





### PORTFOLIO BOOK



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#### ABOUTUS

#### OUR BEGINNINGS

Vineyard Brands was founded in 1973 by Robert Haas. Bob began his career in 1950 working as the import buyer for M. Lehmann, his family's wine shop in New York City which would later become Sherry Lehmann. As Bob became more interested in the import wine business and less interested in the retail business, he began importing and selling wine in markets other than New York through Leeds Imports Corporation, a wine import company started by Bob and his father. In 1967, Bob's father retired from the wine business and Leeds Imports Corporation was sold.



In 1973, Bob moved to Vermont and founded Vineyard Brands with 2 employees. The company's office was located in a remodeled barn on the Haas family farm in Chester, Vermont until 1997 when the company moved its headquarters to Birmingham, Alabama.

In the 1980s, Bob began to explore ways to fulfill a life-long dream to start his own winery, which would mean leaving Vineyard Brands. Bob ultimately decided to create an employee stock ownership plan (an "ESOP") to allow the employees of Vineyard Brands to purchase the business from him to allow him to start his winery, Tablas Creek Vineyard. In the late 1990s, when the ESOP completed its purchase of the business from Bob, he fully exited from Vineyard Brands.

### WINES FROM THE BEST PLACES ON EARTH

#### TODAY

Today, Vineyard Brands has over 65 employees located throughout the United States and 2 offices, one in Birmingham, Alabama and the other in the heart of New York City. Our headquarters remains in Birmingham, Alabama, where we have approximately 25 employees who handle all shipping, accounting and compliance activities and the production of all promotional materials and advertising for Vineyard Brands. Our office in New York City is a sales and marketing office.

Despite our relatively small size, we have a truly national distribution network that extends to all 50 states, the District of Columbia and Puerto Rico. Our sales force, which consists of over 40 people, is divided into 8 regions, each of which is overseen by a regional manager. Recognizing the diversity of our various markets and in order to foster our entrepreneurial spirit, we give our regional managers and sales representatives a great deal of autonomy in managing their territories and markets.

Built on the same foundation upon which the company was founded, our mission remains the same – to select and offer wines of the best quality and value from the greatest places on Earth so that there is absolute confidence in any wine with "Imported by Vineyard Brands" on the label.



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#### OUR PORTFOLIO

As we are a "family" owned enterprise by virtue of our ESOP, we have chosen to represent only family-owned wineries. We have a wealth of experience representing both small producers and large volume brands. We represent over 80 wineries from the major wine-growing regions throughout the world. Our portfolio includes some of the best wines available from Argentina, Chile, Spain, Portugal, New Zealand, Australia, South Africa, Austria, Germany, Italy, Slovenia, and France, including over 25 growers of estate-bottled wines in Bordeaux, Burgundy, Chablis, the Rhône, the Loire Valley, Alsace, Champagne, Provence, and Southern France.

One of our primary missions is to understand and respect the goals of each of our producers for their individual brands. We have a proprietary sense of pride in our brands and understanding that the only way to achieve long-term success is building a good distribution network. We work closely with our distributors across the United States to ensure that not only do we have good sales and depletion volumes, but that our distribution is optimized for the long term.



"In a world increasingly dominated by vast sums of capital and multinational firms, it is difficult for a small wine importer to survive unless that company has considerable expertise and an unwavering commitment to quality rather than quantity ... 'Imported by Vineyard Brands' is as close to a guarantee of quality as the consumer can expect.'

The Wine Advocate



Our mission is to select and offer wines of the best quality and value from the best places on Earth so that there is absolute confidence in any wine with "Imported by Vineyard Brands" on the label.



#### **PORTFOLIO**

#### FRANCE - BURGUNDY















Jean-Marc Boillot

Domaine Michel Briday

François Carillon

Domaine de Courcel

Vincent Girardin

Henri Gouges

Alain Gras

Domaine des Lambrays

















Thibault Liger-Belair Domaine Matrot Mongeard-Mugneret

Thomas Morey

Vincent & Sophie Morey

Domaine Ponsot

Laurent Ponsot

**Etienne Sauzet** 

#### FRANCE - BEAUJOLAIS



Thibault Liger-Belair

#### FRANCE - CHABLIS







Vincent Dauvissat

Louis Michel

Laurent Tribut

#### FRANCE - BORDEAUX







Domaines Comte de

#### FRANCE - ALSACE



Domaine Weinbach

#### FRANCE - CHAMPAGNE







Château Climens

Château Petrus

Malet Roquefort

Champagne Delamotte

Champagne Salon

Fleur de Miraval

#### FRANCE - PROVENCE

#### FRANCE - RHÔNE VALLEY









Bernier



Ragotière

FRANCE - LOIRE VALLEY



Domaine des

Berthiers

Château de Beaucastel

La Vieille Ferme

000

Coudoulet de Beaucastel

Famille Perrin Crus



Chinon Sabare



Domaine Grosbois Domaine Cherrier Domaine Delaporte

SAUVIGNON BLANC J. de Villebeis

J. de Villebois

La Vieille Ferme

Domaine de Bréseyme

Bréseyme

Maison & Domaines Les Alexandrins







Patient Cottat

画 Vouvray

Domaine Pichot



Domaine Xavier &

Agnès Amirault

Stéphane Ogier





WB Vineyard Brands | www.vineyardbrands.com | Birmingham, AL

#### **SOUTH AFRICA**





Boekenhoutskloof



The Chocolate Block



Constantia Glen

Essay



Helderberg Winery

Ashbourne





MAN Family Wines

Cap Maritime

PORCUPINE RIDGE Porcupine Ridge



Porseleinberg

0



Reyneke



Hamilton-Russell

Southern Right



Stark-Condé



Kara-Tara

Swartberg Wingerde



Lievland

Tesselaarsdal



The Wolftrap



Vinologist



Bass Phillip

Kings of Prohibition





Bulletin Place

**AUSTRALIA** 



Nine Stones



Three Bridges

**NEW ZEALAND** 



Mohua

Peregrine

#### **UNITED STATES**



Miguel Torres

**CHILE** 



Enroot Sparkling Teas



Forman Vineyard



Hamilton Russell Oregon



Tablas Creek Vineyard



Turning Point

#### **GERMANY**



August Kesseler

#### ARGENTINA - MENDOZA



Buscado Vivo o Muerto



Ernesto Catena



Ernesto Catena



Ernesto Catena Vineyards Alma Negra Vineyards Ánimal Vineyards Padrillos



Ernesto Catena Vineyards Siesta



Ernesto Catena Vineyards Tahuan



Estancia Uspallata



MAAL Wines



Tiano & Nareno



TintoNegro







Sinefinis

#### **ITALY**



Borghi Ad Est



Borgo Scopeto



Caparzo



Doga delle Clavule



Gradis'ciutta



Kurtatsch



Massolino



Serego Alighieri





Umani Ronchi Tenuta di Fessina





Paul Achs



Ingrid Groiss



Loimer



Sattlerhof



Wieninger

#### **SPAIN**







Rivarey

La Capilla Marqués de Cáceres



Altano



Cossart Gordon



Miles Madeira Quinta do Ataíde

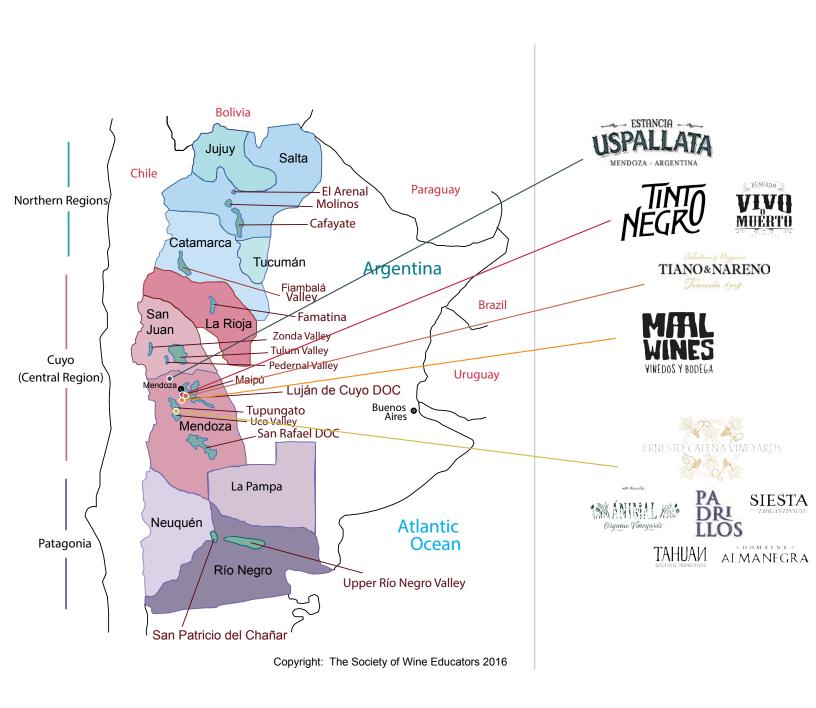




Warre's



### **OUR PORTFOLIO** WINE REGIONS OF ARGENTINA





|                    | *DOMAINE * ALMANEGRA  | Organic Vineyards   | PA<br>DRI<br>LLOS   | SIESTA<br>EN TAHUANTINSUYU  | TAHUAN<br>SIESTA EN EL TAHUANTINSUYU   |
|--------------------|---|---|---|---|--|
| ORIGIN             | ARGENTINA<br>MENDOZA  |   |   |   |  |
| BOTTLE             | A Marine 1994   |   | PADRILLOS   | 1155  | There are a second and a second a second and |
| WINES              | Gran Alma Negra     M Blend     Tinto     Brut Nature   | Cabernet Sauvignon     Malbec   | Malbec     Pinot Noir   | Cabernet Franc     Cabernet Sauvignon     Malbec  | Cabernet Sauvignon     Malbec  |
| KEY FACTS          | Alma Negra is Ernesto Catena's project that explores unconventional wines made from blends.     The exact composition of the wines is left a mystery in order to encourage the drinker to judge them solely on their perception.     The line includes a unique sparkling brut rosé made from primarily Malbec along with a white blend and three red blends. | - Ánimal's wild and raw wines are all single varietal and 100% organic-certified.     - The grapes are from estate vineyards as well as vineyards with which the winery works closely. In the process, Ernesto Catena Vineyards has helped their neighbors also obtain organic certifications. This not only helps everyone involved make beautiful wine, but it also builds a community passionate about protecting the soil of Mendoza.   | Padrillos wines express the wild spirit of Argentina's true varietals.     They are fresh, fruity wines meant for immediate consumption.  | Intense, complex, and elegant, Siesta wines are Ernesto Catena's best effort to express the varietal personality, enhanced by the unique characteristics of the Vistaflores terroir. Only biodynamically-certified grapes from the best lots of the Vistaflores vineyard that have been fermented in small tanks are used.                      | The Incas built an impressive network of roads in South America connecting all the Andean subcultures. It was on one of these roads where Ernesto Catena dreamed of honoring the Inca culture with a line of wines.  100% varietal wines from selected old vineyards at the foothills of the Andes Mountains.  These wine best reflect how Mendoza's unique terroir can influence the varietal personality.  |
| GREEN<br>PRACTICES | Vegan Practicing - All Wines  | Certified Organic (Argencert)     Vegan Practicing - All Wines Certified Vegan (Veg Argentina by Liaf Control) - Malbec 2018, Cabernet Sauvignon 2018, All 2019 Vintage Wines   | Vegan Practicing - All Wines  | Certified Organic (Letis)     Certified Biodynamic (Demeter)     Vegan Practicing - All Wines Certified Vegan (Veg Argentina by Liaf Control) - Malbec 2018, Cabernet Sauvignon 2018  | Vegan Practicing - All Wines   |
| SPECIAL NOTES      | Alma Negra means "black soul" because the color of the wines made from the Bonarda grape is deep and intense. The first wines made, which were all reds, had a real "black soul" when you saw them in the glass.  | Ernesto Catena's thoughts on going organic: "Going organic is the kind of thing many people warn you against in the wine industry. Because it's hard, because it's expensive, and because many consumers don't appreciate it. Some are even quite suspicious of the theory itself. But once you go organic, things actually get easier because you don't have to hide any pesticide bags. In fact, you want to walk through the vines everyday; you want to invite your kids to walk through the vines with all of their schoolmates. And see the butterflies and the birds. And get your hand in the soil and smell all that fertility." | Padrillos wines are inspired by Ernesto Catena's passion for horses. He has more than 30, many of them from his own stud farm. All of his horses are his retired polo ponies that now enjoy life on his vineyards in Mendoza. | The Inca would often bury offerings to the land so that it would remain healthy and fertile. Following this ancient tradition, every year Ernesto Catena Vineyards buries in their Vistaflores vineyard a few bottles of their best wines, hoping that while sleeping their endless Siesta, they will protect their vines, people, and harvest. | Tahuantinsuyu means "The Four Lands United" in Quechua, referring to the Inca's extensive network of roads.  |



# MAL NEGRO

#### BUSCADO VIVO O MUERTO



| ORIGIN             | ARGENTINA<br>MENDOZA   |  |  |  |
|--------------------|--|--|--|--|
| BOTTLE             | MENDOZA<br>Zerresula   | MINISTER AND   | WOODS THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER | COMME  |
| WINES              | Ambiguo La Joven Rosé     Bestial     Biolento     Biutiful     Imposible     Paciencia     Rebelion     Ambiguo La Vieja Sparkling Wine   | Cabernet Franc Finca la Escuela Malbec Finca la Escuela Soils (El Limo, La Arena, La Grava, La Piedra) Mendoza Malbec Limestone Block Malbec Uco Valley Malbec Vineyard 1955 Malbec  | Chardonnay El Cerro     Gualtallary     Chardonnay El Limite     Chardonnay La Verdad San     Pablo     Chardonnay Las Tunas     El Indio - El Cepillo     El Limite - Las Pareditas     El Manzano - Los Chacayes     La Verdad - Gualtallary     San Jorge - Paraje Altamira   | Igneo Malbec Pinot Noir  |
| KEY FACTS          | MAAL Wines was born from the friendship of Alfredo Merlo and Matias Fraga and nourished by a common passion for winemaking, viticulture, and Malbec.     In 2010, a microvinification of six barrels from grapes sourced at an abandoned vineyard in Vistaflores gave rise to this project, and, in 2013, their passion for making Malbec became more serious and MAAL Wines was officially born.     MAAL Wines was officially born.     MAAL Wines' mission is to produce only Malbec wines that will be expressive and with character and that will reflect a balance between the soul of a vineyard and the personality of the winemakers. | The team at TintoNegro are terroir experts from Argentina. TintoNegro was born of the longtime friendship and professional collaboration of Alejandro Sejanovich and Jeff Mausbach, colleagues at Bodega Catena Zapata for nearly 15 years. Alejandro was the Viticultural Director at Catena and had extensive, firsthand experience growing Malbec in all of the many terroirs of Mendoza. | Buscado Vivo o Muerto was born of Alejandro Sejanovich and Jeff Mausbach's drive to produce unconventional wines from marginal, often forgotten terroirs.     The range includes five co-fermented blends from premium Uco Valley vineyards.   | Estancia Uspallata, located 6,560 feet above sea level, is the highest vineyard in all of Mendoza.     The estate belongs to the Saud family of Buenos Aires and is part of a massive mountain ranch of almost 100,000 acres. However, as is often the case in these Andean properties, only a tiny fraction is actually usable.     In 2015, Ariel and Belen Saud approached Alejandro Sejanovich and Jeff Mausbach to partner in the development of the property, taking charge of the viticulture, winemaking, and commercial activities. |
| GREEN<br>PRACTICES | Sustainable Practicing Certified Organic (Letis) - All Wines starting with the 2022 Vintage     Vegan Practicing - All Wines   | Sustainable Practicing     Vegan Practicing - All Wines  | Sustainable Practicing     Vegan Practicing - All Wines  | Vegan Practicing - All Wines   |
| SPECIAL NOTES      | MAAL wines feature unique, contemporary packaging with beautiful labels that reflect the nature of the wine.   | The name <i>TintoNegro</i> ,<br>meaning "black wine" in<br>Spanish, refers to the Malbec<br>grape's dark, blackish color.  | Buscado Vivo o Muerto<br>translates to "wanted dead or<br>alive" and refers to Sejanovich<br>and Mausbach's long, tireless,<br>and extensive search for<br>premium, unique vineyards in<br>Mendoza.  | The Spanish Word estancia refers to a South American ranch while Uspallata is the town closest to the estate.  |



TintoNegro ~ Harvest



MAAL Wines - Matias Fraga & Alfredo Merlo

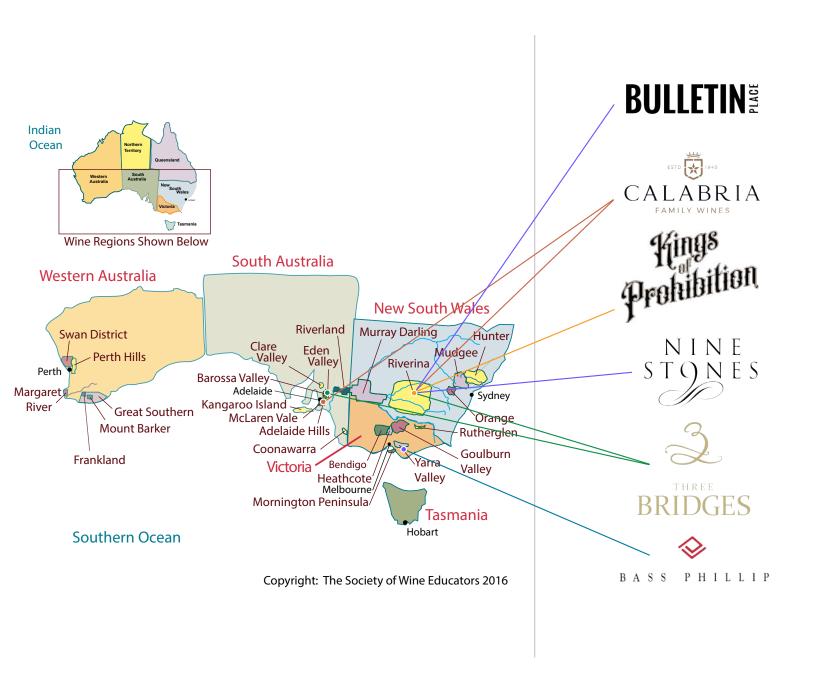


Ernesto Catena Vineyards - Ernesto Catena



Tinto Negro, Buscado Vivo o Muerto, Estancia Uspallata - Alejandro Sejanovich & Jeff Mausbach

### **OUR PORTFOLIO** WINE REGIONS OF AUSTRALIA







### BULLETIN



| ORIGIN             | AUSTRALIA   |  |  |  |  |
|--------------------|---|--|--|--|--|
| ORIGIN             | SOUTH EASTERN AUSTRALIA   |  |  |  |  |
| BOTTLE             |   | BULLETN  | NINTS THE PROPERTY OF THE PROP |  |  |
| WINES              | Reserve Pinot Noir Premium Pinot Noir Estate Pinot Noir 17K Pinot Noir Premium Chardonnay Estate Chardonnay   | Chardonnay Pinot Grigio Cabernet Sauvignon Merlot Shiraz Moscato   | Adelaide Hills Chardonnay     Barossa Shiraz     Hilltops Shiraz     McClaren Vale Shiraz  |  |  |
| KEYFACTS           | Bass Phillip, specialists of high-quality Pinot Noir and Chardonnay wines, was established in 1979 in South Gippsland in the Southeastern corner of Australia.     Over the past 25 years, the Bass Phillip vineyards have grown to 14 hectares, much like a small Burgundy Domaine and crafts wine in a similar style: pure, elegant, terroir-driven, and complex.     Today, the winemaking and winegrowing team is led by Jean-Marie Fourrier. | The Bulletin Place brand was created by Leonard Paul "Len" Evans (OBE, AO), who was at the forefront of the early Australian wine industry's drive for quality and international recognition. He was often referred to as "the godfather of the Australian wine industry" and was Decanter Magazine's "Man of the Year" in 1997.  After Evans' death in 2007, Bill Calabria, owner of Calabria Family Wines, took over the Bulletin Place label.  The Bulletin Place line are refreshing wines that are ready for immediate enjoyment. | Nine Stones began as a collaboration between Leonard Paul "Len" Evans (OBE, AO) and his friend Denis Powers. The initial release wines were three wines of the Shiraz variety, chosen to display the characteristics of the region from which they emanate. Each is a powerful, fullyripened example of the variety. After Len's death in 2006, Powers continued the work of the Evans Wine Company before selling the brand to Bill Calabria in 2010.   |  |  |
| GREEN<br>PRACTICES | Organic Practicing     Biodynamic Practicing  | Vegan Practicing - All Wines starting with<br>the 2020 Vintage   | Vegan Practicing - All Wines starting with<br>the 2020 Vintage   |  |  |
| SPECIAL NOTES      | South Gippsland corner is not only renowned for dairy and beef, but also the giant Gippsland earthworm, which plays an active role in the fertilization and airing of the deep mineral-rich soil of the vineyards.  | Bulletin Place, nos. 16-18, is said to be the oldest commercial building still operating in Australia. It was here in 1969 that Len Evans started his retail wine shop and private dining club that was instrumental in shaping an entire generation of Australian wine professionals.   | "Nine Stones" refers to groups of Celtic standing stones, including Stonehenge. The stones were also thought to shimmer or dance in the heat at noon and hence "noon" or "nine stones". Both Len Evans and Denis Powers were of Celtic origin.   |  |  |



Bass Phillip ~ Jean-Marie Fourrier, Chief Winemaker



Calabria Family Wines - The Calabria Family



Calabria Family Wines - Winery



Calabria Family Wines - Nine Stones (Hilltop Valley)



#### Kings Prohibition THE ICONIC **BRIDGES** ORIGIN BOTTLE · The Iconic Grand Reserve Shiraz Chardonnay · Red Blend · Cabernet Sauvignon · Cabernet Sauvignon WINES • Durif · Shiraz · Shiraz · Chardonnay · Botrytis Semillon · The Calabria Family emigrated to the · The iconic Three Bridges range was · From the great era of the roaring twenties, Prohibition gave rise to the infamous 'Kings Riverina region of Australia from Italy in established by the Calabria Family in 1995 1945. and displays exceptional quality. of Prohibition'. The brand pays homage to · Three generations later, strong Italian · This super premium range is barrel the legendary bootleggers who transformed family values are alive in the Calabria matured for 12 to 18 months. wine history and set the path for wine Family wine products, and the family is distribution around the world between 1920 committed to producing outstanding and 1933. wines · Across Australia's best wine-growing KEY FACTS · The Iconic Grand Reserve Shiraz regions, 'Kings of Prohibition' produces represents three generations of the Calabria four exceptional wines using Australia's family culminating to produce an alluring renowned grape varieties. and flavorsome Shiraz from 100+ year old vines. The wine is handcrafted, handplunged, and gravity fed to barrel, under Bill's watchful eye. · Vegan Practicing - All Wines starting with · Vegan Practicing - All Wines starting with the 2020 Vintage the 2020 Vintage GREEN PRACTICES Bill Calabria on The Iconic Grand Reserve "Three Bridges" refers to the iconic three-Each bottle of Kings of Prohibition brings to life an infamous 'bootlegger': Al Capone, Shiraz: "Someone was working hard in 1914 way bridge structure which was adjacent to when they planted these vines, and we've the historic Calabria Family Winery. Lucky Luciano, Bugsy Siegel, and Stella done our very best to maintain the integrity Beloumant, among others. of the vines and the fruit they produce. SPECIAL NOTES This premium wine represents not only our family's love and dedication for the craft of winemaking, but also the families before us that worked hard and made sacrifices to develop the vineyard."



Calabria Family Wines - Vineyard



Calabria Family Wines - The Calabria Family

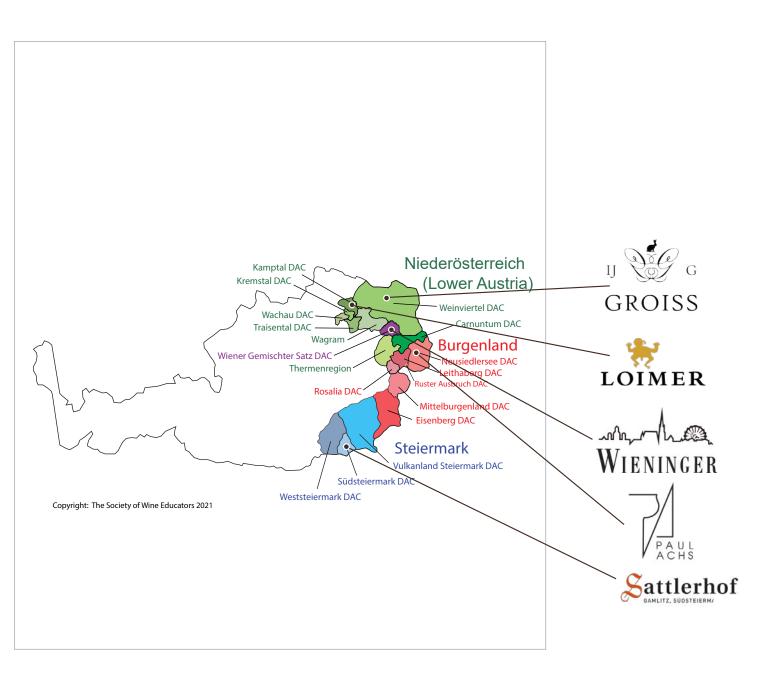


Calabria Family Wines - Bill Calabria, Owner & Emma Norbiato, Chief Winemaker



Three Bridges - Watercolor of the "Three-Way Bridge" structure, adjacent to the historic Calabria Winery.

# OUR PORTFOLIO WINE REGIONS OF AUSTRIA









|                    | PAUL  | IJ 💝 G<br>GROISS   | LOIMER  |
|--------------------|---|--|---|
| ORIGIN             | AUSTRIA   |  |   |
| BOTTLE             | BURGENLAND  | WEINVIERTEL  | KAMPTAL TIPE TO THE TOTAL TO THE TOTAL TIPE TOTAL TIPE TO THE TOTAL TIPE TO THE TOTAL TIPE TO THE TOTAL TIPE TOTAL TIPE TO THE TOTAL TIPE |
| WINES              | Chardonnay Chardonnay Alte Reben Zweigelt Sweigelt Alte Reben St. Laurent Blaufränkisch Heideboden Blaufränkisch Edelgrund Blaufränkisch Ungerberg Blaufränkisch Spiegel Blaufränkisch Altenberg Pannobile  | Grüner Veltliner Ried in Der Schablau Grüner Veltliner Ried in Der Schablau Grüner Veltliner Ried Sauberg Grüner Veltliner Ried Pankraz Gemischter Satz Braitenpuechtorff Riesling Braitenpuechtorff Riesling Ried auf der Henne Rosé Rued Hasenhaide  | Extra Brut Reserve Brut Rosé Reserve Langenloiser Grosse Reserve Blanc de Blancs Brut Nature Lois Grüner Veltliner Kamptal DAC Langenloiser Grüner Veltliner Kamptal DAC Ried Loiserberg Grüner Veiltliner KamptalDAC 1ÖTW Ried Käferberg Grüner Veiltliner KamptalDAC 1ÖTW Langenloiser Riesling KamptalDAC Ried Loiserberg Riesling KamptalDAC TÖTW Ried Steinmassl Riesling KamptalDAC TÖTW Ried Seeberg Riesling KamptalDAC 1ÖTW Ried Heiligenstein Riesling KamptalDAC 1ÖTW Anning Pinot Noir  |
| KEYFACTS           | In 1991, at 22 years old, Paul Achs took the lead of his family winery in Gols, Austria, where they had been working in the wine industry since 1684. Gols is a small winemaking village in the Neusiedlersee district of Burgenland, just 37 miles southeast of Vienna near the Hungarian border.  The estate has 25 hectares (61.8 acres) of vines, divided into 40 plots across two key areas – the Heideboden and the Parndorfer Platte.  Acclaimed as a specialist in the Blaufrânkisch grape, Paul Achs has planted 90% red grapes and 10% Chardonnay in his vineyards.  In 2006, The Weingut Paul Achs winery received biodynamic certification for their meticulous care and thoughtfulness in tending to their vines and winemaking process. | • For centuries, the Groiss family has grown grapes in Austria's largest winegrowing region, Niederösterreich (Lower Austria), and more specifically in the northern subregion of Weinviertel. This area, known for its diverse terroirs and loess soils, produces excellent white wines from indigenous grape varieties including Grüner Veltliner, Riesling, and Gemischter Satz (a traditional field blend).  Weingut Ingrid Groiss operates as a true small family business with Ingrid at the helm, her father helping with tractor work, and her mother assisting in the vineyards. The family oversees 20 hectares (49.4 acres) of organic vineyards, crafting a focused range of wines including four single vineyard wines grown on 50 year-old vines.  • Ingrid Groiss studied winemaking at Universität für Bodenkultur, and returned home to eventually inherit vineyards from both her mother's and father's sides of the family. Upon taking over the family inveyards, Ingrid converted them to organics and narrowed their range to produce only wines that reflected their terroir, grape variety, and vintage. | Renowned Austrian winemaker Fred Loimer comes from a long-established Langenlois winegrowing family. The Loimer winery resides on 70 hectares (172 acres) in Langenlois, the capital of the Kamptal winegrowing region of Austria, located in the northeast part of the country. Within the Kamptal region, Fred Loimer has five vineyards (Loiserberg, Käferberg, Seeberg, Steinmassl, and Heiligenstein) where he grows Riesling, Grüner Veltliner, Pinot Blanc, Pinot Gris, and Zweigelt used for his single varietal and blended wines. The winery also leases vineyards in Gumpoldskirchen, in Austria's Thermenregion. The Loimer winery began the conversion to biodynamic agriculture in 2006. And in 2007, Fred Fred Loimer and other winemaking colleagues founded RespektBlODYN, a community that consistently implements and promotes biodynamics in viticulture. When it comes to winemaking, Fred Loimer lets the natural processes go to work in the cellar. Fermentation occurs spontaneously thanks to a natural yeast found.  |
| GREEN<br>PRACTICES | Certified Organic     Certified Biodynamic     Vegan Practicing   | Organic Practicing Biodynamic Practicing   | found in their vineyards and cellar.  Certified Biodynamic  Certified Organic  Certified Sustainable  Vegan Practicing  |
| SPECIAL NOTES      | Burgenland is the warmest winemaking region in Austria with an average temperature of 11°C (52°F), but is still considered a cool climate.  | Ingrid Groiss takes the stewardship of her land seriously. Each Groiss label features a hare, which symbolizes the idea that we all are invaders of a natural habitat, and, as a result, must work carefully with and take responsibility for the land.  | Fred Loimer is a pioneer of the wine architecture movement, and constructed a minimalist black cube on a 150-year-old, hand-dug loess cellar in Langenlois – thus adding new spice to the charming local Kellergassen, or cellar streets.   |



Ingrid Groiss - Winemaker



Paul Achs - Owner



Fred Loimer - Owner



Ingrid Groiss - Vineyard





|                    | GAMLITZ, SÜDSTEIERMARK   | Wieninger  |  |
|--------------------|--|--|--|
| ORIGIN             | AUSTRIA  |  |  |
| ORIGIN             | SÜDSTEIERMARK  | WIEN/VIENNA  |  |
| BOTTLE             | Satterbie  | WICHAGO  |  |
| WINES              | Südsteiermark Sauvignon Blanc Gamlitz Sauvignon Blanc Ried Kapellenweingarten Sauvignon Blanc Ried Kranachberg Sauvignon Blanc Grand Cru Ried Trinkaus Sauvignon Blanc Ried Kapellenweingarten Morillon Ried Pfarrweingarten Morillon Auslese Sauvignon Blanc Beerenauslese Sauvignon Blanc Trockenbeerenauslese Sauvignon Blanc   | Wiener Grüner Veltliner Nussberg Grüner Veltliner Ried Kaasgraben Grüner Veltliner 1ÖTW Nussberg Riesling Ried Preussen Riesling 1ÖTW Wiener Gemischter Satz DAC Ried Ulm Nussberg Wiener Gemischter Satz 1ÖTW Ried Rosengartel Wiener Gemischter Satz 1ÖTW Chardonnay Select Chardonnay Grand Select Pinot Noir Grand Select Pinot Noir Grand Select Wiener Trilogie – Rotwein Cuvée  |  |
| KEY FACTS          | Weingut Sattlerhof is in Austria's South Styria region ("Südsteiermark" in German), the smallest of Styria's three wine- growing regions, near the Slovenian border. The Sattler family has been in the wine business in the village of Gamlitz, Austria, since the late 1880s. Today, two brothers, Willi and Hannes, lead the estate with the next generation by their side – Wili's sons Andreas and Alexander. Andreas handles the winemaking, taking over from his father in 2015, and Alexander takes care of the vineyards and has implemented Biodynamic farming at the estate. The Sattlerhof winery is responsible for 40 hectares (99 acres) of organically farmed vines in some of the region's most famous vineyards, including "grand crus" Kranachberg and Pfarrweingarten. | The Wieninger winery is in the 21st district on the outskirts of Vienna, home to many of the city's heurigen and home to the famed Bisamberg hill where the Romans once cultivated the vine. Fritz Wieninger is the leading wine producer in the city of Vienna and is a champion of Gemischter Satz, a traditional field blend. The Wieninger family cultivates their vineyards in the Bisamberg and the Nussberg. A wide range of wines results from these two areas, which have different climates due to the separation created by the Danube River. |  |
| GREEN<br>PRACTICES | Certified Sustainable     Certified Organic     Certified Biodynamic     Vegan Practicing  | Certified Biodynamic - Respekt-BIODYN     Vegan Practicing   |  |
| SPECIAL NOTES      | Weingut Sattlerhof belongs to the prestigious STK (Styrian Terroir and Classic Winegrowers), an association with strict quality standards and an esteemed vineyard classification.   | Fritz Wieninger's mother was one of the first female graduates from the enology program at Klosterneuburg, and her wine's were served in the family's heurige (wine taverns).  |  |



Sattlerhof - Vineyard



Sattlerhof - Willi, Andreas, Alex, and Maria Sattler

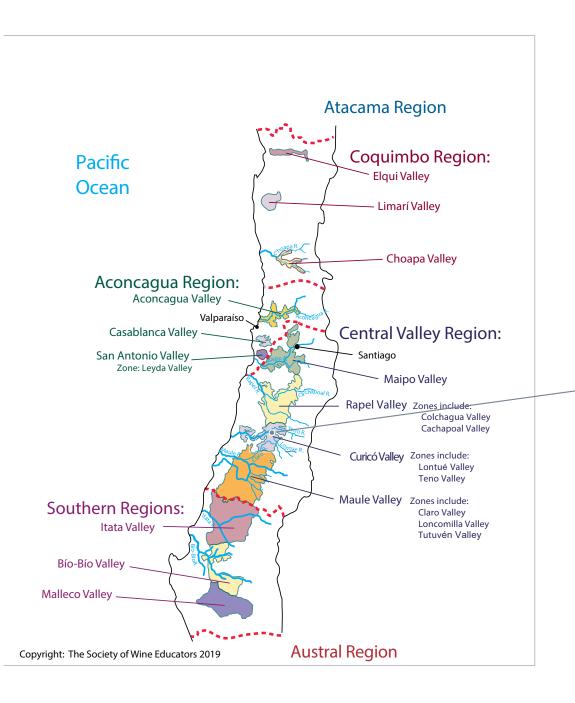


Wieninger - Vineyard (Bisamberg - Gabrissen)



Wieninger - Fritz Wieninger

# OUR PORTFOLIO WINE REGIONS OF CHILE







|                    | CORDILLERA  de les Andres   | Las Mulas.   | ESCALERAS<br>DE EMPEDRADO<br>EStelado MANSO<br>VIGNO  |
|--------------------|---|--|---|
| ORIGIN             | CHILE CURICÓ VALLEY   |  |   |
| BOTTLE             | CONNECT VALLET  | Jos Mulas.   | IN CALEBRAY IN A CHARGE OF THE PARTY OF THE |
| WINES              | Cordillera Chardonnay     Cordillera Carmenère     Cordillera Cabernet Sauvignon     Cordillera Pinot Noir  | <ul> <li>Las Mulas Cabernet Sauvignon.</li> <li>Las Mulas Sauvignon Blanc</li> <li>Las Mulas Rosé</li> </ul>   | <ul><li>Pinot noir</li><li>Cabernet Sauvignon</li><li>Carignan</li><li>País</li></ul>   |
| KEY FACTS          | Cordillera is a collection of limited production, single-vineyard wines grown in the best Chilean terroirs. Selected after an in-depth search for areas that express the unique personality of each variety, the range is a journey through Chile's best wine regions from North to South. Chardonnay from Limarí, Carmenère from Cachapoal Valley D.O. Peumo, and Cabernet Sauvignon from Maipo. | Las Mulas Wines from Chile's Central Valley are 100% organic, sustainable, and vegan wines perfect for everyday enjoyment.     The mule on the label symbolizes the family's commitment to the environment and to maintaining its natural balance.     The monovarietal range consists of Sauvignon Blanc, Rosé, and Cabernet Sauvignon. | Niguel Torres Chile's expertise and experience led them to exceptional and varied terroirs which they matched with specific varieties, highlighting the unique personality of each grape, and showcasing innovation in Chilean winemaking. The family-owned winery has led to unprecedented wines such as: Escaleras de Empedrado, the first Pinot Noir grown on slate soils in Chile. It is the result of the family's multiyear search for a special vineyard site. Manso de Velasco a single vineyard Cabernet Sauvignon grown in some of the oldest Pre-Phylloxera vineyards in the world, more than 150 years old. VIGNO, the result of Familia Torres's efforts to reintroduce the Carignan variety in 1996. Estelado País, the first Sparkling wine in Chile made with this ancestral variety. País is a centuries-old, longforgotten variety which Familia Torres revived together with winegrowers from the Maule wine region.   |
| GREEN<br>PRACTICES | Certified Sustainable (Wines of Chile)     Certified Vegan (V-label) - Cordillera<br>Chardonnay   | Certified Sustainable (Wines of Chile)     Certified Vegan     Certified Organic (Ecocert)     Certified Organic (Chilean Organic Winegrowers)   | Certified Sustainable (Wines of Chile)     Certified Vegan (V-label) - Estelado País     Certified Organic (Chilean Organic Winegrowers)     Certified Fair Trade (For Life)  |
| SPECIAL NOTES      | The Cordillera range of wines is sourced from 9 different valleys spread 930 miles across Chile.  | The mule on the label symbolizes the family's commitment to the environment and to maintaining its natural balance.  | Miguel Torres Chile has brought back long-forgotten grape varieties in Chile such as País, to craft identity-driven wines with a sense of history.  |



Miguel Torres Chile - Eduardo Jordán Villalobos (Chief Winemaker)



Miguel Torres Chile - Vineyard (Curico Valley)

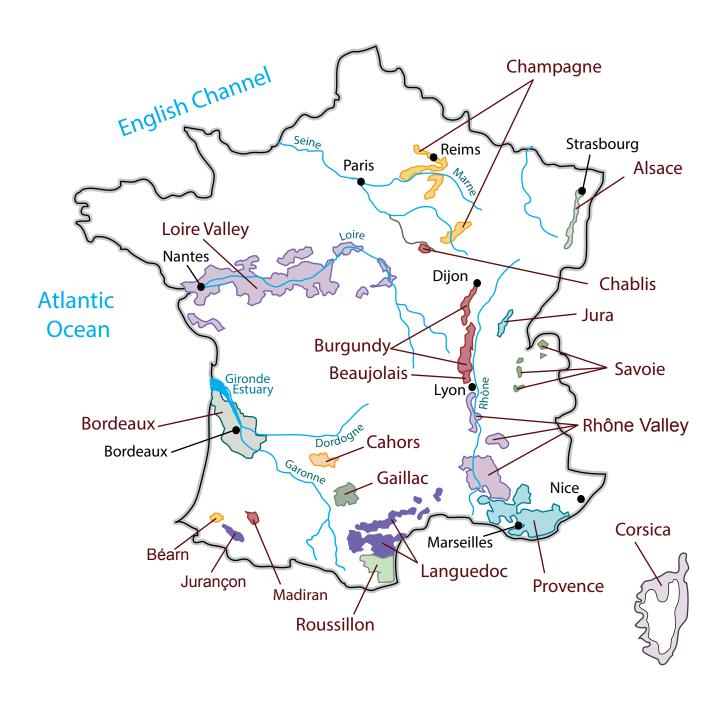


Miguel Torres Chile - Vineyard (Delta Valley)

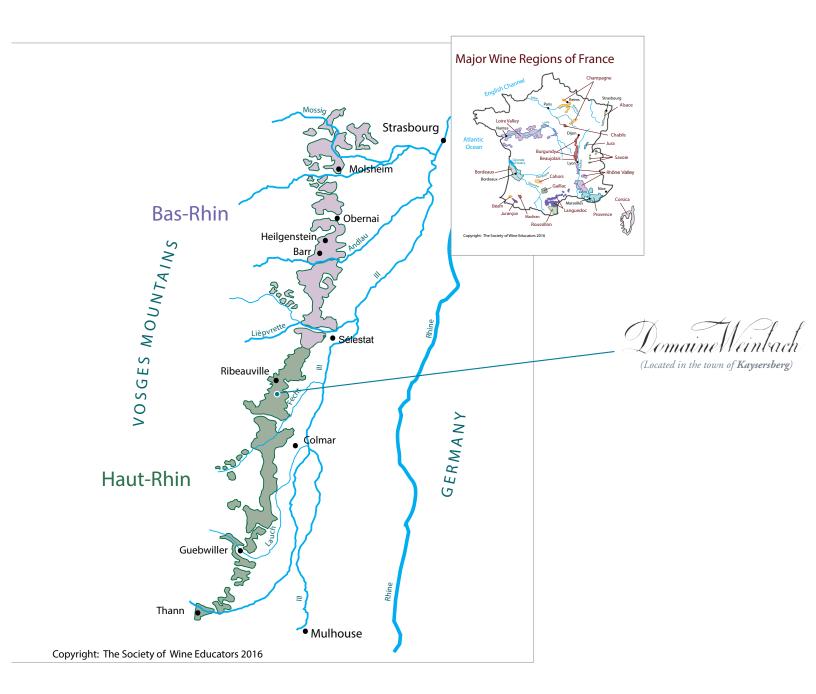


Miguel Torres Chile - Cellar

# OUR PORTFOLIO WINE REGIONS OF FRANCE



### OUR PORTFOLIO WINE REGIONS OF ALSACE





| ORIGIN |
|--------|
|        |

FRANCE

#### BOTTLE



- Gewurztraminer
- · Gewurztraminer Cuvée Laurence
- · Gewurztraminer Cuvée Théo
- · Gewurztraminer Grand Cru Furstentum
- Gewurztraminer Grand Cru Mambourg Vendanges Tardives
- $\cdot$  Gewurztraminer Les Treilles du Loup
- · Les Vignes du Prêcheur
- Muscat
- · Pinot Blanc
- Pinot Gris Altenbourg
- · Pinot Gris Clos des Capucins
- · Pinot Gris Cuvée Laurence
- · Pinot Gris Cuvée Ste. Catherine
- · Pinot Noir Altenbourg
- wines Pinot Noir S
  - Riesling
  - · Riesling Cuvée Colette
  - · Riesling Cuvée Théo
  - · Riesling Grand Cru Schlossberg
  - · Riesling Grand Cru Schlossberg Cuvée Ste. Catherine
  - $\cdot$  Riesling Grand Cru Schlossberg L'Inédit
  - Sylvaner
  - · RFO, Riesling Furstentum Natural
  - · MTO, Gewurztraminer/Pinot Gris Natural
  - \* RFO and MTO are the two natural wines made without sulfites, where RFO is a Riesling and MTO is a skin-contact wine.

    Les Vignes du Prêcheur is a co-fermentation of 5 Alsatian grape varieties: Riesling, Auxerrois, Pinot Gris, Muscat, and Sylvaner. Gewurztraminer Les Treilles du Loup comes from 40-50 year-old vines in the Kayserberg valley.
  - Domaine Weinbach was established as a winery in 1612 by Capucin friars. The vineyards around the estate surrounded by ancient walls are called the "Clos Capucins" to this day.
  - The winery was acquired by the Faller brothers in 1898, who left it to their nephew, Théo Faller, a pioneer in the Alsace wine region. After his death in 1979, his wife Colette, his daughters Catherine and Laurence, and their team continued the family's passion for the great wines of Alsace and its unrelenting commitment to delivering excellence. Since 2016, Catherine has lead the estate winery with her sons, Eddy and Théo.
  - The winery is considered a reference point for Alsatian wines.
  - Domaine Weinbach produces two natural wines: MTO Gewurztraminer/Pinot Gris Natural 2019 and RFO, Riesling Furstentum Natural 2019. MTO Gewurztraminer/Pinot Gris Natural is a skin-contact (orange) wine, where MTO stands for 'Máceration Terres du Prince', the French name for Furstentum. Neither wine has sulfite added and fermentation occurs with indigenous yeasts. The vineyards where both wines are produced are undergoing biodynamic conversion.

#### GREEN

KEY FACTS

- · Certified Organic Grapes (Ecocert)
- $\cdot \ \mathsf{Certified \ Biodynamic \ (Demeter)} \ \ \mathsf{Except \ Vignes \ du \ Pr\^{e}cheur, \ MTO, \ and \ \mathsf{RFO} \ (\mathsf{Vineyards \ in \ Conversation})$
- · Vegan Practicing All White Wines

#### SPECIAL NOTES

Domaine Weinbach is named after the little stream (wein bach translates to "wine brook") that runs through the property, which has been planted with vines since the ninth century.



Domaine Weinbach - The historic Capucin monastery that



Domaine Weinbach - Théo, Catherine & Eddy Faller

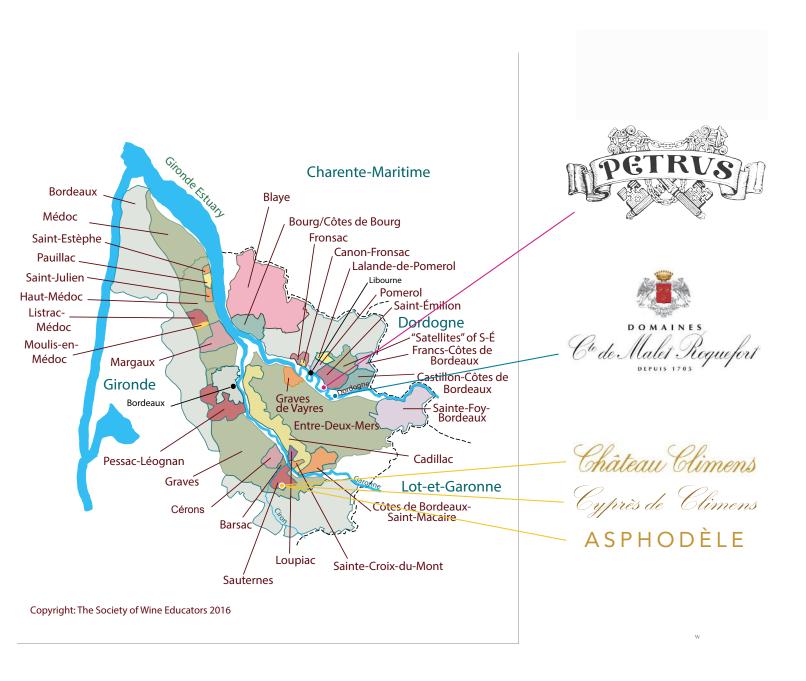


Domaine Weinbach - Grand Cru Schlossberg Vineyard



Domaine Weinbach - Clos des Capucins Vineyard

# OUR PORTFOLIO WINE REGIONS OF BORDEAUX









|                    | GRAND VIN DE SAUTERNES   | Ce de Males Requefers  | Ole Ole   |
|--------------------|--|--|---|
| ORIGIN             | FRANCE<br>BORDEAUX   |  |   |
| BOTTLE             | Astrony Cleans   | AS CAPPELLES MANY - CHINASA  AS CAPPELLES  A | POTICUS  GENTY  |
| WINES              | Asphodèle     Barsac     Cyprès de Climens Barsac  | Château La Gaffelière Saint-Émilion ler Grand Cru Classé Château La Gaffelière Clos la Gaffelière Saint-Émilion Grand Cru Château Armens Saint-Émilion Grand Cru Château la Connivence La Connivence Château la Connivence La Belle Connivence Château Chapelle d'Aliénor Bordeaux Supérieur Comtesse de Malet Roquefort Bordeaux Blanc Comtesse de Malet Roquefort Bordeaux Rouge   | • Petrus  |
| KEY FACTS          | A first growth Sauternes since 1855, Château Climens has long been called the "Lord of Barsac" due to the incomparable elegance and freshness of its wines.  The estate is completely planted to Sémillon, which is perfectly mated with the extremely chalky limestone soils. It also is located in an ideal location for the development of noble rot.  In 1971, the finesse of Climens wines convinced Lucien Lurton, the owner of several famous classified growths in the Medoc, to purchase the estate. In 1992, his daughter Bérénice Lurton took over the estate. In 2022, Bérénice began working in partnership to run the estate with the Moitry family. | Having settled in Saint-Émilion in 1705, the Malet Roquefort family of Domaines Comte de Malet Roquefort has a history in Bordeaux spanning more than three centuries. Founded on the four guiding principles of excellence, elegance, authenticity, and independence, the Malet Roqueforts have passed on their traditions, generation after generation.     Today, Alexandre de Malet Roquefort is at the helm of Domaines Comte de Malet Roquefort. Their estates include: Château La Gaffelière, Château Chapelle d'Aliénor, Château Armens, and Château La Connivence.     The Malet Roqueforts work with Merlot, the principal variety of the region, as well as small amounts of Cabernet Franc, following the tenant that great terroir is expressed through a harmonious balance of soil, vine, and climate.  | Petrus is one of the most famous and well-known wineries in the world, producing only one grand vin from 100% Merlot. The 28.4 acre vineyard of Petrus is situated on the top of the highest elevation on the Pomerol plateau. The location of Petrus allows for natural drainage of the vineyard, which is especially important due to high percentage of iron-rich clay in the soil. The blue clay subsoils of Petrus are what make the wines of Petrus so special. Petrus is distinctive as its entire vineyard is right on top of the clay, while neighboring vineyards only have a portion of blue clay in their soil. |
| GREEN<br>PRACTICES | Certified Organic Grapes (Ecocert)     Certified Biodynamic (Biodyvin)- Château Climens 2016, Château Climens Asphodèle 2018, Château Climens Asphodèle 2019   | Sustainable Practicing (Integrated Agriculture) (Integrated Agriculture)   |   |
| SPECIAL NOTES      | Château Climens was converted entirely to biodynamic practices when Bérénice Lurton tok over the estate, boasting a tisannerie where herbs and flowers lay out to dry, and are later used for biodynamic vineyard treatments.  | Château La Gaffelière is among 18<br>estates in Bordeaux which received the<br>highest level classification as 1er Grands<br>Crus Classés.   | The winery takes its name from the Latin version of St. Peter, who is depicted on the label.  |



Château Climens - Vineyard



Château Climens - Winery

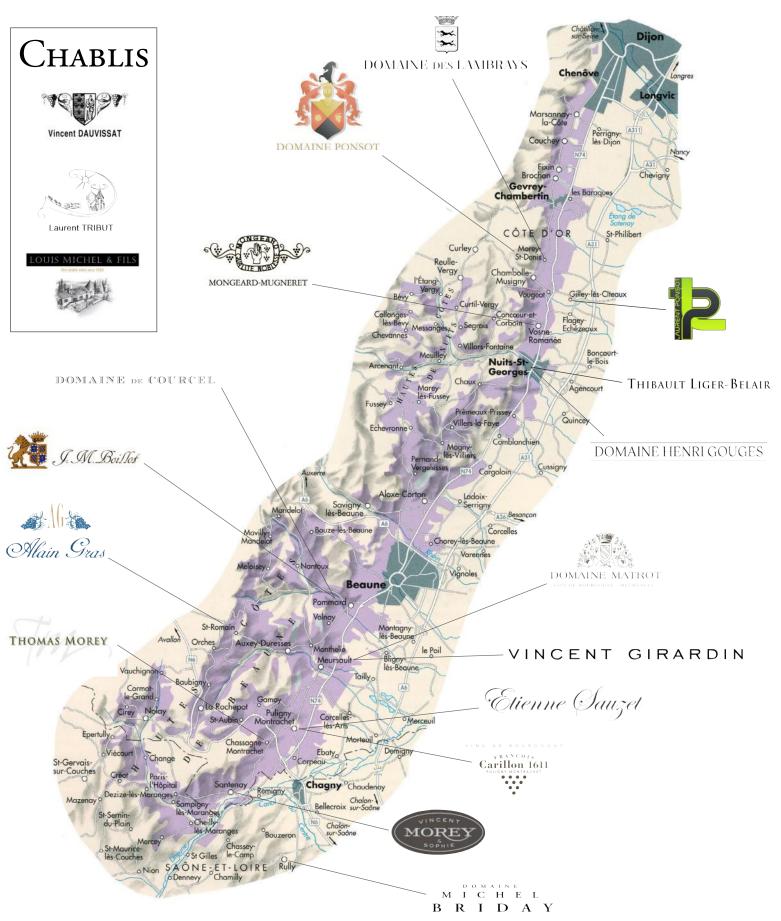


Château Petrus ~ Winery



Château La Gaffelière - Winery

# OUR PORTFOLIO WINE REGIONS OF BURGUNDY







Jean-Marc Boillot ~ Benjamin, Jean-Marc & Lydie (Alzingre) Boillot



Domaine Michel Briday - Sandrine & Stéphane Briday



Etienne Sauzet ~ Emilie Boudot & Benoît Riffault



François Carillon - Côte Chalonnaise Vineyards

#### DOMAINE DE COURCEL VINCENT GIRARDIN

offerings.

|                    | DOMAINE DE COURCEL   | VINCENT GIRARDIN   |
|--------------------|--|--|
| ORIGIN             | FRANCE   |  |
|                    | BURGUNDY   |  |
| BOTTLE             | POSTA ART  OF FROMEN  THE PROPERTY OF THE PROP | Mid-Cacación  Withdraw Loren  Withdraw Loren |
| WINES              | Bourgogne Pinot Noir     Pommard Les Vaumuriens     Pommard Premiers Crus Les Croix Noires, Les Fremiers, Grand Clos des Épenots Monopole & Les Rugiens  | Mâcon-Fuissé Les Vieilles Vignes Pouilly-Fuissé Les Vieilles Vignes Bourgogne Cuvée Saint-Vincent Blanc & Rouge Aloxe-Corton Les Vieilles Vignes Auxey-Duresses Les Vieilles Vignes Chambolle-Musigny Les Vieilles Vignes Chambolle-Musigny Les Vieilles Vignes Chassagne-Montrachet Les Vieilles Vignes Chassagne-Montrachet Les Vieilles Vignes Gevrey-Chambertin Les Vieilles Vignes Meursault Les Vieilles Vignes, Les Grands Charrons & Les Narvaux Morey-Saint-Denis Les Vieilles Vignes Pernand-Vergelesses Blanc Pommard Les Vieilles Vignes Puligny-Montrachet Les Vieilles Vignes Rully Les Vieilles Vignes Santenay Terre d'Enfance Blanc & Rouge Savigny-lès-Beaune Les Vieilles Vignes Blanc & Rouge Volnay Les Vieilles Vignes Beaune Premier Cru Les Aigrots Chassagne-Montrachet Premiers Crus Les Blanchots, La Boudriotte, Le Cailleret, Les Chaumées, Clos Saint-Jean, Morgeot Meursault Premiers Crus Les Charmes, Les Genevrières & Les Perrières Pommard Premier Cru Les Grands Épenots Puligny-Montrachet Premiers Crus Les Combettes, Les Folatières, Les Referts, Les Pucelles Rully Premier Cru Grésigny Saint-Aubin Premiers Crus Beauregard, Beaurepaire, Les Gravières Savigny-lès-Beaune Premiers Crus Les Marconnets & Les En Remilly Santenay Premiers Crus Beauregard, Beaurepaire, Les Gravières Savigny-lès-Beaune Premiers Crus Les Marconnets & Les Serpentières Volnay Premiers Crus Les Champans, Les Pitures, Les Robardelles, Les Santenots Bătard-Montrachet Grand Cru Chevalier-Montrachet Grand Cru Chevalier-Montrachet Grand Cru Corton Grand Cru Les Perrières & Rognet Corton-Charlemagne Grand Cru Le Montrachet Grand Cru Le Montrachet Grand Cru Le Montrachet Grand Cru Le Montrachet Grand Cru  |
| KEY FACTS          | In the hands of the de Courcel family since the 16th century, this prestigious domaine covers 22 acres of vineyards located exclusively in the commune of Pommard. It includes the best Premiers Crus of the village, particularly the Grand Clos des Épenots, monopole of the domaine.  For four centuries, Domaine de Courcel has always produced wines typical of the Pommard appellation: Wines of great structure and finesse unique to the Côte de Beaune. Since Yves Cuilleron was hired in winemaker in 1996, the wines greater reflect the individual terroirs and present a natural balance with a more pronounced structure and an intense aromatic complexity.   | The history of Maison Vincent Girardin is relatively recent. In 1980, at the age of 19, Vincent Girardin, the son of a family of winegrowers based in Santenay since the 17th century, decided to strike out on his own and began producing wine from five acres of vines that he had inherited from his parents.  To cope with the growing demand for his wines, he developed an approach that was new in Burgundy: he purchased grapes from producers who shared the same philosophy and the same high standards.  In 2012, Vincent Girardin sold his operation to a longstanding partner of the Maison. Jean-Pierre Nié, President of the Compagnie des Vins d'Autrefois in Beaune, naturally decided to continue with the small team of nine people, who had been faithful to the Maison for many years.   |
| GREEN<br>PRACTICES | Vegan Practicing - All Wines   | Sustainable Practicing     Vegan Practicing - All Red Wines  |
| SPECIAL NOTES      | Of the short list of producers who star in Pommard, Domaine de Courcel is near the top of the list. The Domaine has been turning out some of the most powerful, densely aromatic wines from a village known for long-lived brooding Pinot Noir.  | Vincent Girardin was always an experimenter and his curiousity led him to try all of the techniques of his time. With the help of winemaker Eric Germain, who was brought on to the team in 2003, Vincent discovered that he wanted to do as little intervention as possible with the fruit to create a level of premium Burgundian  |



Domaine de Courcel - Gilles de Courcel



Domaine de Courcel ~ Vineyard



Vincent Girardin ~ Vineyard



Vincent Girardin - Vineyard

DOMAINE HENRI GOUGES

mutation of Pinot Noir to create a new vine, often called "Pinot Gouges".





#### THIBAULT LIGER-BELAIR

|                    |   | Alain Gras   | DOMAINE DES LAMBRAYS   |  |
|--------------------|---|--|--|--|
| ORIGIN             | FRANCE  |  |  |  |
| BOTTLE             | BURGUNDY  | Chance Chouse  | TOPS SEE LA ALTHER SE  | THE TAXABLE STATE  |
| WINES              | Bourgogne Pinot Blanc     Bourogne Pinot Noir     Nuits-Saint-Georges     Nuits-Saint-Georges Premiers Crus Clos des Porrets Saint-Georges, La Perrière, Les Chaignots, Les Pruliers, Les Saint-Georges, Les Vaucrains  | Auxey-Duresses Les Crais & Très Vieilles Vignes     Meursault Les Tillets     Saint-Romain Blanc     Saint-Romain Rouge  | Clos des Lambrays Grand Cru Morey-Saint-Denis Morey-Saint-Denis Premier Cru Les Loups Puligny-Montrachet Premier Cru Clos du Cailleret Puligny-Montrachet Premier Cru Les Folatières   | Burgundy Bourgogne Aligoté Clos des Perrières la Combe Bourgogne Chardonnay La Charmes Bourgogne Les Chaillots Bourgogne Les Deux Terres Hautes-Côtes de Nuits Le Clos du Prieuré Hautes-Côtes de Nuits La Corvée de Villy Hautes-Côtes de Nuits La Roche Chambolle-Musigny Gevrey-Chambertin La Croix des Champs Nuits-Saint-Georges La Charmotte Savigny-lès-Beaune Blanc & Clos du Village Vosne-Romanée Aux Réas Aloxe-Corton Premier Cru La Toppe au Vert Chambolle-Musigny Premier Cru Les Gruenchers Nuits-Saint-Georges Premier Cru Les Saint-Georges Charmes-Chambertin Grand Cru Clos Vougeot Grand Cru Corton Grand Cru Clos du Roi & Les Renardes Corton-Charlemagne Grand Cru Les Languettes Richebourg Grand Cru Beoujolais Beaujolais-Villages Les Jeunes Pousses Moulin-à-Vent Charmp de Cour, Les Perrelles, La Roche, Les Rouchaux, Les Vieilles Vignes & Les Vignes Centenaires |
| KEY FACTS          | The creation of Domaine Henri Gouges was the culmination of 400 years of family grape farmers, and it is, in many minds, the top domaine in Nuits-Saint-Georges. While the house style has evolved, the main focus is the better reflection of the terroir in the fruit through organic viticulture. They believe that healthy vines produce quality fruit and thus more expressive terroir-driven wines. By 2008, the entirety of the vineyards had been converted to organic viticulture, but the domaine emphasizes that the goal is not for certification but simply using viticultural techniques to respect the terroir and the wine. | Alain Gras has been working passionately since 1979 with a great respect for the land. Despite its young age, his domaine has quickly established itself as the standard-bearer for the village of Saint-Romain. Vinified with care and using traditional methods, the domaine's wines exemplify the character of this terroir, which Alain Gras sums up in three words: fresh, fruity, and elegant. | Since they were first erected by Cistercian monks in 1365, the walls surrounding the Clos des Lambrays have harnessed the harmony of their 8.66 hectares of vines. In March 2019, Jacques Devauges joined the estate as the General Manager and the Chief Winemaker. In the heart of the village of Morey-Saint-Denis, Domaine des Lambrays is situated among vine-covered rolling hills where an iconic arched stone gate leads way to 202 ouvrées, or plots of land (8.66 hectares) owned by the Domaine. Domaine des Lambrays produces rare, elegant, and age worthy wines, according to organic and biodynamic practices in the vineyards, since 2019 and 2020 respectively, and following a meticulous vinification process from start to finish. | This domaine has been in the Liger-Belair family for 250 years. Thibault Liger-Belair took over the reins in 2001 and created Domaine Thibault Liger-Belair. The different appellations are cultivated and worked in different ways according to their soil and climate. The richness of the terroirs demands that each individual parcel has to be worked uniquely, rather than systematic work as is often done. Liger-Belair's philosophy is to bring in the grapes to the winery in an irreproachable sanitary state and to handle each operation delicately. He aims to infuse instead of extract.  |
| GREEN<br>PRACTICES | Organic Practicing     Biodynamic Practicing  | Sustainable Practicing     Vegan Practicing - All Wines  |  | Certified Organic Grapes (Ecocert) - Domaine wines only     Vegan Practicing - All Wines   |
| SPECIAL NOTES      | Henri Gouges was an immensely important figure in the development of the modern Burgundy trade. By 1933 he was one of the first producers to estate-bottle his wines, and in the 1930s, he was one of the people charged with delineating the crus in Burgundy for the INAO. He also discovered and propagated a white  | Alain Gras' picturesque vineyards in Saint-<br>Romain are at the very highest part of the hill,<br>where they slope down into a small valley.  | Over the course of the estate's 650-year history, the unity of the Clos has not always been secure. The French Revolution saw the vineyard split across 74 different owners, but its reassembly by the Rodier family in the late 1890s was a defining moment in the Domaine's past.  | In 2009, the domaine expanded into Beaujolais, and now a Beaujolais-Villages and several Moulin-à-Vent Cru wines are also produced, uniquely utilizing traditional fermentation versus the normal carbonic maceration employed in the region.  |





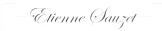




| ORIGIN             | FRANCE  |   |   |  |
|--------------------|---|---|---|--|
| ORIGIN             | BURGUNDY  |   |   |  |
| BOTTLE             | Total Bases Bases   | BEAUNE and a same and | Manage Manage of 18 To Manage for the 18 To Manage | MARANCE AND  |
| WINES              | Bourgogne Chardonnay Bourgogne Pinot Noir Auxey-Duresses Maranges Vieilles Vignes Meursault Blanc & Rouge Meursault Les Chevalières Monthelie Saint-Romain Blagny Premier Cru La Pièce sous le Bois Maranges Premier Cru Fussière Meursault Premiers Crus Blagny, Charmes & Perrières Puligny-Montrachet Premiers Crus Les Chalumeaux, Les Combettes & La Quintessence Saint-Aubin Premier Cru Fleurs de Coteaux Volnay Premier Cru Santenots | Bourgogne Chardonnay Bourgogne Pinot Noir Hautes-Côtes de Nuits Les Dames Huguettes Chambolle-Musigny Fixin & Fixin Vieille Vignes Gevrey-Chambertin Nuits-Saint-Georges Les Plateaux Savigny-lès-Beaune Vosne-Romanée Nuits-Saint-Georges Premiers Crus Les Boudot Pernand-Vergelesses Premier Cru Les Vergelesses Savigny-lès Beaune Premier Cru Les Narbantons Vosne-Romanée Premiers Crus Les Orveaux, Les Petits Monts & Les Suchots Vosne-Romanée Premier Cru Les Cras Clos de Vougeot Grand Cru Échezeaux Grand Cru Échezeaux Grand Cru La Grande Complication Grands-Échezeaux Grand Cru Richebourg Grand Cru   | Bourgogne Chardonnay     Chassagne-Montrachet     Chassagne-Montrachet Rouge Vieilles Vignes     Santenay Vieilles Vignes     Beaune-Grèves Premier Cru     Chassagne-Montrachet Premiers Crus Les     Baudines, Clos St-Jean, Les Dents de Chien, Les     Embrazées, Morgeot, Vide Bourse     Maranges Premier Cru La Fussière     Pommard Premier Cru Les Chanlins     Puligny-Montrachet Premier Cru La Truffière     Santenay Premier Cru Grand Clos Rousseau   | Bourgogne Chardonnay     Chassagne-Montrachet Vieilles Vignes Blanc & Rouge     Santenay Les Hates Blanc & Rouge     Chassagne-Montrachet Premiers Crus Les Baudines, Les Caillerets, Les Embrazées, Morgeot     Maranges Premier Cru La Fussière     Puligny-Montrachet Premier Cru La Truffière     Saint-Aubin Premier Cru Les Charmois     Santenay Premiers Crus Beaurepaire, Gravières & Passetemps Blanc & Rouge  |
| KEY FACTS          | Domaine Matrot has been a family-owned wine estate for six generations.     In January 2000, Thierry and Pascale Matrot established and developed a limited liability company allowing them to buy and sell the harvest of the vineyards of "Héritiers du Domaine Joseph Matrot".     Today, Thierry and Pascale have been joined by their daughters, Adèle and Elsa, in the family business.   | The Mongeard family arrived in Vosne-Romanée in the 18th century, and records show a Mongeard working as vigneron for Domaine de la Romanée-Conti in 1786. Domaine Mongeard-Mugneret today covers a total area of more than 75 acres, split among 35 appellations. The varied range of climats in which the Mongeards own vineyards results, naturally, in wines of great diversity. In the words of Robert Parker, Jr: "the style of winemaking seems to extract rich, supple, concentrated fruit from the grapesThe wines always seem to show well young, but age nicely for 10-15 years."  | Thomas Morey belongs to the 10th generation of the Morey family. He grew up familiar with his grandparents' holdings and then worked for 12 years on that of his parents. Elegant, lively, mineral, rich, silky, appealing all these adjectives can be applied to the wines of Thomas Morey.  | Sophie and Vincent Morey both come from families of wine-growers.     When Vincent took over this share of his father's estate, he had 20 years of experience.     Sophie was the winemaker for her family estate, Ménager-Belland, in Santenay. She brought almost 30 acres of Santenay vineyards to the domaine when she and Vincent married. According to Sophie, "In my family, the vines pass from mother to daughter."     Vincent and Sophie Morey treat their vineyards as if they were gardens. The believe that good wines start with good grapes and that winemaking is like cooking. The basic ingredients have to be right. |
| GREEN<br>PRACTICES | Organic Practicing Vegan Practicing - All Wines   | Sustainable Practicing  | · Sustainable Practicing (Lutte Raisonée)   | Sustainable Practicing     Organic Practicing     Vegan Practicing - All Red Wines   |
| SPECIAL NOTES      | Domaine Matrot is one of the oldest-estate bottlers in Burgundy and one of the largest and most important properties in Meursault.  | In 1945, Jean Mongeard (current owner Vincent's father), whose mother was a Mugneret, found himself making wine at the age of 16. His father had died five years before, and there was no one left to do the job. Henri Gouges instructed the young Mongeard to personally bottle the wines, rather than sell in barrel, making the domaine one of the first in Burgundy to practice estate bottling.   | The Morey family's history in Burgundy dates to at least the 16th century. Thomas and Vincent Morey belong to the 10th generation of the family and are the sons of the famed Bernard Morey. After their father died in 2005, they split the estate in 2006 with their first seprate vintages in 2007.  | The Morey family's history in Burgundy dates to at least the 16th century. Thomas and Vincent Morey belong to the 10th generation of the family and are the sons of the famed Bernard Morey. After their father died in 2005, they split the estate in 2006 with their first seprate vintages in 2007.   |

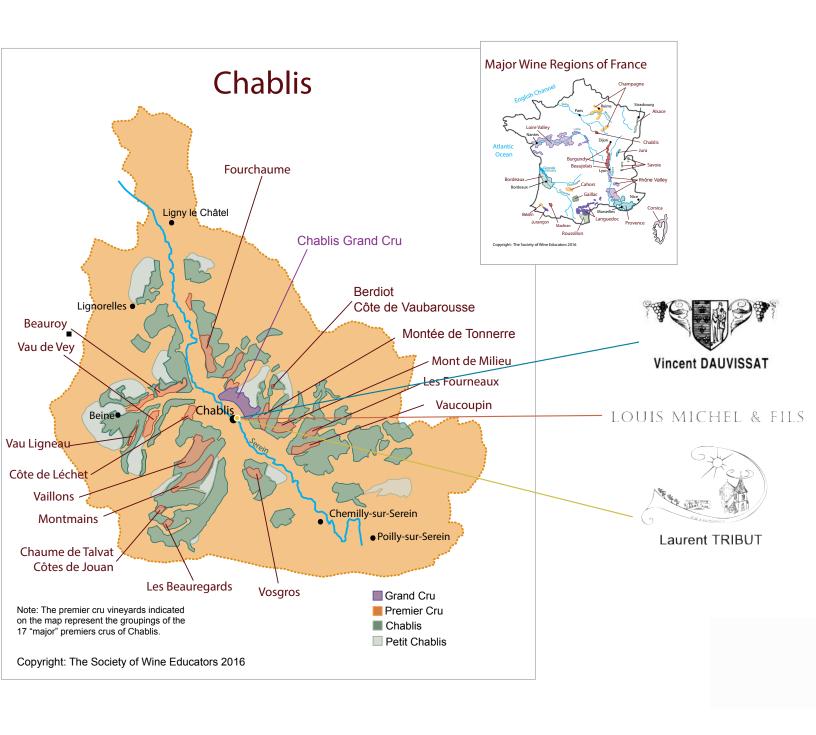
### DOMAINE PONSOT

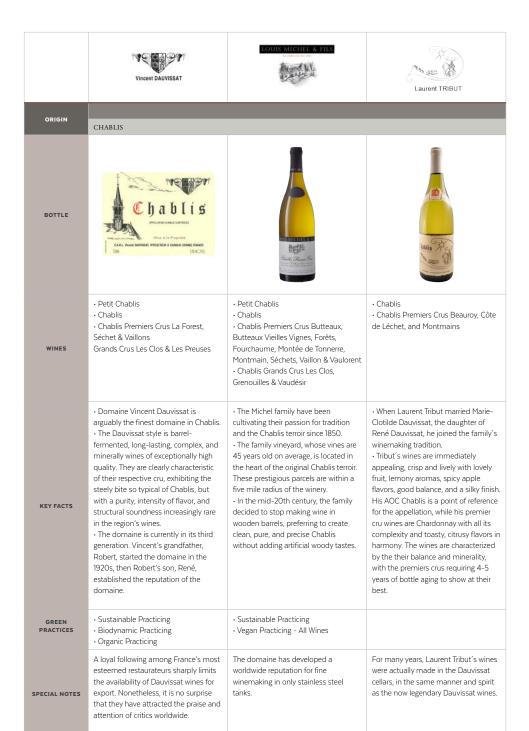




| ORIGIN             | FRANCE   |   |  |
|--------------------|--|---|--|
| ORIGIN             | BURGUNDY   |   |  |
| BOTTLE             | CLOS DE LA ROCHE  CITÉ Victiles Vigores  DOMAINE PONSOT  | MEURSAULT  One of the part of | Story in the state of the state |
| WINES              | Bourgogne Cuvée Pinson Chambolle-Musigny Cuvée des Cigales Gevrey-Chambertin Cuvée d l'Abeille Morey-Saint-Denis Cuvée des Grives Saint-Romain Cuvée de la Mésange Morey-Saint-Denis Premiers Crus Clos des Monts-Luisants Très Vieilles Vignes & Cuvée des Alouettes Chapelle-Chambertin Grand Cru Chambertin Grand Cru Cuvée Vieilles Vignes Chambertin-Clos de Bèze Grand Cru Chapelle-Chambertin Grand Cru Chapelle-Chambertin Grand Cru Chapelle-Chambertin Crueé des Merles Clos de la Roche Grand Cru Cuvée Vieilles Vignes Clos Vougeot Grand Cru Corton Grand Cru Cuvée du Bourdon Corton-Bressandes Grand Cru Griotte-Chambertin Grand Cru Griotte-Chambertin Grand Cru Montrachet Grand Cru Montrachet Grand Cru Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru  Montrachet Grand Cru | Bourgogne Blanc Cuvée du Perce-Neige Bourgogne Rouge Cuvée du Peupliers Chambolle-Musigny Cuvée de la Violette Gevrey-Chambertin Cuvée de l'Aulne Meursault Cuvée du Pandoréa Saint-Romain Cuvée du Passiflore Vosne-Romanée Cuvée du Cerisier Beaune Premier Cru Cuvée du Noyer Chambolle Musigny Premiers Crus Les Charmes Cuvée du Tilleul & Les Sentiers Cuvée du Sorbier Gevrey-Chambertin Premier Cru En Ergot Cuvée du Mélèze Meursault Premiers Crus Blagny Cuvée du Myosotis, Charmes Cuvée de la Centaurée, Perrières Cuvée de l'Hellébore, Genevrières Cuvée de l'Ipomée Bàtard-Montrachet Grand Cru Cuvée Lilas Bonnes Mares Grand Cru Cuvée du Frêne Chambertin-Clos de Bèze Grand Cru Cuvée du Frêne Chambertin Grand Cru Cuvée du Chêne Clos de Vougeot Grand Cru Cuvée du Chêre Clos Saint-Denis Grand Cru Cuvée du Merisier Corton-Charlemagne Grand Cru Cuvée du Kalimeris Échezeaux Grand Cru Cuvée de l'Érable Griotte-Chambertin Grand Cru Cuvée du Saulne Montrachet Grand Cru Cuvée de Sorchidées  | Bourgogne Blanc Hautes-Côtes de Beaune Jardin du Calvaire Chassagne-Montrachet & Les Encégnières Puligny-Montrachet Beaune Premier Cru Les Pertuisots Puligny-Montrachet Premiers Crus Champ Gain, Champ-Canet, Les Combettes, Les Folatières, La Garenne, Hameau de Blagny, Les Perrières, Les Referts, La Truffière Bâtard-Montrachet Grand Cru Bienvenues-Bâtard-Montrachet Grand Cru Chevalier-Montrachet Grand Cru Montrachet Grand Cru Montrachet Grand Cru  |
| KEY FACTS          | Domaine Ponsot is one of the iconic producers of the village of Morey-Saint-Denis and, indeed, of all of Burgundy.     In 1981, Laurent Ponsot began working at the family domaine. He made many advances including a new sales system, increased distribution, strict non-interventionist farming and winemaking techniques, and state of the art security and authenticity systems to prevent wine counterfeiting.     Today, Rose-Marie Ponsot is the sole director of the family-run estate with its various entities being owned by Laurent, Rose-Marie, Catherine, and Stéphanie Ponsot.     Domaine Ponsot's wines are famous for being extremely long-lived and often only show themselves after a long and ungrateful adolescence, revealing a sensual and elegant being when they reach maturity.  | After 36 years at Domaine Ponsot, Laurent Ponsot decided to step down in 2017 and begin a new wine adventure with his son, Clément.  Laurent is a vinegrower, either as owner or through a metayage agreement, but also will act as a négociant in his new venture, in line with the historical Great Burgundy Wine Trade.  Laurent's quest for an alliance between history and high technology continues: high technology closures, élevage without sulfur but under neutral gas, intelligent cases that control temperature, the protection of authenticity, futuristic packaging, new conic winemaking vats, and ultra-nano-oxygenation are some of the innovations he is planning at the new domaine.   | The history of the domaine dates to the beginning of the 20th century, when Etienne Sauzet inherited and bought several plots of vines in the village of Puligny-Montrachet.  The domaine of Etienne Sauzet is made up of 37 acres distributed between Puligny-Montrachet, Chassagne-Montrachet, and Cormot-le-Grand in the Hautes-Côtes de Beaune. Much of it is in the heart of the prestigious premier cru vineyards of Puligny-Montrachet.  Sauzet wines are superbly finished, fruity, full-bodied, and authoritative examples of white Burgundy. In the words of Robert Parker Jr., "This is one of the most serious estates in Burgundy. The wines are usually among the very best madeThey are textbook white Burgundies, brimming with flavor, yet elegant and well-balanced."  After four generations and despite Sauzet's death in 1975, "Sauzet" are still six letters which ring as an homage to Chardonnay.  |
| GREEN<br>PRACTICES | Vegan Practicing - All Wines   | Vegan Practicing - All Wines  | Certified Organic Grapes (Ecocert) - Domaine wine only     Sustainable Practicing     Biodynamic Practicing     Vegan Practicing - All Wines   |
| SPECIAL NOTES      | Domaine Ponsot was one of the first domaines to practice estate bottling, starting with the 1932 vintage.  | Laurent was instrumental in uncovering the massive wine fraud committed by Rudy Kurniawan and was featured in the documentary about the incident, Sour Grapes. This experience led him to make revolutionary changes to Domaine Ponsot's packaging to prevent future counterfeiting.  | The estate was one of the earliest to domaine bottle its wines.  |

# OUR PORTFOLIO WINE REGIONS OF CHABLIS







Vincent Dauvissat



Louis Michel & Fils - Guillaume Gicqueau-Michel

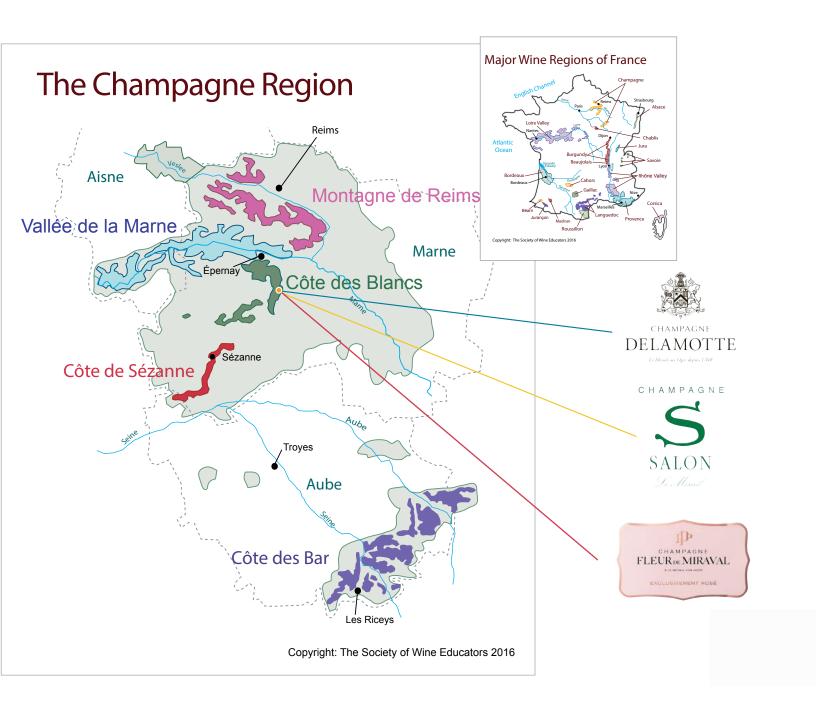


Louis Michel & Fils - Vineyard



Laurent Tribut ~ Marie-Clotilde & Laurent Tribu

# OUR PORTFOLIO WINE REGIONS OF CHAMPAGNE









|                    | DELAMOTTE  1.6 Alement on (Agent algore 1740)  | SALON<br>La Mossal  | CONTACT PROPERTY OCCUPANTY OCCUPANTY   |  |  |  |  |
|--------------------|--|---|--|--|--|--|--|
| ORIGIN             | FRANCE   |   |  |  |  |  |  |
| ORIGIN             | CHAMPAGNE  |   |  |  |  |  |  |
| BOTTLE             | BELANGTI.  | S S S S S S S S S S S S S S S S S S S   | TIP  |  |  |  |  |
| WINES              | Brut     Brut Blanc de Blancs NV     Brut Blanc de Blancs Vintage     Brut Blanc de Blancs Vintage     Brut Blanc de Blancs Vintage Collection     Brut Rosé   | • Brut Blanc de Blancs Le Mesnil  | • Brut Rosé NV ER1<br>• Brut Rosé NV ER2   |  |  |  |  |
| KEY FACTS          | Champagne Delamotte is the sister company of the renowned Champagne Salon. At more than 250 years old, it is the fifth oldest Champagne house. Chardonnay grapes from Grand Cru Le Mesnil-sur-Oger are the key ingredient in the Champagne with a small quantity of grapes from Grand Crus Avize, Oger, and Cramant also being used to balance the harvest. Pinot Noir grapes from the 100% Grand Crus of the Montagne de Reims, like Bouzy, Ambonnay, and Tours-sur-Marne are added to make Delamotte Brut and Delamotte Brut Rosé. | Salon is recognized worldwide as one of the top Champagne houses. Salon is a unique Champagne. All of the emphasis in the production of this exceptional wine is on the singular. It was originally the product of one single man, Aimé Salon; from one single region, the Côte de Blancs; from one single cru, Le Mesnil-sur-Oger; from one single grape variety, Chardonnay; and from one single vintage, with no blending whatsoever. Simply put, Salon is a grand vin with bubbles. | This Champagne house, dedicated exclusively to Rosé, is the result of a partnership between three legendary families: Famille Perrin, Brad Pitt and Angelina Jolie, and the Péters family. TS% Chardonnay and 25% Pinot Noir from the Côte des Blancs leads to a delicate, floral nose with red currant and peach. Saline, mouthwatering, and elegant, it has finely textured bubbles. |  |  |  |  |
| GREEN<br>PRACTICES | Certified Sustainable (Haute valeur<br>environnementale OCACIA - Vineyard<br>Specific)     Vegan Practicing - All Wines  | Certified Sustainable (Haute valeur<br>environnementale OCACIA - Vineyard<br>Specific)     Vegan Practicing - All Wines   |  |  |  |  |  |
| SPECIAL NOTES      | Champagne Delamotte is named for François Delamotte, a vineyard owner who founded the house in 1760.   | Champagne Salon is named in<br>honor of its founder Aimé Salon, a<br>Champagne connoisseur enchanted<br>then seduced by the terroir of Le<br>Mesnil.  | Famille Perrin and the Jolie-Pitt family are partners at the iconic Provençal estate Château Miraval.  |  |  |  |  |



Champange Salon - Winery



Champange Salon ~ Salon's Garden

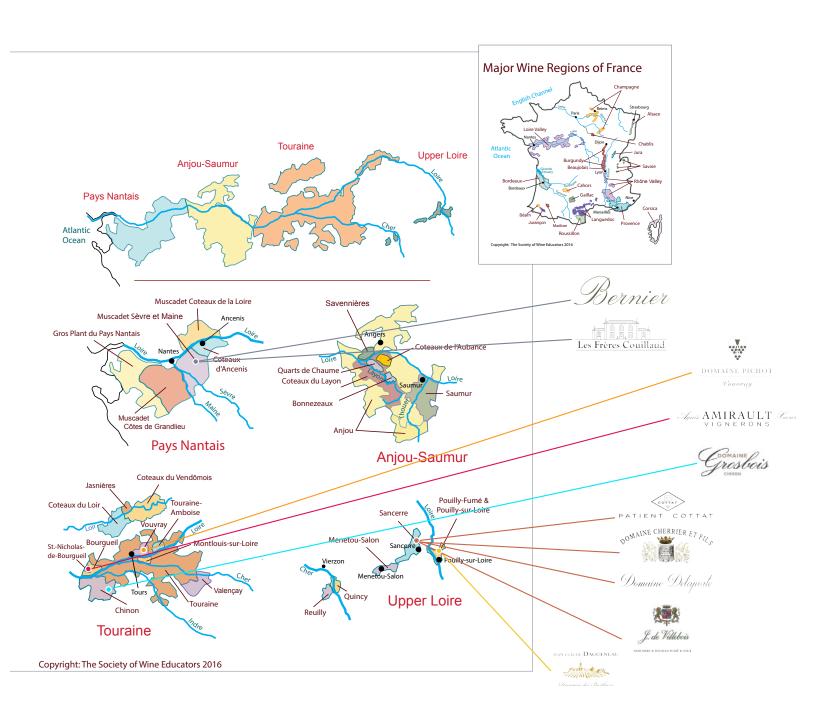


Champange Delamotte - Caves



Fleur de Miraval - Cellar

# OUR PORTFOLIO WINE REGIONS OF THE LOIRE VALLEY













Domaine Delaporte

|                    | Myria AMIRAULT Lines<br>VIONERONS  | 30001000   |  |  |   |  |
|--------------------|--|--|--|--|---|--|
| ORIGIN             | FRANCE LOIRE VALLEY  |  |  |  |   |  |
| BOTTLE             | THE STREET AND ADDRESS OF THE STREET AND ADD | Banning Camports   | A Comment of the Comm | Sincern  | Shame Shiput<br>SANCERE<br>Engaged  |  |
| WINES              | Anjou Les Quarterons Blanc La Ferme des Fontaines Rouge Saint-Nicolas-de-Bourgueil Les Quarterons Saint-Nicolas-de-Bourgueil Le Clos des Quarterons Vieilles Vignes Saint-Nicolas-de-Bourgueil Le Fondis Saint-Nicolas-de-Bourgueil Les Gravilices Saint-Nicolas-de-Bourgueil Le Vau Renou Crémant de Loire Amirault Crémant de Loire Les Quarterons Crémant de Loire Amirault Rosé Brut Nature  | Chardonnay     Sauvignon Blanc     Pinot Noir  | Muscadet Sèvre et Maine Sur Lie Cuvée Amélie     Muscadet Sèvre et Maine Sur Lie Les Schistes     Muscadet Sèvre et Maine Sur Lie Sélection Vieilles Vignes     Muscadet Sèvre et Maine Vallet   | Sancerre     Sancerre Rosé   | Sancerre Sancerre Monts Damnés Sancerre Silex Sancerre Rosé Sancerre Rouge Sancerre Rouge Sancerre Rouge Silex  |  |
| KEY FACTS          | Located in Saint-Nicolas-de-Bourgueil in the Loire Valley, the Clos des Quarterons is a 92-acre vineyard owned by the Amirault family for over 180 years. Today the estate is owned and managed by Xavier and his wife, Agnès. In the 1960s, Xavier's father purchased a large tuffeau stone quarry at a candle auction and transformed it into the Vau Renou cellar. The wines rest at a constant 55°F in the several hundreds of feet of galleries in the cellars. The Amirault family feels very strongly about protecting the environment so they can make living wines capable of creating the "wow" factor each vintage. The goal of the Amirault family is to achieve a natural balance across all 53 plots of the estate in order to create unique and living wines.   | The story of Bernier Chardonnay started in 1987, when Bernard Couillaud, his interest piqued by Chardonnay's potential in a maritime climate, planted Chardonnay in a fallow plot in the Muscadet area of the Loire Valley. Over the course of three years, 42 acres of Chardonnay were planted, and eventually Sauvignon Blanc and Pinot Noir were also added to the line. The Bernier wines are produced by the Couillaud family at the Château de la Ragotière, a few minutes from the Atlantic coast near the mouth of the Loire River. The spirit of these wines is to be "fruity, crisp, and mineral". | The history of Les Frères Couillaud began in 1979 when they purchased Château de la Ragotière, the former home of the noble family Lore de la Ragotière, who settled here in the 14th century. The estate's vineyards are located in the eastern portion of Vallet, one of the newly established Muscadet Crus. Whereas most Muscadets are left on the lees only a short time, all of the Ragotière wines are bottled sur lie. The wines are not racked after fermentation but are drawn directly off the lees and bottled immediately.  | The Cherrier family has been a proprietor in Sancerre for three generations. The domaine owns over 25 acres in and around the village of Amigny. Their holdings represent some of the finest plots of limestone soil (caillotes) in the appellation. | Located in the heart of the Sancerre region, Domaine Delaporte is a family business that has been passed from father to son since the 17th century. Today, Matthieu Delaporte runs the estate.      Domaine Delaporte's wines are all made from grapes grown in estate vineyards which today extend to over 80 acres.      35% of the vines are planted on flint soil (silex, quite rare in the area) and the other on limestone soil (caillottes and terres blanches). |  |
| GREEN<br>PRACTICES | Certified Organic Grapes (Ecocert) - Except Crémant Les Quarterons     Certified Biodynamic (Demeter)     Certified Natural (Vin Méthode Nature) - La Ferme des Fontaines Wines     Vegan Practicing - All Wines   | - Sustainable Practicing   | Certified Sustainable (Terra Vitis) Certified Organic - Starting with the 2022 Vintage     Vegan Practicing - All Wines  | Vegan Practicing - All Wines   | Sustainable Practicing     Biodynamic Practicing     Vegan Practicing - All Wines   |  |
| SPECIAL NOTES      | The Maison Amirault was one of the first buildings in the village and served as the town hall and village school when it was first built. It has appeared on the labels as an emblem of the estate since its founding.   | Daniel Haas, wine buyer for Vineyard Brands, became interested in the Bernier project, and in 1990, after having tasted it amongst several others, he was convinced of its potential, and Bernier was introduced to the US market.   | Today, part of the original castle moat, the remarkable porch with its antique gates, and the chapel, which has been restored as a tasting room, still remain at the Château de la Ragotière. The cellar is a precious inheritance containing vintages dating back to 1947.  | In addition to winemaking, the<br>Cherriers are among the best<br>producers of the famous goat cheese,<br>Crottins de Chavignol.   | In 1952, the wine of Gabriel Delaporte<br>(Matthieu Delaporte's great-<br>grandfather) was the first Sancerre<br>imported into the US by Vineyard<br>Brands founder, Robert Haas.   |  |









### DIVIN

|                    |  | PATIENT COTTAT   | J. de Villebois  |   |  |  |
|--------------------|--|--|--|---|--|--|
|                    | FRANCE   |  |  |   |  |  |
| ORIGIN             | LOIRE VALLEY   |  |  |   |  |  |
| BOTTLE             | CHINON   | ANY  | Total Video  | DIVIN   |  |  |
| WINES              | Clòture Gabare La Cuisine de ma Mère Le Clos du Noyer Montet   | Anciennes Vignes Menetou-Salon Anciennes Vignes Sancerre Anciennes Vignes Sancerre Rosé Anciennes Vignes Sancerre Rouge  Le Grand Caillou Chenin Blanc Le Grand Caillou Sauvignon Blanc Le Grand Caillou Rosé Le Grand Caillou Pinot Noir  | Menetou-Salon Pouilly-Fumé Pouilly-Fumé Marnes Kimméridgiennes Quincy Sancerre Sancerre Caillottes Sancerre Les Boffants Sancerre Les Monts Damnés Sancerre Terres Blanches Sanvignon Blanc Touraine Touraine Vieilles Vignes Val de Loire Sauvignon Blanc Sancerre Rosé Val de Loire Sauvignon Rosé Menetou-Salon Rouge Pinot Noir Sancerre Rouge Crémant de Loire  | Sparkling Water & Loire Sauvignon Blanc   |  |  |
| KEY FACTS          | The Grosbois brothers, Nicolas and Sylvain, traveled the world, making wine in many foreign countries before returning home to the Loire Valley to take over the family vineyards. The family domaine is situated in the heart of the Loire Valley, in Panzoult, AOP Chinon. It sits on the right bank of the Vienne between Tours and Saumur, around the site of the Pressoir, an ancient fortified farm from the 15th century. Nicolas and Sylvain grow Cabernet Franc grapes on a slope composed of millarge soils (crumbly soil derived from underlying shell-rich sands) and yellow sand quartz. Respecting organic and biodynamic agricultural practices, the Grosbois wines offer harmonious balance and reveal a unique character. | Patient Cottat consists of the Grand Caillou and Anciennes Vignes ranges of selected traditional Loire wines. The Anciennes Vignes wines are made from old vines in prestigious appellations. The Le Grand Caillou line is distinguishable by the large flint stone on the label representing the importance of terroir in the Central Loire Valley vineyards. | -J. de Villebois is a family winery owned by Joost and Miguela de Willebois. Over the last 15 years, Villebois has become the leading Sauvignon Blanc producer in the Loire Valley with a unique range of Loire Valley Sauvignon Blanc wines cultivated in its own vineyards.  - The family's wine journey started in 2004, when Joost spotted a small, well-run local winery in the Touraine region and recognized this as a golden opportunity to transform the small winery into a wider producer of quality Loire Valley wines | Divin is the first Loire Valley wine seltzer, made with Sauvignon Blanc grapes from Les Vignobles Villebois and water from the Austrian Alps.     Divin taste like Sauvignon Blanc, refreshes like water, and sparkles like Champagne. Low alcohol, fresh, and thirst-quenching, it has no artificial fragrances, colors, flavors, or sugars added. Divin is vegan, low-calorie, and offers flavors of lime, passionfruit, and apple. |  |  |
| GREEN<br>PRACTICES | Organic Practicing     Biodynamic Practicing   |  | · Vegan Practicing - All Wines   |   |  |  |
| SPECIAL NOTES      | The wine 'La Cuisine de ma Mère' translates<br>from French to 'Mom's Cooking', and is meant<br>to be a delicious and comforting wine.  | Patient Cottat was a famous "Master<br>Goldsmith" in mid-19th century France. Born<br>in Paris, he loved the Berry region of the central<br>Loire Valley. His legacy is perpetuated through<br>these wines.  | The owners' great love for France and the Royal Loire Valley, in particular, can be easily explained. For years, Joost has worked in various parts of France, hence his passion for the country's culture, history, and, of course, its wines. What's more, his family name de Willebois is originally French, and their family history dates back 900 years when his ancestors were living in France.   |   |  |  |

|                    | JEAN CLAUDE DAGUENEAU  Domaine des Beithiers   | DOMAINE PICHOT  Founcey  |
|--------------------|--|--|
| ORIGIN             | FRANCE   |  |
|                    | LOIRE VALLEY   |  |
| BOTTLE             | POULET FUND  | Pouras<br>To pa in in  |
| WINES              | • Pouilly-Fumé   | Coteau de la Biche Vouvray Sec     Domaine Le Peu de la Moriette Vouvray     Le Marigny Vouvray Moelleux     Vouvray Brut     Les Larmes de Bacchus Vouvray Trie de Grains Nobles  |
| KEY FACTS          | The vineyard of Jean-Claude Dagueneau is situated in the hamlet of Berthiers, which is located outside the village of Saint-Andelain. The appellation is located on siliceous south-southwest-facing hillsides overlooking the Loire River. As a result, the vineyard benefits from well-drained soils and very good exposure, favoring the production of grapes that result in ageable and complex wines. | Jean-Claude and Christophe Pichot's family is one of the oldest in Vouvray with origins as viticulturists and restaurateurs dating back to 1739.     Domaine Pichot was established in 1996, uniting the three historic vineyards of the family: The 15-acre Coteau de la Biche vineyard, the 25-acre Le Peu de la Moriette vineyard, and the nearly 20-acre Le Marigny vineyard.     The domaine only produces Chenin Blanc, spanning the entire range from sparkling to dry to lusciously sweet. |
| GREEN<br>PRACTICES | Certified Sustainable (Haute valeur environnementale<br>OCACIA - Vineyard Specific) - Domaine des Berthiers  | Certified Sustainable (Haute valeur environnementale OCACIA - Vineyard specific)     Vegan Practicing - All Wines  |
| SPECIAL NOTES      | Jean-Claude Dagueneau is the father of the late iconoclastic Pouilly-Fumé winemaker Didier Dageneau.   | The family cellars are located in caverns hewn from the rolling hills which were once quarried to provide stone to construct the grand châteaux of the Loire. In fact, the Pichot home is itself part house and part cavern, with a dramatic hearth carved from the rock.  |



Château de la Ragotière - François Couillaud, Amélie Dugue-Couillaud & Vincent Dugue



Domaine Grobois - Nicolas and Sylvian Grosbois

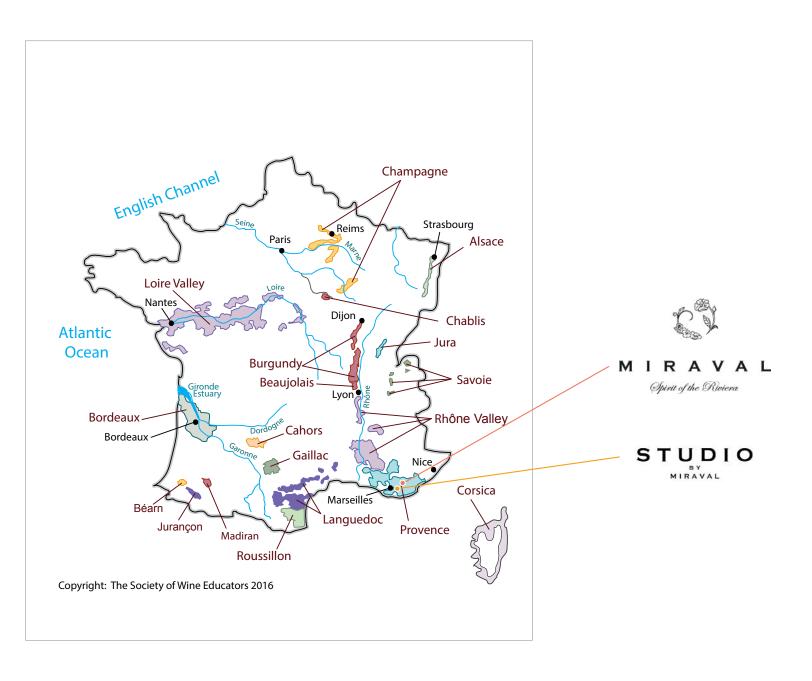


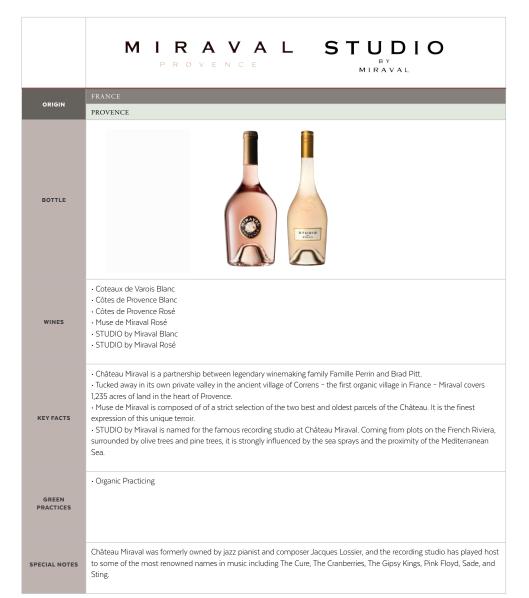
J. de Villebois - Joost de Willebois



Domaine Grobois - Winery

# OUR PORTFOLIO WINE REGIONS OF PROVENCE







Château Miraval - Brad Pitt & Marc Perrin



Château Miraval - Vineyard

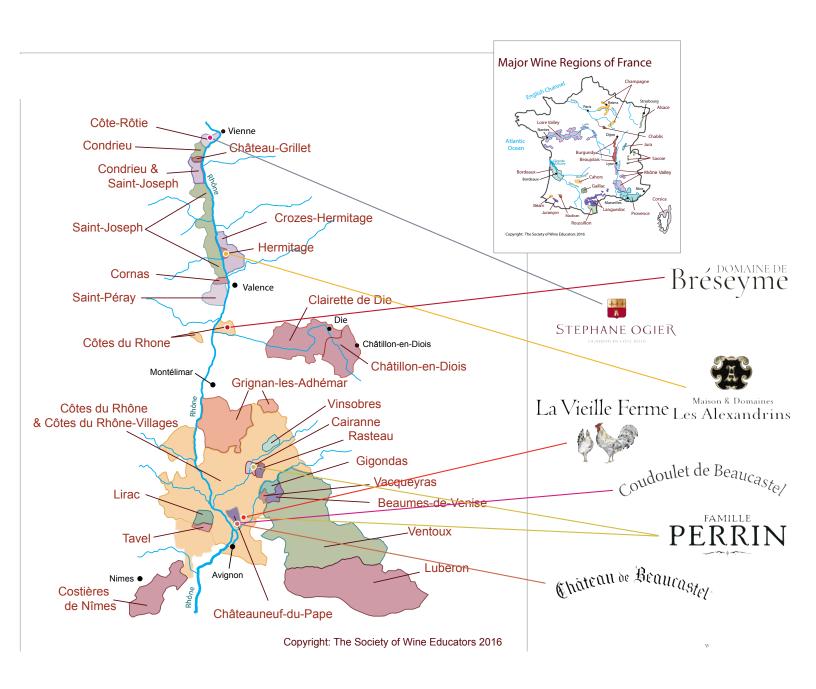


Château Miraval - Recording Studio



Château Miraval - Aerial View

## **OUR PORTFOLIO** WINE REGIONS OF THE RHÔNE VALLEY





## Bréseyme





|                    | Diescyllic  | Maison & Domaines<br>Les Alexandrins   | STEPHANE OGIER  |
|--------------------|---|--|---|
| ORIGIN             | FRANCE<br>NORTHERN RHÔNE VALLEY   |  |   |
| BOTTLE             | Breseyme  | COTTS - DU - RHOS  | O SAMULIA   |
| WINES              | Brézème Côtes du Rhône Blanc     Brézème Côtes du Rhône   | Domaine Crozes-Hermitage, Les Chaftlans Saint-Joseph, Les Ponts  Maison Condrieu Crozes-Hermitage Blanc Côtes du Rhône le Temps est Venu Blanc Hermitage Blanc Terrasses de l'Eridan Côtes du Rhône Blanc Viognier Cornas Côte-Rôtie Crozes-Hermitage Côtes du Rhône le Temps est Venu Rosé Hermitage Le Cabanon Syrah Le Cabanon Viognier Saint-Joseph Syrah Terrasses de l'Eridan Côtes du Rhône   | Condrieu La Combe Malleval Viognier de Rosine Côte-Rôtie La Belle Hélène Côte-Rôtie La Côte-Blonde Côte-Rôtie Lancement Côte-Rôtie Mon Village Côte-Rôtie Men Village Côte-Rôtie Réserve Côtes du Rhône Le Temps est Venu Sélection de Lieux-Dîts Syrah La Rosine Syrah de Seyssuel L'Âme Soeur   |
| KEYFACTS           | After having developed the Crozes-Hermitage and Saint-Joseph appellations, Maison & Domaine Les Alexandrins, based in Tain l'Hermitage, acquired the Bréseyme estate in 2018. Founded in 1999 by the Gresse family, the estate currently cultivates 10 acres of Brézème Côtes du Rhône and 11 acres of Collines Rhodaniennes. With a 40-acre land reserve, the estate will be able to pursue its growth and increase the production of these fine wines. The terroir is magnificent and very specific. Situated in the Drôme Valley between Allex and Livron, the slopes are steep and south-facing with soils of limestone-clay and uplands of alluvial origin, all covered in worn pebbles. | Domaine & Maison Les Alexandrins came into being with the collaboration of three figures of the Northern Rhône Valley: Nicolas Jaboulet, sixth generation of a wine growing family in Tain I'Hermitage since 1834; Guillaume Sorrel, son of Marc Sorrel of Domaine Sorrel in Hermitage; and Alexandre Caso, specialist in the terroirs of the Northern Rhône.  In 2014, the desire of Alexandre and Guillaume to promote the Domaine Les Alexandrins wines and Nicolas' ambition to anchor Maison Nicolas Perrin in the heart of the Northern Rhône Valley led the three men to strengthen their cooperation. From 2015, Maison Nicolas Perrin took a majority share in Domaine Les Alexandrins, reflected in the change of name to "Domaine & Maison Les Alexandrins".  Their collaboration made it possible to pursue the dream of Domaine Les Alexandrins — making Northern Rhône wines that embody pure classicism – and at the same time to transform Maison Nicolas Perrin and Maison Les Alexandrins to expand an offer already long acclaimed for its quality across all the appellations of the Northern Rhône. | The Ogier family has been rooted in Ampuis for seven generations. In 1983, Stéphane's father, Michel Ogier, decided to commercialize his wine at a time when Côte-Rôtie wines were booming around the world. From the age of six, Stéphane knew he wanted to follow in his father's footsteps. In 1997, after completing his oenological studies in Beaune, Stéphane formally joined the family estate. Stéphane was strongly influenced by Burgundy during his studies there. He learned about elegance and finesse, and today his wines are among the most delicate and subtle of Côte-Rôtie. Domaine Stéphane Ogier produces wines from 27 acres of vineyards in some of the most famous Côte-Rôtie areas, such as Lancement, Côte-Rozier, and La Viallière. |
| GREEN<br>PRACTICES |   |  |   |
| SPECIAL NOTES      | Classified as a Côtes du Rhône in 1937,<br>Brézème has, for several years, been taking<br>steps to obtain the status of cru.  | The three founders come from some of the most renowned families for winemaking and viticulture in the Northern Rhône Valley.   | In 2015, due to great growth and success, a new revolutionary cellar was constructed. It contains modern winemaking equipment, a 600-barrel cellar, and a tasting room with panoramic views of the slopes of Ampuis.  |



Domaine & Maison Les Alexandrins - Nicolas Jaboulet, Alexandre Caso & Guillaume Sorrel



Domaine de Bréyseme



Stéphane Ogier ~ Winery



Stéphane Ogier

Ampuis.



#### FAMILLE PERRIN

# La Vieille Ferme

BOTTLE

#### SOUTHERN RHÔNE VALLEY













Famille Perrin

- Châteauneuf-du-Pape Blanc
- · Châteauneuf-du-Pape Blanc Roussanne Vieilles Vignes
- · Coudoulet de Beaucastel Côtes du Rhône Blanc
- · Châteauneuf-du-Pane
- · Châteauneuf-du-Pane Hommage à Jacques Perrin
- · Coudoulet de Beaucastel Côtes du Rhône

WINES

- · Côtes du Rhône Réserve
  - · Côtes du Rhône Réserve Blanc
  - · Côtes du Rhône Réserve Rosé
  - · Nature Côtes du Rhône Rouge
  - · Nature Côtes du Rhône Blanc
  - · Nature Côtes du Rhône Rosé · Côtes du Rhône Villages
  - · Côtes du Rhône Villages Cairanne Peyre
  - · Châteauneuf-du-Pape Les Sinards
  - · Châteauneuf-du-Pape Les Sinards Blanc
  - · Gigondas La Gille
  - · Domaine du Clos des Tourelles Gigondas
  - · Gigondas L'Argnée Vieilles Vignes
  - · Vinsobres Les Cornuds
  - · Vinsobres Les Hauts de Julien Vieilles Vignes
  - · Rasteau L'Andéol
  - · Vacqueyras Les Christins
  - · Vacqueyras Blanc Les Christins
  - · Muscat Beaumes de Venise

- Blanc
- · Rosé
- · Rouge
- · Réserve Brut Sparkling Wine
- · Réserve Rosé Sparkling Wine



Famille Perrin - Château de Beaucastel

#### · Château de Beaucastel is one of the most renowed wine estates in the world and a reference point producer for wines from Châteauneuf-du-Pape. · Beaucastel is, first of all, a family story,

- the story of Famille Perrin. Their main strength is being able to blend the talents of each family member to run the wine estate under common values. The estate has been in the Perrin family since 1909; and Marc Pierre Thomas Cécile Charles Matthieu, and César, the fifth generation, carry on the torch with their fathers, Jean-Pierre and François, guiding them.
- · Famille Perrin's values shine through in the wines of Château de Beaucastel: absolute respect for land and terroir. biodynamic culture as a philosophy of life, and the research of truth, balance, and elegance.
- · The first evidence of Château de Beaucastel as it exists today is in the 16th century. In 1549, Pierre de Beaucastel bought a "barn with a plot of land extending to 52 saumées at Coudoulet."

- · Famille Perrin's cru range of wines enable you to discover the richness of the Southern Rhône Valley and its diverse terroirs. With the same expertise and the same passion as for Château de Beaucastel, the family prides itself in bringing out the true character of each
- · The Famille Perrin way makes each wine unique: using organic and biodynamic approaches, mastering the art of blending, and bringing out the freshness of the Southern Rhône aromas.
- · Jean-Pierre Perrin established La Vieille Ferme over 45 years ago, when he chose to produce an inexpensive, straightforward Rhône wine to sell by direct mail to French wine lovers. He used the same grape varieties in similar proportions to those planted at the family's Château de Beaucastel and employed a similar vinification process.
- · The Perrin family, also owners of the famous Château de Beaucastel, search for the most suitable terroirs to produce fresh and fruity wines. Unpretentious, they are the archetypal pleasure wines: authentic, honest, and tasty.
- · La Vieille Ferme has continued its dedication to quality, value, and innovation with the introduction of a new and revolutionary method for producing sparkling wine in 2018, the Méthode Contemporaine.



mille Perrin - Gigondas Vineyards

#### GREEN PRACTICES

KEY FACTS

- · Certified Organic Grapes (Ecocert) -Châteauneuf-du-Pape Rouge
- · Organic Practicing
- · Certified Organic Grapes (Ecocert) -Nature Wines
- · Organic Practicing

· Organic Practicing

SPECIAL NOTES

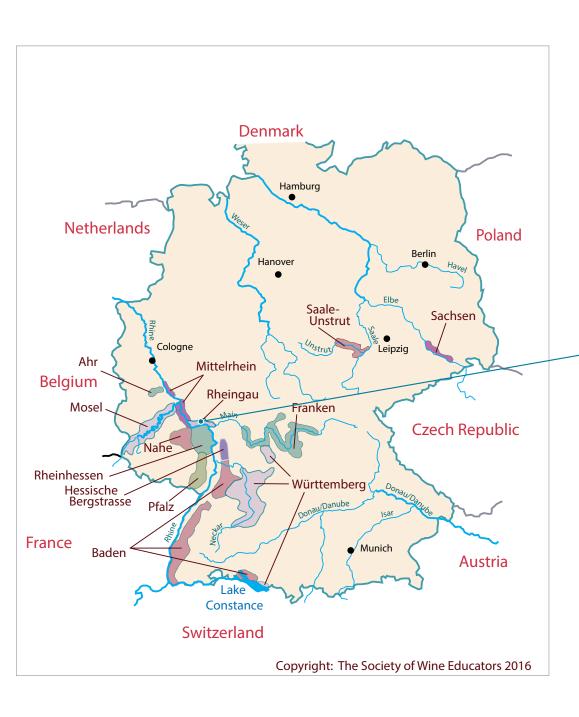
Beaucastel is renowned for utilizing all thirteen of the grapes allowed for production of Châteauneuf-du-Pape. Famille Perrin are innovators in organic (starting in 1950) and biodynamic (started in 1974) farming and are the leading organic wine growers of the Southern Rhône Valley, where they occupy the region's best terroirs.

Vineyard Brands introduced La Vieille Ferme to the United States in 1970. The response was an immediate. overwhelming acceptance and an outpouring of critical acclaim from eminently knowledgeable critics.



Famille Perrin - Clos des Tourelles

# OUR PORTFOLIO WINE REGIONS OF GERMANY



## **AUGUST KESSELER**

## **AUGUST KESSELER**

|                    | AUUUJI KEJJELEK  |  |
|--------------------|--|--|
| ORIGIN             | GERMANY  |  |
| ORIGIN             | RHEINGAU   |  |
| BOTTLE             | To the second se |  |
| WINES              | Junge Reben Riesling Lorch Riesling Lorcher Schlossberg Riesling Alte Reben Lorchhäuser Seligmacher Riesling GG R Riesling Rüdesheim Riesling The Daily August Riesling The Daily August Rose Cuvée Max Pinot Noir Pinot Noir The Daily August Pinot Noir  |  |
| KEY FACTS          | This family winery was founded in 1924 by August Kesseler's father. The estate spans 80 acres located in the best Rheingau sites, such as Assmannshäuser Höllenberg, Rüdesheim Wisselbrunnen, and Schlossberg. The vineyards' location, facing west and southwest, represents an ideal position for producing unique wines. The wines are aged in a two-story wine cellar dating back to 1793, with low temperatures, providing ideal fermentation conditions.   |  |
| GREEN<br>PRACTICES | Sustainable Practicing     Vegan Practicing – All Wines  |  |
| SPECIAL NOTES      | August Kesseler is recognized as one of the most respected Pinot Noir experts in Germany.  |  |



August Kesseler - View of the Rhine River from the Vineyards



August Kesseler - Winery



August Kesseler - Rheingau Vineyards



August Kesseler

#### **OUR PORTFOLIO** WINE REGIONS OF ITALY









#### MASSOLINO

#### SEREGO ALIGHIERI DAL 1353

|                    | GRADIS/CIUTTA   | ESI   |  |   |   |
|--------------------|---|---|--|---|---|
| ORIGIN             | ITALY   |   |  |   |   |
|                    | FRIULI-VENEZIA GIULIA (COLLIO)  |   | ALTO ADIGE (ITALIAN ALPS)  | PIEDMONT  | VALPOLICELLA CLASSICA   |
| BOTTLE             | OLONGCE: TIT 1  | PETT EST  | FRIENFELD<br>1184  | Berneli<br>HASSOLINI  | Vice Armann<br>Since Any memory and the Company of the |
| WINES              | Bràtinis Chardonnay Collio Bianco Riserva Friulano Malvasia Pinot Grigio Ribolla Gialla Sauvignon Cabernet Franc Merlot Sinefinis Rebolium  | - Pinot Grigio Friuli   | Alto Adige Pinot Bianco DOC Alto Adige Miller Thurgau DOC Alto Adige Miller Thurgau DOC Alto Adige Kerner DOC Alto Adige Sauvignon DOC Alto Adige Chardonnay Caliz DOC Alto Adige Chardonnay Caliz DOC Alto Adige Lagrein DOC Alto Adige Merlot-Cabernet Curtis DOC Alto Adige Pinot Bianco Hofstatt DOC Alto Adige Pinot Grigio Penóner DOC Alto Adige Sauvignon Kofl DOC Alto Adige Sauvignon Kofl DOC Alto Adige Gewürztraminer Riserva Brenntal DOC Alto Adige Gewürztraminer Riserva Freienfeld DOC Alto Adige Chardonnay Riserva Freienfeld DOC Alto Adige Schiava Alte Reben Sonntaler DOC Alto Adige Pinot Nero Riserva Glen DOC Alto Adige Pinot Nero Riserva Mazon DOC Alto Adige Cabernet Sauvignon Riserva Freienfeld DOC Alto Adige Cabernet Sauvignon Riserva Freienfeld DOC Riserva Freienfeld DOC Riserva Freienfeld DOC | Langhe Chardonnay Langhe Riesling Barbaresco Barbaresco Albesani Barbera d'Alba Barbera d'Alba Gisep Barolo Barolo Margheria Barolo Parafada Barolo Parussi Barolo Vigna Rionda Riserva Barolo Vigna Rionda Riserva Dolcetto d'Alba Langhe Nebbiolo Moscato d'Asti  | Vaio Armaron Amarone della     Valpolicella Classico DOCG     Casal dei Ronchi Recioto della     Valpolicella Classico DOCG     MontePiazzo Valpolicella Classico     Superiore DOC     Possessioni Rosso Verona IGT     Possessioni Bianco Garganega e     Sauvignon del Veneto IGT  |
| KEY FACTS          | - Gradis'ciutta is the product of the Princic family, especially Robert Princic, who took over the winery from his parents in 1997 and greatly expanded the winery's production and renown Today, thanks to the work of the entire family, 62 acres of the total 87 acres located in Gorizia, Capriva del Friuli, and Dolegna del Collio have been planted to vines Gradis'ciutta has vineyards at different elevations, allowing the harvest of several indigenous and international varietals, on the famous ponca soils. | Robert Princic, a native of Collio and owner of Gradisc'iutta, celebrates the launch of his new project, Borghi Ad Est. Borghi Ad Est is devoted to the production of a single varietal wine: Pinot Grigio. Located in the North-Eastern corner of Italy near the city of Gorizia in Friuli Venezia Giulia, Borghi Ad Est Pinot Grigio is a savory and delicate wine that benefits from the area's marl soil, proximity to the sea, and sunny southern hillside exposure. | Located in the foothills of the Italian Alps, Cantina Kurtatsch has produced wines guided by the unique terroir of Alto Adige since 1900.     The 190-hectare property, named after the nearby town of Kurtatsch, is cooperatively owned by 190 families who share the goal of producing characterful wines of the highest quality using sustainable practices.     Kurtatsch produces two distinct lines of wines of powerful Mediterranean wines with unmistakable alpine freshness: Selection and Terroir. The team uses 13 grape varieties which are diligently planted at a specific altitude and in an ideal soil type.  | The history of the Massolinos and their wine became entwined with the history of Serralunga d'Alba in 1896, when Giovanni founded the estate. In the 1990s, Franco and Roberto, both oenologists, joined the family estate. Their work condenses the experience of an entire family and the ambition of a new generation, determined to make an important contribution to the innovation of oenological and agronomical techniques and to the image of the estate in Italy and abroad. The estate is renowned for Barolos that beautifully express terroir and are a perfect synthesis of old and new styles. | Located in the heart of Italy's     Valpolicella Classica district, Serego     Alighieri has a winemaking history     which dates back more than 650     years.     Serego Alighieri's history is     intertwined with Italian poet     Dante Alighieri. It began in 1353     when Dante's son, Pietro Alighieri,     purchased the Casal dei Ronchi     vineyard. Since then, the 120-hectare     estate has been home to 21     generations of Dante's descendants.     In 1973, the Serego Alighieri family     started working with the Masi Group     has become a joint venture for     technical and distributive support.   |
| GREEN<br>PRACTICES | Certified Organic Grapes (BIOS) - Pinot Grigio, Malvasia, Chardonnay, Friulano, Ribolla Gialla, Sauvignon     Vegan Practicing - All Wines  | Vegan Practicing - All Wines  | Sustainable Practicing     Organic Practicing  | Sustainable Practicing     Vegan Practicing - All Wines except     Moscato d'Asti   | Certified Sustainable (ISO 14001<br>Environmental Management<br>Certification - Applies to the<br>Production Sites of Valgatara and<br>Garganago in Valpolicella where the<br>Serego Alighieri wines are produced)  |
| SPECIAL NOTES      | The name Gradis'ciutto stems from a rural hamlet close to the winery. Before carrying this name, this place was known as Monsvini, which in Latin means "Mount of Wine". As a historical notary deed proves, already in 1780, the Princics were producing wine in Kosana.   | When the Pinot Grigio grape was introduced to the Gorizia region in the second half of the 1800's, it immediately took to the soil and unique climate.  | Andreas Kofler, President of Cantina<br>Kurtatsch, was the youngest President<br>in the history of Alto Adige wine<br>cooperatives.  | An enterprising, tenacious, and creative man, Giovanni Massolino was the very first person to bring the electricity to the village of Serralunga d'Alba.  | The wines are distinguished by the rare Molinara Serego Alighieri clone, which survived phylloxera in the early 1900s thanks to 11 ancient vines planted inside the estate's courtyard in 1875.   |



# TENUTA DI FESSINA ▲ Etna ▼









|                    |  | VITICOLTORI IN MARCHE E ABRUZZO  | Borgo Scopeto   |  | DOCA<br>ORLE<br>CLAVULE  |
|--------------------|--|--|---|--|--|
|                    | ITALY  |  |   |  |  |
| ORIGIN             | SICILY (ETNA)  | MARCHE & ABRUZZO   | TUSCANY   |  |  |
| BOTTLE             | The same   | Cooleand of Correct  Cooleand of Correct  Cooleand of Correct  Cooleand of Correct  Cooleand of Cooleand  Cooleand of Cooleand  Cooleand of Cooleand  Coolea | In a Copper   | CAPARZO  Bassasso  ya Markaran   | TOTAL TEASON THE MANAGEMENT OF |
| WINES              | A'Puddara Firse Bianco II Musmeci Bianco Contrada Caselle Firse Rosato Firse Rosso II Musmeci Rosso Laeneo   | Casal di Serra Casal di Serra Vecchie Vigne Plenio Vellodoro Pecorino Jorio Podere San Lorenzo Campo San Giorgio Cúmaro Pelago Centovie Montepulciano d'Abruzzo Centovie Rosato Montipagano Trebbiano d'Abruzzo Montipagano Montepulciano d'Abruzzo Fonte del Re   | Borgonero     Chianti Classico     Chianti Classico Gran Selezione     Chianti Classico Riserva Vigna Misciano     Vin Santo del Chianti Classico   | Chardonnay Brunello di Montalcino Brunello di Montalcino La Casa Brunello di Montalcino Riserva Ca' del Pazzo Rosso di Montalcino La Caduta Sangiovese   | Vermentino     Morellino di Scansano   |
| KEY FACTS          | In 2007, Silvia Maestrelli founded Tenuta di Fessina in the village of Rovittello on the northeastern side of Mt. Etna. The 23 acres of vineyards are located on different sides of the mountain in order to produce the best expressions of the indigenous varietals. In just 10 years, Tenuta di Fessina has become one of the most successful and recognized cellars in Etna, serving as an ambassador of Sicilian viticulture. | The Umani Ronchi wine estate is owned by the Bianchi-Bernetti family, who since 1959 have been making superb quality craft wines, coaxing the best out of Verdicchio and Montepulciano, two varietals that find their finest expression in Marche and Abruzzo. Today, Umani Ronchi includes a total surface of 520 acres spread between the hills and the sea along the Adriatic coast. The 115 miles of rows are distributed across ten districts. Umani Ronchi is driven by a strong sense of ethics and respects the environment, lavishing attention on the territory and biodiversity, and every choice reflects a sustainable way of thinking and acting.  | Elisabetta Gnudi Angelini owns     Borgo Scopeto, along with Altesino,     Caparzo, and Doga delle Clavule,     and she and winemaker Massimo     Bracalente are responsible for all     aspects of the production of Borgo     Scopeto wines.     Borgo Scopeto is located in the     commune of Castelnuovo Berardenga,     the southernmost commune within     the Chianti Classico zone. The     vineyard areas have some of the     largest limestone deposits. Being the     southern-most zone of the region, the     Castelnuovo Berardenga wines tend     to be the most ripe and richest tasting     in the region. | The history of Caparzo dates back to the end of the 1960s at the dawning of Brunello di Montalcino, when a group of friends, fond of Tuscany and of wine, purchased an old ruin with vineyards at Montalcino.  In 1998, 30 years after the first rows of vines were planted, the farm estate came to a turning point when Elisabetta Gnudi Angelini purchased Caparzo. With the help of her children, she immediately carried out her objective: combining tradition with innovation to create a high-quality wine that is the expression of an excellent territory. | Since 1997, Elisabetta Gnudi Angelini has owned Doga delle Clavule. Doga delle Clavule is located in the borough of Magliano in Toscana, in the heart of the production of Morellino di Scansano DOCG. The farm estate, crossed by the river after which it is named, spreads out for an overall area of more than 320 acres. The soul of the Morellino di Scansano is represented by the Sangiovese grape – locally called morellino – that is able to express special velvety qualities in this part of Tuscany.   |
| GREEN<br>PRACTICES | Certified Organic (BlOagricert) – Starting with the 2021 Vintage   | Certified Organic Grapes (Suolo e<br>Salute) - Centovie, Montipagano,<br>Casal di Serra     Vegan Practicing - All Wines   | · Sustainable Practicing  | Sustainable Practicing   | Sustainable Practicing   |
| SPECIAL NOTES      |  | Umani Ronchi is named for founder<br>Gino Umani Ronchi, who started a<br>small farm in the Cupramontana<br>region of the Marche in the 1950s.  | Borgo Scopeto is a true <i>borgo</i> - a hamlet with its own church, post office, town center, and residences.  | The origins of the place name "Caparzo" are still unknown. According to some people, the name is derived, as shown by ancient maps, from <i>Ca' Pazzo</i> ; according to others, the term derives from the Latin <i>Caput Arsum</i> , indicating a "place touched by sun".   | The name La Doga translates to "barrel stave" and also "creek" in the old Tuscan dialect of the area, while the Latin word Clavule translates to "vines" in English. The name was chosen because in the past a creek crossed this property of vines.   |

## **OUR PORTFOLIO** WINE REGIONS OF NEW ZEALAND



|                    | MOHUA  | PEREGRINE WISE WITH ALTITUDE   |
|--------------------|--|--|
|                    | NEW ZEALAND  |  |
| ORIGIN             | • MARLBOROUGH<br>• CENTRAL OTAGO   | CENTRAL OTAGO  |
| BOTTLE             | MONEYA<br>MANAGAMAN KAN  | And the state of t |
| WINES              | Marlborough Sauvignon Blanc     Central Otago Pinot Noir   | Chardonnay Pinot Gris Riesling Sauvignon Blanc Pinot Noir Méthode Traditionelle Sparkling Wine   |
| KEY FACTS          | • Mohua Wines was founded in 2009 to create exceptional wines from some of New Zealand's highest quality regions. •Driven by the McLachlan family's passion for great winemaking, the focus is on merging that vision with sustainable practices to craft wines that capture the essence of their environment, while improving the land that creates them. | At a latitude of 45°S, the Peregrine Winery and its vineyards are located in the southernmost grape-growing region in the world, Central Otago, in the heart of New Zealand's South Island. The winery is owned by the McLachlan family, who strive to produce wines that embody the absolute best of Central Otago. Passion for the land and sustainability of the local environment runs through the family and is a hallmark of Peregrine as a business, which operates its vineyards and winery organically. Peregrine is also known for its architecturally award-winning winery, which was completed in 2003.  |
| GREEN<br>PRACTICES | Certified Sustainable (New Zealand Sustainable Winegrowing)  | Certified Sustainable (New Zealand Sustainable Winegrowing)     Certified Organic Grapes (BioGro New Zealand) - Starting with the 2017 vintage.     Vegan Practicing - All Wines starting with the 2019 vintage  |
| SPECIAL NOTES      | The name of the wines comes from the involvement of the family in the protection of the Mohua, one of New Zealand's rarest birds and endangered species.   | The Peregrine wines are named in honor of New Zealand's endemic falcon ( <i>Karearea</i> in Maori), a bird without rival or fear.  |



Peregrine - Winery



The Mohua



The Peregrine



Peregrine & Mohua - Lindsey & Fraser McLachlan

## OUR PORTFOLIO WINE REGIONS OF MADEIRA



## MILES MADEIRA WINE







# COSSART GORDON THE OLDEST SHIPPERS OF MADEIRA WINE ESTABLISHED 1745 MADEIRA



|                    | THE OLDEST SHIPPERS OF MADEIRA WINE ESTABLISHED 1745  MADEIRA   | Madeira<br>Wine   |
|--------------------|---|---|
| ORIGIN             | PORTUGAL<br>MADEIRA   |   |
| BOTTLE             | Month Company   | MILES  Man Book  MODERA  MODERA   |
| WINES              | S-Year-Old Bual Madeira 10-Year-Old Bual Madeira 15-Year-Old Bual Madeira Colheita Bual Madeira Bual Vintage Madeira Sercial Vintage Madeira 10-Year-Old Verdelho Madeira Verdelho Vintage Madeira  | 10-Year-Old Dry Madeira 10-Year-Old Rich Madeira 15-Year-Old Medium Rich Madeira 5-Year-Old Dry Madeira 5-Year-Old Medium Dry Madeira 5-Year-Old Medium Rich Madeira 5-Year-Old Rich Madeira 5-Year-Old Rich Madeira Colheita Medium Dry Madeira Finest Dry Madeira Finest Medium Rich Madeira Finest Rainwater Medium Dry Madeira Finest Rainwater Medium Dry Madeira Finest Rich Madeira Vintage Rich Madeira |
| KEY FACTS          | Cossart, Gordon & Co. was established in 1745 and is the oldest company in the Madeira wine trade.     The founders originated from Scotland, but in 1808, the Scotlish dominance over the firm was broken with the arrival of William Cossart, an Irishman.     The portfolio consists principally of frasqueira vintage Madeiras made from noble grape varieties. | Miles Madeira specializes in producing a full range of Tinta Negra Madeira wines, ranging from Finest to Vintage Rich. These wines showcase the quality, uniqueness, and exciting potential of the Tinta Negra grape.  Miles is synonymous with excellent Madeira wine and has become one of the best known and most respected brands in the world.   |
| GREEN<br>PRACTICES | · Sustainable Practicing  | Sustainable Practicing  |
| SPECIAL NOTES      | By 1850, the firm was said to be shipping "half the growth of the island" and founder Francis Newton's contacts in America through his brother Andrew (who left Scotland for Virginia) were proving to be highly successful, and the company acquired an unequalled reputation as suppliers of fine Madeiras.   | Miles Madeira was originally known as Rutherford & Grant<br>upon its founding in 1814, and today is named for Henry<br>Price Miles, a Welshman who later bought the winery.   |



Madeira Wine Company ~ Vineyards



Madeira Wine Company ~ Chris Blandy, CEO

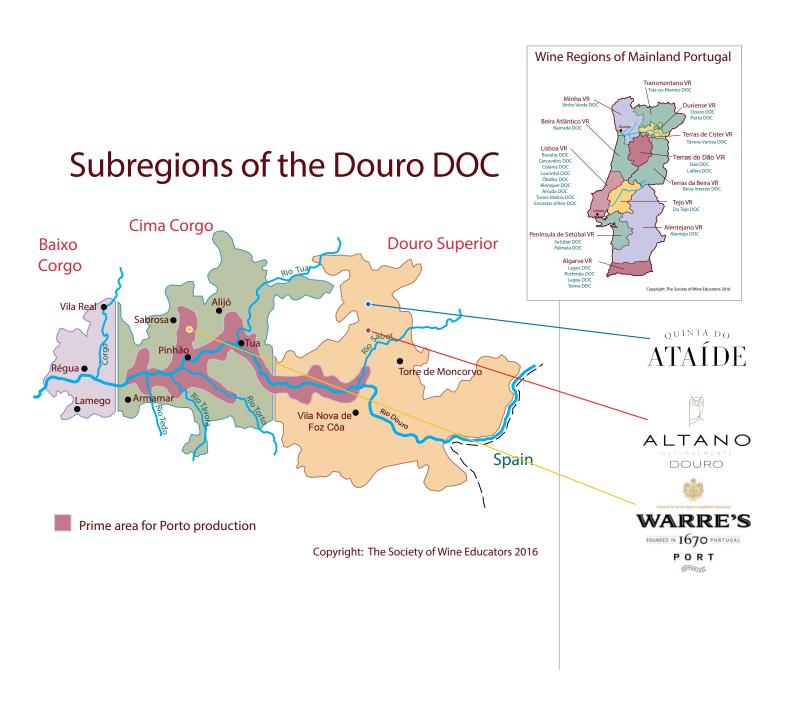


Madeira Wine Company ~ Vineyards



Madeira Wine Company ~ Francisco Albuquerque, Winemaker

# OUR PORTFOLIO WINE REGIONS OF PORTUGAL







|           | Family Estates  |  |  |   |
|-----------|---|--|--|---|
|           | A LTANO NATURALMENTE DOURO  | ATAÍDE   | warre's<br>OTIMA   | WARRE'S HOMES IN 1670 FOR T SPRING  |
| ORIGIN    | PORTUGAL  |  |  |   |
|           | DOURO   |  |  |   |
| BOTTLE    | ALTANO  WHITE THE PROPERTY OF | ATTITUE  | OTNIA IO   | WARREN WARRICK  |
| WINES     | Douro Bianco     Douro     Douro Organic     Douro Rewilding     Douro Reserva  | Douro     Vinha do Arco  | Otima 10-Year-Old Tawny Port Otima 20-Year-Old Tawny Port Otima Colheita Port  | White Port     Heritage Ruby Port     Warrior Reserve Ruby Port     Late Bottled Vintage Port     Quinta da Cavadinha Vintage Port     Vintage Port     King's Tawny Port   |
| KEY FACTS | Altano was founded by the renowned Symington Family in 1999 in order to produce distinct quality Douro DOC table wines from their unsurpassed collection of Douro Valley vineyards that have traditionally made great Port.     The family are strong believers in vineyard ownership, the Douro's indigenous grape varieties, and producing quality wines that showcase the uniqueness of the region, its terroirs, and natural flavors and aromas.     The philosophy of minimum intervention is followed in the vineyards and in the winery,   | The Symington Family's Quinta do Ataide (purchased in 2006) represents a unique expression of the Douro and consists of beautiful organically-certified vineyards and olive groves situated on unusually flat land in the Vilariça Valley. In 2014, the Symingtons planted a grape variety research library at Ataide with a collection of 53 mainly indigenous grape varieties. This research vineyard, the only one of its kind in northern Portugal, studies different grape varieties' adaptability to specific conditions. The reality of climate change has made | Warre's launch of Otima     10 - & 20-Year-Old Tawny Ports     caused a revolution in Port that     introduced a completely new     concept to consumers, helping     to rejuvenate Port's image in the     main markets.     The merit of Otima was to show     Port's versatility as an all year     round, anytime drink, appealing to     both women and men, dispelling     many of the myths attached     to Port. | Founded in 1670, Warre's is synonymous with the history of port as the first and oldest British port company established in Portugal.     Warre's sources its grapes from the beautiful Quinta da Cavadinha in the Pinhão Valley, as well as Quinta do Retiro, Quinta da Telhada, Quinta do Alvito, and Quinta das Netas. Warre's signature style is floral, fresh and elegant, reflecting the particular characteristics of these higher altitude vineyards.     Warre's pioneering spirit was established by Warre's Warrior, the first and oldest brand of port, which has been shipped continuously since 1750. |



nington Family Estates - The Symington Family



Warre's ~ Cellar

Warre's ~ Quinta da Telhada

#### GREEN PRACTICES

 $\boldsymbol{\cdot}$  Certified Sustainable (B Corporation)

quality

with small batches of grapes

being carefully handled with

the use of modern technology to safeguard and maximize

· Certified Organic Grapes (Sativa) - Douro Organic

Altano literally means "lofty",

and this expression refers to

 $\boldsymbol{\cdot}$  Certified Sustainable (B Corporation)

this grape variety library more

relevant than ever.

- · Certified Organic Grapes (Sativa)
- $\boldsymbol{\cdot}$  Certified Sustainable (B Corporation)
- $\cdot \, \text{Certified Sustainable (B} \\$ · Vegan Practicing - Late Bottled Vintage & Vintage Ports

Otima is now widely acknowledged as the most successful new development in the Port trade for over 25 years.

The Warre's name is synonymous with the history of the British in Porto. A Warre served as British Consul in Porto and the famous William Warre fought as an officer in the Peninsular War against Napoleon under the Duke of Wellington, who he also kept supplied with port.

#### SPECIAL NOTES

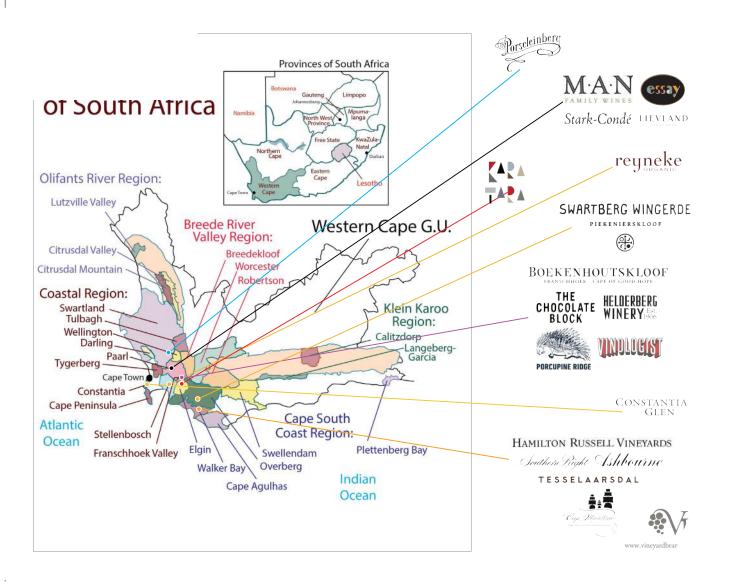
the wind that blows above the Vilariça Valley between the two mountain walls on the side, the vento altano. This wind is what permits the bigger birds like the owls to soar above the property, looking for food. Since it is a well-preserved area and very untouched (organic viticulture), the Universidade de Trás-os-Montes e Alto Douro signed a protocol with the Symington Family to released rescued birds there, hence the owl on the label.

Quinta do Ataíde was the site of the rebirth of the now-iconic Touriga Nacional grape in the 1970s when Miguel Côrte-Real grafted cuttings from pre-World War II vines.

Quinta do Ataíde ~ Manor House

52

### **OUR PORTFOLIO** WINE REGIONS OF SOUTH AFRICA









Boekenhoutskloof - Marc Kent



Boekenhoutskloof - Tasting Room



Boekenhoutskloof - Winery & Vineyards



Boekenhoutskloof - Farm

inhabitant of their farm.

Boekenhoutkloof is also

involved in its conservation

through a research project.

indigenous Cape Beech tree

making, hence the seven chairs

greatly prized for furniture

depicted on the label.



Porseleinberg translates to "Porcelain Mountain"

in English, named for the Kaolin clay in the soils

which was used in the production of porcelain.

SPECIAL NOTES



Since its first vintage in 2002, the quest to

itself has become the stuff of legend.

understand the name of this wine and the wine

(V-Label GmbH): 2021 Rose

is today

This line of wines was named for a wolf

trap found on the farm, a reminder that the

Franschhoek Valley was once far wilder than it

· Vegan Certified European Vegetarian Union

Marc Kent was the first to put the Syrah grape

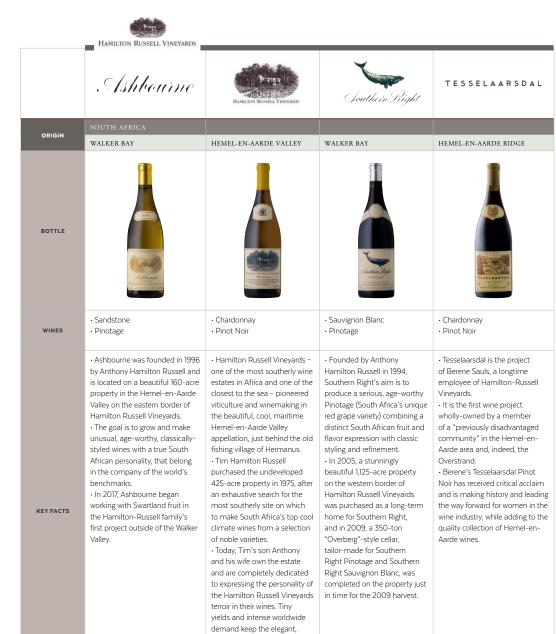
on the map with his now legendary 1997 vintage

of Boekenhoutskloof Syrah, and was also one of

the first winemakers to realize the potential of

(V-Label GmbH): 2021 Chenin blanc

the Swartland region.



highly individual, estate-grown Pinot Noir and Chardonnay in very short supply.

(Integrated Production of Wine.

Biodiversity & Wine Initiative

· Vegan Practicing - All Wines

As the pioneer of Burgundian

Hamilton Russell's immensely

varietals in South Africa

successful wines have set

the standard of quality and

sophistication for South African

· Certified Sustainable

Champion)

in the area.

(Integrated Production of Wine,

Biodiversity & Wine Initiative

· Vegan Practicing - All Wines

The wines are named after the

which frequent the cool South

Atlantic Walker Bay, two miles

from the vineyards. With each

bottle sold, Southern Right

makes a contribution to their

conservation or conservation

rare Southern Right whales

· Vegan Practicing - All Wines

The wine is named after

the historic rural hamlet

Tesselaarsdal, not far from

Berene was born. It was at

Hemel-en-Aarde Ridge, where

Tesselaarsdal where Berene's

ancestors once lived as freed

slaves on land bequeathed to

them in 1810 by former East India Company Settler, Johannes

Tesselaar.

· Certified Sustainable

Champion)

wine.

Organic Practicing

· Certified Sustainable (Integrated

Production of Wine, Biodiversity

& Wine Initiative Champion)

· Vegan Practicing - All Wines

The property is named after

grandfather Lord Ashbourne, who

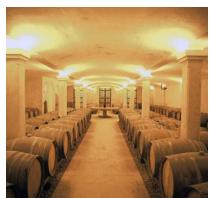
was Lord Chancellor of Ireland in

Anthony's great-great-

the late 1800s



Hamilton Russell Vineyards - Anthony & Olive Hamilton Russell



Hamilton Russell Vineyards - Cellar



Hamilton Russell Vineyards - Tasting Room



Tesselaarsdal - Berene Sauls

GREEN PRACTICES

SPECIAL NOTES





## LIEVLAND







|                    | <b>C554</b>   | VINEYARDS   | FAMILY WINES  | TARA  | Stark-Condé  |
|--------------------|---|---|---|---|--|
| 0216111            | SOUTH AFRICA  |   |   |   |  |
| ORIGIN             | COASTAL REGION  |   |   | ELGIN   | STELLENBOSCH   |
| BOTTLE             | essay   | LIVIAND<br>TORONIA MARK   | MAN  (19) Mail Just  (19) Description   |   | South Constit  |
| WINES              | - Chenin Blanc<br>- Syrah   | Cape South Coast Sauvignon Blanc     Old Vines Chenin Blanc (Paarl)     Bushvine Pinotage (Paarl)     Cabernet Sauvignon (Coastal Region)   | Chardonnay (W.O. Coastal Region) Chenin Blanc (W.O. Coastal Region) Sauvignon Blanc (Western Cape) Cabernet Sauvignon (W.O. Coastal Region) Merlot (W.O. Coastal Region) Pinotage (W.O. Coastal Region) Syrah (Agter-Paarl)   | Chardonnay     Pinot Noir   | The Field Blend Cabernet Sauvignon Oude Nektar Syrah Three Pines Cabernet Sauvignon Three Pines Syrah  |
| KEY FACTS          | Essay Wines consist of a Chenin Blanc and a blended red wine produced in a mediterranean style representing the best from the Agter- Paarl area.     The vineyards are unirrigated and planted on old Malmesbury shale soils producing wines with distinctive flavor and texture. | Twenty years ago, Lievland was considered one of South Africa's top estates. José Conde and Tyrrel Myburgh, partners in MAN Family Wines, purchased the farm in late 2017 with the goal of resurrecting it to its former glory.  The farm is situated at the northern end of Stellenbosch within a horseshoe-shaped valley on the northwestern slope of the Simonsberg Mountain, along what is referred to as the Simonsberg "Golden Mile" of wine estates.  Lievland is said to be the first winery in South Africa to have had a female winemaker and the first to produce a certified barrel-fermented Chenin Blanc. | José Conde and brothers Tyrrel and Philip Myburgh started making wine together in 2001 with a simple idea, to make a wine that people would want to buy: quality wine that offers excellent value and great packaging.  They're supported by a group of 30 dedicated grape growers from the Agter-Paarl region who produce 90% of the winery's fruit.  The rocky, shale soils in Agter-Paarl are perfect for grape growing, 80% of MAN Family Wine's vineyard sources are dry-farmed and planted with traditional bush (untrellised) vines.  MAN Family Wines are bold, fruity, modern-styled wines. A good customer once said that the wines are "daily wines for wine geeks", and that sums it up well. | Kara-Tara is a joint-venture between Rüdger van Wyk (2018 Diners Club Young Winemaker of the Year) and José Conde of Stark-Condé Wines.     Grapes are sourced from carefully-selected premium vineyards in the Elgin region. | Stark-Condé is a family-run winery in the Jonkershoek Valley making handcrafted wines using tried and true traditional methods. All of the wines are made in a newly renovated cellar space, with the same exacting, traditional techniques that have been the hallmark of Stark-Condé Wines since its maiden vintage in 1998. Meticulous viticulture, selected harvesting, hand grape-sorting, small-batch fermentation, patient barrel maturation — these are the guiding philosophies behind the wines. The carefully-crafted wines speak with personality of a particular terroir. |
| GREEN<br>PRACTICES | Certified Sustainable - Integrated Production of Wine (IPW)     Vegan Practicing - All Red Wines Vegan Practiving - All White Wines starting from the 2022 vintage  | Certified Sustainable - Integrated Production of Wine (IPW)     Vegan Practicing - All Wines  | Certified Sustainable - Integrated Production of Wine (IPW)     Vegan Practicing - All Red Wines, All White Wines with 2022 vintage   | Certified Sustainable - Integrated<br>Productino of Wine (IPW)     Vegan Practicing - All Wines   | Certified Sustainable - Integrated Production of Wine (IPW)     Certified Organic (Ecocert) - In Conversion     Vegan Practicing - All Wines   |
| SPECIAL NOTES      | "Essay" refers to the popular abbreviation for South Africa (SA) as well as implying an assemblage or blending of things to create a whole greater than its parts.  | Lievland, directly translated, means "love land", and there are few who come to this farm that aren't charmed by its bucolic beauty. The label depicting Cupid riding a springbok is inspired by the name and a touching scene from when owners José Conde and Tyrrel Myburgh first visited the farm: two horses that had adopted a baby springbok.   | The name "MAN" comes from the initials of the founders' wives: M for Marie Condé, A for Anette Myburgh, and N for Nicky Myburgh.  | The name Kara-Tara refers to a small town near Knysna, where winemaker Rüdger van Wyk grew up. Translated from the Khoisan, it means "deep dark shadows" and refers to the Karatara River that runs through the town.         | Born in the USA, owner and winemaker<br>José Conde moved to South Africa<br>from Tokyo in 1997 because his<br>wife Marie wanted to live closer to<br>her parents who had bought the<br>Jonkershoek property, Oude Nektar.  |



## reuneke

#### SWARTBERG WINGERDE

|                    | CONSTANTIA<br>GLEN   | reyneke  | PIEKENIERSKLOOF  |
|--------------------|--|--|--|
| ORIGIN             | CONSTANTIA   | STELLENBOSCH   | PIEKERNEERSKLOOF, WESTERN CAPE   |
| BOTTLE             | CONSTANTIA   | To request   | THE CONTRACT OF THE CONTRACT O |
| WINES              | Sauvignon Blanc Two Five Three   | Chenin Blanc Natural Chenin Blanc Reserve White Sauvignon Blanc Vinehugger White Capstone Reserve Cabernet Sauvignon Reserve Red Syrah Vinehugger Red  | Miracle Bush White     Miracle Bush Red     Sangiro Pinotage   |
| KEYFACTS           | Since the late 1950s, the farm has been under the custodianship of the Waibel family from Austria, first as rolling forest land, then an Angus stud farm, before returning to its historic wine farming roots. Third generation Alexander Waibel moved his family to the farm in 1995. Eager to transform the farm back to its original purpose as an acclaimed boutique wine estate, Alexander and his brother-in-law, Gus Allen, changed the name to Constantia Glen. The first vines were planted in 2000 with the very first vintage of Sauvignon Blanc harvested in 2005. Constantia Glen has a unique position cradled between the Constantiaberg and Table Mountain ranges, with predominantly northeastfacing slopes. This singular location allows for exposure to late afternoon sun, ideal for the slow ripening that shapes their classically-expressed wines. | In 1988, the Reyneke family bought the farm Uitzicht, an 85-acre farm on the ridge of the Polkadraai Hills, and Johan Reyneke began the conversion from conventional farming to organic and biodynamic farming. Johan Reyneke is considered to be the father of biodynamics in South Africa, and his winery was the first farm in South Africa to achieve certification by Demeter International, the largest and the most widely acknowledged biodynamic accreditation body in the world. The farm produces several ranges of wines including Reserve, Biodynamic, Organic, and Vinehugger. They also produce a red blend named The Capstone with the proceeds of the wine helping the farm workers and their families. | Swartberg Wingerde is a new project from winemaker Rudiger Gretschel. Rudiger searched for years to find the perfect opportunity in the beautiful Piekerneerskloof, a mountainous region in the Western Cape.     Offering a terroir-drive range of wines crafted by a 'holistic' approach to farming, Swartberg Winery is located on a 1,000 hectare property at the foot of Swartberg Mountain with only a few hectares of land under cultivation.   |
| GREEN<br>PRACTICES | Certified Sustainable - Integrated<br>Production of Wine (IPW)     Vegan Practicing - All Wines  | Certified Sustainable - Integrated Production of Wine (IPW)     Certified Organic Grapes (Ceres)     Certified Biodynamic (Demeter) - Except Vinehugger     Vegan Practicing - All Wines   | Organic Practicing     Biodynamic Practicing   |
| SPECIAL NOTES      | Constantia Glen was formerly known as Glen Alpine, which was a renowned South African winery. Today it is one of the wineries along the historic Constantia Wine Route.  | Uitzicht (which is Dutch for "view") farm is perched overlooking Stellenbosch and False Bay. It has north-, east-, and south-facing slopes. The best land is planted with vines and the remainder complements the vineyards with pasture, compostmaking, and pockets of wilderness.  | Rudiger Gretschel's storied 20-year-<br>long career in the South African wine<br>industry has included singular work<br>as Cellarmaster in several wineries<br>including Boekenhoutskloof, Krone,<br>and Reyneke Wines.  |



MAN Family Wines ~ José Condé, Tyrrel & Philip Myburgh



Swartberg Wingerde ~ Rudiger Gretschel

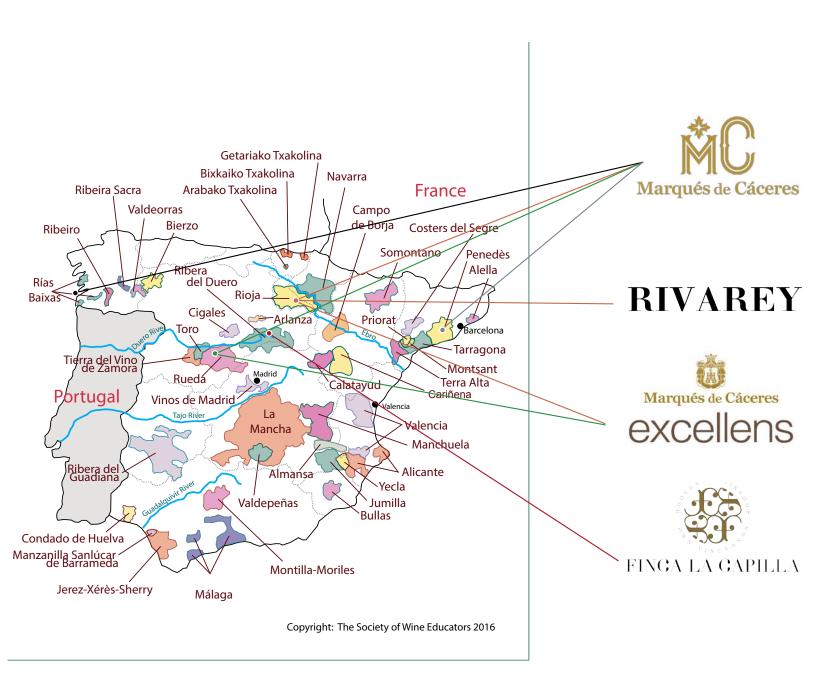


Constantia Glen - Vineyards



Reyneke - Johan Reneyke

#### **OUR PORTFOLIO** WINE REGIONS OF SPAIN





# фC



|                    | Marqués<br>de Cáceres  | FINGA LA GAPILLA   | RIVAREY  |
|--------------------|--|--|--|
| ORIGIN             | SPAIN<br>RIOJA, RUEDA, RÍAS BAIXAS, CAVA   | RIBERA DEL DUERO   | RIOJA  |
| BOTTLE             | Manuales and Control of Control o | CAPILLA<br>CAPILLA<br>Charles  | RIVAREY  |
| WINES              | Antea Deusa Nai Albariño Excellens Sauvignon Blanc Excellens White Satinela Verdejo Excellens Rosé Rosé Excellens Rioja Cuvée Especial Garnacha Red Blend Organic Rioja Rioja Grianza Rioja Gaudium Rioja Gran Reserva Rioja Reserva Sauvignon Blanc Cava Brut   | Rueda Verdejo Ribera del Duero Crianza Ribera del Duero Vendimia Seleccionada  | Rioja White Rioja Rosé Rioja Crianza   |
| KEY FACTS          | Founded in 1970, with its first release in 1975, Marqués de Cáceres was the leader in the renaissance of Rioja.     The bodega was established by Henri Forner, whose family has been active in the wine business for generations. He and his family developed their expertise in winemaking in Bordeaux, where they restored two Châteaux, now recognized as two of the finest properties in the region.     When Henri decided to establish a bodega in his homeland, he selected what he considered the finest viticultural area in Spain: Cenicero in Rioja Alta.     Henri brought with him the winemaking techniques he used in Bordeaux, revolutionizing winemaking practices in Rioja: estate-bottling, using grapes only in the immediate area.     Today, Cristina Forner, Henri's daughter is at the helm of the winery.  | Finca La Capilla was founded in 1998 as Bodegas Robeal by Juan Miñón, with his son Rodrigo Miñón García serving as technical director and winemaker     After several years of surveying among the best villages and vineyards, Bodegas Finca La Capilla encompasses several plots in a single vineyard of about 125 acres that will be expanded in the short term with a new planting project of 25 acres. The vineyard is distributed between La Horra, Anguix, and Roa, an area of recognized prestige within the denomination, to which Tempranillo is perfectly suited.     In 2019, the esteemed Rioja winery Marqués de Cáceres took control of the winery. | The Rivarey line of Rioja wines represent traditional wines that offer value and immediate enjoyability. Rivarey wines are made by the renowned Spanish winery, Marqués de Cáeres. |
| GREEN<br>PRACTICES | Certified Organic Grapes (Organismos<br>de Control y Certificación de la<br>Agricultura Ecológica) - Organic Rioja<br>Wine     Certified Vegan (V-Label) - All Rioja &<br>Rueda Wines  | Vegan Practicing - All Wines   | · Sustainable Practicing   |
| SPECIAL NOTES      | The winery is named for a Spanish peer who was also an investor in the winery and a friend of Henri Forner.  | Rodrigo Miñón, a specialist of the<br>Ribera del Duero terroir who helped his<br>father plant the vineyards, still serves<br>as the winemaker.   |  |



Marqués de Cáceres - Cristina Forner



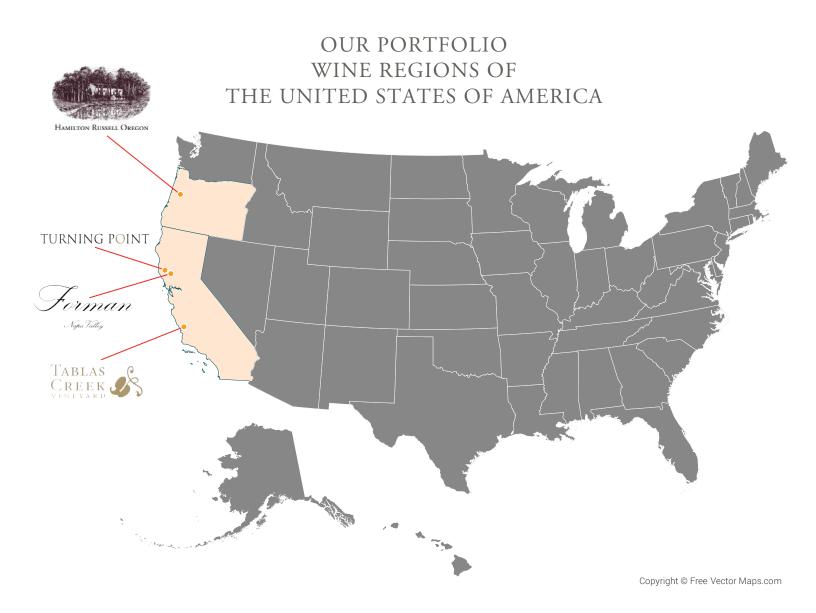
Marqués de Cáceres ~ Bodega



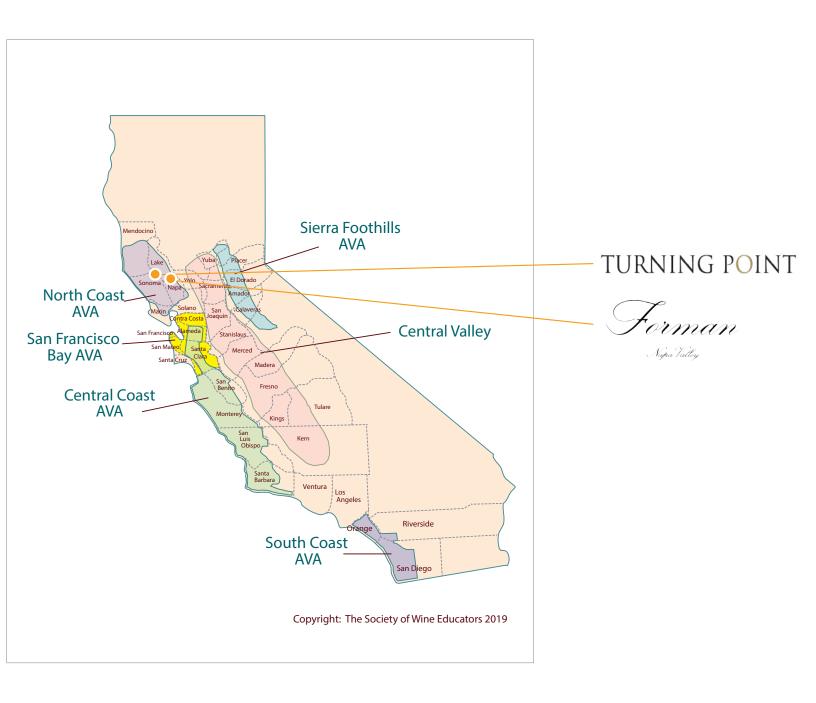
Marqués de Cáceres - Rioja Vineyards



Finca La Capilla - Vineyard



# OUR PORTFOLIO WINE REGIONS OF CALIFORNIA'S NORTH COAST



# Forman

#### **OUR PORTFOLIO** WINE REGIONS OF CALIFORNIA'S

ORIGIN PASO ROBLES, CALIFORNIA BOTTLE · Napa Valley Chardonnay

- · Napa Valley Cabernet Sauvignon
- · Chateau La Grande Roche Cabernet Sauvignon
- · Influenced by the wines and winemaking practices of the Bordeaux region of France, Ric Forman has sought a similar perfection for the wines of Forman Vineyard in the pursuit of producing the finest quality possible from his estate.
- · After a 3-year search for the perfect location to fulfill his dream of producing, as a sole proprietor, small quantities of classically made Chardonnay and Cabernet Sauvignon, in 1983 Forman Vineyard was founded in the of Napa Valley. The winery is located of Howell Mountain overlooking the town of St. Helena.
- $\boldsymbol{\cdot}$  Overall, Ric Forman grows his grapes on 88.5 acres of land split between three different parcels, each one planted to the four Bordeaux varieties, Cabernet Sauvignon, Cabernet Franc, Merlot, and Petit Verdot. These locations each contribute their subtle differences to the wine, the whole of which is a synergy of complexity.

#### GREEN PRACTICES

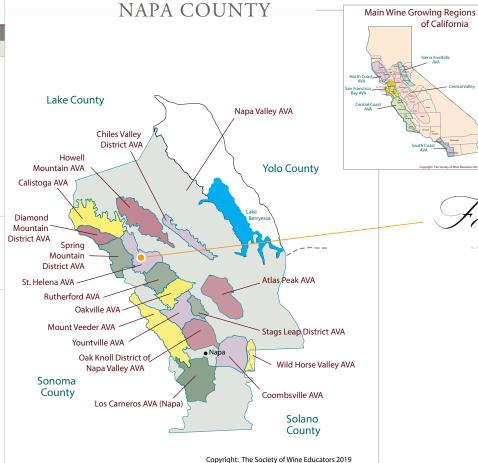
SPECIAL NOTES

KEY FACTS

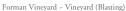
WINES

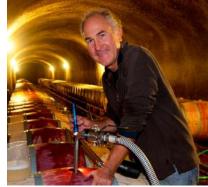
· Regenerative Viticulture Practicing

Ric Forman's winemaking philosophy follows a more traditional approach than the technological one, which appealed to him earlier in his career. It can be said that familiarity with European tradition has seriously influenced Ric's style and hence the fashion with which he designed and built his winery. Forman Vineyard has now operated for 40 years and has developed a reputation for producing elegant Bordeaux styled red wine and a uniquely graceful









of California

Forman Vineyard - Ric Forman







Forman Vineyard - Winery

#### TURNING POINT

#### OUR PORTFOLIO WINE REGIONS OF CALIFORNIA'S NORTH COAST

| ORIGIN             | UNITED STATES  |  |
|--------------------|--|--|
|                    | SONOMA, CALIFORNIA   |  |
| BOTTLE             | THIS HING F- INT   |  |
| WINES              | Chardonnay     Cabernet Sauvignon     Red Blend  |  |
| KEY FACTS          | The name "Turning Point" refers to the constant change, season to season, that is necessary to craft a wine, from the vines to the finished product. The curated selection of wines is sourced from both the Russian River Valley and the Alexander Valley of Sonoma Valley, California. |  |
| GREEN<br>PRACTICES | Vegan Practicing - All Wines   |  |
| SPECIAL NOTES      |  |  |









TURNING POINT

Turning Point - Vineyard

# OUR PORTFOLIO WINE REGIONS OF CALIFORNIA'S CENTRAL COAST





#### TABLAS CREEK

#### **OUR PORTFOLIO** WINE REGIONS OF CALIFORNIA'S

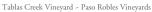


varieties of Châteauneuf-du-Pape.





Copyright: The Society of Wine Educators 2016





of California

TABLAS

CREEK

Tablas Creek Vineyard - François Perrin, Robert Haas, Neil Collins, César Perrin & Iason Haas

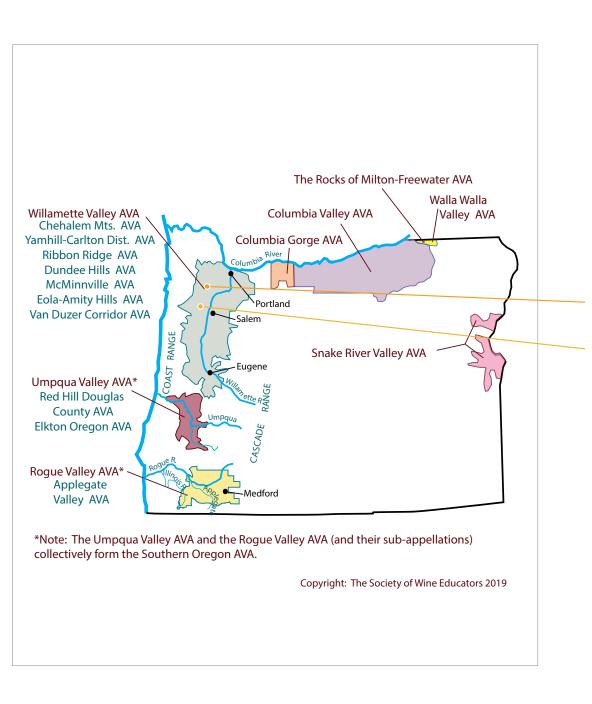


Tablas Creek Vineyard - Winery



Tablas Creek Vineyard - Vineyard

### OUR PORTFOLIO Wine regions of oregon



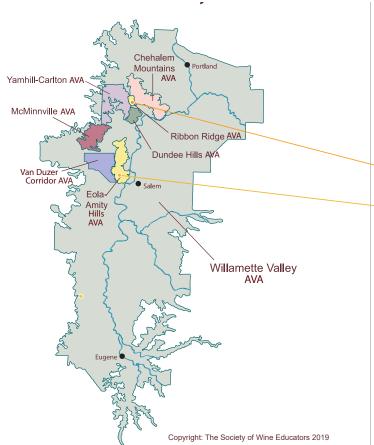


Hamilton Russell Oregon

#### Hamilton Russell Oregon

# OUR PORTFOLIO WINE REGIONS OF OREGON

#### ORIGIN OREGON BOTTLE · Maple Grove Chardonnay · Zena Crown Pinot Noir WINES · In 2020, Anthony and Olive Hamilton celebrated the release of two sitespecific Hamilton Russell Oregon Pinot Noirs from the applauded Eola Amity Hills and Ribbon Ridge appellations. · Building upon their existing international reputation developed over 40 vintages in South Africa, Hamilton Russell Oregon aims to express the KEY FACTS restrained classicism of great Old World pinot noir and the bright purity of Oregon fruit coming from the best sites in the Willamette Valley. · Anthony and Olive see their Oregon project as a great learning opportunity





Hamilton Russell Oregon

## • Sustainable Practicing • Vegan Practicing - All Wines GREEN PRACTICES

SPECIAL NOTES

Anthony Hamilton Russell took over his father's estate in Hemel-en-Aarde in 1991, narrowed the range to Pinot Noir and Chardonnay only, and registered Hamilton Russell Vineyards as an estate, committing to work only with grapes from their terroir.

which should ultimately inform the quality and styling of all their wines..



Hamilton Russell Oregon - Vineyard



Kuperman (Vineyard Manager), Emul Ross (Winemaker)



Hamilton Russell Oregon - Anthony and Olive Hamilton Russell



Hamilton Russell Oregon - Team





|                    | COLD BREW TEA  |  |  |  |  |  |
|--------------------|--|--|--|--|--|--|
| ORIGIN             | UNITED STATES  |  |  |  |  |  |
|                    | SANTA CRUZ, CALIFORNIA   |  |  |  |  |  |
| BOTTLE             | ENROOT<br>STANDARD AND AND AND AND AND AND AND AND AND AN  |  |  |  |  |  |
| WINES              | REJUVINATE: Peach Hibiscus Jasmine Green Tea REVITALIZE: Raspberry Mint White Peony Tea RELAX: Strawberry Lavender Rosemary Tulsi REVIVE: Apple Lemon Cayenne Yerba Mate   |  |  |  |  |  |
| KEYFACTS           | Enroot sparkling cold brew teas are perfect non-alcoholic alternatives to pair with food and mix with cocktails.     Founded by Brad Pitt, Cristina Patwa and John Fogelman, Enroot is a female and minority-led enterprise rooted in values that keep it grounded: food, family, farms.     Enroot teas begin with sourcing high-quality, organic tea varietals, fruits and botanicals, which are slowly cold brewed to deliver a smooth, delicious and unparalleled taste.     Enroot relies on a panel of James Beard Foundation Chefs' expertise to develop their deliciously refreshing and energizing recipes. |  |  |  |  |  |
| GREEN<br>PRACTICES | Organic Certified (USDA) Certified B Corp Certified Vegan Responsible Sourcing Policy with SCS Global Services   |  |  |  |  |  |
| SPECIAL NOTES      | In starting the business, CEO Cristina Patwa drew inspiration from her family, and from her grandmother Pamela, a small-scale farmer and food entrepreneur in Davao, Philippines   |  |  |  |  |  |



Enroot - Cristina Patwa, Founder



Enroot



Enroot



Enroot

| NOTES |  |
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"In a world increasingly dominated by vast sums of capital and multinational firms it is difficult for a small wine importer to survive unless that company has considerable expertise and an unwavering commitment to quality rather than quantity [...] Imported by 'Vineyard Brands' is as close to a guarantee of quality as the consumer can expect."

Libut Carley

"Today Vineyard Brands represents reference point producers in just about every top wine region in the world[,]...both the breadth and quality of the portfolio is incredible. If you haven't heard of Vineyard Brands, now's a good time."

#### **JEB DUNNUCK**



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