



# Listing Coordinating for Sellers

# \$300

#### **SUBMIT A LISTING**



## **PRE-LISTING PREPARATION**

- Review Listing Paperwork for important info: Dates, Signatures etc
- Track Dates including Withheld, Coming Soon and Active Status
- Send agent reminder and resources for TISH (If needed)
- Fill out Listing Summary Worksheet
- Upload Withheld to Add/Edit in NorthstarMLS

## **MARKETING & LISTING SETUP**

- Order Professional Photography per Agent instructions
- Order Sign Post & Panel to be installed
- Email Seller with introduction, listing paperwork, next steps
- Email Seller with photography date/time and Listing Packet (getting home photo ready, showing etiquette, showingtime app for sellers, etc)
- Upload Professional Photos to MLS
- Add creative photo captions to all photos in MLS
- Upload any supplements provided by Agent into MLS
- Turn Listing Coming Soon (or Active) in MLS
- Add ShowingTime Instructions
- Send listing to Seller & Agent to review information

Note: Agents are cc'd on all LC and client communication. LC services are from pre-listing to accepted purchase agreement. LC fee is paid out of commission after closing.

# ROGCHOICE.COM



#### **MARKETING MATERIALS & PROMOTION**

- Create Property Flyer and send to Agent to proof
- Send approved Property Flyer to office to print 15 copies
- Create Feature/Highlights Sheet (if applicable)
- Create Coming Soon Social Media Post and send to Agent to proof
- Once approved, post Social Media Post to Agent's social media
- Schedule Open House in MLS (if applicable)
- Create Open House Social Media Posts (if applicable)
- Create Just Listed Social Media Post and send to Agent to proof
- Once approved, post Social Media Post to Agent's Facebook and Instagram

#### **COMPLIANCE & TRANSACTION MANAGEMENT**

- Create Listing in Skyslope
- Upload all documents into Skyslope
- Review compliance and send any documents to seller for missing signatures
- Email Weekly Update with ListTrac Report while Active

## STATUS UPDATES & CLOSING COORDINATION

- Change Status from Active to Contingency (if applicable) to Pending
- Order sign post & panel to be removed post-closing
- Create Sold Social Media Post and send to Agent to proof
- Once approved, post Sold Social Media Post to Agent's social media
- Change Status from Pending to Closed

Note: Agents are cc'd on all LC and client communication. LC services are from pre-listing to accepted purchase agreement. LC fee is paid out of commission after closing.

# ROGCHOICE.COM

ONEROGC.COM/LISTINGS





INSTAGRAM @REALTYONEGROUPCHOICE @ROGCHOICEALEXANDRIA



FACEBOOK @REALTYONEGROUPCHOICE @ROGCALEXANDRIA



d

LINKEDIN REALTY ONE GROUP CHOICE

TIKTOK @realtyonegroupchoice

OFFICES IN ANDOVER & ALEXANDRIA, MN