

SEPTEMBER

PARTNER OF THE MONTH

2023

FOUR SEASONS RESORT BORA BORA



EXOTICS PARTNER
INCLUDES A TRAVEL ADVISOR BUNDLE,
PARTNER OFFER, HOTEL DETAILS, AND MORE!

CV

W E L C O M E

Dear Travel Advisors,

We are happy to present our Exotics partner for September: Four Seasons Resort Bora Bora. Our Partner of the Month campaign is designed to give you the resources you need to sell our preferred partners.

Each month, our reservation and business development teams invest their time learning more about our featured partners so they can better serve you. This includes a training session where they learn about the most recent hotel updates and current property/destination highlights.

Our marketing team has also curated a special Travel Advisor Bundle for you! This includes our *NEW* consumer LookBook for your clients, a customizable flyer, and webinar so you can be fully equipped to sell this month!

We look forward to a great month. Happy selling!

Sincerely,
CLASSIC
Vacations™

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SEPTEMBER PARTNER OF THE MONTH



YOUR PRIVATE-ISLAND PARADISE

Nestled in the heart of French Polynesia, you'll find a tropical paradise, where the rhythm of the waves harmonizes with the whispering palms. Indulge in your elevated getaway with Four Seasons Resort Bora Bora.

FEATURED OFFER

Book 09/01/23 through 10/31/23 and travel 11/01/23 through 05/31/24

TAKEOFF TO TAHITI | FOURTH NIGHT FREE

★★★★★

- Reduced room rate when staying 5 nights or longer
- Every 4th night free
- Complimentary breakfast buffet daily in Tere Nui Restaurant
- Overwater Bungalow Suite

5 NIGHTS FROM \$4,119 PER PERSON

CLASSIC
Vacations™

Offers are valid on new bookings only. Offers are subject to availability at the time of booking and may be changed or discontinued at any time without notice. Blackout dates, minimum night stays, and minimum stay requirements are subject to change. Seasonal surcharges, resort fees (if any), and other restrictions may also apply. Offers are not valid for Group Travel. Some booking and travel dates may vary. Other promotions and departure dates are available which may result in a different rate and/or hotel inclusion. The customer is responsible for hotel taxes and fees on the free night offers, where applicable. For those properties where Classic Vacations has access to dynamic pricing rates, those rates will likely fluctuate from time to time based on market conditions and other factors beyond Classic Vacations control. Classic Vacations CST# 2079429-20.

TRAVEL ADVISOR BUNDLE

Access the tools and resources to help you sell Four Seasons Resort Bora Bora during the month of September. We've created content for you to share with your clients.

DOWNLOAD CUSTOMIZABLE FLYER

Open in Adobe Acrobat. Customize. Send.

VIEW CONSUMER LOOKBOOK

View and send to your clients.

Watch our Partner of the Month webinar featuring Four Seasons Resort Bora Bora and One&Only Mexico. You'll get the insider scoop on recent updates, current month-long offers, enhanced amenities, and more!



GET TO KNOW

FOUR SEASONS RESORT BORA BORA





FOUR SEASONS
RESORT
BORA BORA

Spacious overwater bungalow suites, beachfront villa estates, and underwater adventures welcome you to this sand-fringed idyll in French Polynesia.

Take in the island's best views of Mount Otemanu and toast sunsets from your overwater villa's private plunge pool, marvel at the Tahitian night sky, or simply lose yourself in the lagoon, where the waters teem with exotic reef fish and colorful corals. Four Seasons Resort Bora Bora brings you to the oasis you've been wanting to escape to.





ACCOMMODATIONS

Retreat to one of the indulgent accommodations found at Four Seasons Resort Bora Bora. Whether you're searching for a spacious, family setting or a romantic, secluded hideaway – there is a place made perfectly for your vacation.

BEACHFRONT VILLA ESTATES

Perfect for family gatherings, extended stays, or group getaways, these villa estates offer the best in space and privacy in a secluded beachfront setting, spanning from one-third to over a full acre. Exclusive services include round-trip private airport transfers, daily breakfast, a personal Villa Host, and more.

- 3-Bedroom Premier Beachfront Villa Estate
- 2-Bedroom Premier Beachfront Villa Estate
- 2-Bedroom Deluxe Beachfront Villa Estate
- 1-Bedroom Beachfront Villa Estate



SPECIALTY OVERWATER BUNGALOW SUITES WITH PLUNGE POOLS

Ideal for young families or honeymooners seeking extra space and comfort, these elegant overwater villas feature either private plunge pools or spacious deck areas that provide direct access to the turquoise waters.

- 2-Bedroom Poerava Overwater Bungalow Suite with Plunge Pool
- 2-Bedroom Herenui Overwater Bungalow Suite with Plunge Pool
- 1-Bedroom Otemanu Overwater Bungalow Suite with Plunge Pool
- 1-Bedroom Mountain-View Overwater Bungalow Suite with Plunge Pool
- 1-Bedroom Lagoon-View Overwater Bungalow Suite with Plunge Pool



OVERWATER BUNGALOW SUITES

With traditional teak-wood furnishing and Polynesian artwork, these spacious overwater villas are situated directly above the turquoise waters of the lagoon, offering views across the beach, lagoon or spectacular Mount Otemanu from a private terrace.

- 1-Bedroom Mountain-View Overwater Bungalow Suite
- 1-Bedroom Lagoon-View Overwater Bungalow Suite
- 1-Bedroom Beach-View Overwater Bungalow Suite



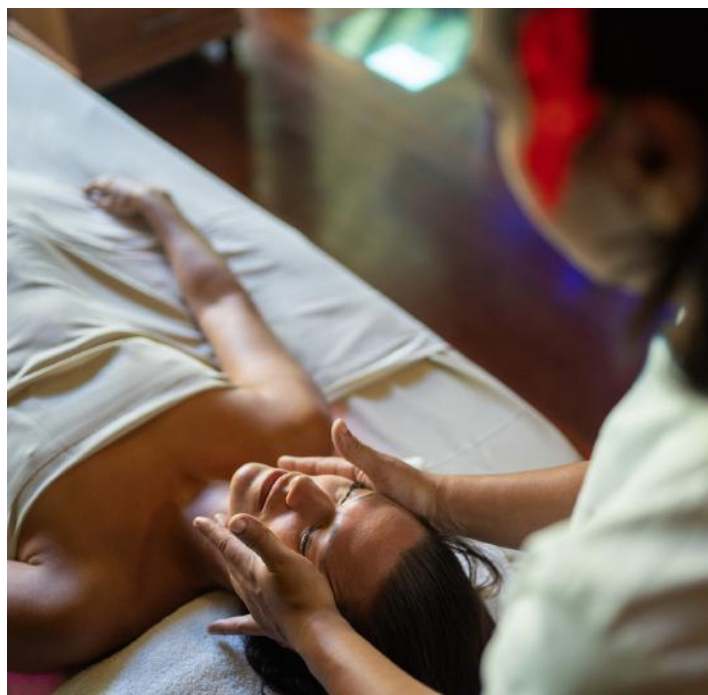
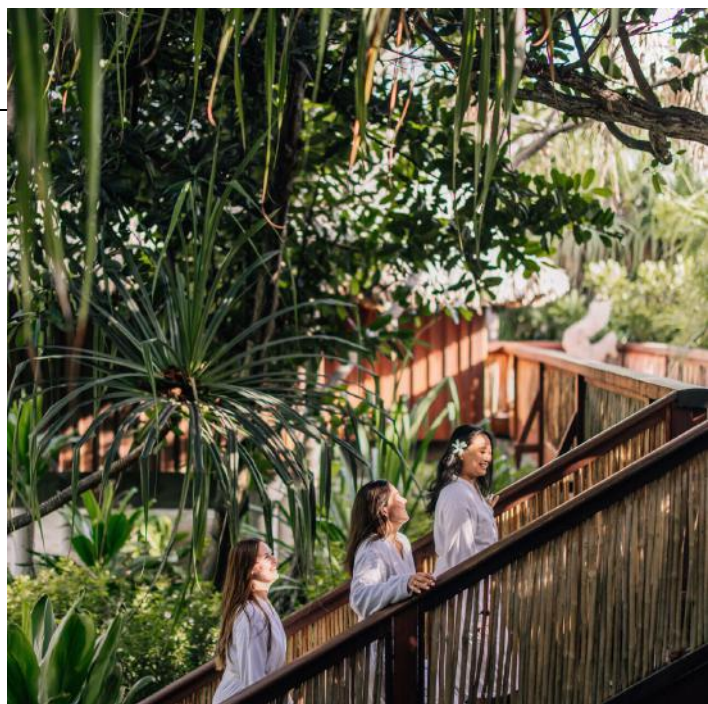
TE MAHANA SPA

Nestled on the lagoon's edge, surrounded by tropical groves and pristine Pacific waters, and enlightened by the warmth of the Polynesian sun sits Te Mahana Spa.

With breathtaking lagoon and ocean views, the Spa captures the energy of the Tahitian spirit with a unique sense of simplicity and luxury, which defines Bora Bora. Treatments are rooted in ancient tradition, intended to heal, refresh, and rejuvenate.

spa favorites

Unwind in the ultimate couple's suite, where treatment beds sit on glass panels above the lagoon and the outdoor tub overlooks the beautiful Mount Otemanu. The signature spa rituals are another favorite, offering indigenous ingredients like skin-smoothing, Tahitian-black-pearl powder, and detoxifying alae sourced from the ocean.





DINING

Discover an array of dining experiences at Four Seasons Resort Bora Bora, where each meal is a harmonious blend of delicious cuisine and breathtaking views.

ARIÏ MOANA

Mediterranean classics

Enjoy clean and crisp presentations of beloved dishes that pay tribute to this chic and lively waterside setting. Exceptional local and imported ingredients come together through the creative vision of the culinary team.

FARÉ HOA BEACH BAR & GRILL

Grilled favorites, seafood, and steak

Set on the sandy shore of the lagoon, this is an open-air restaurant with a toes-in-the-sand charm. Featuring a modern grill concept, Faré Hoa serves fresh local fish, a fine selection of steaks, and an array of starters and side dishes.

TERE NUI

Breakfast and themed dinners

Breakfast and weekly themed dinners are served with a fresh sea breeze at this open-air restaurant overlooking Mount Otemanu.

VAIMITI

Asian cuisine

Vaimiti offers an idyllic overwater setting for eclectic Asian cuisine and sunset cocktails.

OTHER CULINARY EXPERIENCES

In addition to the restaurant options, you can also enjoy in-bungalow dining, a romantic meal on a private section of the beach, or start your day with breakfast delivered to your deck by a ceremonial Polynesian canoe.



EXPERIENCES

Discover the amenities offered within the comfort of the resort or let the expert concierge team tailor an experience to surpass your wildest expectations.

IMMERSIVE WELLNESS EXPERIENCES

Join seasonal wellness experiences led by international wellness experts.

POOLSIDE IN A SHADED SANCTUARY

Cool off under a thatched-roof pool cabana with beautiful views of the lagoon.

WISEOCEANS

The Resort's three WiseOceans marine biologists not only conduct research in the Lagoon Sanctuary, but also offer guided tours, private experiences, and coral grafting- educating and inspiring while preserving and enhancing the precious underwater ecosystem.

DIVING & OTHER WATER ACTIVITIES

Operated by DIVEASY, the on-site dive center offers an array of diving options for guests of all experience levels. Other water activities are also available - ranging from a kayak exploration to a thrilling Wave Runner tour.

TAMARII CLUB

Send your kids on a Polynesian adventure at Tamarii Club, try a family diving or snorkeling lesson, or let your teens loose with a paddleboard or kayak.

TENNIS

Take on a private lesson, a group clinic, or an opponent at the Resort's two artificial grass courts. The Peter Burwash International tennis pro is there to guide your tennis adventure.

ON-SITE SHOPPING

For those wanting to bring a piece of the island back home, the resort offers three retail stores including MoeMoea, Tahia, and Manua.



WEDDINGS WITH FOUR SEASONS RESORT BORA BORA

Glide across the lagoon in a canoe strewn with red and pink hibiscus flowers as you and your love make your way to the light-filled Polynesian chapel. Feel the gentle breeze on your skin and the warm sand beneath your feet as you walk down an aisle lined by friends and family on a private beach. Dive into turquoise waters for a photo op with colorful marine life. This is your day. Whatever your vision, Four Seasons Resort Bora Bora will make it a reality.





SAY I DO IN PARADISE

Groups by Classic presents our exclusive Say I Do In Paradise campaign with Four Seasons Resort Bora Bora.

The **WEDDING COUPLE** can earn up to **\$1,000** USD credit toward their Destination Wedding Airfare! If you would like to qualify, you can book a Destination Wedding with Four Seasons Resort Bora Bora by December 31, 2023, and have 75 room nights materialized.

View details and customize the Say I Do Flyer

[DOWNLOAD SAY I DO FLYER](#)



ROYALTY REWARDS

EARN POINTS WITH EVERY FIT BOOKING CLICK A BUTTON BELOW TO START YOUR REDEMPTION

- \$75 GIFTCARD**
200 POINTS
- \$150 GIFTCARD**
400 POINTS
- \$300 GIFTCARD**
800 POINTS
- \$500 GIFTCARD**
1300 POINTS
- TRAVEL & EXPLORE**
200 POINTS = \$150 TRAVEL CREDIT

2023 VIRTUAL RETAIL GIFT CARD 200 FIT 2023 POINTS EARNS A \$75.00 GIFT CARD

2023 TRAVEL AND EXPLORE EVERY 200 POINTS EARNS YOU A \$150.00 TRAVEL CREDIT

Requirements:

- Submit a VRGC Redemption Form
- Include your personal W9
- Agency Owner /Manager email for approval
- A Minimum of 200 eligible points
- Points are non refundable

VRGC requests are processed on the last Friday of each month.

Recipients will receive an email the first week of the following month. The email will contain a link to choose your Virtual Retail Gift Card(s).

Choose your VRGC.

You may split your gift card value among two or more gift cards. You will have options like Disney Store, Amazon, Sephora, Safeway, Starbucks, Target, and many more!

**CLICK HERE TO
CHECK YOUR POINTS**

Requirements:

- A minimum of 200 eligible points
- Make your booking with Classic Vacations
- Pay Deposit and Final by due dates
- Submit a Travel Redemption Form
- Agency Owner /Manager email for approval
- Points are non-refundable once applied to a booking.

Submit your travel redemption at least 30 days prior to departure.

Recipients will receive an email receipt upon submission. Agency Owner/Manager will receive an email to approve.

Points are redeemed and applied to your booking 2 to 3 days prior to departure as a refund.

Classic Express, Fly-Drive, Sandals/Beaches, and VRBO bookings are not eligible to earn points.

No travel blackout dates! Travel to any of Classic Vacations destinations. Use your Rewards towards Air Only, Hotel Only, Package, and/or Car. (Classic Express and VRBO not eligible for points redemption)

Book online or call 800-221-3949 (choose 1 than 3 at prompt). Pay the NET due only (no commission).

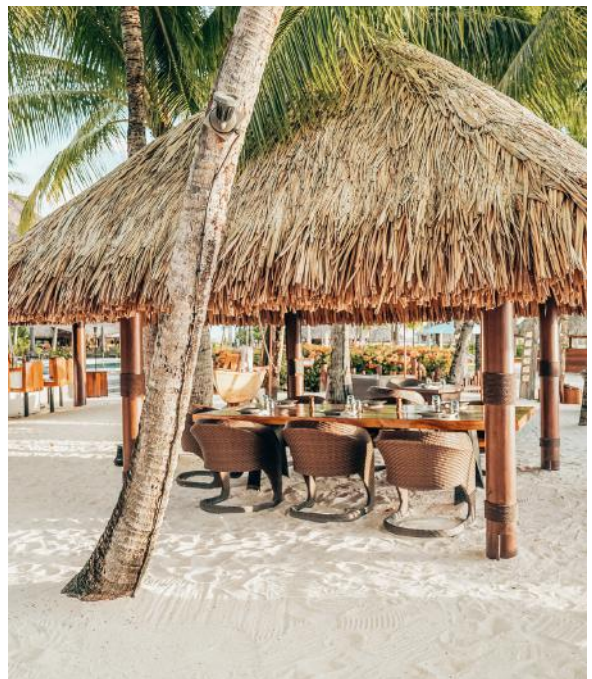
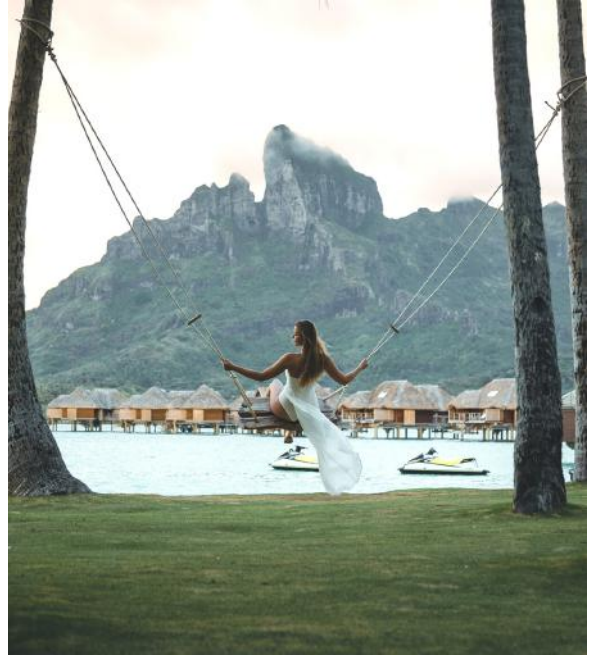
Virtual Retail Gift Card: Every Classic FIT points on bookings that travels between January 1, 2023 through December 31, 2023 are eligible toward 2023 Gift Card redemption. A maximum of 1300 Royalty Points are allowed for redemption per calendar year. Your 2022 Royalty Points may not be combined for gift card redemption. Only U.S.-based agents qualify for gift card redemption. Group points may not be redeemed for a VRGC. 2023 Points towards VRGC expire 2.29.24 remaining points may be used for Travel, see below.

Travel: Eligible Points may only be used on Advisors' personal travel with Classic Vacations. Payment in full is required. A \$29 minimum payment is required and is non-refundable. Points cannot be used for minimum payment or processing fees. Points are applied just prior to travel date as a refund. Points applied to the booking are non-refundable.

Points may not be applied to canceled or past travel bookings.

2022 Points expire March 25, 2024. 2023 Points expire March 25, 2025. Visit our Instagram featuring Travel Advisors Royalty Rewards in action: [#weareclassicvacations](#)

See complete list of Terms and Conditions, [click here](#). Contact: points@classicvacations.com



CLASSIC *Vacations*[™]

THE CLASSIC WAY

We open the door to unique, personalized services for every Travel Advisor. We do business when you want, where you want, how you want. The Classic Way is YOUR way.

- ✓ WE PROVIDE HIGH TOUCH SERVICE WITH A FOCUS ON LUXURY TRAVEL.
- ✓ TOP TIER COMMISSIONS, PAID AT THE TIME OF TRAVEL.
- ✓ TRAVEL PROTECTION INCLUDING COMMISSION PROTECTION.*
- ✓ EARN ROYALTY REWARDS FOR EVERY BOOKING AND TRAVEL TO YOUR NEXT CLASSIC VACATIONS' FAVORITE DESTINATION.
- ✓ CURATED PREFERRED TOURS & ACTIVITIES IN ALL DESTINATIONS.
- ✓ EXCITING TRAVEL ADVISOR INCENTIVES AND EXCLUSIVE OFFERS FROM LUXURY PARTNERS.
- ✓ TOOLS & TECHNOLOGY FOR A MORE EFFICIENT BOOKING PROCESS.
- ✓ WELL-TRAVELED & KNOWLEDGEABLE RESERVATION AND SALES TEAM, READY TO ASSIST YOU AT EVERY POINT IN THE LIFE OF THE BOOKING.

'Classic Vacations, a work of enduring excellence'

THE CLASSIC VACATIONS MISSION STATEMENT

To help Travel Advisors deliver outstanding experiences through highly personalized service, trusted partnerships, and curated products, so they can create and retain loyal customers for life.

THE CLASSIC WAY

Classic Vacations™ is a full-service resource for Travel Advisors, providing product expertise and superb customer care. Whether discovering a destination's natural beauty, architectural marvels, delicious cuisine, indulgent spas, great golf, or local culture, Classic makes it easy for Advisors to coordinate the myriad of details that make an unforgettable vacation, including competitive first-class airfares, exceptional resorts and villas, exciting tours, and outstanding ground services.

CLASSIC DESTINATIONS LAUNCH DATES

1978	1996	1998	1999	2006	2007	2011	2012	2013	2017	2019	2022
Hawaii	Europe	Caribbean & Bermuda	Mexico	The Islands of Tahiti	Fiji	Costa Rica	Canada	Maldives, Seychelles, Dubai & Abu Dhabi	Southeast Asia	Japan & USA	SKI by Classic

AWARDS

2022

Best FIT Tour Operator, Europe, Travel Age West Wave Award

2021

Best Tour Operator Overall Virtual Experiences/Events, Travel Weekly

2017

Wholesale Partner of the Year, ASTA

2017

Destinations and Experiences Partner of the Year, Virtuoso

2008, 2010-2015

Best FIT / Custom Tour Operator, Virtuoso

2015

Best Customer Service, MAST

Best Reservations Department, MAST

2013

Land-Based Supplier of the Year, NACTA

UNPARALLELED PRODUCTS AND SERVICES

From the best rooms to one-of-a-kind suites including the best all-inclusive properties, Classic Vacations gives Travel Advisors the confidence to book even their most discerning customers. Our property policies include the best room in the category booked and VIP attention. With Classic Concierge*, Classic Assist, and our unmatched customer service, Travel Advisors have the inside advantage in every destination we serve.

INDUSTRY AFFILIATIONS

- ✓ AMERICAN EXPRESS
- ✓ SIGNATURE TRAVEL NETWORK
- ✓ CHARTER MEMBER OF ASTA TOUR OPERATOR PROTECTION PROGRAM
- ✓ CONSORTIA X
- ✓ TRAVEL LEADERS
- ✓ MEMBER OF THE USTOA "ONE MILLION DOLLAR" PROTECTION PROGRAM
- ✓ ENSEMBLE, US & CANADA
- ✓ TRAVELSAVERS/NEST
- ✓ MAST
- ✓ VIRTUOSO

WAYS TO CONNECT WITH US

CALL US

1.800.221.3949

Or your preferred number

CALL-BACK

Call your preferred number and while on hold, accept the prompt for the CV call-back.

SATURDAY HOURS

Now Open Saturdays from 7 am to 1 pm PST

Call 1.800.221.3949

CV4U

Work with a team of agents available via email for FIT bookings. An annual commitment of \$100,000 is required. Contact your BDM for more information

ADS DESK

This FIT dedicated desk provides you an exclusive reservation agent. Email requests with phone consult as needed. \$200,000 annual commitment required. Contact your BDM for more information.

EUROPE4U

Connect via email with an experienced team of Europe travel sales specialists dedicated to helping you book your client's European getaway. Access the Europe4U Request Form [HERE](#). Submit your Europe booking request Agent will respond within 2-4 business hours of submission!

WWW.CLASSICVACATIONS.COM

*Terms & Conditions Apply

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