



Q2 2025

ATLANTA INDUSTRIAL SUBMARKET REPORT

I-20 WEST | FULTON INDUSTRIAL

WHAT'S HAPPENING?

The I-20 West Fulton industrial submarket remained active in Q2 2025, with strong tenant demand supporting over 338,000 square feet of positive net absorption. While vacancy ticked up and asking rents eased, ongoing interest from major occupiers and new development activity point to a resilient and attractive submarket moving forward.

- Vacancy increased to 8.63% from 7.98% last quarter, but remains within a healthy range given the delivery of large blocks of space.
- Net absorption improved to 338,417 square feet, driven by large move-ins such as Royal Canin and DHL Supply Chain.
- Average asking rents adjusted to \$6.58 PSF, reflecting short-term market recalibration as landlords remain competitive to attract quality tenants.



8.6% Q2 VACANCY RATEQ1: 8.0%



338,417 SF Q2 NET ABSORPTIONQ1: 298,276 SF



1,607,723 SF Q2 UNDER CONSTRUCTIONQ1: 1,953,585 SF

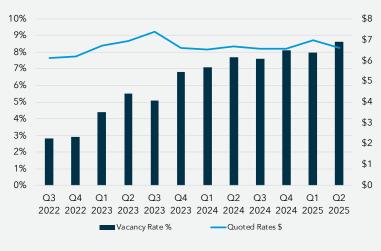


\$6.58 PSF Q2 AVG. ASKING RENT | YEAR Q1: \$6.98 PSF

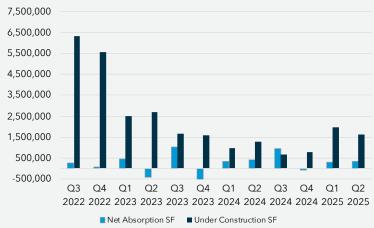


Q2 2025 | I-20 W | FULTON INDUSTRIAL

Q2 2025 | VACANCY & RENTAL RATE



Q2 2025 | NET ABSORPTION & U.C.



NOTABLE SALES



7800 THE BLUFFS* AUSTELL, GA 30168

158,560

\$14,612,054 PRICE (\$92.15 PSF)

BUYER **Brookfield Corporation**

SELLER Stonelake Capital Partners

*Part of Portfolio Sale

SIZE (SF)

SIZE (SF)

NOTABLE LEASES



7915 WHITE RD | BLDG. 200

AUSTELL, GA 30168

SIZE (SF) 318,279

TENANT Royal Canin

LANDLORD LINK Logistics RE

LEASE TYPE New



5625 FULTON INDUSTRIAL BLVD SW* ATLANTA, GA 30336

152,757

\$9,264,682 PRICE (\$60.65 PSF)

BUYER **Brookfield Corporation**

SELLER Stonelake Capital Partners

*Part of Portfolio Sale



2600 WEST POINT DR | BLDG. B

LITHIA SPRINGS, GA 30122

SIZE (SF) 288,620

DHL Supply Chain TENANT

LANDLORD Heitman

LEASE TYPE New



3550 ATLANTA INDUSTRIAL PKWY N

ATLANTA, GA 30331

SIZE (SF) 68.380 \$8 365 377 PRICE (\$122.34 PSF) G & W Equipment, Inc. BUYER

SELLER Atlanta Precision Metal Frmng



5200 PHILLIP LEE DR SW

ATLANTA, GA 30336

100,111 SIZE (SF)

TENANT SJ Distributors LLC

LANDLORD **FW Logistics**

LEASE TYPE New

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CoStar Group, Inc., Real Capital Analytics, and Georgia State Economic Forecasting Center. The Lee & Associates Atlanta Industrial Market Report compiles market data by using a third-party database for the proprietary analysis of building sizes of 15,000 SF and larger in the ATL-Metro Area.

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