First-Generation POTS lines. All equipment is carrier grade and UL Listed to deliver future proofed telephone services. Our technology replaces all analog business lines including but not limited to: Fire Alarms, Security Alarms, 911 Lines, Elevators, Fax Lines, Remote Access Modems, Credit Card Machines, Security Gates, Point-of-Sale Systems, Out-of-Band Management Systems, Legacy PBX Systems, Panic Buttons, and more.

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