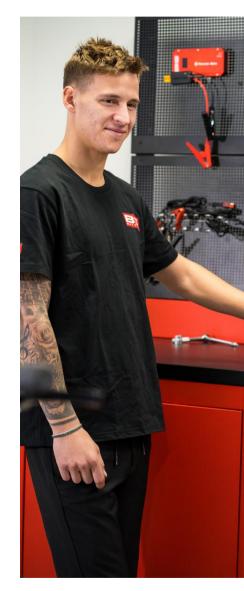
MARKETING

MARKETING ASSETS OVERVIEW FEBRUARY 2024

AVAILABLE ON THE *B2B PORTAL*

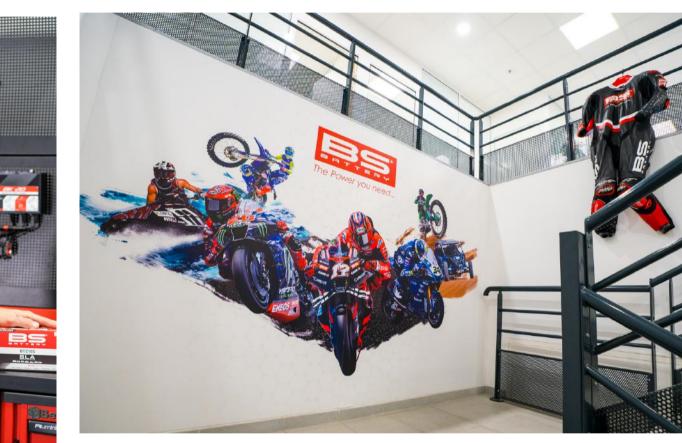
















B2B PORTAL - INTRODUCTION

WHAT IS THE MARKETING **TOOLBOX**?

One presentation, sent every month, which sums up all the content available on the **B2B Portal**.

Every month, you will get an updated version of the Marketing Toolbox with new materials.





03

04

WHAT IS THE B2B PORTAL ?

An online content marketing plateform which centralize all our assets to empower BS BATTERY brand and products in your local market.

HOW DO I GET ACCESS TO THE **B2B PORTAL** ? On https://bs-battery.com/b2b-portal/ with your password.

WHO GETS ACCESS TO THE **B2B PORTAL** ?

B2B Portal is a private area only available for BS Battery Official Distributors (marketing / sales team). Please never share your access information to external members.

WHAT TYPE OF CONTENTS ARE DOWNLOADABLE ON THE **B2B PORTAL**?

Online, Offline assets such as Catalogues, Leaflets, Posters, Designs for booth, Social Media Campaigns, Press Release, Photos/Videos... Pdf, png, jpeg, mp4, design files...

All the Master files are available in English to facilitate your local adaptation.





BRAND

IDENTITY (Logo/Guidelines) PRESENTATION ADS (online/offline) PRESS (Press release)

PRODUCTS *Develop business, promote products & services*

TOOLBOX **PRODUCT INFORMATION** (data sheet & product info) SALES TOOLS (online/offline) PRODUCTS CAMPAIGN (Press release)

PICTURE LIBRARY

PRODUCTS (packshots / product placement) MERCHANDISING (packshots / product placement) RACING (races / pilots / VIP Client expériences) MOTORCYCLE BRANDS (Yamaha / CFMoto...) CORPORATE (Tradeshow, Trainings, Internal event)

Promote the BS BATTERY brand

SOCIAL MEDIA (Campaign) TRADESHOW (Booth design & Inspiration) RACING (Sponsors/Events)

POS DEVELOPMENT (Campaign) MERCHANDISING (Booth design & Inspiration) **BS BATTERY ACADEMY** (Sponsors/Events)

MEDIAs including pictures & videos



Lithium Max Launch kit

All the promotional materials combined in 1 folder to promote our new Lithium Max battery line.

These new lithium generation batteries have been developed to meet the requirement of the more and more equipped new bikes, featuring electrical components requiring higher capacity. With a superior capacity, maximum starting power, and enhanced conductivity, the new Lithium Max batteries are a premium choice for new bikes (OEM) fitting these demanding standards.



WHAT'S NEW ?

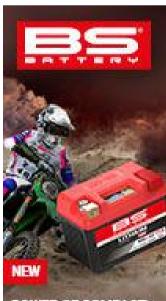


Online & Offline Ads - All range



Online & Offline Ads BSLi-02 MAX - Off Road Visual





POWER OF COMPACT PERFORMANCE



BRAND

PRESENTATION







W BS BATTERY Headquarter - Virtual Tour with Fabio Quartararo (Arles, France)





https://youtu.be/Lwbb5TZ-pHQ?si=KsGAhT-EzZ7_n_Oh

WHAT'S NEW ?

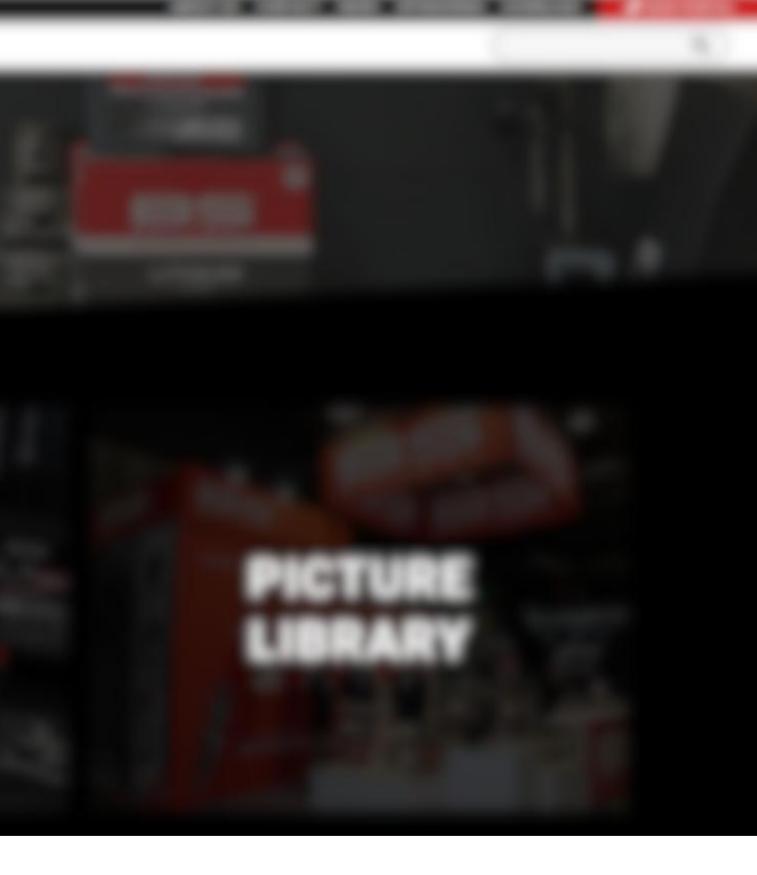


BRAND

NEXT SLIDES

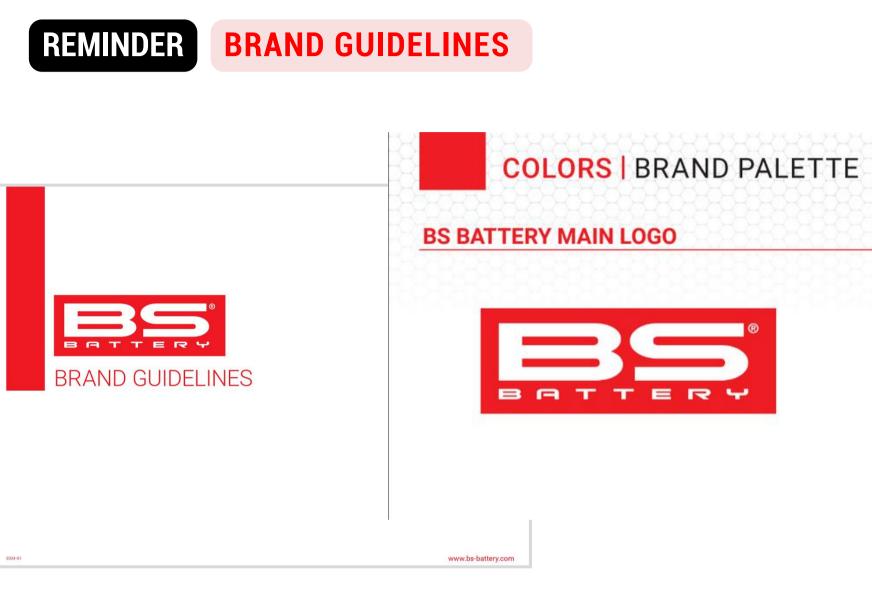
Discover all the content available on B2B PORTAL \rightarrow











The red color of our brand identity has evolved! Featuring a brighter and more "vibrant" red, symbolizing the dynamism of our brand!

We will be implementing the change gradually on our packaging, sales tools, communication support.

For all your communications, we kindly ask you to use our new logo



NEW RED

RED

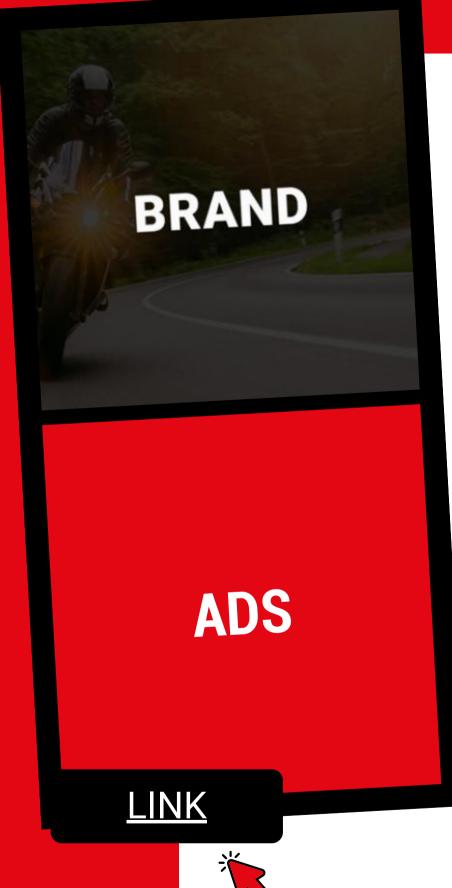
CMYK 0 | 100 | 100 | 0 RVB 227 | 6 | 19 #E30613

WHITE CMYK 0 | 0 | 0 | 0 RVB 250 | 250 | 250 #ffffff





ONLINE ADS - LITHIUM MAX "Power of Compact Performance" Campaign







LITHIUM iFeP04 MAX

Format :

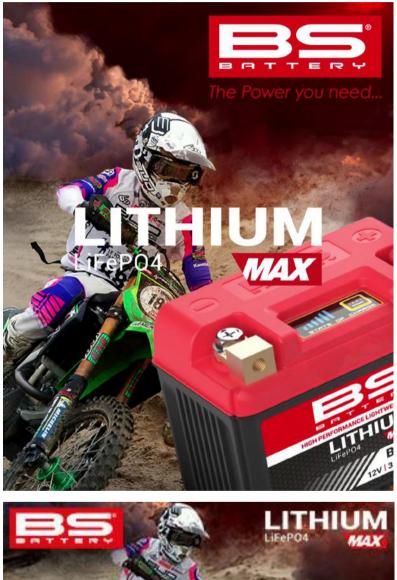
- Fixed banner
- 300 x 200 px
- .jpg

Format :

- Animated banner
- 1080 x 1350 px
- .mp4



BSLi-02 MAX - Off Road Visual NEW



Format :

- Animated banner
- 1080 x 1350 px
- .mp4



- Fixed banner
- 300 x 200 px
- .jpg



OFFLINE ADS - LITHIUM MAX "Power of Compact Performance" Campaign



BRAND

ADS

LINK

All Range Visual



🖪 🖻 🗖 🖥 | www.bs-battery.com | contact@bs-battery.com



BSLi-02 MAX - Off Road Visual NEW



Format :

- Offline Ads Printing files
- .pdf
- 104 x 216 px

- Offline Ads Printing files
- .pdf
- 104 x 216 px



OFFLINE ADS

BRAND ADS <u>LINK</u>



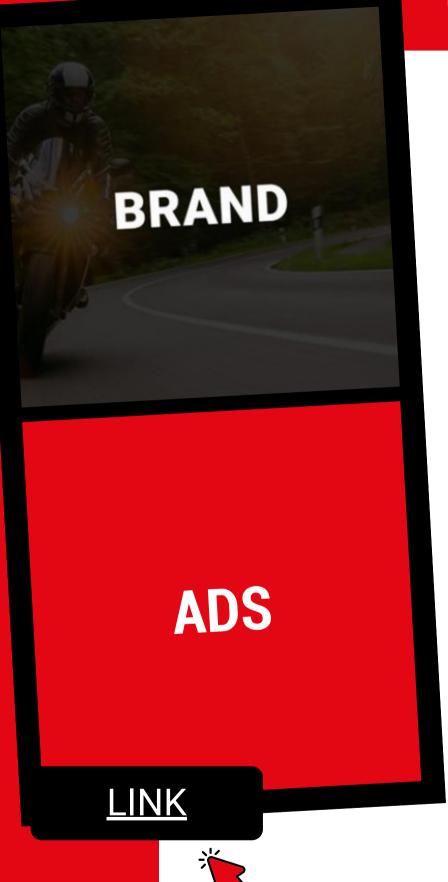
BS Battery x GMT94 team 2024 NEW



- Offline Ads Printing files
- .pdf & source files
- 104 x 216







ONLINE ADS

REMINDER **BGZ Series**







Fixed banner :

- 1200 x 336
- .jpg

- Animated :
 - 300 x 250
 - .gif



PRESS RELEASE - PRODUCT

BRAND



<u>LINK</u>



LITHIUM MAX – A NEW RANGE FOR MAXIMUM PERFORMANCE TAILORED TO THE LATEST STANDARDS.



Unveiled at EICMA, BS BATTERY has extended its Lithium solutions with the introduction of a new range: <u>LITHIUM MAX</u>.

This latest lithium generation has been crafted to meet the demanding standards of modern vehicles such as off-road bikes, highperformance V-Twin, ATV / UTV / SSV...

The growing reliance on electrical components requires higher capacity solutions - to address this need, BS Battery has developed the new LITHIUM MAX range, which meets the latest standards required for present-day motorcycles (OEM) fitting.

The range includes 3 models feature larger pouch cells for enhanced CCA and capacity:

o BSLi-02 MAX

Mainly developed for new and latest off-road bikes, with a Cold Cranking Amps (CCA) of 180A and capacity of 3 Ah - while maintaining its famous lightness (up to 70% lighter than Lead Acid batteries).

o BSLi-10 MAX

Designed to meet the exacting specifications of modern V-TWIN, this reliable model features 750A(CCA) and a capacity up to 15Ah to ensure smooth starts and consistent performance in all conditions.

o BSLi-12 MAX

With a CCA of 900A, this model provides the highest cranking power available in the range, ideal for larger vehicles like ATV/UTV/SSV. With a capacity of 18Ah, the robust pure brass terminals and durable materials make them resistant to vibration and shock.

	BSLI-02 MAX	BSLi-10 MAX	BSLi-12 MAX
NEW BS PN	360115	360116	360117
POWER	36Wh	180Wh	216Wh
CAPACITY	3Ah	15Ah	18Ah
CCA	180A	750A	900A
POLARITY	- +	- +	+
DIMENSIONS	114x70x85mm	175x87x155mm	166x127x175mm
ORIGINAL BATTERY CASE REPLACEMENT	BTX4L+/BTZ5S	BTX20HL	BIX30HL
BATTERY REPLACEMENT WITH SPACERS	BSLi-02 BTX4L+/BTZ5S 12N5.5-3B BTX5L/BTZ6S BB4L-B BTZ7S BB5L-B BTX7L BB7C-A BTZ7V BB7C-B2 BTZ8V	BSLi-10 BTX20HL BTX24HL/B50N18L-A/A2/A	BSLi-12 BIX30L BIX30HL 53030



NEW Lithium Max : A new range for maximum performance

- Ready to use
- Pdf & Word (for local translation)
- English text

Well-known among these little sisters (BSLi-02, BSLi-10, BSLi-12), we also find the state of charge indicator which allows to monitor the state of charge of the battery thanks to LED lights.



Ready to use, light, efficient, and resistant, BS BATTERY has unveiled the most powerful models in its Lithium solutions lineup. With a superior capacity, maximum starting power, and enhanced conductivity, the new LITHIUM MAX batteries are a premium choice for the newest fitting requirement in all applications.







NEW

BRAND







Technical Partnership : Powering the racing world

- Ready to use
- Pdf & Word (for local translation)
- English text





YAMAHA GMT94 will attend FIM WorldSBK races with a new German rider, Philipp ÖTTL (#5) aiming to take podiums on his latest-spec Yamaha R1 powered by a unique lithium battery developed in collaboration with the French battery manufacturer BS BATTERY. For the 2024 FIM World Supersport Championship season, the two-time World Champion Lucas Mahias will ride his Yamaha YZF-R6, powered by BS BATTERY BSLi-02 lithium battery.

As a core element of its DNA, BS BATTERY has been invested heavily in all racing activities since 2017, expanding its technical sponsorship and R&D programs in road race, enduro, and rally racing. A

B2B PORTAL

Technical Partnership: Powering Racing World

For 6 years, BS BATTERY has pursued its technical partnership with the YAMAHA GMT94 Racing Team, which embarks on the World Superbike Championship for a new season!

The French independent team has become an absolute reference in the motorcycle world. Three-time FIM Endurance World Champions, YAMAHA GMT94 succeeded in building a significant reputation thanks to several victories and a deep racing passion.

partnership with Yamaha GMT94 acts as a real added value for technical development and performance improvement - "We know the demands that the racing environment places on batteries and now have the most advanced realworld solutions to make our lithium battery the most robust and reliable." says General Manager Benjamin Sebban.



"Our lithium batteries has a unique design with robust brass terminals and a composite fiber material case that can resist up to -230 degrees C. These batteries are lightweight with an extensive life cycle covering most of the existing circulating park fitments with 14 models in the range." explains Romain Menduni, Product Manager of BS BATTERY.

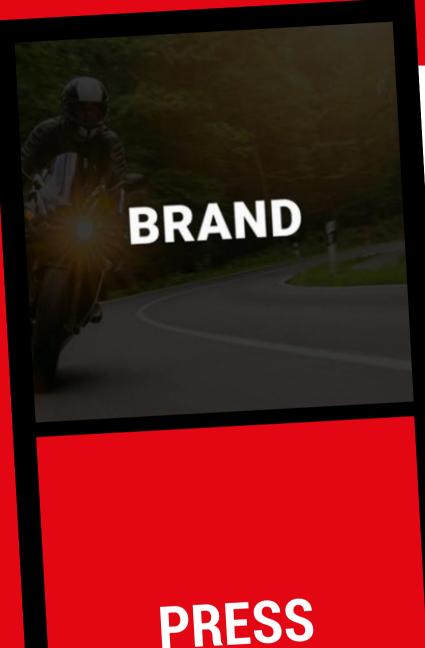


Thanks to such solid technical racing partnerships with leading racers and teams, BS BATTERY will continue to test its products under extreme racing conditions and increasingly innovate in lithium technology.

BS BATTERY SAS Paris, FRANCE +(33) 1 83 62 45 60 sales@bs-battery.com www.bs-battery.com







PRESS RELEASE - RACING

NEW

Fabio Quartararo and BS BATTERY: Powering Towards Victory in the 2024 MotoGP Season!

- Ready to use
- Pdf & Word (for local translation)
- English text

Fabio Quartararo and BS BATTERY: Powering Towards Victory in the 2024 MotoGP Season!

Fabio Quartararo has officially launched its 2024 MotoGP season with the three-day official Sepang test and concluded the preseason testing program in Qatar. It's now set to be a landmark year as MotoGP™ celebrates the 75th anniversary of motorcycle Grand Prix racing in 2024.



For a sixth consecutive season, BS BATTERY and Fabio are teaming up to take a big step in the right direction after a rough 2023. Since the world's most exciting sport was born in 1949, 126 riders have become World Champions – many more than once. Next season, Fabio is determined to come back, fighting to make 2024 his year and join the list a second time.

The upcoming MotoGP season is shaping up to be a big one, currently projected to count 21 GP rounds and 42 races, as the MotoGP race weekend format will once more consist of a MotoGP Sprint on Saturday and a MotoGP Race on Sunday. With 11 races before the summer break and 11 after, it will be a long and intense season, where both performance and endurance will count to achieve championship success. Since 2019, BS BATTERY has supported the French pilot with technical advice and products (batteries, chargers, boosters, testers) in its training phases.



<u>LINK</u>



The tone is set: "As always, we will put everything we have into every day, every session, every run, and every lap. I want to fight at the front, and I want to greet my fans from the top step of the podium again!" — Fabio Quartararo.

Let's join forces to tackle this together. The collaboration on the track represents our shared vision of pushing boundaries and achieving greatness! Best of luck, Fabio. May the season be filled with energy, power, and success.

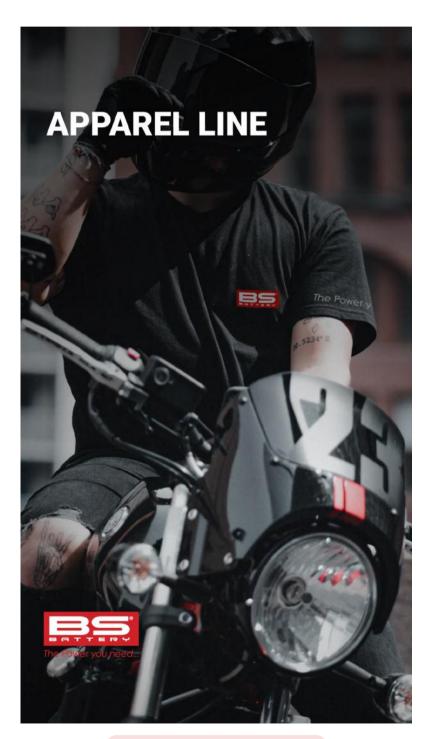




MERCHANDISING CAMPAIGNS



Objective : Highlight our wide range of merchandising items through short videos Short video : 20 sec Format : .mp4 | Reels English Text



Apparel Collection

SOCIAL MEDIA

BRAND





B2B PORTAL

In Store Collection







SOCIAL MEDIA





RACING

NEW

GMT94 Yamaha - 2024

Format : .mp4 | Square 8 sec





Format : .mp4 | Square 37 sec







RACING

NEW

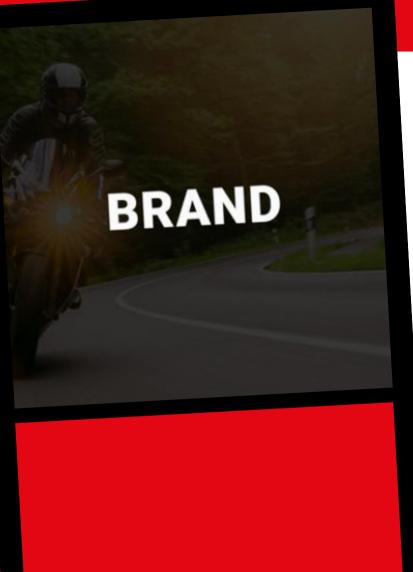
Fabio vs Tom: Battle of the MotoGP 2024 Country's Iconic Dishes











SOCIAL MEDIA





RACING - PARTNERSHIPS

NEW

Aprilia Racing x BS Battery - MotoGP[™] World Championship 2024



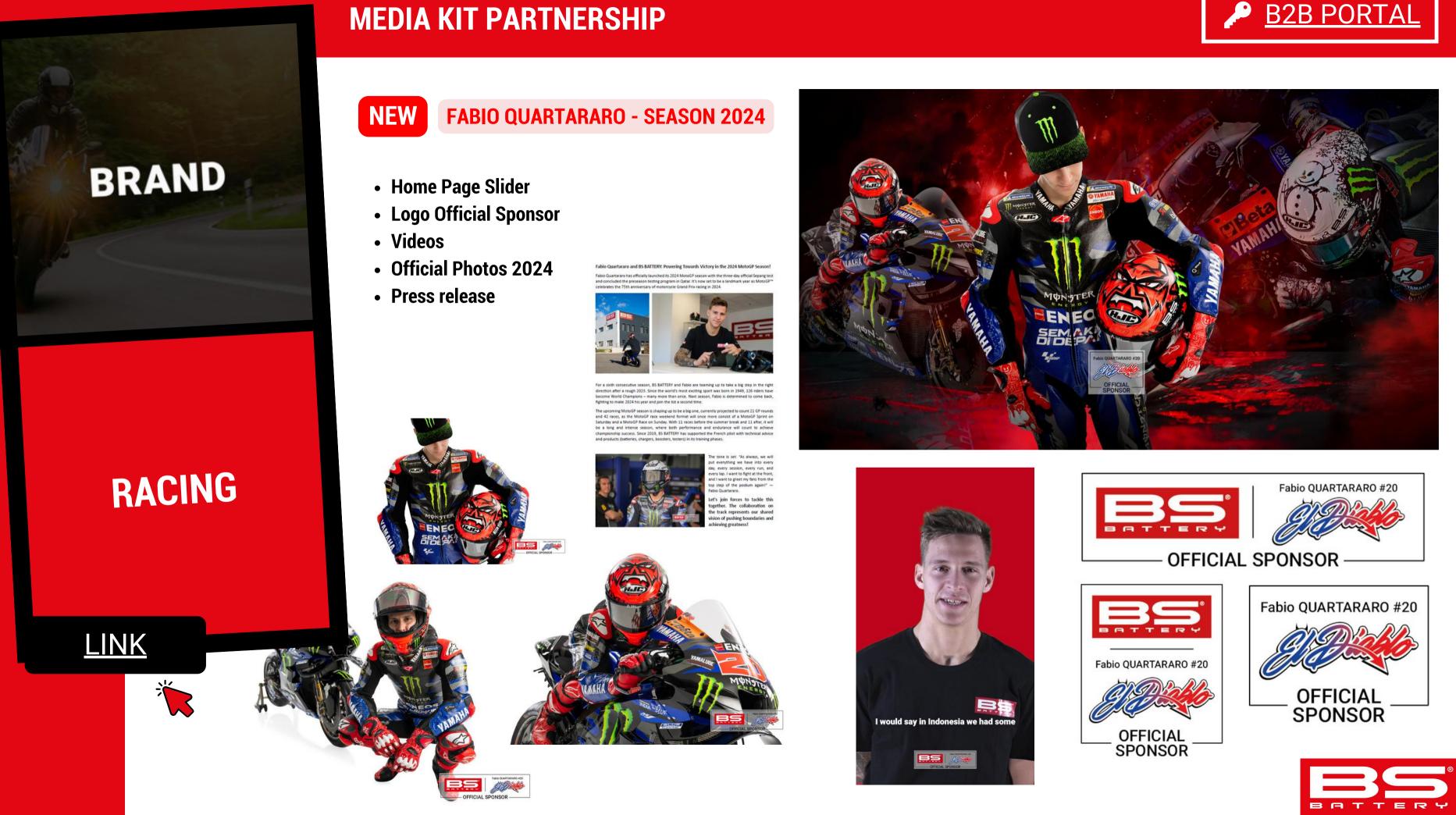


https://www.youtube.com/watch?v=JzVN-xzfaWY











BRAND

MEDIA KIT PARTNERSHIP



GMT94 YAMAHA - SEASON 2024

- Home Page Slider
- Logo Official Sponsor
- Videos
- Official Photos 2024
- Press release

Technical Partnership: Powering Racing World For 6 years, BS BATTERY has pursued its technical partnership with the YAMAHA GMT94 Racing Team, which embarks on the World Superbike Championship for a new season!



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BS BATTERY SAS Paris, FRANCE +(33) 1 83 62 45 60 sales@bs-battery.com www.bs-battery.com











RACING



















BRAND

MERCHANDISING

<u>LINK</u>

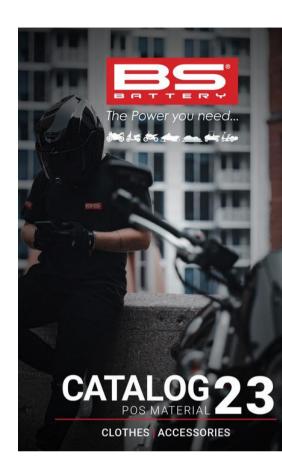


REMINDER

MERCHANDISING COLLECTION

Discover our collection for accessories, point of sales materials and clothes.

- English Text
- Pdf file



CLOTHES



SOFTSHELL - BS FACTORY Waterprof and windproof material with memrane and inner fleese. Eliasticzed lower body ightening. Wrist strap with Velcro. Produced by Kenny. ZOLORS Black & grey ACKING 1 softshell per box REFERENCE 900110 - size & 900110 - size k 900113 - size k 900113 - size k



BODYWARMER - BS FACTORY Bodywarmer jacket with zipper, Zipped pock on the front. Collar with very soft finish. Produced by Kenny. COLORS Black & grey PACKING 1 body warmer per box REFERENCE 900133 - size S 900134 - size L 900135 - size L 900137 - size XL



WEAT-SHIRT - BS FACTORY weat-shirt (80% cotton and 20% polyester) wit ood and zip, 300 gr. OLORS Black ACKING I sweat-shirt per box EFERENCE 900116 - size S 900117 - size M 900118 - size L 900118 - size L 900119 - size XL

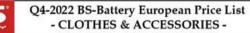
www.bs-battery.co

TEMPLATE FOR ORDER (Excel)

Order our merchandising items directly with this form.

- English Text
- Excel file
- Price included
- Includes new items

			01/04/2
BS P/N	DERLER RANGE	Ex Works Net/Net Prices (VAT Excluded)	Order Qty
900075	BS BATTERY DISPLAY	45,00 €	
700548	BK20 - ASSEMBLY PARTS FOR DISPLAY	9,88 €	
700525	BS CHARGER DISPLAY BOX (10 pcs)	45,00 €	
900108	WELCOME CARPET BS BATTERY- 60x95cm	12,20 €	
900139	WIND FLAG BS BATTERY - 290cm	35,00 €	
900055	MERCHANDISING PACK (6 T-Shirts + 6 Neck Warmers + 6 Pens + 6 Pads)	50,00 €	
900143	BS NOTE PADS A5 (10 pcs)	15,00 €	
900053	PENS BS BATTERY (25 pcs) NEW	32,00 €	
900130	PACK POSTERS BS RACING (3x 2 pcs)	5,00 €	-
900131	PACK POSTERS BS DEALER (4x 2 pcs)	5,00 €	
900129	BANNER BS BATTERY (200x80cm)	15,00 €	
900082	TOTEBAG BS BATTERY (10 pcs) NEW	20,00 €	
900040	SMALL STICKER BS BATTERY - RED 90x40mm (50pcs)	5,00 €	
900050	SMALL STICKER BS FRENCH FLAG - RED 90x40mm (50pcs)	5,00 €	
900102	BIG STICKER BS FRENCH FLAG - RED 300x131mm (10pcs)	10,00 €	-
900101	STICKER BS OFFICIAL DEALER 70x130mm (10pcs)	5,00 €	
900100	CUPS BS BATTERY (50 pcs)	on request	
900128	SMALL CUPS BS BATTERY (50 pcs)	on request	
900080	CATALOG BS MOTORCYCLE (15 pcs)	on request	
900103	CATALOG BS GARDEN (15 pcs)	on request	



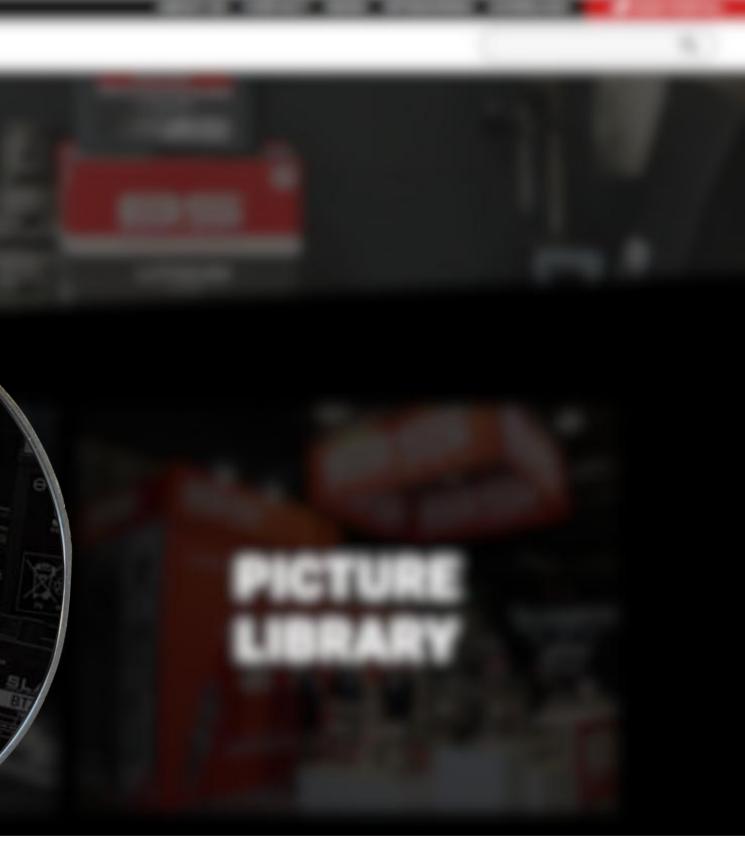
BS P/N	RANGE	Ex Works Net/Net Prices (VAT Excluded)	Order Qty
900110	SOFTSHELL BS FACTORY - S	68,90 €	
900111	SOFTSHELL BS FACTORY - M	68,90 €	
900112	SOFTSHELL BS FACTORY - L	68,90 €	
900113	SOFTSHELL BS FACTORY - XL	68,90 €	
900114	SOFTSHELL BS FACTORY - XXL	68,90 €	
900115	SOFTSHELL BS FACTORY - XXXL	68,90 €	
900133	BODYWARMER BS FACTORY - S	49,90 €	
900134	BODYWARMER BS FACTORY - M	49,90 €	
900135	BODYWARMER BS FACTORY - L	49,90 €	
900136	BODYWARMER BS FACTORY - XL	49,90 €	
900137	BODYWARMER BS FACTORY - XXL	49,90 €	
900138	BODYWARMER BS FACTORY - XXXL	49,90 €	
900116	SWEAT-SHIRT BS FACTORY - S	29,90 €	
900117	SWEAT-SHIRT BS FACTORY - M	29,90 C	
900118	SWEAT-SHIRT BS FACTORY - L	29,90 €	



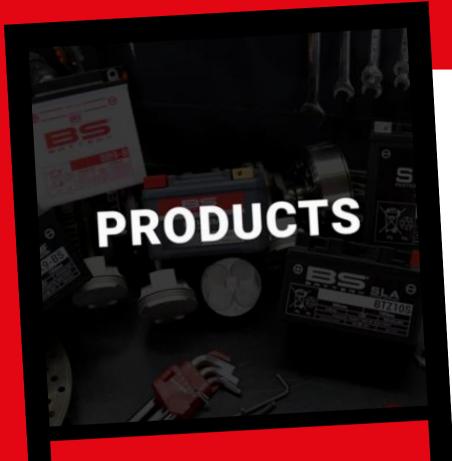
PRODUCTS

NEXT SLIDES





Discover all the content available on B2B PORTAL \rightarrow **PRODUCTS**



NEW PRODUCTS | Overview



<u> Lithium MAX - Launch kit</u>



PRODUCT INFORMATION

<u>LINK</u>



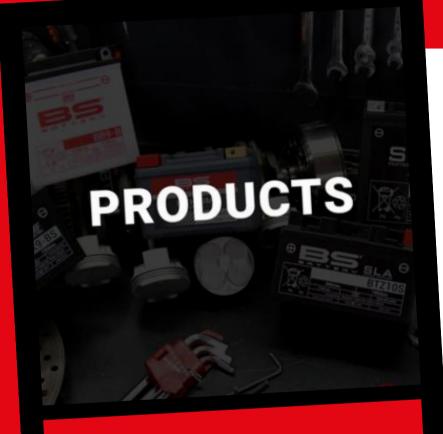
Please update your product information with new datasheets & packshot



DESIGNATION	
BSLi-02 MAX	Lithium Max range
BSLi-10 MAX	Lithium Max range
BSLi-12 MAX	Lithium Max range







PRODUCTS CAMPAIGN

<u>LINK</u>



REMINDER **SMART CHARGERS NEW PACKAGING**

All the promotional materials combined in 1 folder to promote our new Smart Chargers Packaging





Offline Ad : BS10 & BS60



Pictures in situation / BS10 & BS60





Press realease

SMART CHARGERS: Fresh look unveiled at EICMA!



As an integral part of our customer-oriented strategy, we are thrilled to introduce a new look for Smart Chargers & Maintainers range, setting a new standard for user convenience and product protection.

The newly revealed packaging designs at EICMA 2023 are the result of meticulous attention to detail and creative development. Crafted with a keen eye on aesthetics and functionality, these designs aim to enhance the overall user experience, making each interaction with our products more



Each packaging has been carefully crafted to be user-friendly, with a stronger box and easy-tounderstand graphics. Riders can quickly access their chargers and bring it everywhere thanks to a new velvet bag included making the unboxing experience seamless.

Nith visually appealing designs and branding elements, these brand-new packaging ensures that BS BATTERY chargers reach customers in perfect condition, protecting them from potential damage during shipping and storage.

They feature a hook on the top of the box and a shrinked color box. All are also felivered with a new velvet travel bag.



Social Media : BS10 & BS60





Product Datasheet : BS10 & BS60

BS **CHARGER DATASHEET** BS 10 SMART BATTERY CHARGER & MAINTAINER 100% AUTOMATIC | 6V/12V - 1A Lead Acid & Lithium









PRODUCTS CAMPAIGN





BOOSTERS & TESTERS > VIDEOS

REMINDER SLA - Ride more, Tinker Less





https://www.youtube.com/watch?v=JzVN-xzfaWY









PRODUCTS CAMPAIGN





BOOSTERS & TESTERS > VIDEOS

REMINDER **BT03 - Permanent quick indicator for tricky battery access**



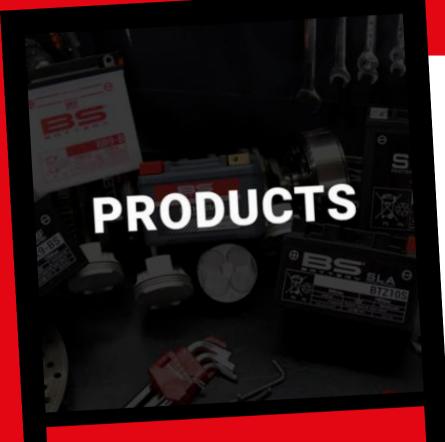


https://www.youtube.com/watch?v=dP-o7kGntnQ

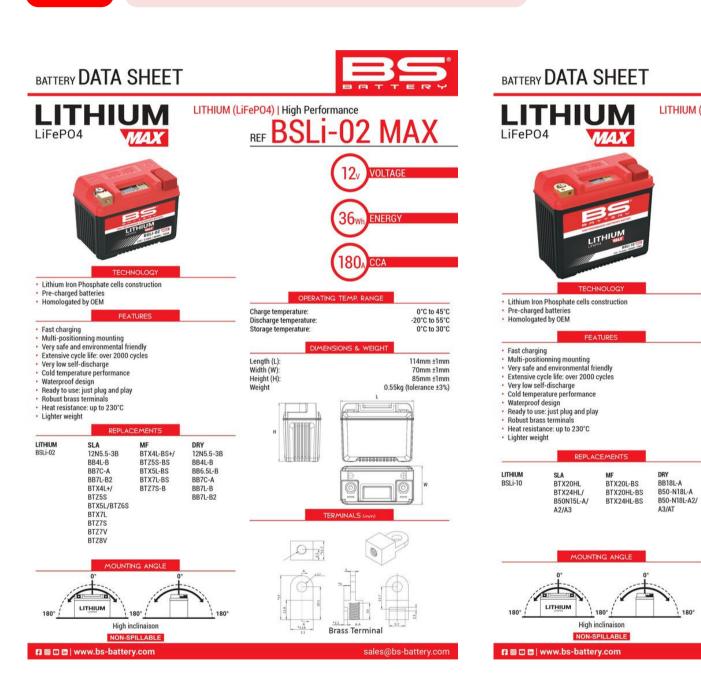








PRODUCTS INFORMATION



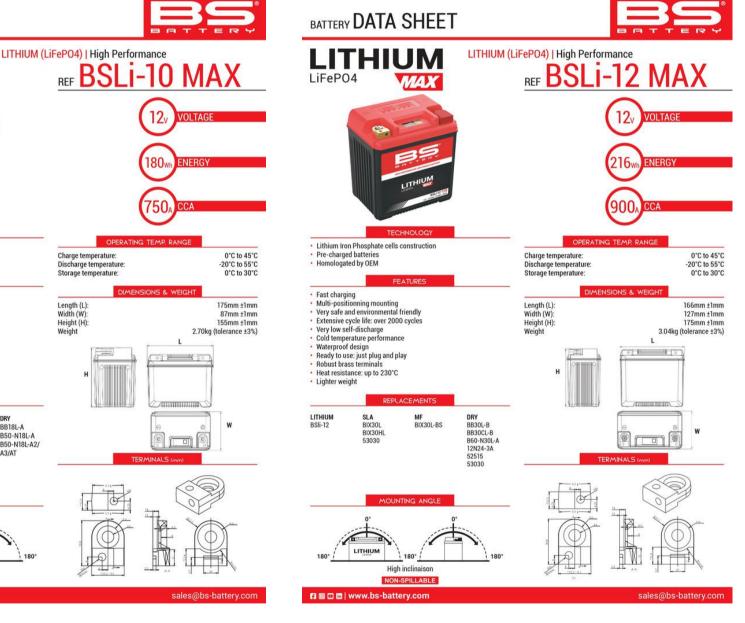
LITHIUM MAX DATASHEETS

NEW

<u>LINK</u>



B2B PORTAL







SALES TOOLS

LINK



English Leaflet .pdf & source files

NEW



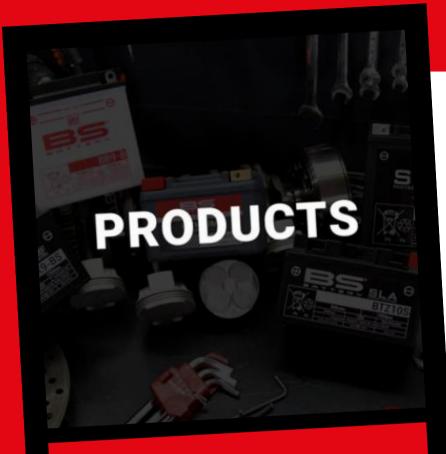
LEAFLET - SMARTS CHARGERS & MAINTAINERS

SMART CHARGE & MAINTAINE					
CH CONNECTION					85 60
BATTERY COMPATIBILITY	AUTO-DETECT LEAD ACID & LITHI			LEAD ACID	
CHARGE MODE	6v & 12v	12v	6v & 12v	12v	
CHARGING CURRENT	14	За	3x 2A	1.5A	1a - 4a - 6a
CHARGING PROGRAM	9 STAG	ES	10 STAGES	8 STAGES	9 STAGES
BATTERY SIZE	UP TO 20Ah	UP TO 60ah	UP TO 40Ah	UP TO 30Ah	UP TO 120ah
BATTERY SIZE FOR MAINTE- NANCE	UP TO 40ah	UP TO 120ah	UP TO 80ah	UP TO 60Ah	UP TO 180ah
RECONDITIONING FUNCTION	NO		YES	YES	
USERS TYPE	FOR END-USERS	FOR END-USERS	FOR	FOR END-USERS	FOR END-USERS
GOOD TO KNOW	WALL MOUNT CONNECTION	HOLTIAXIS HOOK	DISPLAY PARTS (OPTION)	FOR END-USERS MULTIAXIS HOOK	FOR END-USERS WALL MOUNT FIXATION
SUITABLE FOR		6 das des des des des des des com		and is the see an are its	86 is is is in an is in an

🖬 🖾 🖬 🛛 www.bs-battery.com

The Power you need...





POINT OF SALES DEVELOPMENT





POS DESIGN & MATERIAL

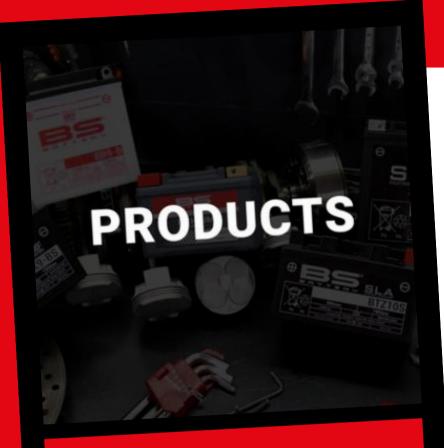
NEW WALL POSTER



- .png
- .ai







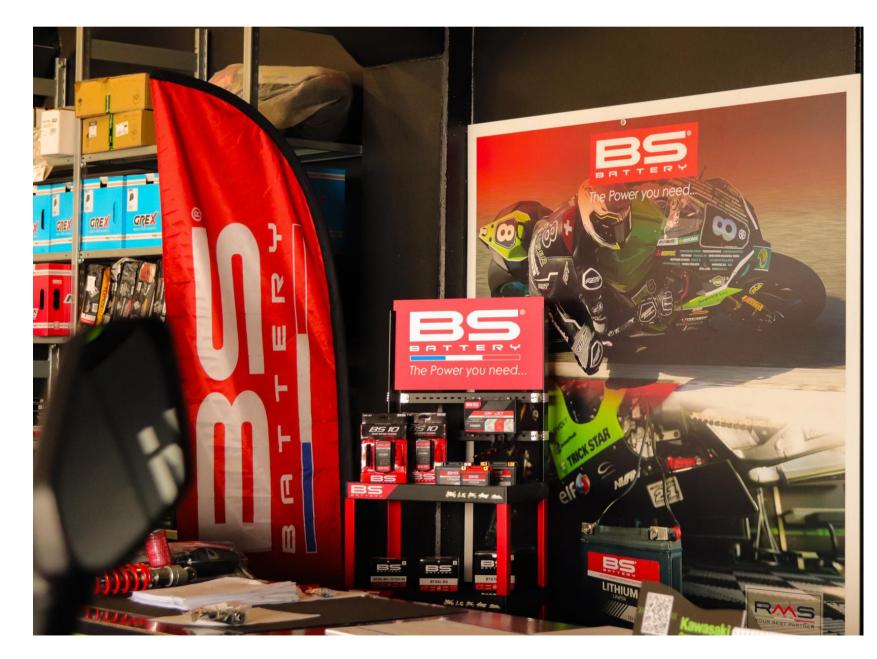
POINT OF SALES DEVELOPMENT



NEW

BS BATTERY PRO SHOP

Shops inspirations



<u>LINK</u>



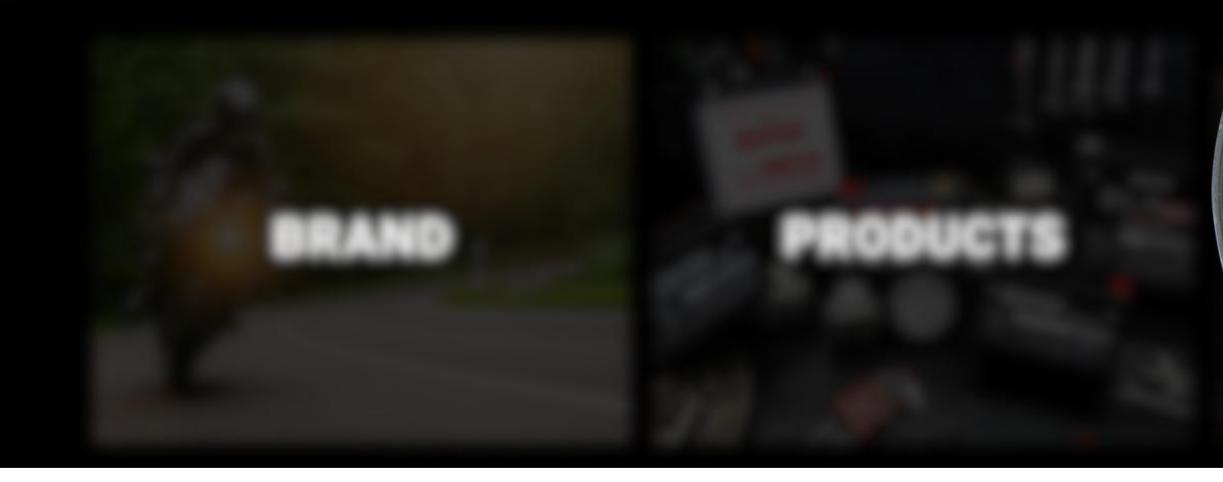




BS BATTERY CORNER



All BS BATTERY Pictures & Videos : Product (packshot & product placement) Merchandising (packshot & product placement) • NEW Racing (Races; Pilots; Client Expériences) • Motorcycle Brands (pictures filtered by Brands) • Corporate (Internal Event, Tradeshow...)



NEXT SLIDES

Discover all the content available on B2B PORTAL

PICTURE LIBRARY





Packshots > Batteries > Lithium Max NEW



PRODUCT





















PRODUCT



Product placement > Lithium Max

NEW



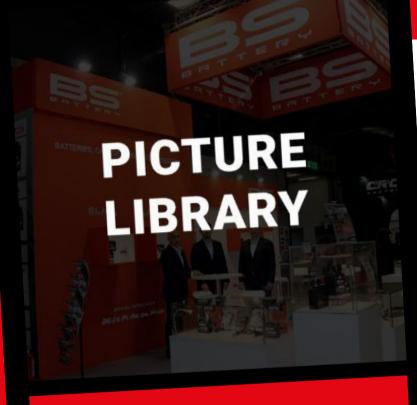












PRODUCT

REMINDER Packshots > Chargers > BS30











SLA GEL AGM MF DRY CarCa Urepoo

BS







MOTOGP - APRILIA RACING

NEW Sepang Test



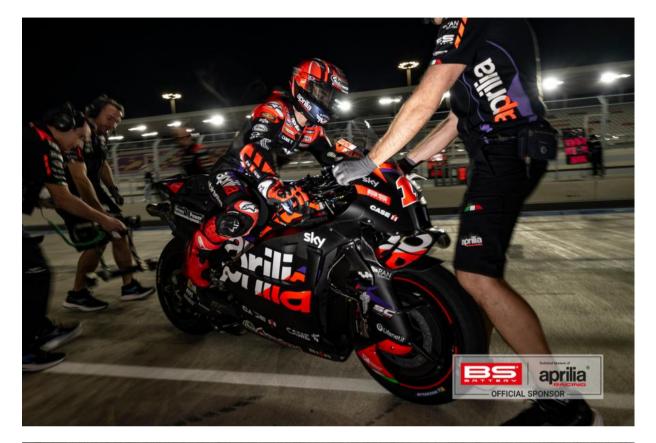


RACING















MOTOGP - FABIO QUARTARARO







RACING

















RACING

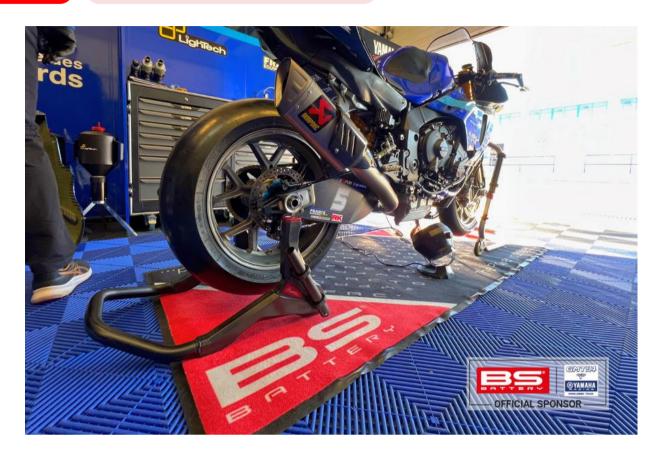




WSBK - GMT94



Winter Tests - Jerez











WSBK Round 1 - Australia



PICTURE LIBRARY

RACING

<u>LINK</u>



OFF ROAD - BUD RACING

NEW Touquet Enduropale



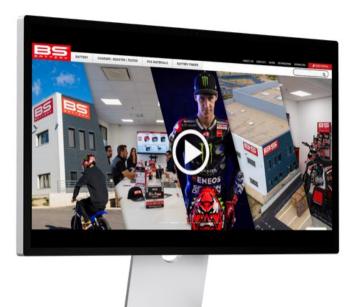








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