

FEBRUARY

PARTNER OF THE MONTH

2023

MARRIOTT INTERNATIONAL HAWAII

HAWAII PARTNER.
INCLUDES A TRAVEL ADVISOR BUNDLE,
PARTNER OFFERS, HOTEL DETAILS, AND MORE!

CV

W E L C O M E

Dear Travel Advisors,

We are happy to present our February Hawaii Partner of the Month: Marriott International, Hawaii. Our Partner of the Month campaign is designed to give you the resources you need to sell our preferred partners.

Each month, our reservation and business development teams invest their time learning more about our featured partners so they can better serve you. This includes a training session where they learn about the most recent hotel updates and current property/destination highlights.

Our marketing team has also curated a special Travel Advisor Bundle for you! This includes our *NEW* consumer LookBook for your clients, a customizable flyer, and webinar so you can be fully equipped to sell this month!

We look forward to a great month. Happy selling!

Sincerely,

CLASSIC
Vacations™

CONTENTS

- 04 TRAVEL ADVISOR FLYER
- 05 TRAVEL ADVISOR BUNDLE
- 06 EXPLORE THE ISLANDS
- 08 WELCOME TO OAHU
- 15 MARRIOTT INTERNATIONAL, HAWAII - OAHU RECAP
- 16 WELCOME TO MAUI
- 21 MARRIOTT INTERNATIONAL, HAWAII - MAUI RECAP
- 22 WELCOME TO KAUAI
- 26 WELCOME TO HAWAII ISLAND
- 28 WAYS TO CONNECT WITH CLASSIC
- 29 CLASSIC ROYALTY REWARDS
- 30 MARRIOTT HAWAII WEDDINGS
- 31 SAY I DO IN PARADISE
- 32 CONTACT US - 1.800.221.3949



FEBRUARY PARTNER OF THE MONTH MARRIOTT INTERNATIONAL, HAWAII



THE ISLANDS ARE CALLING.

Marriott International, Hawaii, has sprinkled indulgent paradise across the Hawaiian islands. Make timeless memories on the golden sand beaches or venture to the turquoise waters for aquatic fun.

FEATURED PARTNERS

Book now through 02/28/23 for travel from 02/02/23 to 12/18/23

OAHU

THE RITZ-CARLTON RESIDENCES, WAIKIKI BEACH

★★★★★

- Best available rate
- One Bedroom Deluxe Ocean View

3 NIGHTS FROM \$1,449 PER PERSON

MOANA SURFRIDER, A WESTIN RESORT & SPA

★★★★☆

- Daily buffet breakfast for two
- Best available rate
- Diamond Ocean Front Room

3 NIGHTS FROM \$1,189 PER PERSON

WAIKIKI BEACH MARRIOTT RESORT & SPA

★★★★★

- Daily buffet breakfast for two
- Best available rate
- Ocean Front Room

3 NIGHTS FROM \$709 PER PERSON

THE ROYAL HAWAIIAN, A LUXURY COLLECTION RESORT

★★★★★

- \$50 resort credit per room, per stay
- Best available rate
- Mailani Tower Ocean Front Room

3 NIGHTS FROM \$1,259 PER PERSON

SHERATON WAIKIKI

★★★★

- \$50 resort credit per room, per stay
- Best available rate
- One Bedroom Ocean View Room

3 NIGHTS FROM \$899 PER PERSON

SHERATON PRINCESS KAIULANI

★★★★☆

- Best available rate
- Premier Ocean View Room

3 NIGHTS FROM \$579 PER PERSON

KAUI

SHERATON KAUAI COCONUT BEACH RESORT

★★★★

- Best available rate
- Ocean View Room

5 NIGHTS FROM \$1,409 PER PERSON

SHERATON KAUAI RESORT

★★★★

- Best available rate
- Ocean Front Room

5 NIGHTS FROM \$1,519 PER PERSON

MAUI

THE RITZ-CARLTON MAUI, KAPALUA

★★★★★

- Best available rate
- Deluxe Fire Lanai Ocean View Room

5 NIGHTS FROM \$3,909 PER PERSON

WALEA BEACH RESORT MARRIOTT, MAUI

★★★★☆

- Daily buffet breakfast for two
- Best available rate
- Premier Ocean View Room

5 NIGHTS FROM \$3,579 PER PERSON

THE WESTIN MAUI RESORT & SPA, KA'ANAPALI

★★★★★

- Daily buffet breakfast for two
- Best available rate
- Superior Ocean View Room

5 NIGHTS FROM \$2,859 PER PERSON

SHERATON MAUI RESORT & SPA

★★★★

- Best available rate
- Ocean Front Room

5 NIGHTS FROM \$2,489 PER PERSON

HAWAII ISLAND

WAIKOLOA BEACH MARRIOTT RESORT & SPA

★★★★

- Best available rate
- Ocean Front Room

5 NIGHTS FROM \$1,929 PER PERSON

TRAVEL ADVISOR BUNDLE

Access the tools and resources to help you sell Marriott International, Hawaii during the month of February. We've created consumer-friendly content for you to share with your clients.

DOWNLOAD CUSTOMIZABLE FLYER

Open in Adobe Acrobat. Customize. Send.

VIEW CONSUMER LOOKBOOK

View and send to your clients.

Our Partner of the Month webinar featured Marriott International, Hawaii and Baglioni Hotels & Resort. This recording includes the most recent updates, current month-long offers, lavish amenities, and more!



EXPLORE THE ISLANDS





OAHU

MAUI

KAUAI

HAWAII ISLAND



WELCOME TO
OAHU

THE RITZ-CARLTON RESIDENCES, WAIKIKI BEACH

★★★★★

An eighth-floor infinity pool, the highest in Waikiki, is symbolic of the luxury experience that awaits at The Ritz-Carlton Residences, Waikiki Beach. Traditional hotel rooms are replaced with residential vacation rentals, each with an ocean view and separate living spaces. Dining includes recognizable names such as La Vie and Sushi Sho. Private residences transform a vacation into an immersion in Honolulu's pristine beaches and vibrant culture.

Lush greenery, fragrant flowers and the meeting point between the cerulean sky and ocean create a beautiful scene in the city of Honolulu. The Ritz-Carlton infuses the amenities and services of a five-star resort with local touches.



THE ROYAL HAWAIIAN

A LUXURY COLLECTION RESORT

★★★★★

Opened in 1927 and known as the "Pink Palace of the Pacific," The Royal Hawaiian, a Luxury Collection Resort, Waikiki is an oasis of timeless luxury on the island of Oahu, Hawaii. Modern yet indigenous, the resort offers unprecedented amenities and exclusive services – all designed to provide guests with a 5-star luxury experience while visiting Waikiki.

From exquisite accommodations in the landmark Historic Wing and the magnificent Mailani Tower to world-class dining, the 528-room Honolulu luxury hotel embodies the allure of Hawaii's inimitable spirit and rich culture. Embark on an enticing epicurean journey in the award-winning Azure Restaurant, the original Mai Tai Bar, the Royal Hawaiian Bakery, and A Royal Hawaiian Luau – Aha Aina, Waikiki's only oceanfront luau. Let Hawaii reframe your point of view from this iconic Waikiki luxury resort.

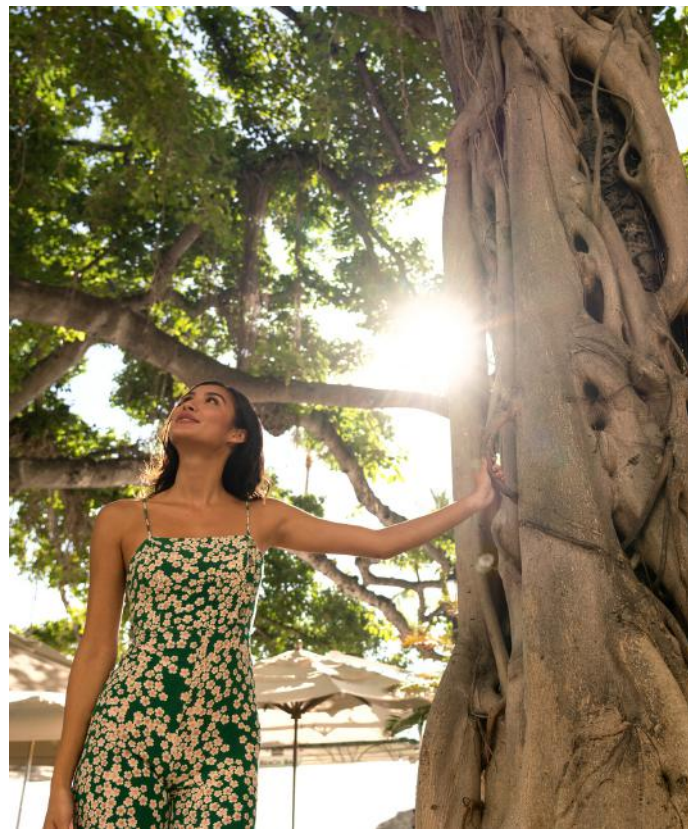


MOANA SURFRIDER, A WESTIN RESORT & SPA

★★★★☆

Known as the "First Lady of Waikiki," the Moana Surfrider, A Westin Resort & Spa, is the most historic resort in Waikiki, offering a seamless blend of Victorian elegance and contemporary comfort. Boasting an unbeatable beachfront location, the hotel is just steps from the shores of Waikiki Beach and within walking distance of Honolulu's top shopping, dining and entertainment attractions.

For your convenience, three distinct, sophisticated room layouts are offered, each with thoughtful amenities. In addition, this Honolulu hotel features a towering banyan tree, a shimmering outdoor pool, a state-of-the-art fitness center, the only beachfront spa in Waikiki, and six on-site bars and restaurants. Allow Moana Surfrider, A Westin Resort & Spa, Waikiki Beach, to raise the bar for beachfront.



SHERATON WAIKIKI

★★★★

Sheraton Waikiki is an oceanfront resort located steps from the renowned Waikiki Beach and moments away from the area's top attractions, upscale shopping, family activities, and exotic natural destinations, including the famous Diamond Head crater.

After a day exploring, relax in one of the resort's beautifully designed outdoor pools, pamper yourself with soothing spa treatments, or dine at one of four on-site restaurants. In the evening, retreat to spacious newly-renovated beachfront accommodations with the Sheraton Signature Sleep Experience, an open-air lanai, and spectacular views. If visiting for event-planning reasons, take advantage of the resort's 16 contemporary meeting rooms featuring state-of-the-art audiovisual technology for an elevated experience.



WAIKIKI BEACH MARRIOTT RESORT & SPA

★★★★

Treat yourself to a luxury escape to Honolulu at the completely transformed Waikiki Beach Marriott Resort & Spa, a beachfront Waikiki hotel with unparalleled service, thoughtful amenities and sweeping views of the Pacific Ocean.

Located in the heart of Waikiki Beach next to Diamond Head, this resort is highlighted by the all-new Queensbreak amenity deck, Waikiki's largest outdoor entertainment space featuring two pools, a restaurant, and bar floating among palm trees overlooking Queens, the most famous surf break on Waikiki. Take in soothing ocean breezes from the lanai of your renovated hotel room or suite, complete with island-style décor and indulgent bedding. Enjoy a variety of award-winning restaurants, serving everything from local dishes to dry-aged steaks.

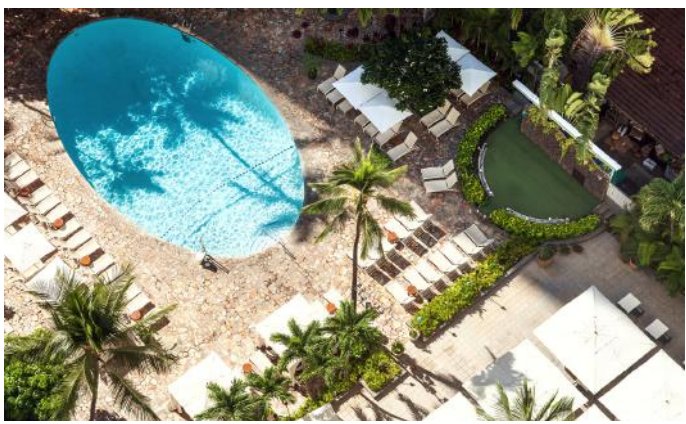




SHERATON PRINCESS KAIULANI

★★★★☆

The Sheraton Princess Kaiulani is in the heart of Waikiki near the 'Ainahau Estate, once home to Hawai'i's beloved Princess Victoria Kaiulani. Conveniently located at the corner of Kalakaua and Kaiulani Avenue, the hotel exudes gracious Hawaiian hospitality and is just a block from world-famous Waikiki Beach and within walking distance of some of the area's best shopping, dining, and entertainment.



Well-appointed hotel rooms and suites include Wi-Fi (for a fee), mini-refrigerators, private lanais and the Sheraton Signature Sleep Experience with premium linens. Those planning events can explore modern on-site venues, which can host up to 500 guests. Whatever brings you to Hawaii, Sheraton Princess Kaiulani will have you falling in love with the island.



MARRIOTT INTERNATIONAL HAWAII OAHU RECAP



A romantic couple is sitting on a sandy beach at sunset. The woman is wearing a light blue, short-sleeved, textured dress and is leaning towards the man. The man is wearing a dark green, short-sleeved, button-down shirt and is leaning towards the woman. They are both smiling and looking at each other. In front of them is a wicker picnic basket with a white cloth on top. The background shows a beach with waves crashing against the shore, a line of trees, and a sky filled with warm, golden light from the setting sun.

WELCOME TO
MAUI

THE RITZ-CARLTON MAUI, KAPALUA

★★★★★

Have you ever wondered how the world sees you? Not humans, but the sun, stars, and even the creatures under the sea. It's time to restore ourselves to our most natural state. Free from stress and the chaos of everyday life.

At The Ritz-Carlton Maui, Kapalua, humans are restored to the wild. With 54 acres overlooking the Pacific Ocean, there's a wild for everyone. Whether it's basking in the sun or watching whales, there is only one element missing: you. Inspired guest rooms and suites welcome you with stunning local art. Distinctive Hawaiian cuisine, culture-rich spa treatments, and family-friendly amenities will help you and your loved ones feel one with Maui. Two championship golf courses and tennis facilities are also available for traveling athletes.



WAILEA BEACH RESORT MARRIOTT, MAUI

★★★★☆

Perfectly placed within steps of the ocean, Wailea Beach Resort - Marriott, Maui offers scenic luxury in a stunning travel destination. Experience stylish comfort along the water's edge in beautifully appointed, family-friendly hotel rooms. Elevate your experience with amenities like a fitness center, championship-level golf courses and a tranquil spa.

Ignite your senses with diverse dining options, private floating cabanas, and a vibrant luau show. Refresh in the sparkling waters of the five pools, featuring Hawaii's longest hotel water slide. Enjoy your evening on your large balcony or oversized lanai, with views of vibrant Maui sunsets and an occasional humpback whale.

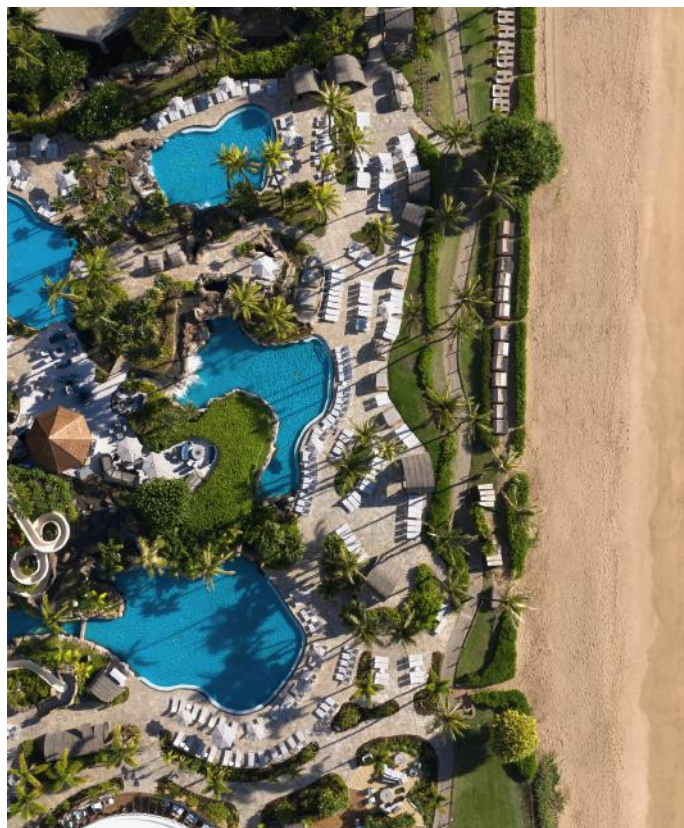


THE WESTIN MAUI RESORT & SPA, KA'ANAPALI

★★★★☆

Experience the essence of Hawaii at our beautiful Maui hotel. We are set in one of the world's most desirable places mere steps from the stunning Pacific Ocean and against verdant volcanic mountains, with countless opportunities for adventure and rejuvenation.

Get a taste of delicious local cuisine at one of the five on-site dining options featuring outdoor seating and scenic atmospheres. Take advantage of an abundance of on-property activities or take the hotel shuttle to nearby West Maui attractions. Discover Hokupa'a, the new luxury experience at the Westin Maui, with access to the exclusive Lanai, where events are designed to introduce guests to the rich Hawaiian culture and enhance their well-being.



SHERATON MAUI RESORT & SPA

★★★★

Built around legendary *Puu Kekaa* (Black Rock) on 23 oceanfront acres and the world's favorite beach, Sheraton Maui Resort & Spa is where exceptional location finds deep intention. While the nightly *lele kawa* (cliff diving) ritual is most famous, every aspect of this spacious retreat welcomes guests to dive into the timeless, rejuvenating essence of Kaanapali Beach.

Enjoy a range of experiences, from exhilarating ocean adventures to soothing treatments at The Spa at Black Rock. With over 80% of rooms offering pristine views of the ocean and neighboring islands, Molokai and Lanai, there may be no land-based vantage point better for watching whales and the sun setting into the Pacific. Experience Maui deeper, where the Kaanapali lifestyle was invented and perfected.



MARRIOTT INTERNATIONAL HAWAII MAUI RECAP



A family of three is captured from behind, running joyfully on a lush green lawn. The woman on the left has long, flowing brown hair and is wearing a light-colored top and jeans. In the middle is a young boy in a maroon polo shirt and dark shorts. On the right is a taller boy in a dark blue polo shirt and khaki shorts. They are running towards a bright blue ocean with white-capped waves. Two tall palm trees stand on either side of the family, their fronds reaching towards a clear, pale blue sky. The overall mood is one of carefree summer fun and family bonding.

WELCOME TO
KAUAI

SHERATON KAUAI COCONUT BEACH RESORT

★★★★

With unparalleled views of the mountains and ocean, as well as a breathtaking location on the Garden Island, Sheraton Kauai Coconut Beach Resort boasts a transformative experience for your next getaway. You'll have easy access to several of Kapaa's biggest hot spots, such as Smith's Tropical Paradise and Wailua Falls.

Relax in the beachfront resort with guest rooms featuring private lanais. Experience new heights of relaxation in the infinity-edge pool, with separate sides for children and adults. Savor culinary delights and signature drinks at The Crooked Surf Bar and Restaurant and Moa Moa Hawaiian Fish House, located in the warm, aloha spirit of the resort. gorgeous oceanfront resort.



SHERATON KAUAI RESORT

★★★★

Aloha from Sheraton Kauai Resort, a hotel oasis nestled on Hawaii's world-famous Poipu Beach shores. From this enviable vantage point, the Kauai beachfront resort offers guests intimate access to the Garden Island's charms—from spectacular beaches and lush rainforests to world-class golf courses. Relax in the newly-renovated guest rooms and suites, where either oceanfront or garden views await.

Spend your days soaking in the sun on the beach or relaxing in a shaded cabana near the Ocean Pool. Dine at authentic eateries, serving fresh Hawaiian fare in a tropical setting; RumFire Poipu Beach is the resort's signature restaurant boasting spectacular sunset views. The hotel is also a brilliant location for a corporate retreat, wedding, or family reunion. Whatever brings you to this resort, the golden beaches and misty sea breezes ensure you'll never want to leave.






SHERATON
Kauai Coconut Beach Resort


SHERATON
Kauai Resort

WELCOME TO
HAWAII
ISLAND



WAIKOLOA BEACH MARRIOTT RESORT & SPA

★★★★

At the Waikoloa Beach Marriott Resort & Spa, the Big Island resort offers the best of Hawaii Island, however you want to enjoy it. For relaxing, soak in the sun and island vibes around one of three swimming pools or on the soft, white sands of Anaeho'omalu Bay. Golfers can play at three beautiful, 9-hole golf courses.

As you dine, most of your options are sourced locally, to give you a true taste of the islands. You'll enjoy being steps away from two luxury outdoor shopping centers. When you're ready to relax, the Mandara Spa has a range of treatments designed to reinvigorate you. A variety of cultural trails, historical markers, watersports, and outdoor experiences are available to make the most out of your stay.





WAYS TO CONNECT WITH US IN 2023

CALL US

1.800.221.3949

Or your preferred number

CALL-BACK

Call your preferred number and while on hold, accept the prompt for the CV call-back.

SATURDAY HOURS

Now Open Saturdays from 7 am to 1 pm PST

Call 1.800.221.3949 or your preferred number

CV4U

Work with a team of agents available via email for FIT bookings. An annual commitment of \$100,000 is required. Contact your BDM for more information

ADS DESK

This FIT dedicated desk provides you an exclusive reservation agent. Email requests with phone consult as needed. \$200,000 annual commitment required. Contact your BDM for more information.

ONLINE SHOPPING

visit: classicvacations.com/shopping

Our online booking engine can help you book and pay for land-only reservations. You don't need to call anyone, you just get it done

BUT WAIT, THERE'S MORE...

EUROPE4U

To make booking Europe easier, we've introduced Europe4U, a new premium service allowing you to connect via email with an experienced team of Europe travel sales specialists dedicated to helping you book your client's European getaway.

- Scan QR Code displayed on this page
- Submit your Europe booking request
- Agent will respond within 2-4 business hours of submission!



NEW BOOKING

Do you know exactly what your clients want? If you have names, dates of birth, travel dates, preferred destination(s), including hotel name(s), we can now help you via email request.

Fill out the form on the link below and we'll respond to you within 2-4 business hours!

Visit: classicvacations.com/quoterequest

CALL - CENTER HOURS

Monday - Friday : 6 am to 5 pm PT
Saturday : 7 am to 1 pm PT

CUSTOMER SERVICE HOURS

Every Day : 1 am to 9 pm PT
Including Holidays

CLASSIC ASSIST

Manage FIT & Group Bookings
Design Custom Proposal Itineraries
Manage private-label profiles
classicvacations.com/travel-agent

TRAVEL PROTECTION

To learn more about our industry leading Travel Protection Plans
<http://bit.ly/3iD89wJ>

MINOR CHANGES

To change seat assignments, add FF #'s, confirm bedding requests, add or revise transfers, or note other special requests
E: minorchanges@classicvacations.com

TOURS & ACTIVITIES

To add tours & activities email us at:
toursandactivities@classicvacations.com



Earn points with every FIT booking

2023 Virtual Retail Gift Card

Every 200 points earns you a **\$75 Gift**

Card Requirements:

- A minimum of 200 eligible points in your 2023 points account
- Submit a VRGC Redemption Form
- Include your personal W9
- Agency Owner or Manager approval

VRGC requests are processed on the last Friday of each month.

Recipients will receive an email the first week of the following month. The email will contain a link to choose your Virtual Retail Gift Card(s).

Choose your VRGC.

You may split your gift card value among two or more gift cards. You will have options like *Disney Store, Amazon, Sephora, Safeway, Starbucks, Target*, and many more!

Click here to [Check your Points](#)

Virtual Retail Gift Card: Every Classic booking that travels between January 1, 2023 and December 31, 2023 are eligible toward 2023 Gift Card redemption. A maximum of 1200 Royalty Points are allowed for redemption per calendar year. Your 2022 Royalty Points may not be combined for gift card redemption. Only U.S.-based agents qualify for gift card redemption. Group points are eligible for Travel redemption and may not be redeemed for a VRGC. 2023 Points towards VRGC expire 2.28.24 remaining points may be used for Travel, see below.

Travel: Points may only be used on Advisors' personal travel with Classic Vacations. Payment in full is required. The \$29 minimum payment is non-refundable. Points cannot be used for minimum payment or processing fees. Points are applied just prior to travel date as a refund. Points applied to the booking are non-refundable. Points may not be applied to canceled or past travel bookings. 2021 Points expire March 24, 2023. 2022 Points expire March 22, 2024. 2023 Points expire March 21, 2025.

Visit our Instagram featuring Travel Advisors Royalty Rewards in action: [#weareclassicvacations](#)

See complete list of Terms and Conditions: www.classicvacations.com

Contact: points@classicvacations.com

2023 Travel and Explore

Every 200 points earns you a **\$150 Travel Credit**

Requirements:

- A minimum of 200 eligible points
- Make your booking with Classic Vacations
- Pay Deposit and Final by due dates
- Submit a Travel Redemption Form
- Agency Owner or Manager approval

Submit your travel redemption at least 30 days prior to departure.

Recipients will receive an email receipt upon submission. Agency Owner/Manager will receive an email to approve.

Points are redeemed and applied to your booking 2 to 3 days prior to departure as a refund.

No travel blackout dates! Travel to any of Classic Vacations destinations. Use your Rewards towards Air Only, Hotel Only, Package, Car or Tours. Book online or call 800-221-3949 (choose 1 than 3 at prompt). Pay the NET due only (no commission).

MARRIOTT HAWAII WEDDINGS

Orchids and ocean breezes, waterfalls and white sand beaches. Mystical cloud forests. Vibrant blue skies. From island to island, Hawaii is filled with ethereal scenes and cultural charms for your destination wedding.

Abounding with the warm spirit of Aloha, Marriott offers gorgeous resorts on the four main Hawaiian Islands, each providing its own brand of tropical splendor. From chic Waikiki Beach to orchid-scented lagoons on Kauai, you'll find a setting that reflects your style, with personal attention and welcoming island hospitality that is uniquely Marriott.

Destination wedding properties include: Wailea Beach Marriott Resort & Spa, Waikiki Beach Marriott Resort & Spa, Kauai Marriott Resort, and Waikoloa Beach Marriott Resort & Spa.





SAY I DO IN PARADISE

Groups by Classic presents our exclusive *Say I Do In Paradise* campaign with Marriott International, Hawaii.

The **WEDDING COUPLE** can earn up to **\$1,000 USD** credit toward their Destination Wedding Airfare! If you would like to qualify, you can book a Destination Wedding with Marriott International, Hawaii hotels, by December 31, 2023, and have 75 room nights materialized.

View details and customize the Say I Do Flyer

[DOWNLOAD SAY I DO FLYER](#)

FEBRUARY

PARTNER OF THE MONTH

2023

CONTACT US

1.800.221.3949

