

5 SECRETS OF HIGHLY SUCCESSFUL SOCIAL MEDIA BUYERS

What do these media buyers know that others don't?





SECRET #1 Learn to Target Audience Precisely

5 Key targeting methods:

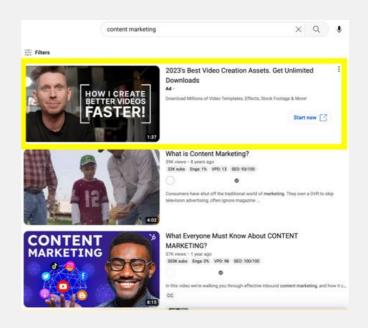
- Demographic Targeting
- Geographic Targeting
- Platform Targeting
- Interest Targeting
- Keyword Targeting

■ SECRET #2

Prioritize Relevance Through Contextual Targeting

How to use contextual targeting?

- Choose relevant platforms
- Craft engaging and relevant ad content
- Make use of hashtags



80% of social media buyers aim to boost engagement, while only 50% have seen increased sales.

■ SECRET #3

Use Essential Tools to Enhance Your Social Media Strategy

Discover the valuable insights provided by TikTok, YouTube, and Meta's in-app channel analytics tools to optimize your paid media strategy.

Improve campaign results on these platforms with actionable data-driven tactics.



■ SECRET #4

Make sure to Monitor, Analyze, and Enhance Campaign Performance

Campaign Goal	Sales	Engagement	Lead Generaton
Metrics	 Cost-per- acquistion (CPA) Ad spend Return on ad spend (ROAS) 	ClicksClick-through rate (CTR)Post engagement	 Conversion rate Cost-per-lead (CPL) Click-through rate (CTR)

■ SECRET #5

Know the Industry and Media Buying Trends to Stay Ahead

Use TikTok and Instagram
Creator Marketplaces for trend
discovery and collaboration
with influencers

Let's connect. in

