



Nov.24th , 2023

*Photocopier recommendation
"Adding Konica Minolta & Kyocera
Brands"*

Columbia Business Systems

Head Office

31 - 13290 78th Avenue
Surrey BC V3W 0H6

Abbotsford Office

130- 30125 Automall Dr.
Abbotsford, B.C, V2T 5M1

Mike Taylor

604. 302. 9351

mtaylor@columbia-business.com



Dear: Eric & Karen

On behalf of Columbia Business Systems, I would like to thank you for the opportunity to submit the attached proposal and demonstration on how beneficial and economical our recommended solution can be for you. We can truly help support your document creation requirements with the most reliable, advanced and economical equipment solution.

We have been supporting our customers since 1960 and in the process built a service support team with tremendous experience and an unbeatable response average. We are a service organization and will not lose that focus!

Please find enclosed company information, along with the configuration and financial details of this proposal. I have made every effort to provide as much information as possible and to thoroughly address all your questions and concerns. We look forward to answering any questions and the opportunity to continue to earn your trust.

Sincerely,

Mike Taylor

Columbia Business Systems

604.302.9351

mtaylor@columbia-business.com



How Columbia Business Systems Distinguishes Itself:

- We are a locally owned and operated business with over **65 years** of proudly serving our Lower Mainland customers.
- We are the fastest growing independent photocopier dealership in the Lower Mainland
- with our newest location open in Abbotsford!
- Live response when placing your service call
- **Like-for-like Replacement Warranty**
- Fastest response time in the industry **(4hr or less Guaranteed)**
- Complete inventory of ORIGINAL parts and toner stored in our Lower Mainland location
- All our installations are serviced with manufacturer's original parts & supplies
- Complementary loaner copier provided if ever required
- Customized billing and service plans for high volume users
- Friendly and knowledgeable technical team
- Our technical team are all trained to the highest level by our manufactured brands
- **FREE access to FM Audit printer fleet management software bundle – Ask for your copy!**

Canon

BRAND NEW!!

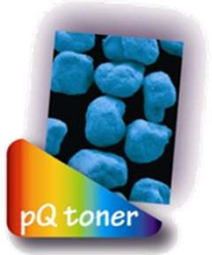
Most Advanced Photocopier on the market!



imageRUNNER
ADVANCE

4945i

More Vibrancy, More Vividness V2 !!



- 45 Page Per Minute Black & White
- Fast first copy out 4 secs
- Scan speed - Up to 270 images per minute Colour & B&W
- 200 sheet single pass Document feeder
- **Blank Page skip & Skew correction on the fly**
- Multi-sheet feed detection via the document feeder
- Universal Login Manager (personalize your work through the touch panel)
- Wireless LAN, True Postscript, PCL & UFR II all standard equipped
- Scan to email, folder or USB key directly as a Word, Power point, PDF, PDF/A, Compact PDF, Encryption PDF, Tiff, Jpeg, XPS, PDF or XPS with OCR technology for after-scan editing
- 2 x 550 Sheet Cassettes with *SOFT* close/ up to 256gsm paper weight
- 1 x 2450 Sheet High capacity drawer
- 100 Sheet Bypass Paper Tray with Auto detection / up to 300gsm paper weight
- **Envelope feed support through the cassettes**
- 1200 x 1200 DPI Print engine for ultra crisp & accurate print quality
- Super G3 Fax with PC fax & fax forward to email or SMB folder
- 50 sheet Stapler & Staple free Stapling!- *optional*
- Standard 256GB HDD & 4GB Ram, 1000gb network card
- Cloud Scan and print capable
- Business Mobile Print App included
- Remote Operator's Software kit
- Std. Hard Drive Erase & Tamper Resistant hardware & HDD Encryption kit
- Power required NEMA 5-15P (15 amp Standard power outlet)



*shown with optional Stapler Finisher

***See attached Financial Details page**



Brochure



Konica Minolta Bizhub 450i Copy, Print, Fax, Scan & Email



- 45 Page Per Minute Black & White copy, print & scan
- Fast first page out 4.6secs
- 300 Sheet Single- pass Document Feeder (scans up to 280 ipm)
- 2 x 500 Sheet Adjustable Paper Drawer, up to 11x 17size & up to 140 lb Index
- 1 x 1500 sheet & 1 x 1000 sheet Letter cassette unit
- 150 Sheet Bypass Paper Tray, up to 12x18 paper size & up to 300 gsm paper
- 10.1 inch colour touch panel with swipe touch technology
- Easy Access USB Port for print or scan directly from a USB stick
- Scan as a PDF, PDF/A, Compact PDF, Tiff, Jpeg, PPTX Compact XPS
- PC and Macintosh friendly
- Emulated Postscript Print, PCL Print
- AirPrint enabled(iOS), Mopria (android)
- Account codes & user authentication- to Restrict/ track Colour and B&W usage
- Printer resolution- 1200 x 1200 DPI for ultra crisp & accurate print quality!!
- Super G3 Fax/ with fax forward features and PC fax driver
- Standard 256 GB SDD for on-board document storage
- One Touch Image Send Scans to Networks, USB, Email and more
- Low power consumption & ECO-INDICATOR to help manage costs
- Integrated LDAP and User Authentication for Secure Scanning
- PageScope Mobile App for Mobile smart phones and tablets
- Power required NEMA 5-15P (15 amp Standard power outlet)



Leased From:

***See Financial Details Page**



Brochure



Kyocera TASKalfa 5004i Copy, Print, Fax, Scan & Email



- 50 Page Per Minute Black & White copy, print & scan
- Fast first page out 4.3 secs
- 320 Sheet Single- pass Document Feeder (scans up to 160 ipm)
- Blank page skip for copy and scan
- 2 x 500 Sheet Adjustable Paper Drawer, up to 11x 17size & up to 140 lb Index
- 1 x 3,000 sheet letter cassette unit
- 100 Sheet Bypass Paper Tray, up to 12x18 paper size & up to 256 gsm paper
- 10 inch colour touch panel with swipe touch technology
- Easy Access USB Port for print or scan directly from a USB stick
- Scan as a PDF, Compact PDF, Tiff, Jpeg
- PC and Macintosh friendly
- Emulated Postscript Print, PCL Print
- AirPrint enabled(iOS), Mopria (android)
- Account codes
- Printer resolution- 1200 x 1200 DPI for ultra crisp & accurate print quality!!
- Super G3 Fax/ with fax forward features and PC fax driver
- Standard 32 GB SDD for on-board document storage
- One Touch Image Send Scans to Networks, USB, Email and more
- Low power consumption & ECO-INDICATOR to help manage costs
- Integrated LDAP and User Authentication for Secure Scanning
- PageScope Mobile App for Mobile smart phones and tablets
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**Shown with full load options

Leased From:

***See Financial Details Page**



Brochure

Financial Considerations: **Recommendation(s)**

A3- Canon Advance DX4945i (45 PPM) B&W only

Lease from:

\$180.00 monthly – Term 60 months
or Purchase for \$8,975.15 + taxes

A3- Konica Minolta BH 450i (45 PPM) Colour

Lease from:

\$177.00 monthly – Term 60 months
or Purchase for \$8,810.42 + taxes

A3- Kyocera TA5004i (50 PPM) Colour

Lease from:

\$193.00 monthly – Term 60 months
or Purchase for \$9,996.50 + taxes

All Inclusive GOLD Service Support Plan :

Canon Advance DX4945

B & W - \$.0092 per impression

Konica Minolta BH 450i

B & W - \$.0095 per impression

Kyocera TA-5004i

B & W - \$.0097 per impression

Billed based on actual usage each quarter or monthly. NO Minimums!

GOLD Service includes:

- ALL maintenance, drums, parts, labour, and toner or Ink
- We use only ORIGINAL Toner, Ink and Parts!
- **Guaranteed 4hrs or less on-site response time!**
- Drum installations performed by a technician
- Free Toner & Ink Deliveries
- Local service and after sale support
- Unlimited training for existing or new staff

YOU'RE NOT JUST ANOTHER NUMBER TO US!!

Columbia Business Systems is proud to offer our customers the finest in office equipment.



Columbia Business Systems was established in January of 1960 with the simple idea of providing top of the line products and superior service at a competitive price. Over our 55+ years in business, the technical capabilities of office solutions – things like copiers, printers, shredders, scanners, fax machines and related software – have changed. What hasn't changed is our customers' expectation to receive exceptional products, service and support.

Canon

 **KONICA MINOLTA**

 **KYOCERA**

 **hp**

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