



Q3 2025

ATLANTA OFFICE SUBMARKET REPORT

NORTH FULTON



# WHAT'S HAPPENING?

The North Fulton office market experienced a slowdown in Q3 2025, as net absorption eased from the previous quarter's stronger performance. Still, vacancy continued to improve and asking rents edged higher, underscoring sustained confidence in the submarket's long-term fundamentals despite moderating leasing velocity.

The largest lease of the quarter was UPS's sale-leaseback transaction, which helped anchor activity in an otherwise quieter period.

- Vacancy improved to 27.1%, down from 28.1%, supported by renewals and selective backfilling of existing space.
- Net absorption totaled 9,625 SF, down from Q2's 62,677 SF, signaling softer overall demand.
- Average asking rents increased to \$26.97 PSF from \$26.30 PSF, reflecting continued pricing strength and landlord confidence.
- Construction activity remained steady at 48,000 SF underway, as developers maintained a cautious approach amid evolving tenant demand.



**27.1% Q3 VACANCY RATE Q2:** 28.1%



**9,625 SF Q3 NET ABSORPTION Q2:** 62,677 SF



**48,000 SF Q3 UNDER CONSTRUCTION Q2:** 48,000 SF

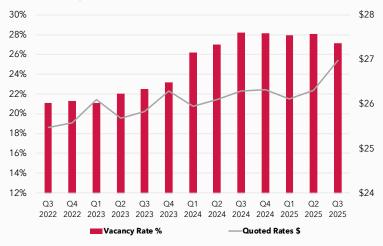


**\$26.97 PSF Q3 AVG. ASKING RENT | YEAR Q2:** \$26.30 PSF



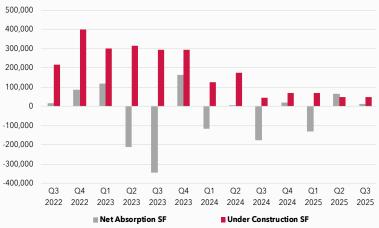
## Q3 2025 | NORTH FULTON SUBMARKET

## Q3 2025 | VACANCY & RENTAL RATE



## Q3 2025 | NET ABSORPTION & U.C.

NOTABLE LEASES



## NOTABLE SALES



#### **OPUS WOODS | PARKVIEW IV\***

ALPHARETTA, GA 30005

SIZE (SF)	310,000
PRICE	\$93,196,000 (\$300.63 PSF)
BUYER	Fortress Investment Group
SELLER	UPS Supply Chain Solutions

\*Part of Portfolio Sale



#### **OPUS WOODS | PARKVIEW IV\***

ALPHARETTA, GA 30005

SIZE (SF)	310,000

**UPS Supply Chain Solutions** TENANT

LANDLORD Fortress Investment Group

LEASE TYPE New



### **GEORGIA 400 CENTER I\***

ALPHARETTA, GA 30009

145,949 SIZE (SF)

\$14,219,622 PRICE (\$97.43 PSF)

BUYER Third & Urban | The Zalik Foundation

SELLER Pacific Oak Capital Advisors

\*Part of Portfolio Sale



#### **ENCORE COMMONS 200**

ALPHARETTA, GA 30022

SIZE (SF) 44,886

TENANT Confidential

LANDLORD Accesso Partners

LEASE TYPE New



#### **BROOKSIDE TWO\*** ALPHARETTA, GA 30022

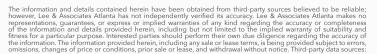
135.085

\$13 697 796 PRICE (\$101.40 PSF)

BUYER Portman Holdings

SELLER Bridge Investment Group

\*Part of Portfolio Sale



SIZE (SF)



#### PRESTON RIDGE III

ALPHARETTA, GA 30005

SIZE (SF) 25,212

**TENANT** Kaleris

LANDLORD Hobbs Brook Real Estate

LEASE TYPE Renewal

CoStar Group, Inc., Real Capital Analytics, and Georgia State Economic Forecasting Center. The Lee & Associates Atlanta Office Market Report compiles market data by using a third-party database for the proprietary analysis of building sizes of 15,000 SF and larger in the ATL-Metro Area.

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