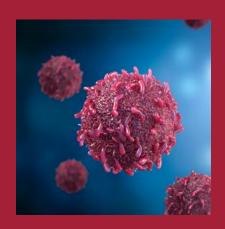






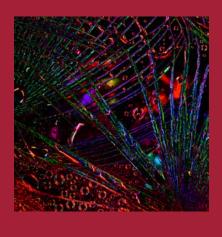


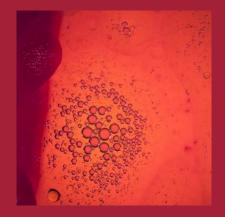
# 2024 Impact Report















# EGC's mission

Eva Garland Consulting (EGC) was established by Dr. Eva Garland in 2013 with a mission to advance science. Over the past decade, EGC has emerged as a global leader in securing non-dilutive funding and providing comprehensive accounting and compliance services.

EGC has successfully assisted clients in securing and managing thousands of grants and contracts, totaling over \$2 billion. The firm has been honored by Inc. 5000 as one of the fastest-growing companies in the nation for six consecutive years, a distinction achieved by fewer than 1 in 10 million companies.

EGC's 3,000+ clients from 50 states and 21 countries include universities, startups, major healthcare organizations, and state and federal government agencies. EGC is proud to have supported our clients in progressing technologies from concept to commercialization, contributing to new approaches to tackle some of the world's most pressing challenges.

# Our Guiding Principles

## Excellence

We provide the highest quality work effort in everything we do. We strive to remain at the forefront of our disciplines.

#### Collaboration

Our success is dependent on teamwork—among ourselves and with our clients. We believe that by working as a team, we can produce a product that is greater than any we could have produced on our own.

#### Service

We always seek mutually beneficial relationships with our clients. We respect and appreciate that our business depends on satisfied customers.

#### Value

We seek to align our work effort with the objectives of the task. We cherish long-term, win-win business relationships.

## Letter from Eva

As we reflect on 2024, I am filled with immense pride and gratitude for the extraordinary achievements of our clients and the EGC team. Together, we have reached remarkable milestones that underscore our shared commitment to advancing innovation and scientific progress.

This year, EGC's clients collectively secured over \$320 million in non-dilutive funding. These grants, ranging from \$45,000 to \$50,000,000 and sourced from more than ten different funding agencies, have catalyzed the development of groundbreaking technologies across the life sciences, energy, environment, agriculture, information technology, and education sectors. Our clients are developing new cancer treatments, pioneering novel crop protection practices, and refining mining practices, among many other key contributions to our society. It is an honor to play a role in their successes.

EGC also experienced tremendous growth in 2024. We expanded our team to 75 full-time employees, opened a new office in Irvine, California, and added over 3,000 square feet of new office space in our Raleigh, North Carolina headquarters to support our expanding Accounting and Scientific Consulting teams. Our team also had the privilege of sharing their expertise at events, workshops, and seminars hosted by esteemed institutions such as the California Institute of Technology, North Carolina State University, the University of Texas, and the University of California.

We strengthened our partnership with the National Institutes of Health (NIH) by completing the fifth year of the Applicant Assistance Program, which has assisted over 750 companies in submitting their first SBIR/STTR proposal. Through this program, we increased the representation of female NIH SBIR/STTR awardees by 150% and economically disadvantaged small businesses (SDBs) by 109%, helping to advance one of the SBIR program's long-term goals: fostering entrepreneurship across all sectors of society. This achievement was highlighted in the July 2024 issue of *Nature Biotechnology*. Furthermore, the National Cancer Institute (NCI) engaged EGC to run its SBIR/STTR Training and Entrepreneurship Program (STEP), supporting entrepreneurs developing oncology innovations.

At our annual North Carolina Innovation Celebration, Secretary of Commerce Machelle Baker Sanders shared her insights on the state's extensive landscape of innovation and entrepreneurial spirit, and how EGC plays a major role in the thriving ecosystem. Thank you, Secretary Sanders, for your participation and your impactful contributions to the economic growth of our state.

We also presented the 2024 Innovation Award to our client InnAVasc Medical, Inc., recognizing their groundbreaking development of a safer dialysis device that has advanced from clinical development to commercialization with support from EGC's Scientific Consulting and Accounting teams.

As we look toward 2025, our commitment to advancing science remains at the heart of everything we do. Through our dedication to supporting companies developing cutting-edge technologies, we're reshaping the future of healthcare, sustainability, and artificial intelligence. By supporting our world's most talented innovators, we're enabling breakthroughs that will not only solve today's most pressing challenges but will also empower future generations. The impact we're making now will be felt for decades to come.

Best wishes,

Eva Garland, Ph.D.

Eva Call

CEO, Eva Garland Consulting, LLC



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Dr. Eva Garland, CEO



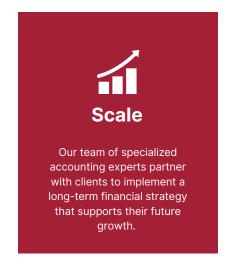


# Guided by our principle of Excellence, EGC utilizes a tailored and thorough approach to support each client in advancing their technology.

By connecting our clients with the resources they need to support scientific advancement, EGC seeks to break down the barriers that exist in translating great scientific discoveries into solutions that can solve our society's most pressing problems.

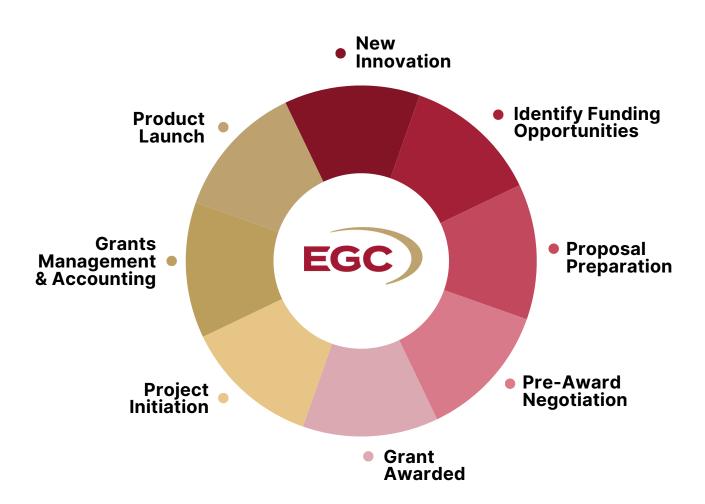






# The Innovation Funding Life Cycle

EGC is uniquely positioned to guide clients through their funding lifecycle. With our team of scientific grant experts and accounting professionals, EGC offers a comprehensive, integrated approach that ensures clients have the support they need at every stage. Our customized services begin with crafting a tailored Strategic Non-Dilutive Funding Plan and continue through the process of proposal development, submission, and grant management. Additionally, our specialized accounting team provides expert support in managing compliance, financial reporting, and budgeting, ensuring seamless integration with grant requirements. This holistic approach enables us to effectively navigate the complexities of non-dilutive funding, so that our clients are able to focus on advancing their innovations while EGC's experts handle the financial intricacies.

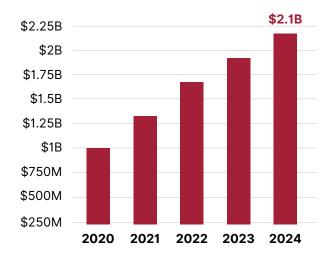


# Over \$2 Billion in Funding Secured and Under Management

# Connecting Innovators with the Resources to Grow Their Technologies

EGC is at the forefront of empowering innovators by helping them secure the funding needed to bring groundbreaking ideas to life. Our team of highly skilled Ph.D. scientists brings unparalleled expertise to the process of identifying and securing non-dilutive funding, and our CPAs provide customized accounting support that quickly adapts to each stage of a company's growth.

As EGC continues to expand, so does the impact we deliver. With each passing year, the amount of funding we secure and manage for our clients grows, enabling more innovations to reach the marketplace. This growth is a testament to our team's dedication, expertise, and ability to stay ahead of funding trends. By partnering with innovative companies and researchers, EGC plays a critical role in shaping a future defined by groundbreaking technologies and transformative solutions.



**Cumulative Funding of EGC Clients** 

"It's about empowering entrepreneurs and researchers to scale their ideas and bring breakthrough solutions to the market, while retaining full ownership of their work."



# Supporting Clients Across the Globe

\$2.1B

21

>3,000

**Secured & Managed** 

**Countries** 

**Clients Supported** 

Since our founding in 2013, EGC has supported 3,000+ clients across 21 countries in securing and managing over \$2 billion in funding. Through strategic partnerships, client engagements, presentations, and educational events, EGC remains dedicated to making a meaningful impact on the global stage.

# EGC Partners with Innovative Companies to Advance Science Globally



Belgium | Canada | China | Denmark | England | France | Germany | Israel | Japan | Mexico | Netherlands | Norway | Romania | Scotland | Singapore Spain | Sweden | Switzerland | Taiwan | United Kingdom | United States

## A Focus on ARPA-H



#### Driving Breakthroughs: How EGC and ARPA-H Are Accelerating Health Innovation Together

Advanced Research Projects Agency for Health (ARPA-H) is one of the newest and most transformative funding agencies in the United States, designed to revolutionize health innovation. Modeled after the Defense Advanced Research Projects Agency (DARPA), ARPA-H was established to support high-risk, high-reward projects that tackle pressing health challenges, aiming to deliver breakthroughs that were previously thought to be unattainable.

When ARPA-H launched its first funding calls in 2023, EGC was at the forefront, assisting pioneering companies in securing funding. Impressively, one-third of the initial ARPA-H grant awardees are EGC clients, solidifying EGC's reputation as a trusted partner in securing non-dilutive funding.

Among the innovative projects supported by ARPA-H are groundbreaking advancements in health technology and therapeutics. For example, EGC client, Thymmune Therapeutics, is utilizing ARPA-H funding to develop cutting-edge thymus organoid technology, which has the potential to revolutionize immune system restoration and treat immune-related diseases. Other awardees are leveraging funding to advance innovations such as Al-driven diagnostic tools, personalized medicine platforms, and novel therapies for chronic conditions, demonstrating ARPA-H's ability to fuel transformative solutions.

EGC takes pride in empowering its clients to bring these game-changing innovations to fruition, supporting a healthier and more innovative future for all.

100+

1 out of every 3

\$100M

**Proposals Submitted** 

Initial Awardees are EGC Clients

Funding Secured

"Developing a solid funding strategy is crucial for the success of any research project. Securing grants requires identifying the right opportunities and strategically managing resources to achieve project objectives while ensuring long-term sustainability. Our approach focuses on navigating the complexities of the grant process, maximizing funding potential, and delivering clear financial strategies to support research from inception to completion."



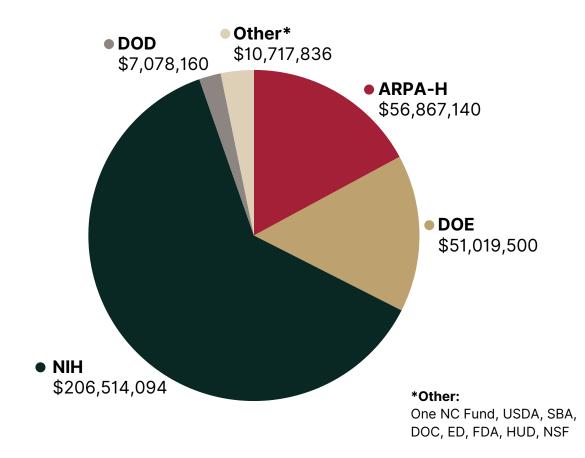
Tiger Xie, Ph.D. Eva Garland Consulting | Scientific Consultant, Senior Team Lead

# Major funding agencies supporting EGC clients in 2024

In 2024, EGC secured transformative support for our clients from a broad range of funding agencies, enabling groundbreaking advancements across multiple industries. These agencies provide critical support for cutting-edge projects across diverse sectors, from healthcare and clean energy to advanced technologies and national security initiatives. Their backing has been instrumental in helping our clients push the boundaries of innovation while addressing some of society's most pressing challenges.

The NIH remains a cornerstone of non-dilutive funding for our clients, championing groundbreaking advancements in medical research and healthcare technologies. Meanwhile, the Department of Energy's (DOE) commitment to sustainable energy solutions is bolstering several clients' projects aimed at reducing carbon footprints and enhancing energy efficiency. ARPA-H's focus on transformative health initiatives and the Department of Defense's (DoD) investment in defense and technology innovation further underscore their vital roles in propelling our clients' endeavors forward. These agencies' continued support highlights the alignment between visionary federal programs and EGC's mission to empower innovators, ensuring that our clients' ideas not only take flight but also make a lasting impact.

#### 2024 EGC Client Non-Dilutive Funding Awards by Agency



# **Expanding Our Impact**

#### Announcing EGC's First California Location





In 2024, EGC was pleased to announce the opening of their newest office on the West Coast. Located in Irvine, California, this expansion reinforces EGC's commitment to supporting technology innovators and broadens the firm's rapidly growing presence across the U.S.

"This expansion reflects our commitment to serving innovators and entrepreneurs across the country. Los Angeles County is rapidly becoming a bioscience mega-hub, now leading California counties in funding from the NIH. By establishing a presence in this dynamic region, EGC will be better positioned to foster collaborations with local universities and contribute to a thriving entrepreneurial ecosystem."

Angie Pollard, Ph.D.

Eva Garland Consulting | Director of Scientific Consulting

EGC's new office is located at the Cove at the University of California, Irvine, a premier entrepreneurial hub tailored to support the scientific community and accelerate innovation in the area.



Irvine, CA

400+

Clients on the West Coast

**17%** 

of Global Business

#### Growing Financial Support for Innovative Businesses

In 2024, EGC secured 3,000 square feet of additional office space to accommodate EGC's rapidly growing Accounting, Compliance, & Financial Advisory team. With this new space, EGC has grown to occupy a total of 15,000 square feet in the award-winning Bank of America Tower, further expanding EGC's presence in the heart of Raleigh's North Hills district.

EGC's specialized accounting team provides tailored services for high-growth technology companies. Along with extensive expertise in navigating the challenges of growing innovative companies, the team boasts and impeccable 100% audit pass rate.





Raleigh, NC

700+

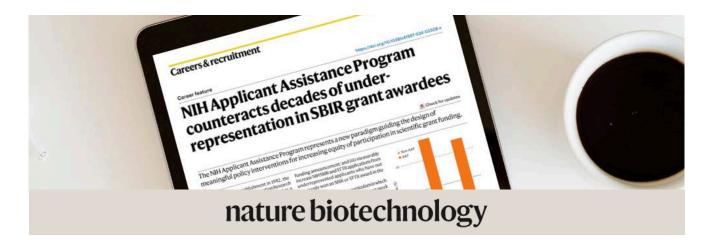
Accounting Clients

15,000

**Total Square** Feet



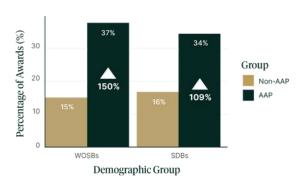
# Increasing Representation of Entrepreneurs Through the Applicant Assistance Program (AAP)



# EGC and the NIH showcase the first programmatic intervention proven to broaden participation among SBIR grant awardees in four decades

EGC published a report in the July 2024 edition of *Nature Biotechnology* titled, "NIH Applicant Assistance Program counteracts decades of underrepresentation in SBIR grant awardees". This report showcased the first programmatic intervention proven to expand access for underrepresented entrepreneurs among Small Business Innovation Research (SBIR) grant awardees since the program's establishment in 1982.

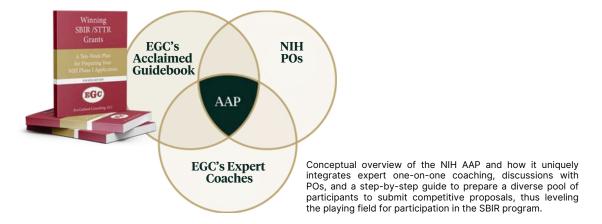
The SBIR program was created to foster and encourage participation by socially and economically disadvantaged small businesses, as well as those that are 51 percent owned and controlled by women, in technological innovation. However, diversity in the program has remained low, with less than one-fifth of awards going to underrepresented groups. To counteract this lack of representation, EGC was contracted by the NIH to run an Applicant Assistance Program (AAP) in 2019 with the goal of increasing participation of women-owned small businesses (WOSBs) and socially and economically disadvantaged small businesses (SDBs) in the SBIR program.



The AAP enriches the percentage of Phase I SBIR awards directed to WOSBs (37%, n=26 out of 70 total awards) and SDBs (34%, n=24 out of 70 total awards) compared to the general awardee population (15%, n=135 and 16%, n=149 out of 910 total awards to WOSBs and SDBs, respectively).

#### Strong Programmatic Structure Supports Diverse Entrepreneurial Community

EGC empowered entrepreneurs by offering a comprehensive 10-week curriculum that included proposal preparation, communication with NIH Program Officers (POs), application submissions, weekly coaching sessions and access to the "Winning SBIR/STTR Grants: A Ten-Week Plan for Preparing Your NIH Phase I Application" book that offers step-by-step guidance.

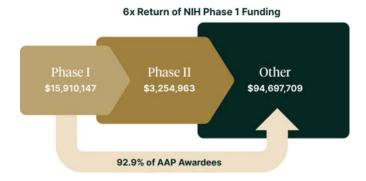


#### Significant Knowledge Gains

EGC's program curriculum, guided by expert Ph.D.-level coaches, gave participants the essential skills to successfully submit competitive grant proposals. Participants reported significant gains across 16 knowledge areas relevant to grant preparation and submission, including strategies for developing each component of the proposal, budget guidance, and the review process.

#### Substantial Jump in Follow-on Funding

EGC enabled AAP participants to secure a 6x return on their initial SBIR award amounts within 2-3 years of receiving their Phase I award.



Subsequent funding for the 28 AAP participants who received NIH Phase I SBIR awards during or before the year 2021 following their participation in the AAP.

With participation from 11 NIH Institutes and 738 companies, the AAP has made significant strides in empowering entrepreneurs and enhancing diversity within the SBIR/STTR program. The success of the AAP serves as a model for designing effective policy interventions to support underrepresented groups in research and innovation.

## EGC's Commitment to Education

Eva Garland Consulting is deeply committed to educating and empowering small businesses and startups about the vast opportunities in non-dilutive funding. With a focus on helping early-stage companies secure vital resources without relinquishing equity, the firm partners with universities and research institutions to bridge the gap between scientific innovation and funding. A few of these notable events are highlighted below:



EGC Scientific Consultant, Dr. Arsalan Daudi at The University of Texas Arlington in Arlington,



Dr. Arsalan Daudi was invited to host a workshop at The University of Texas at Arlington's Science & Engineering Innovation and Research Center. His workshop, "Grant Writing 101," offered valuable insights to over 100 graduate students, postdocs, and faculty on the art of securing research funding. Highlights from Dr. Daudi's workshop included: exploring the nuances of identifying the right funding agency, providing guidance on project planning and budget compilation, developing strategies for crafting compelling proposals and supporting documents, and navigating the submission process.



EGC Scientific Consultant, Dr. Chelcie Heaney at Caltech in Pasadena, CA.



Dr. Chelcie Heaney presented at Caltech's Technology Transfer and Corporate Partnerships office, where she delivered a compelling talk titled "Funding Translational Science." Her presentation highlighted essential funding pathways available to small businesses beyond traditional venture capital (VC) investments. Dr. Heaney emphasized that billions of dollars are accessible each year from agencies such as the NIH, the ARPA-H, the Department of Defense Congressionally Directed Medical Research Programs (CDMRP), the DOE, and private foundations. These funds support spinouts, including those in the early stages of research and development.



EGC Scientific Consultant, Dr. Lu Lu at North Carolina Central University in Durham, NC.



Dr. Lu Lu had the pleasure of attending the North Carolina Central University REACT4EJ Team's Dynamic Workshop. This interactive event brought together organizations interested in identifying funding opportunities and crafting successful grant applications. Dr. Lu drew on her extensive experience to showcase key strategies employed by EGC in crafting competitive proposals, providing attendees with actionable insights to help secure funding for their innovative projects.

# 61 University Partnerships

EGC has had a transformative impact on innovation ecosystems across the United States through its work with universities. Since 2013, EGC has partnered with 61 universities to support 547 startups, fostering a culture of entrepreneurship and groundbreaking research translation. These efforts have resulted in over \$266 million in new funding for university-affiliated startups, driving the development of transformative technologies and solutions. With an impressive **6,900% return on investment**, EGC's collaboration with academic institutions demonstrates the power of strategic partnerships in turning pioneering research into impactful, market-ready innovations.



"Managing funding for an emerging business is all about balance—allocating resources wisely to fuel growth while ensuring financial stability. My focus is on ensuring compliance, optimizing cash flow, and providing the financial clarity needed to navigate opportunities and challenges as they come."



Mona Povlick, CPA Eva Garland Consulting | Accounting Senior Lead

### Our 2024 Webinar Series



In 2024, EGC shared valuable insights into the intricacies of securing and managing non-dilutive funding through their comprehensive webinar series. Designed to equip startups and small businesses with the knowledge needed to navigate the complex landscape of grants and alternative funding sources, the series provided expert guidance on strategies for success.

#### **Spring Series**

#### **Navigating CDMRP for Success**





#### Presented by Dr. Kelsey McLaughlin

Since 1992, Congress has appropriated funds for the CDMRP to foster novel approaches to biomedical research and fill research gaps by funding high-impact, high-risk, and high-gain projects. The CDMRP allocated \$370 Million in FY2024 to support these high-risk projects. Dr. McLaughlin highlighted the various programs and funding opportunities offered by CDMRP, including application logistics and tips for preparing a successful application.

#### **Keys to Understanding the Dynamic ARPA-H Funding Landscape**





#### Presented by Dr. Chelcie Heaney

The ARPA-H provides research funding to build high-payoff capabilities or platforms to drive biomedical breakthroughs – ranging from the molecular to societal – that will provide transformative solutions for all individuals. With a \$2.5 Billion budget in FY2024, ARPA-H aims to leverage research advances for real world impact. In this webinar, Dr. Heaney dove into current ARPA-H funding opportunities and discussed strategies and techniques for preparing a competitive proposal.

#### **NIH SBIR/STTR: Beyond the Basics**





#### Presented by Dr. Brandon Turner

The NIH Small Business Programs focus on a variety of technologies ranging from research tools to diagnostics, digital health, drugs, and medical devices. By setting aside \$1.3 Billion in FY2024 for their Small Business Programs, the NIH provides support to early-stage small businesses throughout the United States. Dr. Turner presented NIH SBIR/STTR considerations and programs that are beyond the standard Phase I and Phase II funding mechanisms that can provide companies with the resources to support product commercialization.



#### Fall Series

## Harvesting America's Seed Fund: Guidance for Navigating NSF's SBIR/STTR Application Process





#### Presented by Dr. Dana Upton, MBA

Touted as America's Seed Fund, the National Science Foundation's (NSF) SBIR/STTR program provides early-stage funding to small businesses engaged in high-risk, high-reward research and development to help them develop and commercialize innovative technologies. In this webinar Dr. Upton provided an overview of the NSF SBIR/STTR program, highlighted what's new in fiscal year 2025, and showcased what it takes to develop a competitive proposal to secure an award.

#### **Leveraging Non-Dilutive Funding for Drug Discovery and Development**







Presented by Dr. Tiger Xie (left) and Dr. Connie Vance (right)

This webinar covered key strategies for utilizing non-dilutive funding sources to support various stages of the drug discovery and development process. It also provided an overview of major government and private foundation funding opportunities that support the biopharma industry. Additionally, Dr. Vance and Dr. Xie shared valuable tips on how to prepare competitive grant applications specifically tailored for drug discovery and development initiatives.

#### **DOE Funding for Emerging Businesses**





#### Presented by Dr. Lu Lu

During this session, Dr. Lu covered the fundamentals of the DOE SBIR/STTR program, including eligibility, application process, useful resources, success rate, and tips in preparing a competitive proposal. She also provided insights on ARPA-E and other non-dilutive funding opportunities available through the DOE.

# Awards and Recognition



The NCI SBIR/STTR Training and Entrepreneurship Program (STEP) is designed to support scientists and entrepreneurs in the development and commercialization of innovative technologies related to cancer research. STEP aims to enhance the ability of participants to secure funding, develop their projects, and bring their innovations to market, ultimately contributing to advancements in cancer treatment and prevention. The program emphasizes collaboration between academia and industry to foster the growth of promising technologies.



Funded with a 2024 Small Business Administration Growth Accelerator Fund Award, EGC is providing a targeted program to increase the representation of women in the NSF's SBIR program. Over the past 40 years, the representation of women-owned small businesses in the NSF SBIR program has remained stagnant at less than 20% of total awardees. EGC's WINS (Women In NSF SBIR) Program works to counteract the underrepresentation of women in the NSF SBIR program and begins with an SBIR Readiness Evaluation. A key aspect of the program is that all applicants will be paired with a female mentor who has successfully secured SBIR funding in the sustainability and biotechnology sectors.

# EGC's IMPACT



Our CEO, Dr. Eva Garland, was recognized as an IMPACT Award Finalist by Vistage Worldwide, Inc.! Dr. Garland received this award for her leadership in representing small businesses who are impacted by the Section 174 Innovation Tax. Her efforts resulted in a letter to Congress signed by over 1,000 companies from all 50 states. EGC is proud of her efforts to represent and support the small business community which is advancing some of the most important innovations in our nation!



For an unprecedented 6 years in a row, the SBA has funded a collaboration between EGC and First Flight Venture Center to provide NC entrepreneurs with a comprehensive educational program on SBIR/STTR funding. The program consists of seminars to introduce the basics of the SBIR/STTR program; the FAST SBIR/STTR Bootcamp, a 2-day in-person training program; and personalized coaching for selected companies from throughout the state. The program has successfully increased the number of SBIR/STTR awards to dozens of NC small businesses from throughout the state.



EGC provides Technical Assistance and Consultation Services for Elevate Vermont, a technology-based economic development program. Through this program, EGC evaluates Vermont small businesses for readiness for the SBIR/STTR program, supports application development, and provides grant-management support.



EGC CEO, Dr. Eva Garland (left) with Vistage Chair Nicole Lindley (right).

## 2024 Innovation Award



Dr. Eva Garland (left) with 2024 Innovation Award winner Dr. Joe Knight, MBA (right) of InnAVasc Medical.

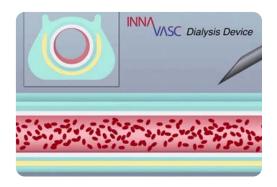
On December 5, 2024, EGC had the honor of hosting the NC Innovation Celebration, where we proudly presented the prestigious 2024 North Carolina Innovation Award to InnAVasc Medical, Inc.

This award celebrates InnAVasc's extraordinary achievements in developing a safer, easier-to-use dialysis device that is transforming the landscape of hemodialysis care. With an innovative arteriovenous graft, their technology directly addresses three critical challenges in hemodialysis access: reducing complications, minimizing bleeding risks, and enabling healthcare providers to identify a safe stick zone with ease.

InnAVasc's groundbreaking work has been fueled by their incredible success in securing over \$6.5 million in non-dilutive funding from esteemed sources, including the NIH, NSF, North Carolina Biotechnology Center (NCBiotech), and the One North Carolina Small Business Program. These resources have enabled the advancement of their innovative device through both preclinical and clinical development, setting a new standard in patient care.

Since 2016, EGC has been proud to support InnAVasc on their journey to improve lives through science and innovation. Watching their growth and witnessing the impact of their efforts on the North Carolina community and beyond has been truly inspiring.

InnAVasc's success is a shining example of how non-dilutive funding can catalyze breakthroughs that change lives. Here's to their continued success and their vital contributions to science and healthcare!





"A big thank you to EGC! The work you all do is incredibly helpful for new technologies and earlystage companies. We could not have done it without you all."

# EGC Congratulates All of Our Innovation Award Winners





## Service is the Foundation of Our Success

# EGC delivers exceptional service that drives growth and fosters lasting relationships.

At Eva Garland Consulting, client satisfaction is at the core of everything we do. We pride ourselves on going above and beyond to ensure that our clients receive the highest level of service, expertise, and support. Our commitment to delivering tailored solutions that meet the unique needs of each business has earned us the trust and loyalty of our clients.

99%
client promoter
score





EGC client Dr. Latt Mansor (center left) Research Lead at Health Via Modern Nutrition with EGC Scientific Consultants Dr. Kumar Krishnamoorthy (far left) and Dr. Agnes Bucko (far right) and EGC Business Development Associate Lauren Ryals (center right).

"I have had the pleasure of working with Eva Garland Consulting for almost 10 years and they have consistently exceeded all of my expectations as a client. The EGC accounting and compliance team are unmatched in terms of guidance and knowledge to keep you and your company up to date. If you are looking for a consulting firm that truly cares about your success and will work tirelessly to help you achieve your goals, look no further than Eva Garland Consulting. They are simply the best!"



Anthony Dellinger, Ph.D. | Co-Founder, President and CTO





"As a small business, having reliable partners is essential. The Eva Garland team have been fantastic partners. They are well informed and easy to work with. Highly recommended."



Nicholas Napp | Co-Founder



"The first real major investment that we had made, which reaped significant benefit for the company."

Kathleen Pizzuti | COO



"EGC's team has been extremely helpful in positioning our grant applications for success. We have used their expertise in writing, editing and administration. Their deep bench and experienced staff have lightened our load during the grant application. I have referred a dozen colleagues to EGC and will continue to do so."

Matt Golden | Co-Founder and CEO





"I can't stress enough that once you have multiple concurrent awards, you need a partner who knows the regulatory, accounting, and compliance requirements to guide you and keep you on track. Having a group like EGC at your side as you leverage non-dilutive funding to advance your science is indispensable."

Ed Burgard, Ph.D. | Co-Founder and President



"The knowledgeable, friendly and professional team that we worked with to set up our strategic plan turned the chaos of federal grants into a clear roadmap."

Wendy Morgan | CEO





"We consider Eva Garland, an essential partner in our strategy for obtaining non-dilutive funding from a variety of sources, including the NIH."

Cuthbert Simpkins, MD | CIO and Founder



"It was only with the support of the EGC team that we were able to accomplish this."

Nandini Sane | Director, Global Project Management











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