

AN INTERVIEW WITH DAVID LUKASIEWICZ

CEO Capilano Hardwood Floors

BY: PAUL HARRISON

Capilano Hardwood Floors is often a supplier and subcontractor for Kingdom Builders and Studio Ten Interior Design.

How long has your company been in operation?

How did it get started? What led you to found/join the company?

Capilano Hardwood Floors has been opened since 1993. When starting my career, I was building foundations for houses, and during the winter, I'd get soaked with the rain that often falls in Vancouver. One friend of mine asked me why I was working outside during this weather, and I responded, "I don't know any trades that work inside." So, they offered me to be a helper for hardwood floors, sanding, and finishing.

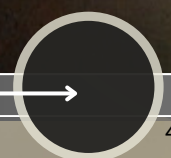
I worked for minimum wage for six months, then after six months, I started Capilano Hardwood Floors.

Tell us about what your company does in general?

Capilano Hardwood Floors supplies and installs laminate and vinyl floors. We provide concrete leveling as well.



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Are there any key vendors, suppliers, subcontractors, or partners who help you with your work?

My main supplier is Boa Franc (Mirage Hardwood Floors). We install one of the best products in the market for this Canadian Brand.

I buy directly from factories and whole sellers to provide the best material that I can for clients. The company I buy from, Boa Franc (Mirage Hardwood Floors), is known for selling some of the best lumber, and I take pride in working very closely with them.



I see that you also work with concrete. Tell me about your concrete leveling and concrete grinding services.

I use a European system for leveling, which leaves the finished product very smooth and leveled.



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Walk us through the process you go through when a builder calls you. How do you go from the consultation to the design, through to the delivery and installation?

When builders send me their floor plans, or call me for estimates on the site, my next step is to make takeoffs from the plans or take physical measurements on the site. Next, the contractor gives me information about the product, and we create a proposal for material and labour. When approved, the contractor gives us the time at which we can start the job, and we go in to complete the task we were given.



Do you have any exciting new projects on the horizon, or any others that you might have just wrapped up?

Recently we have just finished a job on British Property, which was a six-storey building for The Courtenay British, located on 3101 Burfield Place, West Vancouver. This job shows the high-quality construction and stellar workmanship we pride ourselves on.

For more information on Capilano Hardwood Floors, visit <http://www.capilanohardwoodfloors.com/>



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