

# EMPOWERING YOUTH, TRANSFORMING INDIA



# **Annual Report**

FY 2021-2022





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# About SGBS Unnati Foundation (SUF)

The Company was founded in 2011 and registered as a not for profit organization u/s 8 of the Companies Act. SUF cherishes its simple yet fulfilling vision 'With Society, towards Serenity" and aims to touch different facets of human life to make the society a better place to live.

The Company is efficiently run by Directors and a Core Group of Volunteers who are Professionals engaged in business or employed with reputed companies' with complementing skills and experience, and is ably supported by a management team committed to the cause and sharing a vision of making a difference to the society.

SUF's Vision: SUF's vision embodies the following core concepts:

• Reaching out to all sections of society through Education, Vocational Training, Promotion of Fine Arts and Service to society at large



- Enabling people to be happy and to lead a life of fulfilment
- Motivating people who are leading a life of fulfilment to give something back to the society

**SUF's Mission**: Our mission serves as a blue-print to achieve our vision which encompasses all the vital aspects of a

progressive and motivated society that can bring in the required changes for a peaceful and harmonious living. Through our key programs we have incorporated the most important elements for a successful society viz., educated children, empowered youth, right moral and traditional values, patronizing art, music and culture etc. into its mission.

The following objectives are set to meet the vision:

- Serving all sections of society and bringing about harmony through focused programs
- Providing vocational training for unemployed youth through Unnati

**About "Unnati" program** - Vocational training for the unemployed, underprivileged youth Unnati's philosophy - <u>"Learn, earn, stand tall"</u>



The Youth are provided vocational skills, life-skills and guaranteed job, through an extremely well organized, structured full time training program spanning over 35 days.

Learn: Empower the underprivileged youth with necessary skills – They Learn

Earn: Provide youth with a sustainable job at the end of training – They Earn

**Stand tall**: Provide youth the dignity, self-confidence, value systems and soft skills.



This enables them to become better citizens, better prepared to face the day to day challenges of life.

It is done through a curriculum that comprises of life skills, presentation skills, language skills, and general awareness of the use of technology. It changes the profile of the youth, enabling them to join the mainstream, with a stable and sustainable income – they stand tall. To know more about us please visit

www.unnatiblr.org.

## **HIGHLIGHTS OF THE YEAR**

Year 2021-22 saw the whole country slowly recovering to normalcy after the pandemic effect. Unnati staff team across board swung into action to ensure our 30+ centres are operational. We are thankful to our staff for their dedication and support.

We have also adopted LMS [Learning Management Systems] for our operations in a big way and we are also expanding our reach in Telangana and Tamil Nadu and hoping to reach out to 3000 youth in Tamil Nadu. With the rejuvenated operations we are confident to meet our target numbers [around 25000] in the coming year. We are also thankful to all our donors for their continued support in these difficult times.

Unnati team always looks for positivity in everything. During the Pandemic year some of the Unnati students put a focused effort to become entrepreneurs. The comprehensive training provided by Unnati, that goes beyond the simple skills but inculcating personality skills and positive outlook in life enabled the youth to look for opportunities in a problem. Unnati team is extremely happy about these developments and wish them to reach greater heights in their endeavour.



During the year, a total of **7828** youth were trained between the two programs – UNNATI & UNXT.

Out of the above **4210** youth were trained and placed through **35** days Unnati program across centres. Out of the total number of youth, **60% were Male and 40% were Female.** Their educational background ranged from below 7th standard to graduation.

Through our UNXT program, we trained **3618 youth across Government Colleges. Out of this, 50% were Male and 50% were Female.** 

The current vocations include Business Associate and Retail Sales Associate. Apart from the core vocational skills, the youth are trained on Life Skills & Values, Spoken English, and Basic Computer Skills. The youth are selected through a screening process involving the following criteria: (1) Aged 18 or above (2) Socially or economically backward.

## **PLACEMENTS**

The success of a vocational training program is measured by its placement opportunities. We are proud to uphold the stellar record of 100% placement in all centres across the country. The success of the placement process lies in the fact that it starts right from the first week. Students are motivated to work hard with the prospect of a job constantly being reiterated over the 35 days.

Around 8-10% of the youth trained do not take up the jobs we provide as they choose to go their own way with their newly acquired skills. These may be in the form of family businesses or even self-employment. Around 12-14% of our students choose to go on for their higher studies, many of them being graduates themselves. In the case of UNXT, we ensure that jobs are given to all the youth who come to Unnati requesting for the same. Nearly 50% of the youth in UNXT programs, choose to pursue higher studies, with the rest opting to take over their family businesses, farming or otherwise take to some means of self-employment.

Entry level jobs that are provided here have a starting salary that ranges from 5,000 to 15,000 INR per month. These jobs vary from sector to sector. The following table depicts the list of companies who repeatedly recruit from us.



			Sales and	
Banking Sector	BPO Sector	Retail Sector	Marketing	Admin/Accounting
Randstad Pvt Ltd	Agey.com	Suraksha Car care	Flipkart	ID Smart Card Creations
HDB Financial Services	Altruist Customer Management	Central Mall	Amazon	Tandem Accounting Service
Finfree Enterprises Pvt Ltd	Allsec Business Solution	Costa Coffee Shop	Quickride	Tally Reference
SBI	Upmint Finserv	MC donalds	Airtel	Diacritic Technologies
	Krazybee	Just truffs	Reliance	Burman Hospitality Pvt Ltd
	Impact Solutions	Tacobell	Paytm	
	Karvy Diggiconnect	Chai Point		
	Om Innovation Pvt Ltd	Fabindia overseas Pvt ltd		
	Teleperformance	Hatti Kaapi		
	Hinduja Global Solutions (HGS	Thirdwave coffee Roaster		
	Quess Corp	Westside (TATA TRENT)		
	Teamlease	Shell Retail		
	Grassroots	Kalyan Jewelers		
	Bankzone	Tata Croma		
	ICC's	Reliance Trends		
	3I Infotech services Pvt Ltd	Lifestyle		
	Uva Digital	Starbucks		
	Cameo Solutions			

Testimonial by Dr Niketana, Principal, Government First Grade College Hiriydaka

https://www.youtube.com/watch?v=0AoLGooiX1w

Testimonial by Prof. Satish Babu, Principal, Government First Grade College for Women Vijayanagara

https://www.youtube.com/watch?v=KO08MkqELK4

## **ALLIANCES/MOUs**

SUF continues to be a non-funded partner of National Skill Development Corporation New Delhi. The details of all the youth trained by us are uploaded in the SDMS portal of NSDC every month.

Alliances were entered into/continued for previous years with the following organizations during the year for setting up of Centres and/or supporting the cost of training the youth.



- ALLSTATE SOLUTIONS PVT LTD
- ASCENDAS GIVES FOUNDATION
- CUMMINS INDIA FOUNDATION
- CLARIVATE ANALYTICS
- EICHER GROUP FOUNDATION
- ESSEL SOCIAL WELFARE FOUNDATION
- FINASTRA SOFTWARE SOLUTIONS
- FOUNDATION FOR CSR @ REDINGTON
- GE BE PRIVATE LIMITED
- GE INDIA INDUSTRIAL PVT LTD
- HDB FINANCIAL SERVICES
- HSBC SWADES
- INFORMATION TECHNOLOGY PARK LTD
- MUFG BANK
- Shri. SANDEEP BAID

- SHAIKH JAFFER & NEMATULLAH EBRAHIM
  FAMILY TRUST
- SMT BHAGWANI DEVI BASUDEV
  JHUNJHUNWALA TRUST
- STATESTREET GLOBAL ADVISORS
- SAN ENGINEERING
- TATA POWER DELHI DISTRIBUTION LTD
- TATA CONSUMER PRODUCT
- TERADATA INDIA PVT LTD
- TESCO BENGALURU PVT LTD
- THE BOEING COMPANY
- TRUVEN HEALTH ANALYTICS INDIA PVT LTD
- UNISYS INDIA PRIVATE LIMITED
- OMEGA HEALTHCARE
- EXXONMOBIL

We acknowledge with great appreciation the invaluable support from the above organizations, which has helped scale up the operations leading to larger impact.



## **AWARDS & RECOGINITIONS:**

#### See Annexure -1

Unnati and UNXT programs are always in the forefront of any organization/institution that is focusing on Skill Development and Youth Empowerment. The good work done by our organization and the individuals behind the program get recognized in multiple forums.

UNXT has been a huge success. In five years, we have been able to train more than 20,000 youth which includes 3618 youth trained only in 2021-22. Recognizing the impact of our UNXT program, we have received the approval from the Commissioner, Department of Collegiate Education to conduct our program in GFGC colleges across Karnataka & The Directorate of Employment and Training, Govt. of Karnataka has also approved to run UNXT in ITI's across the State.

Govt. First Grade College, Vijayanagar,	NSTI, Panipat	College of Horticulture, Arabhavi
Bangalore	NSTI Dehradun	Gpvt. ITI, Hosur Road (Women)
Government CPC Polytechnic, Mysore	NSTI Trivandrum	Gpvt. First Grade College, Kaapu
Govt. ITI, Koppa	NSTI Calicut	Gpvt. ITI, Tarikere
Krishi Vignyana Kendra, Bidar	NSTI Ramanthapur	Gpvt. ITI, Hospete
College of Horticulture, Bidar	NSTI Noida	Gpvt. ITI, Gundlupet
Govt. ITI BT Centre, Yeshwanthpur	NSTI Indore	Gpvt. First Grade College for Women, Mandya
Govt. ITI, Shidleghatta	NSTI SaltLake	Govt. First Grade College for Women, Bidar
Govt. ITI, Begur	NSTI Vadodara	Govt. First Grade College, Gokak
College of Agriculture, Kalaburgi	NSTI, Kolkata	Shri Shankar Anand Singh Government First
Dr. G. Shankar Govt. Women's First Grade	Smt. Indiragandhi Govt. First Grade College	Grade College, Hosapete
College & PG Study Centre, Ajjarkad (Udupi	for Women, Sagar	Gpvt. First Grade College, Kampli
Dist.)	Govt. ITI, Navanagar, Bagalkote	Gpvt. ITI, Bidar
Govt. First Grade College, Malleshwaram, Bangalore	Govt. College for Women, Kolar	Gpvt. First Grade College, Kota Padukare
Govt. First Grade College, Doddaballapur	Gpvt. First Grade College, Holalkere	Shri.C.M.Panchakattimath GFGC Lokapur
Govt. First Grade College, Shidleghatta	<del>-Sl</del> i Shivalingeshwara Swamy Govt. First Grade - <del>C</del> pllege, Channagiri	Maharani's Arts Commerce and Management
Govt. First Grade College, Kuderu	Govt. ITI, Bagepalli	College for Women, Bangalore.
Sir.M.Vishweshwaraiah Govt. Science College,	SDSM Dandekar College	<u>G</u> ovt. First Grade College, Frazer Town, Bangalore
Bommanakatte, Bhadravathi	Govt. ITI, Basavakalyan	Govt. First Grade College, Hiriyadka
Govt. First Grade College, Kanakapura		<b>3 1</b>
NSTI, Peenya	Govt. ITI, Sandur	Government Ramnarayan Chellaram College of
NSTI, Mumbai	Gpvt. ITI, Gangavathi	Commerce & Management
NSTI, Allahabad	Government Science College Nrupathunga Road	Gpvt. First Grade College, Yekahanka
NSTI, Chennai	pad Sri. Kalavara Varadaraj M Shetty GFGC ,	Sir M Vishweshwaraiah Government Arts &
NSTI, Bhubaneshwar	Kundapura	Commerce College, Bhadravathi
NSTI, Hyderabad	College of Horticulture, Bagalkote	-Govt. First Grade College, Shimoga

## Below given are the colleges were UNXT conducted during the Year 2021-22



Govt. Polytechnic, Kudligi	Govt. First Grade College, Thirthahalli	Gpvt. ITI, Bhalki
Govt. First Grade College, Bagalkote	Gpvt. ITI, Aurad	Govt. ITI, Kamalnagar
Govt. First Grade College, Chitaguppa	College of Engineering, Phaltan	VISSJ Polytechnic, Badhravathi
Govt. First Grade College, Kudligi	Gpvt. ITI, Humnabad	TAMES ITI Hospet
Govt. First Grade College, Raibag	Gpvt. ITI, Mens' Bangalore	Gpvt. ITI, Nelamangala
Govt. V I S S J Polytechnic, Bhadravathi	Gpvt. ITI, Bagalkote	Gpvt. Polytechnic College, Udupi
Govt. College, Mandya	College of Horticulture, Navanagar.	GFGC, Raibag
MDT College, Tirunelveli	GFGC, HSR Layout.	Indira Gandhi First Grade College for women

The activities of Unnati were well covered in the media during 2021-22.

Links to a few success stories:

Unnati:

https://www.facebook.com/watch/?v=211157477854374

https://www.facebook.com/watch/?v=1035048873733978

https://www.facebook.com/watch/?v=272526274836531

https://www.facebook.com/watch/?v=362787728936419

https://www.facebook.com/watch/?v=234958255316034

#### UNXT:

Impact of UNXT:

https://www.facebook.com/watch/?v=632413738166350 https://www.facebook.com/watch/?v=571272880810376



# ACCOUNTS

SUF maintains accounts on an accrual basis, and in compliance with the Generally Accepted Accounting Practices of India (India GAAP). The operations are audited regularly. SUF has been promptly fulfilling the obligations under different statutes, especially the stringent requirements stipulated by the Govt. of India while awarding exemption u/s 80G of the Income Tax Act.

## **EXPENDITURE FOR THE CAUSE**

In order to ensure that maximum benefits are accrued to the cause, SUF actively contains its administrative expenses to the barest minimum, often around 6% - resulting in 94% of the donated money going directly to service the cause.

Program expenses are met out of the donations received from individuals and Corporate / CSR Grant proceeds.

We rely on the benevolence of our many donors and believe that it is not the amount that they donate but the sentiment of goodwill itself and the connect to the cause that we depend on.

Donations to all activities of SUF are exempt u/s 80G of the Act.

## STAFF

The details of the Number of staff as on March 2022 is as below. The average salary per head (total salary paid divided by total number of staff) was Rs.15,000 per month. The highest salary paid to any single individual was Rs.6, 00,000 per annum and the lowest paid to any single individual is Rs.60,000 per annum.

Slab of Gross Salary per month (in Rs)	Male Staff	Female Staff	Total Staff
Less than 5,000	0	0	0
5,000-10,000	0	0	0
10,001-50,000	64	44	108
Greater than 50,000	0	1	1

Department	HC as on 31.03.22	Hires in Fy 21-22
Training	82	60
Outreach	21	14
Admin, Finance, HR	11	05
Total	114	



#### **STAFF TRAINING AND WORKSHOPS**

During the FY 2021-22 through an intensive Train the Trainer program of 25 days, we trained 97 new employees over 9 batches.

## CONSTITUTION OF SUF

SUF is a registered company under Section 8 of the Companies Act, 1956 of Corporate Identity Number: U80102KA2011NPL061201

- 1. Under Section 12A of Income Tax Act DIT(E) BLR/12A/S-2320/ AAQCS5858M/ ITO(E)-3/2011-12/AAQCS5858ME20214
- 2. PAN No: AAQCS5858M
- 3. 80G: DIT(E)BLR /80G/398/ AAQCS5858M /ITO(E)-3/2011-12/AAQCS5858MF20214
- 4. Under Foreign Contribution Regulation Act 094421605, valid till 16/09/2025
- 5. GSTN: 29AAQCS5858M1Z7
- 6. CSR activities and the Registration number: CSR00001571

## **GOVERNANCE:**

SUF operations are audited regularly. SUF has been promptly fulfilling the obligations under different statutes:

- FCRA
- Income Tax Returns
- GST Filings
- Reports to Donors
- Annual Reports
- Having all policy documents in place like HR Policy, Financial Policy, Purchase Policy etc.

The Directors strongly believe in philanthropy true to the spirit of "not for profit". They do not benefit themselves through any form of remuneration or perquisites. Their contribution is in the form of time and expertise, all at their own personal expense.

The Directors operate without prejudice. In the realm of Unnati, they are driven by collective wisdom, compassion and desire to serve.

The Directors meet on a regular basis and all policy decisions are planned and finalized in a unanimous manner.

**I A Padmanabhan alias Ramesh Swamy** is the CEO of the Swamy Group of Companies. He joined his father's business immediately on completion of his bachelor's degree in BE (Mech) from MACT, Regional Engineering College, Bhopal. He today handles the logistics for many MNCs and Indian companies for the state of Karnataka.



Ramesh Swamy is involved in the day to day operations of Unnati. With an inspiring attitude and unbounded energy, he is among the select few, who have touched many lives in and around Bangalore.

Narayanan A S also known as Ramdas is the son of Sri S Anantaraman.

A rank holder in Printing Technology, he is managing a Flexor Packaging Plant by name MILAN PACKAGING, for over two decades. Mr. Narayanan is involved in training the youth in life skills and value education. He is also closely involved in the administration of the Centre.

**Dr.Randhir Mishra** is a Management Faculty at various B Schools in India. He has been advisor to the Board of SUF.

**Dr.Susheela Venkatraman** is an erstwhile Trustee of SUFT. She was till recently Principal Director, Information Technology at Asian Development Bank, Manila. She has completed her assignment and relocated to Bangalore.

#### **REMUNERATION TO DIRECTORS**

None of the Directors are paid any remuneration, fee or monetary reward of any nature.

#### **REIMBURSEMENTS TO DIRECTORS**

Directors don't claim any reimbursement for expenses incurred by them in the course of SUF activities.

#### **SUF MANAGEMENT**

Meeting of the Sr. Management team are held generally once a month, in which all the key decisions are taken. The meeting is attended to by the Directors as well.

#### **DESSIMINATION OF SUF ACTIVITIES / FINANCIALS**

The SUF activities, key milestones, reports and press coverage are announced during the programs and are featured on the Unnati website. The audited financials are also uploaded to the website for public viewing.

## **FUTURE PLANS**

Going forward into the year 2022-23, we plan to train 25,000 youth between Unnati and UNXT Program across the country.

#### NOTE OF GRATITUDE

The Directors record their deep appreciation and sincere thanks to all the donors and patrons for their unstinted support, monetary and otherwise. The Directors also record their appreciation to all the volunteers who have assisted in furthering the cause of SUF.



## **VISITS FROM CORPORATES:**

Ms. Manvi Bansal, CSR manager of Tesco Bengaluru Pvt. Ltd. visited our Unnati Whitefield Centre on this 30th September. Whitefield Centre is a Tesco sponsored, all women dedicated Centre.



We had the pleasure of having Ms.Sunanda, CSR from Omega Healthcare, interact with our youth and ChangeMakers. It was an inspiring and motivational experience. March 2022





## **VOLUNTEERING ACTIVITY SESSION**

Team Finastra had a virtual volunteering session with our students in June 2021



Team Unisys had a virtual volunteering session with our students March 2022



Training Program conducted for the students of P.E.S. College of Engineering, Phaltan.

We have conducted our pilot project UNXT --a 33 day program with Engineering students March 2022 by our Change Maker Ms. Divya Choubey.





# UNXT Batches conducted at various Government Colleges across Karnataka





## BAC (Become a Change Maker) ie. The TRAIN THE TRAINER PROGRAM FROM Batch 78 TO 85:

BAC is conducted at the Unnati premises by Unnati master trainers. Certain areas really need specialized training, specific to our operations, one of the points here is standardizing training for all the staff recruited with us, it also increases the potential for consistent implementation, increases employee morale and teamwork which results in an impactful program.





## **Events**

## Navaratri 2021

Wishing all peace and prosperity on the joyous occasion of Navaratri October 2021. As every year this year also it was decided to follow dress colour code at Unnati on all the 9 days of Navaratri. Both studenst and the staff followed the colour code.



## **Selection Day Process**



## **Placement Process**





# Valediction program from Batch 103 – Batch 114





## Annexures

Annexure 1 – Awards

Our Team winning the Tata Power NDPL award for organizing the SANGAM NGO MEET 2022.







#### Annexure 2 – Press Clippings:

Mr. Ramesh Swamy, Founder & CEO of Unnati and Ms. Sunanda Rangarajan, from Omega HealthCare participated in the 40th Valediction Ceremony at Tenkasi Unnati Centre and the goal of the next five years is to reach as many villages as possible, and provide training for more than 10000 youth with guaranteed job.



# கடையநல்லூர் செய்திகள் <sub>1h · O</sub> ...

ஒமேகா ஹெல்த்கேர் கம்பெனி ,உன்னதி பயிற்சி மையத்துடன் இணைந்து project 10000 என்ற ஒரு திட்டத்தை செயல்படுத்துவதற்கான விழா நடைபெற்றது.

இந்த திட்டத்தின் நோக்கம் என்னவெனில் அடுத்த 5 வருடத்திற்குள் 10 ஆயிரத்துக்கு மேற்பட்ட கிராமப்புற மற்றும் அனைத்து தரப்பு இளைஞர்களுக்கு பயிற்சி அளித்து அவர்களுக்கு வேலை வாய்ப்பை ஏற்படுத்தி தருவதாகும் இத்திட்டம் சம்பந்தமாக மாணவர்களுடன் திருவாளர் . ரமேஷ் சுவாமி உன்னதி நிறுவனர் அவர்கள் மற்றும் ஒமேகா ஹெல்த்கேர் சுனந்தா ரங்கராஜன் கலந்துரையாடல் நடத்தினார்கள்.

ஒமேகா ஹெல்த்கேர் சுனந்தா ரங்கராஜன் அவர்கள் தலைமை வகித்தார். இளைஞர்கள் மற்றும் கிராமப்புற மக்கள் இதில் இதில் கலந்து கொண்டார்கள் . விழாவினை தென்காசி குத்துக்கல்வலசை உண்ணதி சென்டர் பணியாளர்கள் ஏற்பாடு செய்தனர். முடிவில் மேற்பார்வையாளர் திரு.ஷேக் நன்றியுரை கூறினார்.

#கடையநல்லூர் #kadayanallur\_news #kadayanallur #கடையநல்லூர்\_செய்திகள் #tenkasi





## **Other Center Activities**

























## Annexure 3 – Donor List for year 2021-22

You can find the full list of donors whose contributions have greatly helped us:

AAJEEVIKA ALKA TAPARIA ALLSTATE SOLUTIONS PVT LTD AMARESH N B AMBUJAM SUBRAMANIAM AMBUJAVALLI D ANALOG DEVICES INDIA PVT LTD ANANTHANARAYANAN M K ANNEMARIE PADIYATH ARPAN FOUNDATION INC. ASCENDAS GIVE FOUNDATION ASHA JASWANT SINGH THAKUR **BALAJI BRINDAVAN** BANUMATHI **BENEVITY INC BHAGIRATHI RAGHUNATHAN** BHASKAR VASUDEVAN CHANDRAKANTH K K **CINI JAISON** DAMODHAR PATHI DHEERAJ T T DHISHAT B MEHTA DINAKAR KINI DINDIGUL VISWANATHAN KRISHNAN ESSEL SOCIAL WELFARE FOUNDATION EXXON MOBIL SERVICES & TECHNOLOGY P LTD FUND TECH INDIA PRIVATE LIMITED GEETHA G GIVE FOUNDATION INC. **GIVE INDIA GIVE2ASIA** GURURAJ **GURURAJ H KURUBARAHALLI** HARIHARAN SUBRAHMANYAN HARISH GANAPATHY HELPYOURNGO FOUNDATION HSBC SWADES

HTM HYDRAULICS PVT LTD HYDROLINE PRODUCTS PVT LTD INDIA DEVELOPMENT SERVICE INTERTRUSTVITEOS INDIA IYER H V JAGADISH PAI M S JASWINDER PAL SINGH SWANNI JAYANTHI VENKATESWARAN JAYARAMAN VISHWANATHAN JAYESH BHUPENDRA SHROFF KABRA S M **KARAN AHLUWALIA** KATRAK D H KISHORE GOVINDE KNOWISE LEARNING ACADEMY INDIA PVT. LTD **KRISHNA TEJA KRISHNAN S** KUMAR SUBRAMANIAM KUMARA RAMASWAMY R LOKESH MADHAV VENKATESWARAN MADHUSOODAN R V MAHENDRAN AYYASAMY MAHESH VENKATESWARAN MALATHI NAGARAJ MEENA HARIHARAN MEENAKSHY **MICROCHIP TECH (I) PRIVATE LIMITED** MINAKSHI PRABHU MOORTHY K N MOTHER LAND HOSPITALITY PRIVATE LIMITED MUFG BANK LIMITED MULTIFLEX POLYBAGS PVT LTD NARAYANAN A S NASSCOM FOUNDATION NIRMAL KUMAR TAPARIA NIRMALA G



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