

Pictured: Buffalo Soldier Monument at West Point



ANNUAL EPORT

2021 EDITION

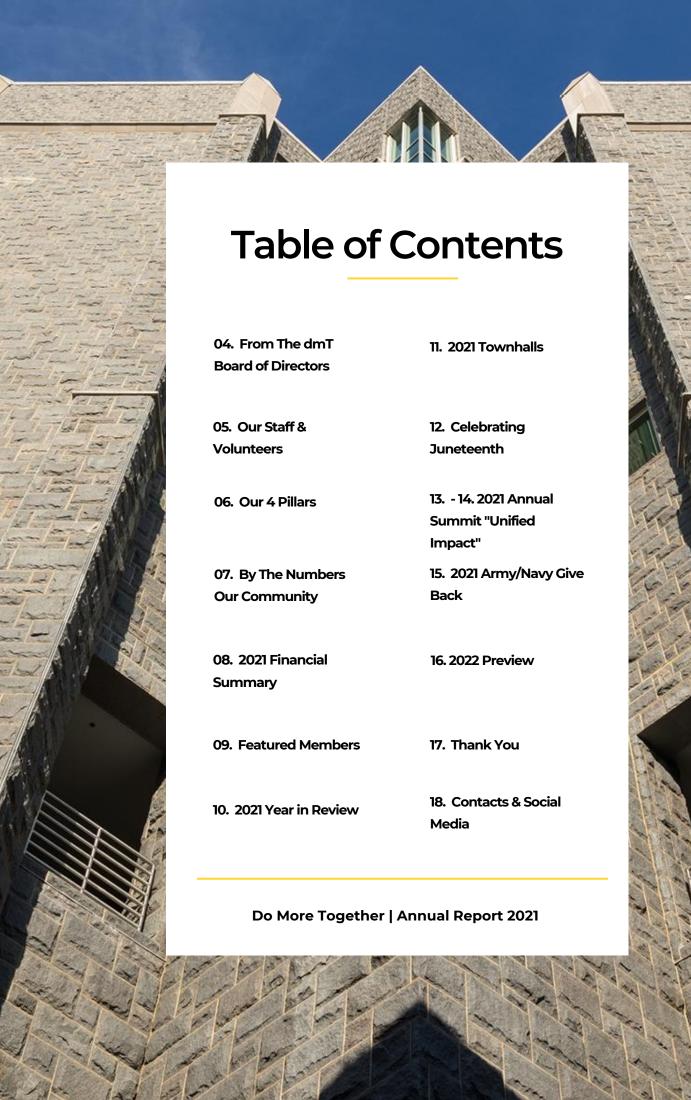
VISION

Our vision is to be the premiere alumni organization in the world!

MISSION

Do More Together forms a non-profit global network of United States Military Academy graduates and supporters from all backgrounds that engages, mobilizes, and empowers Black & African American graduates and cadets. We endeavor to serve the community, our country, and all USMA graduates.





Pictured: Davis Barracks at West Point

dmT Inaugural Board of Directors







We are excited to ignite the next wave of the unstoppable force that is Do More Together by accelerating on our mission to represent and celebrate the diverse fabric of our community. From the inception of our organization in 2015, the formation of non-profit organization and becoming an official United States Military Academy alumni group in 2016, to welcoming our dynamic board members in 2021, Do More Together is now positioned to meet our charge of positively impacting the world. Energized by our vision, we will continue to help grow the representation of African-Americans within the ranks of the West Point cadets, faculty, and staff; provide vital mentorship to current and former West Point Cadets and officers, raise necessary funds for Academy and community activities; and engage, mobilize, and empower our network. As dmT has grown and matured as an organization, the world has endured a global pandemic, the nation continues to reckon with its history of racial injustices, and communities face unprecedented tragedy. However, we have seen humanity triumph even in the darkest times and we remain committed to our members, supporters, and allies as we surge forward in the spirit of hope. Thank you for taking this journey with us as we Do More Together!

Meet the dmT Board



Volunteers



Ron Steptoe



Daniel Graham



Lisa Steptoe



Nette Monaus



Jeff Simpson



Shalela Dowdy



Aurthur Middlebrooks



Latasha Thomas-Patterson



Delante Moore



Jamar Wright



Nicole Carter



Simone Askew



Lamar Simmons



Alexandra Davis



John Williams

Do More Together | dmT Annual Report 2021

Staff



Jennifer Walker Executive **Administrator**

Support Staff



Aysha Malik Summit **Project Manager**



Nick Sullivan Bookkeeper

RECRUITING

We believe that diversity and inclusion are critical to the success of any organization.

- · West Point Faculty Info Sessions
- Engagement with HBCUs & Task Force Teach
- Recruiting Brochure



MENTORSHIP

We invest in our local communities through volunteerism, engaged mentorship, and a lifetime of selfless service.

- Grip Hands Mentor Training
- Support of the West Point Leadership, Ethics, and Diversity in STEM (LEADS) events

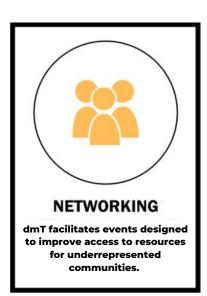


dmT invests in cadet and officer development through group and individual mentorship, both on and off campus.

NETWORKING

Membership has value - The Long Gray Line continues to need people to plug in and share talents, treasures, and time.

- WP Society & AOG Positions
- Meetings with <u>Naval Academy Minority</u> Association



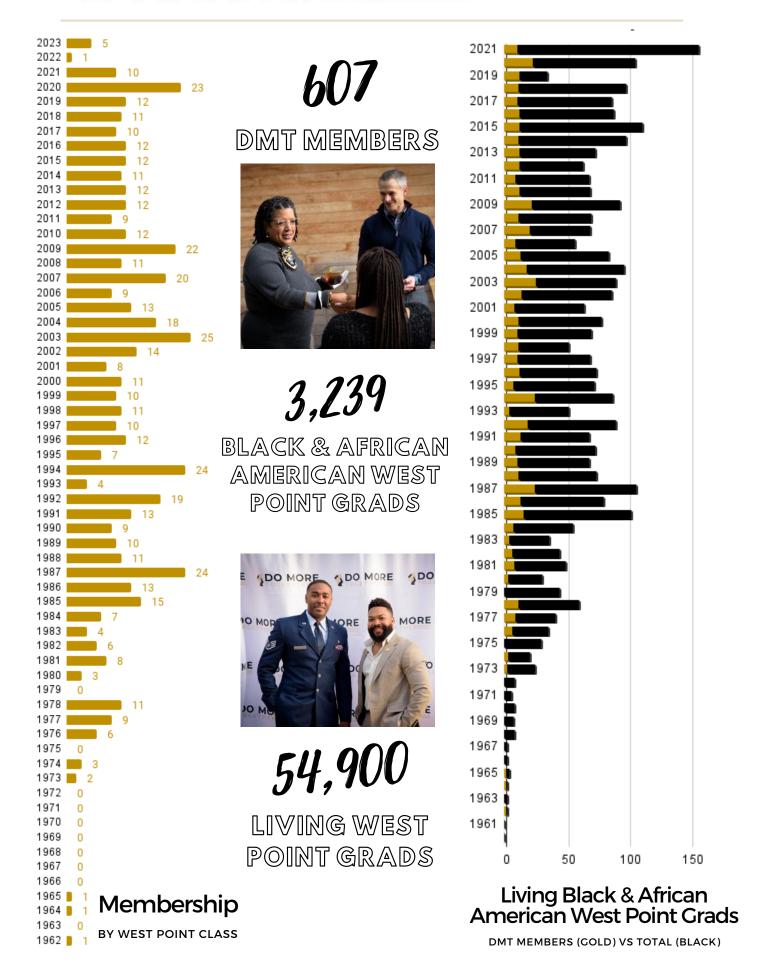
FUNDRAISING

We believe in impact investing. More than fundraising, this approach creates opportunities for our members and supporters to invest in causes that matter to them.

- Annual Give Back
- Annual PE.R.M. Party Support
- All-Academy Challenge
- Corporate Sponsorships



DO MORE by the by the NUMBERS





2021 Financial Summary

REVENUE	\$121,332
Corporate Donations Individual Donations Summit Revenue Fundraising	\$100,000 \$7,926 \$5,504 \$7,902
EXPENSES	\$99,912
Administrative Finance Marketing Annual Summit Other Operating Expenses	\$22,266 \$4,575 \$9,302 \$58,255 \$5,514
NET INCOME	\$21,420
Net Operating Revenue	\$21,420

FEATURED MEMBERS

Thank You To Our Monthly Donors

Erin Anthony Lou Etienne Kafi A. Joseph David E. White Jr.



RON STEPTOE



KEITH BROWN

Class of 1991

Pictured with Family



TIA TERRY
Class of 2004
Pictured at the Class of 2025 March Back

"A lot of best practices of Do More Together has informed our broader West Point Association of Graduates. Things like the Virtual Conferences. dmT has innovated & been very creative in how we stay together." "It's all about family for me and just like my biological family dmT has been like a family always there and helping each other where we can."

"I participate [with dmT] because they afford me the capability to reach back to younger grads as well as network with peers & older grads. It's the Long Gray Line in Action."



Year In Review

2021

A brief overview of Do More Together's amazing 5th year.



- \$7k+ Individual Contributions
- \$8k+ Fundraising Events
- \$100k in Corporate Donations
- 🖸 Monthly Donors



June Juneteenth
Celebration &
Membership Drive

- Engaged Our Community
- 200+ Members Gained



- ExpandedAdministrativeSupport
- 5 Townhall Meetings



- October 2021
 Annual Summit
- 6 presenters in first \$5000 Pitch Competition
- []\$5000 Pitch winner + 1 BONUS \$2500 winner!
- 2 MentorConnections
- Built a stronger network



- Supported the Annual PE.R.M.
 Party
- \$6000± Raised and 70 cadets worth of hair products
- 55 Hair Care packages provided



December 2021
Annual Army/Navy
Give Back

iPads

 Funded for
 students at PS
 in Harlem,
 NY

MONTHLY TOWNHALLS











Our monthly town halls are opportunities to connect with our members and supporters while discussing the issues that are important to the Black West Point community. Recent topics include: Applying for the Tillman Scholarship, Black History, Women's History Month, CAS Throughout the Years, and the meaning of Independence Day for Black Americans. We always conclude our town halls with a "family reunion" where we connect with old friends and make new ones through music, laughter, and joy!



JUNETEENTH '21

#myplaceinhistory

In 1877, Henry O. Flipper became the first African American to graduate from the U.S Military Academy. Flipper, who was born a slave, was not the first admitted to West Point. He was, however, the first to successfully endure the four years of hardship, silence, and unjust treatment African American cadets were subjected to during their time at the Academy.

He was the first, but he would not be the last.



As of May 2021, out of approximately 78,500 total grads (~ 54,900 living) there are:

3,239 total Black grads 2,645 total Black men grads 594 total Black women grads

Visit Do More Together's website to learn more about the legacy of <u>Henry O. Flipper</u>!





"There are a lot of people who haven't come back to West Point since graduation. The #myplaceinhistory initiative was so important because I heard from a lot of those people. We [Black West Point graduates] are unicorns in the wild and it's time we took our place in history. We have to take up space and stand up for what matters to us, so that the Academy is a place where we all want to come back." - Lisa Steptoe













From my ancestors who endured, my parents who served, and the grads who paved the way for me, I am the sum of the perseverance of so many people. As hard as it was, I'm so glad I persisted. I am my ancestors wildest dreams." - Andrea Young Black



3 days of building community, creating solutions and *doing more Together!*

THEE TAPACT

OCTOBER 27TH - OCTOBER 29TH

INTERACTIVE KEYNOTE SPEAKERS







Donald Cravins, Jr.

COO, National Urban League

VP, Information Security at VP, Infor



Sponsored By

Johnson Johnson











Deloitte.

WHAT WE DID:

- Sessions for veteran job-seekers, including coaching workshops and networking with hiring managers
- Interactive keynote speakers
- Engaging panels covering topics such as mental health, transitioning out of the military, pivoting careers and more
- Working groups and networking with attendees, speakers and sponsors
- A \$5K pitch competition sponsored by J.P. Morgan Chase for organizations working to better their communities

CONGRATULATIONS to Pitch Competition Winner

CALICOSOL

DAY ONE

We learned how to make a great first impression on hiring managers, create the narrative around your personal brand, explore careers in technology, higher education, nonprofits, public service, entrepreneurship and more on day one!





DAY TWO

Our Next Level Living Day at the summit was UNFORGETTABLE! We had brave, bold, conversations about mental health, finding our purpose, advancing in our careers, transitioning out of the military, and heard an impactful, inspiring, keynote speech from West Point legend Joe Anderson!

DAY THREE

Did you miss our inspiring keynote speakers, our dynamic fireside chat with two sitting Mayors, and our live pitch competition, where we heard from 6 social innovators and their plans to change the world?



Our SIXTH annual

ARMY/NAVY GIVE BACK: HARLEM

Each year Do More Together gathers at schools in the Army/Navy host city to give back to the community through engagement and mentorship of our youth. Our goal is to spread the Army/Navy spirit and inspire students to achieve excellence in school and beyond! THIS is our favorite time of year - When we make a tangible impact for years to come!

This year we raised \$6000 for the technology needs of P.S. 76!

COL CHARLES YOUNG PARK WREATH LAYING CEREMONY



GIVE BACK & YOUTH MENTORSHIP AT P.S. 76



URBAN PROFESSIONALS MIXER



2022 Calendar

February

BLACK HISTORY
 MONTH

July

Membership
 Drive

March

- WOMEN'S HISTORY
 MONTH
- Leadership Retreat

August

• P.E.R.M. Party

May

- Mental Health Action Day
- Graduation Support

October

 dmT Annual Summit

June

JUNETEENTH

December

ARMY/NAVY
 Give Back



See our full **EVENTS** list

Read our full Origin story

Learn more about our trailblazers

WE ARE GRATEFUL FOR OUR MEMBERS, DONORS, SPONSORS, AND PARTNERS.

Do More Together is able to continue our mission to engage, mobilize, and empower our community thanks to the generous contributions of our donors, sponsors and partners. With your help, we make lasting and sustainable change in the lives of many people. Thank you for helping us do more **TOGETHER**.





Support Do More Together.

When you shop at smile.amazon.com
Amazon donates .5% to Do More Together!
Click the logo below to support dmT.

