# NOŪS SANTORINI

EUROPE PARTNER. INCLUDES A TRAVEL ADVISOR BUNDLE, PARTNER OFFERS, HOTEL DETAILS, AND MORE!



# WELCOME

Dear Travel Advisors,

We are happy to present our Europe Partner of the Month for April: NOŪS Santorini. Our Partner of the Month campaign is designed to give you the resources you need to sell our preferred partners.

Each month, our reservation and business development teams invest their time learning more about our featured partners so they can better serve you. This includes a training session where they learn about the most recent hotel updates and current property/destination highlights.

Our marketing team has also curated a special Travel Advisor Bundle for you! This includes our \*NEW\* consumer LookBook for your clients, a customizable flyer, and webinar so you can be fully equipped to sell this month!

We look forward to a great month. Happy selling!



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# APRIL PARTNER OF THE MONTH **NOUS** santorini

# FOR THE LOVE OF SANTORINI.

Discover a 5-star luxury resort hotel with unique character and world-class interior design and exterior landscape, blending Santorini's history with contemporary flair. NOUS Santorini escapes the mass and speed, and moves towards space, experiences, connections, and slowness.

#### FEATURED OFFER -

Book now through 04/30/23 for travel from 05/01/23 through 10/31/23.







#### EUROPEAN RICHES | WAKE UP IN SANTORINI

- Daily buffet breakfast for two
- A 100 EUR hotel food & beverage credit
- A welcome drink at the hotel bar of guests' choice
- Welcome Greek deli in room upon arrival
- Room Categories: Superior, Superior Garden, Junior Suites, Bungalows, Pool Bungalows, Pool Suites, & Deluxe Pool Suites
- 3-NIGHT STAY MINIMUM

#### ROMANCE | A GETAWAY WITH YOUR LOVE

- Daily buffet breakfast for two
- A 100 EUR hotel spa credit for couples' usage
- Signature honeymoon amenities
- A welcome drink at the hotel bar of guests' choice
- Welcome Greek deli in room upon arrival
- Room Categories: Pool Bungalows, Pool Suites, & Deluxe Pool Suites
- 3-NIGHT STAY MINIMUM

#### FAMILIES | SANTORINI FUN FOR EVERYONE

- Welcome beverages and amenities for parents and kids
- Welcome kids toy set
- 15% savings on food & beverage (alcoholic beverages excluded)
- Room Categories: Superior, Superior Garden, Junior Suites, Bungalows, Pool Bungalows, Pool Suites, & Deluxe Pool Suites
- 3-NIGHT STAY MINIMUM

#### ClassicVacations.com | 800.221.3949

\*Blackout dates may apply. Offers are valid on new bookings only. Offers are subject to availability at the time of booking and may be changed or discontinued at any time without notice. Blackout dates, minimum night stays, and minimum stay requirements are subject to change. Seasonal surcharges, resort fees (if any), and other restrictions may also apply. Offers are not valid for Group Travel. Some booking and travel dates may vary. Other promotions and departure dates are available which may result in a different rate and/or hotel inclusion. The customer is responsible for hotel taxes and fees on the free night offers, where applicable. For those properties where Classic Vacations has access to dynamic pricing rates, those rates will likely fluctuate from time to time based on market conditions and other factors beyond Classic Vacations control. Classic Vacations CST# 2079429-20.

# TRAVELADVISOR BUNDLE

Access the tools and resources to help you sell NOŪS Santorini during the month of April. We've created content for you to share with your clients.

DOWNLOAD CUSTOMIZABLE FLYER

Open in Adobe Acrobat. Customize. Send.

VIEW CONSUMER LOOKBOOK

View and send to your clients.

Watch our Partner of the Month webinar featuring NOŪS Santorini, St. Regis Bora Bora, 'Alohilani Waikiki Beach Resort, and Playa Resorts. Review the most recent updates, month-long offers, lavish amenities, and more!

# get to know NOŪS SANTORINI





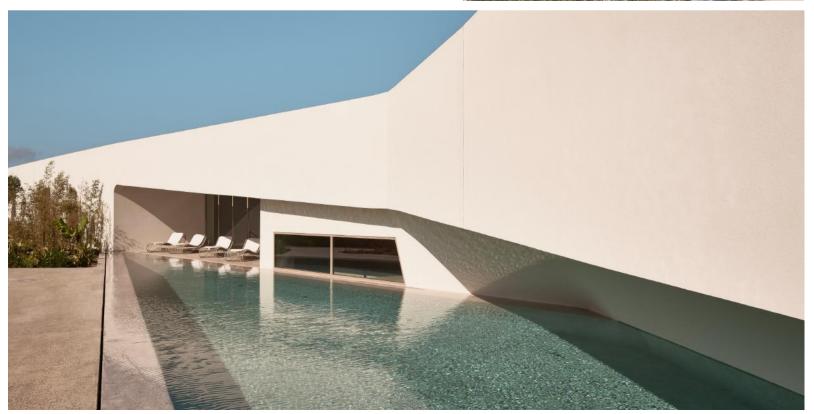
# A MODERN TAKE ON THE ICONIC GREEK ISLAND

NOŪS Santorini brings a design haven to Santorini, Greece. Greating a truly new concept beyond the current "5-star" and "Luxury" perceptions, this contextual experience embraces and presents the local topography, produce, arts, and culture.

With its unique character, world-class interior design, and exterior landscape, you'll discover Santorini's history with a contemporary twist. A move away from the busyness of the iconic destination towards the relaxing leisure, experiences, and connections you've been craving. The vibe presented in the spirit of YES! Hotels can also be found at the innovative and original NOŪS Santorini.















SUPERIOR ROOM



# ACCOMMODATIONS

Discover a mixture of intentionally designed accommodations to fit your ideal vacation. Whether you're searching for a spacious homeaway-from-home for your family or an intimate retreat for you and your partner, you'll find the perfect fit with 119 rooms and suites.

The elegant and contemporary interiors reinterpret the key elements of Santorini: the burnt timber refers to the island's volcanic character, the willow shutters call to mind its vineyards, and a color palette of earthy browns, reds, and grays refer to its three famous beaches. Materials such as mosaic floors, marble, stone, and wooden walls provide the perfect backdrop to original pieces of furniture.

### GUESTROOMS

- <u>STANDARD ROOMS</u>: The stylish Standard rooms can be interconnected with Superior rooms, making them perfect for friends and families traveling together. (up to 2 people)
- <u>STANDARD GARDEN ROOMS:</u> Your cozy piece of paradise with a spacious outdoor courtyard and a comfy lounge area to set you in vacation mode. This room can also be interconnected with a Superior room. (up to 2 people)
- <u>SUPERIOR ROOMS</u>: The spacious Superior rooms have everything you need for a relaxing holiday, including a lovely balcony with a sitting area, pillow menu, 24-hour room service, and more. The Superior room can be interconnected with a Standard room, making traveling with friends and families easier. (up to 2 people)
- <u>SUPERIOR GARDEN ROOMS</u>: Outdoor living has never been this attractive, with the Superior's beautiful courtyard with dining and lounge areas enticing you to stay outside for hours on end. This room can also be connected to a Standard room. (up to 2 people)

#### BUNGALOWS

- <u>BUNGALOWS:</u> Your private paradise with spacious lush landscape, elegant interior, a cozy lounge area with a pergola, and an outdoor Jacuzzi to enjoy those sunny days and starry nights. (up to 2 people)
- <u>POOL BUNGALOWS</u>: With an outdoor area and pool, the Pool Bungalow offers the perfect escape for relaxation. The generous outdoor space boasts a dining and lounge area as well as sun loungers by the pool. (up to 3 people)

## SUITES

- <u>JUNIOR SUITES:</u> Enjoy spending time both outdoors and indoors in the stunning Junior Suites, where the terrace invites you to lounge, and a cozy living room spells endless time to relax. (up to 3 people)
- <u>POOL SUITES</u>: The Pool Suites entice with a grand outdoor area that offers a private pool, a dining area, and sun loungers. The comfy living room is decked out with a lounge sofa that can be converted to a double bed. A highlight here is the rain shower that looks out onto a private courtyard. (up to 4 people)
- <u>DELUXE POOL SUITES:</u> This gorgeous twobedroom suite features a spacious outdoor area with a massive private pool, dining area and sun loungers, plus a comfy living room with a sofa bed. The well-appointed contemporary bedrooms have a king or twin beds. Plus, the rain shower also looks out onto your private courtyard. (up to 5 people)

"An environment that combines comfort with authenticity, original style with unpretentious philosophy, passion for detail with personal attention in each guest's need."

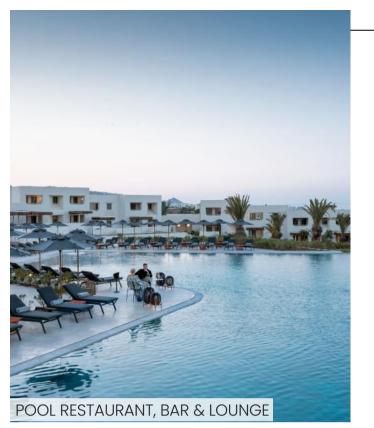














## DINING & BAR OPTIONS

# POOL RESTAURANT, BAR & LOUNGE

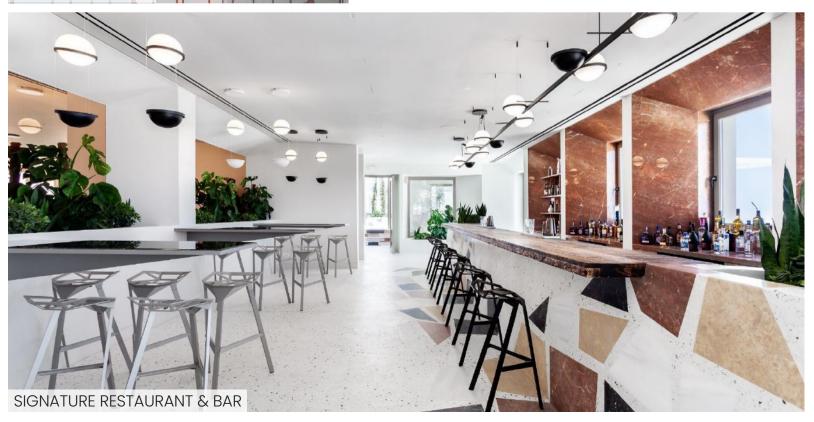
This all-day restaurant is located next to the hotel pool. Enjoy a handful of delicious snacks and dishes from early in the morning till late at night.

#### NOŪS VITAMIN BAR

You're sure to become healthily addicted to the Vitamin Bar and its delicious, unprocessed range of nutritious and delicious meals that are perfect for enjoying on the spot or taking on the go. From wholesome food such as fresh salads, cereal bars, juices, and smoothies made with local ingredients to quality coffee, your healthy cravings will be met.

### SIGNATURE RESTAURANT & BAR

At the Signature Restaurant & Bar of NOŪS Santorini, fresh products are sourced locally from the island as well as first-class ingredients from all over Greece compose a menu with the finest options based on the simplicity of Greek cuisine.



# WELLNESS OPTIONS

#### FITNESS ROOM

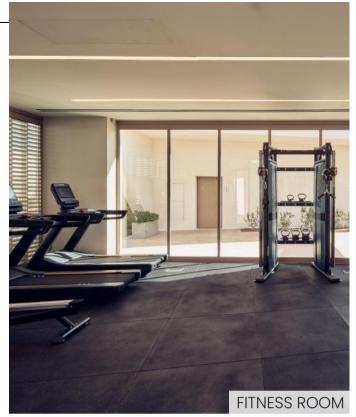
You're welcome to balance your body and mind, revive your spirit and free your senses. Get ready to experience a personal sense of re-NEW-al and firm your muscles in the fully equipped fitness room. The Fitness Room also offers personal training activities such as functional training, TRX®, yoga, and Pilates.

## NOŪS BEAUTY

NOŪS Beauty offers a refreshing revival with natural products and the most experienced professionals, perfectly trained to meet your every need. Enjoy hair treatments with naturally derived ingredients, along with manicure and pedicures.

#### NOŪS SPA

Exploring Santorini is an exciting adventure. Its clifftop villages overlook the glittering sea. This balance of man and nature is captured in the serene setting of NOŪS Spa. Like a magnet, it draws the best of its surrounding environment to create soul-soothing treatments and experiences.









# WAYS TO CONNECT WITH US IN 2023

# CALL US

1.800.221.3949

Or your preferred number

## CALL-BACK

Call your preferred number and while on hold, accept the prompt for the CV call-back.

## SATURDAY HOURS

Now Open Saturdays from 7 am to 1 pm PST

> Call 1.800.221.3949 or your preferred number

### CV4U

Work with a team of agents available via email for FIT bookings. An annual commitment of \$100,000 is required. Contact your BDM for more information

## ADS DESK

This FIT dedicated desk provides you an exclusive reservation agent. Email requests with phone consult as needed. \$200,000 annual commitment required. Contact your BDM for more information.

### ONLINE SHOPPING

visit: classicvacations.com/shopping

Our online booking engine can help you book and pay for land-only reservations. You don't need to call anyone, you just get it done

# BUT WAIT, THERE'S MORE...

## EUROPE4U

To make booking Europe easier, we've introduced Europe4U, a new premium service allowing you to connect via email with an experienced team of Europe travel sales specialists dedicated to helping you book your client's European getaway.

- Scan QR Code displayed on this page
- Submit your Europe booking request
- Agent will respond within 2–4 business hours of submission!



## NEW BOOKING

Do you know exactly what your clients want? If you have names, dates of birth, travel dates, preferred destination(s), including hotel name(s), we can now help you via email request.

Fill out the form on the link below and we'll respond to you within 2-4 business hours!

Visit: <u>classicvacations.com/quoterequest</u>

#### CALL - CENTER HOURS

Monday - Friday : 6 am to 5 pm PT Saturday : 7 am to 1 pm PT

CUSTOMER SERVICE HOURS

Every Day : 1 am to 9 pm PT Including Holidays

#### CLASSIC ASSIST

Manage FIT & Group Bookings Design Custom Proposal Itineraries Manage private-label profiles <u>classicvacations.com/travel-agent</u>

#### TRAVEL PROTECTION

To learn more about our industry leading Travel Protection Plans <u>http://bit.ly/3iD89wJ</u>

#### MINOR CHANGES

To change seat assignments, add FF #'s, confirm bedding requests, add or revise transfers, or note other special requests E: <u>minorchanges@classicvacations.com</u>

#### TOURS & ACTIVITIES

To add tours & activities email us at: toursandactivities@classivacations.com



## Earn points with every FIT booking

#### 2023 Virtual Retail Gift Card Every 200 points earns you a **\$75 Gift**

Card Requirements:

- A minimum of 200 eligible points in your 2023 points account
- Submit a VRGC Redemption Form
- Include your personal W9
- Agency Owner or Manager approval

VRGC requests are processed on the last Friday of each month.

Recipients will receive an email the first week of the following month. The email will contain a link to choose your Virtual Retail Gift Card(s).

#### Choose your VRGC.

You may split your gift card value among two or more gift cards. You will have options like *Disney Store, Amazon, Sephora, Safeway, Starbucks, Target*, and many more!

#### Click here to Check your Points

#### 2023 Travel and Explore Every 200 points earns you a **\$150 Travel Credit**

Requirements:

- A minimum of 200 eligible points
- Make your booking with Classic Vacations
- Pay Deposit and Final by due dates
- Submit a Travel Redemption Form
- Agency Owner or Manager approval

Submit your travel redemption at least 30 days prior to departure.

Recipients will receive an email receipt upon submission. Agency Owner/Manager will receive an email to approve.

Points are redeemed and applied to your booking 2 to 3 days prior to departure as a refund.

No travel blackout dates! Travel to any of Classic Vacations destinations. Use your Rewards towards Air Only, Hotel Only, Package, Car or Tours. Book online or call 800-221-3949 (choose 1 than 3 at prompt). Pay the NET due only (no commission).

**Virtual Retail Gift Card:** Every Classic booking that travels between January 1, 2023 and December 31, 2023 are eligible toward 2023 Gift Card redemption. A maximum of 1200 Royalty Points are allowed for redemption per calendar year. Your 2022 Royalty Points may not be combined for gift card redemption. Only U.S.-based agents qualify for gift card redemption. Group points are eligible for Travel redemption and may not redeemed for a VRGC. 2023 Points towards VRGC expire 2.28.24 remaining points may be used for Travel, see below.

**Travel:** Points may only be used on Advisors' personal travel with Classic Vacations. Payment in full is required. The \$29 minimum payment is non-refundable. Points cannot be used for minimum payment or processing fees. Points are applied just prior to travel date as a refund. Points applied to the booking are non-refundable. Points may not be applied to canceled or past travel bookings. 2021 Points expire March 24, 2023. 2022 Points expire March 22, 2024. 2023 Points expire March 21, 2025.

Visit our Instagram featuring Travel Advisors Royalty Rewards in action: #weareclassicvacations

See complete list of Terms and Conditions: www.classicvacations.com

Contact: <a href="mailto:points@classicvacations.com">points@classicvacations.com</a>

APRIL

PARTNER OF THE MONTH

2023





In

