



A GUIDE TO PRIVATE AIR CHARTER FOR

MICE

CHARTERS 101

Why MICE planners choose charters and options by group size.

PLANNERS CHECKLIST

Whether you're coordinating your first charter or managing a complex series of flights, this checklist helps ensure nothing slips through the cracks.

EXCLUSIVE PARTNERSHIPS

Tap into exclusive options and savings through one of our partner offerings.

WELCOME ABOARD.

Private jet charter isn't just for CEOs and celebrities—it's a game-changer for MICE professionals looking to create seamless, high-impact experiences. Whether you're planning an incentive trip to the tropics, a leadership summit in the mountains, or a cross-regional workshop, chartering lifts the limits.

WHO THIS GUIDE IS FOR

- Corporate Meeting Planners
- Incentive Travel Coordinators
- Conference and Trade Show Organizers
- Luxury Travel Advisors
- DMCs & Tour Operators

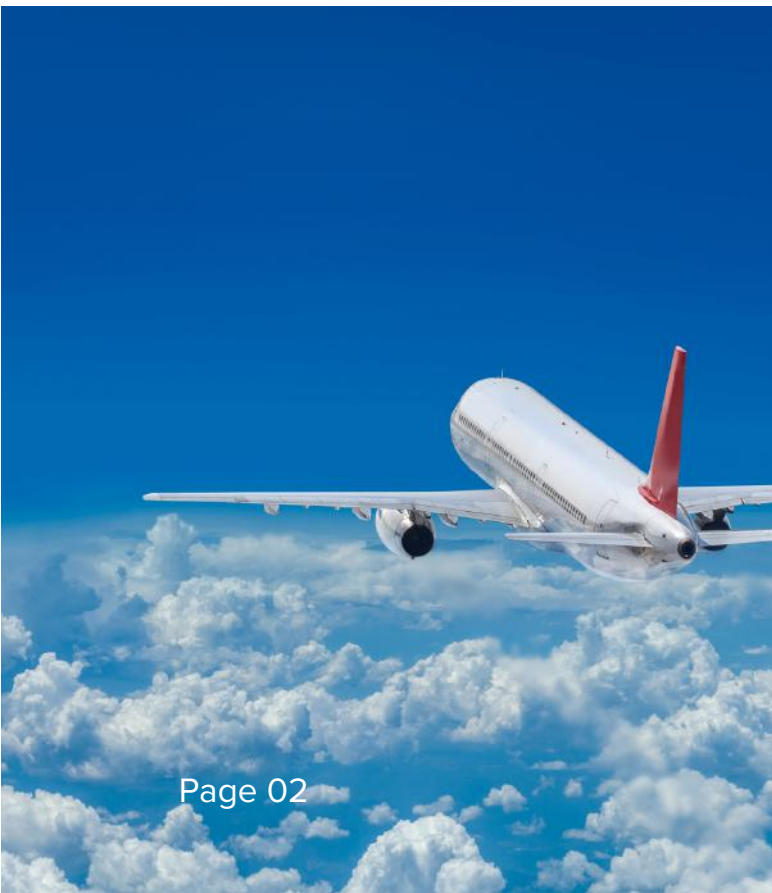
If you're involved in curating high-value experiences for clients, teams, or partners—this guide was made for you.

PLANNING

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MICE

— Planning

WHY MICE PLANNERS CHOOSE CHARTER

PRIVATE CHARTER SIMPLIFIES EVERYTHING.

From navigating last-minute changes to coordinating coast-to-coast conferences, the logistics of MICE travel demand flexibility, speed, and service. For planners under pressure, private air charter offers more than a lift—it delivers a strategic advantage.

Whether you're flying 20 team members or 200 executives, ACC Aviation ensures the travel experience mirrors the excellence of the event itself. Our custom charter solutions eliminate the traditional travel pain points while enhancing every step of the journey—from the first airport transfer to the final landing.

It's not just about getting there—it's about arriving ready, refreshed, and impressed.

MICE

— Planning



BENEFITS OF CHARTER

ACCESS

Reach exclusive destinations that commercial airlines can't touch, with direct flights to luxury and remote venues.

SIMPLICITY

Eliminate connections, delays, and baggage hassles by keeping your group on a unified, stress-free itinerary.

CONTROL

Set your own schedule—no need to work around airline availability or fixed departure times.

EXPERIENCE

Deliver luxury from the start with curated catering, branded touches, and seamless ground transfers.

BUILD IT INTO YOUR OFFERING

Already managing end-to-end programs for clients? You can position private air charter as part of your service suite. Include charter travel in your event proposals, and once you have a trip request, ACC Aviation will step in to arrange the flights. You maintain control of the client relationship—we deliver the seamless air experience.

LET'S WORK TOGETHER

CHARTERING 101

WHAT TO EXPECT IF YOU'VE NEVER CHARTERED

1 Submit a Trip Request: Share your dates, destinations, and preferences—even if you don't have a confirmed passenger count yet. We can provide multiple options based on estimated group size and refine the details as your attendee list firms up.

2 Receive a Tailored Quote: Options are matched to your needs, including flight time, aircraft types, and pricing.

Additional factors that can affect your quote include in-flight WiFi availability, whether the flight requires fuel stops versus a direct route, and the type of seating configuration—VIP seating, business-class style, or standard economy layout. These customizations can elevate the experience and impact the final cost.



3 Confirm Your Charter: Sign off, make a deposit, and receive flight details.

4 Fly with Confidence: We handle the rest—from logistics to in-flight service coordination.

CHARTER OPTIONS BY GROUP SIZE

- **Light Regional Jets (20–30 seats):** Ideal for incentive travel and regional retreats.
- **Mid-Size Aircraft (50–60 seats):** Perfect for nationwide meetings or sports incentive programs.
- **Large Aircraft (100+ seats):** Company-wide rollouts, international conferences, or product launches.

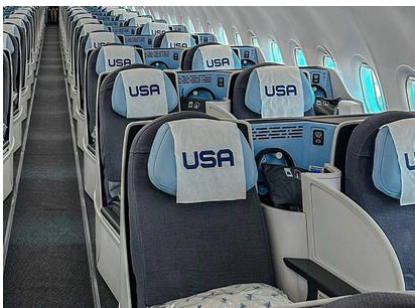
Cost is quoted per aircraft, not per seat—allowing better budget control and the ability to scale with ease. ACC can even assist with multi-flight bookings across several cities, offering volume savings and concierge-level coordination.

MICE

— Planning

FOR THE MICE PRO WHO'S BEEN HERE BEFORE

YOU KNOW THE GAME—AND YOU'RE LOOKING FOR A PARTNER WHO RAISES IT.



Dedicated MICE Account Managers: We understand your world. You'll never speak to a generalist.

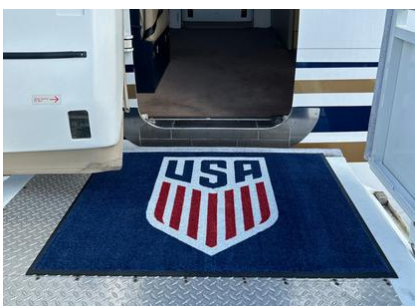
Vetted Global Network: Every operator is safety-audited and performance-verified.



Co-Branded & White-Label Opportunities: Fly under your brand or ours—whatever fits your program best. You can even position private air charter as part of your full-service offering to clients. Simply include it in your proposal or program options, and when you're ready to arrange a flight, our team steps in. We'll handle the logistics and delivery—you maintain the client relationship and provide a seamless, elevated experience.



Sustainability Options: Offset your carbon footprint with verified programs.



Case Studies on Request: From tech summits to luxury retreats, we've seen it all and flown it all.

[LET'S GET STARTED](#)

MICE

— Featured Places

UNLOCK VENUES, NOT JUST DESTINATIONS



***FLY DIRECTLY TO
REMOTE OR EXCLUSIVE
LOCATIONS
INACCESSIBLE VIA
COMMERCIAL ROUTES***

Places like Blackberry Mountain in Tennessee, The Resort at Paws Up in Montana, or Necker Island in the British Virgin Islands.

These are venues commercial flights can't

reach directly, but private charter makes effortless.

In the world of high-impact meetings and incentive programs, location is everything—and the most remarkable venues are often the least accessible. Private charter opens the door to luxury ranches, secluded beachfront resorts, island takeovers, and mountaintop lodges without the need for multiple flight legs or long ground transfers.

TROPICAL INCENTIVES JUST 3 HOURS FROM NYC

NASSAU, BAHAMAS

Nassau offers stunning beaches, luxury resorts like Baha Mar and The Ocean Club, and a vibrant culinary scene perfect for incentive groups. With private charter, your team can skip the long customs queues and land via FBO with fast-track service. Pair it with oceanfront suites, snorkeling excursions, and hosted sunset dinners on a private beach.

Perfect For: Incentive trips, client appreciation weekends, wellness retreats

Group Size Sweet Spot: 30–60 passengers

Charter From: Miami, New York, Dallas, Atlanta



REMOTE, REWARDING, AND COMPLETELY OFF-GRID

BIG SKY, MONTANA

This hidden gem delivers fresh air, breathtaking scenery, and world-class luxury lodges like Montage Big Sky. Perfect for executive retreats or high-level strategy summits, it's a destination that demands private air access. Commercial flights mean multiple stops—private charter gets your group straight to the mountains.

Perfect For: Executive retreats, board meetings, off-site planning sessions

Group Size Sweet Spot: 20–40 passengers

Charter From: San Francisco, Chicago, Denver, Houston



MICE

Featured Places

DESERT LUXURY MEETS YEAR- ROUND SUNSHINE

SCOTTSDALE, ARIZONA

With its five-star resorts, top-tier golf, and wellness offerings, Scottsdale is a favorite for corporate retreats and client events. Pair it with Sedona day trips or hot air balloon excursions. Scottsdale Airport makes private jet arrivals easy and convenient, skipping the congestion of Phoenix Sky Harbor.

Perfect For: Corporate incentive travel, wellness retreats, product launches

Group Size Sweet Spot: 30–80 passengers

Charter From: Los Angeles, Dallas, Seattle, Kansas City



MICE

Partnerships

EXCLUSIVE PARTNERSHIPS THAT ELEVATE EVERY ITINERARY

PROUD PARTNERS

Through our strategic alliances with leading hotels and destination marketing organizations, ACC Aviation unlocks preferred rates, VIP access, and bespoke experiences tailored to our clients' needs.

These partnerships aren't just perks—they're purposeful relationships that streamline logistics, enhance value, and deliver meaningful advantages, especially for MICE planners seeking elevated group travel experiences.

MICE

Partnerships



OPAL Collection

A premier portfolio of luxury coastal resorts, the OPAL Collection offers our clients privileged access to upscale accommodations and curated experiences across iconic destinations along the Eastern Seaboard.



Visit Amelia Island

As the official tourism authority, Visit Amelia Island collaborates with us to enhance group travel and event planning, offering insider access and local expertise to create seamless, memorable experiences.



THE RITZ-CARLTON®

The Ritz-Carlton, Amelia Island

An oceanfront sanctuary of elegance, The Ritz-Carlton, Amelia Island delivers refined Southern hospitality, with exclusive offers for our clients seeking luxurious stays during destination events and retreats.



CORINTHIAN

Corinthian Sports

A UK-based premium event hospitality provider, Corinthian Sports partners with us to deliver VIP access to iconic global events—ideal for incentive travel and high-touch client entertainment.

MICE

CLIENT HIGHLIGHT

A global fintech company needed to bring over 150 employees from five cities to Salt Lake City for a corporate workshop. ACC Aviation coordinated synchronized departures from all five hubs using mid-size aircraft, ensuring everyone arrived within 30 minutes of each other. Luggage? Handled. Catering? Customized. The result? A workshop that started on-time, stress-free, and with a wow factor that extended from tarmac to meeting room.

[REQUEST A QUOTE](#)



FAQs

CAN WE CHARTER FROM MULTIPLE CITIES?

Yes. We can stage aircraft from several locations to converge at your destination.

CAN WE BRAND THE AIRCRAFT?

Absolutely. Exterior livery, interior signage, gift bags, catering—customization is our forte.

WHAT IF OUR SCHEDULE CHANGES?

Your account manager is on call and can quickly adjust the plan.

CAN WE EXPEDITE CUSTOMS?

Yes, through private terminals (FBOs), customs clearance is often much faster and more discreet.

HOW IS PAYMENT STRUCTURED?

Typically a deposit is required on confirmation, with balance due before departure. Terms vary by operator and destination.

IS THERE A COST BENEFIT TO BOOKING MULTIPLE TRIPS AT ONCE?

Yes. If you're booking charter flights for multiple clients or events at the same time, we can often offer exclusive volume discounts and preferred pricing. You can choose to pass those savings directly to your clients or keep it as a value-add for your business.

UNDERSTANDING COSTS

- Pricing is per aircraft, not per person—great for cost control and budget predictability.
- Influencing factors include route, flight duration, airport fees, and aircraft availability.
- Need a per-person breakdown for client billing? We'll provide that, too.

PLANNER'S CHECKLIST



GETTING IT RIGHT FROM REQUEST TO RUNWAY

Having the right partner makes all the difference. Use this checklist to streamline conversations and elevate execution—before you ever hit the runway.

TRIP PLANNING ESSENTIALS:

- ✓ Estimated dates and locations (departure + destination)
- ✓ Estimated group size (exact numbers can follow)
- ✓ Preferred departure times and windows
- ✓ VIPs or speakers with specific travel needs
- ✓ Ground transportation requirements (both ends)
- ✓ Destination requirements (customs, permits, etc.)

AIRCRAFT PREFERENCES:

- ✓ Cabin type (VIP layout, business class style, or economy)
- ✓ Need for WiFi or onboard tech?
- ✓ Catering or dietary accommodations
- ✓ Space for branding, signage, or amenities

PRO TIPS FROM THE ACC TEAM:

- ★ Booking multiple charters? Ask about volume pricing.
- ★ Final numbers fluctuate? Lock in aircraft early with flexibility built in.
- ★ Flying from multiple hubs? We'll coordinate flight schedules to arrive as closely as possible to your program's timing.
- ★ Special occasion or high-profile guests? Let us tailor a luxury experience.

QUESTIONS TO ASK WHEN COMPARING BROKERS:

- Are they a WYVERN-registered or third-party-audited broker?
- Do they provide a single point of contact for your charter?
- What's their response time for changes or last-minute updates?
- Can they provide case studies or references for similar MICE programs?
- Are quotes transparent, with no hidden repositioning or airport fees?



READY TO TAKE OFF?

Our MICE team is ready to build your custom charter solution. Whether you're just curious or planning your 20th event, we'll meet you where you are.

REQUEST A QUOTE

About ACC Aviation

With over 20 years of experience and a global team of aviation experts, ACC Aviation is a trusted partner in private air charter for the world's leading companies and travel curators.

