

### Amazon Prime Day 2024



How to Sustain Brand Recall Post-Prime Day

Media buyers can capitalize on the post-Amazon Prime Day momentum by strategically utilizing paid social media advertising.





average generated sales from the first day of sales

Source: Numerator

## How to Sustain Brand Recall Post-Prime Day

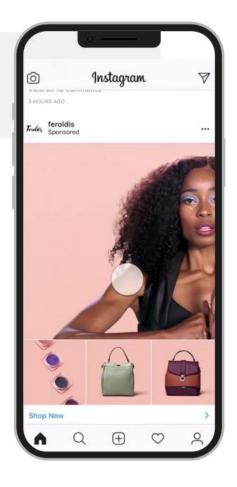


The goal here is to keep your brand top-of-mind even after the Prime Day frenzy subsides. Shift your focus from immediate sales to building long-term brand recognition and affinity.

Click for more info.

#### Sales Campaigns

Even after Prime Day, there's still a huge opportunity to drive sales and clear out inventory. Leverage the excitement generated during the event to encourage repeat purchases and capture new customers. Click for more info.



#### **Strategy Guide**

# Awareness and Consideration Campaigns







#### Meta

#### **②**

#### **Lead Generation Ads**

- Collect email addresses from interested prospects for future nurturing.
- **②**

#### **Brand Awareness Campaigns**

 Maximize reach to introduce your brand to new audiences.



#### **Carousel Ads**

 Showcase multiple products or tell a brand story across multiple images.



#### **Stories Performance**

 Utilize short, engaging videos or images to capture attention quickly.

#### TikTok



#### **In-Feed Ads**

- Blend in with organic content for seamless viewing experiences.

#### **Branded Hashtag Challenges**

 Maximize reach to introduce your brand to new audiences.



#### **Carousel Ads**

Encourage user-generated content and create buzz.



#### **Spark Ads**

 Amplify organic posts that are resonating with your audience.

#### Complete Meta Ad Specs

Complete TikTok
Ad Specs





#### **Strategy Guide**

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# Awareness and Consideration Campaigns

#### **Pinterest**



#### **Promoted Pins**

 Showcase products in a visually appealing format that inspires.



#### **Idea Pins**

 Share step-by-step tutorials or DIY projects related to your products.



#### Collections

 Group related products together for easy browsing and discovery.





#### **Promoted Ads**

Amplify key messages or announcements.



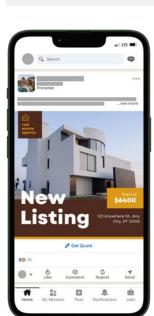
#### **Collection Ads**

Showcase a collection of product images.



#### **Dynamic Product Ads**

 Deliver the most relevant product to the right customer at the right time.



<u>Complete</u> <u>Pinterest Ad Specs</u>



Complete X Ad Specs



## Meta Collection Ads

Video Type: MP4, MOV or GIF

**Image Type:** JPG or PNG

**Resolution:** At least 1080 x 1080 pixels

Ratio: 1:1

Video Max. File Size: 4 GB

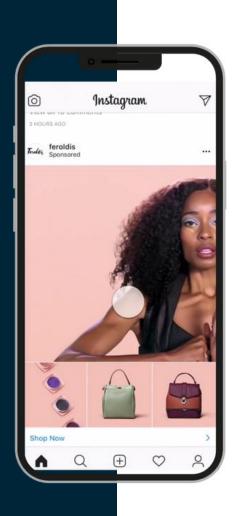
Image Max. File Size: 30 MB

**Primary Text:** 125 characters

Headline: 40 characters

Landing Page URL: Required

Instant Experience: Required



#### Set up Guide



### **TikTok** Interactive Add-Ons

- Enter campaign and ad group 01 details.
- 02 Go to 'Ad Creation' -> 'Ad Details'
- Upload video and add sticker. 03
- Set title (under 20 characters), 04 description (under 56 characters), and code (under 21 characters).
- Choose sticker color, angle 05 (-180 to 180 degrees), position (X: 79-222, Y: 169-585), and size (60% - 110%).
- 06 Set opacity (70% - 100%).
- Click 'Confirm' and 'Submit' 07



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