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faidr

Our Differentiated **Audio Superapp**

5:33





Radio

Want to turn ads and DJ talk off on 9,000+ stations?

SUBSCRIBE

Jump Back In

SEE ALL





Alternative | Seat.

My Favorite Stations

SEE ALL







Q104.3

92.9 The Edge... KEXP 90.3 WAXQ Classic Roc... KOMA Alternative | ... Alternative | Seattl... KQMT |

In Your Area

SEE ALL









Colorado Public Radio KCFR News & Talk...

La Suavecita KJMN Latin | Denv...

Denver's Modern Rock KTCL Alternative | ...

97.3 K Alterna'

















faidr | Superapp Strategy

Lead

With differentiation & margin



- > A.I. Enabled Ad-free
- Music-only Mode
- > Replicate the dial
- Music Casts
- Music Stations
- → Discovr

- > A.I. Enabled Ad-skip
- > Forward+ (manual)
- > Seamless (auto)

Expand

To deliver all audio

Music Player Audio-books Text To Speech

- > ChatMusic
- MusicGPT

Leverage Data

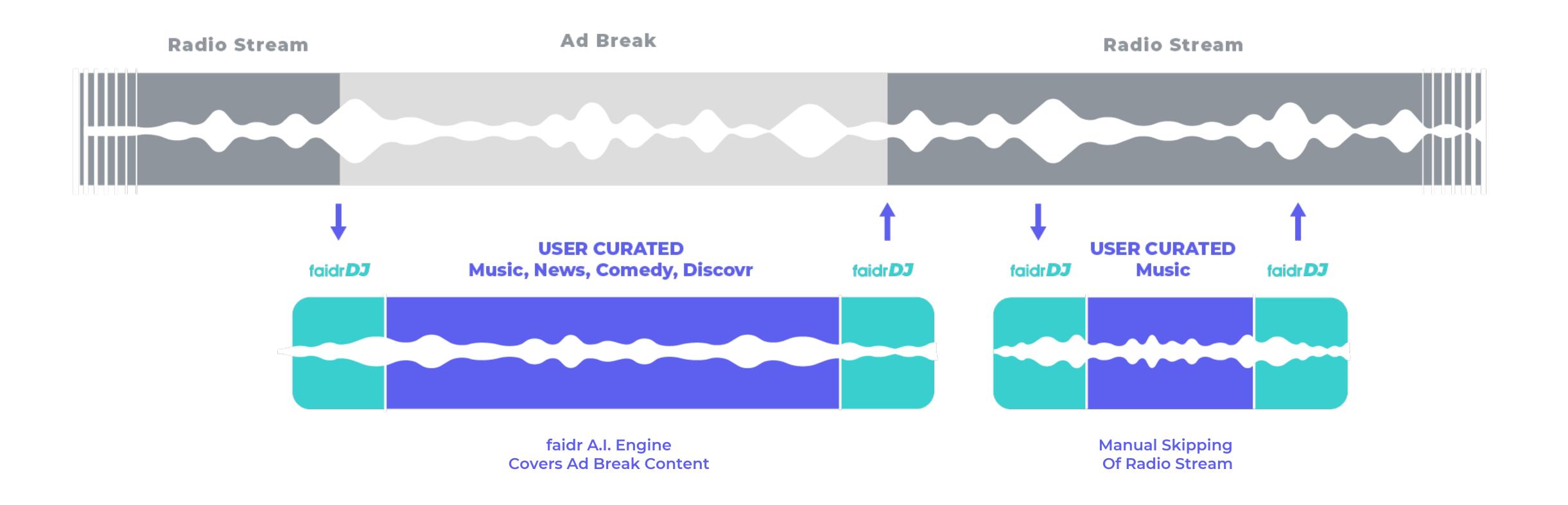
Across all audio to train leading Al models



The superapp aggregates, analyzes and distributes data.

How faidr Works

Al Drives Margin

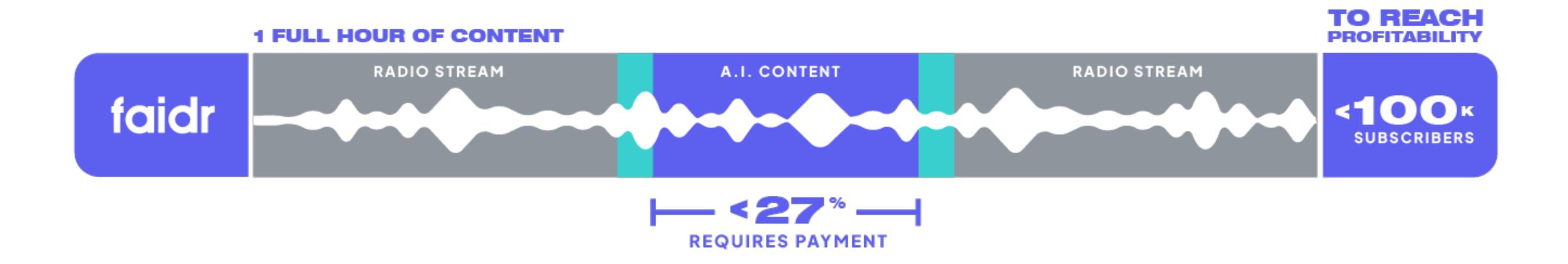




How faidr Works

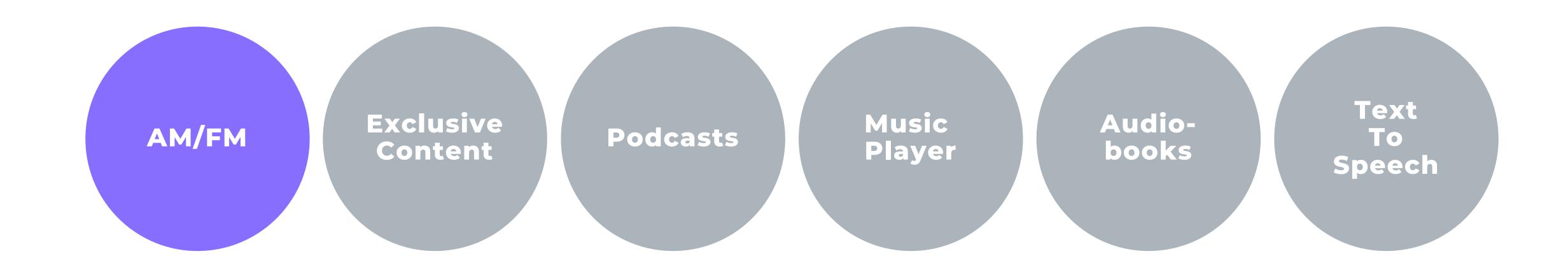
Power of Margin







Differentiation | AM/FM

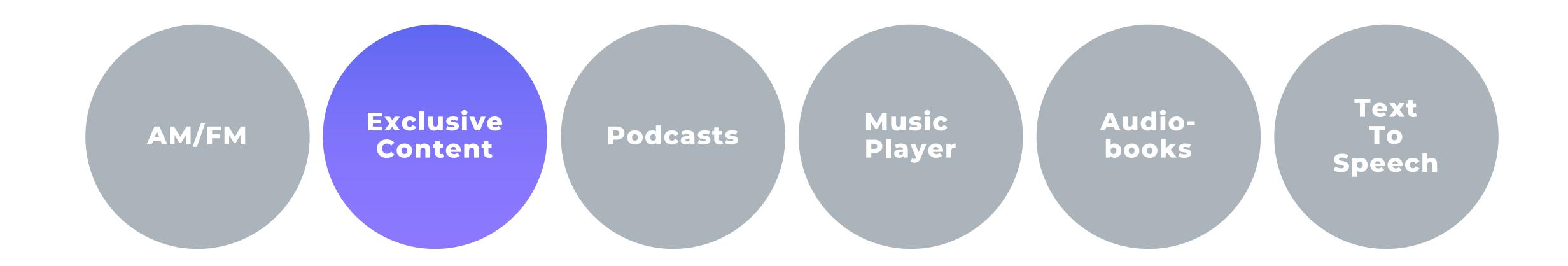


Roadmap

- > Expansion to international stations
- > Recording of songs & playlists from radio streams
- > Automated station switching when an ad plays
- > New language AI models to enable ad-free internationally
- > Improvements to the ad-free experience on spoken word format stations



Differentiation | faidrRadio



Music Casts

- > On-demand
- > DJ hosted music shows
- > Updated weekly
- Music streaming
- Curated by experts
- → Radio-feel

Music Stations

- > Always-on multi-hour playlists
- → Wall-to-wall music
- Genre-based or activity-based

Discovr

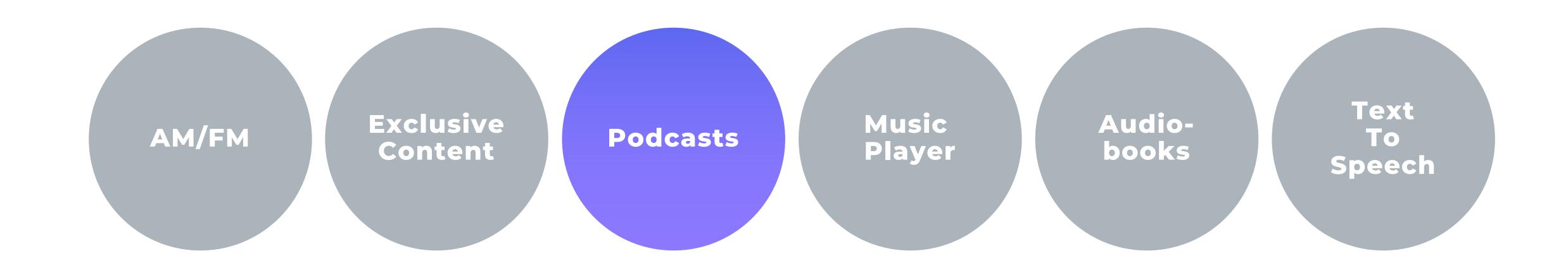
- > Dozens of emerging artists
- > Variety of genres
- Hours of new music discovery to augment radio

Roadmap

- > User-created
 stations
- User social interactions and following



Differentiation | Podcasts



Forward+

- Manual one touch ad-skipping
- > Visualization of chapters
- DVR like visualization of ad segments

Seamless

- > Al driven automated ad skipping
- > Premium subscription model
- > Revenue shared with podcast partners

Roadmap

- Generative AI digital content feed
- > Branded digital content all in one place
- Social feeds to discuss, share, create and discover audio content



Competitive Landscape

Radio Station Streaming Apps

	AM/FM	Podcasts	Exclusive Content	Aggregate Radio Dial	Ad-Free
faidi					
iHeart RADIO	\odot		⊘		
TUNE					
Audacy					
	Parity			Differentiation	



Competitive Landscape

Music Streaming Apps

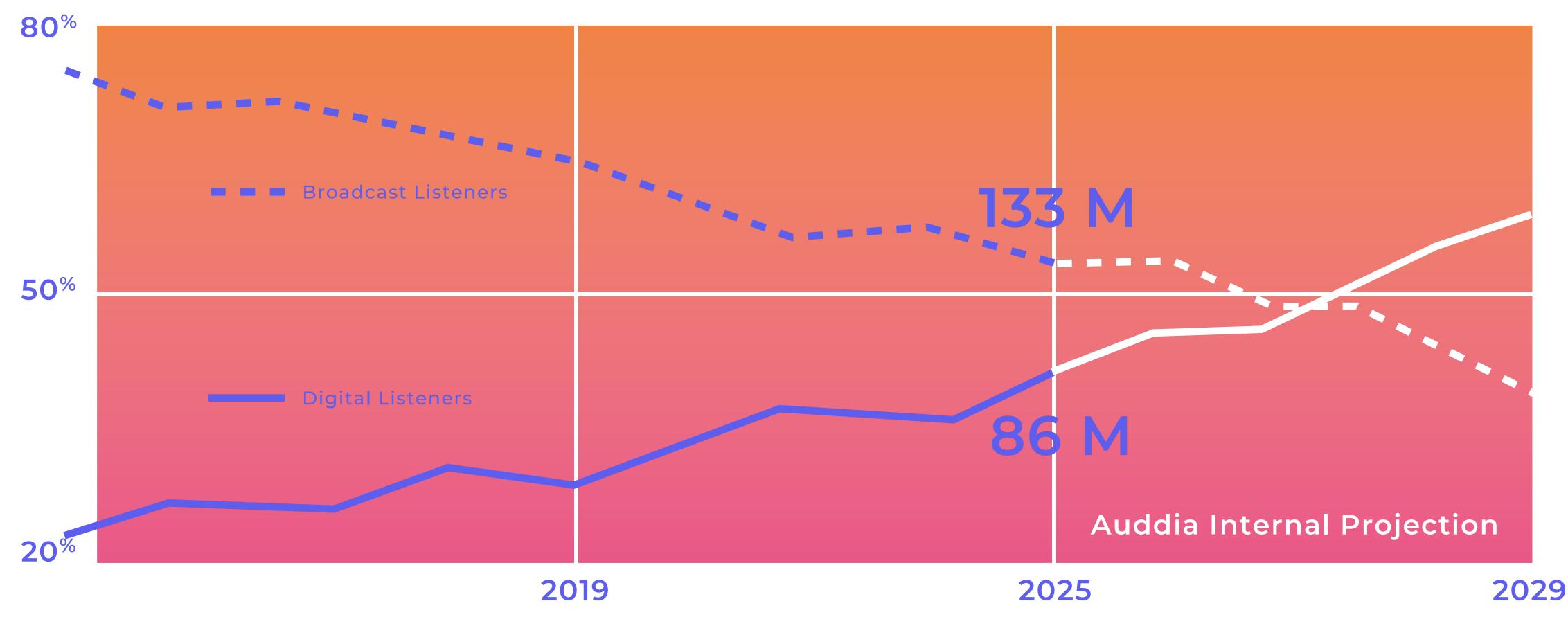
	Ad-Free	Personalized	Podcasts	Local Content	Premium AM/FM
faidr					
Spotify®	\odot		\odot		
É MUSIC	\odot				
amazon music	\odot				
pandora®					
	Parity			Differentiation	



GTM

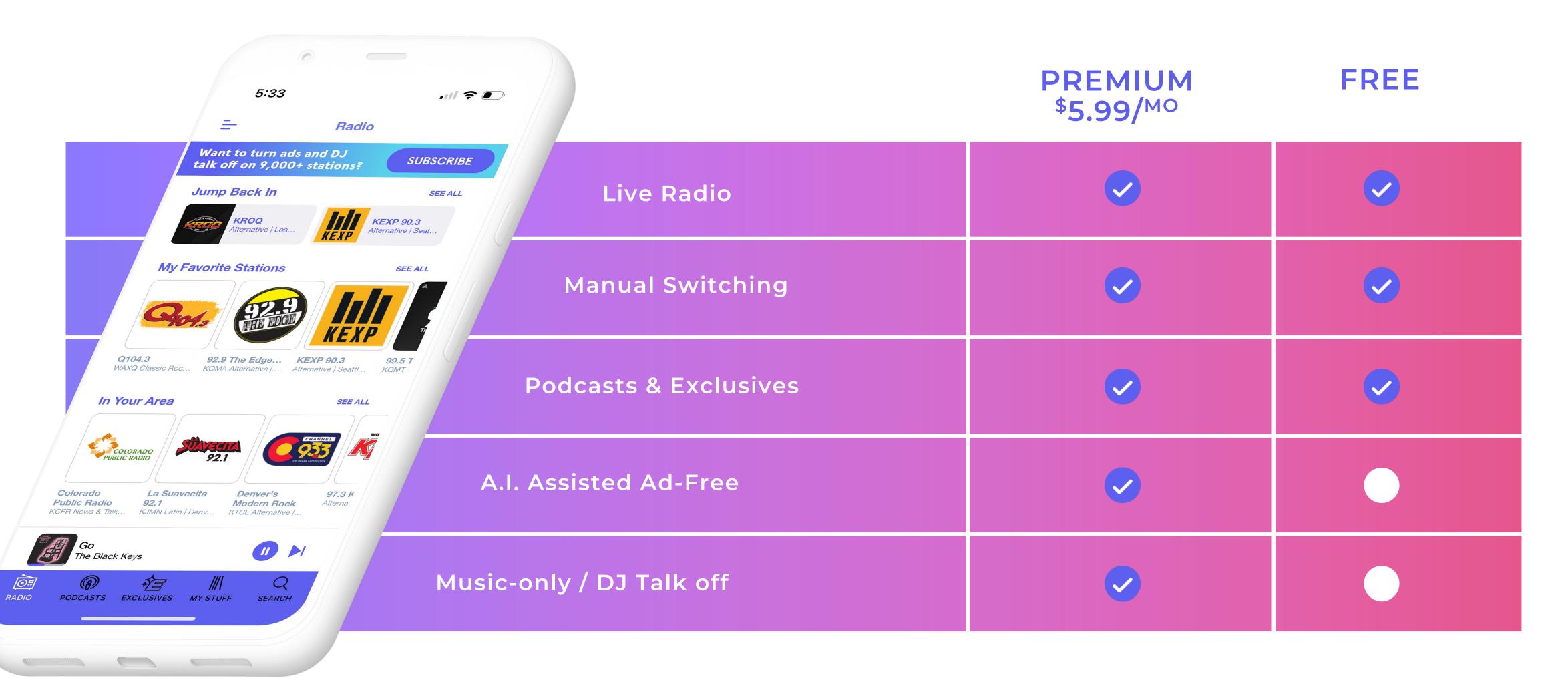
Radio Listeners Moving to Digital

% of time spent with P1 station in a typical week via Broadcast platforms (an AM/FM radio at home/school/work or in a vehicle) vs. digital platforms (computer, mobile, smart speaker, podcasts)





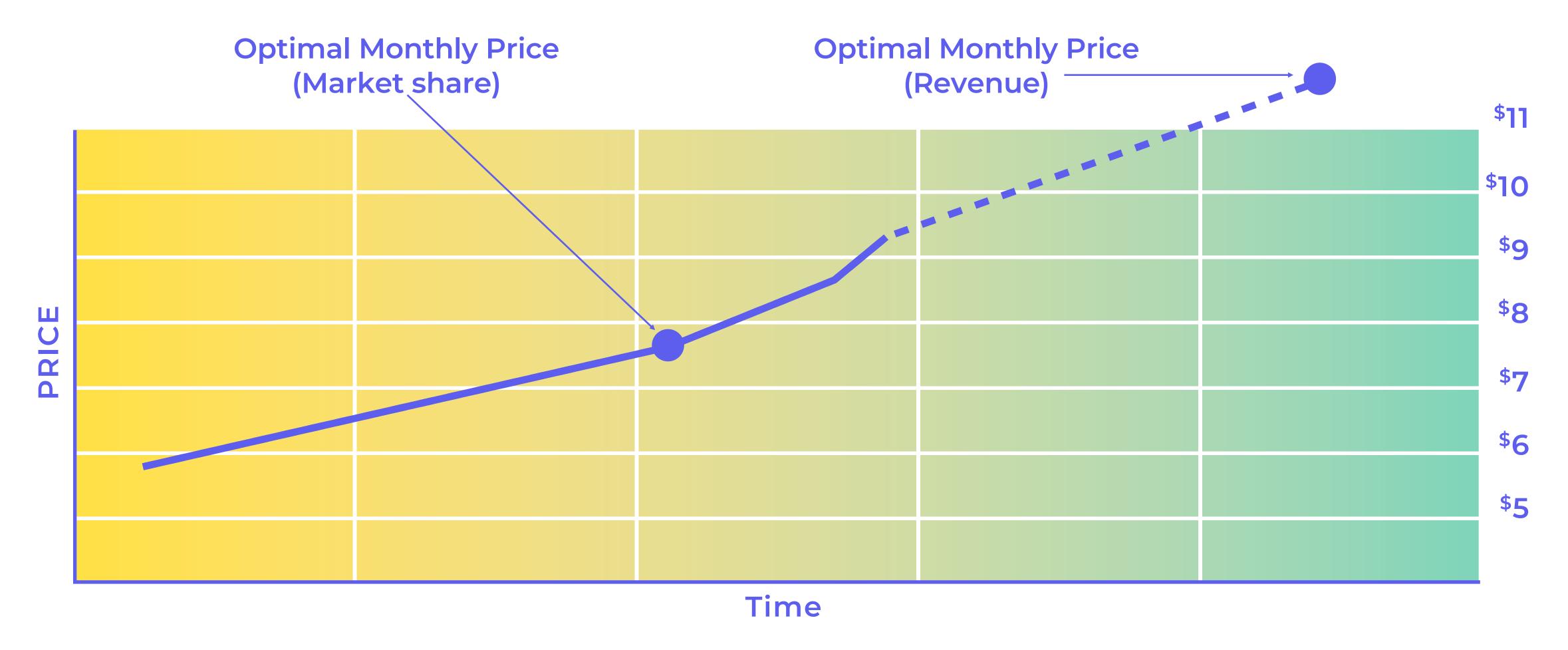
Freemium Model





Pricing







User Growth

Metric Targets to Support Growth

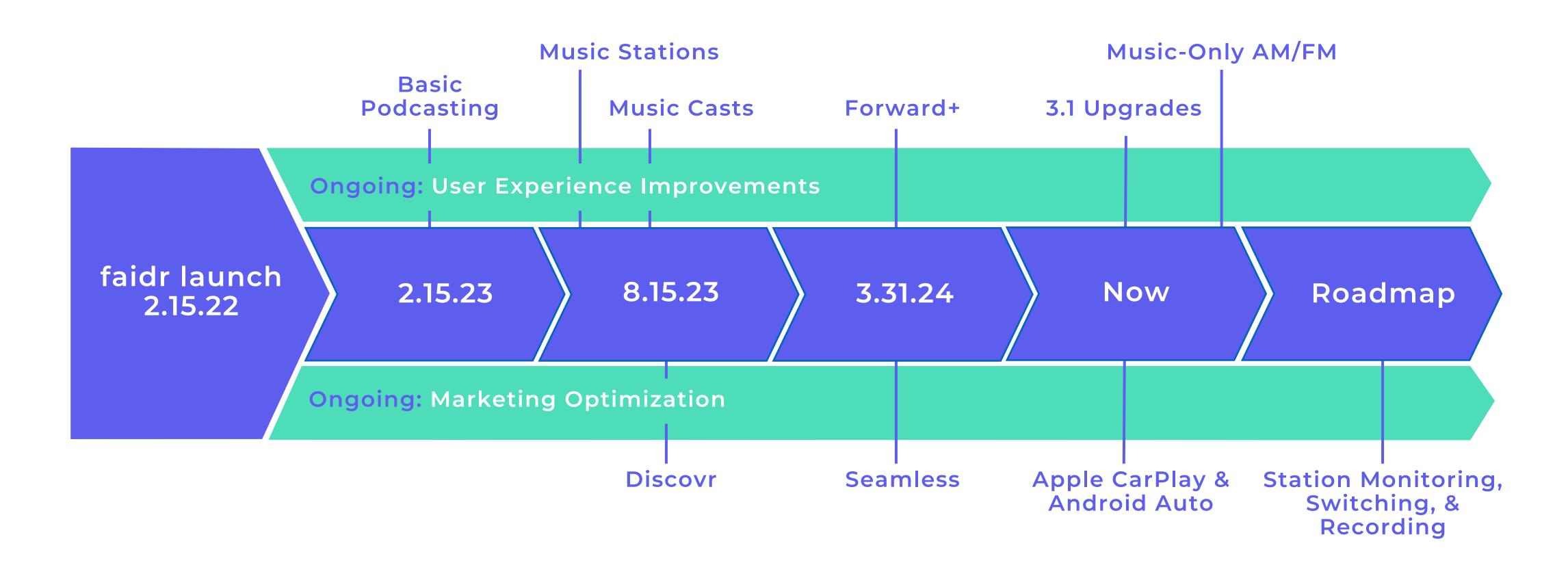
Initial Launch 2.15.22 Targets to Support Ad Spend



1.4-Year Payback

User Growth

Strategy to Improve Metrics





Auddia | Key Takeaways

- Leading audio superapp space with differentiation & margin
- Securing data across all audio experiences to optimize the application of Al
- > Leveraging steady cadence of innovative product improvements to optimize metrics
- Robust product pipeline & roadmap to increase value proposition to users & creators
- > Marketing optimizations with product improvements expected to drive target metrics
- > Compelling de novo and synergistic M&A opportunities available to drive users

Thank You



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