

Black&McDonald





“The problem we have in Canada is that a lot of people don’t think about our Veterans the way they should. Most people think about Veterans on Remembrance Day. They think: ‘a Veteran? Oh my God! That’s an old individual. That’s World War II, Korean War, that kind of thing. They don’t understand that a Veteran is somebody who has served in uniform, and they could have served for 5 years,

10 years,

15 years,

but they’re still a Veteran.

The average age that we place a veteran into the construction industry is 32-34 years old. So, they’re not old people. These people have served their country, and now they’ve decided to have a new chapter in life and they’re going in a different direction; they have a whole working career ahead of them. So, we talk to them about the construction industry

...and we get them into an opportunity.”

JOE MALONEY



“...more than 100 years
in business”



Black & McDonald: A Multi-trade Service Provider Backed by a Century of Experience

Black & McDonald’s mission is to do work and build relationships that stand the test of time.

Our company was founded in 1921 as an electrical contractor by two First World War veterans. Throughout the century since B&M was established, we have evolved into an integrated, multi-trade service provider that safely delivers high-quality construction, facilities management, and technical solutions to government, institutional and industrial clients.

Today, our multiple business lines have grown to employ more than 5,000 people working out of 30+ offices across North America. Throughout our more than 100 years in business, we remained driven by our founders’ philosophy to “Do things right,” and “Deliver lasting value.” That simple promise remains at the core of everything we do.

“we remained driven by our
founders’ philosophy to “Do
things right,” and “Deliver
lasting value.”





Facilities Management

Black & McDonald is a flexible contractor that works in consultation with our clients to understand their needs and meet their facility goals. We offer our clients a complete range of hard and soft services that optimize essential operations and enable you to focus on your primary business functions. We deliver planned and predictive programs that generate positive and measurable business outcomes. Our integrated facilities management includes hard and soft services, such as:

- Planned and Predictive Maintenance
- Demand and Emergency Maintenance
- Asset Management
- Building Systems and Condition Assessments
- Grounds Maintenance and Snow Removal
- Project management and delivery

Our facility services experts are available to help you identify opportunities to enhance the operation of your facilities and to develop a tailored solution to meet the specific requirements of your facility or property portfolio.

As an integrated, multi-trade facility service provider, we understand facility owners have specific needs to achieve their day-to-day operational requirements, and B&M collaborates with them to provide streamlined technical solutions.

As well, our solutions are data driven. We leverage the information coming from your buildings and assets, so we can help you manage risk and optimize your operations, energy use, and productivity.

To provide support when it is required, B&M operates a 24/7/365 central contact centre and a fit-for-purpose computerized maintenance management system that offer powerful reporting tools and dashboards, giving our customers total visibility into their asset performance.

B&M is hired by our clients as a partner to ensure the facilities under our care are operated safely and efficiently for all building users, and that service excellence and best value is delivered through the life of our agreement.

“To provide support when it is required, B&M operates a 24/7/365 Central Contact Centre”



Sustainability

An important segment of the technical solutions we provide is a focus on sustainability and energy conservation. With the pressing threat of climate change, facilities are taking a more urgent course of action as they sharpen their focus to include decarbonization strategies.

The Energy Services & Sustainability (ESS) team at B&M helps facilities develop a path to net zero emissions that operates in accordance with their facility's requirements.

Integrating energy management into our facility services solutions enhances our capabilities for more in-depth asset management information for major systems, assets, and loads. This is achieved by combining analytics from energy management tools with work order information, maintenance costs, and maintenance frequencies.

Our ESS team ensures a measured approach to maximizing opportunities found in operational efficiency, leveraging industry partnerships for best-in-class low-carbon technologies, and utilizing all available funding and incentives.

In addition to reducing environmental impact, B&M's energy services equip facility managers with innovative tools and strategies to mitigate rising energy costs. B&M's dashboard-driven system utilizes data, trend analysis and predictive modelling to find and reduce energy waste. This insight allows B&M to deliver professional services such as energy audits and recommissioning, real-time energy intelligence using data dashboards, greenhouse gas (GHG) reporting, energy modelling and planning, and P3 energy performance management.

“B&M helps facilities develop a path to net zero emissions...”



Construction

Black & McDonald safely delivers turnkey electrical, mechanical, and utility construction solutions to clients in the commercial, industrial, institutional, government, and utility sectors.

Our multi-trade teams bring together trades, technicians, and professionals to create a true single-source service provider. We provide expertise in:

- Turnkey Construction
- Engineering Procurement Construction (EPC)
- Design Build
- Public Private Partnerships (P3)

From tender to construction, Black & McDonald's cross-functional teams cooperate with clients and consultants to develop solutions aimed at meeting scheduling and budgetary parameters established by the contract. Black & McDonald is also capable of delivering fabrication and modular construction.

Our sheet metal and custom fabrication groups provide sole source and specialty metal solutions for every form of heating, ventilation, air conditioning, exhaust, and environmental challenge. Our team works directly with design consultants to co-develop integrated models for both electrical and mechanical systems.

Our fabrication capabilities reside in our Halifax, Ottawa, Toronto, and Saskatoon facilities.

Quality is at the Core of Our Business

Across all our business lines, quality is always a cornerstone of our philosophy. We believe our customers deserve the highest quality products and services available. To deliver on this commitment, we implement robust quality programs that focus on continuous improvement and customer satisfaction. As a result, our quality programs satisfy the rigorous requirements of industry-specific codes and standards, as well as jurisdictional and client requirements.

Committed to the highest standards of safety

At Black & McDonald, excellence in Health, Safety and Environment is inherent in how we do business in all aspects of our operations.

The health and safety of people in our workplace and the protection of our environment are fundamental values we observe when carrying out our business activities. We have been the recipient of numerous awards of excellence, yet we strive for continuous performance improvement. Within Black & McDonald, we believe that every incident is preventable and the goal of zero incidents is achievable.

At Black & McDonald, our success is defined by our commitment to our Founder's values, customer service excellence, and to meeting the highest quality and safety standards.

“...we believe that every incident is preventable and the goal of zero incidents is achievable.”



If you are interested in article or advertising opportunities, please email ops@hindenboyd.ca



reach

HARDWOODS
Materials That Inspire

