## NORTH WEST BODYSHOP SUPPLIERS

#### INDEPENDENT PROMOTOR OF MAIN DEALER PARTS, SERVICES & EQUIPMENT

## The newsletter supportling bodyshops!

Mick Barrett Northern Accident Repair Centre collecting his award for Vizion Bodyshop of the Year

#### COME ON ENGLAND!



Today more than ever, the importance of creating an outstanding blueprint for automotive repair is an integral part of Proper and Safe repairs.



Ask some simple questions at the start of doing an estimate as to who was to blame for the accident – you will be surprised as to how willing customers are in....



My name is Mike Monaghan and I've been in the industry for over 47 years. I've owned bodyshops and garages and I founded the MVRA (Motor Vehicle Repairers Association) in 1988 till 2009.



With standards and regulations changing with the HSE, insurance companies tightening their belts and the importance of being compliant with the BSI standards.

#### Kirsty Mellon Recruitment Why choose a recruiter?





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#### Future 2024 Magazines:

#### Sept/October November/December

#### **Previous Newsletters**



## **NWBS Newsletter**

Hi Welcome to the SUMMER 2024 edition of NWBS Newsletter. Lets all hope we start to see a bit of Summer soon.

What a few months we have had since the last edition, I attended the Stellantis Bodyshop Network Conference and then the ILC ARC 360 Conference in June and it was great to see

Bodyshops/Manufacturers/Insurance Companies discussing the future of our fantastic industry.

As you all know Claims numbers are down but I still see lots of bodyshops very busy and working hard to grow/develop their businesses.

I am really grateful for the amount of phone calls/emails/whatsapp/text messages I get asking for various things "Neil who do you know who can supply .....?"

If I don't know who can supply a product or service I will know someone who does so please don't hesitate to get in touch if you need any products or services that you can't see on my linecard.

You will see two Bodyshop spotlights in this edition - If you would like to feature as a Bodyshop it is FREE just get in touch.

If you would like to advertise your products/services in the newsletter please give me a call 07917 868203.

As always thanks very much for the business you all give me on a daily basis.

Enjoy the Sunshine when it comes and I hope you have fantastic holidays when they come around.

Regards Neil Buckley North West Bodyshop Suppliers Ltd Mob: 07917 868203 Email: <u>neil.nwbs@outlook.com</u>

### NWBS – NEIL BUCKLEY? WHAT MAKES HIM STAND OUT FROM THE CROWD?

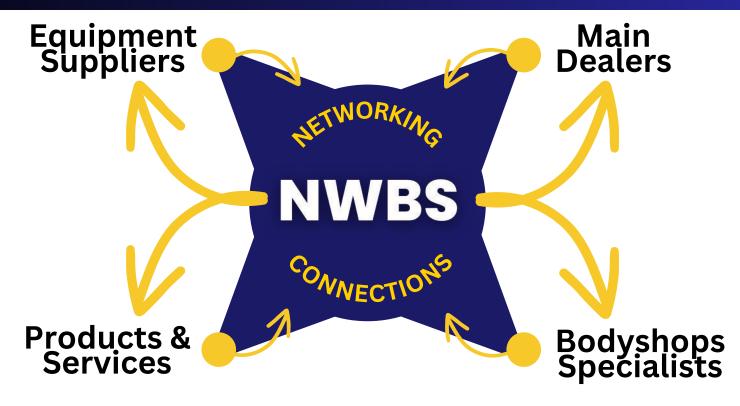


I am a dedicated sales professional with a passion for helping and supporting my customers. My commitment to excellence is demonstrated by my drive to succeed, which has enabled me to specialise in helping main dealers and other partners sell parts and their products and services to the motor trade.

#### **MY EXPERTISE**

My expertise in this area makes me a valuable asset to any team or organisation that values customer service and sales success. My customers can trust that I will go above and beyond to meet their needs and ensure their satisfaction. Overall, I am an exceptional professional who is committed to making a positive impact in the Motor Trade industry. Contact me on 07917 868203.

## NORTH WEST BODYSHOP SUPPLIERS LTD NWBS = YOUR ONE STOP SHOP



Number E-mail 07917 868203 neil.nwbs@outlook.com



BROCHURES POSTERS STICKERS LABELS VINYL SIGNBOARDS BACKLIT BANNER INVITATION BUSINESS CARDS NOTE PADS & MUCH MORE...

## Printright Commercial Colour Printers



"OMC Motor Group are incredibly proud to share that our Bodyshop Manager, Anthony Bamford has chosen to #BraveTheShave to support his mum as she battles breast cancer. Anthony's inspiring act of solidarity ensures his mum knows she's not alone in this fight. Not only is Anthony standing by his mum's side, but he's also raising funds for her favourite charity, Maggie's. Maggie's provides unparalleled support to those affected by cancer and their families, making a real difference in countless lives. Anthony's mum is deeply grateful and immensely proud of his bravery and the generosity he's shown. Together, they're making a powerful impact and spreading hope. Join us in supporting Anthony and Maggie's by contributing to this heartfelt cause below:

Anthony Bamford is fundraising for Maggie's Centres (justgiving.com) "



# **COMPLETE** GARAGE SOLUTIONS

### CARRYING OUT BODYSHOP EQUIPMENT INSPECTIONS TO INSURANCE, BSI AND THE HSE STANDARDS NATIONWIDE!

Equipment inspections in Bodyshops are becoming a requirement.

With standards and regulations changing with the HSE, insurance companies tightening their belts and the importance of being compliant with the BSI standards. Making sure your equipment is working within the industry standards is now more important than ever.

Complete Garage Solutions strive to make sure you have peace of mind throughout the whole process, detailed reports and certification will be produced to present to your insurance provider and an examination itinerary for your service supplier, enabling them to carry out any remedial or major repairs with ease, creating less downtime in your workplace.

**0161 758 3000** www.completegaragesolutions.co.uk hello@completegaragesolutions.co.uk Unit 3 Demmings Rd Ind Estate, Cheadle SK8 2PP



## **RELIABLE, EXPERIENCED AND COMMITED**

## BODYSHOP EQUIPMENT INSPECTIONS

## HOW?

Our skilled competent engineers throughout the UK carry out the inspections to statutory requirements, completing all aspects on site to minimize disruption to your business's operations. Following inspection, you'll receive your reports and certificates through our online portal.

## WHAT?

### What Garage Equipment can be examined?

If you rely on anything within your repair centre to lift something, such as Service Ramps, Engine Cranes, Jacks and Axle Stands, it should be inspected under LOLER, which is the Lifting Operations and Lifting Equipment Regulations 1998.

Any small tooling inclusive of Torque Wrenches, Tyre Inflators, Pressure Gauges, Power Tools, should be inspected under the Provision and Use of Work Equipment Regulations 1998 (PUWER).



## WHEN ?

Complete Garage Solutions will ensure scheduled 6 monthly inspections **ON TIME** to properly maintain and care for your assets.

## WHY ?

Your business is required to ensure the safety of your workforce and make certain your equipment isn't a danger to any working persons. Advice, recommendations and inspection engineers will keep your workplace safe, operational and compliant. Ensuring minimal disruption.

### 0161 758 3000

www.completegaragesolutions.co.uk hello@completegaragesolutions.co.uk Unit 3 Demmings Rd Ind Estate, Cheadle SK8 2PP



## **RELIABLE, EXPERIENCED AND COMMITED**



## 10 Tips Every Estimator Should Be Following

Today more than ever, the importance of creating an outstanding blueprint for automotive repair is an integral part of Proper and Safe repairs. Creating a roadmap of how the vehicle is going to be repaired provides the most accurate and efficient methods of repair and ensures that every standard operating procedure (SOP) is being met. In I identify that "Doing a complete repair blueprint has been identified as a key to improving efficiency in a repair facility." Here Is A List of What We Recommend As The 10 Keys to Complete Estimating:

1. Have an SOP For the Estimating Process Develop a systematic approach to writing a complete estimate and ensure that it's repeatable. Most importantly, follow it on each vehicle blueprint.

2. Training Take the time to be educated on today's automobiles and the technology associated with them. Anyone who endeavors to repair an automobile should know how the system really functions before they can repair it. The same holds true for anyone that is tasked with writing a damage appraisal. If an estimator is not armed with the knowledge of how systems function or which parts are HSS or UHSS and what estimators are allowed or not allowed to do by a specific manufacturer, an estimator may not be able to write a complete estimate.

3. Pre-Scan The importance of doing a pre-scan or health check on every vehicle that comes into a facility will help ensure that every system is functioning as designed. Not doing a pre-scan is like going to the doctor and expecting him to know what's ailing the patient without verbalizing any symptoms.

4. Photographs Photographing everything around the vehicle is just as important as writing a good estimate. Pictures help ensure that everything on the vehicle is captured, including damage associated with the loss and any pre-existing damage. Documenting everything helps remove doubt as to what the vehicle came into the facility with.

5. Know and Understand The Estimating Platform Becoming an expert on the software that repair facilities use not only makes an estimator more efficient, but assists in getting everything that is "Not Included" for the database a repair facility is using. The procedure pages have been commonly referred to in our industry as "the profit pages."

Tim Kelly MotorClaimGuru Ltd / MSOE MIRTE C.A.E. EngTech. Appropriately Qualified Person ( AQP) / Managing Director and owner at MotorClaimGuru Ltd.

## 10 Tips Every Estimator Should Be Following

6. Research and Access the OEM Repair Information This an important aspect of writing a repair blueprint. This includes any TSB's, Technical Bulletins, OE Recalls and specific airbag replacement matrices that might exist. Without the knowledge of how the OE wants the vehicle repaired, it may be difficult to repair the vehicle correctly. Most of the time, repair facilities do an outstanding job of accessing repair procedures and writing an accurate damage appraisal. These repair procedures should get into the hands of the ones actually doing the work and the repair technician!

7. Teardown The teardown process helps the estimator see any hidden damages that can easily be overlooked with a simple repair plan without removing components. The best estimators in this industry do a complete teardown, photograph and write a complete blueprint.

8. Identify One-Time Use or Non-Reusable Components There are a number of specialized fasteners and parts that certain manufacturers have deemed as non-reusable. Identifying these at the earliest stages of the estimating process will help ensure that a repair facility is not faced with supplements at the tail end of the repair process for parts that may be special order, or back-ordered, thus affecting the total cycle time.

9. Identify Any Needed Sublet There may be instances where a repair facility may not have the necessary equipment or technician in-house with which to perform certain operations, and therefore will need to sublet those operations. Identifying these early helps ensure the most efficient cycle time on the entire repair.

10. Post-Scan Just as important as the Pre-Scan is the Post-Scan—or final health assessment. Everything that a repair facility does on today's automobile has the potential to set a fault code (DTC) or digital fingerprint. Even simply realigning a mirror or door handle may set a fault code. The Post-Scan process can help determine whether or not the repair process has been completed properly and safely. It's at this point where a technician is able to clear any codes that were originally set during the collision or that may have been added through any touch points. Finally, it gives the repair facility the opportunity to provide a clean bill of health to their customer that will delight them in knowing that their investment has been well taken care of.

Want to improve the profitability of your bodyshop? Contact www.motorclaimguru.co.uk





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Colours - Various Metallic

£159.99 + VAT

Important please note the following - No processing fees

## Call our team now on 01995 641146

## View UK Carline Brochure

## Master the Art of Social Media for Bodyshops: Tips from Industry Experts!"



Leverage Visual Content: Use high-quality images and videos to showcase your bodyshop's services, beforeand-after transformations, and detailed tutorials. Visual content is more engaging and can significantly increase user interaction on platforms like Instagram and Facebook.

Highlight Customer Testimonials: Share customer reviews and testimonials prominently. Positive word-ofmouth in the form of social media posts can boost credibility and attract new customers.

Run Targeted Ads: Use social media advertising tools to target local car owners. Platforms like Facebook and Instagram offer detailed targeting options based on location, interests, and behavior, ensuring your ads reach the most relevant audience.

**Engage Regularly:** Consistent engagement is key. Respond promptly to comments and messages, and actively engage with other local businesses and profiles. This builds a community around your brand and can lead to higher engagement rates.

**Offer Promotions and Discounts:** Use social media to offer exclusive promotions or flash discounts to your followers. This can increase loyalty and encourage followers to share your page with their networks.

Use Hashtags Wisely: Research and use hashtags that are popular among car enthusiasts and local customers. This increases the visibility of your posts to a relevant audience who are more likely to be interested in your services.

Create Educational Content: Share tips on vehicle maintenance, the importance of regular servicing, and how to spot potential issues. Educational content positions your bodyshop as an expert in the field and can help build trust with your audience.

**Collaborate with Influencers:** Partner with local influencers or automotive bloggers who can review your services and share their experiences. This can expose your brand to a wider audience and bring in customers who trust the influencer's recommendations.

Monitor and Adapt: Use analytics tools provided by social media platforms to track the performance of your posts and campaigns. Analysing what works and what doesn't allows you to refine your strategy and improve your return on investment.

**Celebrate Milestones:** Share milestones and achievements with your audience, like anniversaries, service expansions, or awards. Celebratory posts can humanise your brand and help build a more personal connection with your audience.



### Sagola: Your Partner in Bodyshop Perfection, from Start to Finish

For over 65 years, Sagola has been a leading name in professional spray paint equipment, dedicated to helping body shops achieve flawless finishes every time. After the acquisition of Sagola by Elcometer, the representation in the UK has been reinforced and are now expanding the distributor network to support automotive body shops throughout the country.

The extensive range of Sagola products goes beyond just industry leading spray guns, offering a complete ecosystem designed to guarantee quality at every stage of the refinishing process.

From air filtration to air heating, spray guns to drying guns, air brushes to personal protection equipment, Sagola's range of reliable, robust spray paint equipment is designed to be easy to use and even easier to maintain. The Metal to Metal Technology found within the spray guns means there are no packings, joints or seals in the fluid area, making them extremely easy to clean, with minimal maintenance.

The recently launched NEW Sagola 4600 features everything you expect from an industry leading spray gun and more. Now with DFT (Dynamic Flow Technology<sup>™</sup>), which provides a flawless finish even at lower working pressures, the New Sagola 4600 provides a more even and uniform paint distribution, from top to bottom. This makes it ideal for difficult base colours such as metallics, silver, and pearls. It also minimises common paint defects like shadows, patch coats, and striping.

If you would like to know more about Sagola or to arrange a free demonstration, contact your local distributor. For distributor enquiries please contact <u>global.sales@elcometer.com</u>.

Partsxchange Team Rob, Milly and Calum

0000

British

Bodyshop Awards

e to Manchester

The team won, People's Choice Dealer of the year where all employees of the company get to vote to who they think is the most people centric site is.

### **Mike Monaghan**

M +44 7496 543555 E mike@auto-motivate.com

www.auto-motivate.com



## Om auto-motivate

I knew it was going to be a challenge, but I also knew it was going to prove to be the one areas of business in my beloved industry that was missing, and could provide the biggest shift in performance, for those open minded enough to explore the opportunity.

By now, you'll know you already have a successful business, covered most of the challenges and conquered them, even though many of those challenges happen again and again. Same shit different day, but you succeed!

My core message is this! It does not need to be as difficult as it can feel at times, in fact it can be smoothed out, fun and highly rewarding.

They say the devil is in the detail and that's true. If we are not paying attention to the details those marginal gains will be lost or worse never found. I believe our industry is simple: its product, process and people.

1, Secure the product supply (cars).

2, Make sure your processes are perfect and then check them again, review and adjust them constantly. (fine margins = big improvements)

3, People- your biggest underutilised asset. Train their soft skills not just their technical ones. This is where the biggest gains are found.

Your biggest enemy is time, you'll never believe you have enough. I disagree, you always have enough, it's more about are you using what you have effectively?

Don't get lost in BUSYNESS.

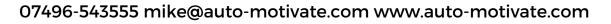
For this article, I'll leave you with two of my favourite lines:

1, Good is not enough if better is possible!

2, If the rate of change on the outside, is greater than the rate of change on the inside, you've already lost the game.

I hope to write again, if you like this and let Neil know!

**Mike Monaghan** 

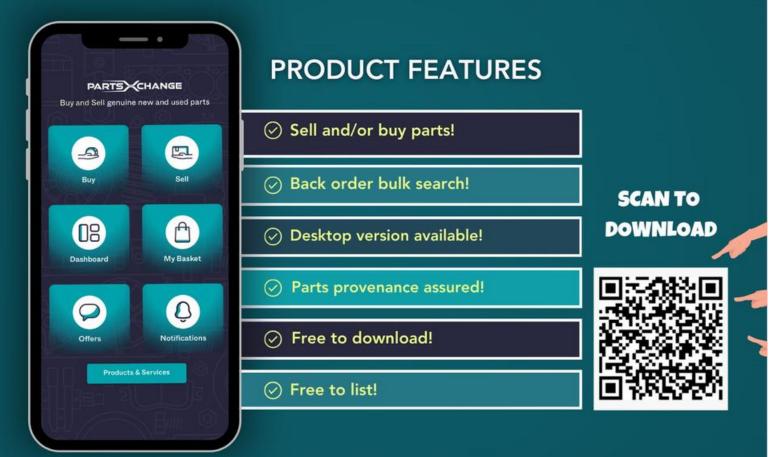






## WHEN INNOVATION MEETS APPLICATION

Discover PartsXchange: Your Collision Industry Solution. Simplify sourcing parts, streamline repairs & boost efficiency.



## FREE SOME SPACE SELLING UNWANTED STOCK

Claims are down Get your parts profit up!

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### ATTICUS INSURANCE

We take pride in our Platinum Partnership with the top Bodyshop trade association in the UK and our ongoing collaboration with prominent bodyshop consultants.



#### ATTICUS INSURANCE

Tel:01562 543581 Email:info@atticusinsurance.co.uk

### IT'S A PERFECT TIME TO REVIEW YOUR INSURANCE COVERAGE

As some of you may have noticed during your insurance renewals this year, the UK insurance market is consistently raising rates for both Personal and Business policies, including Motor Trade Insurance. Typically, most insurers are imposing an average rate hike of 10% for businesses with a clean claims record in the past year.

#### WAYS WE CAN ASSIST

In our team, we bring over 35 years of valuable experience supporting Bodyshops and Commercial Body Builders.

We have forged solid partnerships with leading Motor Trade Insurers and are acknowledged as brokers who understand the risks in this industry.

Our thorough assessment will examine your current insurance coverage and suggest enhancements to optimise your overall policy.

#### A RECENT REVIEW BY A NBRA MEMBER

I'd like to give a big shoutout to Atticus, one of your supplier members. They helped me save nearly £3,000 on my insurance renewal. Interestingly, they worked with the same underwriter and did an outstanding job.

- Highly professional
- Incredibly helpful
- Thoroughly explain details
- Available after hours to provide reassurance

WE HAVE SAVED OVER £60,000 IN PREMIUMS FOR THE BODYSHOP INDUSTRY IN 2023



#### **LUKE JONES**

MD Atticus Insurance

Insurance premiums continue to rise for all types of insurance products . It is essential to collaborate with an insurance broker who provides personalised guidance and guarantees that the renewal choices proposed are best suited to your business requirements. As an independent broker, we take pride in delivering a first class service to all our clients and safeguarding their interests at all times.

## Why choose a recruiter? (me specifically)....



#### **Kirsty Mellon**

#### Managing Director at Kirsty Mellon Recruitment

Mobile 07983854905

Email info@kirstymellonrecruitment.co. uk

## Automotive recruitment covering the UK

## I'm an automotive recruiter with over 8 years' experience within the accident repair and dealership world.



Fave drink: Strawberry daquiri (frozen holiday ones are the best) Fave food: Pizza

Fave hobby: Throwing weights around at the gym Loves travelling and exploring new places Hates flying ants and being cold

Random fact about me: I'm the oldest of 10 children, 6 sisters and 3 brothers.

#### Easy peasy.... It'll save you time and money! Yes, money as well! Let me tell you a story.

Gareth needs staff. Gareth's Bodyshop is losing money because he doesn't have enough staff to get through the work. None of Gareth's mates know anyone who's looking for work. Gareth now has to pay for job adverts. He also has to pay if he wants to have a look on CV websites and contact potential candidates and it's expensive, Gareth had no idea. Gareth's falling behind on his workload and family time because he's having to make time to look at CV's and interview people and still hasn't had any luck. Gareth is losing patience with it all.

Here's where I come in (the recruiter I mentioned that you should choose):

 $\cdot$  I already have a database of vetted candidates plus I have access to other cv databases, if I need them

- $\cdot$  I've been in automotive for near on a decade so I'm familiar with the industry
- $\cdot$  All of my time can be spent trawling through potential candidates
- $\cdot$  I'll pre-screen them before I send the CV to you, to make sure they're suitable
- $\cdot$  I'll even cover the cost of advertising your jobs

## Easy peasy.... It'll save you time and money!



All you have to do is tell me what staff you need, and then interview the lucky candidate, who I'm confident will be exactly what you're looking for.

There is a fee, of course, this is my job afterall, but we can talk about that and you won't pay anything until the successful candidate starts work!

What have you got to lose?

Call me on 07983854905 or email info@kirstymellonrecruitment.co.uk





CMG are proud of over 40 years servicing the industry with the only complete recovery solution for every kind of breakdown or accident.

- Vehicle accident recovery
- Stolen vehicle recovery
- Vandalised vehicle recovery
- Off road vehicle recovery
- Burnt out vehicle recovery
- Immobilised vehicle recovery
- Extreme weather vehicle recovery
- Multi Vehicle recovery

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- Reporting and Management Software support
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- Bespoke Customer Portal
- Vehicle tracking



See us in action

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Mick Barrett Northern Accident Repair Centre collecting his award for Vizion Bodyshop of the Year

The Management – Northern Accident Repair Centre team – Andy Beswick, Dale Ryder, Mick Barrett, Darren Pennington & Neil Bennett



# FIX AUTO UK NATIONAL NFERENCE 2024

Sherv Willia

A LKQ

100 H

Susan Bridgestock from Fix Auto Manchester East won Region 2 Employee of the Year award at the recent Fix Auto Conference, Well Done Susan.



FIX AUTO UK NETWORK EMPLOYEE OF THE YEAR 2024

**REGION 2** 

FIX AUTO UK I NATIONAL CONFERENCE I 2024 PRESENTED BY SUSAN BRIDGESTOCK



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#### **Our services:**

- Servicing of every make and model of spraybooth across all industries
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- Legislative testing
- Equipment calibration
- Breathing Air Quality (BAQ) testing
- WallMan supply and maintenance
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#### <u>www.betagroupltd.com</u> 01706 878330.









We are delighted to announce that Walton's has been honoured with the prestigious "S&G Response Car & LCV Repair Partner of the Year" award at the BBA 2024. This accolade is a testament to the unwavering dedication, determination, and hard work demonstrated by our entire team.

Our successful partnership with S&G has always been built on mutual respect and a shared commitment to excellence. We are grateful for the opportunity to collaborate with professionals like Nick, Sean, Andy, Chris, and all their team members. Their recognition of our performance is deeply appreciated and motivates us to continue delivering great service.

Thank you to everyone at S&G for this incredible distinction. We look forward to many more years of shared."



## We are accepting advertisements for the Sept/October Edition!

## Contact Neil on: 07917 868203



For Any Suppliers not listed contact Neil on 07917 868203



LIMITED EDITION

## £324.95

## THE PROLITE CARBON EDITION

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#### NDRTH WEST BODYSHOP SUPPLIERS LTD.

#### 15m Tundra Air Hose

Working tempersature range: -40°C Resists kinking even under pres-

Hose Length: 15m Normal List Price £48.47 + VAT Special offer price £39.00 + VAT



#### 30m Flexible Hybrid Polymer Hose

not work against you during operation. Chemical resistance Kink resistant in sub-zero working temperature (-40° to + 80°C) Easy coiling after use Heavy Duty PVC Bend Restrictors on both Normal List Price £85.80 + VAT Special offer price £69.00 + VAT



#### **Rechargeable Head Light**

Medium White light (150lm), flashing white ight, red light and flashing red light. Hands Free Sensor switch. Type-C fast charging port protected by Normal List Price £12.50 + VAT Special offer price £11.00 + VAT



#### Rechargeable Slim Floodlight

settings emitting either 400 or 800

Operation Time: Approx. 2 to 4

Normal List Price £50.00 + VAT Special offer price £35.00 + VAT

Intrinsically Safe FlashLight						
Part Number: J	XPP-5422GM					
Integrated magnet: the handle and Power comes fro batteries (No	the pocket clip. m 3 AA premium	of				
Lumens	Flashlight - 210 Floodlight - 130 Dual Light - 285					
Run Times (Hrs)	Flashlight - 14 Floodlight - 20 Dual Light - 10					
Beam Distance	187m					

Normal List Price £71.00 + VAT Special offer price £49.00 + VAT

Please contact: Neil Buckley / Tel: 07917 868203 / Email: neil.nwbs@outlook.com

20m Tundra Air Hose Tundra/Air lose Working tempersature range: -40°C Hose Length: 20m Normal List Price £68.30 + VAT Special offer price £55.00 + VAT

#### 15m Safety Spring Rewind Hose Reel

automatic rewind system which prevents the hose from bunching when retracting the hose back. The

Comes complete with 3/8" to 1/4"

Normal List Price £173.88 + VAT Special offer price £130.00 + VAT

additional flashlight function. Lithium-ior

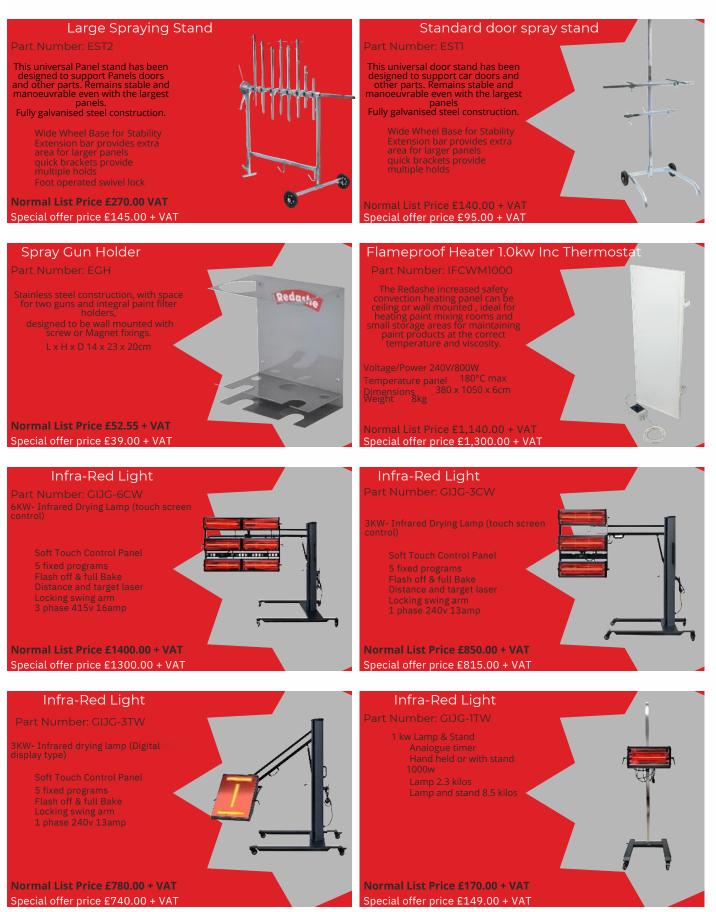
Special offer price £20.00 + VAT







#### NDRTH WEST BODYSHOP SUPPLIERS



Please contact: Neil Buckley / Tel: 07917 868203 / Email: neil.nwbs@outlook.com





The School of Thought Automotive in collaboration with Autotech Academy launched the very first Automotive Careers Week (AWE 24) which took place from 15th April - 19th April 2024.

A call to action for the industry. By having a dedicated week will present the automotive sector as an exciting career choice for school leavers, address the current skills gap, and empower automotive employers to recognise the importance of offering work experience and apprenticeships to young people.

School of Thought have created a FREE directory to make it easy for young people in education to find automotive employers from all sectors.

While emphasising the pivotal role of work experience in nurturing young talent and addressing the industry's skills gap School of Thought will also provide a new website designed by young people for young people showing the diverse career paths available within the automotive sector.

The School of Thought Automotive was established in 2019 as a not-for-profit organisation to elevate the profile of the automotive industry in school years 9 to 11, targeting pupils, parents, and educational institutions. Our new website <u>www.schoolofthoughtautomotive.co.uk</u> has been developed for young people to find out more about the careers in the industry. There is also a section showcasing current partners from all the industry giving visitors the chance to understand that we have an industry that is more than spanners and sprayguns.

By being in this National directory companies will become visible to pupils and students looking for work experience, apprenticeship or job opportunities and it's really easy to register on the School of Thought website.

"In today's fast-changing automotive world, the importance of attracting and retaining young talent cannot be overstated. The automotive industry is steeped in myths and perceptions, with many believing there are limited progression opportunities,"

"Through a National Automotive Careers Week, our united aim is to change this narrative and showcase the automotive sector as an innovative, diverse, and exciting career route and attract a new generation.

We need to work collaboratively as an industry to attract young people to the automotive sector before they enter further education and work experience is a vital way to achieve this leading on to more apprentices Therefore, we are encouraging as many organisations as possible to sign up and commit to offering at least one young person a work experience placement in the new School year"

comments Dave Reece, founder of The School of Thought Automotive.

For more information about National Automotive Careers Week 2025 or getting on the National Directory and how to get involved, please visit<u>www.schoolofthoughtautomotive</u> or email Dave at dave@ready4work.uk

## HORIZON ACCIDENT REPAIR GARAGE

Introduction to Horizon Car Repairs, an independent, familyrun body shop with a proud tradition of excellence. Our new site in Poynton, which opened in April 2024, represents a significant expansion of our services and capabilities, allowing us to cater to a broader range of vehicles and repairs.

At Horizon Car Repairs, we specialise in everything from minor repairs to large structural damage for all makes and models of vehicles. Our commitment to quality is demonstrated by our BSI10125 certification, ensuring the highest standards in vehicle body repair.

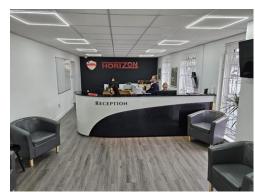
Our new Poynton facility is equipped to handle a variety of vehicles, including large vans, motor homes, and caravans. We boast three state-of-the-art booths: one for commercial vehicles, one for semi-commercial vehicles, and one standard booth. This expansion enables us to serve an even wider range of customer needs with efficiency and precision.

We also offer comprehensive services for non-fault claims, providing free courtesy vehicles and eliminating excess charges to ease the process for our customers. Whether you're a retail customer, an insurance client, or part of a fleet operation, we are ready to meet your needs with professionalism and care.

Our grand opening event in June was a resounding success, and we are excited to bring our enhanced capabilities and exceptional service to the Poynton community and beyond.

Thank you for considering Horizon Car Repairs for your vehicle repair needs. We look forward to serving you.













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Shalliker Autobody repair was established in 2016 by Andrew Shalliker who has over 25 years' experience in the car body repair industry, his knowledge proves invaluable and can only be attained through workbased learning.

The company has now doubled in size and includes top of the range equipment such as a new spray booth and a chassis jig. By investing in the company, it shows we provide high quality repairs.

This also shows through our customer relationships, we have built a strong rapport with our customers who always return, which we are always thankful for.

Shalliker Autobody now has a good team of employees who share the importance of a high standard of repairs. Andrew's wife, Lauren has also joined helping run the business side of the company on 2021.

In 2024 the business has seen a huge increase in demand thanks to gaining new contracts and we are working towards BSI Standard.

#### **Shalliker Autobody Repair**

Unit 1E Sefton Lane, Maghull, Liverpool. L31 8BX. 0151 526 3800 / 07514 293 989 Office@Shallikerautobody.com Accounts@Shallikerautobody.com

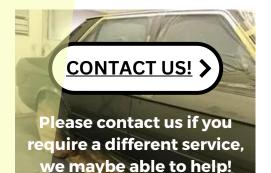
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### 5 Tips to securing non-fault repairs.

1: Ask some simple questions at the start of doing an estimate as to who was to blame for the accident – you will be surprised as to how willing customers are in providing their views, particularly if its not their fault.

2: Remind your customers that they paid for their insurance to cover them should they cause an accident, and not for the benefit of the other driver.

3: Advise them that should they claim on their policy, fault or non-fault, they will pay up front their excess amount.

4: Also confirm to them that their policy is effected if there is a claim . Even if its isn't their fault, their policy will have a claim registered against it, and this WILL affect their premium amount, come the time of renewal.

5: Finally make them aware that if they let their insurer choose the repairer, then they will only be offered a small courtesy car while their car is being repaired. However by following your recommendations, they will be provided with a vehicle similar in size to their own.

#### There is only one way to ensure that;

A: Your client doesn't pay an excess

RODY

B: They keep their insurance no claims status clean

C: They get provided with a like for like replacement vehicle

#### D: And they have all the hassle and stress taken away from them

and that's to allow a specialist company to take the claim directly to the third party insurers on their behalf. If you follow these steps you will secure more repairs, securing top labour rates, being paid in 24Hrs, and you will earn more from your hire commissions.



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Our OE Diagnostic equipment, software & security access allows us to complete OE ADAS Calibrations and safely program, code & configure new control modules Headlights, S-Racks, Radar, Airbag, Keys etc.

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- Calibration certificate available upon request

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- Windscreen removed or replaced
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Please Contribute to our Newsletterl We are constantly searching for content related to charitable events or fundraisers that your company is involved in. Please send us any relevant pictures and text to help support your cause.









The team from Parts North West enjoyed a lunch recently as a reward for their 2023 success at the Stellantis & You excellence awards. The team won, People's Choice Dealer of the year where all employees of the company get to vote to who they think is the most people centric site is.

NDRTH				

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