

Curated Furniture Packages

Introduction





email theamble@studiolambiotte.com with questions



AMBIOTTE LLC

contact: theamble@studiolambiotte.com

About Us

Studio Lambiotte has been creating authentic mountain retreats in California, Colorado, and Utah for the past 15 years. We design sustainable, timeless interiors that take their cue from the architecture and native environment of a place. And we believe that even the most refined and luxurious homes, should be fun and unpretentious.

As the principal interior designer for The Amble, we have been integral in creating your new home in Steamboat since day one. In concert with the design/build team we have brought The Amble to life by carefully curating every aspect of the building, including floor plans, finishes and common area furniture.

In continuation of our involvement, Studio Lambiotte is pleased to offer the following semi-custom furniture packages to take the design of your residence across the finish line, and truly make it your home.

This offering is intended for those who care about their home interiors but do not have the inclination to spend a lot of time customizing the look or outfitting every area. You care about quality and have style, but want an easy, streamlined, turnkey solution.

If you prefer a more custom approach that caters to your specific tastes and desires, please reach out to us about our fully custom design solutions.

Welcome to The Amble, we look forward to working with you and turning your residence into your home!



About the Package

Bespoke, and rooted in Steamboat

We have crafted a cohesive package for your home that is inspired by the rich history of Steamboat's ranching community and status as a quintessential ski town.

Your home will provide a serene setting to welcome you home after your day of adventuring, while rich textures and layers effortlessly bring the outdoor landscape in.

Comfort, durability

This package is inviting, functional, and practical. All items will be geared to withstand the wear and tear of an active mountain lifestyle, so you do not have to worry about your furniture while you're on vacation, or while your home is being rented.

Equally important, all furniture will be comfortable, and geared towards lounging with friends and family around a movie or game night.

Streamlined and all-inclusive

We have accounted for literally everything you may need for your home, from furniture and art, to mattresses and wine glasses. We will also handle all decorative lighting, window treatments, AV needs, and closet buildouts.

All you have to do is pick a package, we will handle the rest!



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Pricing

Pricing to meet your needs

Your package will be offered at two different price points:

Our <u>Essentials</u> package is geared toward buyers who want to stretch their dollar, while achieving a phenomenal look. You want a high quality product that feels good, lives well and represents a smart value.

Our <u>Elevated</u> package will be appealing to those who prefer a more custom home, and are willing to pay a bit more for a higher-end product. You want your home to be practical and livable, but also bespoke, with some unique pieces sprinkled in.

Please reach out to us directly with your residence number, and we will provide you with estimated pricing for the following:

- · core furniture items, including decorative lighting
- kitchen, bedding and bath essentials
- art and accessories, including decorative bedding
- custom bunkbeds (versus off the shelf)
- window treatments
- audio visual
- custom closets (versus the standard rod and shelf provided by the building)

About the Process

Step 1. Introduction

December 2024 through May 2025

Upon your request we will send you materials with:

- A typical two bedroom floorplan
- Inspiration imagery
- Storyboards for each price point containing: furniture, art and some accessories
- Preliminary pricing (available March 2025)

Step 2. Reservation and Initial Design Work

April 2025 through June 2025

If you would like to move forward, we will share a draft Purchase Agreement for your review and request for a 10% nonrefundable deposit.

Once your 10% deposit is received we will curate a furniture package for your specific residence with the following:

- dimensioned floorplans with scaled furniture for your exact residence
- a detailed list of all furniture with descriptions
- specifications for any add on services you require, including: kitchen, bedding and bath basics; art, accessories and decorative bedding; custom bunkbeds; window treatments; AV specifications and/or custom closet designs.
- imagery for all items listed above

At this juncture, if there is anything you would like to change or swap we will accommodate your requests, charging an hourly fee at then current rates.









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Process cont'd

Step 3. Purchasing

October through December 2025

In October 2025 we will present a final furniture package including:

- final selections, calling out any last minute substitutions we might have to make due to shifting lead times and product availability
- a final Purchasing Agreement requiring your signature
- an invoice requesting an additional 70% deposit, bringing your total deposit at this time to 80%

Step 4. Install (3 weeks)

Spring 2026

We will work directly with The Amble to understand when you will be able to close on your residence and our install work can begin.

We will request the remaining payment of 20% be sent no later than 30 days priors to your closing date.

After closing we will manage all sub contractors to complete the following work within a two week period:

- decorative lighting
- closets
- window treatments
- AV equipment

Finally, we will take an additional week to install all furnishings, art, kitchenware, and accessories, and style your home so it is ready for you to enjoy.









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