

Providing Bespoke Insurance and Risk Management Solutions to Independent Schools





### **About AssuredPartners**

AssuredPartners is an insurance broker and risk management firm specialising in areas where we have a true expertise. The team have over 25 years of experience in creating bespoke insurance and risk management programmes in the independent school sector. We are continually striving to keep ahead of the risks you face and ensure that the products we can arrange on your behalf are technically upto-date.

## **Our Chartered Status**

We are fiercely proud of our Chartered Insurance Broker status. This is the industry's gold standard for firms of insurance brokers. It confirms that we have satisfied rigorous qualification criteria by retaining highly-qualified staff who subscribe to the membership conditions of the CII. It also involves a commitment to continuing professional development and adherence to an industry standard code of ethics.



When you use a Chartered firm you are dealing with proven professionals.

- We are accredited by a professional body
- We invest in people with the necessary knowledge for their role
- We have commitment to an ethical code
- We exceed minimum standards
- We commit to best practice and good customer outcomes
- We give back to society



"We appointed AssuredPartners as our insurance brokers in July 2021, and the team did an amazing job in reviewing and renegotiating all of the School's insurance policies following our existing insurer's decision not to quote. Their hard work and tenacity at a really busy time of year meant that there was no break in the School's insurance cover from September that year.

We continue to be impressed with the quality of the service we receive.

The team are quick to respond to queries and deal with any claims, and this is really appreciated at what is a particularly challenging time for the independent schools sector."

Steven Grace, Finance Director, St Paul's School, London

# **Understanding Our Risk Profiling Process: A Foundation for Tailored Insurance Advice**

At the heart of our approach as a specialist insurance broker, is a commitment to truly understanding our clients. Our first priority is always to build a clear picture of each client's specific needs, risks, and expectations. This is where our risk profiling process begins, a structured, hands-on approach that underpins everything we do.

## Initial Engagement: Building a Risk Picture

When we first take on a new client, we start with a detailed risk profiling process. This isn't just a box-ticking exercise, it's a chance for us to get to know your school and how it operates. We'll usually arrange an in-person meeting on-site, allowing us to walk round and see first-hand the activities, property, and day-to-day environment that contribute to your risk profile.

During this visit, we work through a series of comprehensive questions designed to uncover all the information we need to build a complete insurance portfolio. These questions span every area of commercial insurance, from property and liability, to business interruption, cyber, and group travel cover. This conversation also provides an opportunity for clients to raise any concerns or past experiences, helping us understand what matters most to them.

## Site Visits and Photographic Records

As part of this process, we'll ask for your permission to take photographs where appropriate. These visual records help us get a clearer understanding of the site and

any specific exposures. They're a useful tool for identifying risks that may not be obvious on paper, and for ensuring that any bespoke arrangements are supported with the right level of evidence.

## **Defining Service Expectations** and **Budget**

Just as important as identifying risk is understanding what you expect from us as your broker. We'll talk openly about your service expectations — how involved you'd like us to be throughout the year, how you prefer to communicate, and how best we can support you. Every client is different, and we believe that service should be as tailored as the insurance itself.

Budget is also part of this conversation.

We know how important it is to balance comprehensive protection with cost-effectiveness, particularly in challenging economic times. By discussing your annual budget early on, we can ensure that the solutions we explore are realistic and sustainable.



In short, our risk profiling process is more than a formality — it's the foundation of a long-term advisory relationship. By taking the time to get it right from the outset and reviewing regularly, we help our clients secure the right cover, avoid surprises, and plan confidently for the future.



I have worked with AssuredPartners for the last seven years, having appointed them twice. They provide an exceptional service with attention to detail. **Their risk services provide proactive support and are highly competitive.** 

Tim Laker, Bursar, Holmewood House School, Tunbridge Wells



## **AssuredPartners ONE and ONE+**

AssuredPartners ONE is a comprehensive subscription service that incorporates the handling of all of your risk management and insurance needs. By subscribing to ONE, you'll have your entire risk cycle covered and you'll enjoy an ongoing range of financial and operational benefits. With the unique ability to meet the needs of each and every client, AssuredPartners ONE is hard to beat, but easy to subscribe to. It brings all your insurance and risk assessment services together under one roof to be managed by specialists who understand your sector. You stay in control and benefit from the cost effective premiums we're able to offer.

You have our support in three distinct ways:

As a risk management consultancy, we provide consultancy support in property and business interruption, health & safety planning, fire risk assessments, pre-inspection audits, training, business continuity planning and HR consultancy.

AssuredPartners ONE is the most effective way to utilise our services. Under the ONE umbrella, we combine our specialist knowledge as both insurance broker and risk consultant to provide you with one seamless solution. The benefits to this approach are huge: it means that your insurers are actively engaged with your risk management strategy—and we can, in certain circumstances, obtain risk bursary support from your Insurer.

ONE provides a single point of entry to all your risk services, achieving significant economies over the traditional model of buying these services separately.

## **Unique Insurer Bursary**

Based on the evidence of clients already enrolled in ONE, we estimate that it could save your organisation at least 20% of your current costs. In addition, you don't pay VAT on your ONE subscription, which is another key reason why more and more schools are choosing the ONE integrated solution.

## **Confidence Through Compliance**

With ONE, your school can rest assured that it will be up-to-date on and compliant with all the latest changes to rules and regulations. If you have questions, our team is on hand and you can access our trusted network of experts and consultants through a single point of contact.





We have been with AssuredPartners for over 10 years for our insurance services and I have always found them to be extremely helpful, particularly in times of crisis (which does happen!), which is when you need it most. They are very transparent and competitive with their pricing, and their advice on cover cannot be faulted.

Their ONE+ health & safety consultancy is also excellent and

integrates seamlessly with the insurance advice.

Philip Bowd, Bursar & Clerk to the Governors, Oswestry School

## ONE

#### **Insurance Broking**

INSURANCE BROKING
CLAIMS MANAGEMENT
INSURANCE PROGRAMME DESIGN

#### **Risk Management**

PROPERTY & BUSINESS INTERRUPTION LOSS CONTROL

BUSINESS CONTINUITY

HR CONSULTING

HEALTH & SAFETY SUPPORT AND CONSULTING

#### ONE

- Unlimited access to professional risk consultants
- Monthly e-bulletins
- Single provider of insurance and risk services
- Templates: model policies, forms/checklists and sample letters
- Keep up to date on legislation

#### ONE+

#### All ONE Offerings Plus:

- A designated risk consultant
- Annual on-site health and safety review
- Emergency accident investigation service
- Overview of your current level of compliance, with any shortcomings clearly identified
- Provision of ongoing support to complete recommendations
- Help understanding your legal responsibility and compliance



## **What Our Clients Say About Us**

### Royal Russell School, Croydon

"As Director of Operations & Finance at Royal Russell School, I have had the pleasure of working with AssuredPartners over the past eight years. **Their expertise and dedication to providing tailored insurance solutions have been invaluable to us**, and we have found that their service provides 'value add' at each opportunity.

AssuredPartners has a deep understanding of the unique challenges faced by independent schools, with colleagues who genuinely care through their proactive approach and commitment to excellence. Alongside insurance, we have outstanding legal cover, which provides great peace of mind. Their ability to anticipate our needs and offer innovative solutions has been particularly impressive, especially their approach to risk management, and health & safety.

I highly recommend AssuredPartners to any ISBA member school seeking a reliable and knowledgeable insurance partner."

**Neil Cufley, Director of Operations & Finance** 

### **Concord College, Shrewsbury**

"The appointment of AssuredPartners as Concord College's brokers has enabled us to take an objective look at our insurance cover, and we have been able to draw on their wider sector knowledge to improve our arrangements, while at the same time achieve significant financial savings. They have added value by also supporting the College in looking at how to manage infrastructure risk and bring a school-based perspective."

Matthew Hodge, Bursar & Clerk to the Trustees

#### The Hall School Charitable Trust, London

"We appointed AssuredPartners in 2019, and their support and guidance has been exemplary, especially during Covid. Their proactive and attentive approach was a breath of fresh air. It was and is not reactive! I have absolute peace of mind that our insurances have been thoroughly reviewed and considered each year, and that we are receiving the best premiums that the market has to offer so far."

Varsha Patel, Director of Finance & Clerk to the Governors

#### **Highclare School, Birmingham**

"I've had a fantastic experience with AssuredPartners. Their customer service is top-notch, always responsive, and willing to help with any questions or claims. The process was smooth, and I felt confident knowing I was covered. They truly care about their clients and make insurance easy to understand and stress-free. Their cost structure is extremely competitive. Highly recommend!"

#### Anne McGoldrick, Business Manager

#### **Chatsworth Schools**

"Chatsworth Schools wouldn't hesitate in recommending AssuredPartners as insurance brokers. We moved our group insurance to AssuredPartners in 2020 and have only had positive experiences since. It's so refreshing to partner with an insurance broker who operate with a service fee as opposed to commission, resulting in full transparency. This approach provides trust for the client from day one.

AssuredPartners expertise is second to none, whether about insurance or risk management. It's so easy to speak to the expert that you need to, with a dedicated Account Executive, Client Advisor Claims Associate and Risk Management Executive Access to ONE

Client Advisor, Claims Associate and Risk Management Executive. Access to ONE, AssuredPartners integrated risk solution has been invaluable. If you're looking for an insurance broker who understands your business, can service changes in cover for a fluid business and have experts who are amenable, knowledgeable and a pleasure to deal with, look no further."

Jonathan Ritchie, Executive Director of Property & Development

### **Cheltenham College**

"Cheltenham College has been working with AssuredPartners for many years. We have always felt that they hunted out the best deals for us as a school, to ensure good value for money. More importantly, when crises happen, their support has been first class in helping us navigate insurance claims, work with loss adjustors, and keep our business running as normally as possible. I could not recommend them highly enough."

Phil Attwell, Bursar & Chief Operating Officer

#### Yarm School, North Yorkshire

"AssuredPartners have provided Yarm School with first rate service. All their staff are consummate and experienced professionals - diligent, helpful and determined to provide us with the best possible service; one which is not only value for money, but which fully reflects the particular circumstances and needs of our school. They even managed to resolve a cover issue which our previous brokers had struggled to address. Nothing is too much trouble - highly recommended!"

Catherine Evans, School Manager & Clerk to the Governors

## **Scarborough College**

"I am writing to recommend the high-quality services of AssuredPartners. We have been using their insurance brokerage expertise since September 2019 and I have found them to be **highly efficient, with very quick turnarounds and they have a full understanding of our business needs**. This is due to them allocating us a small core team to manage our business, therefore enabling us to forge a strong working relationship with them.

Nothing is too much trouble, and they go out of their way to ensure that they provide the best advice for our business along with the most competitive quotations. The service that we receive from them is truly second to none, and I have no hesitation in recommending them as a future business partner for other schools."



## Contact us today to see how we can help



"We recognise that the independent school sector is encountering challenging times. The AssuredPartners team are committed to supporting our clients and prospects during these difficult times. We stood side by side with our clients during the Covid Business Interruption court case to secure claim payments from the insurance market. Once again, our tailored solutions and wide access to the school insurers in the marketplace make us well placed to deliver best advice, and the most competitive premiums, for independent schools."

**Jock Brindley**Director of Education

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jock.brindley@assuredpartners.co.uk



"With independent schools facing many headwinds, health & safety compliance must always remain a priority. At AssuredPartners, we're committed to helping schools navigate these responsibilities with confidence. As fire legislation moves quickly forward, our competent, tier registered fire risk assessors understand the unique needs of education environments - whether it's a historic boarding house or a modern prep school. We offer tailored, compliant solutions that not only ensure fire safety but also support your health & safety obligations and ISI inspection readiness."

**lan Morgan** Risk Services Director

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Scan the QR code to get in touch today for expert advice and a no-obligation consultation.



#### ASSUREDPARTNERS

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