

# MARKETING TOOLBOX

MARKETING ASSETS OVERVIEW

APRIL 2024

**AVAILABLE ON THE** 









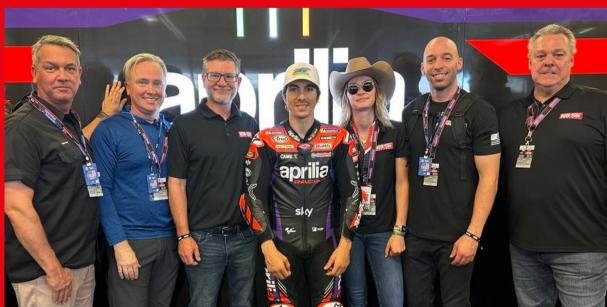












# **B2B PORTAL - INTRODUCTION**



# WHAT IS THE MARKETING TOOLBOX?

One presentation, sent every month, which sums up all the content available on the **B2B Portal**.

Every month, you will get an updated version of the Marketing Toolbox with new materials.

# WHAT IS THE B2B PORTAL ?

An online content marketing plateform which centralize all our assets to empower BS BATTERY brand and products in your local market.

# HOW DO I GET ACCESS TO THE B2B PORTAL ?

On <a href="https://bs-battery.com/b2b-portal/">https://bs-battery.com/b2b-portal/</a> with your password.

### WHO GETS ACCESS TO THE B2B PORTAL?

B2B Portal is a private area only available for BS Battery Official Distributors (marketing / sales team). Please never share your access information to external members.

# WHAT TYPE OF CONTENTS ARE DOWNLOADABLE ON THE B2B PORTAL?

Online, Offline assets such as Catalogues, Leaflets, Posters, Designs for booth, Social Media Campaigns, Press Release, Photos/Videos... Pdf, png, jpeg, mp4, design files...

All the Master files are available in English to facilitate your local adaptation.



# **BRAND**

Promote the BS BATTERY brand

IDENTITY (Logo/Guidelines)

**PRESENTATION** 

ADS (online/offline)

PRESS (Press release)

SOCIAL MEDIA (Campaign)

TRADESHOW (Booth design & Inspiration)

RACING (Sponsors/Events)

# PRODUCTS Develop business, promote products & services

TOOLBOX

PRODUCT INFORMATION

(data sheet & product info)

SALES TOOLS (online/offline)

PRODUCTS CAMPAIGN (Press release)

POS DEVELOPMENT (Campaign)

**MERCHANDISING** 

(Booth design & Inspiration)

BS BATTERY ACADEMY

(Sponsors/Events)

# **PICTURE LIBRARY**

**MEDIAs including pictures & videos** 

PRODUCTS (packshots / product placement)

MERCHANDISING (packshots / product placement)

RACING (races / pilots / VIP Client expériences)

MOTORCYCLE BRANDS (Yamaha / CFMoto...)

CORPORATE (Tradeshow, Trainings, Internal event)



# WHAT'S NEW?

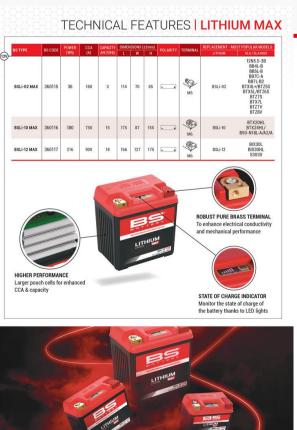
# 2024 Powersport Catalog

We're pleased to unveil the update of our 2024 Powersport Catalog (English & Spanish versions available), which now features our latest product news and innovation. In addition, the catalog cover has a fresh look, showcasing the dynamic world of 2024 riders and teams sponsored by BS BATTERY.

#### What's New:

- Fresh Catalog Cover Featuring 2024 Riders and Teams
- Lithium Max Range
- BGZ Series (SLA Max Range)
- New Jar Packaging Solution for PA-01





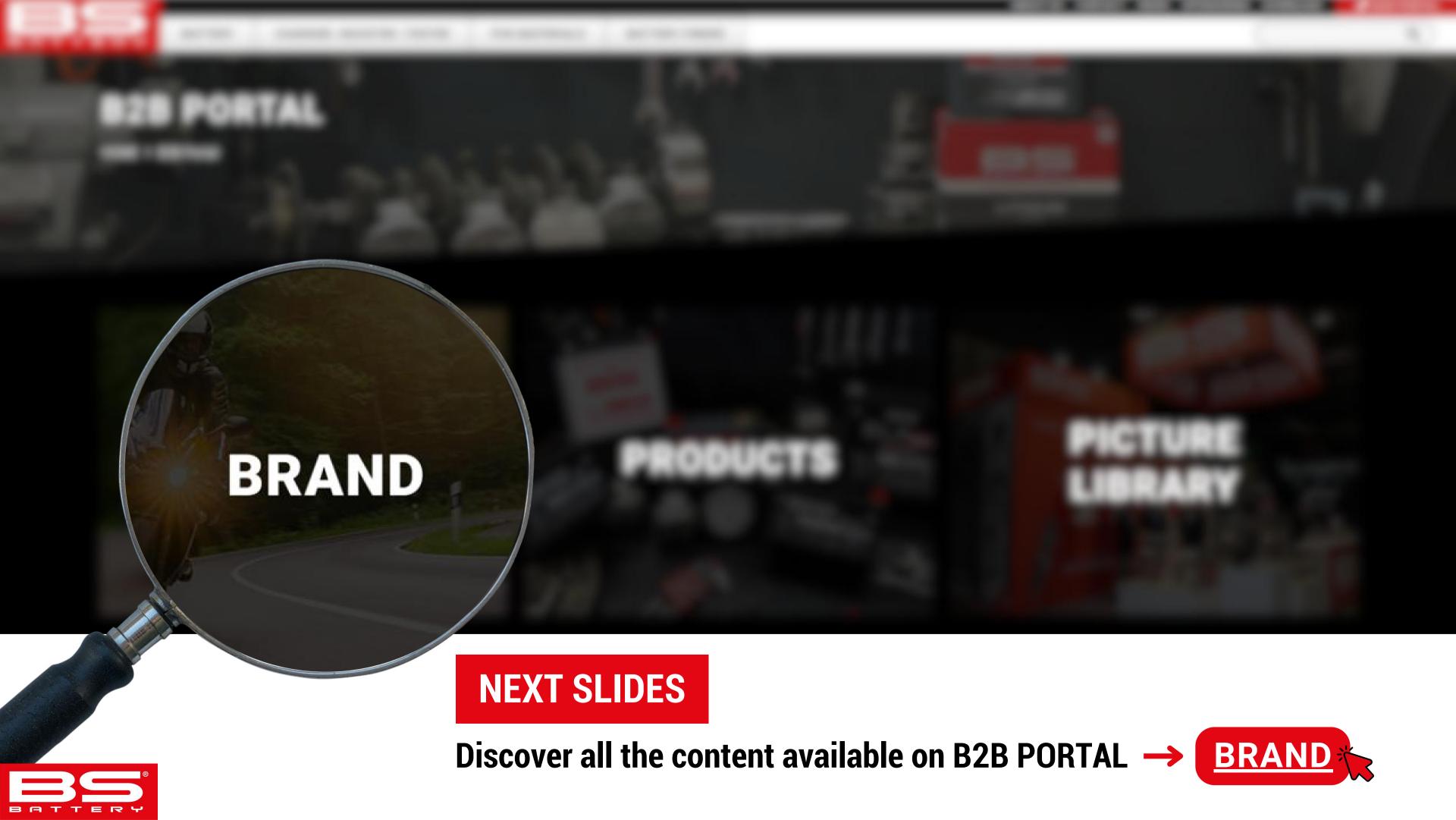














# **PRESS RELEASE - RACING**



NEW

2024/04 - Junior Team Suzuki LMS and BS Battery: Inspiring Tomorrow's Mechanics for the 2024 Season!

## 2024/04 - Breathtaking Americas Grand Prix for BS Battery!

- Ready to use
- .pdf & word (for local translation)
- English text

#### Junior Team Suzuki LMS and BS BATTERY: Inspiring Tomorrow's Mechanics for the 2024 Season!

As the excitement builds for the opening round of the French Superbike championship at Le Mans on April 6 & 7, 2024, our eyes are on the Junior Team Suzuki LMS, powered by BS Battery. This dynamic partnership between the young mechanics students of the Junior Team Suzuki LMS and the support of BS Battery promises an electrifying season ahead!





Since 2022, BS Battery has been an Official Technical Partner of the Junior Team Suzuki LMS, aiding their position in both the French national Superbike championship and the endurance world championship, notably the prestigious 24 hours of Motos at Le Mans. The collaboration sees BS Battery's cutting-edge <a href="BSLI-04/06">BSLI-04/06</a> <a href="Bithium battery">Bithium battery</a> technology integrated into the Suzuki 1000 GSX-RR road motorcycles, enhancing performance with its lightweight design.



Run by **Damien Saulnier**, a former student turned teacher and now esteemed team manager, the program is part of an educational institution dedicated to nurturing young talent in motorcycle racing. It stands as a beacon of excellence, attracting over 50 to 70 applications annually, from which only 10 fortunate students are selected to embark on a year-long intensive training program. With a rich history spanning 28 years, the team boasts an impressive track record, including over 15 championship titles and a legacy of over 80 pilots and

BS Battery's involvement extends beyond mere sponsorship, actively supporting the team with essential equipment and fostering invaluable learning experiences to empower the next generation of motorsport enthusiasts and professionals.





BS Battery Academy - Le Mans Sud high school - October 2023

#### Breathtaking Americas Grand Prix for BS Battery!





Austin, TX, April 14, 2024 -

BS Battery marked an outstanding presence at the Circuit of The Americas (COTA) this weekend during the Americas Grand Prix alongside its esteemed partner Le Mans Corporation!

Our USA team connected with fans and industry insiders at the Parts Unlimited and Drag Specialties hospitality at turn 19, exclusively for their dealers. Amidst the sound of roaring GP bike engines, BS Battery displayed its products, talked about motorcycles and batteries, and enjoyed the thrilling race atmosphere.

A highlight of the weekend was Fabio's visit to the hospitality area, where he engaged in insightful exchanges with dealers and teams, topping a fan-favorite signing session!





Taking their commitment to the next level, BS Battery offered select dealers and sales representatives an exclusive experience behind the curtain of racing glory, granting them access to the inner place of the Aprilia Racing Team. They embarked on stunning garage tours, in the heart of the action with the team and riders.





# **PRESS RELEASE - RACING**

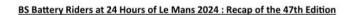


**NEW** 

2024/04 - BS Battery Riders at 24 Hours of Le Mans 2024 Recap of the 47th Edition

2024/04 - Importations Thibault and BB Battery renew their partnership with the Bridgestone Canadian Superbike series for the 2024 season

- Ready to use
- .pdf & word (for local translation)
- English text





The 24 Hours of Le Mans 2024 ended on Sunday at 3 p.m. on the Bugatti circuit with a stunning performance of our riders, powered by BS Battery. Despite facing daunting weather conditions and fierce competition, our riders demonstrated determination in this prestigious endurance event.

Out of the 48 starting teams, the race saw 19 unfortunate withdrawals, making this edition one of the toughest in recent years!

We are delighted to share the outstanding achievements of our racing partners :

- Chromeburner-RAC 41-HONDA #41 Martin Renaudin: PODIUM 2nd place in the Superstock category/ 9th place overall
- KAWASAKI WEBIKE TRICKSTAR #11: 4th place overall
- TEAM BOLLIGER SWITZERLAND #8: 7th place overall.
- JUNIOR TEAM LE MANS SUD SUZUKI #72: 12th place overall / 4th place in the Superstock category.
- TCP RACING #83 Marcus Delestre: 14th place overall / 5th place in the Superstock category.









#### PRESS RELEASE

For immediate release Sherbrooke, April 23, 2024

#### IMPORTATIONS THIBAULT AND BS BATTERY RENEW THEIR PART-NERSHIP WITH THE BRIDGESTONE CANADIAN SUPERBIKE SERIES FOR THE 2024 SEASON

Sherbrooke, Québec — Importations Thibault and BS Battery are pleased to officially announce the renewal of their partnership with the Bridgestone CSBK for the 2024 season. After a successful collaboration in 2023 and 2022, BS Battery will continue its role as the sponsor of the Pole Position Award, honoring the top competitors in the series for a third content the role.

The BS Battery Pole Position Award remains a prestigious symbol within the racing community, recognizing the rider who achieves the fastest qualifying lap at each championship event. The upcoming year promises unparalleled levels of competition, with the country's best riders racing for ultimate victory.

BS Battery is a major player in the original equipment and replacement parts market, offering an extensive range of batteries with all the technologies available for all powersports applications. Benjamin Sebban, General Manager of BS Battery, expresses satisfaction with the continuation of this collaboration: "We are delighted to renew our partnership with Importations Thibault and to once again support the Bridgestone/CSBK series. This association provides us with an ideal platform to showcase our products to a wider audience and engage in conversation with the racing community. We are confident that the upcoming season will be a resounding success and look forward to seeing the champions emerge."

Dave Oakley, Director of Business Development at Importations Thibault, shares this enthusiasm for the continuation of this alliance: "We are pleased to extend our partnership with BS Battery for another year. We take pride in contributing to this exceptional series of races and supporting the powersport community. Our commitment to quality and excellence remains at the heart of our actions, and we are confident that this collaboration will continue to enhance the experience for spectators and participants."

The BS Battery Pole Position Award is just one aspect of Importations Thibault and BS Battery's enduring commitment to motorcycle racing in Canada. As the start of the Bridgestone/CSBK series approaches, fans and riders can anticipate an exciting season filled with competition and thrills.

For more information on BS Battery and their products, please visit their website at www.bs-battery.com.

To learn more about Importations Thibault and their commitment to supporting the racing community, please visit www.importationsthibault.com.

Information regarding CSBK visit www.csbk.ca.



**◎ ? 6 ○** 

**English & French text** 



## "DID YOU KNOW?" CAMPAIGNS





**Objective**: Educational campaign; highlight one

benefit per product

Short video: 10 - 15 sec

Format:.mp4 | Reels & Square

**English Text** 



Format Square & Reels

**BGZ Series - Maximun starting power** 













BRAND

<u>LINK</u>





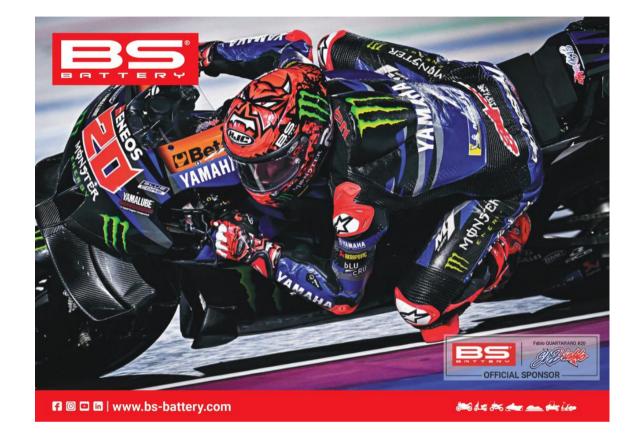




**NEW** MotoGP - Aprilia Racing



**MotoGP - Fabio Quartararo** 





BRAND

<u>LINK</u>



- Ready to use
- Format A5
- Printing files
- Ideal for signing session





**Off Road - Sherco Factory Racing** 



BS BATTERY Headquarter - Virtual Tour with Fabio Quartararo (Arles, France)





https://youtu.be/Lwbb5TZ-pHQ?si=KsGAhT-EzZ7\_n\_Oh







# **BS BATTERY OUTRO LOGO**

Outro clips that mark the end of your video! Format:

- .mp4
- 1-1
- 9-16
- 16-9











# **PRESS RELEASE - RACING**



### REMINDER

2024/03 - Aprilia Racing and BS Battery: Official 2024 kick Off!

2024/03 - Kawasaki Bud Racing and BS Battery: A strong alliance which persists into 2024 Season!

- Ready to use
- .pdf & word (for local translation)
- English text

#### Aprilia Racing and BS BATTERY: Official 2024 kick off!

Following the unveiling of the Aprilia RS-GP24 in its official version days ago, the Aprilia Racing team and BS Battery are more than up for battle at the top levels of MotoGP™ as partners for a second season!





From road as an Official Equipment Manufacturer for all Aprilia bikes since 2020 to track, BS Battery proudly stands as an Official Sponsor of the Aprilia Racing Factory team, extending unwavering support to the four RS-GP bikes and three exceptional riders—Aleix ESPARGARO, Maverick VINALES, and tester Lorenzo SAVADORI—on the fiercely competitive track.

With Aleix and Maverick in the top ten in MotoGP Qatar last weekend, the team bespeaks an unshakeable spirit and determination to fight until the very last lap in pursuit of victory!











After two seasons of constant growth, 2024 represents the year of confirmation for Aprilia. The technical advancements achieved have propelled both bike and team to unprecedented heights, all while staying true to Aprilia's distinctive DNA. This evolution, characterized by innovative choices that lead the way for others, finds its most extreme manifestation in the latest iteration of the RS-GP.

Every aspect of the Italian masterpiece has undergone meticulous redesign and enhancement, from aerodynamics to engine, chassis to electronics, and strategies, leaving no stone unturned while retaining a clear lineage with the highly competitive 2023 foundation.



[Youtube video : BS BATTERY x APRILIA RACING I MotoGP™ I NEW RS-GP 24]

### KAWASAKI BUD RACING & BS BATTERY: A strong alliance which persists into 2024 Season!

BS Battery and Kawasaki Bud Racing team proudly announce the continuation of their partnership for the 2024 season. This collaboration has always been a mutual success, and BS Battery is extremely proud to stand alongside this French team as they embark on their season across various championships!



\*To celebrate the official kick-off of the season, BS Battery joined the Kawasaki Bud Racing team at the Salon du 2 Roues in Lyon, France, early March.

This year Kawasaki Bud Racing will compete in 4 championships: WSX World Supercross Championship, French Supercross & Motocross Championships and EMX250 European Motocross Championship. This diverse range of competitions showcases the team's versatility and skill on the track

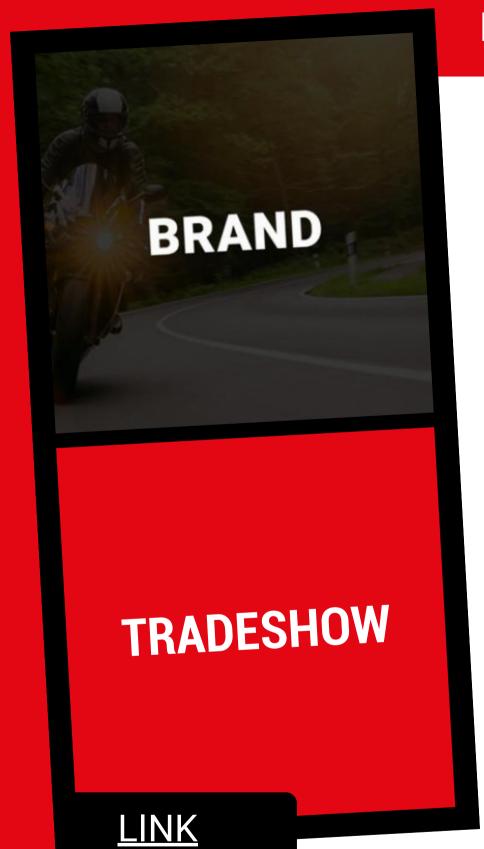


\*2024 Kawasaki Bud Racing Team



# **BOOTH DESIGNS - Wall**





REMINDER

**LITHIUM LiFeP04** 



**SMART CHARGERS** 



- 320 x 484
- Spanish text (easily adaptable)
- .pdf & source files











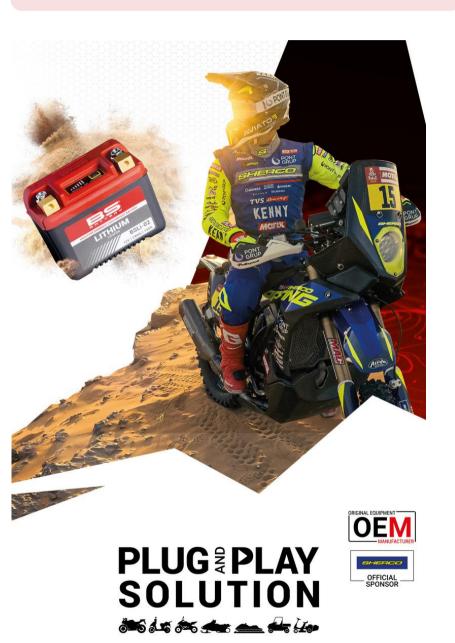
**FABIO QUARTARARO MotoGP 2024** 



**APRILIA RACING MotoGP 2024** 



# **SHERCO RACING FACTORY Dakar 2024**





- 320 x 484
- .pdf & source files

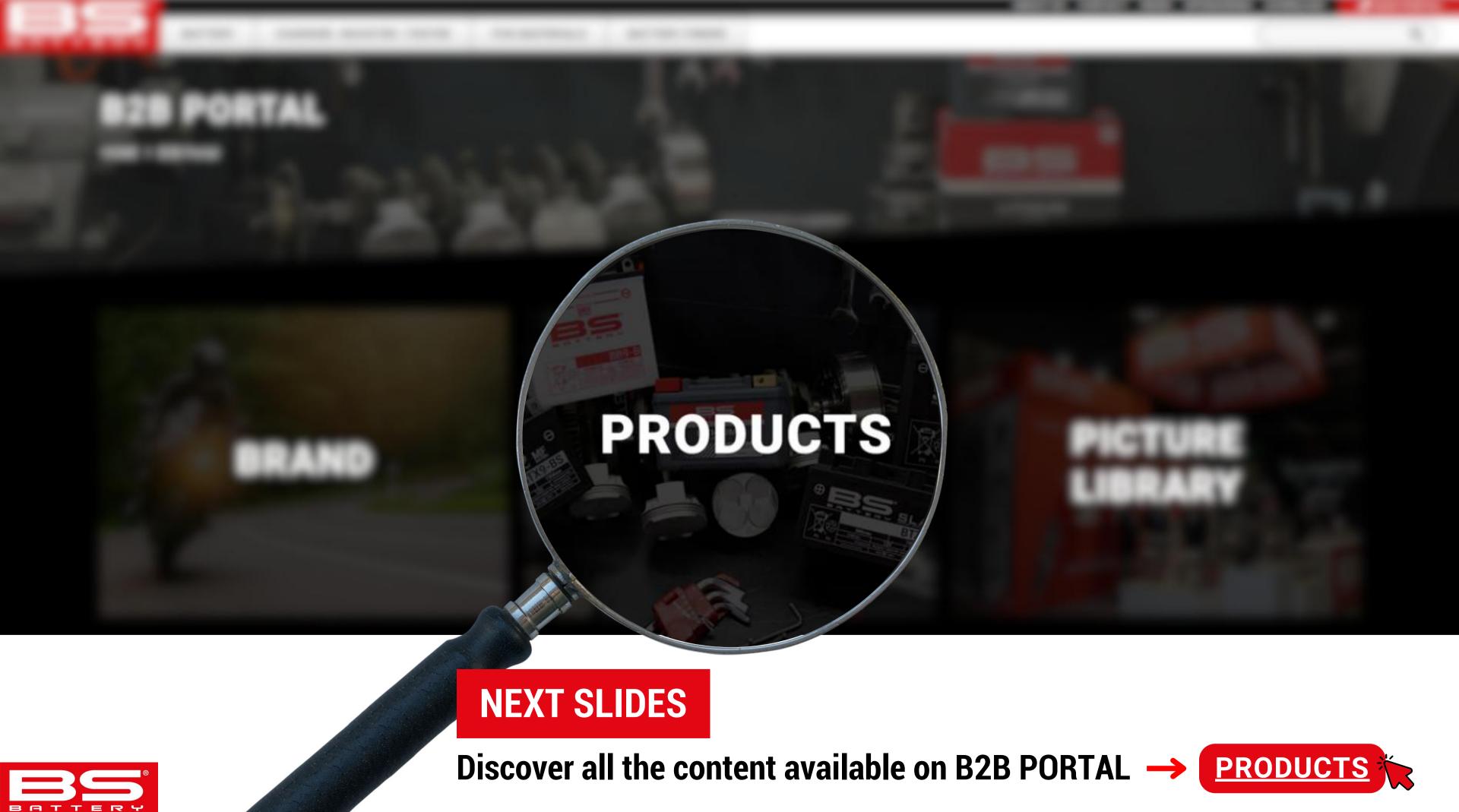


<u>LINK</u>

**TRADESHOW** 

BRAND









# **UPDATED POWERSPORT CATALOG 2024**

#### What's New:

- Fresh Catalog Cover Featuring 2024 Riders and Teams
- Lithium Max Range
- BGZ Series (SLA Max Range)
- New Jar Packaging Solution for PA-01

POWERSPORT 24
SOLUTIONS BATTERY | CHARGER | BOOSTER | TESTER



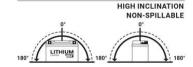
Comprising three models, this cutting-edge generation of lithium batteries is designed to meet the needs of today's riders. Featuring robust brass terminals and larger polyme cells, our Lithium Max batteries deliver unrivaled pe with enhanced CCA and capacity.

Engineered to meet the latest electrical standards, these LiFePo4 batteries are tailored to seamlessly integrate into present-day motorcycles as original equipment manufacture (OEM) fittings. Experience the pinnacle of power, reliability,

#### COMPATIBLE CHARGERS

BS 10 Battery size up to 20Ah BS 30 Battery size up to 60Ah

MOUNTING ANGLES



State of charge indicator Monitor the state of charge with the indicator screen

### Available in English & Spanish .pdf







**LINK** 

SALES

**TOOLS** 

**PRODUCTS** 



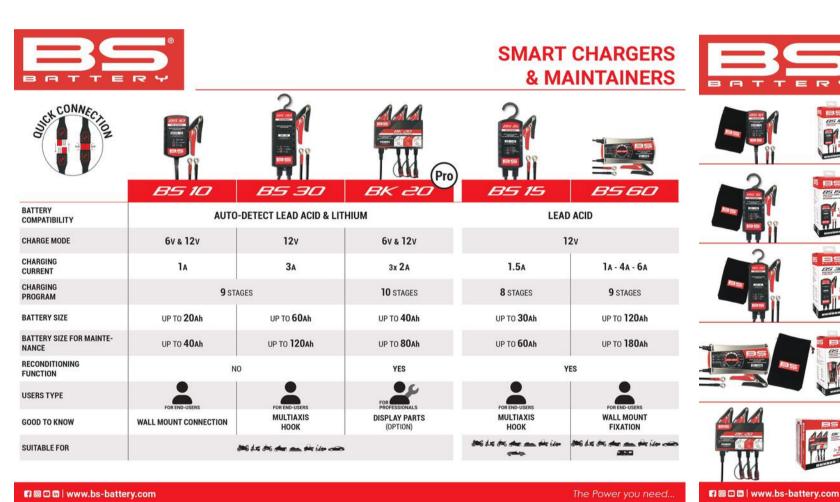






# **LEAFLET - SMARTS CHARGERS & MAINTAINERS**

1 leaflet (2 pages) to present our chargers line up and their features to quickly understand the difference of each





#### **SMART CHARGERS & MAINTAINERS**

BS 10 SMART BATTERY CHARGER & MAINTAINER 6V/12V - 1A

For Lead Acid & Lithium Code: 700516

BS 15 SMART BATTERY CHARGER & MAINTAINER WITH RECONDITIO

12V - 1.5A For Lead Acid Code: 700565

*BS 30* SMART BATTERY CHARGER & MAINTAINER

12V - 3A For Lead Acid & Lithium Code: 700566

BS 60

WITH RECONDITION

SMART BATTERY CHARGER

For Lead Acid Code: 700532

BK 20 SMART BATTERY CHARGER & MAINTAINER WITH RECONDITIONING FUNCTION 6V/12V - 3x 2A

For Lead Acid & Lithium Code: 700547

Auto detect Lead Acid or Lithium technology 6V & 12V mode selection

Zero overcharge: adaptable charging algorithm Lead Acid & Lithium (LiFePO4) Safe: connection spark free, reverse polarity, short circuit and internal overheat protection

· Easy to use: connect, select battery voltage & forget

Battery capacity: up to 20Ah

Suitable for Lead Acid batteries Reconditioning function for deeply discharged batteries

Ideal for charging during winter season

Safe: connection spark free, reverse polarity, short circuit and internal overheat protection Easy to use: connect & forget

Multiaxis hook Battery capacity: up to 30Al

Auto detect Lead Acid or Lithium technology · Zero overcharge: adaptable charging algorithm Lead Acid & Lithium (LiFePO4)

Safe: connection spark free, reverse polarity, short circuit and internal overheat protection

Multiaxis hook

Battery capacity: up to 60Ah

and charge rate (1A/4A/6A)

Automatic battery condition diagnosis

rithm Lead Acid & Lithium (LiFePO4)

Suitable for Lead Acid batteries Safe: connection spark free, reverse polarity, Reconditioning function for deeply short circuit and internal overheat protection discharged batteries Easy to use: connect, select battery type

Selectable battery type (Calcium, Gel, AGM) charge rate & forget

Battery capacity: up to 120Ah

· Charges and maintains 3 batteries with Force mode function: to activate low voltage different voltage and technologies at once "dead" Lead Acid battery or wake up "dead" Auto detect Lead Acid or Lithium technology LiFePO4 battery Zero overcharge: adaptable charging algo-Easy to use: connect, select battery voltage

Safe: connection spark free, reverse polarity, short circuit and internal overheat protection

6V & 12V mode selection

Battery capacity: up to 40Ah

The Power you need.

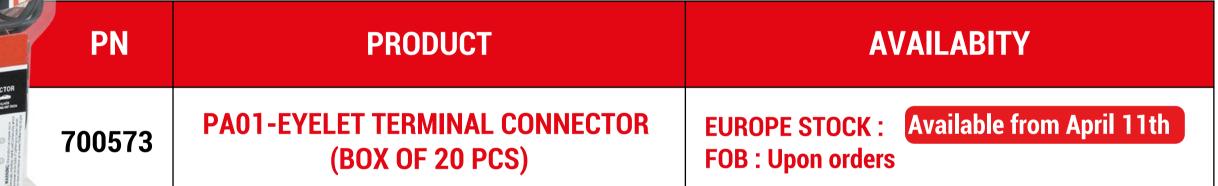
Available in French, English & Spanish .pdf & source files







**NEW PRODUCTS | Overview** 



PA-01 - Launch kit



PRODUCT INFORMATION

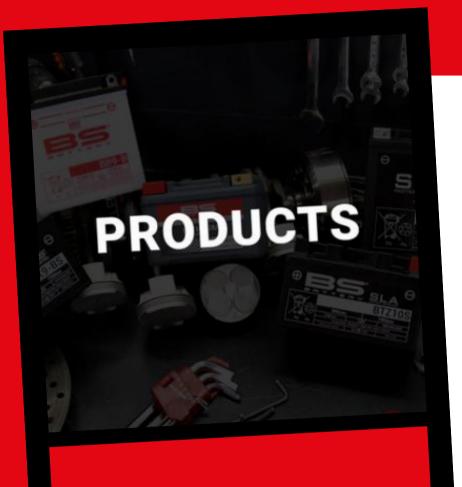
<u>LINK</u>



Please update your product information with new datasheets & packshot







**PRODUCT** INFORMATION

<u>LINK</u>





**PA-01 DATASHEET** 



#### **EYELET TERMINAL CONNECTOR JAR DATASHEET**

BS Code: 700573





**EYELET TERMINAL** CONNECTOR (X20<sub>PCS</sub>)

#### FEATURES

- > Fused ring terminal leadset: ideal solution if your battery is difficult to access
- Wire 61cm (24.00") / 0.82mm2 (18AWG)

> 2x M6 eyelets (1/4")

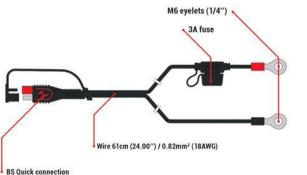


- > Safe & easy to connect::
- 1. Connect red eyelet on positive battery terminal (+)
- 2. Connect black eyelet on negative battery terminal (-)
- 3. Connect this accessory to the quick connection of your BS Charger

#### DRAWING

BOX CONTENT

**20x PA 01 EYELET UNIT LABELED** 



SUITABLE FOR

BS Quick connection
Compatible with BS10, BS15, BS30 & BK20 chargers

#### BATTERY COMPATIBILITY













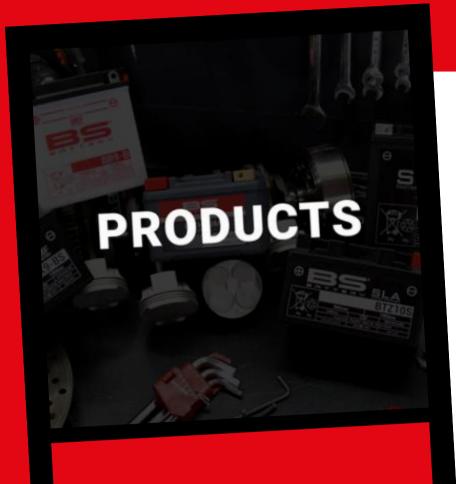


Lithium LiFePO4









POINT OF
SALES
DEVELOPMENT

<u>LINK</u>





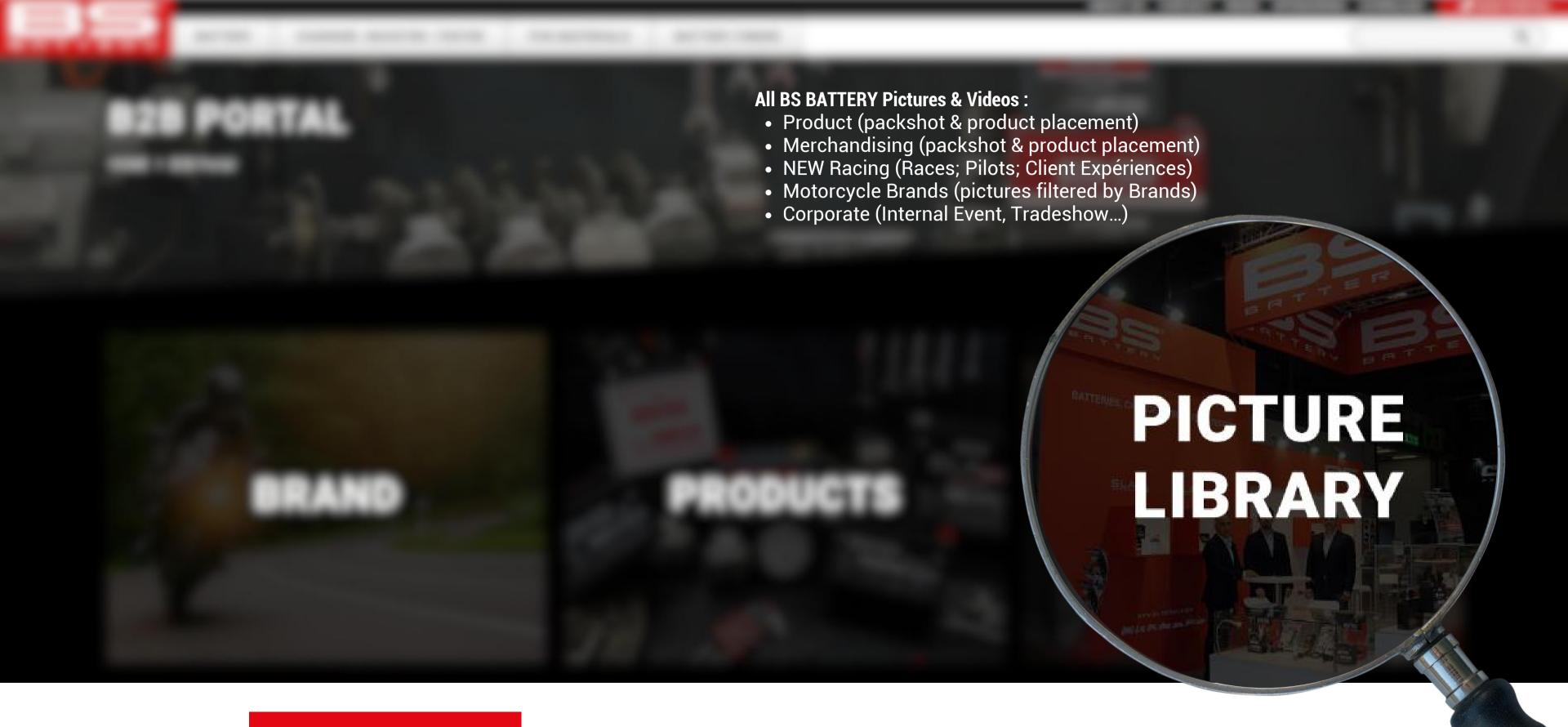
WALL POSTER



#### Format:

- .png
- .ai





# **NEXT SLIDES**

Discover all the content available on B2B PORTAL























<u>LINK</u>













<u>LINK</u>

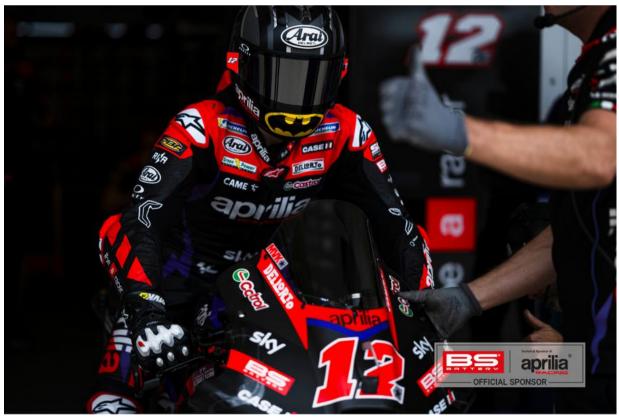


# EW 3 - Grand Prix of the Americas

















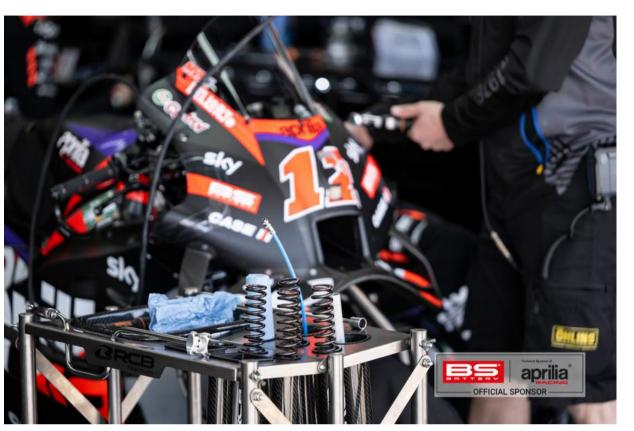
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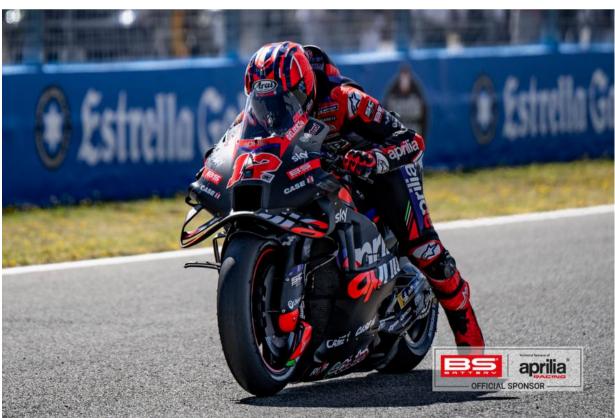


















# NEW 2 - Grand Prix of Portugal











<u>LINK</u>

**RACING** 











<u>LINK</u>



# NEW 3 - Grand Prix of the Americas













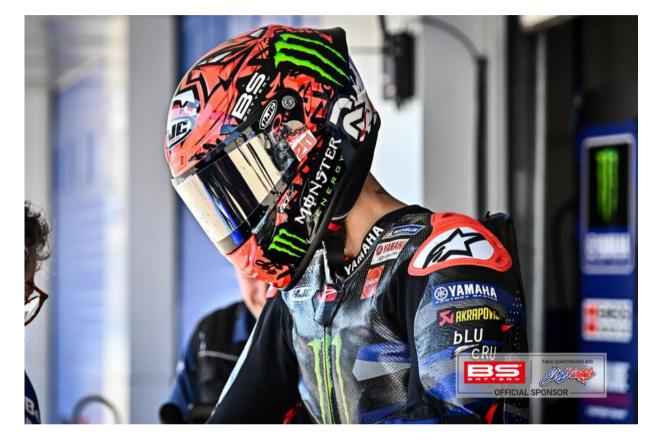




<u>LINK</u>

















<u>LINK</u>



# NEW Round 3 - Netherlands











# **EWC / SUPERSTOCK - MARTIN RENAUDIN**



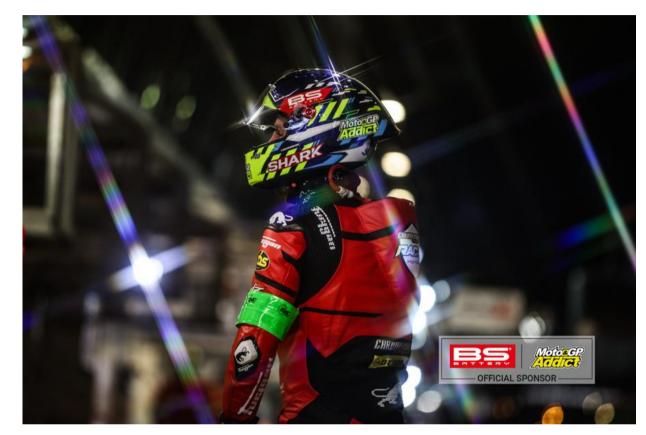


**RACING** 

<u>LINK</u>



NEW 24h Motos - Le Mans (France)













<u>LINK</u>



# Sherco Racing Factory - Alestrem















Packshots > Accessories > PA-01



<u>LINK</u>













**Packshots > Batteries > Lithium Max** 



<u>LINK</u>

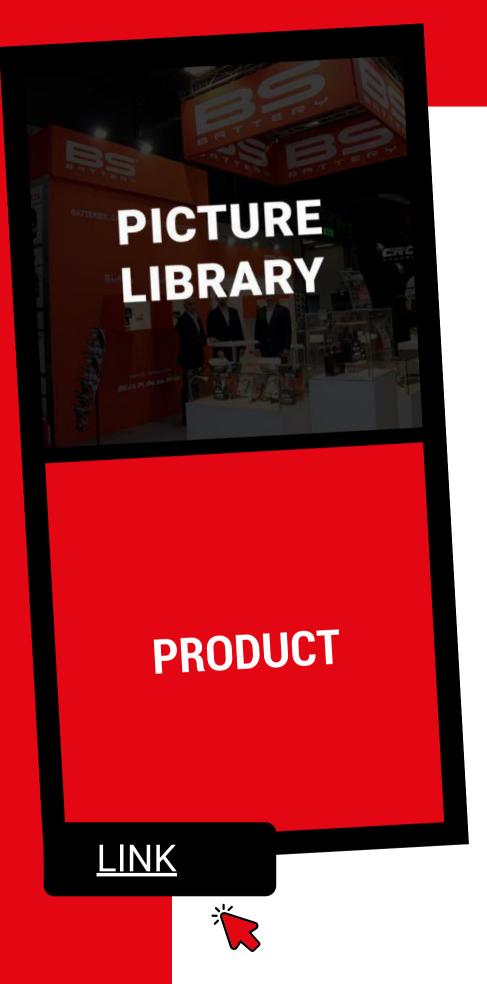




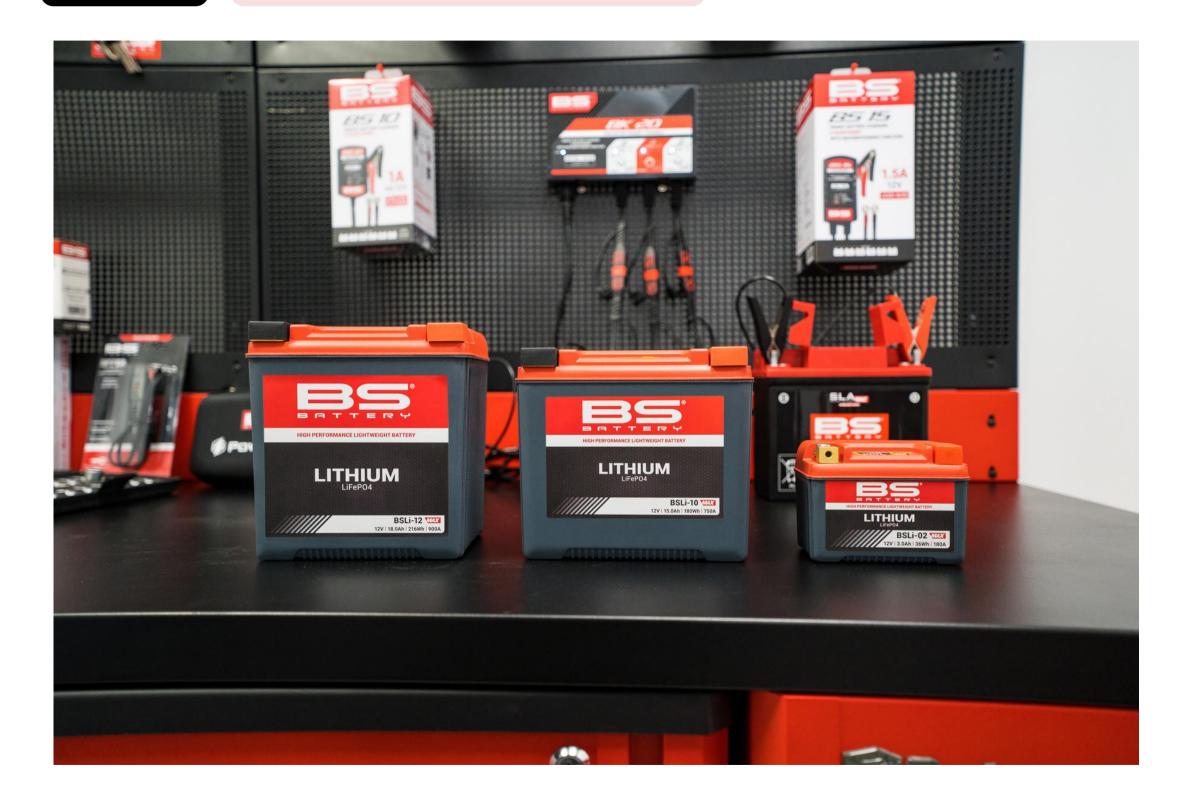








**Product placement > Lithium Max** 





# **DISCOVER MORE ON**









# SOCIAL MEDIAS

# **BS BATTERY WEBSITE**

https://bs-battery.com/









@bsbattery



@bsbattery



@bsbattery

# **CONTACT**

BS BATTERY - Paris Headoffice (France) sales@bs-battery.com

# **DON'T FORGET**



