ΛELTA
CAREERS

PROGRAM PROSPECTUS

2025/2026

DELTAINSTITUTE.CO

ΔELTA

INSTITUTE

Delta signifies **change and movement**, perfectly aligning with our mission to empower students to navigate the ever-evolving career landscape.

With Delta Institute, students gain access to a dynamic learning environment, leveraging advanced technologies and industry partnerships to bridge the gap between academia and the professional world. Here, students can participate in immersive work experiences at leading companies through Delta Careers or develop their first AI/coding project with Delta AI, as a part of Delta Launch.

The possibilities for students are truly **endless**.

Your potential has no age limit:
**Start your career journey today!**

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CAREERS

In our mission to help students reach their greatest potential in university admissions, Crimson students are now some of the most competitive candidates for the most prestigious jobs globally.

This led to the creation of Delta Institute, a special business partner of Crimson Education that offers unique work experience programs in partnership with leading, global companies.
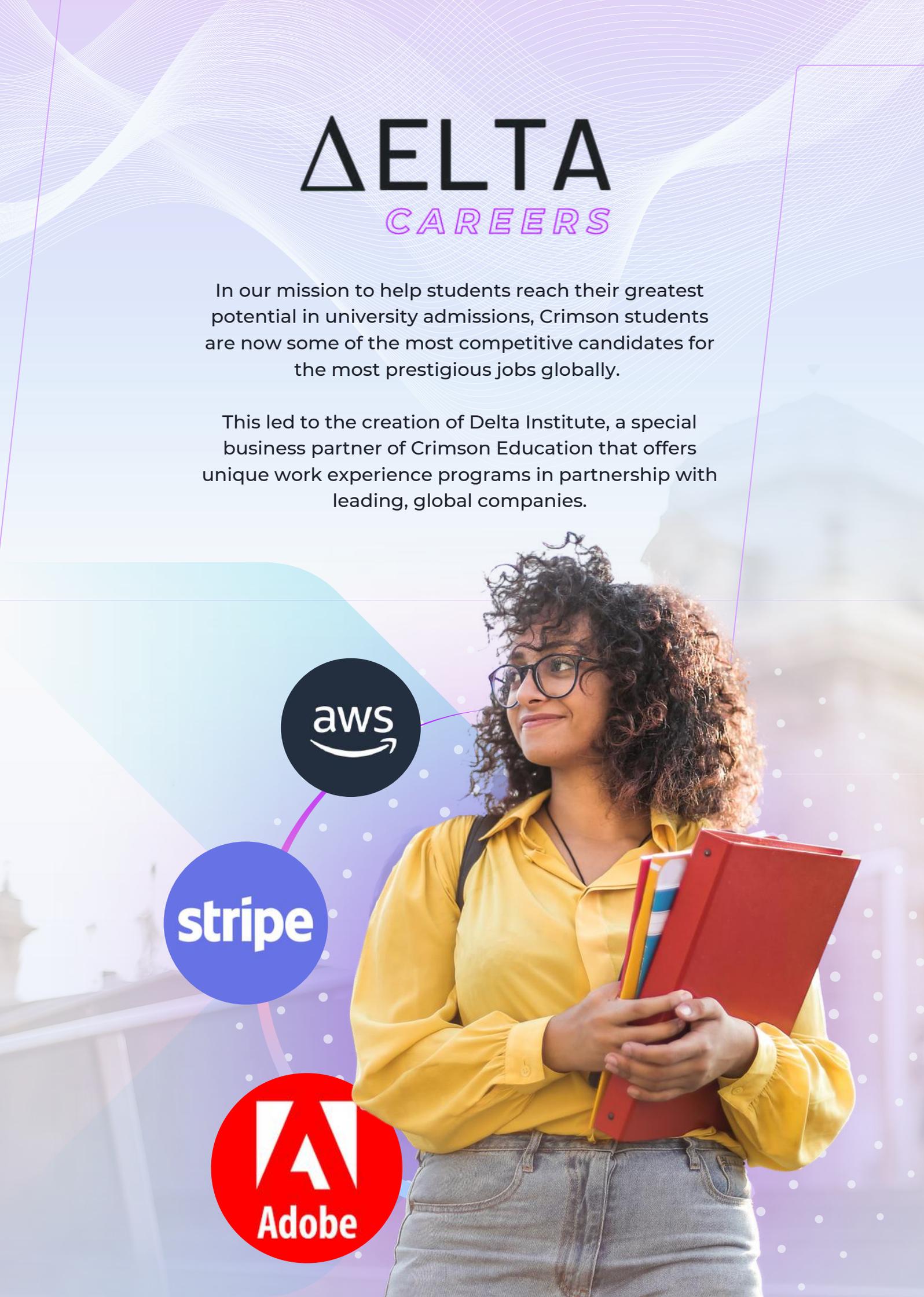
WHY DELTA CAREERS? 🔍

1

Practical learning

Gain first-hand experience in different career paths by learning practical skills and applying them in the context of working at a company.

Meet industry professionals

Gain mentorship from industry professionals with experiences at the top companies and firm representatives at the executive level.

2

3

Fully remote

Be able to partake in any of our internships regardless of where you are in the world.

Build global networks

Learn how to work with a diverse range of people from different countries and backgrounds, and build global networks with future leaders.

4

5

Create Impact

Have the potential to see your recommendations to firms implemented at the end of the project.

Referral Letter

Upon program completion, receive a referral letter signed by the company as well as a Certificate of Completion from Delta Careers that can be used for future jobs and university applications.

6

1850+
Students have joined Delta Institute programs worldwide

350+
Top University offers secured by Delta students

15+
Global companies in partnership with Delta Institute

Delta Careers *Alumni*

Delta Careers has already developed a track record of identifying and nurturing some of the world's brightest young minds early on in their education journey. Here are the results of acceptances from our past alumni.

The Ivy League

| UPenn | Yale | Brown | Cornell |

Top US Universities

| Stanford | UCLA | Boston University |
| Northeastern | Northwestern | NYU |

Top UK Universities

| King's College London | Durham | Warwick |
| Cambridge | LSE | Imperial College London |

Meet (some) of our mentors

You will collaborate with industry experts who will act as a Module Leader for each program. Here are some of the professionals you'll be working with:

Utkarsh K.

AWS Work Experience Program

- Graduated from the University of Pennsylvania (UPenn) with a Master's degree in Computer Science, focusing on Distributed Systems and Machine Learning.
- Joined Microsoft full-time and worked in the MSAI (Microsoft Search, Assistance and Intelligence) and Bing Enterprise divisions.

Gaurav P.

### Stripe Work Experience Program

- Graduated from New York University Abu Dhabi with a BA in Economics (with Honors) on a full-ride scholarship.
- Winner of the CEO for One Month program for the Adecco Group in Dubai (Acceptance Rate: < 0.02%).
- Co-founder of PlantSat.

Dr. Andrea G.

Ferrari Work Experience Program

- Appointed lecturer in Thermofluids at Imperial College London.
- PhD in 2014 from the University of Florence
- Joined the Engineering Department at the University of Cambridge as a Rolls-Royce Research Associate.
- Editor-in-Chief of the International Journal of Spray and Combustion Dynamics.

Fares B.

Dentons Work Experience Program

- Graduated from New York University Abu Dhabi in 2023 with a BA in Legal Studies and a minor in Political Science.
- Co-founded NYU London's Law Society.
- During his studies, Fares accumulated two years of legal professional experience.

Hesham H.

Space Tech Work Experience Program

- BSc in Aerospace Engineering & Management from Cairo University.
- Completed an Engineering Management Internship at EGYPTAIR Airline.
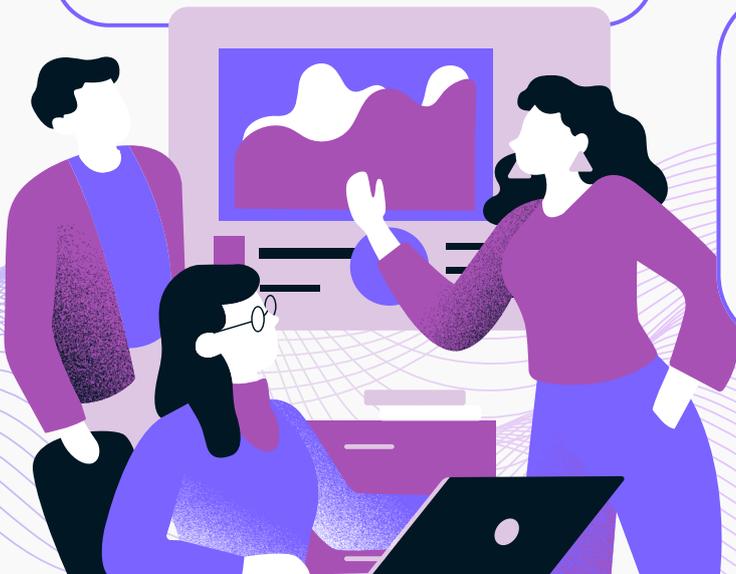
HOW DO THE PROGRAMS WORK?

1

Students receive an **intensive careers training** through modules led by industry experts delivered over a **month.**

2

At the same time, students partake in a **real-life project and case-study** through the partner company.

3

Students will collaborate in teams to address **real-world case studies,** they will also engage in interactive networking events while **focusing on solving challenges that closely align with the company's ongoing endeavors.**

4

Students will receive a **referral letter signed by the partner** company upon completion of the program.

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CAREERS

PROGRAM
OUTLINE

Components make up our one-month work experience programs to ensure that students are equipped with the necessary skills and knowledge base to solve the business project briefed to them.

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ORIENTATION SESSION

FACILITATED BY DELTA CAREERS (DC) TEAM, PARTNER FIRM

1 SESSION (2 HOURS)

- Introduction to the work-experience program by the Delta Careers Team and an outline of the program's content, offering an overview of what is scheduled to happen each week.
- Students get to meet each other, introducing themselves & connecting with their course leaders, program facilitators, and company representatives. Company representatives offer an introduction to the firm, its values, vision, and operations of different teams.
- Discussion around different roles, job and internship opportunities, as well as an introduction to the case-study (work-immersion project) by the Delta Careers team and the firm representatives.
- Opportunity for queries to be raised, followed by an alignment regarding expectations, goals, and the roadmap ahead.

Delta Careers Team: DC Team

OFFICE HOURS

FACILITATED BY DELTA CAREERS TEAM, MLS

4 SESSIONS (1 HOUR)

- Students can schedule unlimited office hours with the module leaders based on their availability.
- During these office hours, students can ask questions about the course's content, how it can be effectively utilized for their pitch to the firm, and raise other queries regarding the ML's industry experience.
- Depending on the number of students showing up and the questions raised, some group activities can also take place.
- These sessions should be treated as networking opportunities, both peer-to-peer (students networking with the rest of the participants) and peer-to-mentor (students networking with their experienced module-leader).

Delta Careers Team: DC Team

Q&A WITH PARTNER FIRM

FACILITATED BY DELTA CAREERS (DC) TEAM, PARTNER FIRM

1 SESSION (1 HOUR)

- Opportunity for students to ask questions to company representatives, including the company's presentation, values, vision, job opportunities, work day-to-day activities, projects, partnerships, and more.
- This session should be treated as a networking event, as students can engage directly with top company representatives.
- Students can get the representatives' viewpoint on how they have been approaching (or planning to approach) their case-study pitch.

*Delta Careers Team: DC Team

MOCK PRESENTATIONS

FACILITATED BY DELTA CAREERS TEAM, MLS

2 SESSIONS (2 HOURS)

- Arranged just prior to the final pitch night to help students prepare.
- Mock presentations involve different teams presenting their work in front of peers and MLs, gathering feedback and responding to questions.
- Both peer-to-peer and ML evaluation takes place.

Delta Careers Team: DC Team

DC TEAM CHECK-INS

FACILITATED BY DC TEAM

4 SESSIONS (15 MINUTES)

- Weekly sessions of 15 minutes duration where students share their experience in the programme with the DC team.
- Students offer feedback and raise concerns if they have any.
- If a student has missed sessions, they are advised to watch recordings and ask their ML for help.
- If multiple sessions are missed and/or the student is getting behind, the DC team arranges catch-up sessions (either individual or in small groups) with the ML.
- A succinct course of action is devised to help the student get back on track.

*Delta Careers Team: DC Team

FINAL PITCH NIGHT

FACILITATED BY DC TEAM, MLS, PARTNER FIRM

1 SESSION (2 HOURS)

- Students, working in teams, may have the opportunity to present their pitch to company representatives, depending on the size of the cohort and the program structure.
- The pitch is in the form of slides and is the response to the work-immersion project assigned at the beginning of Week I.
- After each team concludes their presentation (usually 10 minutes long), Q&A ensues.
- All students get the opportunity to interact with company executives and connect.
- The top 10% of students receive a special completion certificate.

Delta Careers Team: DC Team

WORKSPACES

SLACK

Slack is the main method of communication for our work-experience programs. There is a separate workspace created for the purposes of the work-experience program cohort, where students, MLs, and the DC team can all communicate effectively together. Apart from the general channel (where everyone is present), students are encouraged to create their own (team) channel in order to be actively discussing the work-immersion project since day 1 of the program!

FACILITATED BY DC TEAM, MLS

On the DC Notion site, there is important information collected for the work-experience program. There, students can find valuable resources such as background information on the company; its mission, vision, and values; a to-do list; the program's outline and schedule; information on teams (which team each student belongs in, for the purposes of working on the company case-study); etc.

FACILITATED BY DC TEAM

DC NOTION SITE

All Programs Schedule 2026

Schedule Link	Dates	Suitable Regions**
HEALTHCARE & MEDICINE		
NHS Medics Academy	10 Jan - 15 Feb	US/MENA
NHS Medics Academy	20 Jun - 26 Jul	APAC/MENA
Allegheny Health Network	28 Feb - 5 Apr	US/MENA
Allegheny Health Network	11 Jul - 16 Aug	US/MENA
The Vein Institute	1 Aug - 6 Sept	APAC/MENA
BUSINESS & FINANCE		
Airwallex	11 Jul - 16 Aug	APAC/MENA
Big4	10 Jan - 15 Feb	APAC/MENA
Big4	20 Jun - 26 Jul	US/MENA
Consulting with BCG	31 Jan - 8 Mar	US/MENA
Consulting with BCG	11 Jul - 16 Aug	APAC/MENA
Brex	28 Feb - 5 Apr	APAC/MENA
Brex	20 Jun - 25 Jul	US/MENA
Paraform	10 Jan - 15 Feb	US/MENA
Perennial Partners	11 Jul - 16 Aug	US/MENA
Beacon Capital	10 Jan - 15 Feb	US/MENA
Beacon Capital	20 Jun - 26 Jul	APAC/MENA
Stripe	31 Jan - 8 Mar	US/MENA
Stripe	1 Aug - 6 Sept	APAC/MENA
TECH		
Uber	4 Apr - 10 May	APAC/MENA
Uber	1 Aug - 6 Sept	US/MENA
AWS	20 Jun - 26 Jul	US/MENA
Adobe	31 Jan - 8 Mar	APAC/MENA
Adobe	11 Jul - 16 Aug	US/MENA
ENGINEERING		
Ventures in SpaceTech	20 Jun - 26 Jul	APAC/MENA
Ferrari	10 Jan - 15 Feb	APAC/MENA
Ferrari	6 Jun - 19 Jul	US/MENA

Schedule Link	Dates	Suitable Regions**
INTERNATIONAL RELATIONS & LAW		
UN Pathways	6 Jun - 12 Jul	US/MENA
Dentons	31 Jan - 8 Mar	US/MENA
Dentons	4 Apr - 10 May	US/MENA
Dentons	1 Aug - 6 Sept	APAC/MENA
JOURNALISM		
FT Journalist	10 Jan - 15 Feb	APAC/MENA
FT Journalist	11 Jul - 16 Aug	US/MENA

**Albeit this cohort will have session timings optimized for these regions, we can offer personalized support upon request where the student attends a hybrid program: combination of watching session recordings, having regular check-ins with the program coordinator and attending unlimited number of free office hours with module leaders and other members of the program to solve any queries*

The application period closes one week before the program begins.
For more details, please check our website at www.deltainstitute.co.

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Keen to know more?

Visit our website by scanning the QR below!

DELTAINSTITUTE.CO

✉ info@deltainstitute.co   ☏ +62 859 3466 5314

Our Programs

Tech
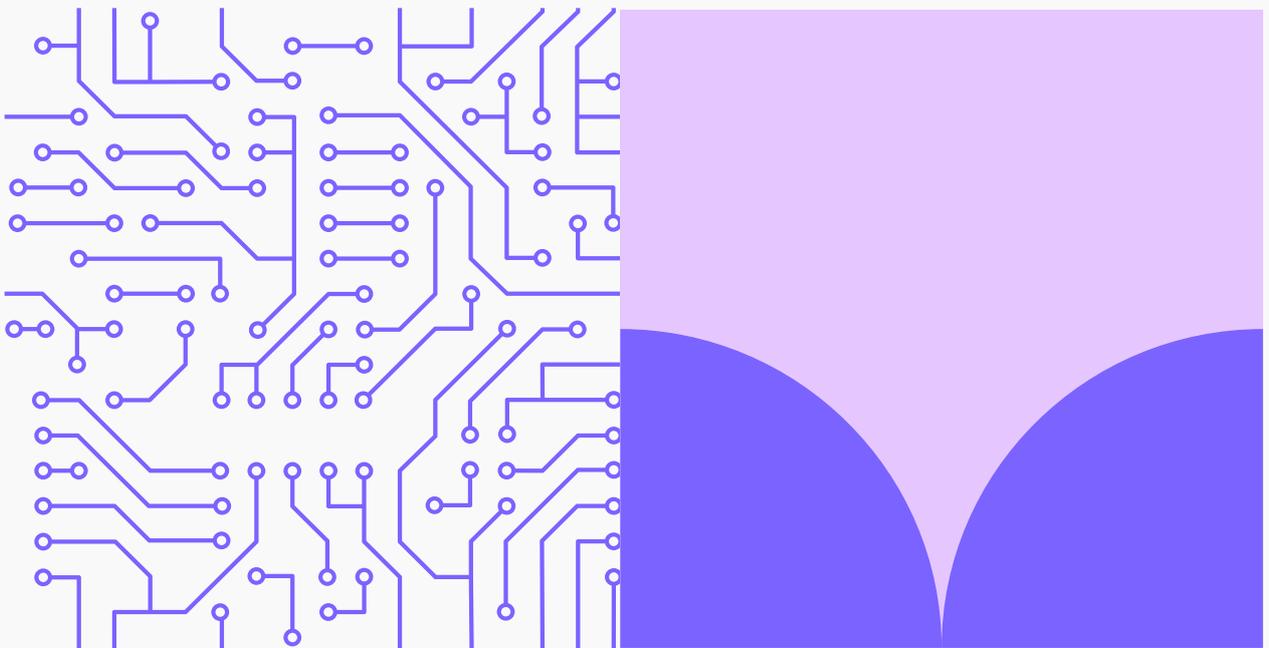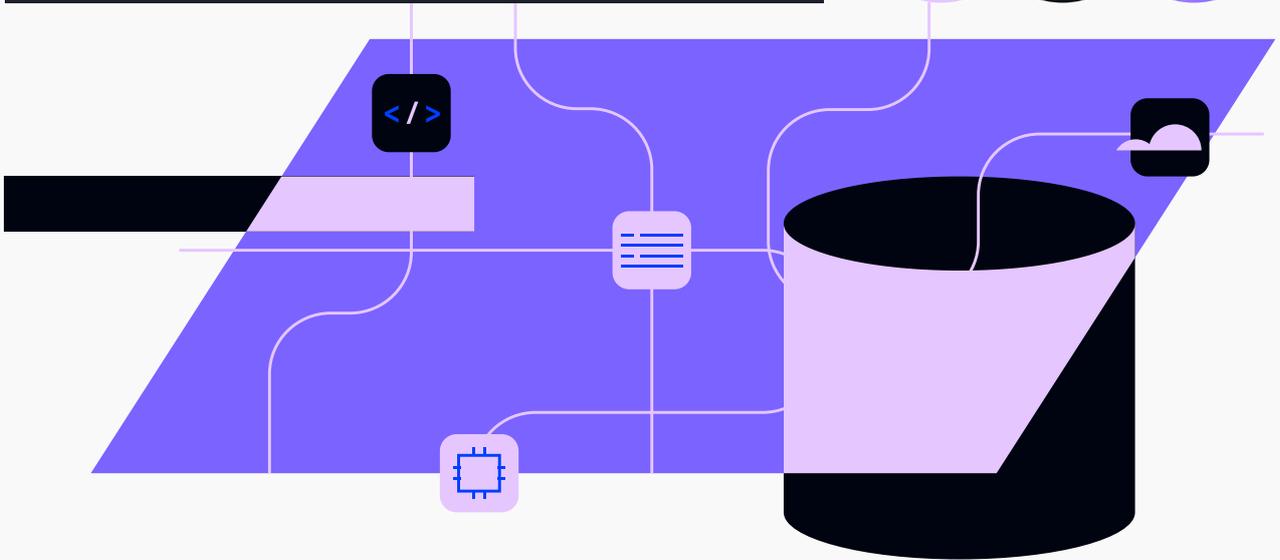
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Uber

April 4, 2026 → May 10, 2026	**APAC/MENA**
August 1, 2026 → September 6, 2026	**US/MENA**

Launch a new product called **UberTeens.**

The 3 core competencies:

Product Management

Learn how to merge business acumen, technical skills and customer desires to lead Uber products to success. This will entail a hands-on customer discovery process, followed by strategic analysis and implementation through executing your findings.

Market Analysis

The best marketing campaigns start with smart and comprehensive market research. You will be conducting primary research, such as customer interviews and secondary research, to discover new directions and engineer an entire marketing campaign around launching a new product.

Design and Technology (UI/UX)

When new products are introduced, new features are implemented to the consumer-facing mobile app. You will be tasked to build a user interface and strategically re-design the Uber app with the optimal user experience in mind. You will be working at the intersection of design and technology. No prior software or design experience necessary.

| June 20, 2026 → July 26, 2026 | **US/MENA** |

Develop **a solution** for the world's broadly adopted **cloud platform.**

The 3 core competencies:

Mastering Machine Learning Algorithms

You will delve into the foundations of machine learning theory as they explore algorithms, models, and methodologies. Working with ML engineers to grasp the concepts that drive machine learning, from supervised to unsupervised learning. You will gain a solid theoretical grounding, setting the stage for practical implementation and innovation.

Mathematical Foundations of Machine Learning Algorithms

You will delve deeper into the mathematical underpinnings of machine learning algorithms, delving into statistics, linear algebra, and optimization. Collaborate with experts to understand how algorithms are rooted in mathematical concepts. You will develop proficiency in translating mathematical principles into actionable insights, ready to implement in real-world projects.

Building Practical Machine Learning Models

You will elevate your skills by building machine learning models using Python. Working in teams on projects that span data collection, preprocessing, feature engineering, and model development. You will gain hands-on experience in coding and applying machine learning algorithms to real-world data, fostering a practical foundation for future projects. You will be building ML models using Python, programmatic techniques to evaluate, improve, analyze and interpret their machine learning models as well as their real-world data.
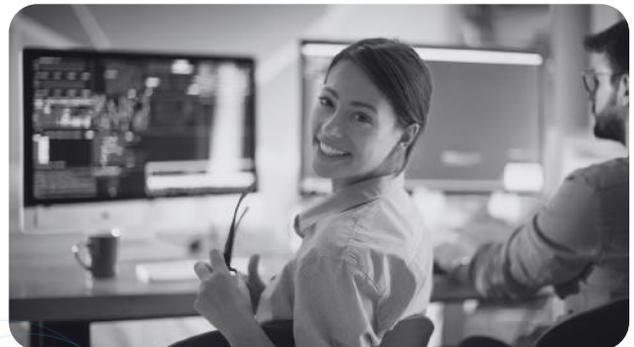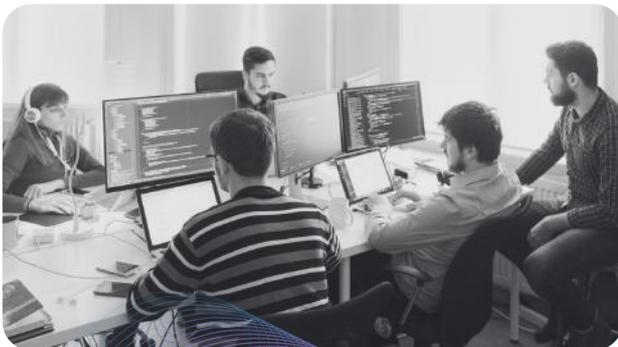
January 31, 2026 → March 8, 2026	**APAC/MENA**
July 11, 2026 → August 16, 2026	**US/MENA**

Innovate on the **world's premier creative cloud platform.**

The 3 core competencies:

User-Centered Design Mastery

You will dive into the fundamentals of user-centered design, learning how to understand user needs, conduct effective research, and apply UX design principles to improve the mobile photo editing app.

Seamless Technology Integration

You will explore the integration of cutting-edge technology solutions like AI, AR, and real-time collaboration, and discover how they can elevate the mobile photo editing app's features.

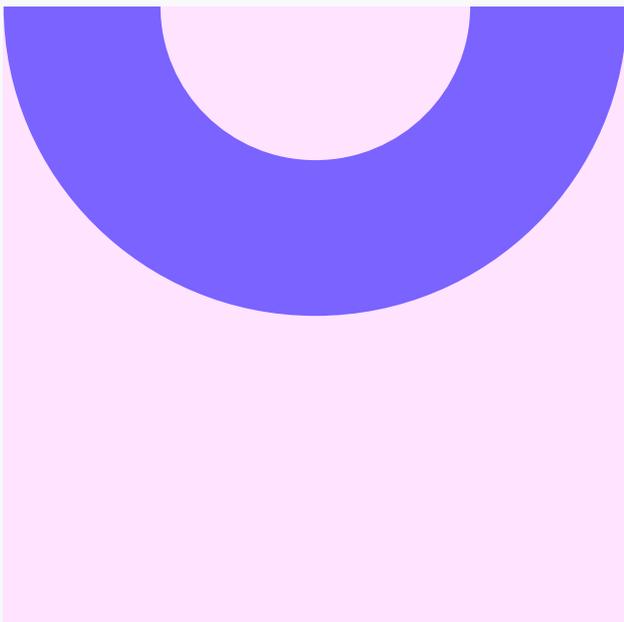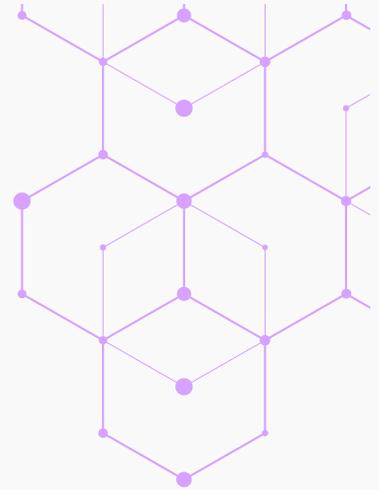### User Testing Proficiency and Presentation Skills

Hone your ability to validate design proposals through user testing and polish your presentation skills to effectively communicate your ideas to industry professionals.
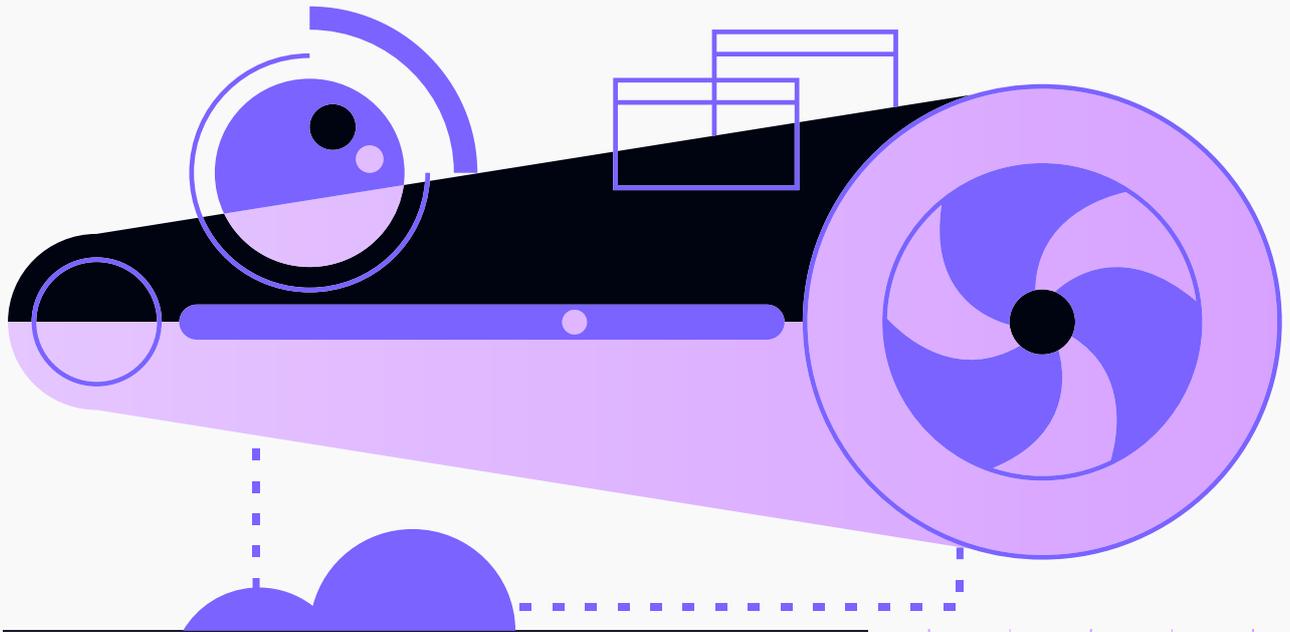
Our Programs

STEM
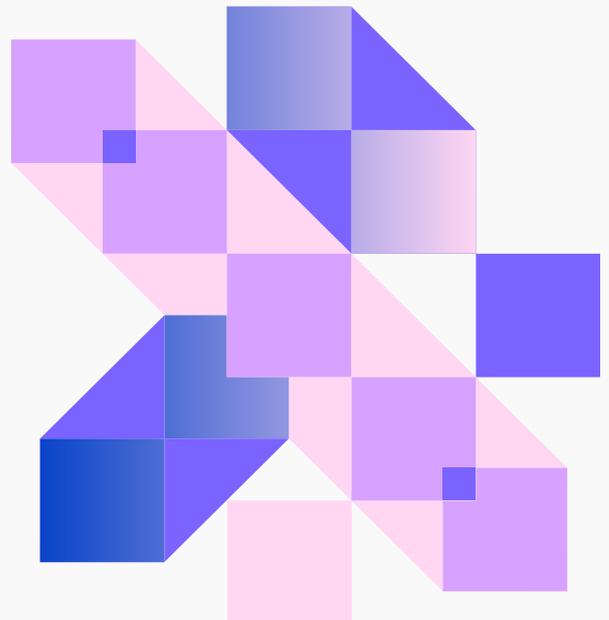
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The Vein Institute

| August 1, 2026 → September 6, 2026 | APAC/MENA |

Solve a live case on **the future of telehealth** for a early-stage startup.

The 3 core competencies:

Vascular Health and Physiology

Understanding the structure and function of the vascular system, with an emphasis on how it supports overall health and the role it plays in the body's well-being.

Treatment Innovations in Vascular Medicine

Investigating both traditional and non-invasive treatment options for vascular conditions, focusing on the latest advancements and technologies in the field.

Disease Prevention and Early Detection

Learning about common vascular conditions, such as varicose veins, and the importance of lifestyle choices, preventive measures, and early detection strategies in managing vascular health.

Allegheny
Health Network

February 28, 2026 → April 5, 2026	**US/MENA**
July 11, 2026 → August 16, 2026	**US/MENA**

Learn how to **gather patient information**, **identify possible causes**, and **recommend the treatment** plan accordingly.

The 3 core competencies:

Introduction to Clinical Reasoning & Patient Care

This module aims to help you understand how doctors assess patients, gather medical history, and make clinical decisions. It builds foundational skills in critical thinking, teamwork, and patient communication.

Develop a Fundamental Understanding of Human Anatomy and Physiology

This module helps you explore key organ systems and their functions, linking medical science with real-world health conditions. The sessions will introduce basic medical terminology and disease mechanisms in an accessible way.

University-level Medical Learning and Applications Preparation

The overall program is designed to help you develop skills, knowledge, and experience that will be useful for pursuing a career in medicine. It provides structured exposure to healthcare concepts, problem-solving, and teamwork.

NHS

January 10, 2026 → February 15, 2026	**US/MENA**
June 20, 2026 → July 26, 2026	**APAC/MENA**

Take on the role of **a physician,** and experience a university-level medical learning.

The 3 core competencies:

Introduction to Clinical Reasoning and Patient Care

This module aims to help you understand how doctors assess patients, gather medical history, and make clinical decisions. It builds foundational skills in critical thinking, teamwork, and patient communication.

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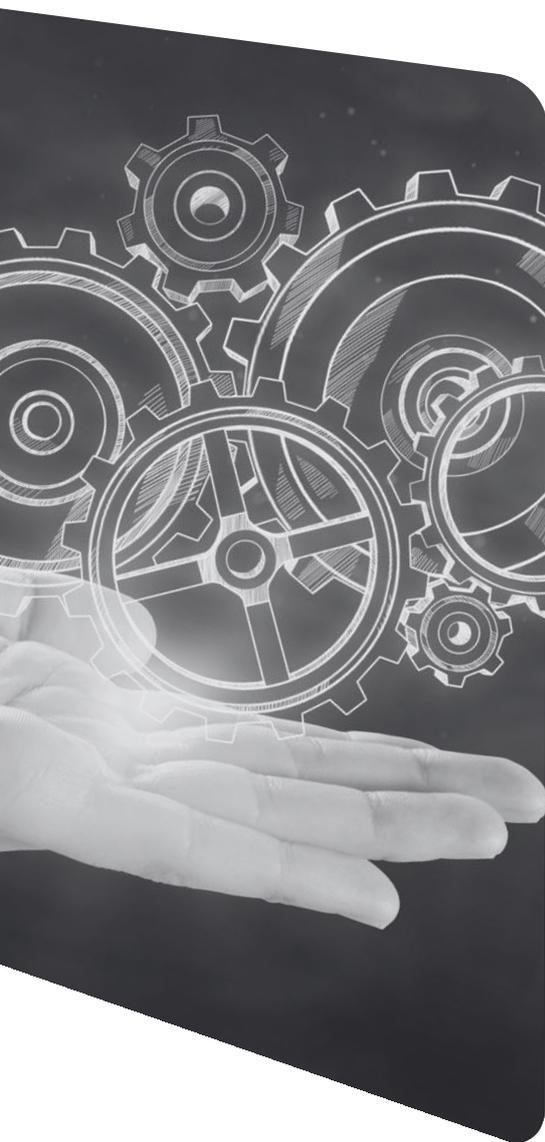
Ferrari

January 10, 2026 → February 15, 2026	**APAC/MENA**
June 6, 2026 → July 19, 2026	**US/MENA**

Design a **new product solution** for **one of the world's most premium sports car companies.**

The 3 core competencies:

Mechanical Engineering Principles

You will embark on an exciting journey of innovation as you contribute to the design of an electric powertrain for a new Ferrari electric car. You will be collaborating with each other to optimize power delivery, battery efficiency, and overall performance. Embrace the opportunity to delve into the world of electric vehicle components and apply fundamental mechanical engineering principles to create a high-performance, eco-conscious driving experience.

Sustainable Engineering Integration

You will play a pivotal role in making a design that harmoniously blends luxury and sustainability, to integrate sustainable materials and manufacturing processes. You will be delving deeper into balancing high-performance with eco-consciousness, contributing to the creation of an iconic vehicle that embodies Ferrari's legacy while embracing modern sustainability principles.

Innovative Design Synthesis

You will dive into the captivating world of automotive design as they contribute to synthesizing an innovative design language for the new Ferrari product. You shall collaborate to harmonize aesthetics, proportions, and Ferrari's iconic essence within an electric context. Shape the visual identity of a new era of Ferrari vehicles, marrying elegance with cutting-edge innovation.

SpaceTech

June 20, 2026 → July 26, 2026	APAC/MENA

Learn how to to analyze and solve problems in the **aerospace industry.**

The 3 core competencies:

Aerospace Engineering

In this course, you will learn about the principles of flight, aircraft design, and space technology. You will study topics such as aerodynamics, materials science, structural analysis, and control systems, and apply these concepts to the design and optimization of aerospace vehicles and systems.

Propulsion Mechanics

Learn about the fundamentals of propulsion systems and their application in aerospace engineering. Thermodynamics, fluid mechanics, combustion, and propulsion cycles, and an understanding of the performance, efficiency, and limitations of various types of engines, including rockets, turbo machinery, and air-breathing engines.
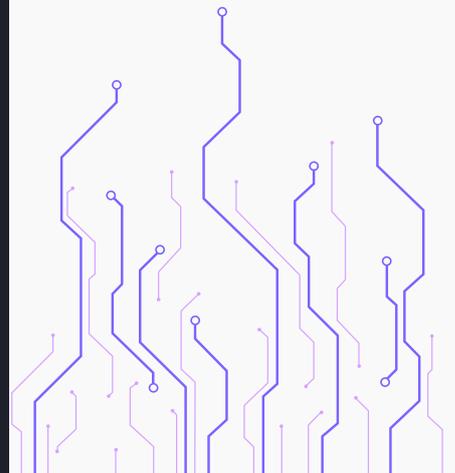
Applied Physics

Learn about the fundamental laws of physics and their application to engineering problems including topics such as mechanics, thermodynamics, electromagnetism, and optics, and learn how to use models and experimental techniques to analyze and solve problems related to aerospace engineering and propulsion mechanics.
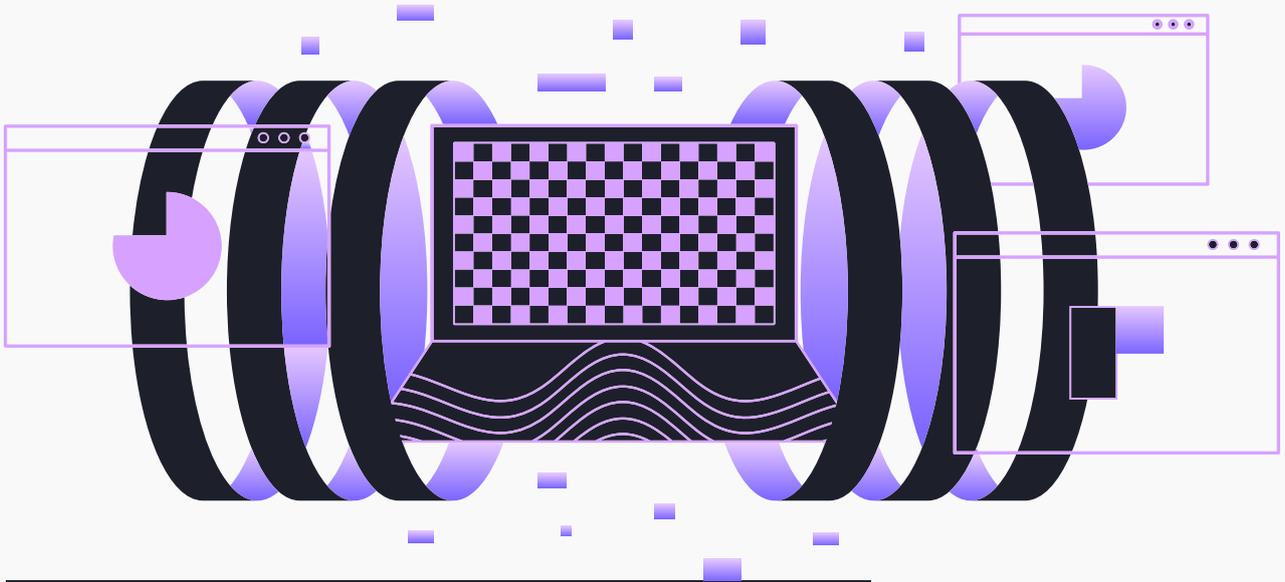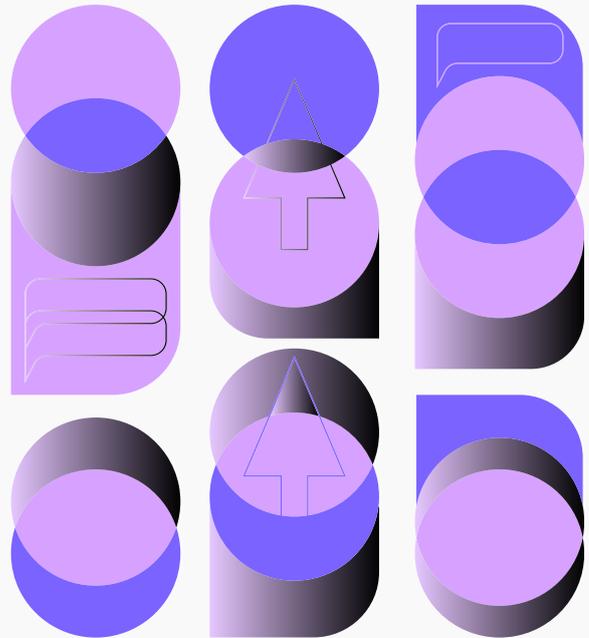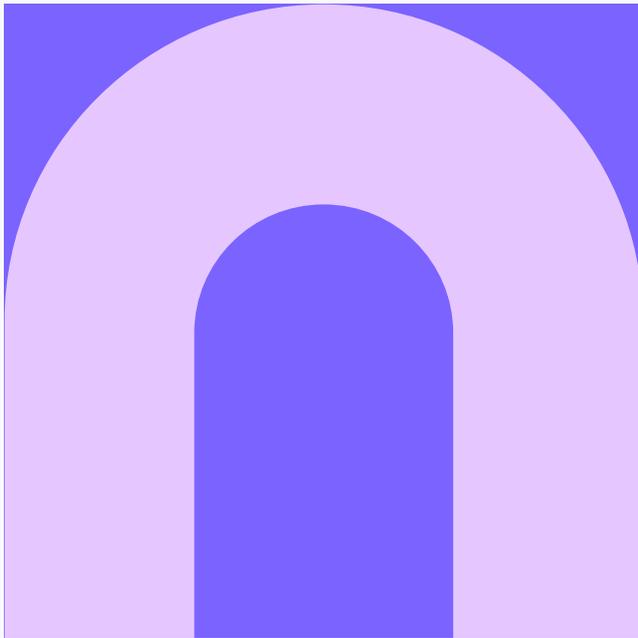
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BIG4

January 10, 2026 → February 15, 2026	**APAC/MENA**
June 20, 2026 → July 26, 2026	**US/MENA**

Solve key issues within industries that have room for disruption.

<u>The 3 core competencies:</u>

Global Consulting and Strategy

In this program, you'll take on real-world business challenges similar to those faced by the Big4 consultants. Working on a case inspired by the electric vehicle industry, you'll explore topics like sustainability, global competition, and strategic growth. By stepping into a consultant's role, you'll see how top firms support global companies through data and strategy.

Career-Ready Skills Across Business, Finance, and Analysis

You'll build valuable skills in market analysis, strategic thinking, and financial modeling. This experience will sharpen your critical thinking, boost your commercial awareness, and strengthen your teamwork—skills that help in both university applications and future careers.

Applied Learning and Executive Communication

You'll learn to communicate like a professional by writing clear insights, presenting to mentors and judges, and responding to feedback. You'll practice the same skills top consultants use to work with Fortune 500 clients, helping you grow more confident and career-ready.

BCG BOSTON CONSULTING GROUP

Consulting WEP*
WITH A BCG CONSULTANT

January 31, 2026 → March 8, 2026	US/MENA
July 11, 2026 → August 16, 2026	APAC/MENA

Master **GTM Strategies** and **Strategic Market Analysis** for the Pharmaceutical Industry.

The 2 core competencies:

Go-to-Market Strategies

You will be equipped with a practical understanding of Go-to-Market (GTM) strategies, focusing on the pharmaceutical industry. Students explore different entry strategies, such as partnerships, direct sales, and digital distribution, and learn how to craft a comprehensive GTM plan that addresses marketing, distribution, and customer engagement.

Strategic Market Analysis and Decision Making

You will enhance the ability to think strategically and make informed decisions based on comprehensive market analysis. By engaging with real-world data and scenarios, you learn to assess various factors such as market size, competition, regulatory environment, and cultural differences. They apply these insights to develop strategic recommendations for market entry and growth.

*WEP: Work Experience Program

stripe

January 31, 2026 → March 8, 2026	**US/MENA**
August 1, 2026 → September 6, 2026	**APAC/MENA**

Develop a **fintech product** based on the **financing decisions** of companies.

The 3 core competencies:

Comprehensive Knowledge of the FinTech Landscape

Equip you with a deep understanding of the financial technology sector, including its history, key players, current trends, and regulatory challenges, with a special focus on STRIPE and its operations within the industry.

Analytical & Strategic Thinking

Through an in-depth exploration of the Product Development Lifecycle (PDLC) and Design Thinking, you'll be prepared to actively participate in and manage the creation and refinement of innovative FinTech products.

Practical Skills in Product Development

You'll be trained to conduct rigorous market analysis, understand user needs through detailed persona and journey mapping, and develop strategic thinking skills that are crucial for navigating the competitive landscape of FinTech.

P Perennial
Partners

| July 11, 2026 → August 16, 2026 | **US/MENA** |

Learn how to shape the **future of finance** in an **investment specialist company.**

The 3 core competencies:

Value Investing Opportunity Identification

Partner with your Portfolio Manager (PM) to unearth valuable opportunities through astute value investing. You will delve into financial statements, discern trends, and propose investments aligned with this strategy. You will be scrutinizing company health, assessing intrinsic value, and refining investment propositions.

Investment Advisory Communication

You will gain experience in providing investment advisory services to clients., enhancing your ability to communicate complex financial concepts clearly and comprehensibly. You will learn to tailor investment recommendations to align with clients' specific objectives, risk tolerance, and the prevailing market conditions. Effective communication will be pivotal in building relationships with hypothetical clients, explaining investment strategies, and addressing their concerns.

Quantitative Portfolio Optimization

You will have to optimize a boutique quantitative fund's portfolio within constraints, allocating $1M across ten US equities. This entails applying quantitative techniques, analyzing historical data, and presenting a balanced portfolio that maximizes gains while minimizing risk.

Brex

February 28, 2026 → April 5, 2026	**APAC/MENA**
June 20, 2026 → July 25, 2026	**US/MENA**

Learn how to shape the future of finance in a **leading provider of financial products and services.**

The 3 core competencies:

Strategic Thinking & Analytical Skills

You will have to apply strategic thinking to analyze and resolve complex business challenges. The program aims to enhance your skills in dissecting business data, understanding market dynamics, and crafting effective strategies to improve sales efficiency and drive revenue growth.

Collaboration & Problem Solving Abilities

You'll be working in groups to tackle parts of the case study, mirroring real-world business environments where cross-functional collaboration is key to success. Students will learn to negotiate, influence, and communicate effectively with peers and hypothetical business stakeholders.

Practical Business & Operational Skills

You will learn to use tools like CRM systems and work on tasks such as designing compensation plans and performance metrics, will as well learn the operational aspects of sales management including lead prioritization, pipeline management, and the effective execution of go-to-market strategies.

BEACON

January 10, 2026 → February 15, 2026	**US/MENA**
June 20, 2026 → July 26, 2026	**APAC/MENA**

Gain hands-on experience as a **junior analyst** at a **leading venture capital firm** by assessing AI startups and providing strategic investment recommendations.

The 3 core competencies:

Strategic Thinking & Commercial Awareness

You will learn to think like venture capitalists—analyzing market opportunities, evaluating business models, and identifying viable long-term strategies.

Collaborative & Professional Communication Skills

You will work in diverse teams, share responsibilities, and present their analysis and investment decisions in a persuasive and professional manner.

Analytical Thinking to Emerging Technologies

You will dive deep into artificial intelligence startups—examining technical feasibility, scalability, and competitive positioning—learning how to turn complex data into sound decisions.

Airwallex

July 11, 2026 → August 16, 2026	APAC/MENA

Gain hands-on experience **simulating a market launch taskforce at a high-growth fintech company** by developing and pitching a go-to-market strategy for a new international market.

The 3 core competencies:

Develop Strategic Thinking & Market Analysis Skills

You will explore key business considerations such as customer segmentation, product-market fit, competitive positioning, and regulatory risk.

Build Cross-Functional Collaboration & Project Management Skills

You will work in small teams simulating a real startup launch taskforce. You will divide roles (Strategy, Marketing, Product, Ops), collaborate to solve an ambiguous challenge, and navigate the complexity of building a cohesive, shared business recommendation.

Strengthen Business Communication, Presentation & Pitching Skills

You will learn how to craft a compelling business case, distill complex ideas into clear takeaways, and present. You'll use real business tools to pitch a go-to-market strategy to a leadership team.

Paraform

January 10, 2026 → February 15, 2026	US/MENA

Experience being the insider who **defines the company's next big move!**

The 3 core competencies:

Business Research & Market Analysis

You'll dive deep into the world of competitive analysis and market research. This includes identifying industry trends, understanding the hiring needs of different sectors (like law, biotech, or manufacturing), evaluating what tools staffing firms currently use, and analyzing where opportunities exist for a company like Paraform to grow. You'll learn how to gather data, extract insights, and turn complex information into a clear narrative about what the business should do next.

Strategic Thinking & Problem Solving

You'll be challenged to make real decisions that involve complexity, trade-offs, and ambiguity -just like an early hire at a startup would. Should Paraform enter a heavily regulated industry like healthcare? Is contract staffing a better opportunity than part-time employment? What risks are involved in going head-to-head with established platforms? You'll evaluate different paths and determine which is most viable, backed by logic, research, and business insight.

### Executive Communication & Pitching

At the end of the program, you'll turn your team's research and strategy into a polished executive presentation. You'll write an internal strategy memo and deliver a live pitch to Paraform's actual leadership team. You'll practice how to organize your thoughts, structure a compelling narrative, and communicate clearly and confidently in a professional setting.
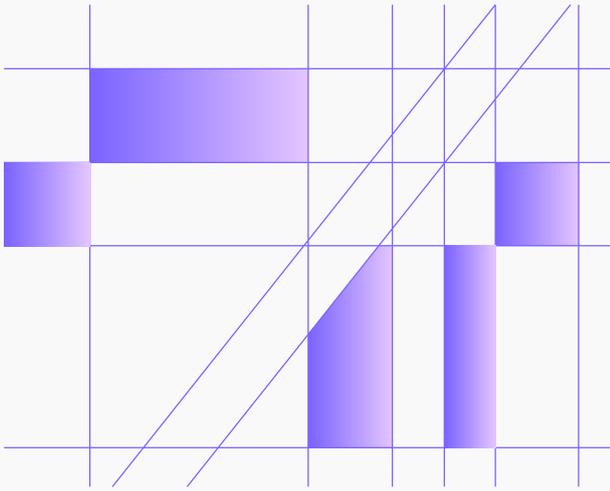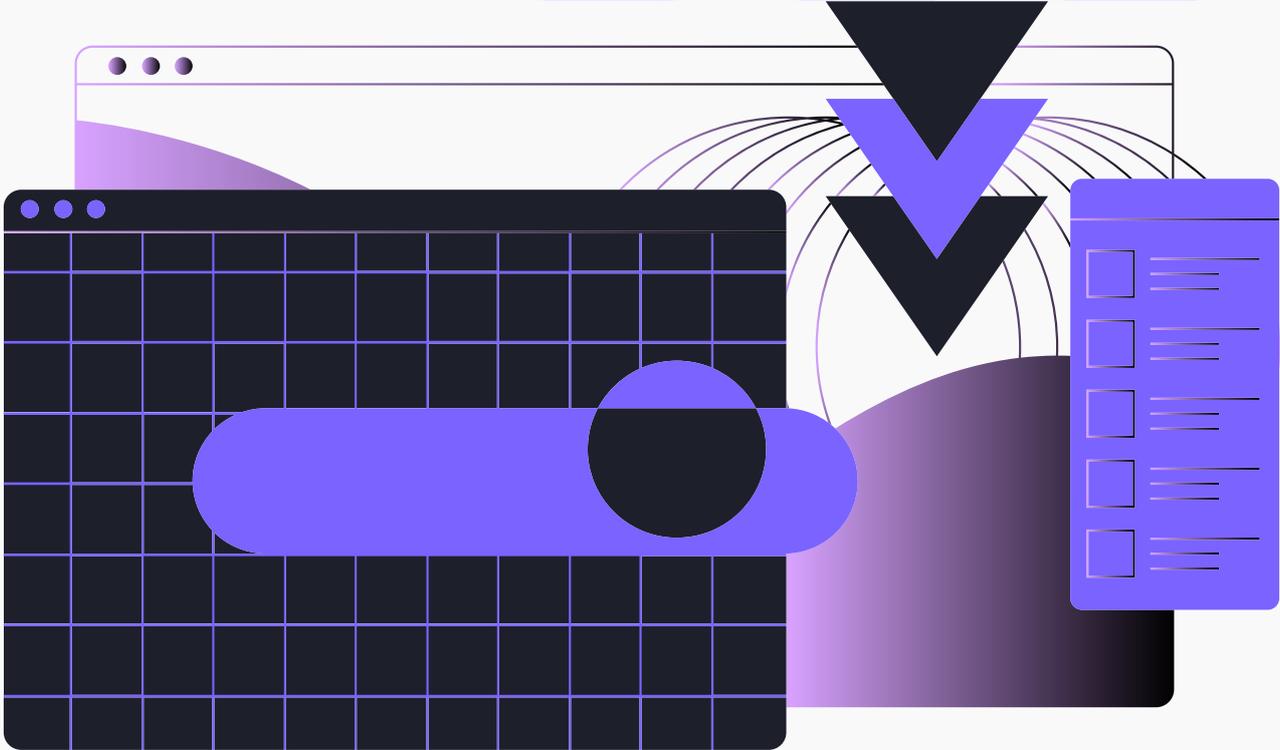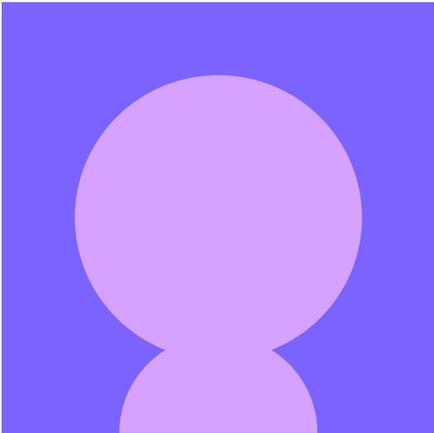
International Relations &Law
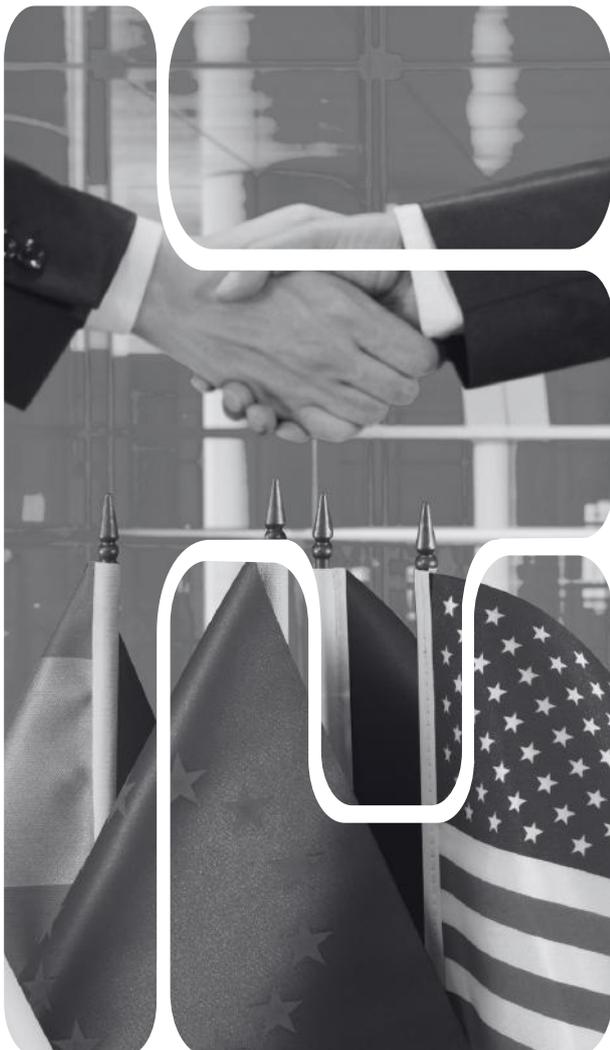
ΔELTA
CAREERS

United Nations

| June 6, 2026 - July 12, 2026 | **US/MENA** |

Explore the fundamental skills of the **international affairs and global governance industry.**

The 3 core competencies:

Explore the Structure and Careers within the United Nations and Global Governance Institutions

You will explore career pathways in international organizations, gain insight into decision-making structures, and understand the skills and mindsets needed for global governance roles.

Build Policy Thinking and Analytical Communication Skills

You will learn to craft structured policy briefs, turning research into clear, persuasive recommendations on real-world issues.

Deliver a Strategic Presentation to Global Policy Experts

You will present your policy recommendations to a panel of global governance professionals, building skills in debate, feedback response, and public speaking.

DENTONS

January 31, 2026 → March 8, 2026	**US/MENA**
April 4, 2026 → May 10, 2026	**US/MENA**
August 1, 2026 → September 6, 2026	**APAC/MENA**

Learn **fundamental legal skills** and solve **commercial disputes.**

The 3 core competencies:

Critical Thinking & Analysis

You will develop analytical skills by learning to identify legal issues, apply legal principles to facts, and evaluate legal arguments. You will also learn to compare and contrast different legal approaches and analyze legal reasoning to come to a logical conclusion.

Research

You will develop research skills by learning to locate and analyze legal sources, such as statutes, case law, and legal commentary. You will also learn how to conduct legal research using the research bundle, databases and other resources. These skills will enable you to find relevant legal information quickly and accurately, and to use this information to make informed legal decisions.

Communication

You will develop communication skills by learning to articulate legal arguments and express their ideas clearly and effectively in both oral and written formats. You will also learn how to collaborate and work effectively in groups, which is an important skill for legal professionals. These skills will enable you to communicate your ideas and arguments effectively and to work collaboratively with others to solve legal problems.
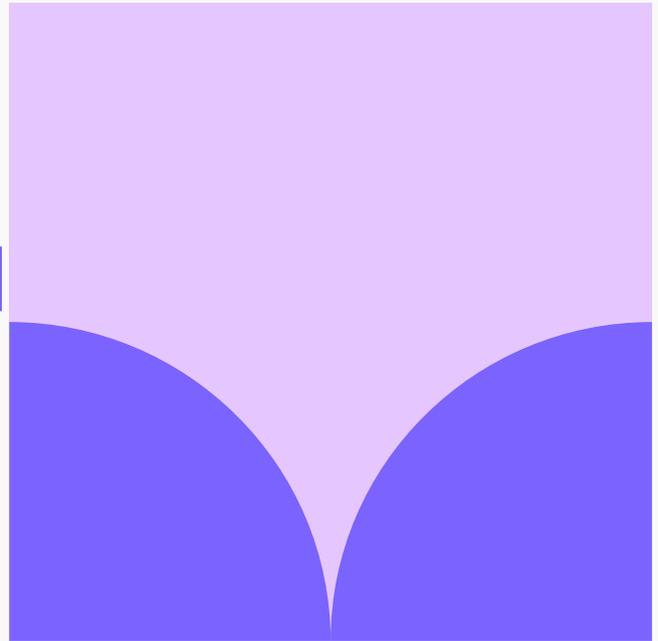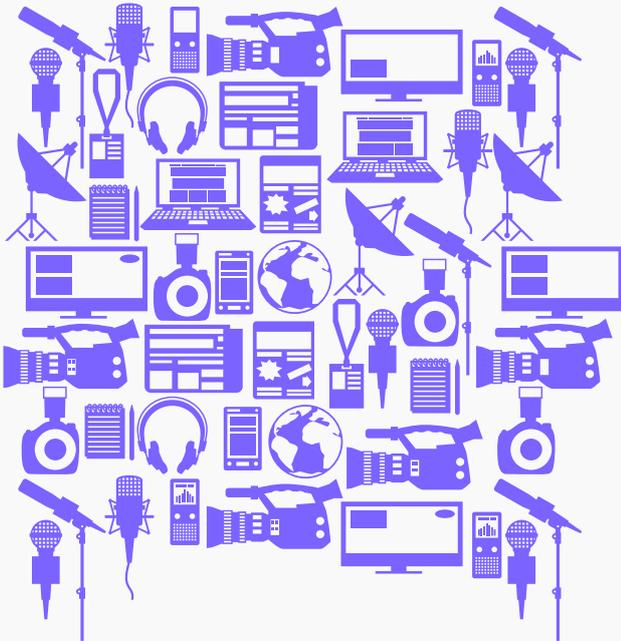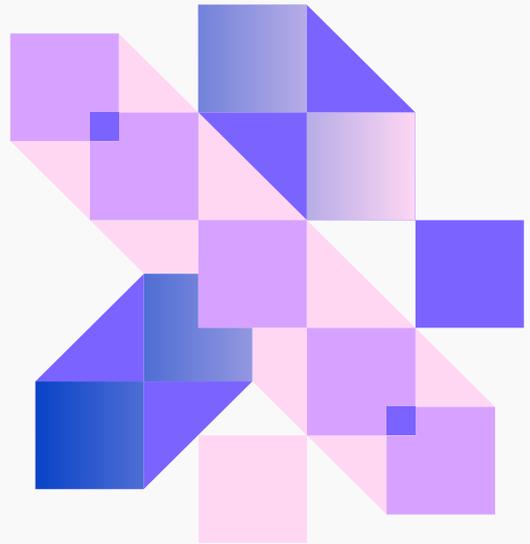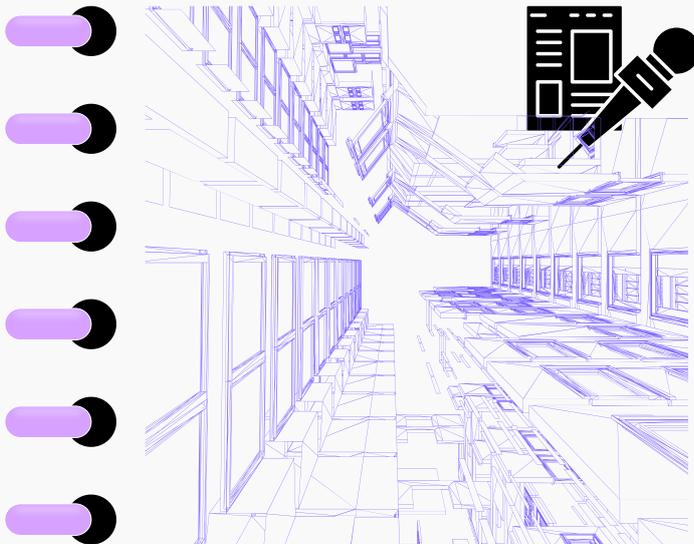
Journalism

ΔELTA
CAREERS

FT FINANCIAL TIMES

January 10, 2026 → February 15, 2026	**APAC/MENA**
July 11, 2026 → August 16, 2026	**US/MENA**

Learn about **professional journalism** in one of the leading international daily newspapers and digital publications.

The 3 core competencies:

Write Like a Professional Journalist

You will learn how to craft clear, concise, and analytical articles in the distinctive style of the Financial Times. You will practice developing headlines, writing strong leads, and structuring an article to balance facts with global context.

Apply Editorial Judgment & Critical Thinking

Step into the role of an FT journalist and make decisions about which global stories matter most, why they are timely, and how to frame them responsibly. You will weigh evidence, identify risks of bias, and defend your editorial choices.

### Communicate with Impact Through Research & Presentation

Research data, fact-check sources, and present your story through a professional pitch to FT "editors." You will practice defending your work under questioning and presenting ideas clearly and confidently.

HEAR WHAT OUR PROGRAMS ALUMNI HAVE TO SAY

Shaikha, UAE
Uber Work-Experience Program
"The program was fun and memorable whilst being super rigorous in learning skills I'll use in my future career."
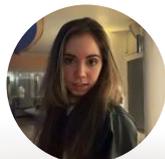
Dane Green, South Africa
Uber Work-Experience Program
"This program opened my eyes to what life would be like when I enter the workforce - it was an amazing experience."

Jimmy, New Zealand
Big 4 Work-Experience Program
"It was an exciting program where I gained skills I would have never gotten in school."

Corey, Singapore
Weiss Work-Experience Program
"Being able to interact and meet with industry professionals at such a high level was an awesome experience."

Khaled, UAE
Uber Work-Experience Program
"School education alone could never give us something of this calibre, something that's really about the actual industry. Our mentors were very proactive, invested and helpful, giving us a lot of confidence to complete the final project. It was a professional program that gave us insight into what it's going to be like when we grow up and start our career so I would 100% recommend this program to my friends."

SCAN ME

See more testimonials in
www.deltainstitute.co/ testimonials

PROGRAM PRICING

1 Program	**$4,900***	*Best for students looking to try out one of our programs
2 Programs	~~$9,800~~ **$7,900***	*Best for students who have 2 top career pathways in mind and wish to gain first-hand experience in both
3 Programs	~~$14,700~~ **$10,100***	*Best for ambitious students looking to dedicate their holidays for careers upskilling in multiple industries

(USD)*

ΔELTA
CAREERS

Keen to apply?

Register your interest by scanning the QR code below!

DELTAINSTITUTE.CO

✉ info@deltainstitute.co   ☏ +62 859 3466 5314