



13,000 Employees In 12 Countries On 3 Continents

MAT INDIA

MFS

RBI

MFG

GABRIEL

MIND

MATI



Paul Thomas

Message from Paul Thomas, President – MAT Holdings, Inc.

As we close out the summer of 2025, I'm proud of the momentum across all MAT businesses. This issue of ONEMAT reflects how our teams continue to innovate, collaborate, and strengthen our global foundation.

In MAT Friction, technology and partnership are driving meaningful progress. The IAG automation launch in India and our new CED coating developed with ZF and Bosch are elevating performance and corrosion protection across our brake shoe programs. The recent Global Management System workshop also reinforced alignment and shared best practices across our friction sites.

The MAT Foundry Group is gaining traction through strategic growth and customer trust. MAT Foundry Mexico is now in full-scale production, expanding capacity and improving service for OEM and aftermarket customers. Additionally, MDAP's new award with ZF CVS China underscores our reputation for technical precision and reliable delivery.

Our Gabriel Ride Control team continues to advance through lean initiatives, GEMBA walks, and the growing Multi-Skill Bonus Program in Queretaro, all contributing to stronger safety, efficiency, and employee engagement.

In the Consumer Products Division, innovation remains strong with new DEWALT air tools, expanded rotary screw compressors, and major fencing wins with Ace Hardware and Tractor Supply, reinforcing our position as a trusted partner to leading retailers.

Together, these achievements demonstrate the power of one global MAT team.



MAT INDIA
A Member of MAT Holdings, Inc.

NEWS



RECORD PERFORMANCE



Celebrating Record Performance and Quality Excellence at MBSI

MAT INDIA is proud to celebrate the remarkable achievements and unwavering commitment to quality demonstrated by the team at MBSI (Mat Brake Shoe India Pvt. Ltd.). This period has been marked by record-breaking operational success and the successful upholding of global quality standards.

The MBSI Team achieved a monumental milestone, delivering its highest-ever Sales and Production in July 2025! This accomplishment is a powerful testament to the team's exceptional dedication, hard work, and synergy. Celebrating this achievement motivates our teams to continue setting new benchmarks for excellence and growth.

Further reinforcing our position as a leader in automotive quality, the MBSI plant successfully completed the rigorous IATF 16949 Audit from June 30th to July 3rd, 2025.

This success validates our robust Quality Management System and our relentless focus on continual improvement, defect prevention, and reducing waste in the supply chain. Passing this audit is a credit to the active participation and support of every department, ensuring we meet the stringent demands of the global automotive sector.

At MAT INDIA, we recognize that celebrating milestones like record output and maintaining world-class quality are cornerstones of our success. We are proud of the MBSI team for embodying the drive for excellence that powers our organization.



Together, we shape a future of sustained quality and achievement!



LANDMARK EXPANSION – MFI KHARAGPUR



Groundbreaking Ceremony



Warehouse Inauguration Celebration

MAT INDIA Drives Growth with MFI Phase II

MAT INDIA is thrilled to announce a significant stride in our journey towards operational excellence and future growth with the official **Groundbreaking Ceremony for MFI Phase II** and the inauguration of a state-of-the-art new warehouse. The Foundation Stone Laying Ceremony happened on August 4th.

These milestones reinforce our dedication to innovation, efficiency, and enhanced service delivery. The momentous occasion was presided over by **Dr. Steve Wang, Chairman of MAT Holdings Inc.**, whose visionary leadership is the driving force behind this remarkable expansion.

The groundbreaking ceremony for Phase II signifies a new era, providing increased opportunities and associations while remaining focused on our core mission: empowering people and encouraging sustainable development.

Simultaneously, the inauguration of the new warehouse reflects our commitment to operational excellence. This facility empowers us to better serve our valued clients and partners, ensuring enhanced service delivery.

Moving forward, we are confident this project will have a positive impact on the region and create a better future for all stakeholders. This strategic investment positions MAT INDIA to reach new heights and solidify our market leadership.

Together, we build a future of sustained growth and service excellence.



MAT INDIA
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NEWS

DRIVING INNOVATION WITH IAG

Together, we're shaping a smarter, stronger tomorrow.

MAT INDIA Unveils Game Changing Automation

July 31, 2025, MAT INDIA celebrated a major milestone with the inauguration of the IAG Machine – a first-of-its-kind in India. This landmark event, attended by top leadership including our Honorable Chairman **Dr. Steve Wang**, marks a bold step forward in our journey toward smarter, more efficient manufacturing.

The IAG Machine is more than just a new piece of equipment – it's a symbol of progress. Designed to revolutionize our brake pad production, this fully automatic rotary press dramatically streamlines operations, transforming a once labor-intensive process into a sleek, high-output system. What previously required a large team now runs with just a single operator, freeing up skilled talent to focus on innovation and quality.

At the heart of this transformation is its rotary system, which ensures smooth, continuous operation. The IAG system is also impressively flexible, capable of handling everything from small pads to large back plates. The result? A doubling of efficiency and output, setting a new benchmark for operational excellence.



Dr. Wang unveils the IAG Machine

Dr. Wang emphasized the importance of embracing technology and fostering innovation across all levels of the organization. The successful integration of the IAG Machine is a testament to the vision, teamwork, and persistence of our engineering and operations teams.

As we move forward, this achievement serves as a powerful reminder of what's possible when we combine strategic foresight with bold action. It's not just about machines – it's about people, progress, and the promise of a future built on innovation.



Mid-Year Focus on Performance and Growth

At MAT INDIA, we believe that consistent evaluation is the engine of continuous improvement and business excellence. As we reach the midpoint of the fiscal year, our teams across India have successfully completed comprehensive **Mid-Year Key Performance Indicator (KPI) Reviews in July, 2025**. This exercise marks a critical strategic checkpoint in our journey toward achieving annual goals.

These reviews are more than just routine reporting; they are a deep dive into alignment, accountability, and agility. Led by senior management, these structured sessions are designed to assess our collective progress against strategic objectives, providing valuable, data-driven insights that steer our efforts for the remainder of the year.

The review process involves a comprehensive assessment of metrics established at the beginning of the year. Teams precisely analyze their achievements and challenges, allowing us to make necessary adjustments in strategy and resource allocation. This proactive approach ensures we remain agile, focused on delivering exceptional results, and reinforces a culture of operational excellence across all facilities.

The insights gained from this Mid-Year KPI review will guide our efforts, reinforcing a strong foundation for continued success and growth. **Together, we drive business excellence.**



Inaugural Foundry Reward and Recognition Event in Chennai

July 1, 2025, marked a momentous milestone for MAT INDIA Foundry, as we celebrated the launch of our very first Reward and Recognition (R&R) program for the MFI & DBF-MACI Foundry in Chennai. This landmark event, dedicated to honoring the exceptional contributions of our foundry teams, was made even more significant by the esteemed presence of Mr. Marco Suzuki.

The inauguration of the R&R program is a testament to our unwavering commitment to fostering a culture of excellence and appreciation. At MAT INDIA, we believe that recognizing the hard work, innovation, and dedication of our people is the cornerstone of our success. This new initiative provides a dedicated platform to celebrate the individuals and teams whose efforts drive our foundry's growth and operational excellence.



MFI – 1ST Place Winner - Kaizen



DBF – 2ND & 3RD Place Winners

Celebrating our people is celebrating our success. This inaugural R&R event not only honors past achievements but also inspires our teams to strive for new heights, together building a future of sustained excellence.

Celebrating Continual Improvement: MAT INDIA's Group-Level R&R Highlights

At MAT INDIA, we operate by guiding principles that prioritize employee growth, development, and high standards of behavior, applied consistently by every team member. Guided by these values, we foster a culture of fairness, respect, trust, and teamwork, driving long-term value for all stakeholders.

Our commitment to these principles was recently showcased at the 10th Quarterly Reward and Recognition (R&R) program – Group Level, on June 26th, 2025

This landmark event was celebrated in June 2025 with great enthusiasm in the presence of Mr. Marco Suzuki and Senior Management of MAT INDIA. Teams were proudly recognized and rewarded in three key categories: **Technical Kaizen**, **Process Kaizen** and **QIP (Quality Improvement Project)**

These awards acknowledge our teams' exceptional contribution towards the organization's growth and success by embracing continual improvement initiatives. This R&R program reinforces our belief that a great organization thrives on empowering individuals to grow professionally and personally.



MBI



DBI

MAT INDIA Honors R&R Survey Winners

MAT INDIA is proud to celebrate the enthusiastic participation and valuable contributions of our employees in the recent Recognition & Reward (R&R) Survey. This initiative underscores our commitment to prioritizing employee feedback and fostering a culture of continuous improvement across the Group.

An impressive total of over 2,000 employees from MAT companies across India participated, providing critical feedback and driving our major initiative for Kaizen (continuous improvement).

In July 2025, to honor this impact, the top 10 winners were recognized and celebrated with a special refreshment tea break alongside the senior leadership team, including the Group Managing Director. These delightful moments acknowledged the vital role our employees play in shaping the organization.

At MAT INDIA, we believe that listening to our people is the cornerstone of our success. We are dedicated to translating these suggestions into action, reinforcing our culture of engagement and excellence.



Congratulations R&R Survey Winners!

Together, we power positive change.

LEADERSHIP UPDATE



**Welcome
Sanjay Dwivedi**



New Plant Director Joins Meneta India

The MAT INDIA team is pleased to announce a key leadership appointment in Meneta India: **Mr. Sanjay Dwivedi, Plant Director.**

Mr. Dwivedi brings an outstanding record, over 32 years of rich experience in the automotive stamping and fabrication industries. His expertise is deeply rooted in hardcore manufacturing and operations, highlighted by over 13 years spent successfully managing multi-plant operations and serving as a Business Head.

Prior to Meneta, he served as Sr. Vice President – Technical & Operations and a Corporate Executive Committee Member at UM Autocomp Pvt. Ltd. (Unitech Group), where he was responsible for three plants. His extensive career path includes significant tenures with Surin Group, Tata Motors Ltd. (CVBU), Neel Metal Products Ltd. (JBM Group), Satyam Auto Components Ltd. (Hero Group), and Caparo Maruti Ltd. (Maruti JV MNC). Mr. Dwivedi holds a B.E. (Mechanical) degree.

The MAT INDIA team is confident that Mr. Dwivedi's wealth of knowledge and proven leadership will be instrumental in guiding the organization forward. We look forward to collaborating with him to drive sustainable growth and continuous improvement at Meneta India.

MAT INDIA

A Commitment to a Greener Future

As part of our ongoing efforts to protect the environment, MAT INDIA celebrated World Environment Day across our plants and offices on June 5th, 2025. Our teams came together to organize tree plantation drives, promoting sustainability and environmental awareness. Through these initiatives, we planted multiple trees and saplings, contributing to a healthier ecosystem and a greener future. Our employees enthusiastically participated in these events, reinforcing our commitment to reducing our ecological footprint.

At MAT INDIA, we believe in taking concrete actions to mitigate our impact on the environment. Our Environment Day celebrations were a testament to our dedication to sustainability and environmental stewardship.



MBI



MACL



RBI



MFI



MBI



MBSI

NEWS

MAT INDIA Celebrates International Yoga Day!

June 21st, 2025 MAT INDIA came together to **promote physical and mental well-being**, through the ancient practice of yoga. Our teams across various plants and offices participated in yoga sessions, embracing the theme of mindfulness and self-care.

The events were designed to foster a sense of community and wellness, providing a **platform for employees to rejuvenate their minds and bodies**. Through yoga, we aim to cultivate a culture of health, balance, and inner peace, contributing to the overall well-being of our employees.



RBI



DBI



MFI



MACL



MBI



ROULUNDS BRAKING

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STRONGER TOGETHER

MAT and Our Customers Created the Next Generation of Brake Shoe Protection

Discover how MAT's engineers and our customers joined forces to develop a cutting-edge CED coating – a breakthrough that's redefining corrosion protection for passenger vehicle brake shoes.

A Partnership Built on Progress



BOSCH

Great ideas often start with a challenge – and this one came straight from our customers. When ZF and Bosch sought better corrosion protection for brake shoes, the MAT team saw an opportunity to innovate together.

Through open communication and shared problem-solving, we worked side by side to design a new process that would make our already reliable brake shoes even stronger. The result is a milestone in manufacturing excellence: **CED coating**, a technology that's transforming how we protect our products — and our reputation.

What Is CED Coating?

CED (Cathodic Electro Deposition) – also known as e-coating or electrocoating – is an advanced process that applies a uniform, durable, and highly corrosion-resistant finish to metal parts.

For passenger vehicle brake shoes constantly exposed to moisture, salt, and grime, that protection is essential. Traditional coatings can leave gaps or uneven layers, allowing rust to creep in – leading to a problem known as “rust jacking.”

CED solves that by immersing the brake shoe in an electrically charged bath, ensuring every surface, corner, and edge is evenly coated. The result? A long-lasting shield against rust and a significant boost in durability and appearance.



***It's not just a coating...
it's confidence.***

**Every shoe that leaves our
line is built to withstand the
toughest conditions.**



–MAT Engineering

Teamwork Across Borders



This achievement didn't happen overnight. It took a truly global collaboration. Engineering and R&D teams in **Denmark and India** worked closely with customer experts and an external coating partner to perfect the process.

From designing fixtures that ensured full surface coverage to testing compatibility with adhesives, every detail mattered. There were challenges, late nights, and a lot of teamwork – but the result speaks for itself.

“Working alongside our customers from start to finish made all the difference,” said a project lead. “It turned a technical problem into a shared success story.”

Innovation Beyond the Surface

The CED coating project represents more than a technical upgrade – it's a shift in mindset. Leveraging insights from our Arganda plant and a renewed focus on data-driven development, MAT has moved from simply meeting specifications to setting new standards in performance and protection.

By combining customer insight, real-world feedback, and cross-functional collaboration, we're proving that innovation is most powerful when it's shared.

Looking Ahead

As we continue to refine and expand the use of CED coating, one thing is clear: our greatest innovations happen when we work together.

This is more than just a finish – it's the future of brake shoe protection.



MAT FRICTION
GROUP SPAIN

A Member of MAT Holdings, Inc.



MAT Friction Spain New Equipment Update

We are proud to announce the launch of our latest capital improvement project at MAT Friction Spain: **the Integrated Finishing Line**. This state-of-the-art system combines grinding, needle printing, painting, customer-specific customization, and our innovative green coating technology into one seamless process. With this investment, we can now deliver original equipment (OE)-level quality, further reinforcing our commitment to excellence and customer satisfaction.

This achievement is a testament to the dedication and hard work of our operations and maintenance teams. Their relentless efforts – often extending through weekends and holidays – ensured the installation was completed with minimal disruption to ongoing production.

The implementation of this new equipment marks an important step in our broader strategy to transform MAT Friction Spain from a historically aftermarket-focused facility into an OE-oriented plant. Over the past two years, we have systematically enhanced every stage of our production process – from backplate preparation and friction material pressing to curing and final finishing – to meet OE-grade standards.

This milestone is the result of close collaboration between our teams in Arganda, Spain, and our sister plant in Marienheide, Germany (MCVP). We extend sincere thanks to all involved for their professionalism, teamwork, and dedication in making this achievement possible.



MAT FRICTION GROUP

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INSIDE THE GLOBAL PROCESS OWNER WORKSHOP

Building One Way of Working

If you've ever wondered "Where do I find the right standard, template, or procedure?", the answer is simple: the Global Management System (GMS).

GMS is our centralized digital platform that houses all essential MAT standards for the Friction Group. Think of it as our single source of truth for procedures, work instructions, and templates that help us work in a consistent, compliant way across all sites.

From 2016 to 2025, teams around the world have contributed to shaping GMS. Today, it reflects best practices, aligns with key standards like IATF 16949, ISO 14001, ISO 45001 and ISO 9001, and integrates customer-specific requirements so we can respond quickly and confidently to what our customers need.

And it's paying off: sites using GMS are seeing fewer audit findings, faster onboarding, and better collaboration between locations. Standardized templates and workflows also mean quicker problem solving and more consistent, reliable outcomes for our customers.

So what was the workshop about?

Recently, Naushad Khodabaccus, Friction Group Quality Manager, hosted key members of the MAT Friction Group for a Global Process Owner (GPO) Workshop focused on the future of GMS.

Key members include:

Naushad Khodabaccus (Quality), Caroline Lachaud (Sales & Mktg.), Jean Wu (GMS Admin), Francois Augnet (Mgmt.), Srinivasa Vangala (IT), Ramesh Singh (Purchasing), Somnath Nandgaonkar (Quality), Siddalingappa Ganiger (App/R&D), Devender Yadav (Lean Team), Neelam Dhaka (HR), Graham Dobson (HSE/Quality), Raimund Hegewald (Quality)

Global Process Owners are the custodians of our key processes. They keep definitions up to date, drive improvements, and help manage process-related risks. During the workshop, the GPO team aligned on three key priorities:

- **Business Process Automation and Workflows** – Making processes more intuitive and automated through BPA tools.
- **Integrated Management Tools** – Embedding KPIs and improving tracking to support better decisions.
- **A Global Roadmap** – Building a milestone-based plan aligned with environment, safety, sustainability, data protection, and quality requirements, while avoiding duplicate systems.

Going forward, regular updates will be shared so everyone can see how GMS continues to evolve as the backbone of standardization, compliance, and collaboration across the MAT Friction Group.



NEWS



MAT FOUNDRY MEXICO IS A RESOUNDING SUCCESS

MAT Foundry Mexico (MFMX) has successfully completed its first production runs and is now in full serial production, delivering high-quality castings to OEM and aftermarket customers across North America.

Commissioning went smoothly, with all major systems integrated and performing to plan. Early results have confirmed both the precision and reliability of the new facility, setting the stage for long-term success.

At the heart of MFMX is a line-up of world-class foundry and machining technology, chosen to ensure safety, efficiency and consistent quality. From ABP induction furnaces with advanced energy-saving features, to Savelli sand systems and high-speed moulding lines, every stage of production has been designed for maximum performance and sustainability. On the machining side, Doosan and Scherer lathes, Hofmann balancing systems, robotic paint lines and state-of-the-art dust collection create an equally advanced operation.

Together these investments provide significant advantages: uniform quality, higher productivity through automation, extended product life through precision coating and balancing, and a cleaner, safer working environment. At 14,380m², the purpose-built plant doubles MAT's Mexican output and sets new benchmarks in the region.

Perhaps most impressively, the market response has already exceeded expectations. The entire 2026 capacity has been allocated to customer orders, underlining both customer confidence in the site and the growing importance of MFMX in our global network.

This achievement is thanks to the dedication of our colleagues in Mexico, supported by expertise across MAT Foundry Group. Their hard work has turned a vision into reality. MFMX is now our sixth foundry worldwide and will play a vital role in supporting our customers for many years ahead.

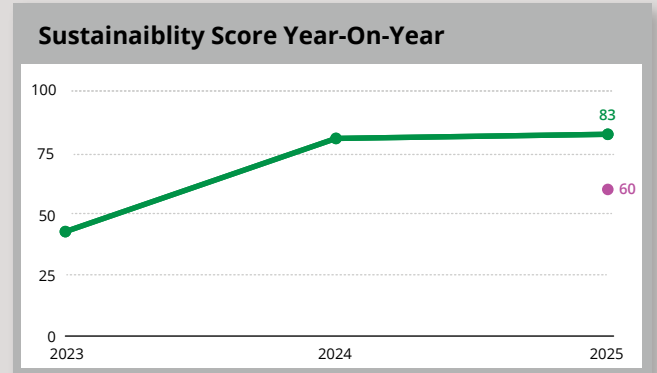


SAQ Rating – Our Sustainability Progress

We are pleased to share that our Sustainability Assessment Questionnaire (SAQ) rating has once again improved, reaching B (83) in 2025. The SAQ, managed by SupplierAssurance, is the recognized industry standard for measuring sustainability across environment, human rights, health and safety, business ethics and responsible sourcing.

For OEMs and premium aftermarket customers, an SAQ rating is now a baseline requirement within RFQs. Achieving a strong score ensures we meet their criteria and remain a competitive and credible supplier in a market where expectations continue to rise.

Our progress is clear in the chart below. Since 2023, we have steadily increased our performance and now sit well above the industry average score of around 60 (marked by the pink dot). With a current rating of B (83), we are performing ahead of the market standard and strengthening our position with key customers.



This result reflects the efforts made across the group to embed sustainability into daily operations, from energy efficiency and emissions reduction to stronger supply chain management. The SAQ gives us both recognition and direction, guiding further improvements and helping us stay ahead of customer requirements.

MDAP Secures New ZF CVS MAXX22T Package



We are pleased to share that MDAP has recently secured an additional package of work with ZF CVS China, further strengthening our long-term partnership in the commercial vehicle braking sector.

This latest award is part of the MAXX22T platform, where MDAP already supplies the more technically demanding part. With demand now rising for a second reference, MDAP has successfully won a proportion of this work from a competitor. The decision reflects the customer's confidence not only in our technical expertise and proven quality, but also in our ability to deliver reliably at the required volumes.

Our proposal – covering mold flow analysis, strict quality control measures, and a robust delivery plan that was approved in a single Technical Review

meeting. Throughout this process, the customer recognized MDAP's commitment to yield improvement, process control, and cost efficiency.

This success builds on over a decade of strong cooperation with ZF CVS CN, during which MDAP has supplied more than one million pieces across seven carrier types, with a scrap rate below 1% and 100% on-time delivery. Once again, MDAP has demonstrated excellent technical strength, reliable quality assurance, and a positive, customer-focused approach.

This new project underlines the trust placed in MDAP and reinforces our reputation as a dependable and innovative partner in the global commercial vehicle market.

Multi-Skill Bonus Program

July, 2025 – Queretaro, Mexico
Production and Warehouse Facilities

The primary goals of this program are to recognize the progressive development of technical skills in union operators, encourage continuous training, increase operational flexibility, and establish clear rules for mobility and rotation between areas and operations. Additional impacts the company anticipates from this program are increased safety awareness, improved product quality, higher productivity and operational flexibility, reduced training time, and strengthened employee commitment, followed by improved operational coverage and talent retention.

This new Multi-Skill Bonus Program is open to all union operators directly hired by the company who have successfully completed the internal certification process in at least two different functions within their area. There are several criteria that add or take away from the eligible bonus total, such as adaptability, absenteeism, tier 1 or 2 training rates, safety performance, and disciplinary actions. Evaluations of these criteria are clearly defined. For example, the evaluation of adaptability is based on each employee's punctuality, correct completion of documents, escalation plan, 5S, and rotation plan, along with how well they train and support others.

To date, this program is proving to be very successful with 65 employees participating in the program in July 2025, which almost doubled in August to bring the total number of program participants to 112 employees. The Ride Control Team looks forward to continuing to grow this win-win program at their Queretaro facilities, producing excellent results to date for the company and our valuable employees!

Lean Manufacturing – Gemba Walks

In ongoing Lean Manufacturing Initiatives at their Queretaro, Mexico tube production facility, the **Gabriel Ride Control team** has been working hard to drive manufacturing and quality improvements, while simultaneously helping to lower production costs – with the primary lean drivers of eliminating waste and maximizing value for their customers.



The Queretaro team has initiated **Gemba walks** as part of their lean efforts. The purpose of a Gemba walk is for leadership to observe and understand where value is created, identify areas for improvement, and reduce waste by physically observing the work. It allows leaders to see firsthand how processes function, engage with frontline employees to learn from them and build relationships, and gain the deepest understanding of challenges in order to provide continuous improvement and problem solve based on evidence they personally observe.

In the tubes plant, the most significant impact came from changing the manufacturing sequence of all the tubes needed to produce a shock absorber, where most shock absorbers use three tubes. In the past, each of tubes was a separate production order and scheduling focused solely on maximized productivity of the tube cutting process. Tubes were then picked from a Kanban area to fill the requirement for each shock absorber. With these past practices, order processing averaged 7 days. To improve this process, tube kit part numbers were created so all three tubes required for one shock absorber are now issued as one production order. Trolleys were developed to hold all components to produce a shock absorber. With this new lean process, the trolley travels sequentially for each tube required. **No pallets are used and no picking needs to be done to create a tube kit, saving time and materials resulting in order processing time less than 3 days.**

NEWS



NEW PANCAKE AND COMBO KIT COMPRESSORS

Introductions from DEWALT[®], Bostitch[®] and Porter Cable[®]

In July/August, MAT Industries launched its new pancake air compressor program following the completed acquisition of production assets with Stanley Black & Decker to manufacture these products. With manufacturing lines set up and running at MIND's Jackson, Tennessee plant, production has commenced and orders have begun to ship!

With 17 SKUs across three core national brands in DEWALT, Porter-Cable, and Bostitch – MIND has

positioned its program uniquely in the marketplace to serve a wide range of end users and gain distribution through a number of key partners. From the success of the Home Depot exclusive DXCM2002, to the execution of the Bostitch combo kit program with Menards, and all of the ongoing new distributor opportunities in progress – MIND will look to continue the momentum of the program as it turns its attention towards new product development initiatives.

DEWALT[®]

BOSTITCH[®]

PORTER  CABLE[®]



Manufacturing Lines are Up and Running at Jackson , TN



Tractor Supply Nominates MAT Industries as Supplier Of the Year

MIND – This year, MAT Industries was proud to be nominated for Vendor of the Year in Tractor Supply's Truck, Tool, and Hardware Division. This recognition is a direct reflection of the hard work, dedication, and commitment each member of our team has put into strengthening our partnership with Tractor Supply.

Although we did not win the award this year, the nomination highlights the strong reputation MIND continues to build through innovation, operational excellence, and exceptional merchandising execution.

Our continued focus on collaboration, service, and delivering value to our retail partners ensures that we remain well positioned for even greater success in the future. Thank you to everyone across the organization who contributed to this achievement .

Supplier of the
Year Nominee:



7.5 HP Rotary Screw Compressor

MAT Industries recently launched a 7.5 HP Rotary Screw Compressor for the Latin American market. The **CS0073FPDI** model rounds out the Campbell Hausfeld Rotary Screw Compressor offering which now includes 7.5, 10, 15 and 20 HP variants.

It features a Heavy Duty Induction Motor with a Belt-driven Oil lubricated Pump mounted atop a 227 Liter Tank. This allows for continuous supply of air without interruption or pulsation (31 CFM @ 90 PSI, and 29 CFM at 116 PSI).

With its touchscreen control panel which alerts users of key performance indicators, and it's fully enclosed moving parts, the CS0073FPDI is ideal for various environments including chemical, mining, machining, and electrical power industries. This compressor is designed for 80,000 + hours of working life, and a wide range of ambient temperatures (-4 F to 122 F).

As follow up to the 7.5 HP Screw Compressor launch, the DI team is currently working on a separate Refrigerated Air Dryer to complement the 7.5 HP Rotary Screw Compressor. We hope to see that launch early next year!



New Pro Accessories Products Released!

MAT Industries recently launched the third and fourth waves of DEWALT Pro Accessories.

WAVE 3

Consisted of 20 Pneumatic Accessory items focusing mostly on specialty chucks, gauges, and extensions. One noteworthy item included in the launch is the DEWALT 5-in-1 safety coupler which will accept five different plug types (Industrial, ARO, Automotive, Lincoln, and High Flow). It also has a nice feature that exhausts the pressurized air prior to disconnection which not only prevents the hose from whipping about, but also makes connecting and disconnecting a lot easier too!

WAVE 4

Consisted of 20 more Pneumatic Accessories focused on rounding out the larger sizes of Automotive Couplers and Plugs, as well offering a nice range of various manifolds, splitters, and swivels.

This brings the total DEWALT Pro Accessory count up to over 80 (82 to be exact), with a few more gap fillers to be added in the coming months. Additionally we have created several planogram concepts like the pictures to the right for retailers to visualize the use of space, and even use a template in actually setting their store. We have armed our sales team to go sell with a full breadth of line to unseat any incumbent competitors!



Wing Panel



2 Foot Display



4 Foot Display



8 Foot Display

WAVE 3 : Accessories are currently in stock.
WAVE 4 : Accessories are expected to be in stock in December.



16 NEW AIR TOOL PRODUCTS AND GROWING

New Product Alert – DEWALT Air Tools

MAT Industries has recently launched a full line of DEWALT Pneumatic Tools. Stanley Black & Decker (SBD) in support of continuous growth with MAT Industries has expanded the licensing partnership to include DEWALT branded Air Tools. **MIND is now the sole provider for the DEWALT air tools since early September 2025.** All of the launch information has been provided to our Sales Team and they have been able to secure key listings such as The Home Depot and Princess Auto as well as Amazon via CPO and Tractor Supply in progress.

The Air Tool line currently consists of 16 tools including Impact Drivers, Ratchet, Grinders, Sanders, Sprayers, a Cutoff Tool, an Air Hammer, and a Drill. The Team also has future plans to add to the lineup to further strengthen the offering. Some of these future additions will include larger 1" Impact Driver, Needle Scaler, Reciprocating Saw, as well as of some first of a kind air tools!



**Universal Robot (UR)
Cobot with Plasma
Cutting Tool**

Universal Robot with Controllers – Jackson, TN Plant

In Q1 of 2024, MIND's Jackson facility implemented a robotic upgrade to its large weld line producing 60-80 gallon compressors. This upgrade consisted of a plasma cutting tool integrated with a Universal Robot (UR) cobot. The UR cobot streamlined the design and integration of the robotic system due to the nature on the internalized safety features and sensing capabilities of the core robotic.

In addition to productivity improvements and labor savings, this process improvement reduced the number of 60–80 gallon tank head SKU's that had to be maintained by the materials and production teams by 63%. Beyond streamlining current SKU production, the programmable nature of the new robotic tank head port cutting equipment allows the facility to move away from fixed, hard tooling dedicated to a single SKU and now allows virtually unlimited tank head port configurations without the traditional tool and die expenditure(s) that historically would have been necessary for new product variations.

Excellent job by the project team at Jackson in implementing this upgrade!

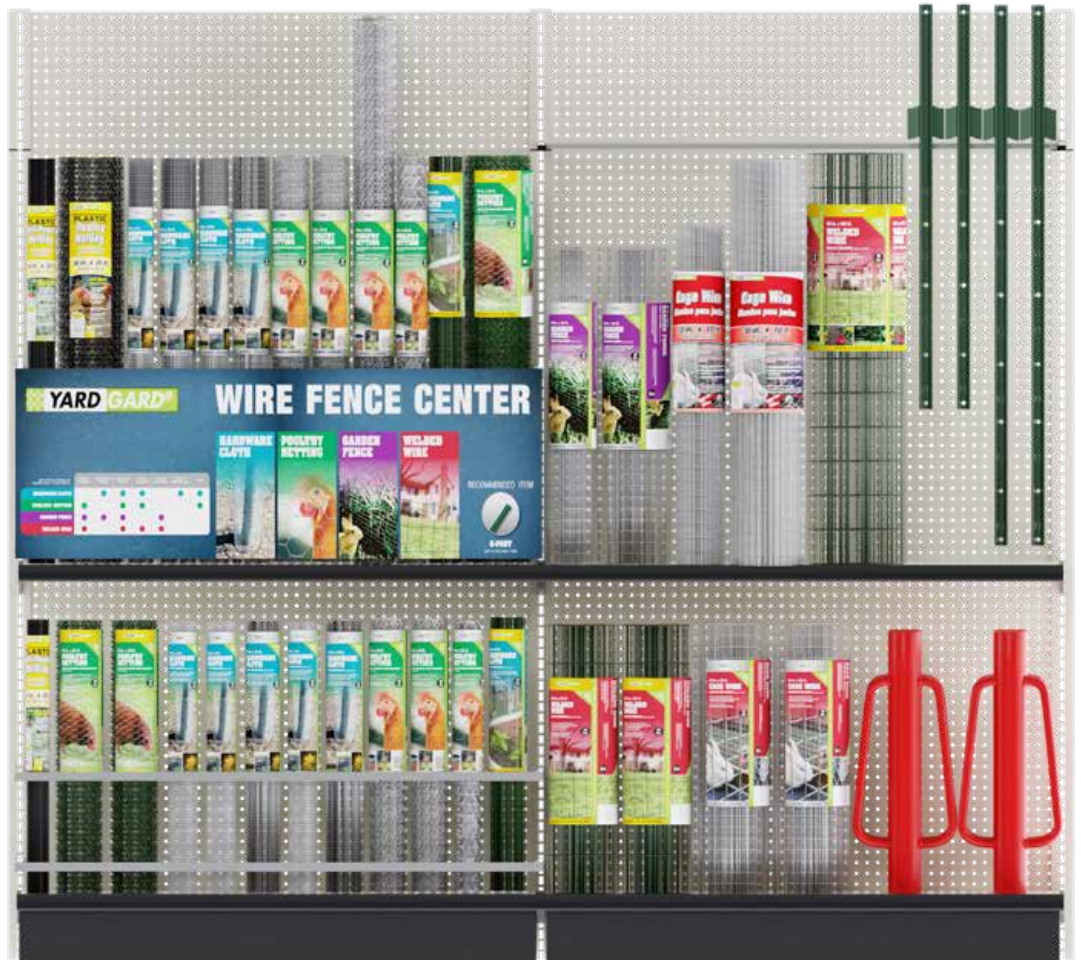
NEWS



FENCING THE FUTURE

MAT Wins with Ace Hardware and Tractor Supply Co. (TSC) Partnerships

Big things are happening in MAT's fencing division. This year, we scored two major wins – partnerships with **Ace Hardware** and **Tractor Supply Company (TSC)** – that take our reach and reputation to the next level. Together, these deals highlight our strength in both owned brands and private label success.





Building Our Brand Presence

After years of persistence, MAT landed a major opportunity with Ace, bringing our owned brands — YardGard, FarmGard, and Pet Essentials — to stores nationwide. Ace needed a reliable partner after supply challenges with a key supplier, and MAT delivered.

Thanks to our vertically integrated operations, we provide on-time, in-full delivery and consistent quality across products. With superior crimp design and up to 10x better corrosion resistance, our agricultural fencing stood out. The lineup includes horse and field fencing, welded wire, residential wire, pet crates, T-posts, barbed wire, and chain link accessories.

Behind the scenes, collaboration across sales, operations, marketing, and our Vietnam facility made this possible. The rollout begins Q1 2026, with updated packaging and e-commerce on the way.



Expanding Our Footprint

Hot on the heels of the Ace Hardware success came another huge moment – a private label partnership with TSC. This deal expands our presence in farm fencing and strengthens our leadership in the agricultural market.

TSC turned to MAT for consistency and reliability. Our crimp design, clear coating, and on-time delivery helped seal the deal. The lineup includes horse, field, and sheep and goat fencing, plus black welded wire and barbed wire – all supported by new custom packaging and merchandising concepts.



One Team, Two Wins

These back-to-back wins show what MAT does best — **listen, innovate, and deliver**. With both rollouts set for early 2026, we're building momentum, growing our brands, and proving that when MAT works together, big things happen. **Two retailers. Two wins. One unstoppable team.**