

## **Programme Outcomes**

- **✓ GET** clear on your leadership core-job responsibilities and leadership priorities
- **✓ UNDERSTAND** how the coach-approach canunlockthe enormous potential of your people
- **▼ EXPLORE** the different approaches and styles of leaders
- ✓ BUILD out a professional coaching toolkit to develop team members
- ✓ CREATE a culture where people thrive and realise their career ambitions
- ✓ HELP your company scale smoothly when the right people with the right skills are in place.

## Who is it for

- ✓ Business Owners
- **✓ Directors**
- ✓ Senior Leaders and Managers
- √ Team Leads & No.2's
- **✓ Department Teams**

NOTE: In-house Programmes also available

## **Foundation Programme**

FIRST HALF OF DIPLOMA (5 DAYS, 10 SESSIONS)

**SEPTEMBER 2025** 

LOCATION: SILVER SPRINGS HOTEL, CORK

- Day 1&2: Wednesday 10th Thursday 11th
- Day 4&5: Wednesday 17th Thursday 18th
- Day 3&6: Friday 12th and Friday 19th (Online Half Days)



## Practitioner Programme

**SECOND HALF OF DIPLOMA (5 DAYS, 10 SESSIONS)** 

**OCTOBER 2025** 

LOCATION: GLENLO ABBEY, GALWAY

- Monday 20th Thurs 23rd (full days in person)
- Wed 29th & Wed 5th (2 x half days online).
- Three mentoring one-to-one sessions (dates agreed during course)



### **Overview**

A comprehensive, **ICF Level 1** (in application) leadership development programme designed for senior leaders, entrepreneurs and executive teams.

The 'LCI Diploma – Coaching for Leaders' can be completed in two distinct parts.



## Programme Focus



#### PRACTICE

Master the coaching and leadership skills



#### **BUILD TEAM STRENGTH**

Develop your teams and a pipeline of future leaders



#### SCALE

Realise the ambition of the business, scale and grow

#### **MODULE ONE**

#### **Leadership Mindset & Psychology**



- Explore various leadership styles and why they matter
- Define roles such as manager, leader, coach and mentor
- Examine how a coaching culture benefits your entire organisation

#### **MODULE TWO**

#### **Leadership Focus**



- Map your core job responsibilities using a priorities wheel
- Discuss the value of the 'Conductor Role' when leading others
- Identify core leadership skills to accelerate your journey

#### **MODULE THREE**

## Leadership Conversations



- Develop one of the most under-utilised leadership skills: listening
- Discover how the quality of your questions matters
- Elevate impact using emotional intelligence and psychological safety

#### **MODULE FOUR**

## Leadership Approach



- Appreciate the value of 'Coaching Moments,' especially when time is limited
- Recognise how the 'Relationship Contract' fosters accountability
- Use a structured approach to make your conversations even more impactful

#### **MODULE FIVE**

## Lead with Coaching



- Practice coaching conversations with peers
- Build your confidence and skills in a safe place
- Develop your coaching skills with feedback from credentialed ICF coaches

## Why this Diploma is Different

- ✓ We develop leaders from the inside out
- ✓ A diverse ICF-accrdedited faculty with specialist credentials
- ✓ Optimising growth with flexible, Al-driven learning experiences
- A community of cross-industry peers with diverse perspectives
- √ Transformational learning through LCI's LeaderCoach Toolkit
- ✓ Mentor Coaching for sustainable mastery to ICF standards



The results speak for themselves!



## Through the LCI Diploma - Coaching for Leaders, you



#### Master Leadership Through Practice

The Diploma's design ensures leaders coach, are coached, and observe coaching, gaining a 360degree understanding of leadership development



#### Experience Holistic Leadership Development

Leaders transition from personal mastery in Part 1 - LCI Foundation, to strategic, organisational impact in Part 2 - LCI Practitioner.



#### Be a Business-Ready Leader

Graduates are equipped with effective skills to lead teams, drive profitability, and sustain organisational growth.



#### Enhance Strategic Impact

Become a leader who is capable of scaling businesses without sacrificing wellbeing or performance.



#### Drive Cross-Functional Collaboration

Businesses benefit from leaders who foster psychological safety, innovation, and crossfunctional collaboration.



#### Lead Cultural Transformation

Build a coaching culture that drives the development of an organisation with healthy leadership pipelines and high-value creating teams.



## Diploma & Recognition

- ✓ This course is facilitated with international coaching standards (ICF) and best practice in mind
- ✓ You will receive our 'LCI Diploma Coaching for Leaders' on successful completion
  of both Foundation and Practitioner. For participants who complete the Foundation
  only, you will receive our LCI Certificate in Coaching for Leaders

## **Additional Benefits**

- ✓ Network and share in the wisdom of other Leaders and Managers
- ✓ Get mentored one-to-one and in small groups by qualified experienced coaches
- ✓ Get quiet time away from your day-to-day role for your own personal and professional growth

"Say less, ask more and change the way you lead forever"

# Why Develop your Leaders & Managers?

#### BENEFITS

- Enhances communication.
- Workload shared more evenly.
- Employee morale and engagement increases.
- Top talent eager to join.
- Good people stay longer.
- Cultivates a robust leadership and management pipeline.
- Promotes more informed decision-making and problem-solving.
- A culture of creativity and innovation emerges.
- Investment in people sends a powerful positive message.
- The vision and ambition of the company is more easily realised.

#### **DOWNSIDES (OF NOT DEVELOPING)**

- Undeveloped leaders can become the chokehold on the business.
- Top talent choose elsewhere.
- Your best people leave.
- \* The next layer of leadership becomes sparce or 'empty'.
- Too many decisions rest on the shoulders of too few.
- Poor communication sucks the oxygen out of the business.
- Greater potential for burnout, exhaustion and increased human error.
- Increased employee apathy and poor work atmosphere.
- 🗶 People and teams go backwards.
- 🗶 The business stagnates momentum evaporates.

## **Testimonials**

"For any leader looking to scale and future-proof their organisation, I highly recommend investing with the LCI team."

John Brennan Managing Director, ORS

ORS



"As one of your clients the training provided has allowed us grow and scale our business over the last 6 to 7 years to levels we could only dream of a short few years ago."

John O'Shaughnessy Managing Director, Clancy Construction



CLANCY Built on Partnership

"I can't say enough great things about the LCI Coaching Diploma for Leaders! It's had a very positive impact on my leadership skills, the way we develop our teams and in supporting our business growth."

Lorraine McLaughlin General Manager,

**Dovida Midlands** 





"Thank you for getting us places we only dreamed of".

Derry Sheehan Owner/MD, Avonmore Electrical





## **Testimonials**

"If you are a business owner, leader or manager and especially if you are involved in the development of people then this course is a must for you."

#### **David Murrin**

Regional Technical Manager, RNLI



"Our top team are using the key coaching and leadership skills to drive the next phase of innovation and business growth. I highly recommend this programme."

#### **Fergus Brennan**

MD, Brennan's Pharmacy Group



"What makes this course stand out from other coaching courses I've attended was its focus on the practical application. I was inspired and excited each day to immediately try new coaching techniques with my project team and peers and can honestly say it has improved our interactions immensely in such a short space of time. James and the facilitators are knowledgeable, experienced, and gifted coaches, and their facilitation, along with the guest speakers enhanced the learning experience hugely."

#### Sarah McCartan

Learning Program Management, PayPal



"I cannot recommend this course highly enough, as this was by far the best course I have ever attended in my over 25 years involvement in both Business and Sport".

#### **Stephen Bohan**

Former Director, **Trojan IT** Senior Coach,

Roscommon GAA



## **Facilitators**



#### **James Martin**

ACC, Lead Facilitator, MentorCoach, Business Growth Strategist & LCI Founder

With a proven track record of mentoring over 1,200 business leaders globally and as a regular trainer for Tony Robbins, James Martin ignites business growth and cultivates exceptional leadership in directors and senior teams.



#### Rachel Dungan

MPSI, MCC Master Facilitator, MentorCoach & LCI Founder

As a Master Certified Coach and Director of Education with over two decades of experience, Rachel Dungan empowers senior leaders in global companies through strategic self-leadership and energy alignment, backed by extensive professional affiliations in coaching and mentoring.



### **Gerry Duffy**

International Professional Speaker & Leadership Coach

An accomplished international speaker and co-facilitator of impactful leadership programs alongside James, Gerry Duffy empowers directors and senior leaders to achieve their organisational ambitions by mastering a coaching approach and honing their presentation skills.

## Clients we work with























Medtronic







## Contact

**James Martin** 

- 086 8502159
- igames@leadwithcoaching.org

**Rachel Dungan** 

- 086 6025584
- rachel@leadwithcoaching.org



## LCI Diploma Coaching for Leaders



