



[www.bluesource.net](http://www.bluesource.net)

We work with  
the best



# Why Bluesource

## A team of experienced technical resources

Bluesource advises businesses and government agencies on how to preserve, collect, classify, and manage data; archiving what's required and expiring what's not.

Working with key stakeholders, Bluesource provides IT organizations with comprehensive, up-to-date data governance programs that support the full EDRM eDiscovery process including legal hold, early case assessment and legal workflow automation.

## Having migrated legacy archive data for over 16 years, Bluesource is:



An accredited Veritas™ Platinum Partner, specializing in Enterprise Vault™, eDP (Clearwell™) Data Insight, and NetBackup™.



Honored to be 1 of 18 "High Touch" Microsoft® Gold partners worldwide focusing on advanced eDiscovery and compliance functionality within Office 365™.

Outside of our migration practice, Bluesource's capabilities extend to providing end-to-end managed and consulting services, archiving, backup and eDiscovery; delivering a minimum of 99.9% SLA uptime, ensuring server health, performance and availability 24x7x365 either on-premises or in the cloud.

# EV247™

## Cloud Archiving Without Compromise

Allowing organizations to move their on-premises Enterprise Vault™ to Azure™, fully managed by our award winning Managed Services



### Guaranteed availability

EV247™ guarantees the availability of your data with a 99.9% uptime SLA

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Performance guarantee

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Response time guarantee



### Manage your costs

Thanks to the economics of the cloud, businesses benefit from a lower total cost of ownership without sacrificing any features or functionality

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Annual Major Version Upgrade and all patches included

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Have peace of mind with predictable spend



### Access from anywhere

Direct access to archived email from mobile devices. Combined with Virtual Vault, users have access to view archived data offline

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Mirror your data center to another

Time savings: **300+ hours**

EV247™ can save you hundreds of hours a year, which organizations can put towards activities to drive their business forward



“The cloud offered the flexible archiving solution that liberated our internal IT resources from both the challenges and costs of managing our systems. Bluesource’s EV247™ solution was the best option for us, as it combined their knowledge of Microsoft Azure™, Veritas Enterprise Vault™ and their expert managed services.”

**David Southern, Director of ICT,  
WWF**

As a Bluesource EV247™ client, IT teams receive a dramatically improved archiving service that is protected by a financially backed SLA. In our SaaS model, the application is fully managed by trained professionals freeing personnel to focus on critical projects.



Microsoft  
Azure™

+



Veritas  
Enterprise  
Vault™

+



Bluesource  
Managed  
Services

# Federal Agency Cloud Archiving

Market-leading cloud archiving, eDiscovery, classification and compliance solutions without compromise



## FedRAMP authorized

We document, assess, authorize and monitor data to help Federal Agencies initiate electronic record management and implement security controls



## Manage your costs

40% overall cost reduction possible in systems management fees

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Updates and patching are free of charge

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Utility based billing model



## Meet government directives

Meet the 2016 'Managing Government Records' directive for email records

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Capstone  
FIPS  
FISMA  
HSPD-12  
HSPD-20

## 100% fully managed SaaS solution

All aspects of the service are managed and hosted by Bluesource freeing up your technical resources for other projects





Market-leading cloud archiving, eDiscovery, classification and compliance solutions without compromise.

Data storage optimization, email management and complete data governance for Federal Agencies.

Meet the demands of the 'Managing Government Records' directive, which requires electronic capture of email records by the end of 2016 and all electronic records by 2019.

As the only FedRAMP authorized SaaS cloud archiving solution, our EV247™ service satisfies requirements that no other cloud archiving solution can provide; all within a system that is accredited, highly scalable, and equally secure.



Bluesource  
Managed  
Services

+



Veritas  
NetBackup™



Microsoft  
Azure™

+



Veritas  
Enterprise  
Vault™

# eDP247™

## Faster Performance

Achieve 5X the performance of traditional on-premises implementations



### Full EDRM workflow support

Assistance with responding to matters

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Always make the most out of your investment by being on the latest version as annual major Version Upgrades and patches included



### Infrastructure management

All servers and storage are automatically provisioned and managed and monitored 24x7x365



### Scalable environment

Bluesource will scale the environment up or down to meet the demands of your ongoing matters

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You can archive off cases that are no longer active

Efficiency: **5X faster**

The fastest deployment and performance available for these applications





## Clearwell™ just got 5X Faster!

Powered by the Veritas eDiscovery Platform formerly known as Clearwell™, Bluesource brings you eDP247™ — a fully managed service with an enhanced end-to-end EDRM workflow hosted in the Azure™ Cloud.

## Tired of being in the business of managing eDiscovery?

With over 16 years of IT legal workflow process and technical expertise delivered to Fortune 1000, Public Sector and Healthcare customers, Bluesource can have an eDiscovery cloud environment up, running, and addressing legal matters within 2 business days!



Microsoft  
Azure™

+



Veritas  
eDiscovery  
Platform™

+



Bluesource  
Managed  
Services

# eDP247™

## Cloud Companion

Bringing legal hold, notification and review  
to your Office 365™ environment



### Legal hold notification

Trackable, defensible  
process

Authenticated  
response

Self-service legal  
hold responsibilities

Survey custodians



### Cloud Companion collections

Collect data directly  
from Office 365™

Collect from  
on-premises sources

Collect from  
over 80



### Analysis and review

Import from Office  
365™ SCC exports

Ingest data and load  
files from Office 365™  
AeD

Review in native  
format with full  
discussion threads  
and terms

Remove sensitive data  
with full redaction  
capabilities

How can we help? **Enhanced Office 365 experience**

Bringing full EDRM eDiscovery coverage to Office 365™  
with eDP247™ Cloud Companion



As a Bluesource eDP247™ client, IT teams and organizations receive a dramatically improved archiving service that is protected by a financially backed SLA. In our SaaS model, the application is fully managed by trained professionals freeing up your personnel to focus on critical projects.

Enhancing legal hold, notification and review in your Office 365 environment.



Microsoft  
Azure™

+



Veritas  
eDiscovery  
Platform™

+



Bluesource  
Managed  
Services

# NBU247™

## Protect Business Information

Optimize data protection for expanding IT environments and stricter compliance requirements



### NBU247™ benefits

Minimize loss of productivity by accelerating the recovery of backed up data

Economical solution to retaining backup data, relieving upward pressure on storage costs



### NBU247™ services

Backup strategy and planning

Backup audits and troubleshooting

Disk, tape and cloud storage



### NBU247™ technologies

Veritas NetBackup™

Veritas Backup Exec™

Veritas Enterprise Vault™

The true cost of downtime:

**\$16,500**

Small company

**\$140,000**

Mid-size

**\$1,540,000**

Large enterprise

The estimated cost of one hour of downtime for various sized companies





With businesses creating more data than ever before, any corruption, disruption, or loss of information to unauthorized users can significantly affect the corporate bottom-line. Furthermore, many businesses compound the issue by using different backup technologies at multiple sites for different workloads, resulting in inefficient and inflexible backup protocols that are cumbersome and costly to manage.

## Comprehensive backup solutions

Bluesource's solutions are delivered and maintained by industry experts and optimized across the industry's leading disk, cloud and tape technologies.

Enjoy peace of mind knowing that your full backup is available upon demand, in case of a disaster.



Microsoft  
Azure™

+



Veritas  
NetBackup™

+



Bluesource  
Managed  
Services

# Fully Managed Services By Bluesource

Replace IT fire fighting with  
experienced system management



## Flexible support options

On-premises, cloud or  
hybrid solutions



## Manage your costs

Harness Bluesource's  
economies of scale  
by getting access to  
engineers at a fraction  
of the cost of a full-  
time employee



## Guaranteed availability

A 99.9% availability  
guarantee and  
financially backed  
Service Level  
Agreements

Time savings: **7,510 hours**

Bluesource saved our clients over 7,000 hours last year  
by fixing and managing events - that equates to 312 days





Take the hassle out of mundane day-to-day IT tasks; Every day.

Anyone who has ever managed or designed an IT system knows that daily IT administrative tasks can seem endless, distracting personnel from strategic business projects and tying up valuable resources.

Bluesource Managed Services gets IT Staff focused where they are needed the most.

As an expert extension of your IT team, Bluesource frees up your time, fine-tunes and evolves your systems, making every day trouble free.



Microsoft Azure™

+



Veritas Enterprise Vault™



Veritas eDiscovery Platform™

+



Veritas NetBackup™

# Archiving & eDiscovery Services

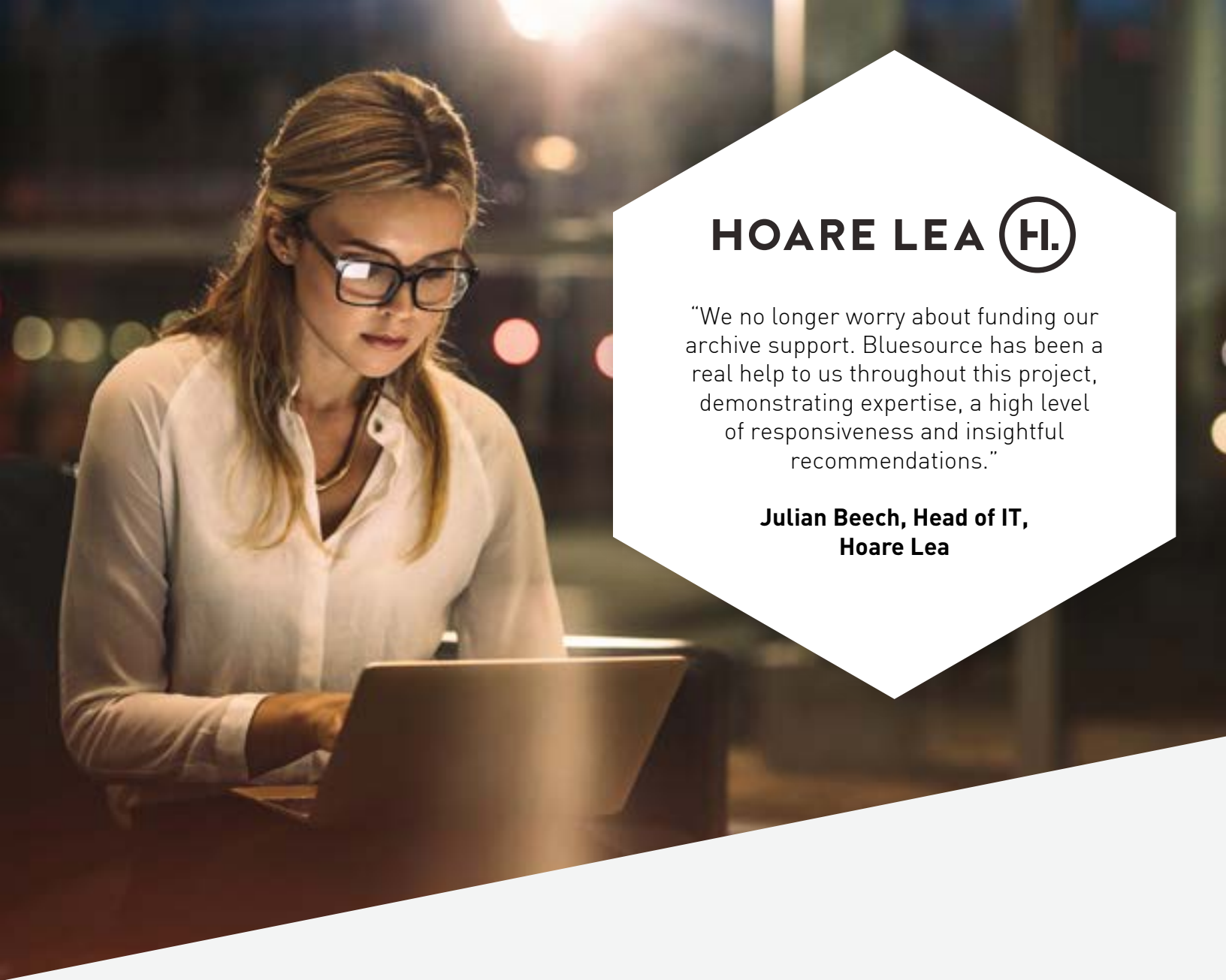
Helping you find that needle  
in the haystack

Effective archiving has become more important now than ever before to reduce pressure on core systems, ensure compliance and allow for speedy eDiscovery. Data is more diverse, communication is more widespread and business users rely on anytime, anywhere access applications and devices to stay ahead.

Legal matters and compliance queries can involve searching through thousands of emails, text messages, instant messages, social media and numerous file types to locate the information to ensure complete data governance. As a Veritas™ Platinum and Microsoft® Gold partner, Bluesource is able to leverage Office 365™ archiving and advanced eDiscovery as well as Veritas enterprise grade technologies to help organizations meet their high performance business demands.

Cost savings: **20% reduction**

Hoare Lea reduced IT costs by utilizing Bluesource's archiving and eDiscovery solutions



## HOARE LEA

“We no longer worry about funding our archive support. Bluesource has been a real help to us throughout this project, demonstrating expertise, a high level of responsiveness and insightful recommendations.”

**Julian Beech, Head of IT,  
Hoare Lea**

We archive aging data from top tier primary storage to low-cost, high-capacity storage for long-term retention, reducing your storage costs; all while ensuring your organization meets its compliance and eDiscovery needs.



Microsoft  
Azure™

+



Veritas  
Enterprise  
Vault™

+



Veritas  
eDiscovery  
Platform™

# Collaboration & Communication

Enterprise productivity from Microsoft – delivered by award-winning experts

Whether you are starting your cloud journey or need help implementing a specific workload within Office 365™, our team covers everything from readiness assessments, roll outs and upgrades, to migrations and adoption. Get the biggest bang for your buck and maximum ROI from your Microsoft investment by utilizing our expertise.

We are PROSCI trained and can deliver your solution in line with Microsoft best practices.

Cost savings: **\$250,000**

The average amount that can be saved over a three-year period by eliminating third-party communication



“We are delighted with Office 365. It’s so cost-effective and adaptable – helping our global teams to easily manage information, simplify processes and effectively collaborate.”

**Peter Williams, Director of Operations,  
EMEA at CJC**

Office 365 provides an integrated solution so everyone on your team can collaborate effectively.



Microsoft  
Azure™

+



Bluesource  
Managed  
Services



# Discovery Assist

eDiscovery experts, on-demand



## Information governance / identification

We ensure your systems are retaining the required data, and custodians can be identified for your matter



## Preservation / collection

We make certain that relevant data is being collected and preserved in a secure manner



## Processing, Analysis, Review

Run and validate processing tasks, remediate errors, ensure analytics are available, and provide review or legal guidance (via attorney on retainer)



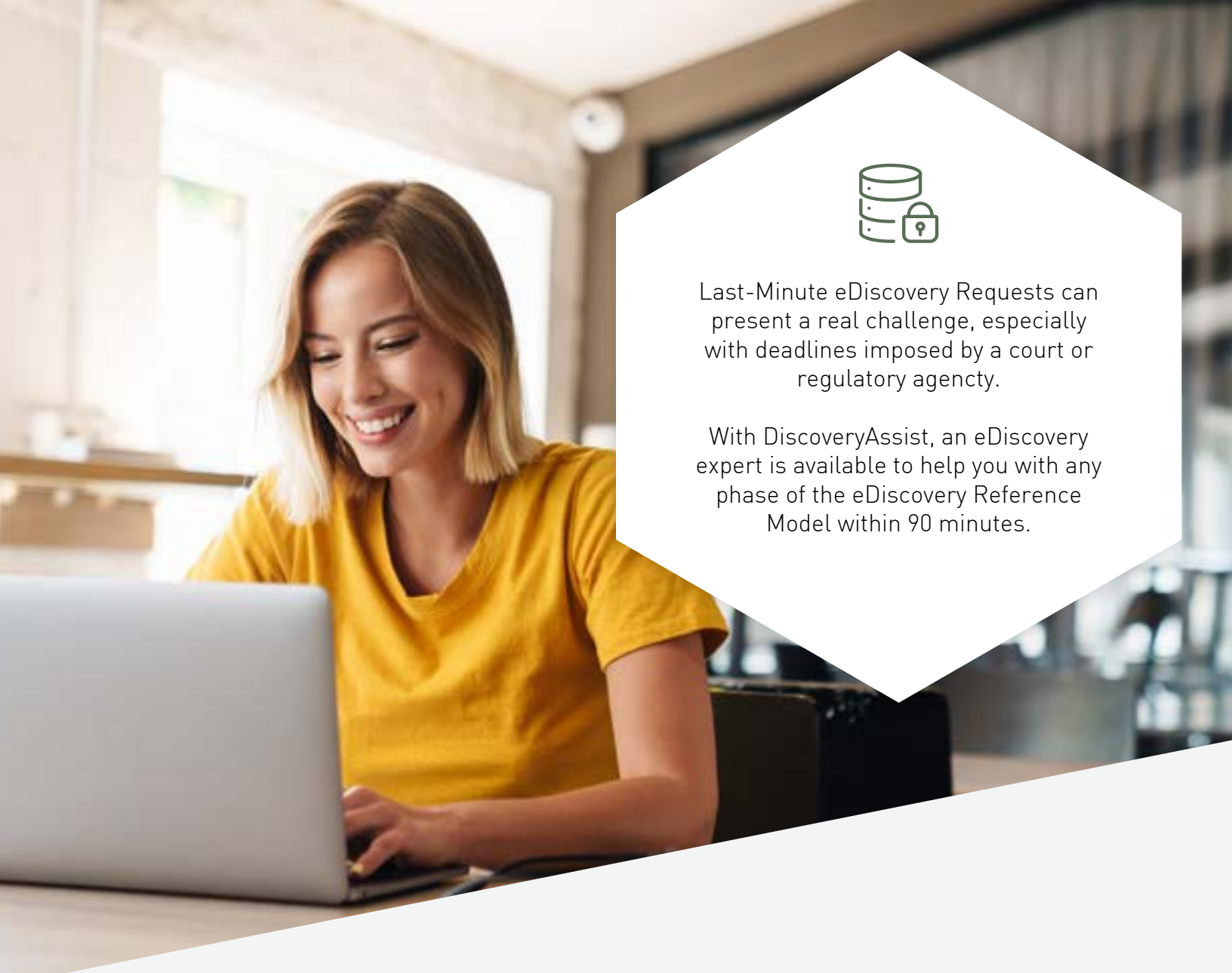
## Production / Presentation

Bluesource can ensure productions complete successfully and in the proper format

90-Minute **SLA Response time**

We're here to help when you need it the most





Last-Minute eDiscovery Requests can present a real challenge, especially with deadlines imposed by a court or regulatory agency.

With DiscoveryAssist, an eDiscovery expert is available to help you with any phase of the eDiscovery Reference Model within 90 minutes.

## Workflow Guidance

Bluesource's eDiscovery Experts can also provide workflow training or guidance on the most efficient methods for getting your eDiscovery done.

Through virtual screen-sharing sessions, in-person workshops, and custom workflow documentation, Bluesource can be your go-to partner for eDiscovery matters. And with a 90-minute SLA, we're here to help when you need it the most.



Microsoft  
Azure™

+



Veritas  
Enterprise  
Vault™

+



Veritas  
eDiscovery  
Platform™

# ArchiveMASH™

Data Migration experts, on-demand



## Defensible

Maintaining chain of custody is of utmost importance. ArchiveMASH™ tracks metadata and identifiers for all messages migrated, including any exceptions.

Bluesource can also provide expert testimony or affidavits in support of the migration practices and reporting, if required.



## Managed, end-to-end

Bluesource delivers ArchiveMASH™ as part of a fully managed migration service. Our dedicated migrations team installs and configures ArchiveMASH™, then delivers the migration until all data has reached its destination.

## Proven Process

### Scoping

Your environment is accurately sized

### Pilot

Software is installed; test migration performed

### Production

Data is moved continuously until complete

### Reconciliation

Chain of custody provided; validation



## Industry-Leading Migration Features

- Migration filters: date range or custodian
- Schedule-based throttling
- Customizable reporting
- In-memory conversions
- Multi-threaded tasking
- Shortcut conversion included

ArchiveMASH™ is Bluesource's second generation archive migration software. Built for speed, ArchiveMASH™ allows Bluesource to deliver migrations faster than ever before, supporting a wide array of platforms.



# Cloud Locker

Legacy email storage



## Email Security

Data is securely transferred and stored with enhanced encryption



## Legal compliance

Place data on hold for legal matters or investigations



## Advanced searches

Anytime, anyplace advanced DeepSearch content searching of archived emails

## Direct Export to M365 Advanced Discovery

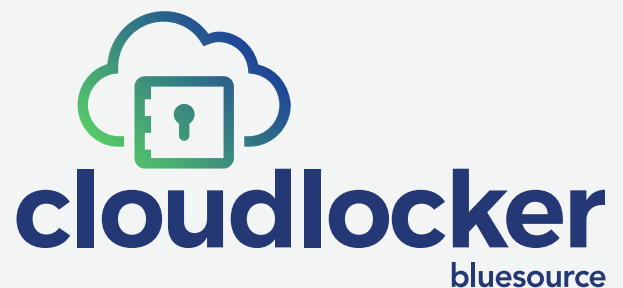
Directly export your search results to an Advanced Discovery case in M365's Purview Compliance Center. Simply provide your Non-0365 Data Location to Cloud Locker, and we'll push the results straight into your Advanced Discovery Case.



Bluesource Cloud Locker is a low-cost legacy email storage solution. Available on a software as a service basis, it cost-effectively safeguards all your legacy archive email data from a variety of platforms, and stores it all in one place.

Acting as a central repository for all your legacy email, this not only allows you to decommission systems that are aging and out of support, but the data is accessible, searchable, scalable and above all meets all your data governance obligations.

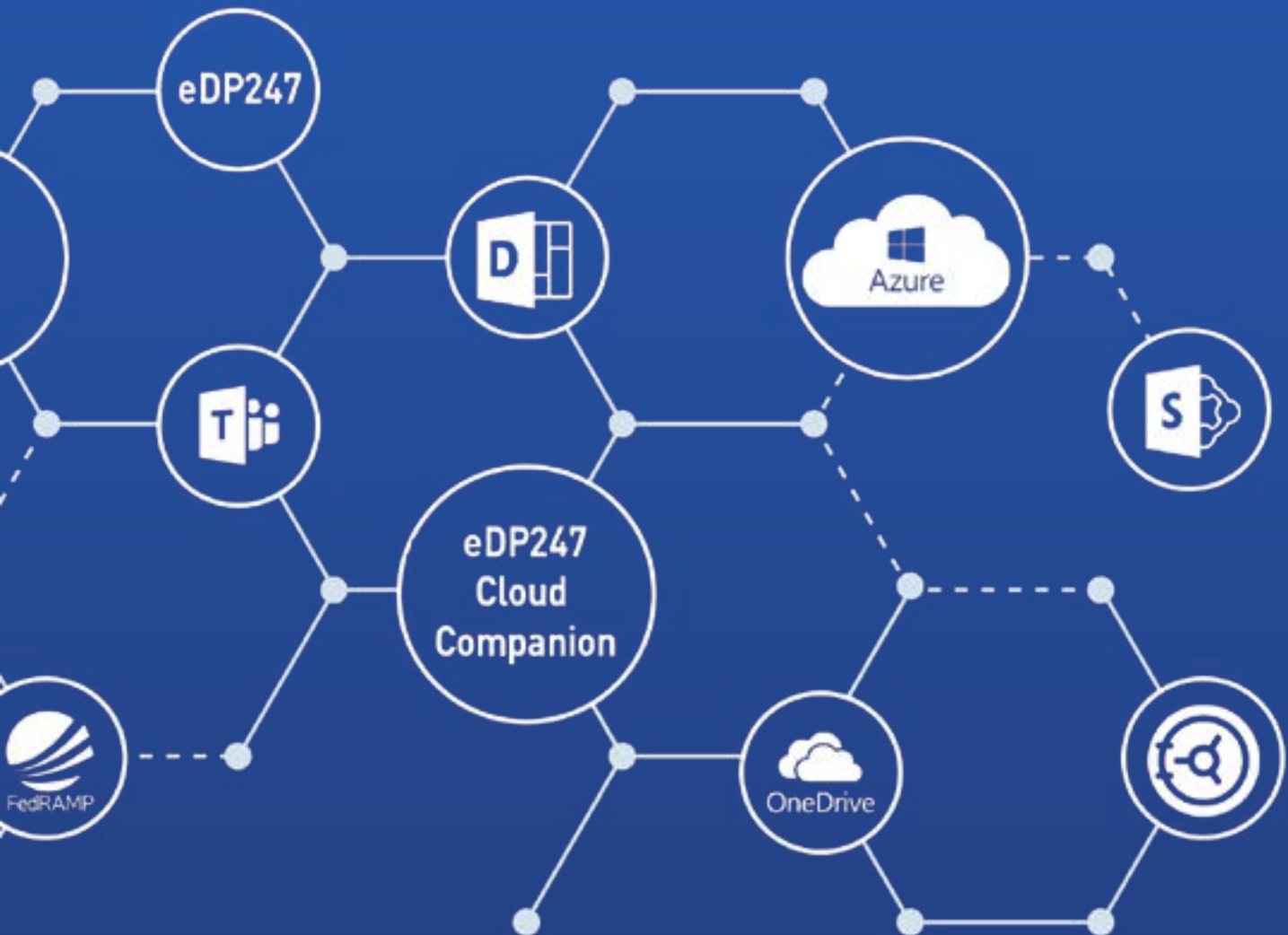
This scalable solution can be used for storing legacy archive data, allowing organizations to easily search for and produce relevant emails for investigations and retire aging legacy on-premises systems.







# Award Winning Services





Dallas • New York • London

E: [sales@bluesource.net](mailto:sales@bluesource.net)

P: 845.987.4645

[www.bluesource.net](http://www.bluesource.net)