







## THE UK ICED TEA MARKET

£114M

Total UK RTD Iced Tea Market Value (In & OOH) £86M

Total UK RTD Iced Tea Market Value (In Home) 80%

Of Iced Tea sales are from single serve formats









RSV

£67,940,000

£3,440,000

£2,150,000

£860,000

**MARKET SHARE** 

79.0%

4.0%

2.5%

1%

Source: Statista – RTD Tea UK Report - In Home (Supermarkets & Convenience) – Data To April 2025

Lipton have been dominating the Iced Tea market for years, but at up to £1.85 for a 500ml bottle, outprice the lower income demographic....

## **WE'RE HERE TO FIX THAT PROBLEM...**

The Typhoo brand has a comparable level of fame, and a higher popularity than Lipton.

		Fame	Popularity
43.PHO0	Typhoo	92%	51%
Lipton	Lipton Ice Tea	93%	42%

With Millenials, Typhoo has a greater fame than Lipton -Typhoo has a high potential of being able to cross over into the iced tea space.

		Fame	Popularity
4.Ph00	Typhoo	94%	41%
Lipton	Lipton Ice Tea	90%	47%

GOOD



Base RRP: £1.85 Promo RRP: £1.00 BETTER



Base RRP: £1.65 Promo RRP: £1.00 BEST

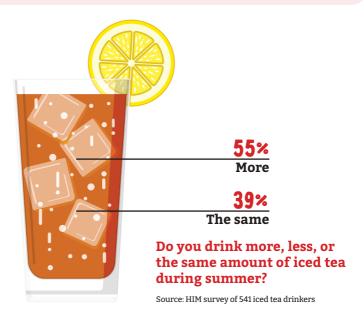


Base RRP: £1.00 Promo RRP: £0.79

## THE ICED TEA CONSUMER

## Likely to be younger & more health conscious, with higher consumption in the summer months

- Iced Tea appeals to younger shoppers, with 62% having drank the beverage
- London and metropolitan cities over index, with 66% of young Londoners claiming to have consumed iced tea
- 55% of iced tea drinkers claim to increase their consumption during the summer months
- Taste, health and cost are the most important purchase factors foriced tea shoppers
- 76% of frequent iced tea shoppers feel that low sugar is important when deciding which product to purchase
- 74% of frequent iced tea shoppers feel that the type and quality of the tea is important when deciding which product to purchase











For more information email: queries@supreme.co.uk or call: 0161 872 5151

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