# THE ST. REGIS BORA BORA RESORT

SOUTH PACIFIC PARTNER. INCLUDES A TRAVEL ADVISOR BUNDLE, PARTNER OFFER, HOTEL DETAILS, AND MORE!

# WELCOME

Dear Travel Advisors,

We are happy to present our South Pacific Partner of the Month for April: the St. Regis Bora Bora. Our Partner of the Month campaign is designed to give you the resources you need to sell our preferred partners.

Each month, our reservation and business development teams invest their time learning more about our featured partners so they can better serve you. This includes a training session where they learn about the most recent hotel updates and current property/destination highlights.

Our marketing team has also curated a special Travel Advisor Bundle for you! This includes our \*NEW\* consumer LookBook for your clients, a customizable flyer, and webinar so you can be fully equipped to sell this month!

We look forward to a great month. Happy selling!



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## APRIL PARTNER OF THE MONTH **STREGIS** BORA BORA

PARADISE AWAITS.

Escape to an unforgettable five-star luxury getaway on the water at The St. Regis Bora Bora Resort. Stay in the largest overwater villas in French Polynesia and the South Pacific, starting at 1,550 square feet, and revel in the turquoise blue waters visible from the glass panel floors.

#### FEATURED OFFER -

Book now through 04/30/23 for travel through 12/19/23.

#### TASTE OF LUXURY



- Every 4th night free!
- Daily breakfast for two, per room, at Te Pahu Restaurant\*
- Roundtrip boat transfer to/from the airport
- Overwater Superior Villa

#### 4 NIGHTS FROM \$3,309 PER PERSON

#### ClassicVacations.com | 800.221.3949

\*Breakfast does not include room service or the canoe breakfast. Blackout dates may apply. Offers are valid on new bookings only. Offers are subject to availability at the time of booking and may be changed or discontinued at any time without notice. Blackout dates, minimum night stays, and minimum stay requirements are subject to change. Seasonal surcharges, resort fees (if any), and other restrictions may also apply. Offers are not valid for Group Travel. Some booking and travel dates may vary. Other promotions and departure dates are available which may result in a different rate and/or hotel inclusion. The customer is responsible for hotel taxes and fees on the free night offers, where applicable. For those properties where Classic Vacations has access to dynamic pricing rates, those rates will likely fluctuate from time to time based on market conditions and other factors beyond Classic Vacations control. Classic Vacations CST# 2079429-20.

# AN INCENTIVE JUST FOR YOU

# WIN A 2-NIGHT STAY!

Every booking qualifies you to win a 2-night stay at the St. Regis Bora Bora in an Overwater Villa with Breakfast and airport transfers for two. A minimum of 14 nights booked during the month of April is required to be entered for the draw.

Book now through 04/30/23 for travel through 12/19/23. Black out dates may apply.

# TRAVELADVISOR BUNDLE

Access the tools and resources to help you sell the St. Regis Bora Bora during the month of April. We've created content for you to share with your clients.

DOWNLOAD CUSTOMIZABLE FLYER

Open in Adobe Acrobat. Customize. Send.

VIEW CONSUMER LOOKBOOK

View and send to your clients.

Watch our Partner of the Month webinar featuring the St. Regis Bora Bora, 'Alohilani Waikiki Beach Resort, NOUS Santorini, and Playa Resorts. Hear about the most recent updates, current month-long offers, lavish amenities, and more!



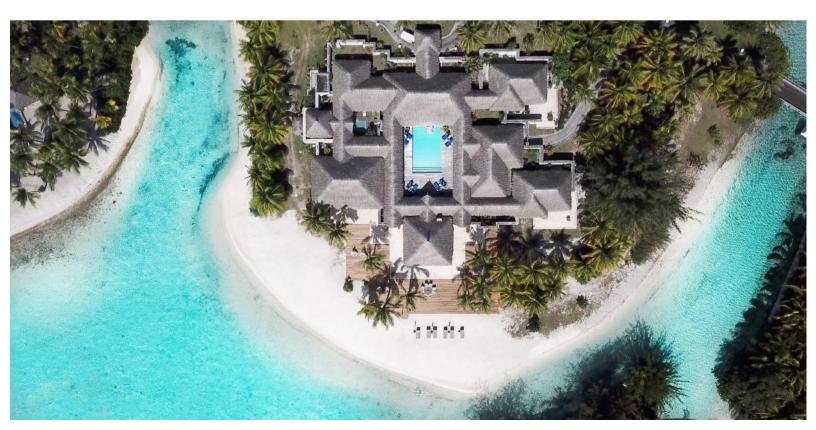






# GET TO KNOW THE ST. REGIS BORA BORA

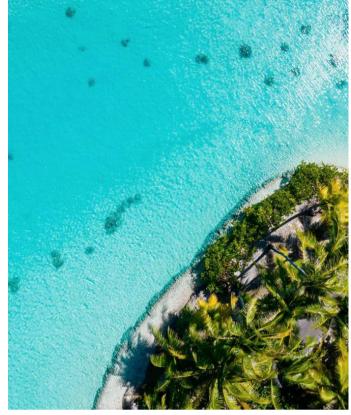




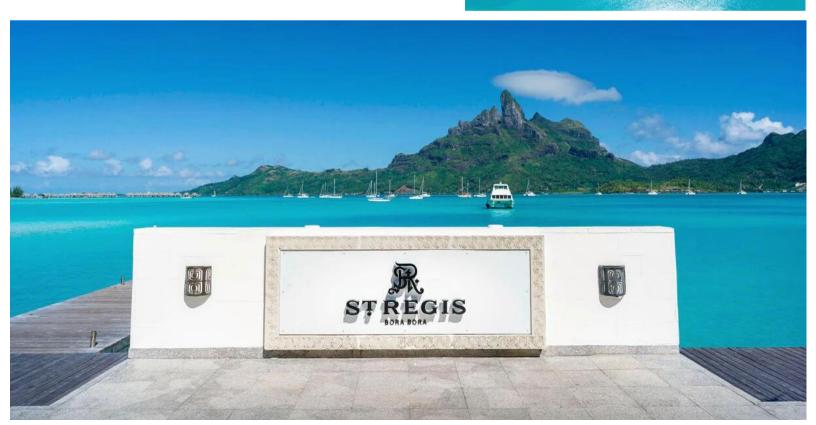
# PARADISE AWAITS IN FRENCH POLYNESIA

Escape to an unforgettable five-star luxury getaway on the water at the St. Regis Bora Bora Resort. Stay in the largest overwater villas in French Polynesia and the South Pacific, starting at 1,550 square feet, and revel in the turquoise blue waters visible from the glass panel floors. For ultimate privacy, reserve a secluded beach villa surrounded by palm trees. No request will be unattainable for the Butlers; the Signature St. Regis service is available 24 hours a day.

Sail around Bora Bora's azure waters, or dive under to meet black tip reef sharks and rays up close. After your island adventure, swim in the Lagoonarium, work out in the fitness center or unwind with a spa treatment. Order a cocktail at the swim-up bar, or sample international and Polynesian-inspired cuisine at four restaurants.













## ACCOMMODATIONS

Welcome to the South Pacific's most spacious overwater villas and suites. These lavish accommodations provide sanctuaries outfitted with tropical-inspired decor, the bungalow-style suites boast contemporary amenities and exceptional service. The St. Regis Butler Service ensures that your unique preferences are known and addressed flawlessly.

- REEF SIDE GARDEN: 1 King Bed, Ocean View, Garden Level, Separate Living Area, and Private Pool (2701 sqft)
- BEACHSIDE: 1 King Bed, Sofa Bed, Lagoon View, Plunge Pool, Beach Front Access, Large Lagoon Access, and Separate Living Area (1808 sqft)
- OVERWATER SUPERIOR: 1 King Bed, Lagoon View, Lagoon Access, Deck/Patio Space, and Separate Living Area (1,549 sqft)
- OVERWATER DELUXE: 1 King Bed, Island View, Lagoon Access, Deck/Patio, and Separate Living Area (1,549 sqft)
- OVERWATER DELUXE OTEMANU: 1 King Bed, Sofa Bed, Mountain Otemanu View, Deck/Patio, and Separate Living Area (1,549 sqft)
- OVERWATER PREMIER OTEMANU: 1 King Bed, Sofa Bed, Whirpool, Mountain Otemanu View, Deck/Patio, and Separate Living Area (1,905 sqft)
- OVERWATER ROYAL OTEMANU (1): 1 King Bed, Mountain Otemanu View, Lagoon Access, Deck/Patio, and Separate Living Area (2,798 sqft)
- OVERWATER ROYAL OTEMANU (2): 2 King Beds, Mountain Otemanu View, Separate Living Area, Private Plunge Pool, and Deck/Patio (3,454 sqft)
- REEF SIDE ROYAL GARDEN: 2 King Beds, Ocean View, Private Plung Pool, Terrace/Patio, and Separate Living Area (3,960 sqft)
- ROYAL ESTATE: 3 King Beds, Separate Dining and Living Room, Terrace/Deck/Patio, Office Room, and Private Plunge Pool (12,912 sqft)

## RESTAURANTS

Embark on a culinary tour of the world at The St. Regis Bora Bora Resort. With four outstanding restaurants and a cocktail bar by the beach, the resort serves a wealth of culinary delights from modernized French Polynesian food to authentic Italian dishes. Each upscale offering is crafted from fresh, island-sourced ingredients to honor the bounty of Bora Bora's natural landscape as you dine in the breathtaking backdrops of the lagoon and lush greenery.

#### BAMBOO RESTAURANT

You can visit Bamboo Restaurant to explore the bold yet delicate flavors of Asia. Located in the resort's beautiful surroundings, this Asian restaurant is the ideal choice for a unique culinary experience on the island.

#### LAGOON RESTAURANT BY JEAN-GEORGES

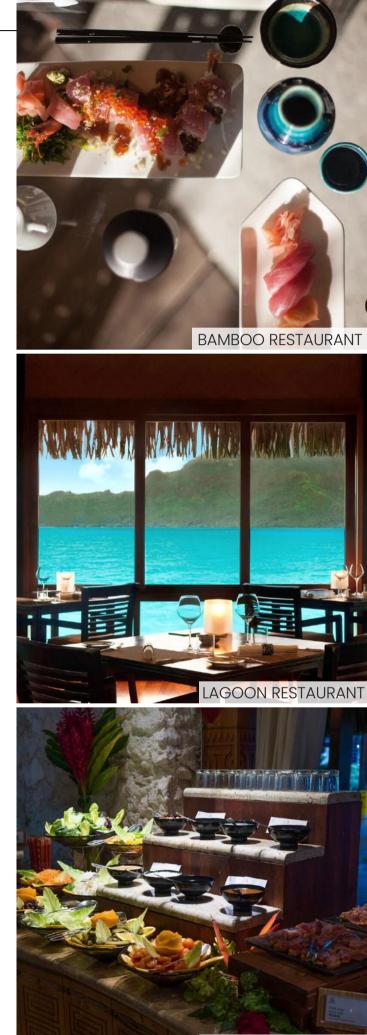
After a day at the Bora Bora resort, sample the innovative menu of Chef Jean-Georges Vongerichten at Lagoon Restaurant. This suspended-over-water restaurant offers striking views of Mount Otemanu and highlights local produce and fresh catches.

#### FARNIENTE RISTORANTE

Savor the taste of Italy while vacationing in Bora Bora at this resort on the water. Farniente Ristorante is an homage to the time-honored traditions of Italian cuisine and boasts an assortment of authentic dishes and drinks.

#### TE PAHU RESTAURANT

Visit the open-air restaurant, Te Pahu, to taste the bold and intricate flavors of French Polynesia and Bora Bora—a contemporary reflection of Polynesian traditions, where flavorful cuisine, beautiful water views, and breakfast are offered.







727 BAR

## OTHER DINING OPTIONS

Along with four spectacular dining options, the St. Regis Bora Bora offers other dining experiences for you to savor. Whether you want to escape to a private dinner with your partner or stay in the comfort of your villa, options are readily available.

## IN-VILLA DINING

Not feeling like a sit-down dining experience tonight? No problem. The St. Regis Bora Bora Resort offers a full in-room dining menu available 24 hours for your convenience.

#### PRIVATE DINING

To celebrate a special occasion or share a romantic evening with your loved one, inquire with the concierge about candlelight dinners, held in beautiful, secluded settings.

## bars

The delicious menus offered extend to your beverages as well. Allow the incredible hotel bartenders to mix a delectable drink of your choice as you relax and savor your island time.

#### APARIMA BAR

Located between the Main Beach and the Main Pool, the casual restaurant, the Aparima Bar, offers light meals, tasty snacks, and refreshing cocktails. After a day on the water in Bora Bora, swim up to the bar for an evening of relaxation.

#### 727 BAR

Sip on pre-dinner cocktails with refined tapas on the terrace of the 727 bar while admiring the spectacular sunset view behind Mount Otemanu.

## EXPERIENCES

The St. Regis Bora Bora Resort offers a variety of exciting activities for your pleasure in paradise. With three pristine beaches, two swimming pools, and a lovely Lagoonarium filled with tropical fish and other sea creatures, the hotel on the water is an aquatic playground. Complimentary watersports at the Main Beach include stand-up paddle boarding and kayaking. Relax at Iridium Spa by Sothys or work out in the fitness center. For an offsite adventure, you'll find scuba diving, snorkeling, and fishing available.

#### IRIDIUM SPA

Located on its own private island, Iridium Spa at the St. Regis Bora Bora Resort offers a sensory experience inspired by its natural surroundings. Nurture body and spirit with a full-body massage, age-defying facial or body scrub.

#### FITNESS CENTER

The Fitness Center is furnished with sophisticated strength-training equipment from Technogym as well as other ergonomically advanced equipment designed to support your individual workout needs. Open 24 hours for your convenience.

#### SWIMMING

Enjoy swimming at the resort's two pools: the Main Pool and the Oasis Adult Pool. Experience Bora Bora's aquatic beauty by visiting the Resort's private Lagoonarium - a protected underwater sanctuary for myriad species of tropical fish and coral. Several pontoons allow easy access for snorkeling. A marine specialist presents the Lagoonarium Discovery by Natura Ora three times a week.

#### KIDS CLUB

The family-friendly resort welcomes children ages 5 to 12 at the Kids Club. Open every day for free with 24 hours notice. The resort is proud to entertain its youngest guests with various kid-friendly activities.









# WAYS TO CONNECT WITH US IN 2023

# CALL US

1.800.221.3949

Or your preferred number

### CALL-BACK

Call your preferred number and while on hold, accept the prompt for the CV call-back.

### SATURDAY HOURS

Now Open Saturdays from 7 am to 1 pm PST

> Call 1.800.221.3949 or your preferred number

#### CV4U

Work with a team of agents available via email for FIT bookings. An annual commitment of \$100,000 is required. Contact your BDM for more information

### ADS DESK

This FIT dedicated desk provides you an exclusive reservation agent. Email requests with phone consult as needed. \$200,000 annual commitment required. Contact your BDM for more information.

### ONLINE SHOPPING

visit: classicvacations.com/shopping

Our online booking engine can help you book and pay for land-only reservations. You don't need to call anyone, you just get it done

# BUT WAIT, THERE'S MORE...

## EUROPE4U

To make booking Europe easier, we've introduced Europe4U, a new premium service allowing you to connect via email with an experienced team of Europe travel sales specialists dedicated to helping you book your client's European getaway.

- Scan QR Code displayed on this page
- Submit your Europe booking request
- Agent will respond within 2–4 business hours of submission!



## NEW BOOKING

Do you know exactly what your clients want? If you have names, dates of birth, travel dates, preferred destination(s), including hotel name(s), we can now help you via email request.

Fill out the form on the link below and we'll respond to you within 2-4 business hours!

Visit: <u>classicvacations.com/quoterequest</u>

#### CALL - CENTER HOURS

Monday - Friday : 6 am to 5 pm PT Saturday : 7 am to 1 pm PT

CUSTOMER SERVICE HOURS

Every Day : 1 am to 9 pm PT Including Holidays

#### CLASSIC ASSIST

Manage FIT & Group Bookings Design Custom Proposal Itineraries Manage private-label profiles <u>classicvacations.com/travel-agent</u>

#### TRAVEL PROTECTION

To learn more about our industry leading Travel Protection Plans <u>http://bit.ly/3iD89wJ</u>

#### MINOR CHANGES

To change seat assignments, add FF #'s, confirm bedding requests, add or revise transfers, or note other special requests E: <u>minorchanges@classicvacations.com</u>

#### TOURS & ACTIVITIES

To add tours & activities email us at: toursandactivities@classivacations.com



## Earn points with every FIT booking

#### 2023 Virtual Retail Gift Card Every 200 points earns you a **\$75 Gift**

Card Requirements:

- A minimum of 200 eligible points in your 2023 points account
- Submit a VRGC Redemption Form
- Include your personal W9
- Agency Owner or Manager approval

VRGC requests are processed on the last Friday of each month.

Recipients will receive an email the first week of the following month. The email will contain a link to choose your Virtual Retail Gift Card(s).

#### Choose your VRGC.

You may split your gift card value among two or more gift cards. You will have options like *Disney Store, Amazon, Sephora, Safeway, Starbucks, Target*, and many more!

#### Click here to Check your Points

#### 2023 Travel and Explore Every 200 points earns you a **\$150 Travel Credit**

Requirements:

- A minimum of 200 eligible points
- Make your booking with Classic Vacations
- Pay Deposit and Final by due dates
- Submit a Travel Redemption Form
- Agency Owner or Manager approval

Submit your travel redemption at least 30 days prior to departure.

Recipients will receive an email receipt upon submission. Agency Owner/Manager will receive an email to approve.

Points are redeemed and applied to your booking 2 to 3 days prior to departure as a refund.

No travel blackout dates! Travel to any of Classic Vacations destinations. Use your Rewards towards Air Only, Hotel Only, Package, Car or Tours. Book online or call 800-221-3949 (choose 1 than 3 at prompt). Pay the NET due only (no commission).

**Virtual Retail Gift Card:** Every Classic booking that travels between January 1, 2023 and December 31, 2023 are eligible toward 2023 Gift Card redemption. A maximum of 1200 Royalty Points are allowed for redemption per calendar year. Your 2022 Royalty Points may not be combined for gift card redemption. Only U.S.-based agents qualify for gift card redemption. Group points are eligible for Travel redemption and may not redeemed for a VRGC. 2023 Points towards VRGC expire 2.28.24 remaining points may be used for Travel, see below.

**Travel:** Points may only be used on Advisors' personal travel with Classic Vacations. Payment in full is required. The \$29 minimum payment is non-refundable. Points cannot be used for minimum payment or processing fees. Points are applied just prior to travel date as a refund. Points applied to the booking are non-refundable. Points may not be applied to canceled or past travel bookings. 2021 Points expire March 24, 2023. 2022 Points expire March 22, 2024. 2023 Points expire March 21, 2025.

Visit our Instagram featuring Travel Advisors Royalty Rewards in action: #weareclassicvacations

See complete list of Terms and Conditions: www.classicvacations.com

Contact: <a href="mailto:points@classicvacations.com">points@classicvacations.com</a>

# THE ST. REGIS BORA BORA WEDDINGS

Let the first day of your lives together begin in exotic French Polynesia. The St. Regis Bora Bora Resort offers breathtaking wedding venues with a range of tailored amenities to enhance your special day. The full-time Wedding Planner will ensure that your special day is absolutely flawless, helping you choose your ceremony and reception locations and offering bespoke options to create a unique and personalized experience.





# SAYIDOIN PARADISE

Groups by Classic presents our exclusive Say I Do In Paradise campaign with the St. Regis Bora Bora.

The WEDDING COUPLE can earn up to \$1,000 USD credit toward their Destination Wedding Airfare! If you would like to qualify, you can book a Destination Wedding with the St. Regis Bora Bora by December 31, 2023, and have 75 room nights materialized.

View details and customize the Say I Do Flyer

DOWNLOAD SAY I DO FLYER

## PARTNER OF THE MONTH 2023

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# CONTACT US 1.800.221.3949



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