Comparative Market Analysis



Winter
Lantern District SFR

DECEMBER 16, 2025



Civitas Realty

Contact Me



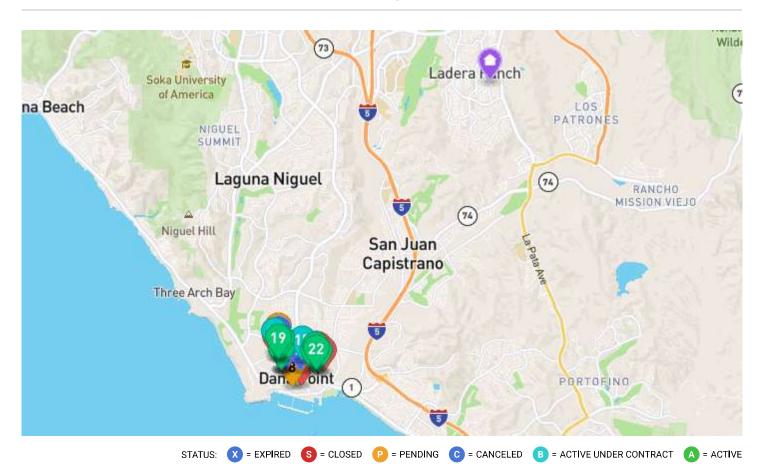
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CIVITAS

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Map of Comparable Listings



	MLS#	STATUS	ADDRESS	BEDS	BATHS	SQFT	PRICE
1	Subject		Winter	-	-	-	-
2	SR25183110	X	25142 Alicia Drive	3	4.00	1,878.0	\$1,900,000
3	OC25141741	S	33942 Pequito Drive	4	3.00	2,357.0	\$2,260,000
4	NP25186196	S	34312 Starboard Lantern	5	6.00	4,842.0	\$10,820,000
5	OC25222719	S	33792 Blue Lantern Street	2	3.00	1,502.0	\$2,515,000
6	OC25191986	S	34061 Mazo Drive	3	3.00	2,000.0	\$935,000
7	OC25166019	P	33621 Blue Lantern Street	6	6.00	3,800.0	\$3,150,000
8	NDP2509079	P	24642 Santa Clara Avenue	4	4.00	3,594.0	\$6,950,000
9	OC25223107	C	34071 Amber Lantern	3	2.00	1,324.0	\$1,749,000
10	PW25223151	C	34051 Silver Lantern Street	5	4.00	2,412.0	\$2,295,000
11	OC25223763	C	34021 La Serena Drive	2	3.00	953.0	\$1,499,000
12	LG25013921	C	24400 Alta Vista Drive	2	3.00	2,372.0	\$2,595,000
13	OC25126339	C	34021 La Serena Drive	3	4.00	1,350.0	\$1,598,000



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14	OC25272276	В	33695 Blue Lantern	4	6.00	2,832.0	\$2,750,000
15	OC25187871	В	33852 Silver Lantern Street	3	3.00	2,351.0	\$3,500,000
16	OC25218407	A	34061 Formosa Drive	4	3.00	2,882.0	\$2,449,999
17	OC25264582	A	34021 La Serena	2	3.00	1,050.0	\$1,449,000
18	OC25272129	A	33832 Barcelona Place	4	5.00	3,476.0	\$3,950,000
19	LG25264879	A	33791 Granada Drive	4	4.00	3,461.0	\$4,695,000
20	OC25234747	A	34056 Pequito Dr	3	3.00	1,303.0	\$1,749,999
21	OC25169853	A	25102 Alicia Drive	5	6.00	6,146.0	\$6,700,000
22	OC25264162	A	34011 El Contento	4	2.00	1,862.0	\$1,999,000



Summary of Comparable Properties

X EXPIRED LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
25142 Alicia Drive	-	3	4.00	1,878.0	\$1,900,000	\$1,012
Averages				1,878	\$1,900,000	\$1,012
S SOLD LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	SOLD PRICE	\$/SQ.FT
33942 Pequito Drive	10/10/25	4	3.00	2,357.0	\$2,260,000	\$959
34312 Starboard Lantern	10/1/25	5	6.00	4,842.0	\$10,820,000	\$2,235
33792 Blue Lantern Street	10/10/25	2	3.00	1,502.0	\$2,515,000	\$1,674
34061 Mazo Drive	11/19/25	3	3.00	2,000.0	\$935,000	\$468
Averages				2,675	\$4,132,500	\$1,334
PENDING LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
33621 Blue Lantern Street	-	6	6.00	3,800.0	\$3,150,000	\$829
24642 Santa Clara Avenue	-	4	4.00	3,594.0	\$6,950,000	\$1,934
Averages				3,697	\$5,050,000	\$1,381
© CANCELLED LISTINGS	6					
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
34071 Amber Lantern	-	3	2.00	1,324.0	\$1,749,000	\$1,321
34051 Silver Lantern Street	-	5	4.00	2,412.0	\$2,295,000	\$951
34021 La Serena Drive	-	2	3.00	953.0	\$1,499,000	\$1,573
24400 Alta Vista Drive	-	2	3.00	2,372.0	\$2,595,000	\$1,094
34021 La Serena Drive	-	3	4.00	1,350.0	\$1,598,000	\$1,184
Averages				1,682	\$1,947,200	\$1,225
BACKUP OFFER LISTI	NGS					
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
33695 Blue Lantern	-	4	6.00	2,832.0	\$2,750,000	\$971
33852 Silver Lantern Street	-	3	3.00	2,351.0	\$3,500,000	\$1,489



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Averages				2,591	\$3,125,000	\$1,230
ACTIVE LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
34061 Formosa Drive	-	4	3.00	2,882.0	\$2,449,999	\$850
34021 La Serena	-	2	3.00	1,050.0	\$1,449,000	\$1,380
33832 Barcelona Place	-	4	5.00	3,476.0	\$3,950,000	\$1,136
33791 Granada Drive	-	4	4.00	3,461.0	\$4,695,000	\$1,357
34056 Pequito Dr	-	3	3.00	1,303.0	\$1,749,999	\$1,343
25102 Alicia Drive	-	5	6.00	6,146.0	\$6,700,000	\$1,090
34011 El Contento	-	4	2.00	1,862.0	\$1,999,000	\$1,074
Averages				2,882	\$3,284,714	\$1,176



Listings



Leilani Serrao-Baker

Civitas Realty

Comparable Properties



25142 Alicia Drive

Dana Point, CA 92629

EXPIRED 8/13/25



33942 Pequito Drive

Dana Point, CA 92629

CLOSED 10/10/25



34312 Starboard Lantern

Dana Point, CA 92629

CLOSED 10/1/25

MLS#	SR25183110	MLS#	OC25141741	MLS#	NP25186196
List Price	\$1,900,000	List Price	\$2,300,000	List Price	\$10,995,000
Sold Price	<u>-</u>	Sold Price	\$2,260,000	Sold Price	\$10,820,000
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	10/10/25	Sold Date	10/1/25
\$/Sqft	\$1,012	\$/Sqft	\$959	\$/Sqft	\$2,235
DOM	39	DOM	29	DOM	12
Year Bui l t	1972	Year Bui l t	1977	Year Bui l t	1984
Sqft	1,878.0	Sqft	2,357.0	Sqft	4,842.0
Lot Size (sqft)	3,250	Lot Size (sqft)	2,700	Lot Size (sqft)	19,090
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	3	Beds	4	Beds	5
Baths	4.00	Baths	3.00	Baths	6.00
Garages	2	Garages	2	Garages	3
Acres	0.0746	Acres	0.062	Acres	0.4382
Keller	· Williams Realty-Studio City		Engel & Volkers Dana Point		Coldwell Banker Realty



Comparable Properties



33792 Blue Lantern Street

Dana Point, CA 92629

CLOSED 10/10/25



34061 Mazo Drive

Dana Point, CA 92629

CLOSED 11/19/25



33621 Blue Lantern Street

Dana Point, CA 92629

PENDING 11/3/25

MLS#	OC25222719	MLS #	OC25191986	MLS#	OC25166019
List Price	\$2,499,000	List Price	\$979,000	List Price	\$3,150,000
Sold Price	\$2,515,000	Sold Price	\$935,000	Sold Price	-
Adjusted Price	<u>-</u>	Adjusted Price	-	Adjusted Price	-
Sold Date	10/10/25	Sold Date	11/19/25	So l d Date	_
\$/Sqft	\$1,674	\$/Sqft	\$468	\$/Sqft	\$829
DOM	8	DOM	48	DOM	91
Year Bui l t	1928	Year Bui l t	2025	Year Bui l t	1977
Sqft	1,502.0	Sqft	2,000.0	Sqft	3,800.0
Lot Size (sqft)	8,379	Lot Size (sqft)	2,560	Lot Size (sqft)	7,405
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	<u>-</u>	Taxes	<u>-</u>	Taxes	-
Beds	2	Beds	3	Beds	6
Baths	3.00	Baths	3.00	Baths	6.00
Garages	2	Garages	2	Garages	4
Acres	0.1924	Acres	0.0588	Acres	0.17
	Real Broker		Coldwell Banker Realty	N	arshall Reddick Real Estate



Comparable Properties



24642 Santa Clara Avenue

Dana Point, CA 92629

PENDING 12/13/25



34071 Amber Lantern

Dana Point, CA 92629

CANCELED 9/25/25



34051 Silver Lantern Street

Dana Point, CA 92629

CANCELED 9/22/25

MLS#	NDP2509079	MLS#	OC25223107	MLS#	PW25223151
List Price	\$6,950,000	List Price	\$1,749,000	List Price	\$2,295,000
Sold Price	<u>-</u>	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	So l d Date	-
\$/Sqft	\$1,934	\$/Sqft	\$1,321	\$/Sqft	\$951
DOM	78	DOM	2	DOM	80
Year Bui l t	2016	Year Bui l t	1946	Year Bui l t	1977
Sqft	3,594.0	Sqft	1,324.0	Sqft	2,412.0
Lot Size (sqft)	10,125	Lot Size (sqft)	4,511	Lot Size (sqft)	3,964
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	4	Beds	3	Beds	5
Baths	4.00	Baths	2.00	Baths	4.00
Garages	2	Garages	2	Garages	2
Acres	0.2324	Acres	0.1036	Acres	0.091
Berkshi	ire Hathaway HomeService		Coldwell Banker Realty		Coorg Realty



Comparable Properties



34021 La Serena Drive

Dana Point, CA 92629

CANCELED 9/23/25



24400 Alta Vista Drive

Dana Point, CA 92629

CANCELED 1/20/25



34021 La Serena Drive

Dana Point, CA 92629

CANCELED 6/5/25

MLS#	OC25223763	MLS#	LG25013921	MLS#	OC25126339
List Price	\$1,499,000	List Price	\$2,595,000	List Price	\$1,598,000
Sold Price		Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date		Sold Date	-	Sold Date	-
\$/Sqft	\$1,573	\$/Sqft	\$1,094	\$/Sqft	\$1,184
DOM	59	DOM	308	DOM	97
Year Bui l t	1952	Year Bui l t	2004	Year Bui l t	1952
Sqft	953.0	Sqft	2,372.0	Sqft	1,350.0
Lot Size (sqft)	5,000	Lot Size (sqft)	4,486	Lot Size (sqft)	5,000
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	<u>-</u>	Taxes	<u>-</u>	Taxes	<u>-</u>
Beds	2	Beds	2	Beds	3
Baths	3.00	Baths	3.00	Baths	4.00
Garages	1	Garages	2	Garages	<u>-</u>
Acres	0.1148	Acres	0.103	Acres	0.1148
	First Team Real Estate		Laguna Coast Real Estate		First Team Real Estate



Comparable Properties



33695 Blue Lantern

Dana Point, CA 92629

ACTIVE UNDER CONTRACT 12/14/25



33852 Silver Lantern Street

Dana Point, CA 92629

ACTIVE UNDER CONTRACT 11/25/25



34061 Formosa Drive

Dana Point, CA 92629

ACTIVE 9/16/25

MLS#	OC25272276	MLS#	OC25187871	MLS#	OC25218407
List Price	\$2,750,000	List Price	\$3,500,000	List Price	\$2,449,999
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	So l d Date	-
\$/Sqft	\$971	\$/Sqft	\$1,489	\$/Sqft	\$850
DOM	6	DOM	45	DOM	64
Year Built	1977	Year Bui l t	2024	Year Bui l t	1967
Sqft	2,832.0	Sqft	2,351.0	Sqft	2,882.0
Lot Size (sqft)	7,405	Lot Size (sqft)	4,003	Lot Size (sqft)	3,097
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	4	Beds	3	Beds	4
Baths	6.00	Baths	3.00	Baths	3.00
Garages	4	Garages	2	Garages	2
Acres	0.17	Acres	0.0919	Acres	0.0711
Col	dwell Banker-Campbell R i trs		Engel & Volkers Dana Point		First Team Real Estate



Comparable Properties



34021 La Serena

Dana Point, CA 92629

ACTIVE 11/24/25



33832 Barcelona Place

Dana Point, CA 92629

ACTIVE 12/7/25



33791 Granada Drive

Dana Point, CA 92629

ACTIVE 11/11/25

MLS#	OC25264582	MLS#	OC25272129	MLS#	LG25264879
List Price	\$1,449,000	List Price	\$3,950,000	List Price	\$4,695,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	<u>-</u>
\$/Sqft	\$1,380	\$/Sqft	\$1,136	\$/Sqft	\$1,357
DOM	20	DOM	9	DOM	23
Year Bui l t	1952	Year Bui l t	1965	Year Bui l t	1929
Sqft	1,050.0	Sqft	3,476.0	Sqft	3,461.0
Lot Size (sqft)	5,000	Lot Size (sqft)	4,200	Lot Size (sqft)	6,500
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	2	Beds	4	Beds	4
Baths	3.00	Baths	5.00	Baths	4.00
Garages	2	Garages	2	Garages	2
Acres	0.1148	Acres	0.0964	Acres	0.1492
	Coldwell Banker Realty		Pacific Sotheby's Int'l Realty	Pacific So	theby's International Realty

Comparable Properties



34056 Pequito Dr

Dana Point, CA 92629

ACTIVE 9/29/25



25102 Alicia Drive

Dana Point, CA 92629

ACTIVE 7/14/25



34011 El Contento

Dana Point, CA 92629

ACTIVE 12/9/25

MLS#	OC25234747	MLS #	OC25169853	MLS#	OC25264162
List Price	\$1,749,999	List Price	\$6,700,000	List Price	\$1,999,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	So l d Date	-
\$/Sqft	\$1,343	\$/Sqft	\$1,090	\$/Sqft	\$1,074
DOM	68	DOM	125	DOM	5
Year Bui l t	1961	Year Bui l t	1992	Year Bui l t	1967
Sqft	1,303.0	Sqft	6,146.0	Sqft	1,862.0
Lot Size (sqft)	2,925	Lot Size (sqft)	6,300	Lot Size (sqft)	2,100
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	3	Beds	5	Beds	4
Baths	3.00	Baths	6.00	Baths	2.00
Garages	-	Garages	3	Garages	2
Acres	0.0671	Acres	0.1446	Acres	0.0482
Н	omeSmart, Evergreen Rea l ty		First Team Real Estate		Coldwell Banker Realty





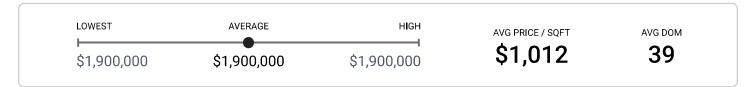
Analysis



Civitas Realty

Comparable Property Statistics

1 Expired Listings



S 4 Sold Listings

2 Pending Listings

AVG PRICE / SQFT AV	AVG DOM
\$3,150,000 \$5,050,000 \$6,950,000 \$1,381	85

5 Cancelled Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$1,499,000	\$1,947,200	\$2,595,000	\$1,225	109

B 2 Backup Offer Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$2,750,000	\$3,125,000	\$3,500,000	\$1,230	26



A 7 Active Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$1,449,000	\$3,284,714	\$6,700,000	\$1,176	45

Sold Property Analysis

Averages

97.82%

Homes sold for an average of 97.82% of their list price.

24 Days on marke

It took an average of 24 days for a home to sell.

Analysis

ADDRESS	ORIG LIST PRICE	SOLD PRICE	% OF ORIG LIST PRICE	DOM	\$ PER SQFT
33942 Pequito Drive	\$2,300,000	\$2,260,000	98.26%	29	\$959
34312 Starboard Lantern	\$10,995,000	\$10,820,000	98.41%	12	\$2,235
33792 Blue Lantern Street	\$2,499,000	\$2,515,000	100.64%	8	\$1,674
34061 Mazo Drive	\$995,000	\$935,000	93.97%	48	\$468
Averages	\$4,197,250	\$4,132,500	97.82%	24	\$1,334



Time To Sell

24 Days on Market

98.20% of list price

Sold homes were on the market for an average of 24 days before they accepted an offer. These homes sold for an average of 98.20% of list price.

	Averages		\$3,226,286	\$4,132,500	58	98.20%
11	24400 Alta Vista Drive	Canceled	\$2,595,000	-	305	-
10	34021 La Serena Drive	Canceled	\$1,499,000	-	58	-
9	34051 Silver Lantern Street	Canceled	\$2,295,000	-	79	-
8	34071 Amber Lantern	Canceled	\$1,749,000	-	36	-
7	24642 Santa Clara Avenue	Pending	\$6,950,000	-	78	-
6	33621 Blue Lantern Street	Pending	\$3,150,000	-	91	-
5	34061 Mazo Drive	• Closed	\$979,000	\$935,000	48	95.51%
4	33792 Blue Lantern Street	• Closed	\$2,499,000	\$2,515,000	8	100.64%
3	34312 Starboard Lantern	• Closed	\$10,995,000	\$10,820,000	12	98.41%
2	33942 Pequito Drive	Closed	\$2,300,000	\$2,260,000	29	98.26%
1	25142 Alicia Drive	Expired	\$1,900,000	-	39	-
	ADDRESS	STATUS	LIST PRICE	SOLD PRICE	DOM	% OF LIST \$



34011 El Contento	Active	\$1,999,000	_	5	_
25102 Alicia Drive	Active	\$6,700,000	-	125	-
34056 Pequito Dr	Active	\$1,749,999	-	68	-
33791 Granada Drive	Active	\$4,695,000	-	23	-
33832 Barcelona Place	Active	\$3,950,000	-	9	-
34021 La Serena	Active	\$1,449,000	-	20	-
34061 Formosa Drive	Active	\$2,449,999	-	64	-
33852 Silver Lantern Street	Active Under Contract	\$3,500,000	-	45	-
33695 Blue Lantern	 Active Under Contract 	\$2,750,000	-	6	-
34021 La Serena Drive	Canceled	\$1,598,000	-	96	-
	33695 Blue Lantern 33852 Silver Lantern Street 34061 Formosa Drive 34021 La Serena 33832 Barcelona Place 33791 Granada Drive 34056 Pequito Dr 25102 Alicia Drive	33695 Blue Lantern • Active Under Contract 33852 Silver Lantern Street • Active Under Contract 34061 Formosa Drive • Active 34021 La Serena • Active 33832 Barcelona Place 33791 Granada Drive 34056 Pequito Dr • Active 25102 Alicia Drive • Active	33695 Blue Lantern • Active Under Contract \$2,750,000 33852 Silver Lantern Street • Active Under Contract \$3,500,000 34061 Formosa Drive • Active \$2,449,999 34021 La Serena • Active \$1,449,000 33832 Barcelona Place • Active \$3,950,000 33791 Granada Drive • Active \$4,695,000 34056 Pequito Dr • Active \$1,749,999 25102 Alicia Drive • Active \$6,700,000	33695 Blue Lantern • Active Under Contract \$2,750,000 - 33852 Silver Lantern Street • Active Under Contract \$3,500,000 - 34061 Formosa Drive • Active \$2,449,999 - 34021 La Serena • Active \$1,449,000 - 33832 Barcelona Place • Active \$3,950,000 - 33791 Granada Drive • Active \$4,695,000 - 34056 Pequito Dr • Active \$1,749,999 - 25102 Alicia Drive • Active \$6,700,000 -	33695 Blue Lantern • Active Under Contract \$2,750,000 - 6 33852 Silver Lantern Street • Active Under Contract \$3,500,000 - 45 34061 Formosa Drive • Active \$2,449,999 - 64 34021 La Serena • Active \$1,449,000 - 20 33832 Barcelona Place • Active \$3,950,000 - 9 33791 Granada Drive • Active \$4,695,000 - 23 34056 Pequito Dr • Active \$1,749,999 - 68 25102 Alicia Drive • Active \$6,700,000 - 125

Average Price Per Sq Ft

\$1,334 sqft.

Comparable homes sold for an average of \$1,334 / sq. ft. Many factors such as location, use of space, condition, quality, and amenities determine the market value per square foot, so reviewing each comp carefully is important.

	Averages		\$4,132,500	2,559	\$1,234
11	24400 Alta Vista Drive	Canceled	-	2,372	\$1,094
10	34021 La Serena Drive	Canceled	-	953	\$1,573
9	34051 Silver Lantern Street	Canceled	-	2,412	\$951
8	34071 Amber Lantern	Canceled	-	1,324	\$1,321
7	24642 Santa Clara Avenue	Pending	-	3,594	\$1,934
6	33621 Blue Lantern Street	Pending	-	3,800	\$829
5	34061 Mazo Drive	Closed	\$935,000	2,000	\$468
4	33792 Blue Lantern Street	Closed	\$2,515,000	1,502	\$1,674
3	34312 Starboard Lantern	• Closed	\$10,820,000	4,842	\$2,235
2	33942 Pequito Drive	Closed	\$2,260,000	2,357	\$959
1	25142 Alicia Drive	Expired	-	1,878	\$1,012
	ADDRESS	STATUS	SOLD PRICE	SQ. FT.	\$/SQ.FT



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34011 El Contento	Active	-	1,862	\$1,074
25102 Alicia Drive	Active	-	6,146	\$1,090
34056 Pequito Dr	Active	-	1,303	\$1,343
33791 Granada Drive	Active	-	3,461	\$1,357
33832 Barcelona Place	Active	-	3,476	\$1,136
34021 La Serena	Active	-	1,050	\$1,380
34061 Formosa Drive	Active	-	2,882	\$850
33852 Silver Lantern Street	Active Under Contract	-	2,351	\$1,489
33695 Blue Lantern	 Active Under Contract 	-	2,832	\$971
34021 La Serena Drive	Canceled	-	1,350	\$1,184
	33695 Blue Lantern 33852 Silver Lantern Street 34061 Formosa Drive 34021 La Serena 33832 Barcelona Place 33791 Granada Drive 34056 Pequito Dr	33695 Blue Lantern • Active Under Contract 33852 Silver Lantern Street • Active Under Contract 34061 Formosa Drive • Active 34021 La Serena • Active 33832 Barcelona Place • Active 33791 Granada Drive • Active 34056 Pequito Dr • Active	33695 Blue Lantern • Active Under Contract - 33852 Silver Lantern Street • Active Under Contract - 34061 Formosa Drive • Active - 34021 La Serena • Active - 33832 Barcelona Place • Active - 33791 Granada Drive • Active - 34056 Pequito Dr • Active -	33695 Blue Lantern • Active Under Contract - 2,832 33852 Silver Lantern Street • Active Under Contract - 2,351 34061 Formosa Drive • Active - 2,882 34021 La Serena • Active - 1,050 33832 Barcelona Place • Active - 3,476 33791 Granada Drive • Active - 3,461 34056 Pequito Dr • Active - 1,303

Comparative Market Analysis

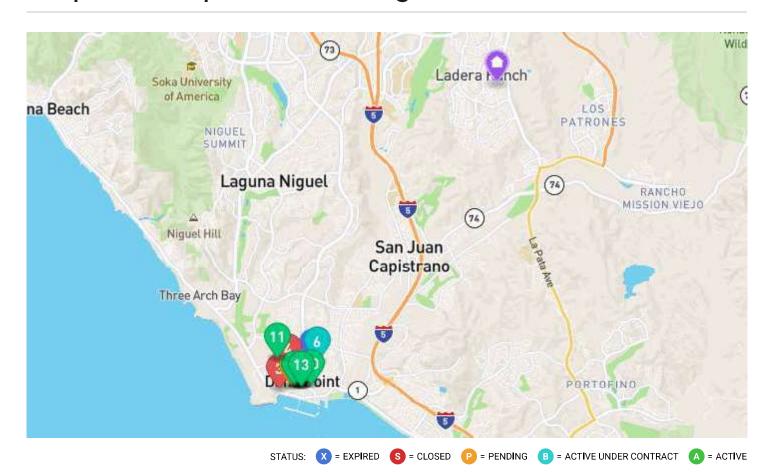


Winter
Lantern District Area Attached

DECEMBER 16, 2025



Map of Comparable Listings



	MLS#	STATUS	ADDRESS	BEDS	BATHS	SQFT	PRICE
1	Subject	•	Winter	-	-	-	-
2	24445491	X	33831 Alcazar Drive 4	2	3.00	1,730.0	\$999,000
3	OC25233118	S	24242 Santa Clara Avenue 31	2	2.00	1,156.0	\$2,050,000
4	OC25107787	S	33926 La Serena Drive 7	3	2.00	1,185.0	\$1,211,000
5	PW25128767	P	24545 Santa Clara Avenue	2	3.00	1,623.0	\$1,699,000
6	OC25256886	В	33791 Mariana Dr 1	3	3.00	1,764.0	\$1,395,000
7	NP25215558	A	24722 Del Prado 404	1	2.00	1,315.0	\$1,800,000
8	OC25078857	A	24722 Del Prado 206	2	3.00	1,836.0	\$2,480,000
9	OC25233498	A	24582 Del Prado 222	2	3.00	1,280.0	\$1,539,000
10	LG25272079	A	34300 Lantern Bay 80	3	3.00	2,846.0	\$3,095,000
11	OC25217716	A	33737 Chula Vista Avenue	4	4.00	3,167.0	\$3,699,999
12	NP25215589	A	24722 Del Prado 303	2	2.00	1,479.0	\$1,865,000
13	NP25167644	A	24722 Del Prado 403	2	2.00	1,491.0	\$2,350,000



Summary of Comparable Properties

EXPIRED LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
33831 Alcazar Drive 4	-	2	3.00	1,730.0	\$999,000	\$577
Averages				1,730	\$999,000	\$577
S SOLD LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	SOLD PRICE	\$/SQ.FT
24242 Santa Clara Avenue 31	11/3/25	2	2.00	1,156.0	\$2,050,000	\$1,773
33926 La Serena Drive 7	9/30/25	3	2.00	1,185.0	\$1,211,000	\$1,022
Averages				1,170	\$1,630,500	\$1,398
PENDING LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
24545 Santa Clara Avenue	-	2	3.00	1,623.0	\$1,699,000	\$1,047
Averages				1,623	\$1,699,000	\$1,047
B BACKUP OFFER LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
33791 Mariana Dr 1	-	3	3.00	1,764.0	\$1,395,000	\$791
Averages				1,764	\$1,395,000	\$791
ACTIVE LISTINGS						
ADDRESS	SOLD DATE	BEDS	BATHS	SQFT	PRICE	\$/SQ.FT
24722 Del Prado 404	-	1	2.00	1,315.0	\$1,800,000	\$1,369
24722 Del Prado 206	-	2	3.00	1,836.0	\$2,480,000	\$1,351
24582 Del Prado 222	-	2	3.00	1,280.0	\$1,539,000	\$1,202
34300 Lantern Bay 80	-	3	3.00	2,846.0	\$3,095,000	\$1,087
33737 Chula Vista Avenue	-	4	4.00	3,167.0	\$3,699,999	\$1,168
24722 Del Prado 303	-	2	2.00	1,479.0	\$1,865,000	\$1,261
24722 Del Prado 403	-	2	2.00	1,491.0	\$2,350,000	\$1,576
Averages				1,916	\$2,404,142	\$1,288





Listings



Leilani Serrao-Baker

Civitas Realty

Comparable Properties



33831 Alcazar Drive 4

Dana Point, CA 92629

EXPIRED 9/26/24



24242 Santa Clara Avenue 31

Dana Point, CA 92629

CLOSED 11/3/25



33926 La Serena Drive 7

Dana Point, CA 92629

CLOSED 9/30/25

MLS#	24445491	MLS #	OC25233118	MLS#	OC25107787
List Price	\$999,000	List Price	\$2,100,000	List Price	\$1,245,000
Sold Price	-	Sold Price	\$2,050,000	Sold Price	\$1,211,000
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	11/3/25	Sold Date	9/30/25
\$/Sqft	\$577	\$/Sqft	\$1,773	\$/Sqft	\$1,022
DOM	363	DOM	68	DOM	89
Year Bui l t	1981	Year Bui l t	1972	Year Built	1962
Sqft	1,730.0	Sqft	1,156.0	Sqft	1,185.0
Lot Size (sqft)	7,996	Lot Size (sqft)	-	Lot Size (sqft)	49,982
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	2	Beds	2	Beds	3
Baths	3.00	Baths	2.00	Baths	2.00
Garages	-	Garages	2	Garages	1
Acres	0.1836	Acres	-	Acres	1.1474
	Todd Lynn Stewart		Compass		Bullock Russell RE Services



Comparable Properties



24545 Santa Clara Avenue

Dana Point, CA 92629

PENDING 8/8/25



33791 Mariana Dr 1

Dana Point, CA 92629

ACTIVE UNDER CONTRACT 12/15/25



24722 Del Prado 404

Dana Point, CA 92629

ACTIVE 9/15/25

MLS #	PW25128767	MLS#	OC25256886	MLS#	NP25215558
List Price	\$1,699,000	List Price	\$1,395,000	List Price	\$1,800,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	-
\$/Sqft	\$1,047	\$/Sqft	\$791	\$/Sqft	\$1,369
DOM	57	DOM	32	DOM	27
Year Bui l t	1991	Year Bui l t	1989	Year Bui l t	2025
Sqft	1,623.0	Sqft	1,764.0	Sqft	1,315.0
Lot Size (sqft)	40,499	Lot Size (sqft)	7,717	Lot Size (sqft)	-
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	2	Beds	3	Beds	1
Baths	3.00	Baths	3.00	Baths	2.00
Garages	2	Garages	2	Garages	2
Acres	0.9297	Acres	0.1772	Acres	-
	Sage Real Estate Group, Inc.		Talavera Real Estate		Coldwell Banker Realty



Comparable Properties



24722 Del Prado 206

Dana Point, CA 92629

ACTIVE 4/10/25



24582 Del Prado 222

Dana Point, CA 92629

ACTIVE 10/6/25



34300 Lantern Bay 80

Dana Point, CA 92629

ACTIVE 12/5/25

MLS#	OC25078857	MLS #	OC25233498	MLS#	LG25272079
List Price	\$2,480,000	List Price	\$1,539,000	List Price	\$3,095,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	-
\$/Sqft	\$1,351	\$/Sqft	\$1,202	\$/Sqft	\$1,087
DOM	90	DOM	56	DOM	8
Year Bui l t	2025	Year Bui l t	1992	Year Bui l t	1983
Sqft	1,836.0	Sqft	1,280.0	Sqft	2,846.0
Lot Size (sqft)	-	Lot Size (sqft)	40,118	Lot Size (sqft)	207,452
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	2	Beds	2	Beds	3
Baths	3.00	Baths	3.00	Baths	3.00
Garages	-	Garages	2	Garages	2
Acres	-	Acres	0.921	Acres	4.7624
	Coldwell Banker Realty	E	Bullock Russell RE Services		Coldwell Banker Realty



Comparable Properties



33737 Chula Vista Avenue

Dana Point, CA 92629

ACTIVE 9/15/25



24722 Del Prado 303

Dana Point, CA 92629

ACTIVE 9/15/25



24722 Del Prado 403

Dana Point, CA 92629

ACTIVE 7/25/25

MLS#	OC25217716	MLS#	NP25215589	MLS#	NP25167644
List Price	\$3,699,999	List Price	\$1,865,000	List Price	\$2,350,000
Sold Price	-	Sold Price	-	Sold Price	-
Adjusted Price	-	Adjusted Price	-	Adjusted Price	-
Sold Date	-	Sold Date	-	Sold Date	-
\$/Sqft	\$1,168	\$/Sqft	\$1,261	\$/Sqft	\$1,576
DOM	91	DOM	15	DOM	136
Year Bui l t	1991	Year Bui l t	2025	Year Bui l t	2025
Sqft	3,167.0	Sqft	1,479.0	Sqft	1,491.0
Lot Size (sqft)	-	Lot Size (sqft)	-	Lot Size (sqft)	-
Area	LT - Lantern Village	Area	LT - Lantern Village	Area	LT - Lantern Village
Taxes	-	Taxes	-	Taxes	-
Beds	4	Beds	2	Beds	2
Baths	4.00	Baths	2.00	Baths	2.00
Garages	2	Garages	2	Garages	2
Berkshi	re Hathaway Home Services		Coldwell Banker Realty		Coldwell Banker Realty

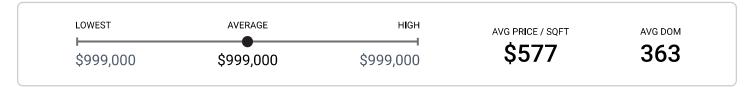


Analysis



Comparable Property Statistics

1 Expired Listings



Sold Listings

LOWEST AVERAGE	нідн	AVG PRICE / SQFT	AVG DOM
\$1,211,000 \$1,630,500	\$2,050,000	\$1,398	79

1 Pending Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$1,699,000	\$1,699,000	\$1,699,000	\$1,047	57

1 Backup Offer Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$1,395,000	\$1,395,000	\$1,395,000	\$791	32

7 Active Listings

LOWEST	AVERAGE	HIGH	AVG PRICE / SQFT	AVG DOM
\$1,539,000	\$2,404,142	\$3,699,999	\$1,288	60



Sold Property Analysis

Averages

96.68%

Homes sold for an average of 96.68% of their list price.

79 Days on marke

It took an average of 79 days for a home to sell.

Analysis

Averages	\$1,682,500	\$1,630,500	96.68%	79	\$1,398
33926 La Serena Drive 7	\$1,265,000	\$1,211,000	95.73%	89	\$1,022
24242 Santa Clara Avenue 31	\$2,100,000	\$2,050,000	97.62%	68	\$1,773
ADDRESS	ORIG LIST PRICE	SOLD PRICE	% OF ORIG LIST PRICE	DOM	\$ PER SQFT

Time To Sell

79 Days on Market

97.44% of list price

Sold homes were on the market for an average of 79 days before they accepted an offer. These homes sold for an average of 97.44% of list price.



0	Original list price	Most recent price or sold price	

	ADDRESS	STATUS	LIST PRICE	SOLD PRICE	DOM	% OF LIST \$
1	33831 Alcazar Drive 4	Expired	\$999,000	-	363	-
2	24242 Santa Clara Avenue 31	• Closed	\$2,100,000	\$2,050,000	68	97.62%
3	33926 La Serena Drive 7	• Closed	\$1,245,000	\$1,211,000	89	97.27%
4	24545 Santa Clara Avenue	Pending	\$1,699,000	-	57	_
5	33791 Mariana Dr 1	 Active Under Contract 	\$1,395,000	-	32	_
6	24722 Del Prado 404	Active	\$1,800,000	-	27	_
7	24722 Del Prado 206	Active	\$2,480,000	-	90	-
8	24582 Del Prado 222	Active	\$1,539,000	-	56	_
9	34300 Lantern Bay 80	Active	\$3,095,000	-	8	-
10	33737 Chula Vista Avenue	Active	\$3,699,999	-	91	_
11	24722 Del Prado 303	Active	\$1,865,000	-	15	-
	Averages		\$2,022,250	\$1,630,500	86	97.44%



Leilani Serrao-Baker
Civitas Realty
Cell: 949-444-9175
leilani@leilanibakerhomes.com | civitasrealtyca.com | DRE # 01908226

12	24722 Del Prado 403	Active	\$2,350,000	-	136	-
	Averages		\$2,022,250	\$1,630,500	86	97.44%



Average Price Per Sq Ft

\$1,398 sqft.

Comparable homes sold for an average of \$1,398 / sq. ft. Many factors such as location, use of space, condition, quality, and amenities determine the market value per square foot, so reviewing each comp carefully is important.



Trendline (based on SOLD listings only)

	ADDRESS	STATUS	SOLD PRICE	SQ. FT.	\$/SQ.FT
1	33831 Alcazar Drive 4	Expired	-	1,730	\$577
2	24242 Santa Clara Avenue 31	• Closed	\$2,050,000	1,156	\$1,773
3	33926 La Serena Drive 7	• Closed	\$1,211,000	1,185	\$1,022
4	24545 Santa Clara Avenue	Pending	-	1,623	\$1,047
5	33791 Mariana Dr 1	Active Under Contract	-	1,764	\$791
6	24722 Del Prado 404	Active	-	1,315	\$1,369
7	24722 Del Prado 206	Active	-	1,836	\$1,351
8	24582 Del Prado 222	Active	-	1,280	\$1,202
9	34300 Lantern Bay 80	Active	-	2,846	\$1,087
10	33737 Chula Vista Avenue	Active	-	3,167	\$1,168
11	24722 Del Prado 303	Active	-	1,479	\$1,261
	Averages		\$1,630,500	1,739	\$1,185



Comparative Market Analysis Winter

12 24722 Del Prado 403	Active	-	1,491	\$1,576
Averages		\$1,630,500	1,739	\$1,185





Your Local Market Report Dana Point, CA

REPORT FOR Single-Family Homes

This week the median list price for Dana Point, CA is \$5,847,000 with the market action index hovering around 37. This is less than last month's market action index of 39. Inventory has decreased to 38.

Market Action Index

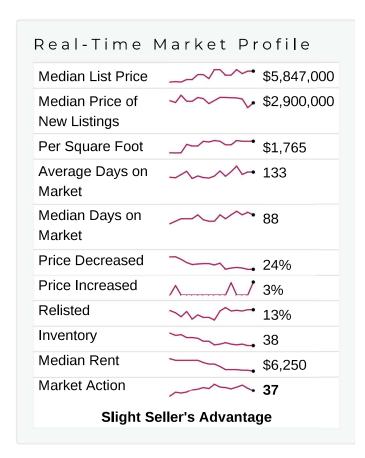
This answers "How's the Market?" by comparing rate of sales versus inventory.



Slight Seller's Advantage

Market Narrative

Market appears to have begun to cool. As we're still notably in the Seller's zone, prices have not yet adjusted. If the market continues to cool, then expect prices to follow lower. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



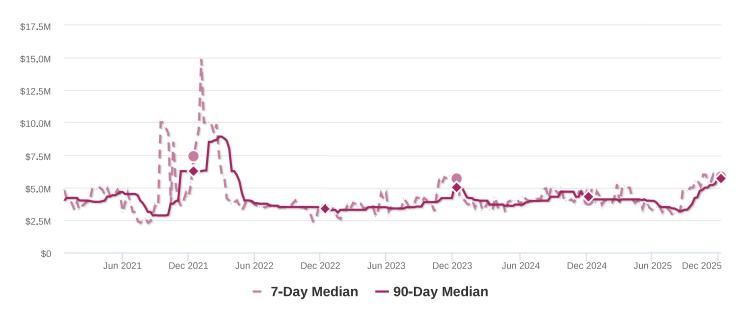
Market Segments

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$17,275,000	6,983	0.25 - 0.5 acre	5	6	13	0 0	0002	252
\$6,950,000	4,474	0.25 - 0.5 acre	4	5	27	11		112
\$4,635,000	2,877	8,000 - 10,000 sqft	3	2.5	51			35
\$1,749,999	1,789	0 - 4,500 sqft	3	2.5	48			56

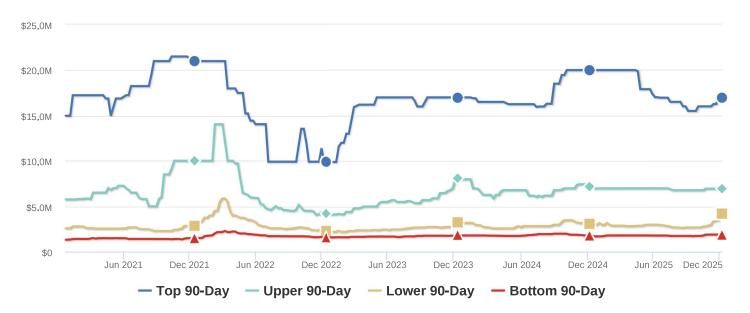
Median List Price

Prices continue their climb again this week. We're a long way from the market's price high-point so watch the Market Action Index as an indicator of how long this trend will last.



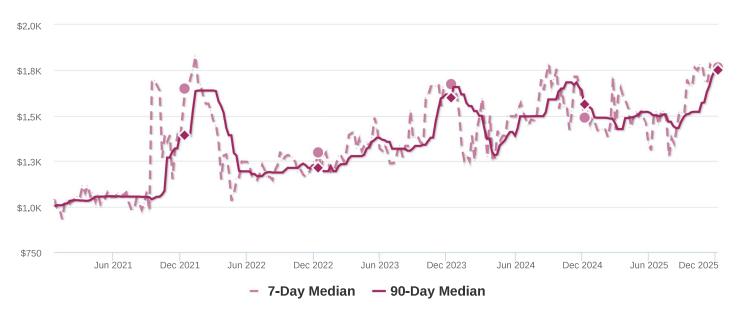
Segments

Pricing trends have been lacking strong directional indication lately. Quartiles 4 and 2 are mixed, while Quartiles 3 and 1 are up. Look to persistent downward shift in the Market Action Index as a leading indicator for a plateau in the market as a whole.



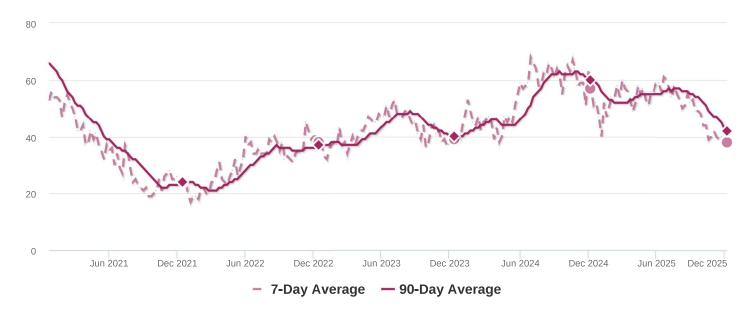
Price Per Square Foot

The market appears to be placing an increasing premium on homes. When list prices and price per square foot consistently increase in tandem, as they're doing now, you can often find short-term investment opportunities. Watch the Market Action Index for persistent changes as a leading indicator for these trends to flatten or drop.



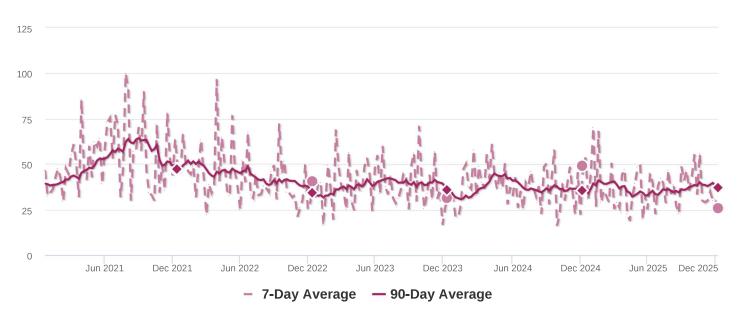
Inventory

Inventory has been falling in recent weeks. Note that declining inventory alone does not signal a strengthening market. Look to the Market Action Index and Days on Market trends to gauge whether buyer interest is changing with the available supply.



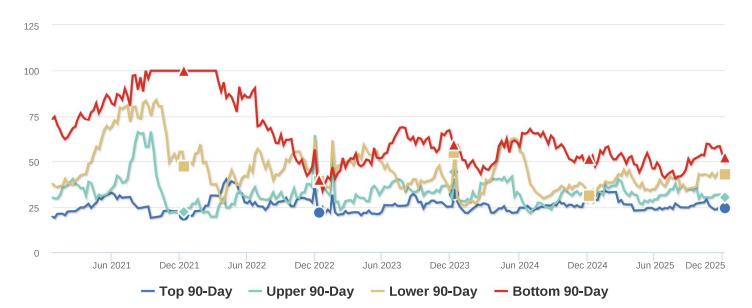
Market Action Index

Market appears to have begun to cool. As we're still notably in the Seller's zone, prices have not yet adjusted. If the market continues to cool, then expect prices to follow lower. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



Market Action Segments

Not surprisingly, all segments in the market are showing high levels of demand. Watch the quartiles for changes before the whole market changes. Often one end of the market (e.g. the high-end) will weaken before the rest of the market and signal a slowdown for the whole group.



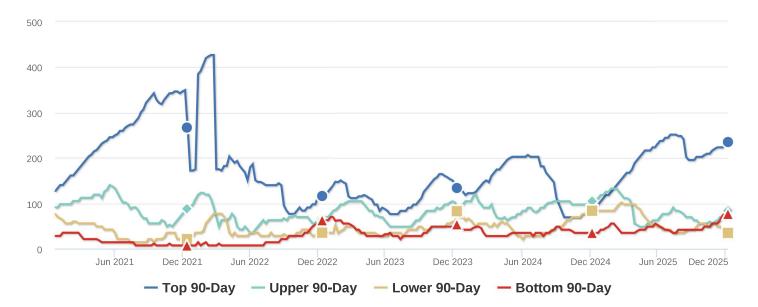
Median Days on Market (DOM)

The properties have been on the market for an average of 129 days. Half of the listings have come newly on the market in the past 83 or so days. Watch the 90-day DOM trend for signals of a changing market.



Segments

It is not uncommon for the higher priced homes in an area to take longer to sell than those in the lower quartiles.





Your Local Market Report Dana Point, CA

REPORT FOR Condos /Townhomes Attached Homes

This week the median list price for Dana Point, CA is \$1,425,000 with the market action index hovering around 33. This is less than last month's market action index of 36. Inventory has decreased to 39.

Market Action Index

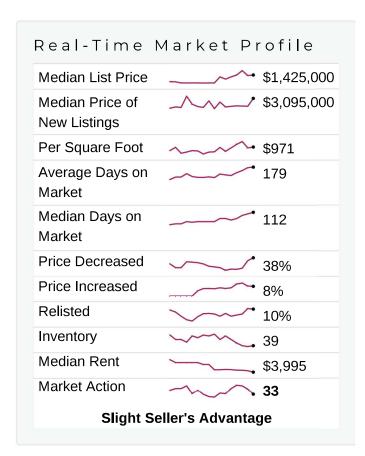
This answers "How's the Market?" by comparing rate of sales versus inventory.



Slight Seller's Advantage

Market Narrative

The market has been cooling off a bit in recent weeks, as more homes are available and demand is less. However, the market is still notably in the Seller's zone so we haven't yet seen prices move lower as a result. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



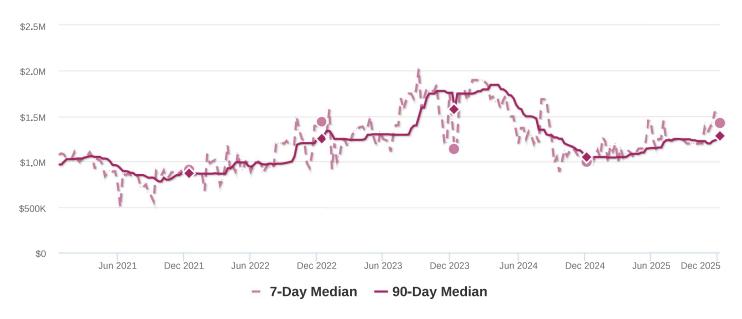
Market Segments

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$3,597,499	3,007	-	3	3.5	22	1	0000	129
\$1,832,500	1,880	0 - 4,500 sqft	2	2	6	0		77
\$1,177,444	1,586	0 - 4,500 sqft	2	2.5	36	0		94
\$855,000	1,028	0 - 4,500 sqft	2	2	38	0		126

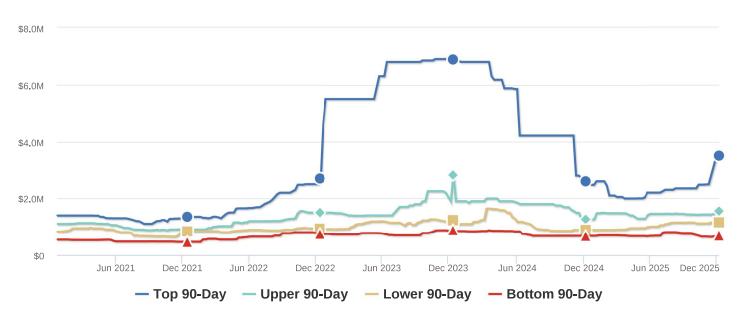
Median List Price

The market continues its bounce again this week. We're a long way from the market's high point so watch the Market Action Index as a leading indicator for how long this trend will last.



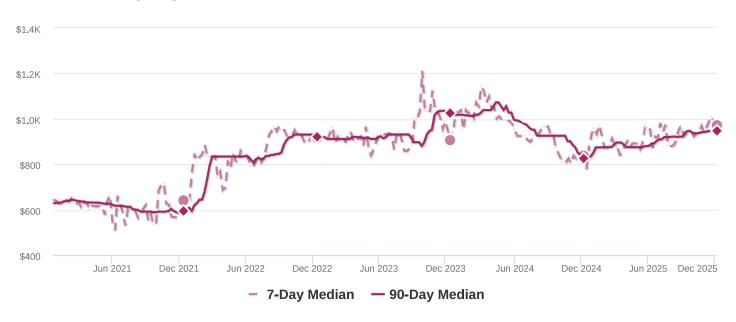
Segments

Price at the upper end of the market are showing signs of strength. While this strength hasn't percolated through to Quartiles 3 and 4 yet, expect the low end of the market to follow up.



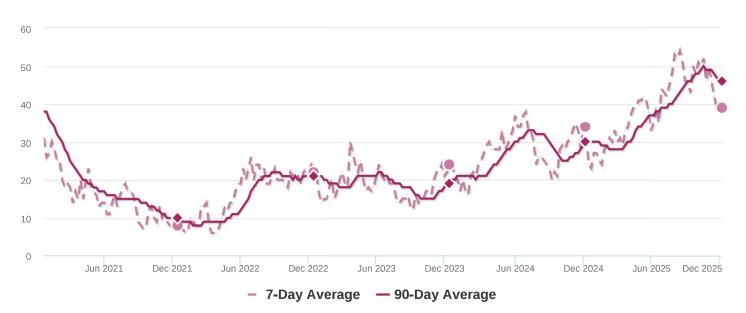
Price Per Square Foot

In a market where prices are rising mildly, price per square foot is essentially flat. This often implies that new homes coming on the market are pricier, and also larger than older homes. As a result the value one can buy stays the same.



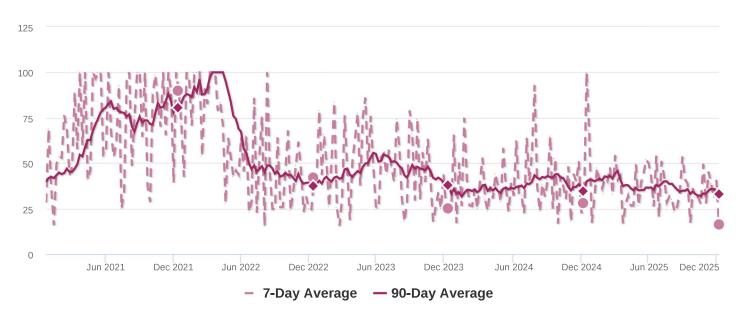
Inventory

Inventory has been falling in recent weeks. Note that declining inventory alone does not signal a strengthening market. Look to the Market Action Index and Days on Market trends to gauge whether buyer interest is changing with the available supply.



Market Action Index

The market has been cooling off a bit in recent weeks, as more homes are available and demand is less. However, the market is still notably in the Seller's zone so we haven't yet seen prices move lower as a result. It may take a few more weeks of slack demand for prices to reflect and begin to fall. Expect this condition if the index falls to the Buyer's zone.



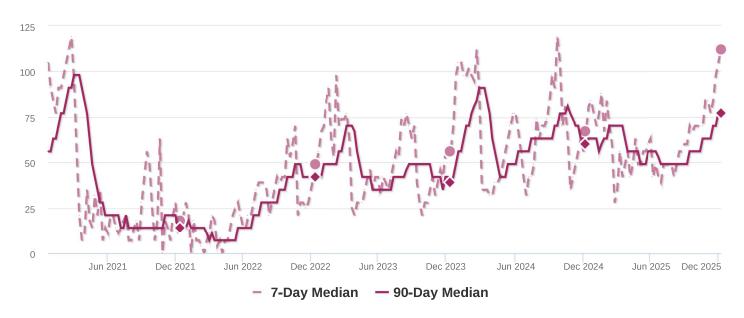
Market Action Segments

Not surprisingly, all segments in the market are showing high levels of demand. Watch the quartiles for changes before the whole market changes. Often one end of the market (e.g. the high-end) will weaken before the rest of the market and signal a slowdown for the whole group.



Median Days on Market (DOM)

The properties have been on the market for an average of 150 days. Half of the listings have come newly on the market in the past 82 or so days. Watch the 90-day DOM trend for signals of a changing market.



Segments It is not uncommon for the higher priced homes in an area to take longer to sell than those in the lower quartiles.

