



HLB Life Science

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Investor Relation 2024

Mar 2024

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Company Overview

Vision & Mission



Vision

No.1 Cancer-specialized company through achieving 5 global L/O deals by 2030



Mission

Human Life Better



Core Values

Concentration, Challenge, Communication, Collaboration, Change, Creation



HLB has acquired excellent pharmaceutical & biotechnology professionals and established a global network in the drug development. We are ready to grow into the leading new drug development company based on the 'Global Integrated New Drug Development Platform'

Date of Establishment	July 24, 1998	Sales Revenue	97.990 billion won ('23)	Number of Employees	153
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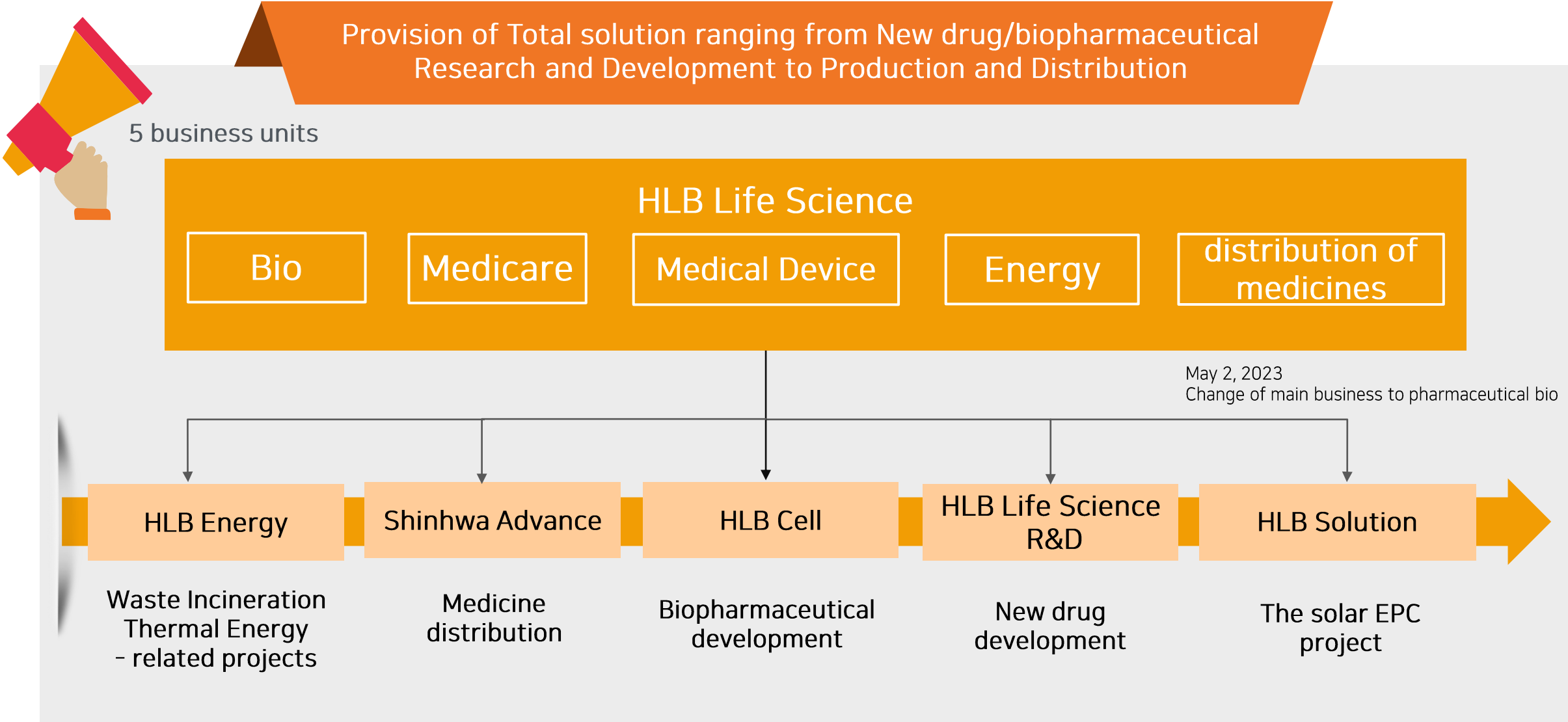
1998~2018

- 1998. Establishment of Energy Solutions Co., Ltd.
- 2008. Listing on KOSDAQ
- 2015. Change of company name ; HLB Life Science Co., Ltd.
Approval of Phase 3 for Rivoceranib in Gastric cancer (progressive or metastatic gastric cancer)
- 2016. Stake Acquisition of Shinhwa Advance, Co., Ltd.
Approval of Phase 1 for Rivoceranib in Gastric cancer (for standard therapy failure and unresectable progressive recurrent gastric cancer)
- 2017. Approval of Phase 2 for Rivoceranib in Colon cancer (for metastatic colorectal cancer)
Approval of Phase 3 for Rivoceranib in Gastric cancer (optimal supportive therapy for progressive or metastatic gastric cancer)
- 2018. Acquisition of exclusive domestic license for Rivoceranib and partial profit rights in Japan/Europe.
Stake Acquisition of Life River Co., Ltd. (Present, HLB Cell)
Approval of Phase 1/2a for combination therapy of Rivoceranib+Paclitaxel (for progressive gastric cancer or gastroesophageal joint cancer) /
Approval of Bio-artificial liver

Date of Establishment	July 24, 1998	Sales Revenue	99.591 billion won ('23)	Number of Employees	153
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2019~2023

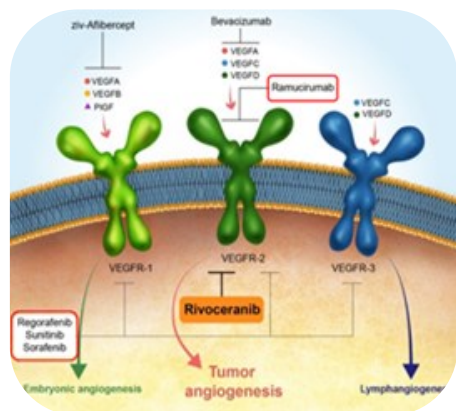
- 2019. Change of Headquarter location (Pangyo, Gyeonggi-do)
Approval of Phase 2 for Rivoceranib in Adenoid cystic carcinoma (Reoccurring or metastatic adenoid cystic carcinoma)
- 2020. [Exclusive Licensing in Korean for Pyrotinib](#) / Change of Headquarter location (Dongtan, Hwaseong, Gyeonggi-do)
Approval of Phase 3 for Pyrotinib in non-small cell lung cancer / Approval of Phase 3 for Rivoceranib/Camrelizumab in Hepatocellular carcinoma
Approval of Phase 1b/2 for the combination of Rivoceranib or Rivoceranib/Trifluridine/Tipiracil in Colorectal cancer)
- 2021. Establishment of HLB Life Sciences R&D New Drug Research Institute
Approval of Phase 2 for Rivoceranib/Camrelizumab in Primary gastric cancer
- 2022. [HLB Life Science R&D Spin-Off, Exclusive Licensing for a New Anticancer Drug Technology from LSK NRDO → G2M inhibitor AIM M&A, Transfer to Medicare Division](#)
Approval of Pyrotinib as an orphan drug in non-small cell lung cancer, Clinical approval of Rivoceranib for canine anticancer drugs
- 2023. [Exclusive Licensing for the New Anticancer Drug Technology from LDC \(German\) → CDK inhibitor Rivoceranib - Application of U.S. NDA \(Liver cancer\), Acquisition of conditional NDA in Korea \(adenoid cystic carcinoma\)](#)
Approval of Phase 3 for Pyrotinib in Breast cancer



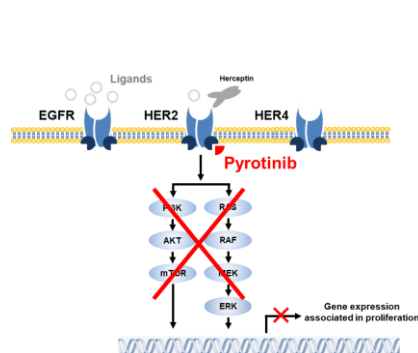
HLB Life Science R&D Platform

HLB Life Science R&D Platform

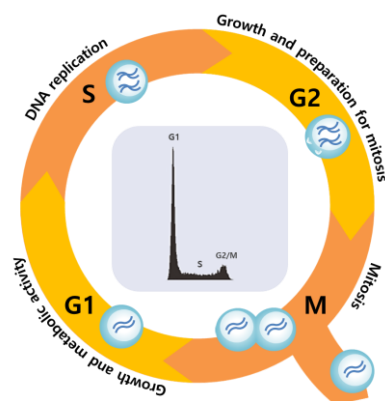
Rivoceranib VEGFR-2 Inhibitor



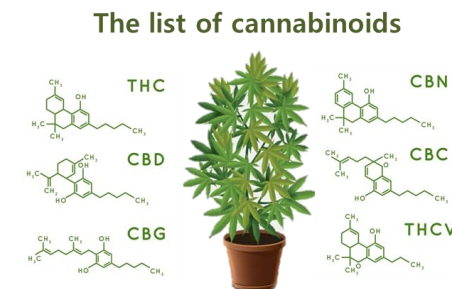
Pyrotinib EGFR/HER2/HER4 Inhibitor



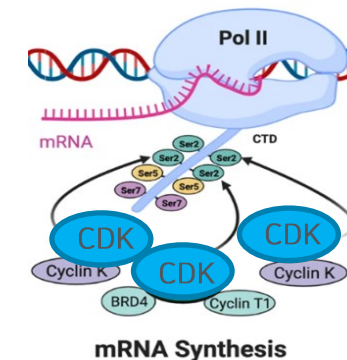
HLS221-N01 G2M Inhibitor



HLS231-N01 Cannabinoids



HLS232-N01 CDK inhibitor



Rivoceranib inhibits tumor growth by selectively blocking signaling of the VEGF Receptor-2, limiting new blood vessel formation (angiogenesis)

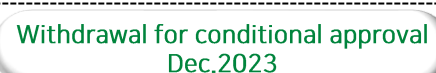
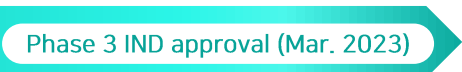
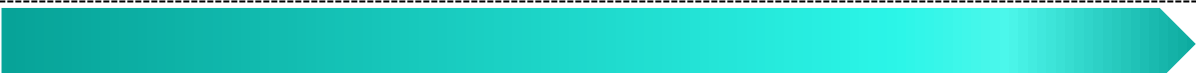
Pyrotinib is an irreversible dual pan-ErbB receptor tyrosine kinase inhibitor developed for the treatment of HER2-positive advanced solid tumors

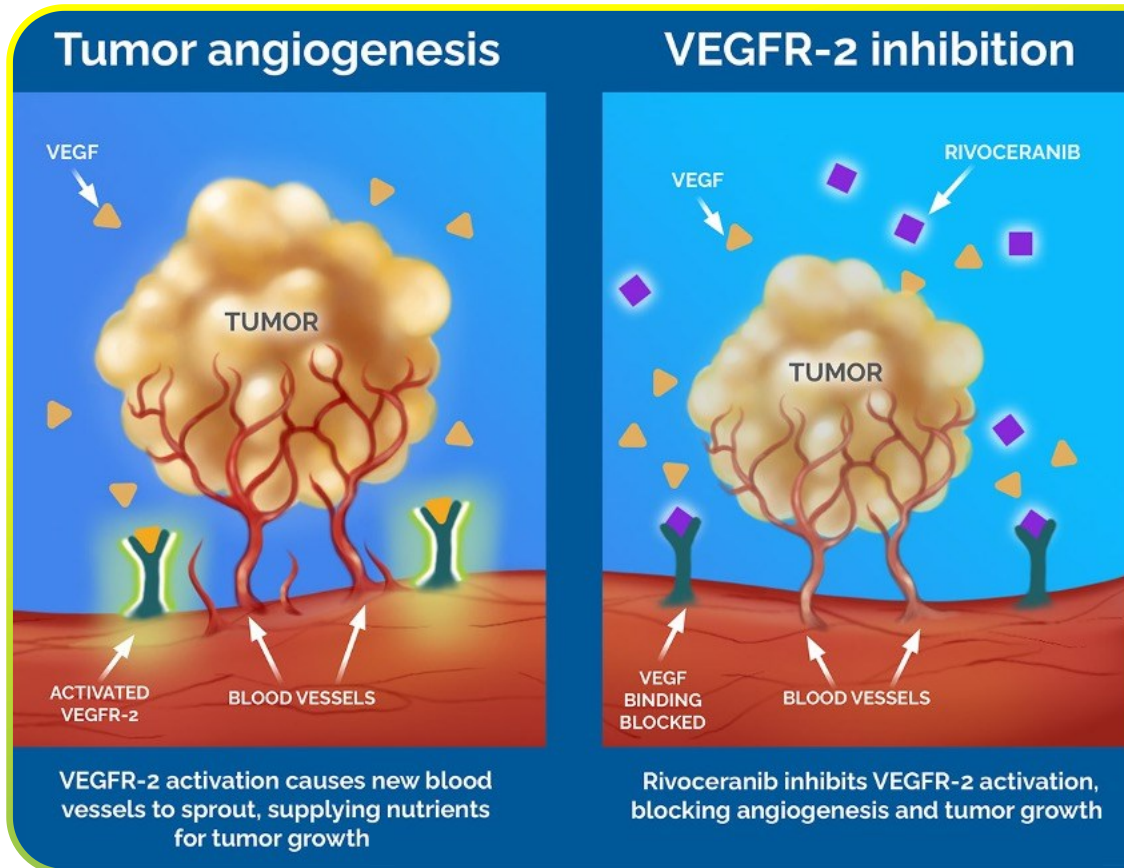
G2M inhibitor interferes with the progression of G2 ► M stage during the cell division cycle (inhibiting the growth of cancer cells and inducing death)

Cannabinoids have anticancer properties, which can improve cancer therapy. This project determines the potential utility of cannabinoids in the treatment of cancer

CDK is Ser/Thr protein kinases that regulate transcription and co-transcriptional processes through the activation of RNA Polymerase II

Pipeline Status

Project	Indication	Exploration	Preclinical	Phase 1	Phase2	Phase 3	Approved
Rivoceranib	 Liver cancer (1 st Line, Camrelizumab combination)						
	 Gastric cancer (1 st Line, Camrelizumab combination)						
	 Gastric cancer (2 nd Line, Paclitaxel combination)						
	 Gastric cancer (3 rd Line, Mono)						
	 Adenoid cystic carcinoma (1 st Line, Mono)						
	 Colorectal cancer (3 RD Line, Capecitabine combination)						
	 Canine solid Tumor						
Pyrotinib	 Metastatic breast cancer						
	 Non-small cell lung cancer						
G2M Inhibitor	 Solid Tumor						
CBD Derivatives	 Solid Tumor						 
CDK Inhibitor	 Solid Tumor						 
Medicinal cannabis	 Epilepsy						



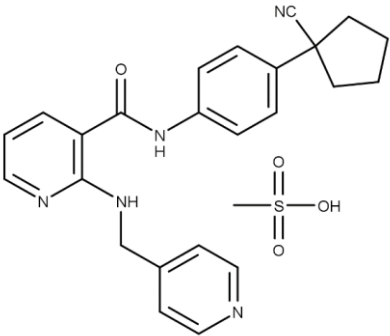
Angiogenesis is a hallmark of tumor development ¹

- Tumor releases vascular endothelial growth factor (VEGF)
- VEGF binds to VEGF receptors on existing blood vessels
- New blood vessels sprout
- Nutrients are supplied to tumor, allowing for rapid growth

Sources: Feng G, Chun Y. Current Cancer Drug Targets. Anti-VEGF/VEGFR2 Monoclonal Antibodies and their Combinations with PD-1/PD-L1 Inhibitors in Clinic. Volume 20, Issue 1, 2020. DOI : 10.2174/1568009619666191114110359

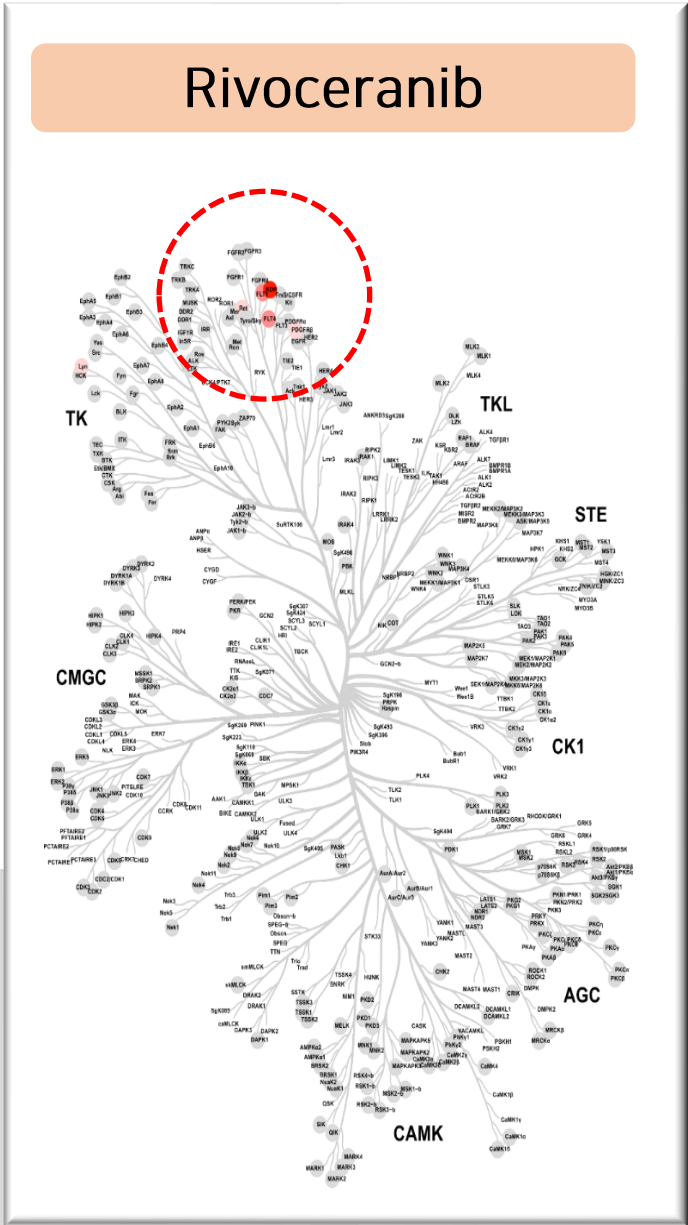
Rivoceranib: Potent & Selective on clinically validated target, VEGFR2

HLBHLB Life Science

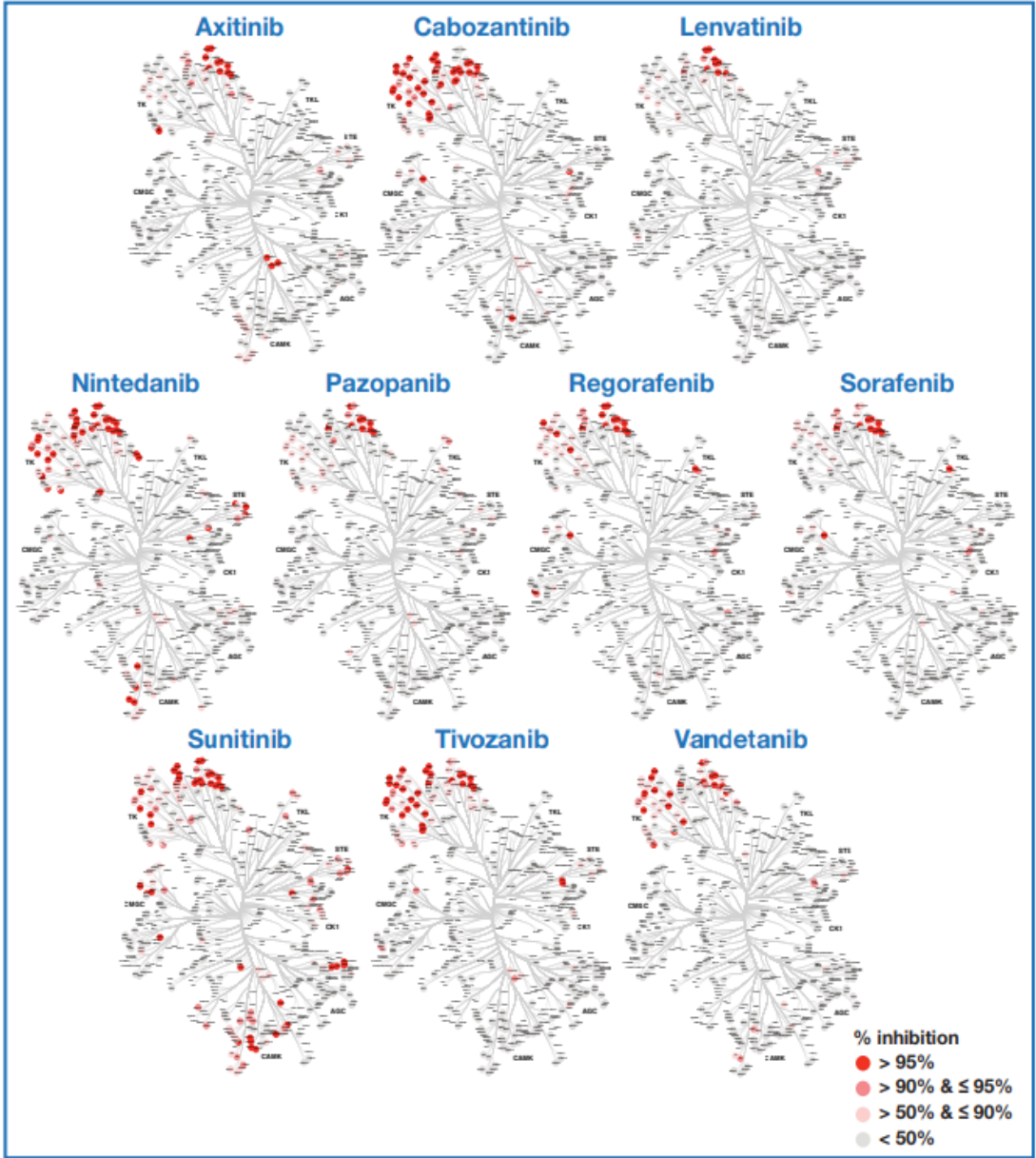


“ Rivoceranib inhibits ”
tumor growth by
selectively blocking
signaling of the VEGFR2,
limiting new blood vessel
formation (angiogenesis)

Best-in-Class
Anti-cancer Drug



VS



Rivoceranib: Development Status

- ✓ Phase 3 completion in gastric cancer (2020)
- ✓ NDA submission in AAC (2023, Korea)
- ✓ Liver Cancer NDA Application (2023, US)

✓ Optimized efficacy/toxicity
(Best-in-Class)

✓ Value generation through
indication Expansion

Rivoceranib

- ✓ Orphan drug designation
(GC: US/EU/KR, ACC: US/KR)

- ✓ First Approval in China (2014)
- ✓ Sales in 2021: US\$505M¹

Ref 1. Hengrui 2021 Annual Report

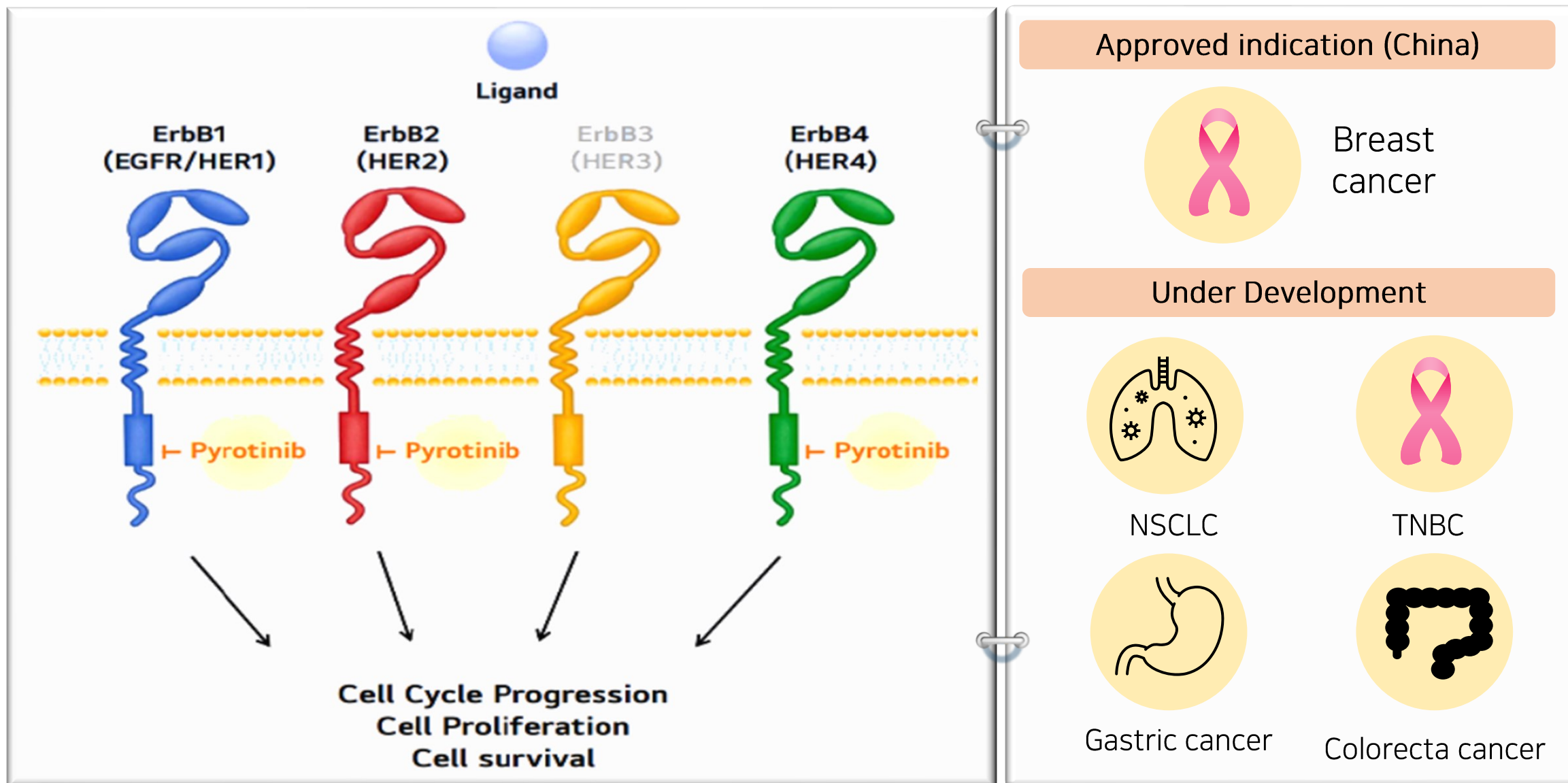
- ✓ Market expansion through combination
prescriptions in China
Expected US\$11.4B in 2024²

Ref 2. Datamonitor Healthcare, 2017

Future Plan

- Promotion of New Drug Approval in Korea market
- Global market entry and visualizing product sales by alliance with HLB Life Science affiliates or partners
- Indication expansion based on the medical unmet needs (e.g : Combination therapy research etc.)

Pyrotinib : EGFR/HER2/HER4 inhibitor



Pyrotinib: Development Status

“ First approval in China in 2018 → Introduction of exclusive Korean license in 2020 ”

- ✓ Conditional approval of HER2-positive Breast cancer (2018, Jiangsu Pharmaceuticals, China)
→ Approval completion in 2020
- ✓ Global sales in 2021: US\$1.0B¹

Ref 1. <https://dataintel.com/report/pyrotinib-market>

- ✓ Approval of Phase 3 clinical trial IND for HER2-positive breast cancer (March 2023, Korea)

- ✓ Phase 3 clinical trial for Non-small cell lung cancer
 - Orphan drug Designation in Development stage (Korea)
 - Currently conducting global clinical trials in collaboration with Jiangsu Pharmaceuticals

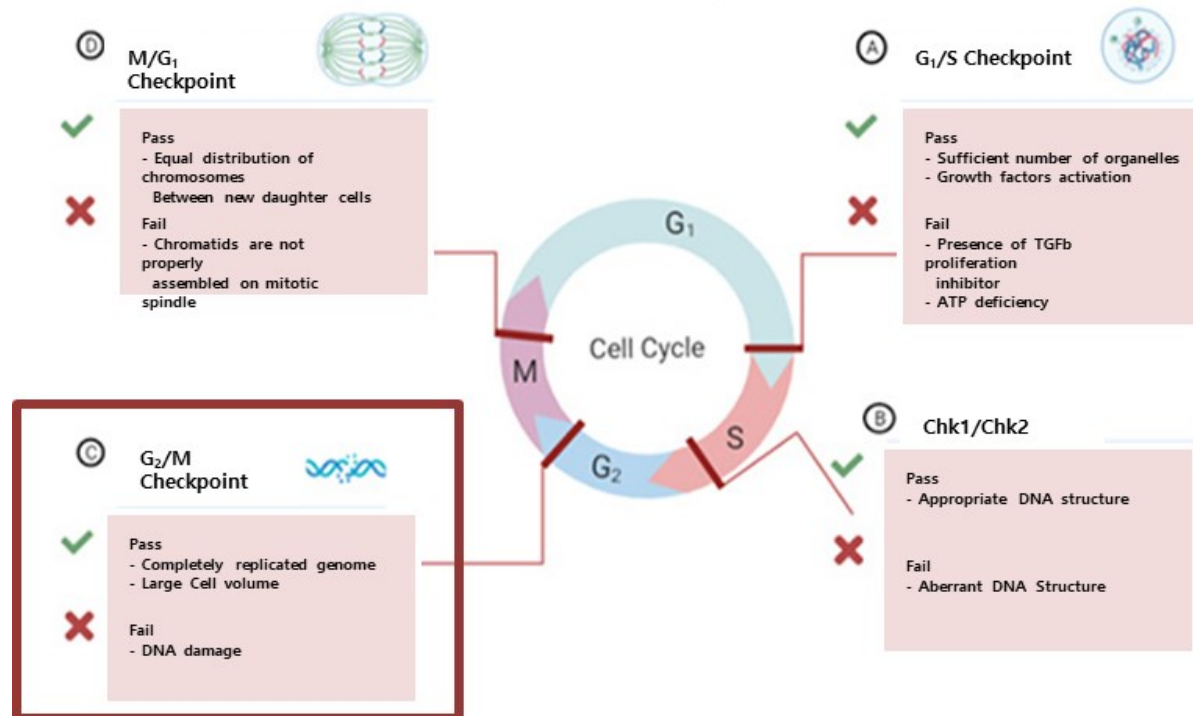
- ✓ Planning to confirm the Anticancer effect through various solid cancers and combination prescription



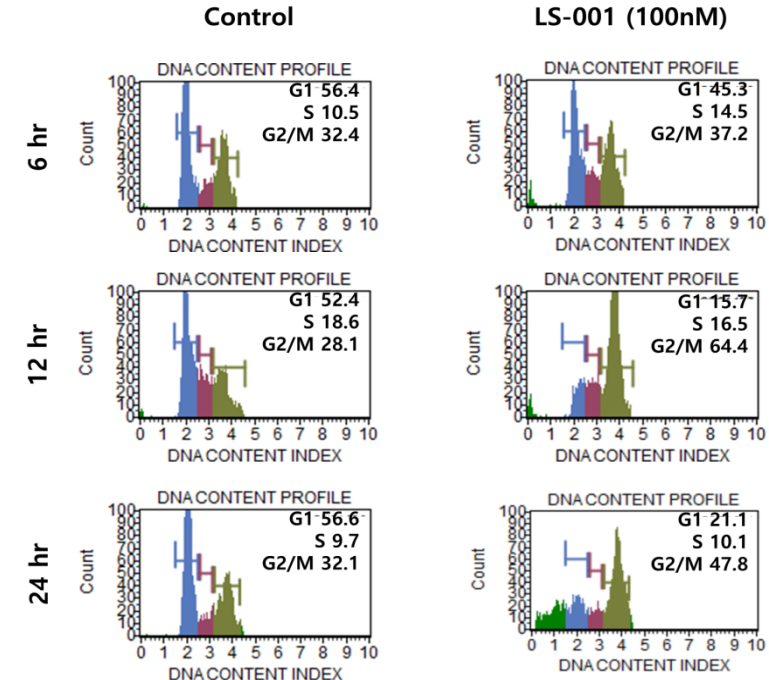
Pyrotinib

G2M Inhibitor (New Anticancer Drug)

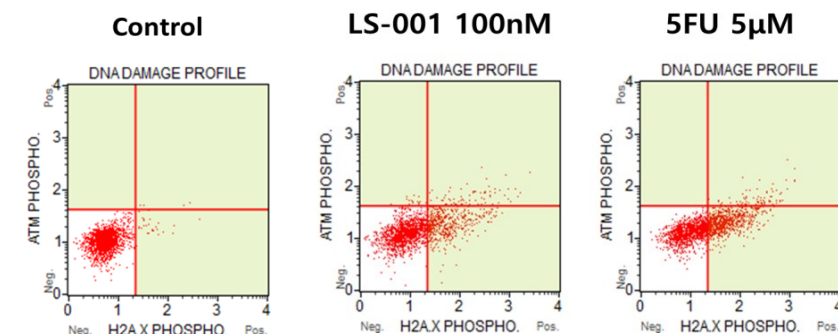
- Cell cycle is the lifetime of a mother cell from its division into two daughter cells until it passes on genetic materials
- Cell division progresses through a cycle of 4 phases (G1 → S → G2 → M) repeating itself.
- Cell division is activated in cancer cells
- A G2M inhibitor inhibits the growth of cancer cells and induces apoptosis by interfering with the progression from the G2 to M phase in the cell division cycle



G2M Cell Cycle Arrest



Apoptosis Assessment



Colony formation Assay in Colon cancer cells

Compound

HCT116

RKO

Control

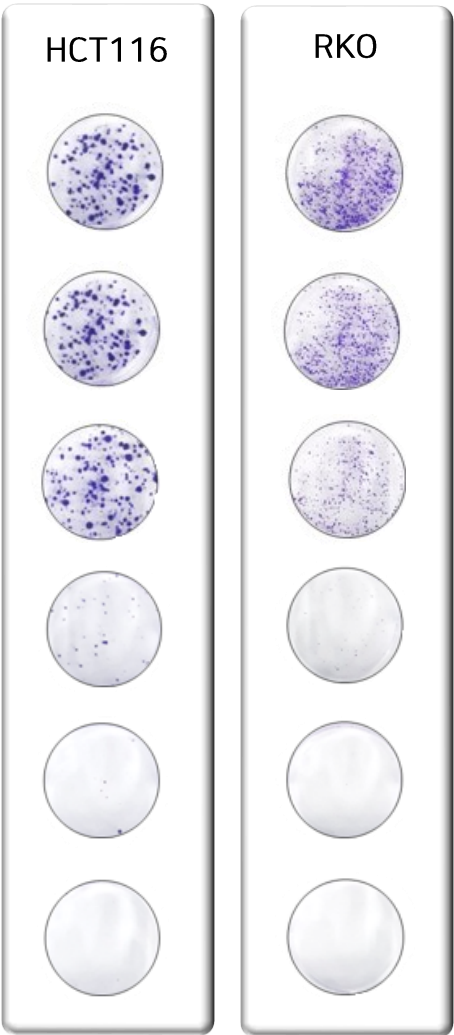
6.25 nM

12.5 nM

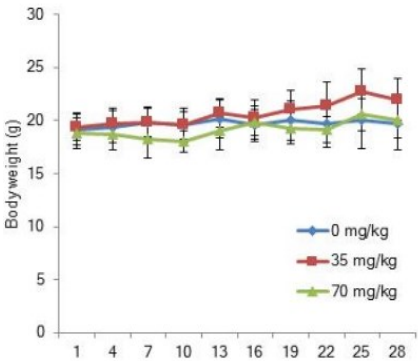
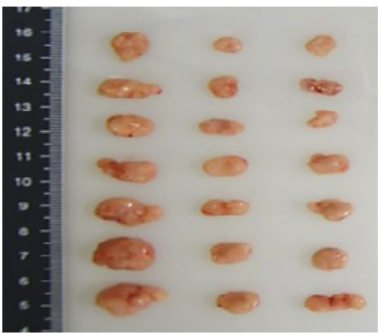
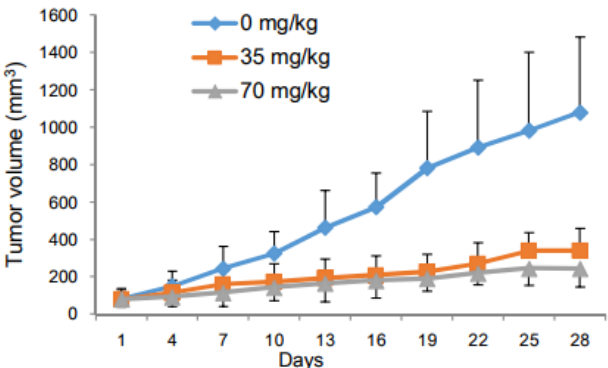
25 nM

50 nM

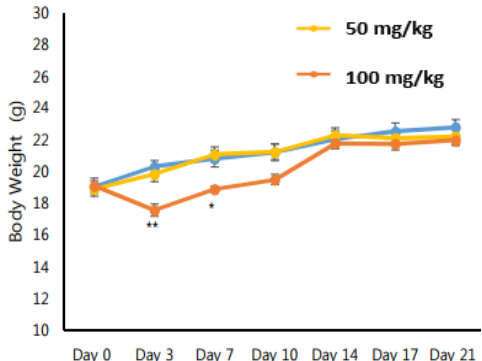
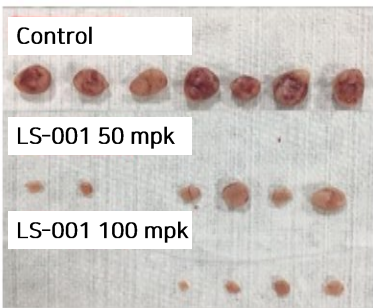
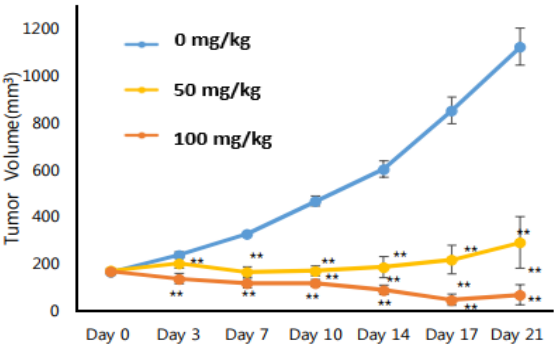
100 nM



Anticancer efficacy in colon cancer cell transplantation Xenograft model



Anticancer efficacy in blood cancer cell transplantation Xenograft model

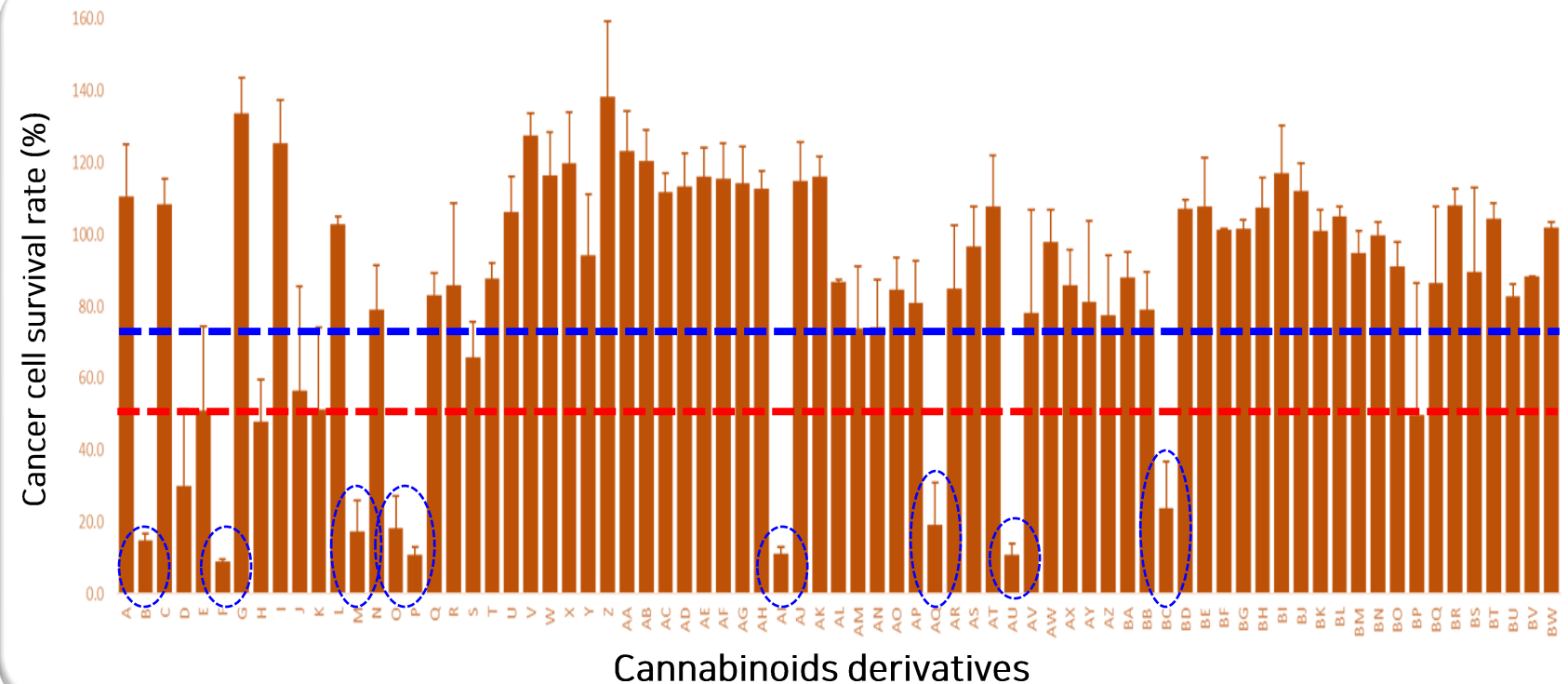
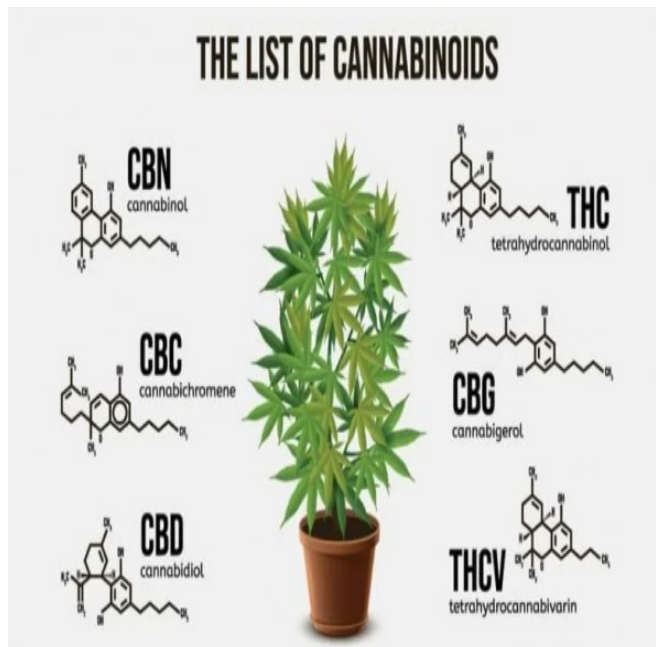
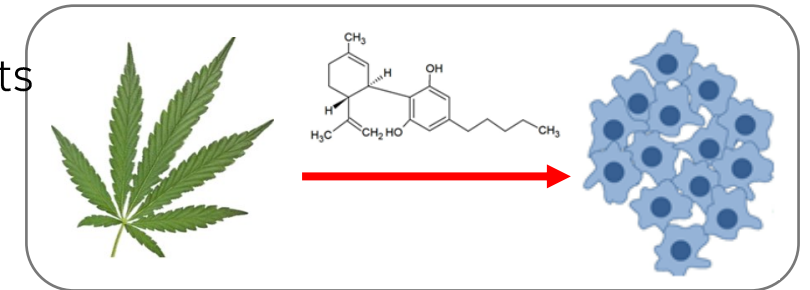


Cannabinoids derivatives



Cannabinoids have been extensively studied for their potential anticancer effects and symptom management in cancer patients.

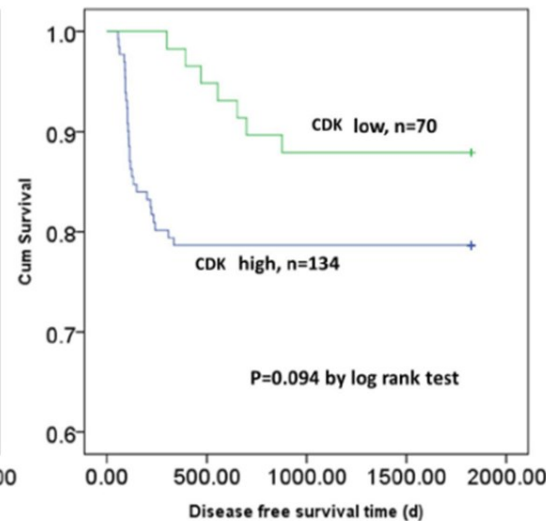
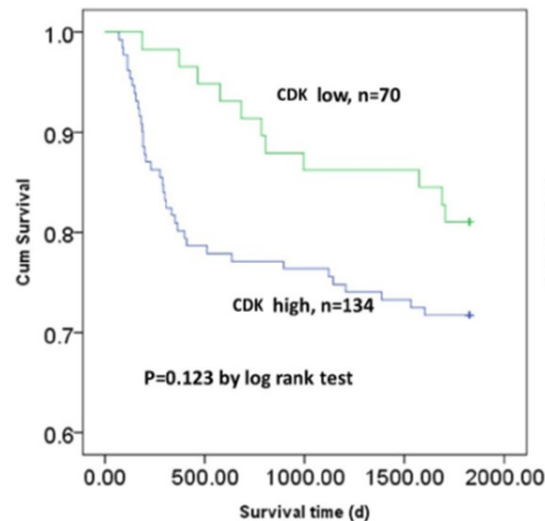
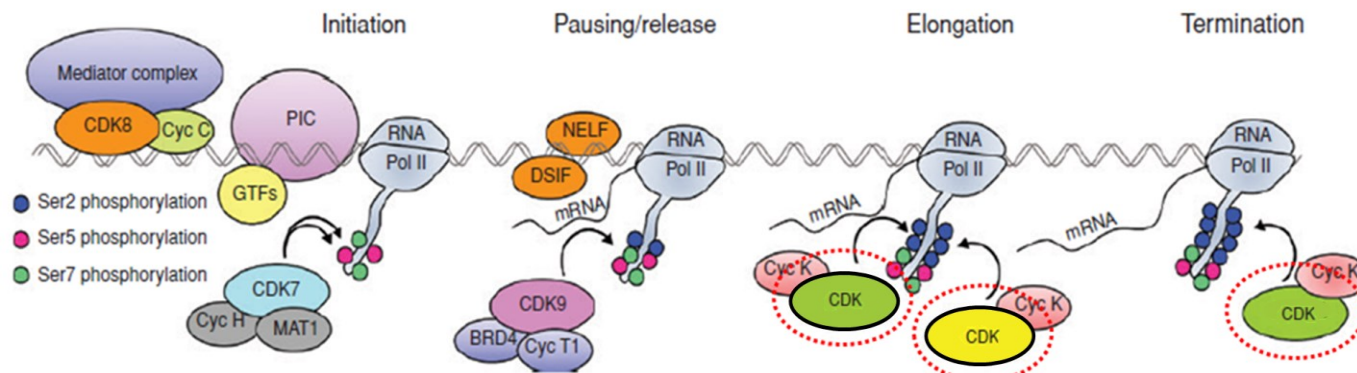
→ Screening underway of cannabinoids and their derivatives against cancer



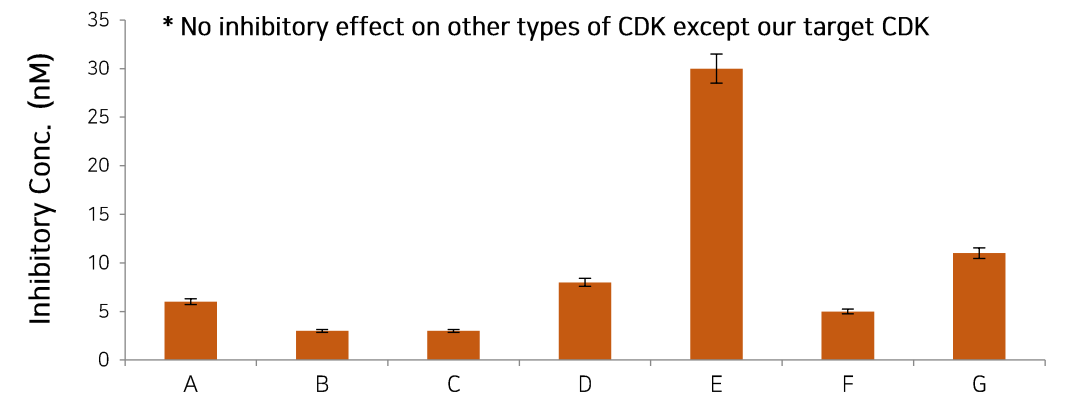
Newly Introduced Anticancer Drug

First-in-Class
Anti-cancer drug
Licensing
(Aug 2023)

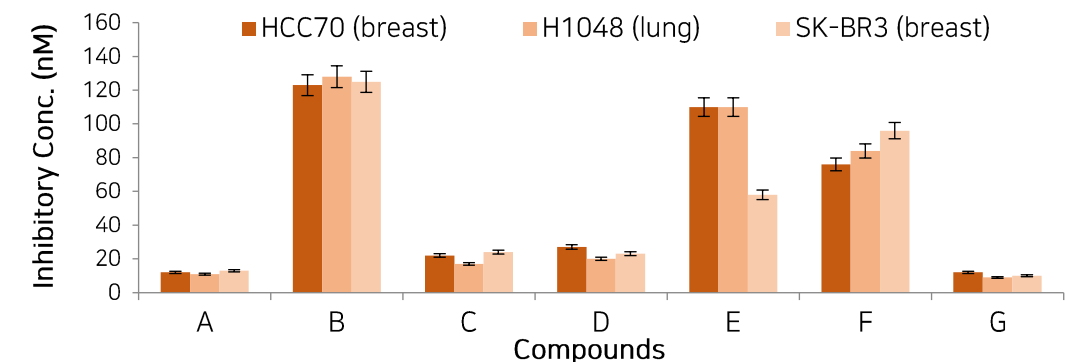
- First-in-Class Anti-cancer Drug from LDC
 - Induction of cell damage by blocking self-repair mechanisms of cancer cells
- Development underway; in pursuit of global development and licensing out



CDK Selectivity



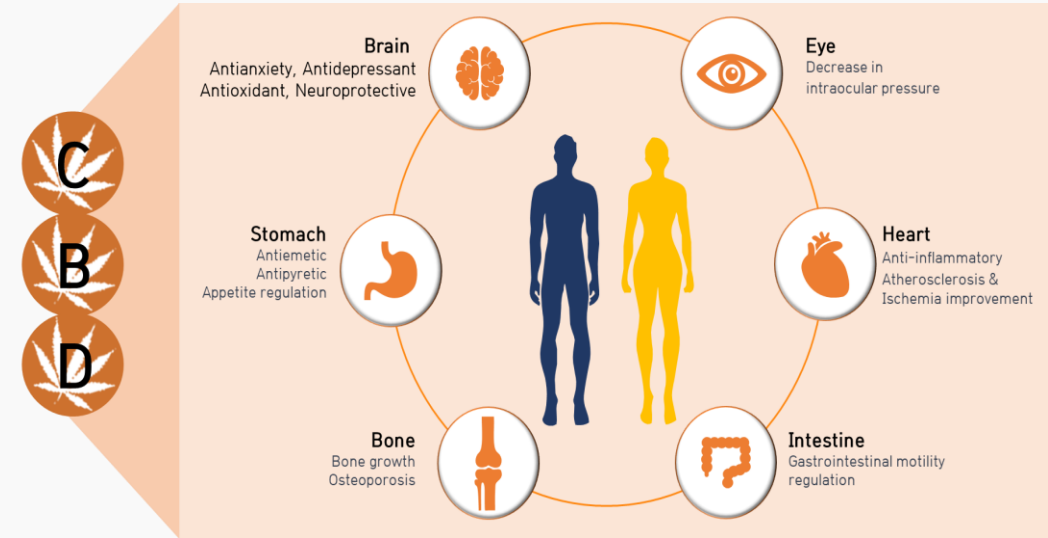
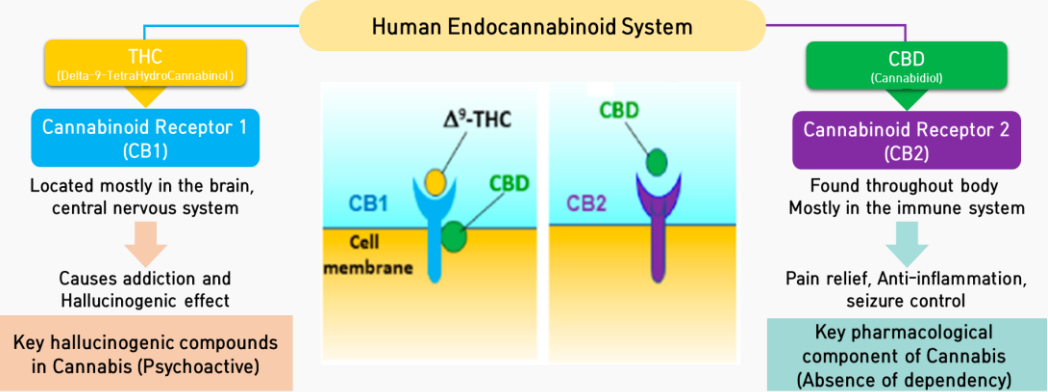
Anticancer effect in breast and lung cancer cell



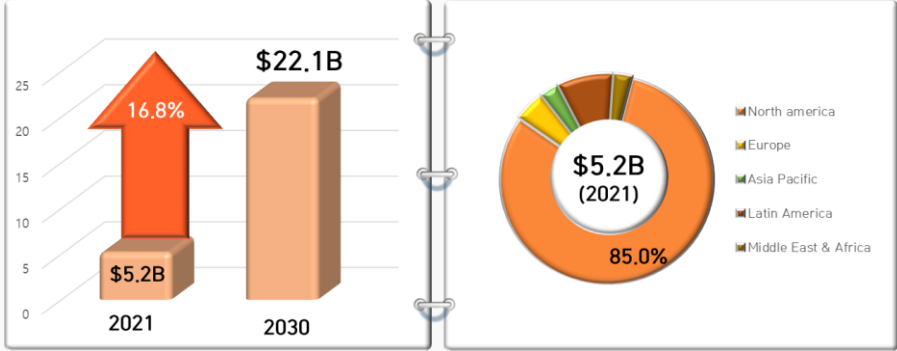


Cannabis: Globally acclaimed as the uncharted green biomaterial !!!

THC vs CBD



Global Cannabidiol Market Size

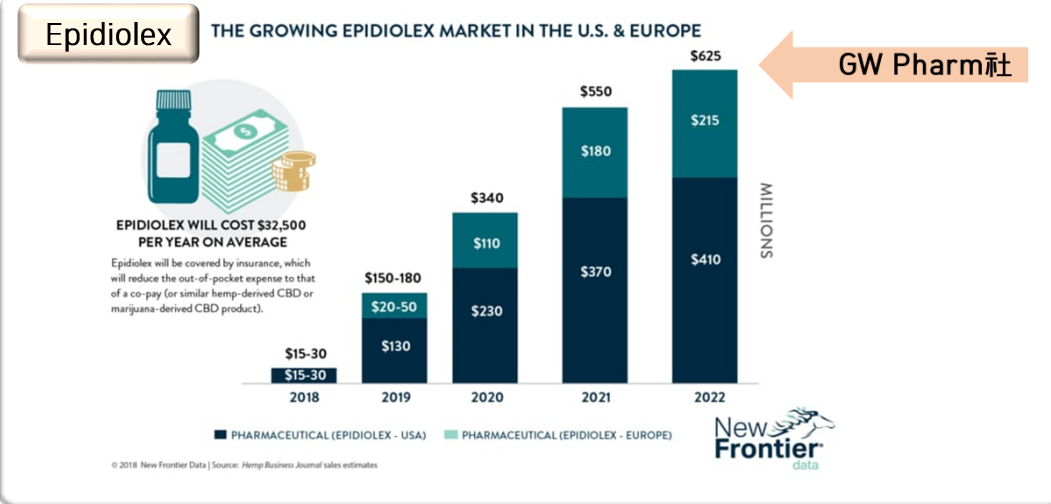


North America Market Value (2021)
USD4.4B

Market Value (2030)
USD17.4B

Drug Development Status

Drug Name	Generic Name (API)	Manufacture	Country	Approval status Approved country	Efficacy
MARINOL	Dronabinol (delta-9-THC)	AbbVie Inc.	U.S	FDA (1985) US	• Relief for cancer treatment patients' nausea and vomiting • Anorexia in AIDS patients
CESAMET	Nabilone (delta-9-THC)	Bausch Health (fka Valeant Pharm.)	Canada (US)	FDA (1985) US, UK, Germany	• Relief for cancer treatment patients' nausea and vomiting • Sedative and antipsychotic effects
SATIVEX	Nabiximols (delta-9-THC, CBD)	Jazz Pharm (fka GW Pharm.Ltd.)	UK	EMA (2016) UK, Germany, France, Australia	• Relief of spasticity due to multiple sclerosis
EPIDIOLEX	Cannabidiol (CBD)	Jazz Pharm (fka GW Pharm.Ltd.)	UK	FDA (2018) US, EU, Canada, Japan, Korea	• Alleviation of seizure symptoms



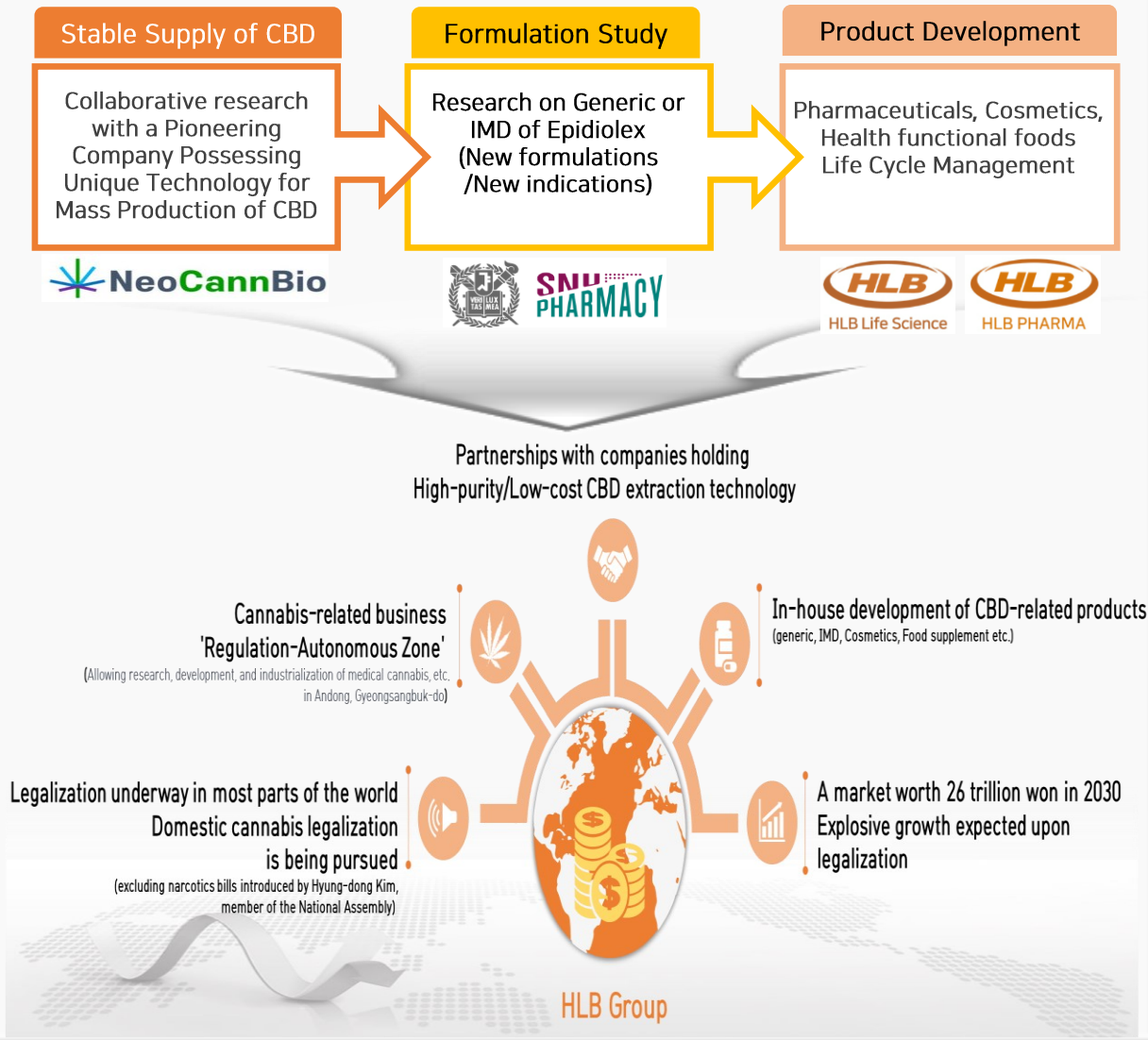
In Korea, following the 2018 revision of the Narcotics Control Act, medical use of cannabis for specific purposes has been conditionally approved. This allows for purchase through the Korea Orphan & Essential Drug Center.

However, it is very expensive!

Although covered by insurance, the high price has a negative impact on the financial situation of National Health Insurance Service

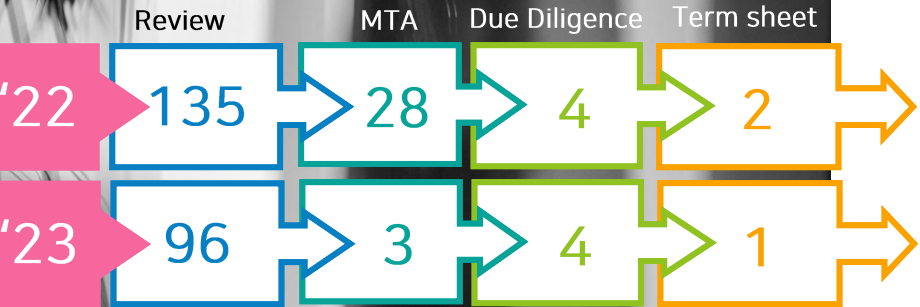
Epidiolex: Self-treatment for epilepsy with CBD component		Sativex: Multiple sclerosis reliver with THC/CBD (2019)	
	Import cost Approx.₩1.6M		Import cost Approx.₩3.7M
Per patient Approx. ₩40M/year		Per patient Approx. ₩45M/year	

Needs for Domestic Cannabidiol products



Open Innovation

Status of Progress by year



Expansion of Anticancer Pipeline

Early Entry into Clinical Phases

Acquisition of New Platform

Anti-cancer drug
License-In (Aug 2023)

BioSPECTATOR 바이오스펙테이터

HLB생명과학R&D, 獨 LDC와 '표적항암제' L/I 계약

기사입력 : 2023-08-09 11:19 | 수정 : 2023-08-09 11:19

바이오스펙테이터 서윤석 기자

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BIO-EUROPE®

NOVEMBER 6-8, 2023 | MUNICH, GERMANY

2024. 02. 21

HLB Life Science contracted MOU with Attheonbio for the co-development of cancer diseases

HLB생명과학 R&D - 아테온바이오 항암제 공동 연구 협약식

일시 : 2024. 02. 21 (수) 장소 : HLB생명과학 R&D

2024. 03. 06

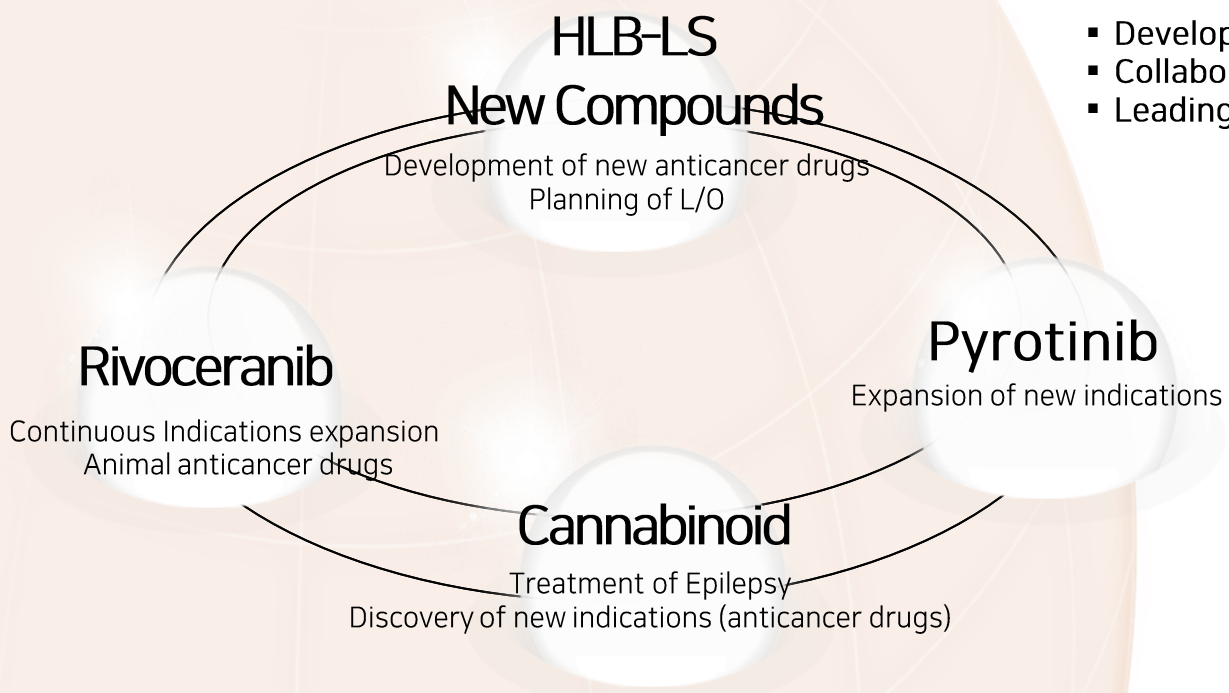
HLB Life Science contracted business promotion agreement for commercialization of Rivoceranib-Camrelizumab

리보세라닙-캠렐리주맙 상업화 추진 업무계약식

일시 : 2024. 03. 06 (수요일) 장소 : HLB생명과학

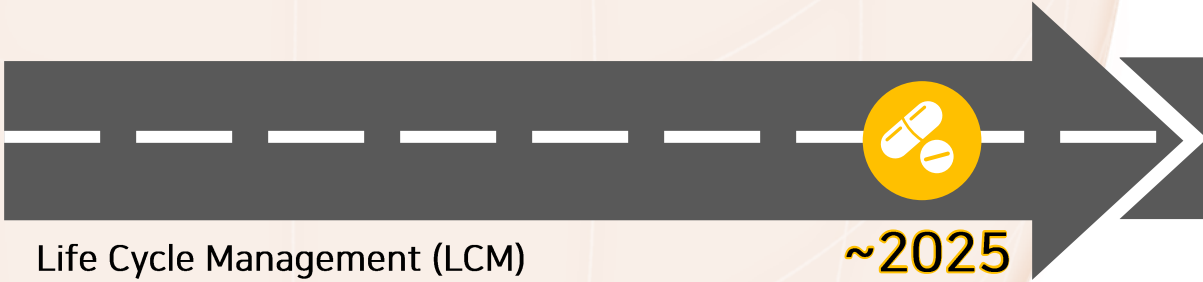
HLB Life Science Roadmap

HLB Life Science Bio Business



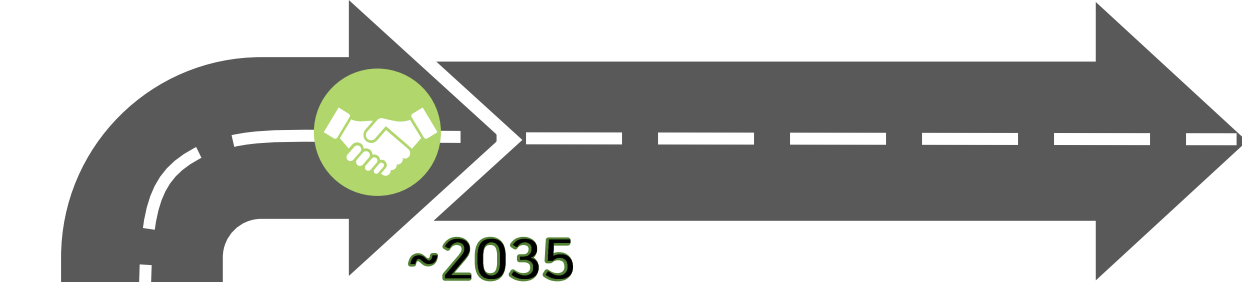
Research-Oriented Global Pharmaceutical Company

- Development of targeted anticancer drugs with global competitiveness
- Collaboration with global partners through R&D-focused development capabilities
- Leading the Development of Innovative and Differentiated Anticancer Drug



Life Cycle Management (LCM)
- Successful launch of Rivoceranib/Pyrotinib and indication expansion
- Establishment of novel anticancer pipelines

~2025



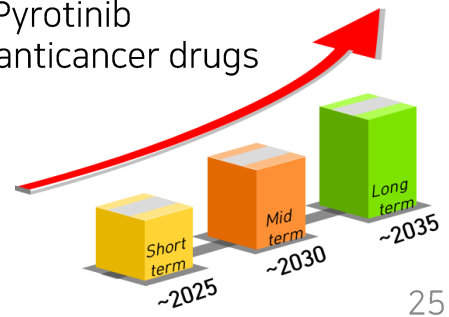
~2035

Visualizing Achievements with New anticancer drugs
- Entering Clinical Trials with New Anticancer Drugs
- Successful Global L/O



~2030

Visualizing Product Sales and Global expansion
- Visualizing sales of Rivoceranib/Pyrotinib
- Entering Clinical Trials with new anticancer drugs and Pushing for L/O
- Expansion of CBD business



HLB

Human

Life

Better

Thank you



HLB Life Science

Headquarter and Bio Division

KT Seolleung Tower West, 11th floor, Teheran-ro 420, Gangnam-gu, Seoul

New Drug Research Institute and Energy Division

8th floor of M Tower, 51-9, Dongtan Cheomdansanupsanup 1-ro, Hwaseong-si, Gyeonggi-do
(Yeongcheon-dong, M Tower Knowledge Industry Center)

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