



# ENGMA JSC

Your Trusted Partner



## COMPANY PROFILE

**ENGMA SERVICES TRADING TECHNOLOGY JOINT STOCK COMPANY**

Phone : (++) 938 136 444 – Mr. Phong

Email : [info@engma.com.vn](mailto:info@engma.com.vn)

Address: 220/1 Nguyen Trong Tuyen street, Ward 8, Phu Nhuan Dist., HCM City

Website: [www.engma.com.vn](http://www.engma.com.vn)

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# About ENGMA



- ❖ Founded in 2012 by three engineers from Polytechnic University in Ho Chi Minh City, the company embarked on a journey:
- ❖ 2012-2015: Conducted research and implemented modules for technology projects with Japanese companies.
- ❖ 2015-2018: Operated as an outsourcing company, focusing on mobile application projects for Japanese clients.
- ❖ 2018-2022: Expanded into Vietnamese and Southeast Asian markets, serving domestic companies in e-commerce, IoT, and more. Additionally, provided IoT services to Hong Kong firms and platform development services to clients in the USA and Denmark.
- ❖ 2023-now: signed Representative Agreement with Nordlink Solution Company in Denmark.



# Our Main Services



Mobile Application Design & Development Services

Website Application Design & Development Services



ERP - ODOO Consultant Services

IoT Consultant and Development Services



# Our Services



Cloud VPS Provider Services

System Operation & Maintenance Services



Software Testing Services



Digital Transformation Consultant Services

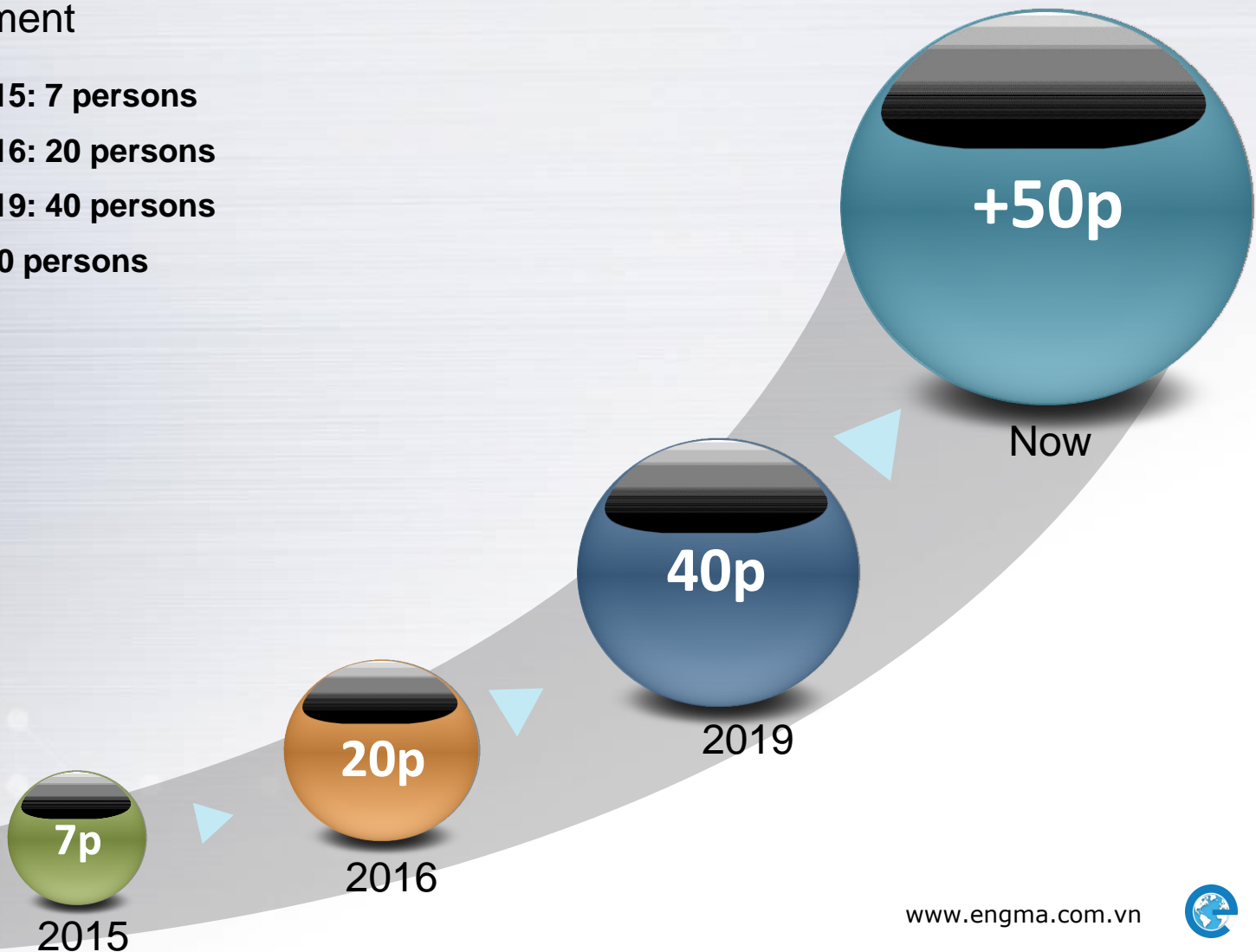


# Our Teams



Started in 2012, Engma keeps sustainable development

- 2012-2015: 7 persons
- 2015-2016: 20 persons
- 2016-2019: 40 persons
- Now: +50 persons



# Our Teams



**Back-end**  
PHP, NodeJS -  
JavaScript,  
Python, Rest  
API  
**30% / 3.4 years**

**Front-end**  
**Mobile**  
Flutter, Java,  
Kotlin, Swift  
**30% / 3.6 years**

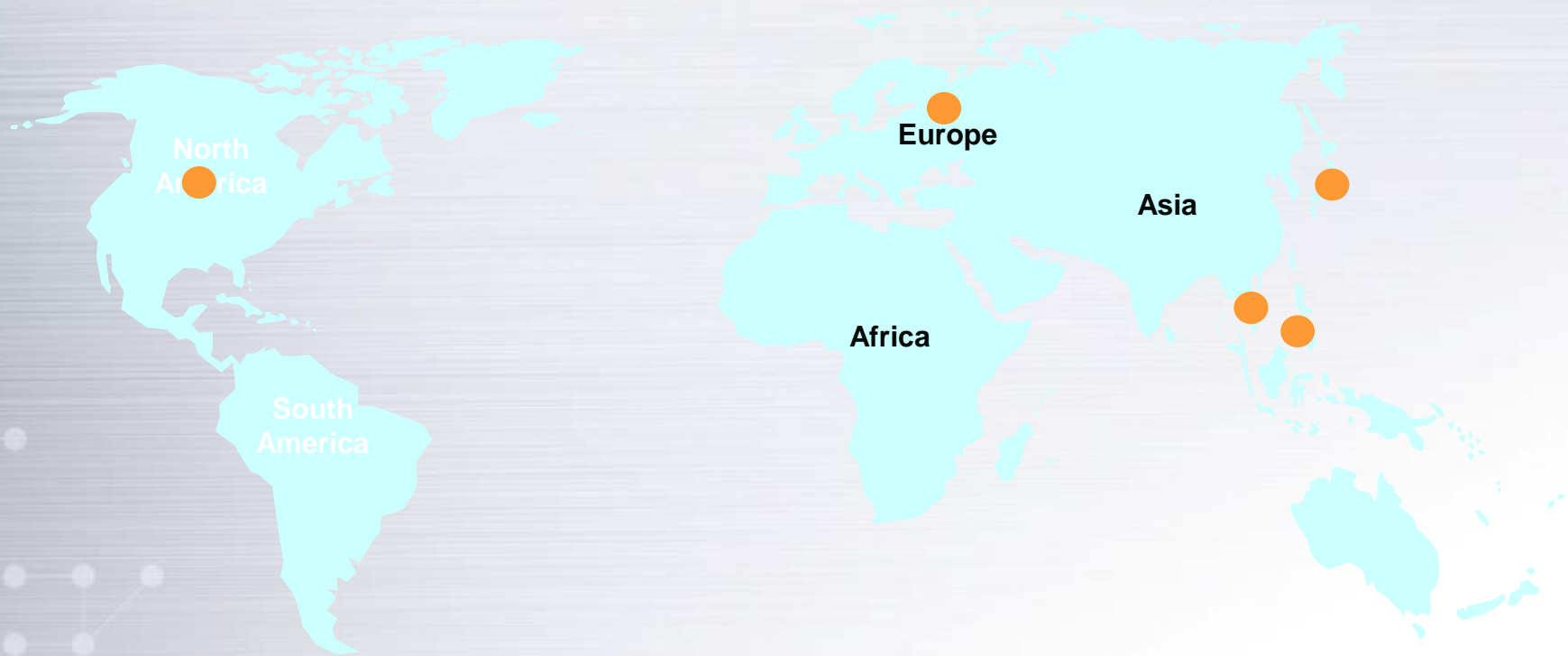
**20% / 5.3 – 3years**  
Server (3p); Tester &  
Designer (10p)  
AWS, Azure

**20% / 3 years**  
**Front-end web**  
JavaScript,  
Vuejs, Ajax,  
**HTML, CSS**

**+ 50 developers in back-end & front-end.**  
**+ 3 years experiences in average**



# Our Customers



**No border**

**Our customers are SME companies in Hong Kong, Japan, USA, Canada, Denmark and Vietnam.**

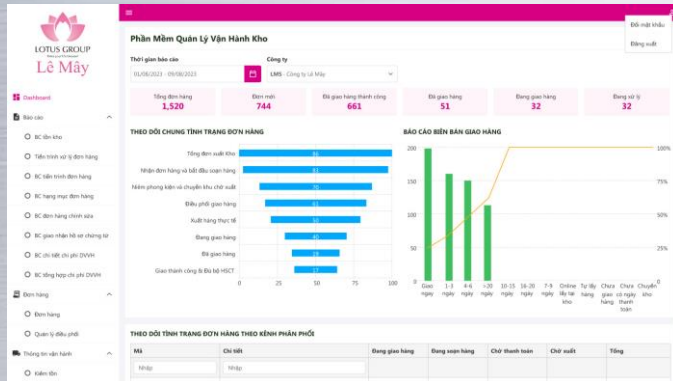




# Reference Projects



## Logistic – Le May Company



- ✓ Customer: Le May Company – Lotus Group.
- ✓ Project name: Order Processing System.
- ✓ Project size: +10 mm
- ✓ Solution: The order processing system efficiently manages customer requests, verifies product availability, assigns orders for fulfillment, tracks inventory in real-time, assigns to driver and logistic management. It ensures swift delivery and updates customers on their order status, providing a seamless experience from placement to delivery, enhancing overall efficiency and customer satisfactions.
- ✓ Technology: PHP, NodeJS, .Net
- ✓ Status: operation services



# Reference Projects



## Logistic – Taxi Thuan Thanh

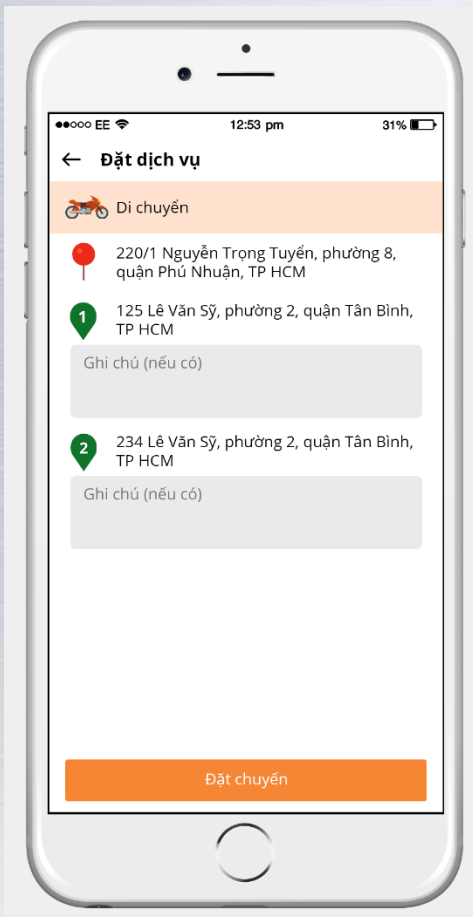
- ✓ Customer: Thuan Thanh Company
- ✓ Project name: Truck Taxi Thuan Thanh System
- ✓ Project size: +10 mm
- ✓ Solution: The truck taxi project aims to revolutionize freight transportation by providing on-demand trucking services akin to ride-hailing. Through a mobile app, users can request trucks for their cargo needs. This model optimizes truck usage, reduces empty runs, and enhances efficiency in the freight industry, promising cost-effective and timely deliveries.
- ✓ Technology: Flutter, PHP, NodeJS, .Net
- ✓ Status: operation services



# Reference Projects



## Logistic – Go Home



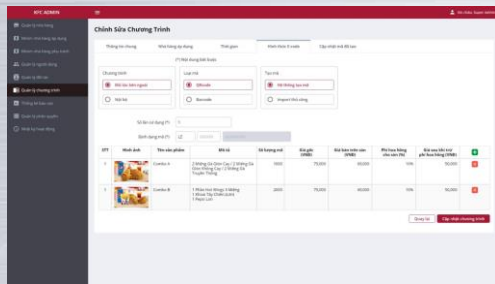
- ✓ Customer: Go Home
- ✓ Project name: Booking motorbike service
- ✓ Project size: +12 mm
- ✓ Solution: The book motorbike service project facilitates convenient motorcycle ride bookings via a mobile app, catering to short-distance commutes and deliveries, offering a swift and cost-effective transportation solution for urban users.
- ✓ Technology: Flutter, PHP, NodeJS, .Net
- ✓ Status: operation services



# Reference Projects



F&B Field: mobile app & middleware development



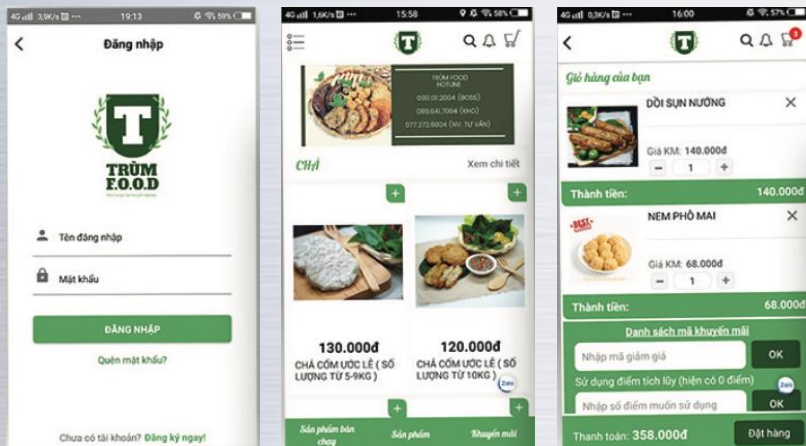
- ✓ Customer: KFC Vietnam
- ✓ Project name: E-voucher System
- ✓ Project size: +10 mm
- ✓ Solution: Middleware system creates e-vouchers, links with third parties for sales, and enables redemption in point-of-sale systems for seamless transactions.
- ✓ Technology: PHP, NodeJS, .Net
- ✓ Application: +150 restaurants, millions e-vouchers / month
- ✓ Status: operation services



# Reference Projects



F&B Field: mobile app & middleware development



## TRUM FOOD E-COMMERCE PROJECT

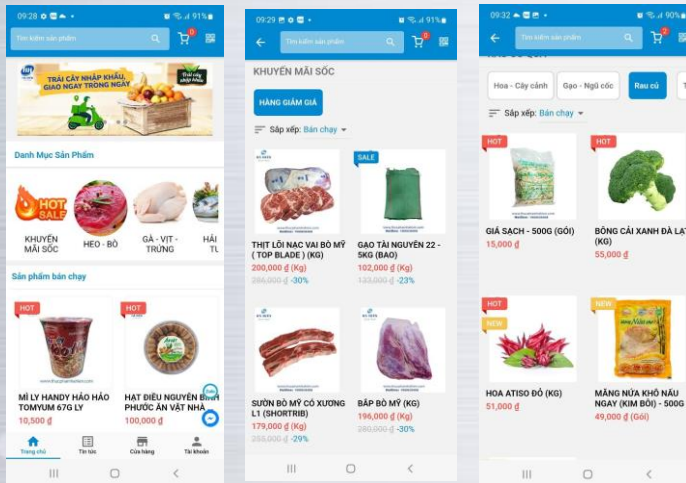
- ✓ Customer: Trum Food
- ✓ Project name: E-commerce App
- ✓ Project size: +5 mm
- ✓ Solution: E-commerce CRM integrates with POS (KiotViet), includes royalty points, streamlines transactions, and enhances customer engagement for comprehensive retail management.
- ✓ Technology: PHP, NodeJS, Flutter.
- ✓ Application: connect to 3 Fresh Shops making on-offline order.
- ✓ Status: maintenance services



# Reference Projects



F&B Field: mobile app & middleware development



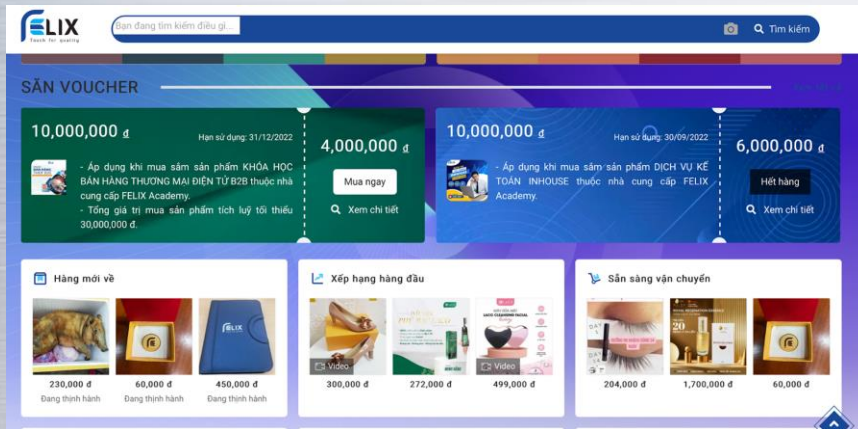
## HA HIEN FRESHSHOP E-COMMERCE PROJECT

- ✓ Customer: Hà Hiền Fresh Shop
- ✓ Project name: E-commerce App
- ✓ Project size: +4 mm
- ✓ Solution: E-commerce CRM with royalty points integration enhances customer loyalty and streamlines sales and customer management for comprehensive retail solutions.
- ✓ Technology: PHP, NodeJS, Flutter.
- ✓ Application: connect to 10 Fresh Shops making on-offline order.
- ✓ Status: maintenance services



# Reference Projects

## Website Application Design & Development Services



## FELIX E-COMMERCE PLATFORM PROJECT

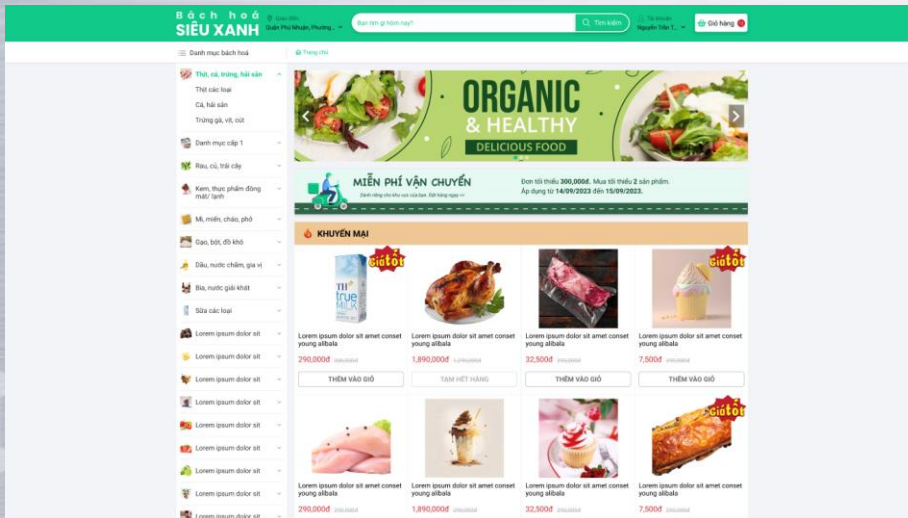
- ✓ Customer: Felix Company
- ✓ Project name: Felix Store Platform
- ✓ Project size: +200 mm
- ✓ Solution: Our wholesale e-commerce platform simplifies bulk purchasing, connecting vendors with retailers seamlessly for efficient trade
- ✓ Technology: PHP, NodeJS, Java, Flutter, Swift, Flutter, API
- ✓ Application: +500 Shop Online
- ✓ Status: phase 3 development, operation services



# Reference Projects



## Website Application Design & Development Services



### BACK HOA SIEU XANH PLATFORM PROJECT

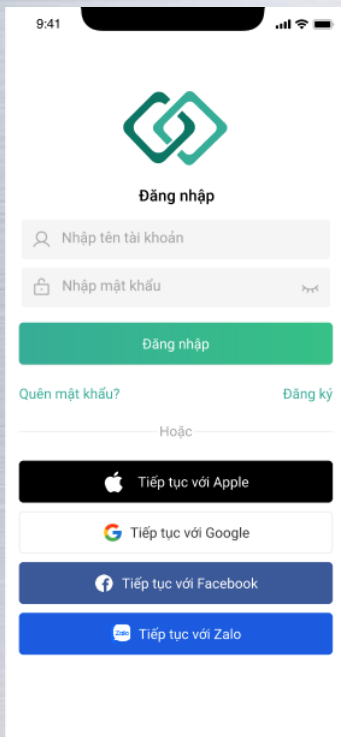
- ✓ Customer: Felix Company
- ✓ Project name: Bach Hoa Sieu Xanh Platform
- ✓ Project size: +200 mm
- ✓ Solution: Our e-commerce platform provides a seamless retail experience, connecting buyers and sellers for efficient transactions and diverse product offerings.
- ✓ Technology: PHP, NodeJS, Java, Flutter, Swift, Flutter, API
- ✓ Application: +500 Shop Online
- ✓ Status: phase 3 development, operation services





# Reference Projects

## Website Application Design & Development Services



- ✓ Customer: S2B Company
- ✓ Project name: S2B Application
- ✓ Project size: +20 mm
- ✓ Solution: Our app streamlines ordering and payments for distributors and customers, offering ease of use and efficiency for all transactions.
- ✓ Technology: PHP, NodeJS, Java, Flutter, Swift, Flutter, API
- ✓ Application: +500 Shop Online
- ✓ Status: phase 3 development, operation services

BACK HOA SIÊU XANH  
PLATFORM PROJECT



# Reference Projects



Website Application Design & Development Services



## GEC WEBSITE CONNECTION TOOL PROJECT

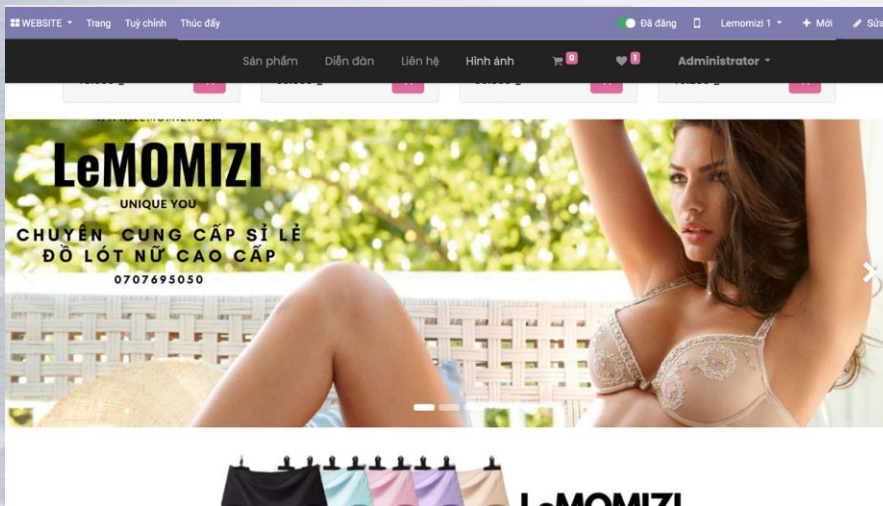
- ✓ Customer: GE CONNECTION
- ✓ Project name: GEC website
- ✓ Project size: +20mm
- ✓ Solution: E-commerce website with middleware seamlessly links to Alibaba, Amazon, Lazada, and Shopee platforms, expanding reach and optimizing sales channels.
- ✓ Technology: Python, PHP, NodeJS, Java, API
- ✓ Status: design phase



# Reference Projects



Website Application Design & Development Services



LEMOMIZI WEBSITE E-COMMERCE PROJECT

- ✓ Customer: LEMOMIZI FASHION SHOP
- ✓ Project name: Lemomizi e-commerce website
- ✓ Project size: +5mm
- ✓ Solution: E-commerce website integrated with CRM maximizes customer engagement, sales tracking, and business efficiency for comprehensive online retail solutions
- ✓ Technology: Python, NodeJS, API
- ✓ Status: operation phase



# Reference Projects



## ERP - ODOO Consultant Services



## CP . FRESH SHOP SYSTEM PROJECT

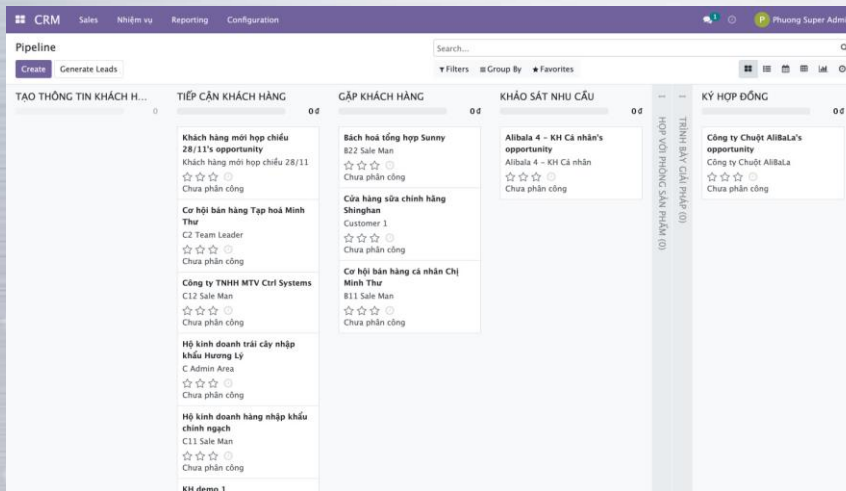
- ✓ Customer: CP Thailand
- ✓ Project name: Fresh Shop Online System.
- ✓ Project size: +20 mm
- ✓ Solution: Odoo 15 ERP, customizable, connects seamlessly with SAP, CP software, and weight scales, enhancing integration and functionality for comprehensive business management
- ✓ Technology: Python, NodeJS, .Net, API
- ✓ Application: +350 POS
- ✓ Status: development phase



# Reference Projects



## ERP - ODOO Consultant Services



## FELIX CRM & PROJECT MANAGEMENT TOOL

- ✓ Customer: FELIX
- ✓ Project name: CRM & Project modules
- ✓ Project size: +6mm
- ✓ Solution: Customize Odoo 15 ERP with CRM, Project, and HR modules, tailoring solutions for comprehensive business management and efficient team collaboration.
- ✓ Technology: Python, NodeJS, API
- ✓ Application: +500 Sales
- ✓ Status: development phase



# Reference Projects



IoT Consultant and Development Services

Điện Quang  
smart

## GIẢI PHÁP SMART HOME

THÔNG MINH - AN TOÀN - TIẾT KIỆM



## ĐIEN QUANG SMART HOME PROJECT

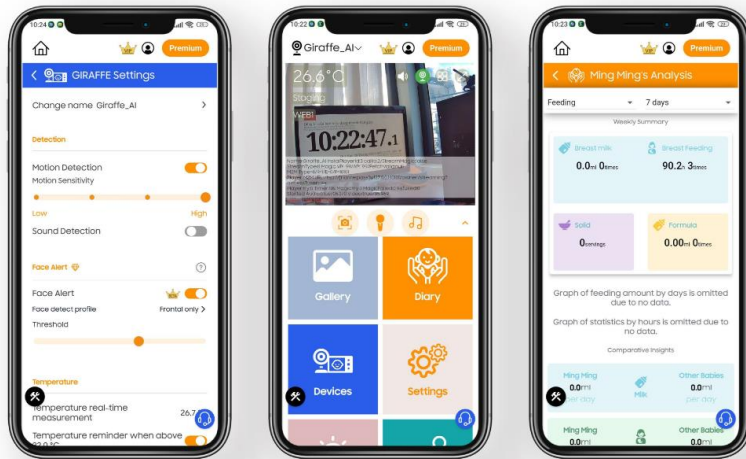
- ✓ Customer: Điện Quang VN
- ✓ Project name: Smart Home
- ✓ Project size: +10 mm
- ✓ Solution: Develop a mobile app to directly connect to the hub and server, enabling voice-controlled monitoring and control of devices like lights, air conditioning, and doors.
- ✓ Technology: Flutter, API, Bluetooth.
- ✓ Application: +1000 smart houses
- ✓ Status: maintenance services



# Reference Projects



IoT Consultant and Development Services



## CHILLAX CARE PROJECT

- ✓ Customer: 5GenCare Hong Kong
- ✓ Project name: ChillaX Care, Motorola
- ✓ Project size: +50 mm
- ✓ Solution: Develop a mobile app to connect to a server and AI camera, providing baby care features such as monitoring, temperature alerts, facial recognition, and breathing detection
- ✓ Technology: Flutter, Java, Kotlin, Swift, Objective C.
- ✓ Application: +10.000 cameras
- ✓ Status: development & maintenance services





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# Thank You!