

<b>F</b>	<b>Y</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>3</b>
<b>A</b>	<b>N</b>	<b>N</b>	<b>U</b>	<b>A</b>	<b>L</b>
<b>R</b>	<b>E</b>	<b>P</b>	<b>O</b>	<b>R</b>	<b>T</b>

**NEXT** CANADA

report

<b>T</b>	<b>A</b>	<b>B</b>	<b>L</b>	<b>E</b>			
<b>O</b>	<b>F</b>						
<b>C</b>	<b>O</b>	<b>N</b>	<b>T</b>	<b>E</b>	<b>N</b>	<b>T</b>	<b>S</b>

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NEXTCANADA  
X @NEXT\_Canada #VentureDay23

**WE ARE  
EMPOWERING  
THE NEXT  
GENERATION  
OF CANADIAN  
ENTREPRENEURS**

**L E T T E R**  
**F R O M**  
**T H E C E O**



**I AM PLEASED TO PRESENT THE NEXT CANADA** Fiscal 2023 Annual Report (Sept 1, 2022 -Aug 31, 2023), highlighting a year of significant achievements. We owe our success to our exceptional team, and our extended team of volunteers and advisors. This report celebrates our progress and the incredible success stories of the past year.

In the fall of 2022, we launched a vigorous recruitment campaign for our flagship programs, NEXT 36, NEXT Founders, and NEXT AI. The response was extraordinary, with applicants from across the country, underscoring the continued demand for our programs and the growing value of our brand.

Building on lessons from the pandemic, we seamlessly integrated virtual classes and workshops into our in-person programs, particularly NEXT AI in partnership with HEC at the University of Montréal. We achieved a cohesive experience for participants across the nation.

The remarkable achievements of our alumni are a testament to our impact. During this past year Ethos, founded by Nuha Siddiqui, raised \$11.2 million USD, and Voiceflow, founded by Braden Ream, secured \$15 million USD, giving it a valuation of \$105 million USD.

Braden and fellow NEXT alumni, Mallorie Brodie, Lauren Lake, Ian Burgess, and Emilie Cushman, now serve as Board Members at NEXT Canada.

Midway through our summer program, AdMass from this year's NEXT AI program was acquired by Sampler, led by alumna Marie Chevrier Schwartz, demonstrating the impact of our ongoing alumni engagement with NEXT.

I am deeply grateful to our partners and supporters whose commitment made these accomplishments possible, and who through their actions are empowering the next generation of Canadian entrepreneurs.


To better serve our mission, I encourage your feedback. If you see room for improvement in this report or an opportunity for growth, I would love to hear from you. I am committed to delivering the best results for NEXT Canada.



**KYLE J. WINTERS**  
**CEO, NEXT Canada**

*Note: Information about NEXT AI Montreal is provided for context. NEXT AI Montreal is a separate, financially independent entity, operated as part of HEC at the Université de Montréal, collaborating with us under the NEXT AI brand.*

**NEXT**  
CANADA



**“I wouldn't be the leader  
I am today ... without NEXT”**

**BRADEN REAM** (Next 36, 2018)

Founder & CEO of Voiceflow, chose to donate to NEXT Canada so that future aspiring founders can have access to the same transformative experience he did.

Visit [www.nextcanada.com/donation/](http://www.nextcanada.com/donation/) to make a donation today.

NEXT Canada accelerates the growth trajectory of aspiring ansscaling entrepreneurs with education, mentorship and access to Canada's strongest entrepreneurial network.

**Charitable Registration No. 81519 8403 RR0001**

# SUPPORTING LIFELONG FOUNDER DEVELOPMENT FOR A MORE PROSPEROUS CANADA.

## WHO WE ARE

We are Canada's strongest and most dedicated entrepreneurial network, made up of 1,000+ academics, entrepreneurs, investors and founders.

## WHAT WE DO

We identify and recruit the country's brightest and most promising founders. We eliminate barriers to participation and then accelerate founder success through access to education, mentorship and to a network of investors. We support our founders throughout their entire entrepreneurial journey.

## WHY WE DO IT

We aspire to create a prosperous and competitive Canada. Our alumni will contribute to the livelihood of communities from coast to coast.

## OUR VALUE PROPOSITION

Our programs are creating a critical mass of best in class Canadian businesses.

Our program participants and alumni are solving real world problems that enhance the day to day well being of Canadians.

Our alumni ventures are contributing to the livelihood of communities from coast to coast, while driving the Canadian economy across a vast number of sectors.

**1,100+**  
entrepreneurs

**460+**  
ventures launched

**\$3B**  
capital raised

**4,000+**  
jobs created

**and growing.**

N	E	X	T	C	A	N	A	D	A
P	R	O	G	R	A	M	S		
F	Y	2	0	2	3				

**NEXT CANADA IS PROUD TO OFFER THREE PROGRAMS** for aspiring and scaling entrepreneurs. Our programs are open to participants from all across Canada, who are taught by world-class faculty and mentored by global business leaders. We are committed to supporting the growth and success of Canada's entrepreneurs and tech ecosystem.

**2023 COHORT**

**105**  
entrepreneurs

**150+**  
hours of programming

**70+**  
advisors



**NEXT36**



For students or recent grads with an entrepreneurial mindset and ambitious dreams.

**NEXTAI**



For founders and teams looking to solve global challenges with AI-enabled solutions.

**NEXT  
FOUNDERS**



For growth stage founders looking to scale their ventures into world class businesses.

**PORT STATS**

**65**  
ventures

**250+**  
mentors

**3**  
scientists in  
residence

# NEXT36

STUDENTS OR RECENT GRADS  
WITH BIG DREAMS AND  
AN ENTREPRENEURIAL MINDSET

## MEET THE NEXT 36 2023 COHORT:



**EUNICE WU**  
ASEPHA



**MOHAMMED SAQIB**  
MATIC HEALTH



**KAI XIE**  
PROMPTLY



**CAN JOHN UNCU**  
ASEPHA



**RAYAN SADRI**  
MEDITA



**NAVID POUR**  
RECALL



**LULAN SHEN**  
AWAKEAI INC.



**ALI ROUZBAYANI**  
MEDITA



**LAGAN BANSAL**  
RECCS



**YULIN ZHOU**  
BEACON RECRUITMENT INC.



**JIA XI CHEN**  
MORPHACE



**SHUBH MITTAL**  
SELESTE



**ABEIR WASIM**  
CAREARCH



**ELIANA BRAVOS**  
ND CONNECT



**ARSH SANWARWALA**  
THRILLX DESIGN



**SAMANTHA GARDNER**  
CAREARCH



**DAVID WING-MING TO**  
ND CONNECT



**VITHUSAN VIMAL**  
TUULI



**ALEXANDRA  
ZHITKEVICH**  
CAREARCH



**RENA NAKAJIMA**  
PLANNI



**WANETHA SUDSWONG**  
WHERECAFE



**ARJUN KALBURGI**  
FEEL GOOD FINANCE



**GAURAV RANGANATH**  
PLANNI



**CHRISTINA MORROW**  
WICKED ROSE



**NELSON LEE**  
HAVEN SAFE TECHNOLOGY  
CORPORATION



**SOPHIA FARCAS**  
POLYCY



**BURHAN QADRI**  
INSURIFY



**SCOTT LANGILLE**  
PROMPTLY



**CALVIN HYDE**  
LAMINAR-X



**HARRISON LEE**  
PROMPTLY



## 2023 COHORT STATS

**\$181K**  
OF FUNDING RAISED

**39.4%**  
FEMALE-IDENTIFIED

### INDUSTRIES



**Human Resources**  
13.64%



**Marketplace**  
4.55%



**Enterprise Software**  
(INCL. AI/BIG DATA TOOLS)  
18.18%



**Property tech**  
4.55%



**Financial Services**  
13.64%



**Tourism & Culture**  
(INCL. ENTERTAINMENT & SPORTS)  
9.09%



**Life Sciences & Advanced Health**  
9.09%



**Retail Consumer**  
13.64%



**Advanced Materials & Advanced Manufacturing**  
4.55%



**MedTech**  
9.09%

**OUR 2023 NEXT 36 COHORT REPRESENTED SOME OF THE MOST ENTREPRENEURIAL UNDERGRADS & RECENT GRADS FROM COAST TO COAST.**

### UNIVERSITY

University of Toronto .....	36.67%	University of Montreal .....	3.34%
University of Guelph .....	3.34%	Western University .....	3.34%
University of British Columbia .....	20%	Queen's University .....	3.34%
McMaster University .....	6.67%		
University of Alberta .....	6.67%	<b>MAJOR</b>	
University of Waterloo .....	6.67%	Engineering/Comp Sci .....	63.34%
McGill University .....	6.67%	Science .....	23.24%
Wilfrid Laurier University .....	3.34%	Arts & Humanities .....	13.34%

**“IT’S BEEN A PRIVILEGE TO BE ABLE TO CONTRIBUTE TO THE CANADIAN ECOSYSTEM ALONGSIDE AMAZING YOUNG FOUNDERS AND MENTORS. SINCE MARCH, MORPHACE HAS FLOURISHED IN WAYS I COULD ONLY DREAM OF, UNDER THE UMBRELLA OF THE NEXT COMMUNITY. WE OWE THIS GROWTH TO THE INVALUABLE INSIGHTS AND EXPANSIVE NETWORK PROVIDED BY NEXT CANADA.”**

JIA XI CHEN, FOUNDER, MORPHACE



## **HAVEN**

**NELSON LEE**

Haven, an app endorsed by experts, enables students to swiftly connect with loved ones and the police during emergencies, serving as a versatile safety tool for moments of unease or immediate assistance. It's driven by the mission to harness technology to enhance safety in cases of sexual assault or physical violence on college campuses.

Disturbing statistics reveal the prevalence of such incidents: 63% of university students in Ontario report experiencing sexual assault or harassment, and over 11 million Canadians aged 15 and above have encountered physical or sexual assault at least once in their lives, according to Statistics Canada.

Haven simplifies the process of keeping oneself safe.

[HAVENSAFE.CO](https://havensafe.co)



## **PLANNI**

**RENA NAKAJIMA & GAURAV RANGANATH**

Planni, is a B2B SaaS company, streamlining financial forecasting for Property Developers. The current landscape of property development demands a comprehensive understanding of market trends, financial variables, and complex calculations. Planni's advanced software takes the complexity out of this equation, making it possible for property developers to swiftly and accurately identify strategies for maximizing their returns. In fact, Planni's solution is designed to expedite this process, reducing the time required by half compared to traditional forecasting methods.

[HOME.PLANNI.CA](https://home.planni.ca)



## TUULI

VITHUSAN VIMAL

Tuuli is a groundbreaking integrated platform that transforms the process of discovering and managing data associated with building materials. Its innovative approach results in a remarkable 80% reduction in the time required for selecting sustainable materials, greatly enhancing efficiency. This substantial advancement in material selection empowers essential stakeholders, including real estate developers, architects, and government entities, to assume a central role in propelling the continuously growing green building market.

[TRYTUULI.COM](https://trytuuli.com)



## ASEPHA

CAN JOHN UNCU & EUNICE WU

Asepha offers pharmacists a user-friendly platform to seamlessly integrate AI-driven solutions into their daily tasks. This innovative system provides the ability to create custom solutions via their APIs and no-code builder in less than five minutes. With Asepha, users can efficiently produce patient education materials, perform accurate dosage calculations, conduct thorough Drug Therapy Problem (DTP) analysis, and access answers to complex questions in a matter of seconds.

Asepha's platform significantly enhances the productivity and precision of pharmacists' work, enabling them to offer more informed and efficient patient care while optimizing their workflow through the implementation of AI technology.

[ASEPHA.AI](https://asepha.ai)

# NEXTAI

## MEET THE NEXT AI 2023 COHORT:



**YURI KAPLAN**  
ADMSS (ACQUIRED)



**NABIL TAYEB CHERIF**  
DRAFT&GOAL



**AIMÉ TOUMELIN**  
HADALY



**DANIEL LASEK**  
ADMSS (ACQUIRED)



**VINCENT TERRASI**  
DRAFT&GOAL



**KERLANDO MORETTE**  
INNOVAPUB INC. (ADDAD MEDIA)



**KEVIN GENTIL-CANTIN**  
ALTER



**TIMUR LUGUEV**  
ECOMTENT



**ANDY STÉPHEN  
EDZO NKILY**  
INNOVAPUB INC. (ADDAD MEDIA)



**CEDRIC ROBERT**  
ALTER



**MAX SINCLAIR**  
ECOMTENT



**PHILIPPE BARRAUD**  
INPILOT



**HANYIN CHEN**  
ASKAFOX



**CHRIS GERVAIS**  
ENERTEL AI



**CHRISTOPHER DIP**  
INPILOT



**SHENG HUANG**  
ASKAFOX



**DAVID MURRAY**  
ENERTEL AI



**JAD EL FAITROUNI**  
INPILOT



**EMMANUEL AKINDELE**  
BLUE GUARDIAN



**ROBERT GRZESIK**  
FINLITI CORPORATION



**LAURENCE LIANG**  
INSPIRE



**KYLE LACROIX**  
BLUE GUARDIAN



**JENNIFER SCHELL**  
FINLITI CORPORATION



**QI ZUO**  
INSPIRE



**ANGE BLECON**  
COMPARASTORE



**HOUSSAM-EDDINE  
(SAM) CHERHABIL**  
GOMOVE TECHNOLOGIES



**PEDRO BENTO DE FARIA**  
KELSEN LEGAL TECHNOLOGIES



**NYLAN RAUFASTE**  
COMPARASTORE



**SEBASTIEN GODBOUT**  
GOMOVE TECHNOLOGIES



**AHMED HUSSEINI ORABI**  
KELSEN LEGAL TECHNOLOGIES



**DIVINE ADEKANMBI**  
COVERQUICK



**JERRY CHIEN**  
GRAVITY



**DANIEL LOZANO**  
KINDWORKS.AI



**TOSIN KUYE**  
COVERQUICK



**CAMILLA BALBIS**  
GROWDOC



**TIMOTHY SEABROOK**  
KINDWORKS.AI



**AMAN BHANDAL**  
CRANBERRY PAYMENTS



**DANIEL LIRETTE**  
GROWDOC



**NICOLE YELSEY**  
KINDWORKS.AI



**ISTIYAK KHAN**  
CRANBERRY PAYMENTS



**KIERAN OLIVER**  
GROWDOC



**AHMAD BIAAZID**  
LEEDUS



**SALVATORE TEDONE**  
CRANBERRY PAYMENTS



**JOSHUA ATTIA**  
HADALY



**REEM BIAAZID**  
LEEDUS

# ENTREPRENEURS LOOKING TO SOLVE GLOBAL CHALLENGES WITH AI-ENABLED SOLUTIONS.



**MARIE-KATHERINE JOBIN**  
LILA SOLUTION



**JUSTIN SOLIMAN**  
NOVA FOOD



**EDOUARD REINACH**  
TRAMPOLINE AI



**YAODONG CUI**  
LOOPX INNOVATION INC.



**MOHAMED IBRAHIM**  
OHMIC



**ARMEL BEAUDRY  
KEMBE TCHEMEUBE**  
TREBBLE TECHNOLOGIES INC.



**SHUCHENG HUANG**  
LOOPX INNOVATION INC.



**CARLOS MENDES JR.**  
OHMIC



**PETER ATRAZHEV**  
TRES-AI INC.



**CHAO YU**  
LOOPX INNOVATION INC.



**SHIRUI DENG**  
RAMURI SCIENCE CORP.



**DANIEL MAY**  
TRES-AI INC.



**PATRICK ABADI**  
LUCA THEORY



**LAURA VALERIA  
ROSALES VAZQUEZ**  
RAMURI SCIENCE CORP.



**STEVEN ZHANG**  
TRES-AI INC.



**DAVE ORAM**  
LUCA THEORY



**ZEV ISERT**  
REVELA SYSTEMS INC.



**AXEL HAVARD**  
UWEAR.AI



**ELHAM KHERADMAND**  
LUCID AXON



**MIKE LESLIE**  
REVELA SYSTEMS INC.



**REDA MJAHED**  
UWEAR.AI



**MOHAMMED BUTTU**  
MUTUO HEALTH SOLUTIONS



**ADÈLE  
SALIN-CANTEGREL**  
SCIKOOP INC



**AMY LORINCZ**  
VOPE MEDICAL



**NOAH CRAMPTON**  
MUTUO HEALTH SOLUTIONS



**FABRICE CANTEGREL**  
SCIKOOP INC



**MARTIN TURCOTTE**  
VOPE MEDICAL



**SERENA JEBLEE**  
MUTUO HEALTH SOLUTIONS



**JONATHAN ROY**  
SENTRYFY



**ALEX KHAN**  
ZEBRAKET.LTD



**ELENI EYOB**  
NALA HAIR



**ISKANDER EL AMRI**  
SOLYNTEK AI



**EHSAN TORABIZADEH**  
ZEBRAKET.LTD



**GERRY POLYNICE**  
NALA HAIR



**RIM ELFAHEEM**  
SOLYNTEK AI



**PARMINDER SINGH**  
ZIPPIAI



**HILARY BARR**  
NESTBOX.AI



**DANIYAL LIAQAT**  
TABIAT



**UPINDER SINGH**  
ZIPPIAI



**ROY GANOR**  
NESTBOX.AI



**SALAAR LIAQAT**  
TABIAT



**THOMAS NOVAC**  
NOVA FOOD



**GABRIEL LESPÉRANCE**  
TRAMPOLINE AI



“**THE GUIDANCE, MENTORSHIP, AND RESOURCES PROVIDED (BY THE PROGRAM) HAVE BEEN INVALUABLE IN SHAPING NOT ONLY OUR PROJECTS BUT ALSO OUR GROWTH AS INDIVIDUALS. I’M TRULY GRATEFUL FOR THE OPPORTUNITIES AND CONNECTIONS THAT HAVE COME OUT OF THIS EXPERIENCE.”**

**EHSAN TORABIZADEH**  
FOUNDER, ZEBRAKET



“**IT IS A FOUNDER DEVELOPMENT PROGRAM THAT FOCUSES NOT ONLY ON YOUR VENTURE, BUT YOU AS A FOUNDER, ENSURING THAT YOU HAVE THE TOOLS NEEDED TO CREATE A TRUE IMPACT IN THE WORLD. I’M EXTREMELY GRATEFUL TO THE NEXT CANADA COMMUNITY FOR TEACHING ME SO MUCH.”**

**YURI KAPLAN**  
FOUNDER, ADMASS



## 2023 COHORT STATS

**28%**  
FEMALE-IDENTIFIED

**NEXT AI FOUNDERS ARE WORKING ON SOLVING GLOBAL PROBLEMS IN A VARIETY OF INDUSTRIES INCLUDING:**



**Art, Digital Media & Telecommunications**  
7.14%



**Security**  
2.38%



**Enterprise Software**  
(INCL. AI/BIG DATA TOOLS)  
21.42%



**E-Commerce**  
7.14%



**Tourism & Culture**  
(INCL. ENTERTAINMENT & SPORTS)  
2.38%



**Life Sciences & Advanced Health**  
16.67%



**Transportation**  
2.38%



**Retail Consumer**  
7.14%



**Property tech**  
2.38%



**Advanced Materials & Advanced Manufacturing**  
7.14%



**Financial Services**  
9.52%



**Human Resources**  
7.14%



**Mining, Oil & Gas**  
2.38%



**Clean Technologies**  
4.76%

**OUR 2023 NEXT AI COHORT REPRESENTED SOME OF THE MOST ENTREPRENEURIAL UNDERGRADS & RECENT GRADS FROM COAST TO COAST.**

### UNIVERSITY

Western University .....	2.3%	University of Waterloo .....	3.45%
Université de Montréal .....	15%	Memorial University	
University of Alberta .....	5.7%	of Newfoundland .....	1.15%
Concordia University .....	7%	University of Victoria .....	2.3%
Carlton University .....	1.15%	Université du Québec à Montréal .....	2.3%
Queen's University .....	2.3%	University of British Columbia .....	1.15%
York University .....	1.15%	Algonquin College of Applied	
McGill University .....	5.7%	Arts and Technology .....	1.15%
Simon Fraser University .....	2.3%	International .....	25%
University of Toronto .....	10.34%	Other (9 other institutions) .....	10.34%



## **DRAFT & GOAL**

**NABIL TAYEB & VINCENT TERRASI**

Draft&Goal provides a comprehensive solution for the integration of private language models (LLMs) in corporate settings. In essence, it furnishes a readily available approach for the incorporation and utilization of LLMs within a company's existing infrastructure. This all-in-one solution simplifies the procedure of implementing and overseeing private LLMs, granting companies the ability to harness the capabilities of language models while maintaining data control and ensuring security.

[DNG.AI](https://dng.ai)



## **COMPARASTORE**

**NYLAN RAUFASTE & ANGE BLECON**

Comparastore streamlines the process of discovering and reserving storage units for individuals and businesses across Canada. There's no need to invest hours in search of the ideal solution tailored to one's needs. With a broad array of options for self-storage and vehicle parking, Comparastore caters to all storage requirements.

The company is dedicated to delivering the most efficient and effective assistance to its customers.

[COMPARASTORE.COM](https://comparastore.com)



## FINLITI

JENNIFER SCHELL & ROBERT GRZESIK

Finliti presents an engaging educational support platform for investors, catering to individuals with any level of knowledge. Its primary aim is to help users overcome their fears by providing an easy and comfortable way to learn about investments and various financial concepts. Notably, the platform is recognized for its scientifically validated Investor Profile tool, offering users insights into their investor personas. This tool assists users in developing emotionally disciplined trading or investing strategies tailored to their risk tolerance.

[FINLITI.COM](https://finliti.com)



## KINDWORKS AI

DANIEL LOZANO, TIMOTHY SEABROOK & NICOLE YELSEY

KindWorks.AI has been meticulously designed to promote the cultivation of kindness as a habitual practice for billions.

In the context of workplaces, the challenges of employee engagement, team cohesion, and maintaining high-performance teams are well-acknowledged. Kindness has been proven to be an effective solution for addressing the root causes of these challenges, leading to the cultivation of more interconnected, purpose-driven, and impactful workplace cultures. Their AI agent, 'Beni,' seamlessly integrates with communication platforms such as Slack, WhatsApp, and Teams to encourage and enable kindness, supported by scientifically validated benefits.

They recently closed an oversubscribed pre-seed round over \$1.5M USD.

[KINDWORKS.AI](https://kindworks.ai)

# NEXT FOUNDERS

**GROWTH-STAGE FOUNDERS  
LOOKING TO SCALE THEIR BUSINESS  
INTO A WORLD-CLASS VENTURE**

## MEET THE NEXT FOUNDERS 2023 COHORT:



**RAE A MASSOP**  
AWORIE HEALTH



**MOHSEN OMRANI**  
OPTT HEALTH



**BIMPE AYENI**  
BLAIR & JACK



**STEPHANIE HUEN**  
PLENISH



**ALEXY LAVIGNE-MCPHEE**  
FLIRT DRINKS



**MARK THOMAS COOMBS**  
SLEEPOUT



**CRISTEN PHIPPS**  
HANDLD



**ROHAN KUMAR**  
THE DO MORE COMPANY



**JONATHAN DI PASQUALE**  
INSTANT RISK COVERAGE INC.



**SUNEAL PABARI**  
THE ROASTERS PACK



**ELINA CHOW-CLARK**  
JOT TECHNOLOGY SOLUTIONS INC.



**GEORGE EL-HAGE**  
WAVE CONNECT



“**THREE MONTHS HAVE FLOWN BY AND I HAVE A FEELING THAT THIS EXPERIENCE WILL BE A MASSIVE INFLECTION POINT IN THE ROASTERS PACK AND MY JOURNEY AS AN ENTREPRENEUR. THE SUPPORT, THE COMMUNITY AND THE LEARNING WAS INSANE. AND HONESTLY? A LOT OF FUN. I LOVE WHAT I DO, AND I FELT LIKE I WAS LEVELLING UP. COULDN'T RECOMMEND NEXT ENOUGH.**”

**SUNEAL PABARI**  
FOUNDER, THE ROASTERS PACK

## 2023 COHORT STATS

**30.8%**  
FEMALE-IDENTIFIED

THE NEXT FOUNDERS COHORT ARE WORKING ON SOLVING GLOBAL PROBLEMS IN A VARIETY OF INDUSTRIES INCLUDING:



**Marketplace**  
8.34%



**Health**  
8.34%



**Food & Beverage**  
25%



**Financial Services**  
8.34%



**Retail Consumer**  
25%



**Life Sciences & Advanced Health**  
8.34%



**Enterprise Software**  
(INCL. AI/BIG DATA TOOLS)  
16.67%

“

**I DO NOT HAVE A FORMAL EDUCATION - LET ALONE AN EDUCATION IN BUSINESS. I WANTED TO BE PUSHED, CHALLENGED AND STRETCHED BEYOND MY ENVIRONMENT - TO DETERMINE IF I HAVE WHAT IT TAKES TO BUILD A SUCCESSFUL VENTURE. NEXT INSTILLED A LEVEL OF EDUCATION AND SKILLS I NEVER WOULD HAVE OTHERWISE HAD ACCESS TO; AND MORE IMPORTANTLY GAVE ME THE CONFIDENCE TO KNOW THAT I HAVE WHAT IT TAKES TO GO OUT THERE AND WIN - AND MAKE A SIGNIFICANT CONTRIBUTION TO THE CANADIAN ECONOMY.”**

**CRISTEN PHIPPS**  
FOUNDER, HANDLD





## THE DO MORE COMPANY

**ROHAN KUMAR**

The primary focus of The Do More Company (TDMC) is to market functional foods that target prevalent health concerns in North America.

TDMC initially introduced ZENERGY Caffeine Gum, a chewing gum infused with 50mg of caffeine and other essential ingredients, offering users a swift and natural energy boost. Over time, the company's objective is to take the lead in the emerging trend of conventional products designed for practical applications. TDMC intends to achieve this by developing, producing, and distributing a wide variety of functional food and beverage products on a global scale, utilizing both existing and innovative delivery methods.

They recently appeared in CBC's Dragon's Den.

[CHEWZENERGY.COM](http://CHEWZENERGY.COM)



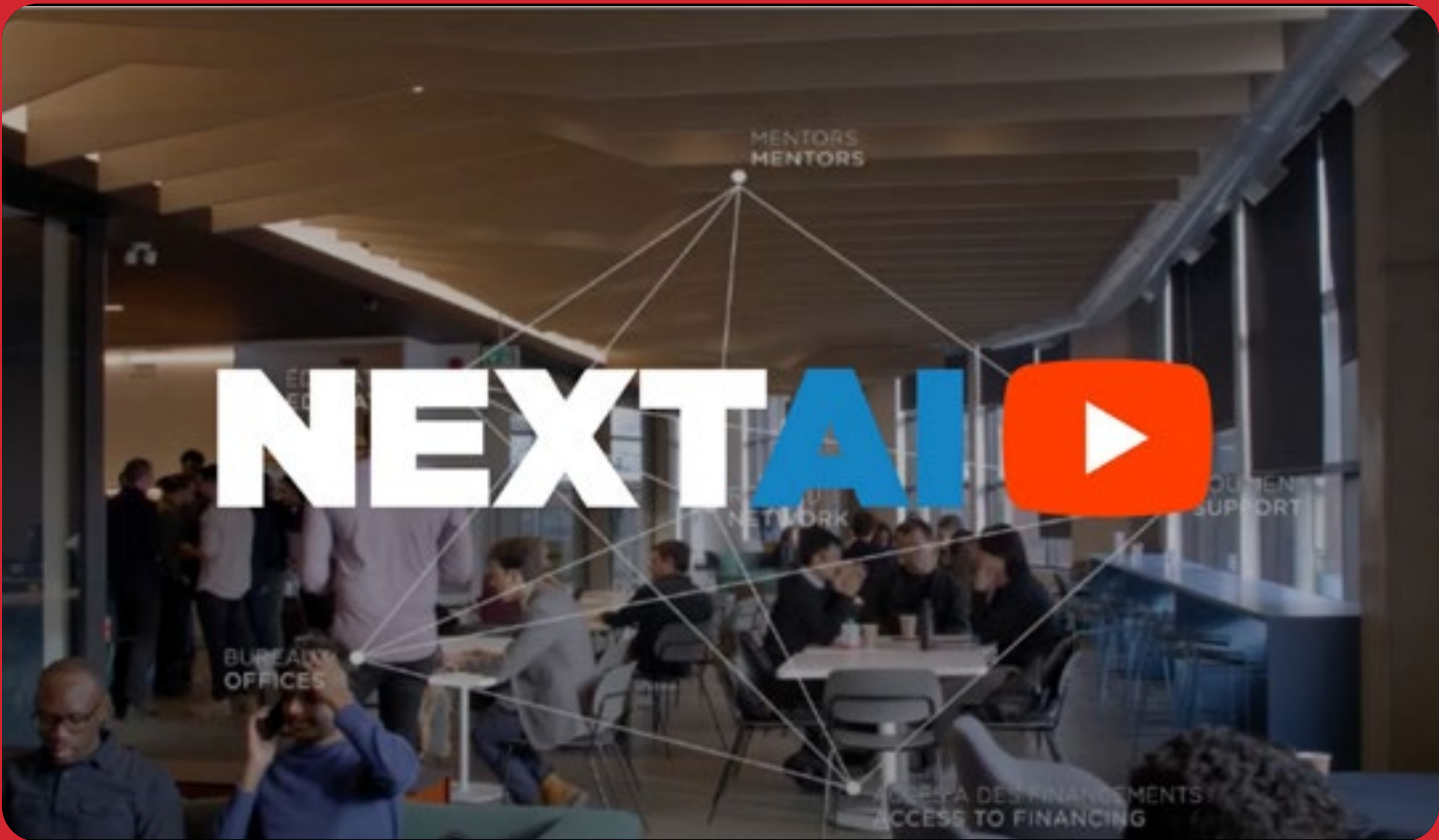
## INSTANT RISK COVERAGE

**JONATHAN DIPASQUALE**

Instant Risk Coverage is an insurance partner equipped with digital capabilities, offering Municipalities a cost-free online system for accessing Facility User Insurance. Their mission is to streamline the insurance distribution process and equip brokers with an affordable tool to facilitate their clients' acquisitions of innovative products that are new to the market.

They recently launched a new insurance product with Diplomat Consulting Inc. and WMB Specialty.

[INSTANTRISKCOVERAGE.COM](http://INSTANTRISKCOVERAGE.COM)



2 0 2 3 A W A R D

W I N N E R S



**THE 2023 NEXT CANADA AWARDS** were presented at the Venture Day Dinner held on August 17th, at the Aria Ristorante. The evening celebrated completion of our three programs, with outstanding achievement awards being presented by the NEXT Canada CEO, Kyle Winters and some of NEXT Canada corporate partners.



**NEXT CANADA  
HEPBURN  
VALEDICTORIAN  
AWARD**



Selected by their peers, The Hepburn Valedictorian award is named after one of NEXT Canada's co-founders, Claudia Hepburn, and acknowledges the individual who has elevated the program experience and has contributed the most value to the cohort.

**SAMANTHA GARDNER**

NEXT 36, 2023

Samantha Gardner is passionate about her community, health-tech, using technology to improve older adult care, and product management. She is completing her Bachelor of Commerce at the University of Alberta, and co-founded Sunshine Connected (a non-profit) last year. Samantha co-founded and co-chairs the Women in Leadership Club at the University of Alberta. She was declared the 2022 HSBC Women's Entrepreneurial Leader by Enactus Canada and HSBC Bank Canada at the Enactus National Competition.

Nominated by their peers and selected by Reza Satchu, the Founding Chairman of NEXT Canada, this award celebrates the outstanding Next 36 entrepreneur who has demonstrated great potential to lead Canada's next generation of high-impact entrepreneurs.

**SHUBH MITTAL**

NEXT 36, 2023

Shubh Mittal studies Computer Science at the University of British Columbia and has previously interned as a software developer at Amazon and a business analyst at Deloitte. He co-founded Seleste in 2021 to make high-quality smart glasses for people with vision loss while keeping them affordable. Shubh has always been interested in smart glass technology and got the idea in university while thinking of ways to help his visually impaired friend. In his free time, he volunteers with a Canadian paralympic team and helps battling homelessness in Vancouver.

**SATCHU PRIZE  
NEXT 36 TOP  
ENTREPRENEUR  
AWARD**



**W. GALEN  
WESTON TOP  
ENTREPRENEUR  
AWARD**



Nominated by their peers, the W. Galen Weston Top Entrepreneur Award celebrates the outstanding Next Founders entrepreneur who has achieved venture success and has demonstrated great potential to lead Canada's next generation of high-impact entrepreneurs.

**CRISTEN PHIPPS**

NEXT Founders, 2023

Cristen Phipps been a professional Toronto firefighter for nearly 13 years, boasting extensive experience in collaborating with senior management to tackle large-scale emergency incidents. He has also excelled as a campaign manager at the municipal level for Toronto City Council. In both of these roles, he honed his ability to convey a lucid message to diverse audiences and specific teams, ensuring the successful attainment of objectives. His venture, Handld, represents an on-demand handyman platform with global aspirations.

2 0 2 3 A W A R D

W I N N E R S

HATCH  
TOP NEXT AI  
AWARD



Nominated by their peers, The Hatch Top NEXT AI Award celebrates the Next AI venture which has experienced the most growth and success throughout the program.

### DRAFT & GOAL

**Nabil Tayeb & Vincent Terrasi**  
NEXT AI, 2023

Draft&Goal offers a turnkey solution for the deployment of private LLMs (language models) for companies. In other words, it offers a ready-to-use solution for implementing and using LLMs within a company's infrastructure. This turnkey solution streamlines the process of deploying and managing private LLMs, enabling companies to leverage the power of language models while retaining control of their data and guaranteeing security.

NEXT 36  
OUTSTANDING  
VENTURE

Nominated by their peers, this award celebrates the outstanding Next AI entrepreneur who has demonstrated great potential to lead Canada's next generation of high-impact entrepreneurs.

### ASEPHA

**Eunice Wu & Can Uncu**  
NEXT 36, 2023

The Next 36 Outstanding Venture Award celebrates the Next 36 venture which has experienced the most growth and success throughout the program. The ventures are nominated by their peers.



**NEXT  
FOUNDERS  
OUTSTANDING  
VENTURE**



Nominated by their peers, this award celebrates the Next Founders venture which has experienced the most growth and success throughout the program.

## **THE DO MORE COMPANY**

**Rohan Kumar**

NEXT Founders, 2023

The Do More Company (TDMC) is focused on selling functional foods that address common health concerns in North America.

TDMC's first product line was ZENERGY Caffeine Gum, a caffeinated chewing gum that is infused with 50mg of caffeine and other essential ingredients that provides users a rapid natural boost of energy. Launching in March 2023, TDMC's new flagship product line is ZENERGY Strips, which are thin film oral strips that dissolve in the mouth for functional purposes.

Over time, the Company aims to lead the new wave of conventional products that carry practical use by designing, manufacturing, and distributing a wide range of functional food and beverage products globally while leveraging existing and new delivery systems.

**PEOPLE'S  
CHOICE  
AWARD**



Voted by the audience on Venture Day, People's Choice Award is a special recognition of the venture with the most outstanding pitch.

## **INSTANT RISK COVERAGE**

**Jonathan DiPasquale**

NEXT Founders, 2023

Instant Risk Coverage is a digitally enabled insurance partner, providing Municipalities access to Facility User Insurance through a free online system. They are simplifying the insurance supply chain and giving the brokers a low-cost weapon to run their client's purchases with new to market products.

2 0 2 3 A W A R D

W I N N E R S

**WOMEN IN TECH AWARD**

Women in technology who are unstoppable entrepreneurs, shaping and advancing Canada's innovation economy and building a better working world.

This award recognizes a high-potential female entrepreneur, building businesses within the tech community and supporting their peers.

**RENA NAKAJIMA**

**Planni**  
NEXT 36, 2023

Rena Nakajima is a Mechanical Engineering student at the University of Toronto, Varsity Athlete, and Vice President of the Alumni Mentorship Program at the University. She is a driven self-starter and a passionate advocate for sustainable solutions. Her experience in engineering design and consulting motivates her to tackle climate change by shifting the consumer mindset in sustainable products. Her venture, Planni, is a B2B SaaS company, streamlining financial forecasting for Property Developers.

**SCOTIABANK OUTSTANDING CONTRIBUTION TO SOCIETY**

This award recognizes the venture with the greatest potential to have an impactful contribution to social and/or environment change in our society.

**VITHUSAN VIMAL**

**Tuuli**  
NEXT 36, 2023

Vit Vimal is a trained architect, building scientist, consultant and chef. He is passionate about creating a better environment and community, and brings valuable perspective to any project he undertakes with his background in business and technical consulting.

His venture, Tuuli, empowers developers to accurately project and assess the carbon emissions of their portfolios, enabling them to gauge their performance against carbon goals and local policies.



**GEOFF TABER  
ALUMNI  
ACHIEVEMENT  
AWARD**



This award recognizes the outstanding NEXT Canada alumnus' or alumnae's achievement and acknowledges their venture success.

This award honours the late Geoff Taber, who was a true champion of entrepreneurship by way of his many contributions to NEXT Canada and to the Canadian tech community at large.

**HENRY SHI**

NEXT 36, 2012

Henry Shi is the co-founder of Super. Besides being an active member of the alumni community, Shi has achieved major milestones in his professional life. He was recognized as the Forbes 30 under 30 (Consumer Technology) in 2019, and has previously worked for Google and uMentioned.

He co-founded SnapCommerce, which later changed to Super.

Super has recently raised \$85 Million USD, and continues to grow at a fast pace.

**TIM &  
FRANCES  
PRICE ALUMNI  
ENGAGEMENT  
AWARD**

Tim Price Alumni Engagement Award recognizes the outstanding NEXT Canada alumnus or alumnae who has demonstrated a commitment to giving back to the NEXT community after completion of the program.

**DARIAN ZIGANTE**

NEXT 36, 2018

Darian Zigante is a Senior Associate on the Wittington Ventures Investment team, with a focus on deep tech, automation, AI and web3 — spanning a range of sectors including commerce, supply chain and sustainability.

Prior to joining Wittington Ventures, Darian co-founded multiple startups in the travel and agriculture industries, as well as held various R&D engineering roles at companies like Apple, Formlabs and North (prev. Thalmic Labs). Darian graduated from the University of Waterloo's Mechatronics Engineering program.



# PARTNERS & DONORS

## FOUNDING PATRONS

With immense gratitude, we would like to recognize our Founding Patrons, whose visionary gifts thirteen years ago created a cascade of generosity from individuals, corporations, foundations and governments. It is through their support that we continue to uncover Canada's next generation of entrepreneurs.



HON. PAUL DESMARAIS



HON. JIMMY PATTISON



W. GALEN WESTON

## PLEGGED SUPPORTERS

With great thanks, we recognize our valued multi-year supporters who have an active pledged commitment to NEXT Canada in our FY23 fiscal year (September 1 2022 – August 31 2023).

## TRANSFORMATIONAL SUPPORTERS



## VISIONARY SUPPORTERS



TIM & FRANCES  
PRICE

## PILLAR SUPPORTERS



ANONYMOUS

## INNOVATOR SUPPORTERS



SOM SEIF

## LEADER SUPPORTERS



DON  
WALKER

REZA SATCHU  
& MARION ANNAU

ANONYMOUS

## BUILDER SUPPORTERS



IAN BURGESS  
& THY VU

EMILIE  
CUSHMAN

AMANDA LANG &  
GEOFF BEATTIE

NADIR & SHABIN  
MOHAMED  
FOUNDATION

BRADEN  
REAM

KYLE  
J. WINTERS

## SINGLE-YEAR CONTRIBUTORS

NEXT Canada is pleased to recognize the valuable contribution made by the following contributors in our FY23 (Sept. 1, 2022 – Aug. 31, 2023) and to December 31st 2023:

<b>NANCY LOCKHART C/O THE MURRAY FRUM FOUNDATION</b>	<b>RUSTOM &amp; ZARINA SATCHU</b>	<b>COLLEEN MCMORROW</b>	<b>AMY BARYSHNIK</b>	<b>MANI SIDDIQUI C/O JITTO</b>		
<b>HUSSEIN FAZAL</b>	<b>LEXI KAPLIN</b>	<b>MEGAN TAKEDA-TULLY</b>	<b>CODY RUBERTO</b>	<b>STUART KEDWELL</b>	<b>AKSHAY MAHARAJ</b>	<b>JESSE GUTH</b>
<b>LESLEY MCCARROLL</b>	<b>JULIE &amp; KARL VAN KESSEL</b>	<b>RAFAL DITWALD</b>	<b>BRYAN ALTMAN</b>	<b>MOHAMMED RAYED WASIF</b>	<b>HUSSEIN FAZAL</b>	

## RETURN ON ACADEMIC PROGRAM

NEXT Canada would like to acknowledge the support of the following alumni ventures:



*Return on Academic Programs represents revenue associated with liquidity transactions of alumni ventures. These contributions are non-philanthropic, but are used to directly support our mission and our ventures. Contributions are recognized over a period of three years as a means of profiling the success of our alumni ventures.*



thank  
you

Discover a full listing of our partners and donors and their respective designations.

▶ [WWW.NEXTCANADA.COM](http://WWW.NEXTCANADA.COM)

**P A R T N E R S**  
**& D O N O R S**

**WE ARE VERY GRATEFUL** to our donors and partners for their support. It is through their generosity of that we are able to make such a significant contribution to the Canadian economy through entrepreneurship.



**LINDA HASENFRATZ** serves as the Executive Chairman and Chief Executive Officer of Linamar Corporation, a leading advanced manufacturing company, specializing in cutting-edge technology and extensive manufacturing expertise, driving innovation across various sectors, including automotive, industrial, and mobility.

Ms. Hasenfratz's leadership and achievements have garnered significant recognition, including being named the Canadian Outstanding CEO in November 2018 and receiving the Order of

Canada in December of the same year. Ms. Hasenfratz has also received international honors for her contributions to global growth. She was honored by the French Government in June 2015 with the Chevalier dans l'Ordre National de la Légion d'Honneur and recognized by the Hungarian government in October 2016 with the Knight's Cross of the Order of Merit of Hungary.

She was also installed as the 23rd Chancellor of the University of Western Ontario in October 2019. Ms. Hasenfratz's achievements and commitment to making a difference are truly outstanding, and we welcome her to NEXT Canada.





**DONALD J. WALKER** is a distinguished figure in the automotive industry. During his impressive career, Mr. Walker took on several pivotal roles within Magna. He served as the Chief Executive Officer from 1994 to 2001, followed by positions as Vice-President of Product Development and Engineering, Chief Operating Officer, and President. He also held the role of Chief Executive at Intier Automotive Inc., a former Magna subsidiary that was publicly traded. In 2005, Mr. Walker made a triumphant return to Magna as its Chief Executive Officer, overseeing substantial sales growth from \$23 billion USD to around \$40 billion USD.

Mr. Walker's leadership was marked by transparency, responsiveness to the board, and an unwavering commitment to integrity in every facet of the company's operations. His dedication to world-class manufacturing, innovation, and leadership development played a vital role in steering the company to its full potential.

After an illustrious 33-year career with Magna International Inc., Mr. Walker retired at the close of 2020, leaving an enduring legacy in the automotive industry.

We are truly grateful for his support and advocacy.

**EVA & ALLEN LAU** have long been standing champions of NEXT Canada. This year, they joined our family of donors. Eva is a respected entrepreneur turned investor, distinguished as one of the few women leading a venture fund in Canada. She and Allen are co-founders of Two Small Fish Ventures (TSFV).

Prior to launching TSFV, Eva was a key founding team member at Wattpad, a highly successful Canadian tech company. Eva also previously served as the director of product development at Brightspark Labs, a Toronto-based accelerator, where she provided mentorship to numerous local startups.

Eva remains dedicated to supporting the success of other tech ventures, actively participating in various incubators and accelerators. She also sits on the boards of multiple startups, as well as Volta, Upside Foundation, and Branksome Hall.

Allen served as the CEO and co-creator of Wattpad. In his role, he guided the company's mission to captivate and unite the global community through the power of stories. Distinguished in Canada's technology realm and startup landscape, Allen is an active participant in the Canadian Council of Innovators, a lobbying organization dedicated to championing the interests of Canadian tech firms across various government levels.



**P A R T N E R S**  
**& D O N O R S**

**THE NEXT CANADA NETWORK**

**ON JUNE 28TH**, NEXT Canada's Founding Chairman, Reza Satchu, and his partner, Marion Annau, hosted a party at their home. The memorable evening showcased NEXT Canada's impact, over the years, on the Canadian economy and society, as well as its plans for the next decade. The guests included some of NEXT Canada's most generous donors, partners, leadership volunteers and CEOs of some of Canada's largest companies, and 30 NEXT Alumni (who have raised almost \$2.5 billion in equity capital, and have created thousands of jobs). We were pleased to welcome the Honourable François-Philippe Champagne, Minister of Innovation, Science and Industry to this gathering of the NEXT Canada community.



**HARLEY FINKELSTEIN, THE HONOURABLE FRANÇOIS-PHILIPPE CHAMPAGNE AND REZA SATCHU.**



**EMILIE CUSHMAN**



**BRADEN REAM**



**CLAUDIA HEPBURN**



**KARIM LAKHANI**



**TIM PRICE**



**MICHELLE ZATLYN**



**JOHN KELLEHER**



**IAN AITKIN**

# FACILITATING CONNECTIONS ACROSS CANADA WITH OUR PARTNER AIR CANADA



## SINCE 2013, AIR CANADA

has been an invaluable partner of NEXT Canada, playing a pivotal role in connecting our extensive network across the nation. With Air Canada's support, we not only offer exceptional education to founders throughout Canada but also enable our mentors and staff to reach even the most remote locations in the country.

During Pride Weekend, NEXT Canada welcomed Air Canada to our offices as they prepared to participate in the parade, symbolizing the strong bond between our organizations.

Bradley Sutherland, Senior Manager of Business Development at Air Canada, has consistently championed NEXT Canada's vision and supported our initiatives to build a robust entrepreneurial network nationwide. At our recent Venture Day, Bradley facilitated an activation event for Air Canada involving a Putting Contest, with the winner receiving two round-trip tickets within North America.

Air Canada's partnership with NEXT empowers our program participants to connect with our team, mentors, partners, educators, and peers not only within Canada but also beyond. The entire NEXT Canada team is genuinely thankful for this fantastic collaboration.

**N E X T C A N A D A**  
**M A K I N G**  
**H E A D L I N E S**

**AARON LABBÉ**  
 Lucid  
 \$3.5M

**JOSH DOMINGUES**  
 Flashfood  
 \$20.4 M

**RYAN AUSTIN**  
 Cognota  
 \$15.4M

**TYLER & BRADEN HANDLEY**  
 Inkbox  
 \$18.5M

**ZAK LEFEVRE**  
 ChargeLab  
 \$44.2M

**HUSSEIN FAZAL & HENRY SHI**  
 Super  
 \$233M



**MICHAEL HELANDER**  
 OTI  
 Lumionics  
 \$74.4M

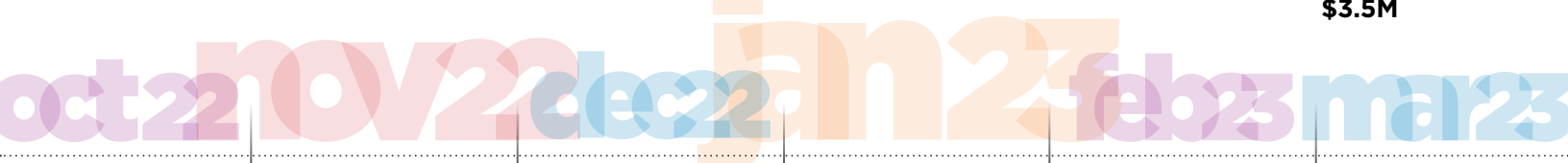
**PATRICIA THAINE**  
 Private AI  
 \$14.4M

**SHRIYA GUPTA**  
 Daily Blends  
 \$4M

**THOMAS STORWICK**  
 Coastal Carbon  
 \$1.6M

**HEDVIG CHRISTINE ALEXANDER**  
 Powered by People  
 \$18.1M

**SUMREEN RATTAN & EDWARD CHIANG**  
 Moment Energy  
 \$3.5M



**OVER OUR LAST FISCAL YEAR**, our alumni have been making headlines – raising capital, expanding their teams, innovating and inspiring. Below is a snapshot of what some of them have been up to, along with the cumulative funds they have raised to date.

With over a billion dollars raised by this group, they are contributing significantly to the Canadian entrepreneurial ecosystem, and creating jobs coast to coast. We invite you to click on the headshot to see their latest achievements, covered by the media.

**JEAN AMIOUNY**  
Shakepay  
\$45M

**MIKE MURCHISON**  
Ada  
\$239.6M

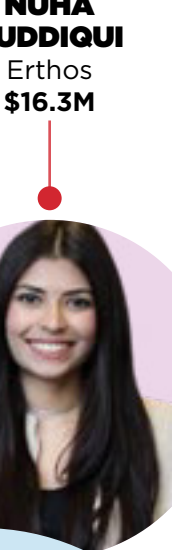
**ERAN HENIG**  
Thrivr  
\$66.2M

**MARIE CHEVIER**  
Sampler  
\$14M

**MALLORIE BRODIE & LAUREN LAKE**  
Bridgit  
\$55.3M

**BRADEN REAM**  
Voiceflow  
\$48.7M

**NUHA SUDDIQUI**  
Erthos  
\$16.3M



**KAYLI DALE**  
Friendlier  
\$2.9M

**DAVID LYNCH**  
Klir  
\$25M

**TAYLOR MANN**  
Cleanslate UV  
\$11.1M

**JAMES ROCKWOOD**  
CapIntel  
\$14.2M

**IAN BURGESS**  
Validere  
\$87.7M

**LAURENT LAFERRIERE & OLIVIER BOURBONNAIS**  
Ditch Labs  
\$3.2M



# LEADERSHIP VOLUNTEERS

**NEXT CANADA IS PROUD** to have a team of dedicated and experienced leaders who are committed to fostering entrepreneurship in Canada. Our Co-Founders, Board of Directors, and Emeritus Board of Advisors bring a wealth of knowledge and experience to our organization.

## CO-FOUNDERS



**AJAY AGRAWAL**



**CLAUDIA HEPBURN**



**REZA SATCHU**



**TIM HODGSON**

Our Co-Founders, Ajay Agrawal, Claudia Hepburn, Reza Satchu, and Tim Hodgson, a group of pioneering business leaders and entrepreneurs, have been vital in the success of our organization. Their support has enabled us to provide unparalleled educational opportunities to Canada's most promising entrepreneurs.

## BOARD OF DIRECTORS



**REZA SATCHU**  
*(CO-CHAIR)*



**JOHN KELLEHER**  
*(CO-CHAIR)*



**AJAY AGRAWAL**



**AMY BARYSHNIK**



**IAN BURGESS**



**EMILIE CUSHMAN**



**ALAN DEPENCIER**



**ADAM JIWAN**



**LAUREN LAKE**



**KARIM LAKHANI**



**COLLEEN MCMORROUGH**



**COLLEEN MOOREHEAD**



**SANDRA ODENDAHL**



**TIM PRICE**



**BRADEN REAM**



**SOM SEIF**



**MALLORIE BRODIE**  
*(OBSERVER)*

NEXT Canada's Board of Directors, led by Founding Chairman and Co-Chair Reza Satchu, Managing Partner of Alignvest Management Corp., comprises experienced business leaders, entrepreneurs, and academics. They provide strategic guidance and oversight to ensure we deliver the best possible programs for our entrepreneurs.

## EMERITUS BOARD OF ADVISORS



**PAUL DESMARAIS III**



**CHARLES FIELD-MARSHAM**



**JACQUI ALLARD**



**KEVIN SULLIVAN**



**JULIE DI LORENZO**



**NADIR H. MOHAMED, C.M.**

The Emeritus Board is chaired by Paul Desmarais III, Vice-President of Power Corporation of Canada, plays a vital role in providing strategic guidance and support to the organization, helping to shape the future of NEXT Canada and its mission to foster lifelong entrepreneurship.

**F I N A N C I A L**

Statement of Operations and Changes in Net Assets for the year ended August 31, 2023.

<b>REVENUE</b>	<b>2023</b>	<b>2022</b>
<b>Grants</b>	\$289,327	\$340,000
<b>Donations</b>	\$1,251,200	\$1,278,157
<b>Sponsorships</b>	\$920,866	\$1,346,666
<b>Return On Educational Programming</b>	\$17,294	\$98,278
<b>Amortization Of Deferred Capital Contribution</b>	\$11,981	\$11,981
<b>Interest Income</b>	\$149,089	\$30,713
<b>Other Income</b>	\$50,599	\$112,185
<b>Total Revenue</b>	<b>\$2,690,356</b>	<b>\$3,217,980</b>
	<b>\$2,690,356</b>	<b>\$3,217,980</b>
<b>OPERATING EXPENSES</b>		
<b>Staff and Contractors</b>	\$1,793,694	\$1,929,046
<b>Educational Programming</b>	\$572,093	\$307,897
<b>Administration</b>	\$656,097	\$610,788
<b>Marketing</b>	\$124,068	\$95,737
<b>Advancement</b>	\$37,053	\$25,467
	<b>\$3,183,005</b>	<b>\$2,968,935</b>
<b>Excess (deficiency) of revenue over expenses for the year</b>	(\$492,649)	\$249,045
<b>Unrestricted net assets - Beginning of year</b>	\$4,222,076	\$3,973,031
<b>Unrestricted net assets - End of year</b>	<b>\$3,729,427</b>	<b>\$4,222,076</b>

The summary financial information above is derived from the audited financial statements of NEXT Canada for the year ended August 31, 2023. The complete audited financial statements, including the related notes to the financial statements and auditors report thereon are available on request from [julie.vankessel@nextcanada.com](mailto:julie.vankessel@nextcanada.com).

**F23 FINANCIAL NOTES**

Other income includes a property tax rebate, as well as fees from alumni for utilizing office space. The increase in program fees include \$250,000 invested in NEXT AI ventures..

This financial report reflects the activities of NEXT Canada. The NEXT AI Montreal program is managed separately under HEC at the University de Montreal.

**GOVERNANCE NOTES**

Conflicts of interest have been declared with respect to Board members who are currently executives at RBC, Osler and BDC, as well as Brainmaven (which provides academic consulting services to NEXT Canada). The board is mindful of these conflicts and abstentions are exercised when appropriate and necessary.

**THANK YOU TO THE INDIVIDUALS AND ORGANIZATIONS** that gave their time and energy in support NEXT Canada and the 2023 cohort.

**FACULTY**

Ann-Frances Cameron  
 Denis Grégoire  
 Angel Xuan Chang  
 Camille Grange  
 Brian King  
 Ajay Agrawal  
 Avi Goldfarb  
 Angel Chang  
 Chip Huyen  
 Alicia DeSantola  
 Devinder Kumar  
 Golnoosh Farnadi  
 Graham Taylor  
 Jean-François Ouellet  
 Jean-François Plante  
 Joshua Gans  
 Kevin Hill  
 Konstantinos Derpanis  
 Kosta Derpanis  
 Laurent Charlin  
 Mara Lederman  
 Marc Busch  
 Marcus Brubaker  
 Nadine Vaillant  
 Priyanka Dviwendi  
 Ramana Nanada  
 Reza Satchu  
 Rupan Mahmoud  
 Sarath Chandar  
 Yoshua Bangiot

**SCIENTISTS IN RESIDENCE**

Vishal Gupta  
 Simon Dufort-Labbé  
 Cynthia Huang  
 Kristina Kupferschmidt  
 Eva Portelance

**ENTREPRENEURS IN RESIDENCE**

Daniel Benin  
 Janice Sousa

**INVESTMENT COMMITTEEE**

Jim Orlando  
 Peter Carrescia  
 Michelle McBane  
 Qasim Mohammed

**GUEST SPEAKERS**

Alexander Barclay  
 Ashira Gobrin  
 Braden Ream  
 Chris Wainwright  
 Daniel Mulet  
 Daniel Rodic  
 Darian Zigante  
 David Jamieson  
 Farhan Thawar  
 Gui Laliberte  
 Hussein Fazal  
 Joanna Griffiths  
 John Kelleher  
 Karl Martin  
 Kirk Simpson  
 Lauren Arnold  
 Lauren DeSouza  
 Maayan Ziv  
 Marc Faucher  
 Marco Lamanna  
 Megh Gupta  
 Myra Arshad  
 Neha Khera  
 Nick Frost  
 Peter Carrescia  
 Pieter Luitjens  
 Ronen Benin  
 Sam Pajot-Phipps  
 Sapna Kaushal  
 Shawn Chance  
 Sheryl Song  
 Steve Ip  
 Zak Lefevre

**MENTORS**

Adnan Mkamel  
 Alex Palmer

Alex Shee  
 Alexander Barclay  
 Alexandre Le Bouthillier  
 Alexis Smirnov  
 Ali Haider  
 Allan Fisch  
 Amanda Levin  
 Amit Bhalla  
 Anastasia Novac  
 Angelique Mannella  
 Annie Bergevin  
 Armando Benitez  
 Arsho Toubi  
 Bahar Sateli  
 Benjamin Tuff  
 Benjamin Yoskovitz  
 Brad wing  
 Brandon Zhao  
 Brendan Callaghan  
 Carl Breau  
 Carla Benavides  
 Carolina Bessega  
 Carolina Osorio  
 Catherine Rousseau-Saine  
 Chris Matys  
 Christine Bealiue  
 Christophe Muratet  
 Craig Buntin  
 Danica Virginia Meredith  
 Daniel Mulet  
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 Dany El Eid  
 David Dufresne  
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 David Masotti  
 David McPherson  
 David Sciacca  
 Deborah Hayek  
 Derek Cheung  
 Dharmesh Gandhi  
 Diana Colella

Douglas Harrison  
 Dov Amihod  
 Ehsan Mirdamadi  
 Elaine Kunda  
 Eleba Litani  
 Elena Sahakyan  
 Émilie Fournelle  
 Emmanuelle Coppinger  
 Eric Dahan  
 Frantz Saintellemy  
 Frédéric Bastien  
 Gabriel Damant-Sirois  
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 Hakim Merah  
 Hassan El Bouhali  
 Helen Papachronis  
 Ian Burgess  
 Jackie Khayat  
 Jacob Lanyadoo  
 Jane Underhill  
 Janice Sousa  
 Jatin Malhotra  
 Jay Lee  
 Jean Sebastien Chouinard  
 Jean-François Denault  
 Jean-François Gagnon  
 Jean-Philippe Bradette  
 Jennifer McDonald  
 Jillian Ruiz  
 Johanne Sévigny  
 Kate Grant  
 Kjell Kolstad  
 Lauren Jane Heller  
 Leslie Jamison  
 Lilit Davtyan  
 Lily Liao  
 Lindsay Black  
 Line Attalah  
 Lloyed Lobo  
 Louis René Auclair  
 Louis-Nicolas Hamer

Ludovic André  
 Mano Kulasingam  
 Marc Vaucher  
 Marie-Claude Côté  
 Marie-Ève Bernard  
 Marina Cortes  
 Masoud Chitsaz  
 Matt Pearson  
 Michael Mee  
 Mickaël Camus  
 Misha Askerka  
 Mohamed Salamé  
 Mohan Markandaler  
 Moien Giashi  
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 Nia Pryce  
 Nicholas Nadeau  
 Nicole Parrot  
 Olivier Fischer  
 Patricia Escoffier  
 Patrick D'Astous  
 Paul Franc  
 Peter Ricciardi  
 Peter Shi  
 Peter Vukanovich  
 Philippe Frizon  
 Ramy Sedra  
 Raphaël Christian-Roy  
 Raphael Steinman  
 Rémi Dion  
 Rita Baker  
 Russ Armstring  
 Russell McLeod  
 Salim Adamon  
 Sameh Awaida  
 Sami Ahmed  
 Shauna O'Flaherty  
 Sidita Zhabjaku  
 Simon Lumsden  
 Simona Ramkisson  
 Sokmean Nou  
 Soodeh Farokhi  
 Steve Desjarlais  
 Sybil Ramos Sheen



Sybil Sheen  
Sylvain Durocher  
Tara Akhavan  
Ted Reeser  
Théo Risopoulos  
Thomas Green  
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Valerie Swatkow  
Vanessa Cherenfant  
Vickie Joseph  
Vigen Nazarian  
Vyara Ndejuru  
Wemba Opota  
Wendy Tay  
Yasir Asif  
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