

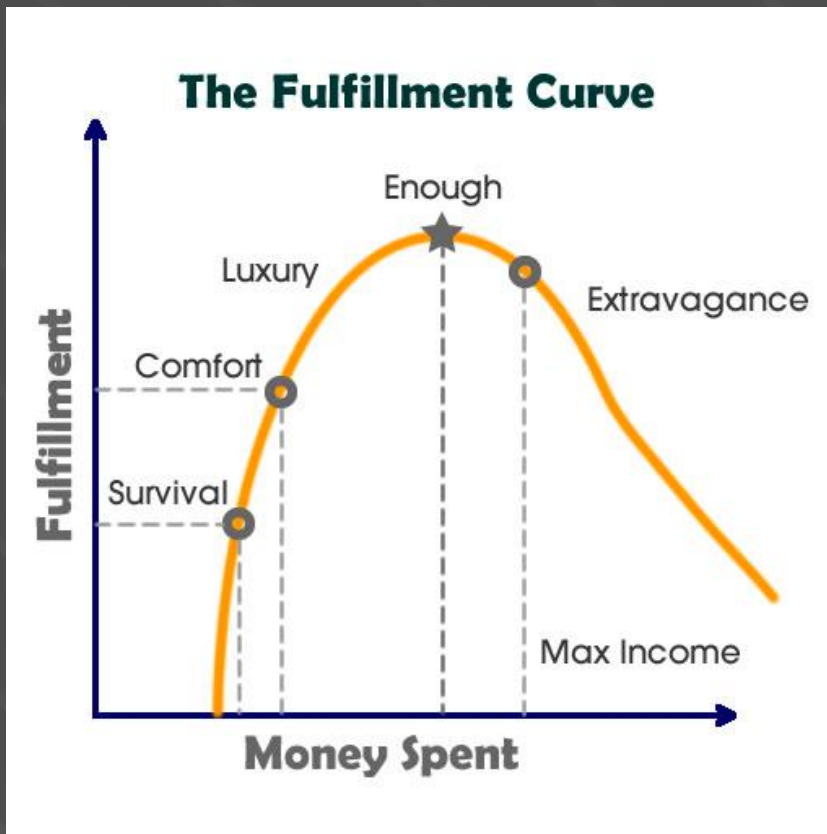
Weekly Param Team Newsletter

When deciding a salary there are usually 6 different amounts

- What employee NEEDS
- What employee is WORTH
- What employee WANTS
- What organisation thinks the employee is WORTH
- What organisation can ACTUALLY PAY
- What organisation finally OFFERS

Don't try to play the salary game and instead try to play the value game. Make yourself absolutely valuable for the organisation without threatening the organisation. Threats are more severely considered rather than the strengths and opportunities an employee offers. The best way to create value is to open new doors for the organisation rather than sitting on a vulnerability.

**Your salary is the bribe
they give you to forget your
dream.**



Salary/Wealth is only positively correlated with happiness till a certain threshold. After that a person tends to be more unhappy. Find your balance and remember more salary is not always better.

Note that the average salary increment is a bad estimate as a few people get massive improvement while many get minor appraisals.

Find your worth and ask for it. Don't go by the industry standard.

Indian Salary Increases Rebound

Average annual salary increases in India (in percent)



* projected

Sources: Aon, Hindustan Times



statista

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It's not your salary that makes you rich, it's your spending habits.

What is salary?



Something which comes like Tortoise and goes like Rabbit.



A salary was not sufficient for me.

P.T. Barnum

quote fancy