

NOVEMBER

PARTNER OF THE MONTH

2023

# MARRIOTT BONVOY CARIBBEAN



CARIBBEAN PARTNER  
INCLUDES A TRAVEL ADVISOR BUNDLE,  
PARTNER OFFER, HOTEL DETAILS, AND MORE!

The St. Regis Bermuda Resort

CV

# W E L C O M E

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Dear Travel Advisors,

We are happy to present our Caribbean Partner of the Month for November: Marriott Bonvoy, Caribbean. Our Partner of the Month campaign is designed to give you the resources you need to sell our preferred partners.

Each month, our reservation and business development teams invest their time learning more about our featured partners so they can better serve you. This includes a training session where they learn about the most recent hotel updates and current property/destination highlights.

Our marketing team has also curated a special Travel Advisor Bundle for you! This includes our \*NEW\* consumer LookBook for your clients, a customizable flyer, and access to the webinar so you can be fully equipped to sell this month.

We look forward to a great month. Happy selling!

Sincerely,  
**CLASSIC**  
*Vacations™*

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# NOVEMBER CARIBBEAN PARTNER OF THE MONTH

# MARRIOTT BONVOY™

## ESCAPE TO BREATHTAKING LUXURY.

Whether you want to escape to a romantic oasis surrounded by lush greenery or race to the turquoise waters of the Caribbean shore with your children, Marriott Bonvoy has an extensive collection of resorts created to be your next happy place. You'll discover breathtaking backdrops of pristine beaches and vibrant waters while indulging in endless gourmet dining options with these luxury escapes.

### THE RITZ-CARLTON PROPERTIES

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#### ARUBA

The Ritz-Carlton, Aruba

#### CAYMAN ISLANDS

The Ritz-Carlton, Grand Cayman

#### ST. THOMAS

The Ritz-Carlton, St. Thomas

#### TURKS & CAICOS

The Ritz-Carlton, Turks & Caicos

#### PUERTO RICO

Dorado Beach, a Ritz-Carlton Reserve

### ST. REGIS PROPERTIES

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#### PUERTO RICO

The St. Regis Bahia Beach Resort  
Puerto Rico

#### BERMUDA

The St. Regis Bermuda Resort

### THE LUXURY COLLECTION PROPERTY

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#### DOMINICAN REPUBLIC

The Ocean Club, a Luxury Collection  
Resort, Costa Norte

**CLASSIC**  
*Vacations™*

# TRAVEL ADVISOR BUNDLE

Access the tools and resources to help you sell Marriott Bonvoy, Caribbean during the month of November. We've created content for you to share with your clients.

DOWNLOAD CUSTOMIZABLE FLYER

*Open in Adobe Acrobat. Customize. Send.*

VIEW CONSUMER LOOKBOOK

*View and send to your clients.*

**THURSDAY, NOV. 30TH  
10AM PT | 1PM ET**

For the first time, our Caribbean Island Partner of the Month exclusively features the luxury brands of Marriott Bonvoy, Caribbean & Latin America. Don't miss out on the webinar to learn about how you can get your clients to iconic destinations to enjoy elevated experiences.

REGISTER FOR THE WEBINAR

*Register to attend or receive the recording.*

# MARRIOTT BONV

## THE RITZ-CARLTON

aruba, cayman islands, st. thomas, turks & caicos, puerto rico

## ST. REGIS

bermuda, puerto rico

## LUXURY COLLECTION

dominican republic




# VOY CARIBBEAN





**THE RITZ - CARLTON**





Transformative experiences.  
Personalized service.  
Unparalleled destinations. How  
will a stay at The Ritz-Carlton  
leave you?

# THE RITZ-CARLTON, ARUBA



## BEACHFRONT PARADISE

Perched along the soft sands of Palm Beach, The Ritz-Carlton, Aruba embodies the rich spirit of this beautiful Caribbean Island. This Aruba beachfront resort features 320 contemporary guest rooms, including 55 suites with a private balcony overlooking the Caribbean Sea. Our Aruba resort also features two swimming pools, five dining options, a luxurious 13-treatment room spa, a state-of-the-art fitness center, and a 24-hour casino.

## BASK IN THE ISLAND-INSPIRED ROOM DESIGN

At The Ritz-Carlton, Aruba, the island's relaxed charm is captured by suites featuring colorful, island-inspired décor. All suites offer a private balcony with ocean views. With spacious 2-bedroom suites, our hotel is ideal for family getaways in Aruba.

## EXPLORE THE RITZ-CARLTON CLUB® LEVEL

Perched on the 7th floor, Club® Level guests are invited to enjoy beautiful ocean views in a comfortable lounge. Views from the Club Lounge and Club® Level guest rooms feature stunning seascapes of the Caribbean Sea and Aruba's famed sunsets. Toast the sun's descent with a glass of champagne on your personal balcony or join us in the Club Lounge to view an unforgettable performance of day becoming night.



# THE RITZ-CARLTON, GRAND CAYMAN

## INDULGE IN SEVEN MILE BEACH BEAUTY

Immerse yourself in luxury inspired by the Cayman Islands' natural wonders and cultural richness at this sun-filled haven. The thoughtful design of this iconic Grand Cayman luxury resort truly enlivens the senses with its elegant suites, reimagined culinary experiences, and the unmatched beauty of Seven Mile Beach.

Craft cherished holiday memories on our island paradise, where you can unite with friends for festive events, relish exquisite culinary experiences, and partake in a range of memorable activities highlighting the Cayman Island's splendid Christmas decor, encompassing lush flora and vibrant fauna.

## WELCOME TO MODERN COASTAL ELEGANCE

Your arrival is a prologue to a rich Caribbean experience. Blending modern coastal elegance with mid-century British Caribbean style, the design of the resort pays homage to the Cayman Island's immersive culture, history, and natural wonders. Club Lounge guests enjoy the attention of a dedicated concierge and curated culinary offerings.

Indulge in island-inspired luxury at The Ritz-Carlton Suite. This expansive retreat hosts a pristine view overlooking Seven Mile Beach, a lavish living and dining area, complete with exquisite furnishings, local artwork, and luxurious amenities.



# THE RITZ-CARLTON, ST. THOMAS

## THE ULTIMATE GETAWAY

Uncover The Ritz-Carlton, St. Thomas after a \$100 million transformation. Captivated by lush tropical flora and views of Great Bay, The Ritz-Carlton, St. Thomas welcomes you to enjoy a refreshed and renovated oasis.



The resort blends traditional architecture with modern comforts. The 180 rooms and suites have been designed in neutral colors and delicate fabrics, leaving the focus on the expansive beaches just outside the window overlooking the Caribbean Sea.

Discover the all-new public spaces, event and meeting spaces, and four inspired dining venues including new culinary concept Alloro, celebrating the simplicity of Sicilian dishes that transport guests from the beaches of St. Thomas to Italy. Plunge in the remodeled infinity-edge pool, serenity pool and jacuzzi or venture at the new family pool with a slide. For the ultimate relaxation experience, upgrade to one of the brand-new pool cabanas at the pool decks.



## ELEGANT SUITES & ROOMS

Steps from sparkling Great Bay, hotel rooms and suites at The Ritz-Carlton, St. Thomas offer island-inspired elegance and resort- or ocean-view balconies. Club Level Rooms and Suites feature a dedicated concierge, access to an exclusive lounge and locally inspired experiences in St. Thomas.

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# THE RITZ-CARLTON, TURKS & CAICOS

## LUXURY FOR THE FAMILY

Embark on a blissful getaway to a pristine white-sand beach, savor culinary delights blending local ingredients and global influences, and immerse yourself in rejuvenating spa experiences that embody the warm hospitality of Turks & Caicos. Experience the beachfront allure of The Ritz-Carlton, Turks & Caicos, where the harmonious blend of natural beauty and luxury resort amenities epitomizes the beauty of Grace Bay Beach.



## MAKE YOURSELF AT HOME IN TURKS & CAICOS

Discover the allure of The Ritz-Carlton, Turks & Caicos in hotel rooms and suites moments from the sands of Grace Bay Beach. For an elevated stay, indulge in our Club Level accommodations, where personalized concierge service and exclusive lounge access await you in the heart of the island. Elevate your stay and experience the resort's residential suites and penthouses.



[TOUR THE RESIDENCES AT THE RITZ-CARLTON TURKS AND CAICOS](#)

*loading your tour...*

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# DORADO BEACH, A RITZ-CARLTON RESERVE



## SET APART FROM THE WORLD, UNSCRIPTED AND RICH IN CULTURE

With its serene coastline, private residences, spa sanctuary and a harmonious sense of place that blends masterfully into the natural surroundings, Dorado Beach, a Ritz-Carlton Reserve, invites guests to arrive spellbound – and depart speechless.

The history of the resort, built in the 1950s, is found in unlikely places. Situated on 50 acres of the Rockefeller estate, Dorado Beach, a Ritz-Carlton Reserve is an intimate refuge, infused with references to the surrounding natural landscape and diverse culture. A true luxury sanctuary designed to allure the world's most discerning travelers through a bevy of one-of-a-kind lifestyle activities.

## DORADO EXPERIENCE

A painting is not the stroke of only one brush; it bears the mark of many. So, too, does Dorado Beach, a Ritz-Carlton Reserve. Breakfast paired with an ocean breeze. A chance to explore life underwater while the outside world sleeps. A private session with the spa's traditional healer. Your personal Embajador awaiting your arrival. The resort shares its deep connection to the land and culture through exclusive, bespoke excursions that journey through the air, on land and amid the sea.



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Start your journey of a lifetime.

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**ST REGIS**



Paradise Found serves as the perfect escape where balmy breezes prevail and miles of beach are explored.

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# THE ST. REGIS BAHIA BEACH RESORT PUERTO RICO



## ESCAPE WITH EASE

Ideally located on a former coconut farm and situated between the El Yunque National Forest and Espíritu Santo River State Preserve, The St. Regis Bahia Beach Resort is set on 483 pristine acres and 2 miles of secluded beach with stunning views of the Atlantic Ocean.

Enjoy the natural wonders that our island has to offer and after, be lulled in one of our private cabanas at our oasis pools or soak in the sun in our lounge chairs. Enjoy state of the art cuisine, explore the lush and exotic wildlife of our sanctuary, test your golf skills in Bahia's expertly designed 18-hole course.

For more excitement, enjoy our water sports or just pamper yourself with a custom spa day in our Iridium Spa. Our enviable setting combined with the legacy of St. Regis creates a luxury retreat where adventure, history, elegance, and tropical splendor blend together.



## LUXURY ROOMS

Step into a refurbished Rio Grande hotel room or suite that boasts a light, modern aesthetic combined with a contemporary and residential setting. Your suite's tranquil color palette of whites and light blues beautifully complements the views of the ocean and our lush tropical gardens. Enjoy additional touches of luxury like custom furniture pieces that evoke the sense of an inviting home.

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# THE ST. REGIS BERMUDA RESORT

## PURSUE YOUR PASSION FOR LUXURY

Named a Condé Nast 2022 “Traveler Hot List” winner, The St. Regis Bermuda Resort is a haven of oceanfront luxury in the historic town of St. George, just steps from the soft white sands of St. Catherine’s Beach. Calm turquoise waters and stunning views frame an iconic resort setting where lavish accommodations, exceptional amenities, and impeccable service make for an unforgettable stay.

Be immersed in unparalleled leisure and wellness facilities during your time here. Overlooking Bermuda’s famed azure waters, the resort’s pool deck features two swimming pools, luxury loungers, and private cabanas. Refined relaxation awaits at The St. Regis Spa, which offers a menu of personalized treatments using natural elements. Young resort guests are invited to enjoy enriching activities at The St. Regis Children’s Club, creating lasting memories of their St. George adventure.

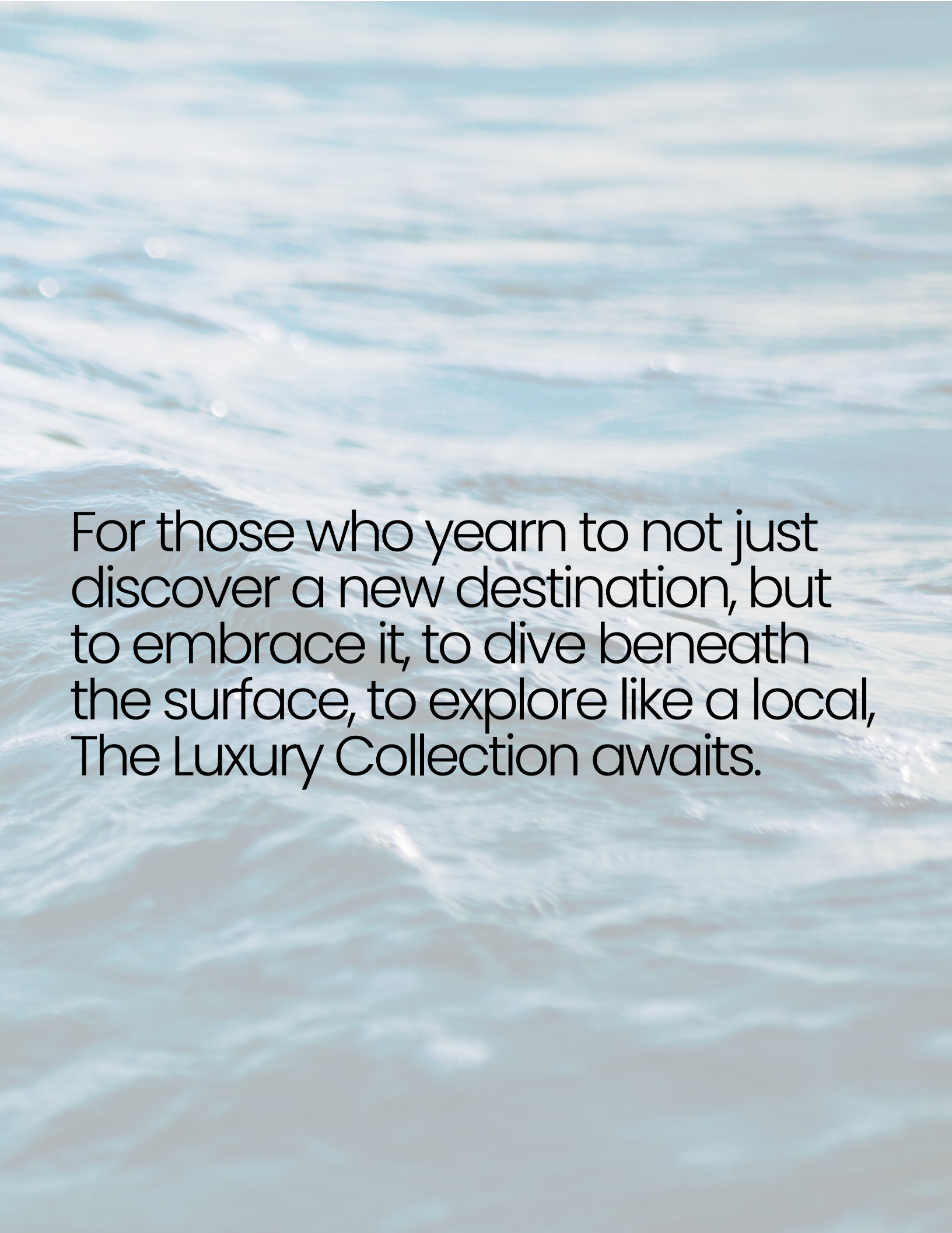


TOUR THE RESIDENCES AT THE ST. REGIS BERMUDA

*loading your tour...*



**THE  
LUXURY  
COLLECTION®**



For those who yearn to not just discover a new destination, but to embrace it, to dive beneath the surface, to explore like a local, The Luxury Collection awaits.

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# THE OCEAN CLUB, A LUXURY COLLECTION RESORT, COSTA NORTE



## THE QUINTESSENTIAL BEACH RESORT IN SOSUA, DOMINICAN REPUBLIC

Every detail of The Ocean Club, a Luxury Collection Resort, Costa Norte is inspired by the beauty and allure of the ocean. Perched beside a sweeping private beach on Costa Norte, this beach resort in Sosua, Dominican Republic, celebrates its surroundings at every moment.

Appreciate the sprawling dimensions of your hotel suite, which is pet-friendly and boasts a private terrace or breezy balcony. Unwind by one of our three pools with an infinity pool by the beachfront. Discover culinary delicacies at several of our distinct restaurants and bars with views of the sparkling water.

Complete your getaway at our Ocean Club Spa by L'Occitane, a playground for wellness treatments that balance nature and tradition with refreshing spa services.



## SPACIOUS SUITES

Arrive in Sousa and feel enchanted by your spacious suite, which is airy, cool, and 1,000 square feet. Floor-to-ceiling windows open up your Sosua suite, lending it a loftier, brighter atmosphere. Sip your morning coffee from a private terrace or balcony and delight in garden or ocean views. Consider pampering you and your family with a two-bedroom suite offering a palatial king bed.

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Be inspired by your own getaway.

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# WEDDINGS WITH MARRIOTT BONVOY CARIBBEAN

Experience your special day with Marriott Bonvoy, Caribbean - offering luxurious and memorable experiences for couples and their guests. With a large portfolio of idyllic venues, expert planning, and dining tailored to your taste, you'll watch as your dream day comes to life.



The Ritz-Carlton, Turks & Caicos





# SAY I DO IN PARADISE

Groups by Classic presents our exclusive Say I Do In Paradise campaign with Marriott Bonvoy, Caribbean.

The **WEDDING COUPLE** can earn up to **\$1,000 USD credit** toward their Destination Wedding Airfare! If you would like to qualify, you can book a Destination Wedding with Marriott Bonvoy, Caribbean by December 31, 2023, and have 75 room nights materialized.

*View details and customize the Say I Do Flyer*

**DOWNLOAD SAY I DO FLYER**



# ROYALTY REWARDS

## EARN POINTS WITH EVERY FIT BOOKING CLICK A BUTTON BELOW TO START YOUR REDEMPTION

- \$75 GIFTCARD**  
200 POINTS
- \$150 GIFTCARD**  
400 POINTS
- \$300 GIFTCARD**  
800 POINTS
- \$500 GIFTCARD**  
1300 POINTS
- TRAVEL & EXPLORE**  
200 POINTS = \$150 TRAVEL CREDIT

### 2023 VIRTUAL RETAIL GIFT CARD 200 FIT 2023 POINTS EARNS A \$75.00 GIFT CARD

### 2023 TRAVEL AND EXPLORE EVERY 200 POINTS EARNS YOU A \$150.00 TRAVEL CREDIT

**Requirements:**

- Submit a VRGC Redemption Form
- Include your personal W9
- Agency Owner /Manager email for approval
- A Minimum of 200 eligible points
- Points are non refundable

VRGC requests are processed on the last Friday of each month.

Recipients will receive an email the first week of the following month. The email will contain a link to choose your Virtual Retail Gift Card(s).

Choose your VRGC.

You may split your gift card value among two or more gift cards. You will have options like Disney Store, Amazon, Sephora, Safeway, Starbucks, Target, and many more!

**CLICK HERE TO  
CHECK YOUR POINTS**

**Requirements:**

- A minimum of 200 eligible points
- Make your booking with Classic Vacations
- Pay Deposit and Final by due dates
- Submit a Travel Redemption Form
- Agency Owner /Manager email for approval
- Points are non-refundable once applied to a booking.

Submit your travel redemption at least 30 days prior to departure.

Recipients will receive an email receipt upon submission. Agency Owner/Manager will receive an email to approve.

Points are redeemed and applied to your booking 2 to 3 days prior to departure as a refund.

Classic Express, Fly-Drive, Sandals/Beaches, and VRBO bookings are not eligible to earn points.

No travel blackout dates! Travel to any of Classic Vacations destinations. Use your Rewards towards Air Only, Hotel Only, Package, and/or Car. (Classic Express and VRBO not eligible for points redemption)

Book online or call 800-221-3949 (choose 1 than 3 at prompt). Pay the NET due only (no commission).

Virtual Retail Gift Card: Every Classic FIT points on bookings that travels between January 1, 2023 through December 31, 2023 are eligible toward 2023 Gift Card redemption. A maximum of 1300 Royalty Points are allowed for redemption per calendar year. Your 2022 Royalty Points may not be combined for gift card redemption. Only U.S.-based agents qualify for gift card redemption. Group points may not be redeemed for a VRGC. 2023 Points towards VRGC expire 2.29.24 remaining points may be used for Travel, see below.

Travel: Eligible Points may only be used on Advisors' personal travel with Classic Vacations. Payment in full is required. A \$29 minimum payment is required and is non-refundable. Points cannot be used for minimum payment or processing fees. Points are applied just prior to travel date as a refund. Points applied to the booking are non-refundable. Points may not be applied to canceled or past travel bookings.

2022 Points expire March 25, 2024. 2023 Points expire March 25, 2025. Visit our Instagram featuring Travel Advisors Royalty Rewards in action: [#weareclassicvacations](#)

See complete list of Terms and Conditions, [click here](#). Contact: [points@classicvacations.com](mailto:points@classicvacations.com)

# CLASSIC *Vacations*<sup>™</sup>

## THE CLASSIC WAY

We open the door to unique, personalized services for every Travel Advisor. We do business when you want, where you want, how you want. The Classic Way is YOUR way.

- ✓ WE PROVIDE HIGH TOUCH SERVICE WITH A FOCUS ON LUXURY TRAVEL.
- ✓ TOP TIER COMMISSIONS, PAID AT THE TIME OF TRAVEL.
- ✓ TRAVEL PROTECTION INCLUDING COMMISSION PROTECTION.\*
- ✓ EARN ROYALTY REWARDS FOR EVERY BOOKING AND TRAVEL TO YOUR NEXT CLASSIC VACATIONS' FAVORITE DESTINATION.
- ✓ CURATED PREFERRED TOURS & ACTIVITIES IN ALL DESTINATIONS.
- ✓ EXCITING TRAVEL ADVISOR INCENTIVES AND EXCLUSIVE OFFERS FROM LUXURY PARTNERS.
- ✓ TOOLS & TECHNOLOGY FOR A MORE EFFICIENT BOOKING PROCESS.
- ✓ WELL-TRAVELED & KNOWLEDGEABLE RESERVATION AND SALES TEAM, READY TO ASSIST YOU AT EVERY POINT IN THE LIFE OF THE BOOKING.

*'Classic Vacations, a work of enduring excellence'*

NOVEMBER

PARTNER OF THE MONTH

2023

# CONTACT US

1.800.221.3949



The Ritz-Carlton, Aruba

CV