



Q3 2025

ATLANTA OFFICE
SUBMARKET REPORT

NORTHWEST ATLANTA



# WHAT'S HAPPENING?

Northwest Atlanta's office market posted a notable rebound in Q3 2025, with net absorption turning sharply positive after a negative start to the year. Vacancy improved, and while asking rents declined and construction activity slowed, the surge in tenant demand suggests a near-term shift in market momentum.

- Vacancy improved to 19.9%, down from 20.7%, likely supported by a mix of new move-ins and limited space deliveries.
- Net absorption reached 171,528 SF, a strong recovery from Q2's -61,030 SF and a sign of renewed leasing traction.
- Average asking rents declined to \$28.12 PSF from \$28.89 PSF, as landlords remained flexible to capture activity.
- Construction activity decreased to 187,639 SF, down from 293,367 SF, following the Q3 delivery and occupancy of the Braves' 250,000 SF development, 5 Ball Park Center. The project's completion underscores the submarket's growth potential even as developers take a more measured approach toward new starts.



**19.9% Q3 VACANCY RATE Q2:** 20.7%



**171,528 SF Q3 NET ABSORPTION**Q2: (61,030) SF



**187,639 SF Q3 UNDER CONSTRUCTION**Q2: 293,367 SF

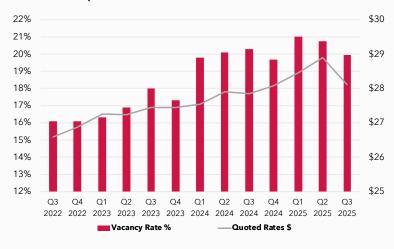


**\$28.12 PSF Q3 AVG. ASKING RENT | YEAR Q2:** \$28.89 PSF



# Q3 2025 | NORTHWEST SUBMARKET

### Q3 2025 | VACANCY & RENTAL RATE



### Q3 2025 | NET ABSORPTION & U.C.



### NOTABLE SALES



#### **100 CITY VIEW** ATLANTA, GA 30339

249,455

SIZE (SF) \$50,400,000 PRICE (\$202.04 PSF) BUYER OA Development, Inc.

SELLER Granite Properties, Inc.

## NOTABLE LEASES



#### 3074 CHASTAIN MEADOWS PKY NW

KENNESAW, GA 30144

SIZE (SF) 79.992

TENANT Heidelberg USA, Inc.

LANDLORD Orion Office REIT

LEASE TYPE New



### **NORTHSIDE MEDICAL CUMBERLAND\***

SMYRNA, GA 30080

SIZE (SF) 60.732 \$23,000,000

(\$378.71 PSF)

BUYER Stonemont Financial Group

SELLER Northside Hospital

\*Part of Portfolio Sale

PRICE



### **RIVERWOOD 200**

ATLANTA, GA 30339

TENANT

64,609

Holder Construction

Highwoods Properties, Inc.

LEASE TYPE Renewal



### **6613 HICKORY FLAT HWY\***

CANTON, GA 30115

SIZE (SF) 24.622 \$14 554 602 PRICE (\$591.12 PSF) BUYER Stonemont Financial Group

**SELLER** Aylo Health

\*Part of Portfolio Sale

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### TOWN POINT SERVICE CENTER

KENNESAW, GA 30144

SIZE (SF) 31,318

**TENANT** WSP

LANDLORD SilverCap Partners, LLC

LEASE TYPE Renewal

CoStar Group, Inc., Real Capital Analytics, and Georgia State Economic Forecasting Center. The Lee & Associates Atlanta Office Market Report compiles market data by using a third-party database for the proprietary analysis of building sizes of 15,000 SF and larger in the ATL-Metro Area.

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SIZE (SF)

LANDLORD