

OUR MARKETS TOTTENHAM WOODFORD WALTHAMSTOW CROSS PRIMROSE HILL ISBURY PARK LEWOOD Barking GREENWICH LONDON TMINSTER GREENWICH WOOLWICH CAMBERWELL BATTERSE PECKHAM BRIXTON LEWISHAM ROUND HILL ELM GROVE SEVEN DIALS UPPER GARDER HANOVER WICK MONTPELIER BRIGHTON KEMPTOWN

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A MESSAGE FROM OUR TRUSTEES

"Breadwinners is using a very essential product, bread, to help refugees in many ways, including learning new skills, developing a career, finding a safe place when needed, helping overcome the language barrier, and learning about communication skills in a professional environment - all that in a new culture that they will become a part of eventually.



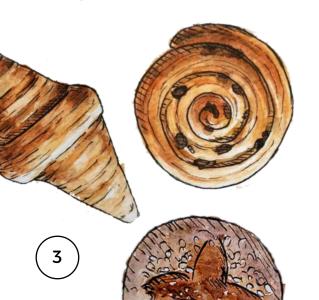
BANETA YELDA. REFUGEE EMPLOYMENT TRUSTEE

All that through bread, which in itself is a very humble product, but using it to help young refugees to become a part of the community has proved to be an effective way. It doesn't matter where we come from, where are we going in life, food is a very good bridge that connects everyone else together, bread being at the center of it.

I am a refugee myself and I know what difficulties these young people are facing when coming to a new country because I've experienced that myself and I have realized that it makes so much difference when you meet people who are willing to help you along the way.

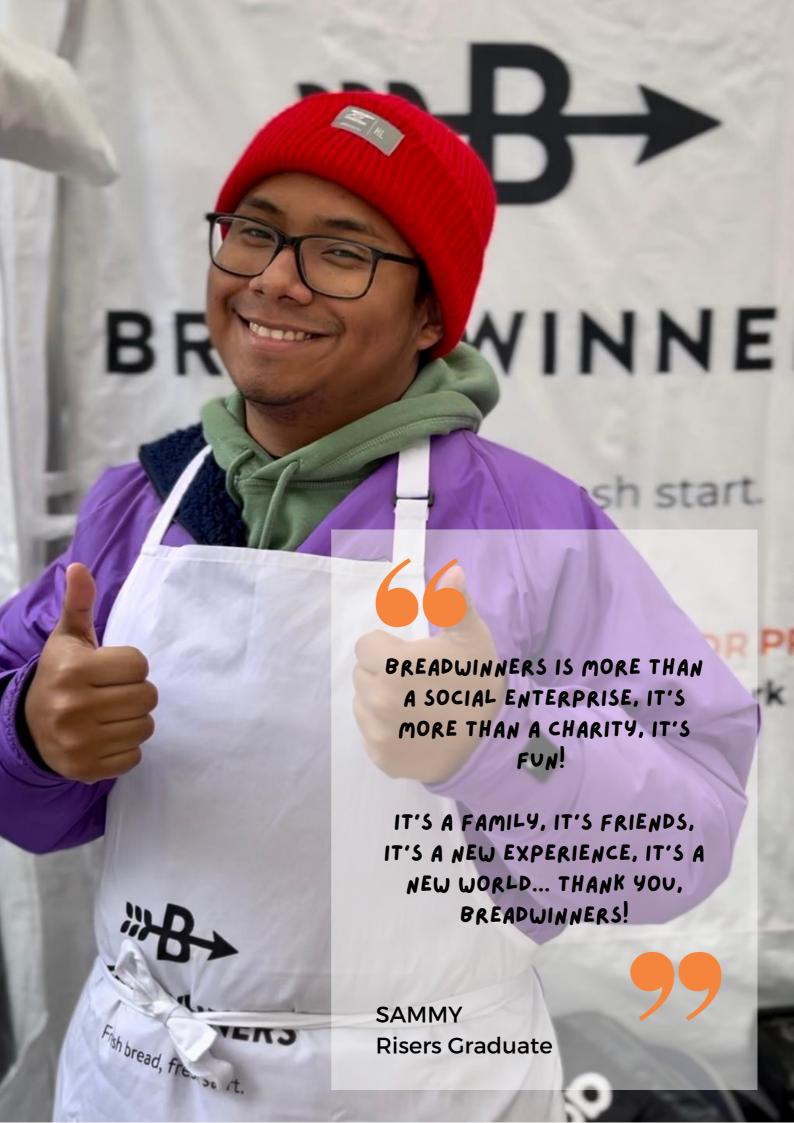
I'm excited for the future because we are growing as a charity, spreading to other cities outside of London, which will allow us to reach out to more young refugees and make a greater difference. Also, I'm excited that we are involving refugees in different roles now in the charity to teach them different skills and to empower them.

"I am a refugee myself and [...] I have realized that it makes so much difference when you meet people who are willing to help you along the way."



For our impact report this year, we gathered feedback from our community by using an innovative Participatory Action Research method in which 13 of our young people designed our actual survey in addition to calling our alumni and brainstorming the actions to best improve Breadwinners.

Have a look in the next pages!"



TRANSFORMING LIVES
THROUGH BREAD

THE PROBLEM

Refugees face many barriers when looking for work in the UK, due (but not limited to) the following:

- Lack of UK work experience
- Lack of UK job references
- Unrecognised educational and professional qualifications
- Lack of local networks and knowledge of processes
- Racism and xenophobia

of refugees in London are estimated to be

unemployed

CLICK THE LINKS TO
LEARN MORE FROM
TENT.ORG & REFUGEEACTION.ORG.UK!

In addition, <u>asylum seekers in the UK do not have the right to work</u> and can only apply for a work permit once they have been waiting for a decision on their asylum claim for over a year, making it even more difficult forcibly displaced persons to integrate into the UK.

OUR MISSION

We are driven to improve the well-being of refugees and create a community where they can thrive in the UK.

We do this by delivering three employability programmes in London and Brighton through selling organic artisan baked goods on markets and through our wholesale service stocking coffee shops and events.

Our programmes are designed for young refugees and people seeking asylum aged 16-24 and provide jobs, work experience, training and mentoring at our market stalls and as online sales representatives.



WE ARE PROUD TO BE A SOCIAL ENTERPRISE!

Our business model allows us to effectively and sustainably support refugees by providing them with transferrable skills and paid work.

OUR EMPLOYABILITY PROGRAMMES







BREADWINNERS

PROOFERS

Provides support for young people seeking asylum aged 16 - 24 through a tailored voluntary work experience programme as market stall assistants.

Supports refugees with newly received status who are struggling to find work by providing opportunities for their first job in the UK.

Proofers supports Breadwinners graduates with further online customer service experience and IT skills by acting as sales representatives for our wholesale services.

All our programmes combine three key ingredients:



WORK at our market stalls selling bread



TRAINING including CV writing and interview skills



MENTORING providing 1:1 career support

315 young refugees gained work experience

THESE FIGURES HAVE BEEN COLLECTED SINCE THE START OF OUR PROGRAMMES IN 2017!

employability training sessions

delivered

hours of 1:1 mentoring sessions

2,904

OUR HISTORY

2015

Marika Wilkinson and Shipton Mill founder John Lister **come up** with the idea for Breadwinners.

2016

The Breadwinners Foundation is **officially launched as a charity.**Originally, our mission was to support people into employment by helping them set up their own fresh bread bike delivery business.

2017

Breadwinners shifts to its current market stall model with our **first** paid employability programme for young refugees (Breadwinners) launched at our Victoria Park Market, our first market. Martin Cosarinsky Campos also joins as Managing Director in the fall.

2018

Our **second, voluntary programme for asylum seekers** (Risers) is launched & we expand to four markets across London.

2019

Our core team grows from two to four members and we support **30 programme participants** for the first time over the course of the year.

2020

Our E-commerce and third programme for training
Online Sales Representatives (Proofers) are both
launched following the temporary closure of markets
during the COVID-19 pandemic.

SUPPORTING
AROUND 50
YOUNG PEOPLE
ANNUALLY AT
THIS STAGE!

2021

We open in a second city (Brighton!) with our Breadwinners pilot programme and launch our Wholesale service to stock our baked goods in coffeeshops (replaces our E-commerce). We also move into our first office ever located in 3Space Brixton!

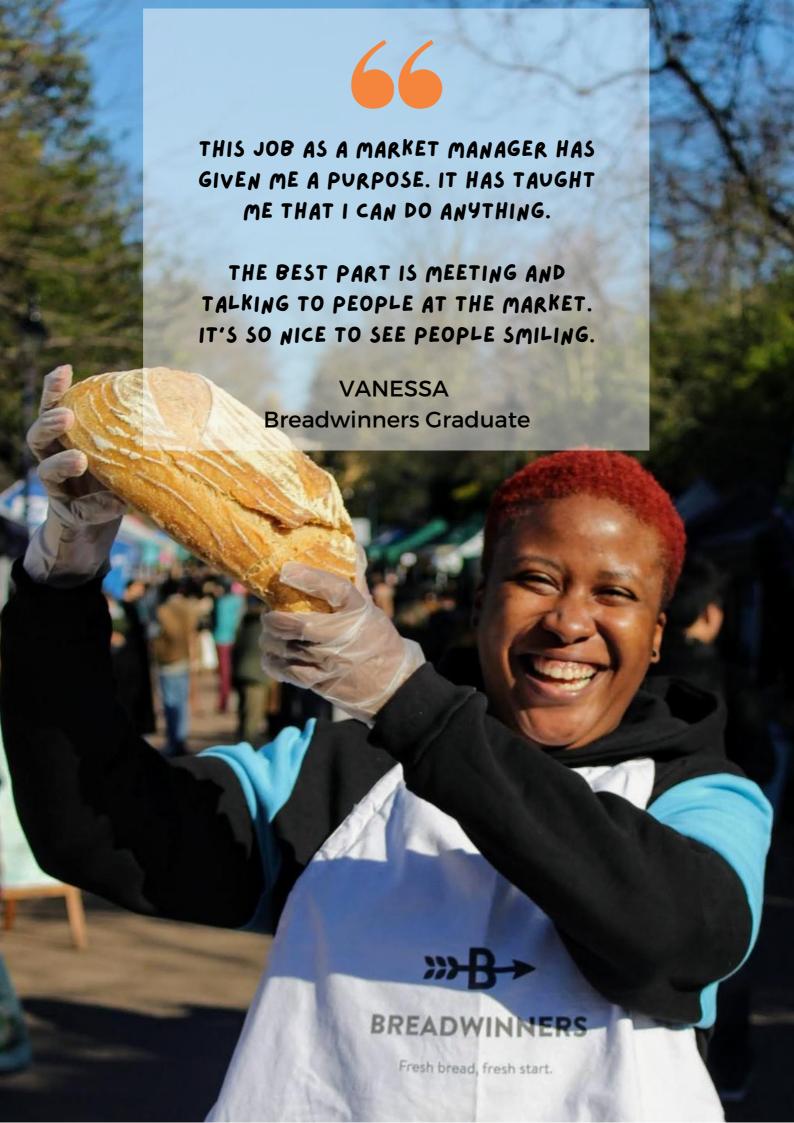
2022

Our core team grows to a total of nine members across London and Brighton, our first Risers programme pilot is launched in Brighton, and we pass the 14 markets milestone!

STAY '

WE ALSO SUPPORTED OVER 100 YOUNG PEOPLE THIS YEAR!





PARTICIPANTS LEADING CHANGE

IN DECEMBER 2022, WE
CONDUCTED OUR FIRST
PARTICIPATORY ACTION RESEARCH
(PAR) ON HOW TO IMPROVE THE
BREADWINNERS EMPLOYABIILITY
PROGRAMMES.



More importantly, it generated unbiased critical feedback, as graduates were discussing with current programme participants rather than the core team.

This process enabled our young people to develop key IT and communication skills and gave them a central role in our evaluation and strategy development.

days of paid research work

Former Riser Abdoul led our young people through the process of designing survey questions and calling programme participants.

surveys completed with our community.

Our research team included three Proofers (our Sales Representatives with calling experience) and ten people from our other programmes.

250

people called by our research team



HOW TO CONDUCT PARTICIPATORY ACTION RESEARCH

Our PAR Lead Researcher Abdoul, teaches you how to conduct your own research using this approach in the 10 steps below.



FORM YOUR RESEARCH TEAM.



EXPLAIN THE PROJECT AND YOUR EXPECTATIONS.



PLAN THE PROJECT TIMELINE.



DESIGN SURVEY
QUESTIONS.





COMPILE LIST OF CONTACTS AND COLLECT DATA.



SUMMARISE AND REPORT YOUR FINDINGS.







ABDOUL'S TIP:

"The key to PAR is to discuss the actions to implement in response to the feedback you received from your community!"



ADVICE FROM OUR LEAD RESEARCHER ABDOUL

"YOU NEED TO BE A GOOD
LISTENER, PATIENT AS WELL,
AND FINALLY, EMPATHETIC, SO
THAT YOU CAN KNOW WHAT
YOUR PEOPLE NEED AND HOW
TO HELP THEM."

CAN YOU TELL US ABOUT YOURSELF?

Hi, there. My name is Abdoul. I'm a Risers Graduate, I did this program back in the summer. I am currently leading the Participatory Action Research at Breadwinners.

WHAT DID YOU LEARN THROUGH THIS PROCESS?

I've learned a lot, especially teamwork because I was supported by the team and also working with young people from different backgrounds. I also learned different methods to collect data, using surveys and also calling young people. I also learned data analysis, like aggregating data and creating the statistics to extract the issues that young people are facing.

WHAT WAS THE MOST CHALLENGING PART?

Definitely getting people involved, not because they were not willing to participate but because some of our young people are busy with their studies and some are working already because after they finished a programme with us, many of them have found new opportunities. That's why we decided to run two of our workshops during the Christmas break.

DO YOU HAVE ANY ADVICE FOR OTHER TEAMS?

I would advise them to empower and encourage their beneficiaries to take action and most importantly to listen to what they have to say, because they are the ones who know the issues they are facing and what needs to be done to solve them.

12

THE BREADWINNERS RECIPE

These inc	gredients retlect the
	from our community which
	se to refine our recipe.
ACCESSIBILITY	,
95.7% of respondents found Breadwinners support met their expectations	
WORK EXPERIENCE	
95.6% found Breadwinners work experience useful	
25% identified English as a challenge during their work experience, making it the #1 challenge faced	
TRAINING	
86.9% found our training sessions useful	
MENTORING	
97.8% enjoyed their Breadwinners mentoring experience	
PERSONAL DEVELOPMENT	
91.3% said they developed personally from through the	
programme that they completed with Breadwinners	
Top 3: confidence, work experience, and communication	
FURTHER OPPORTUNITIES	
87% said Breadwinners helped them into their future career	

The steps below summarise the main actions we are implementing in response to the feedback and suggestions gathered from our community through our Participatory Action Research (PAR).

METHOD

1. MAKE BREADWINNERS MORE ACCESSIBLE

- Increase transport money cover for people who live further away.
- Encourage more girls to apply to our employability programmes.

2. SUPPORT PARTICIPANTS WITH ENGLISH

- Form partnership with English provider to refer young people to & create basic language exercises for mentors to use with mentees.
- Create memory games around learning bread names.

3. INCREASE ATTENDANCE AT TRAININGS

- Award training certificates and provide dinner at sessions.
- Complete training for all core team members to become expert facilitators in youth engagement.

4. FACILITATE MENTORING AFTER PROGRAMMES

 Make sure young that young people who want to continue mentoring are referred to partner organisations.

5. MONITOR USE OF OUTCOME STARS

 Increase personal development possible through Proofers programme by extending from 3 to 6 months and 2 days per week.

6. INCREASE KNOWLEDGE ABOUT OPPORTUNITIES

 Print programme booklet for each participant with a summary of main further opportunities by categories after Breadwinners.



I AM PASSIONATE ABOUT SHARING MY
KNOWLEDGE AND ADVICE WITH YOUNG PEOPLE
WHO ARE NEW TO THE UK, AND I BELIEVE THAT
THE BREADWINNERS PROGRAMMES CAN MAKE A
REAL DIFFERENCE IN THEIR LIVES.

HASSAN
Operations Coordinator

THE BREADWINNERS OUTCOME STAR

We use the Breadwinners Outcome Star method to monitor our programmes and evaluate the progress of each participant.

Our young people assess their progression with their mentors against our five goals at the beginning and end of the programme.

WELLBEING &
HAPPINESS

93% said their wellbeing had improved Each participant evaluates themselves from a scale of 1-5:

1 – STUCK 2 – ACCEPTING SUPPORT 3 – BELIEVING & TRYING 4 – LEARNING 5 – SELF-RELIANT



COMMUNICATION &
SOCIAL SKILLS

said their communication skills had improved

5 4 3 2 1

MAKING A DIFFERENCE
IN THE COMMUNITY

said they felt they'd made a difference to their community

IORK .

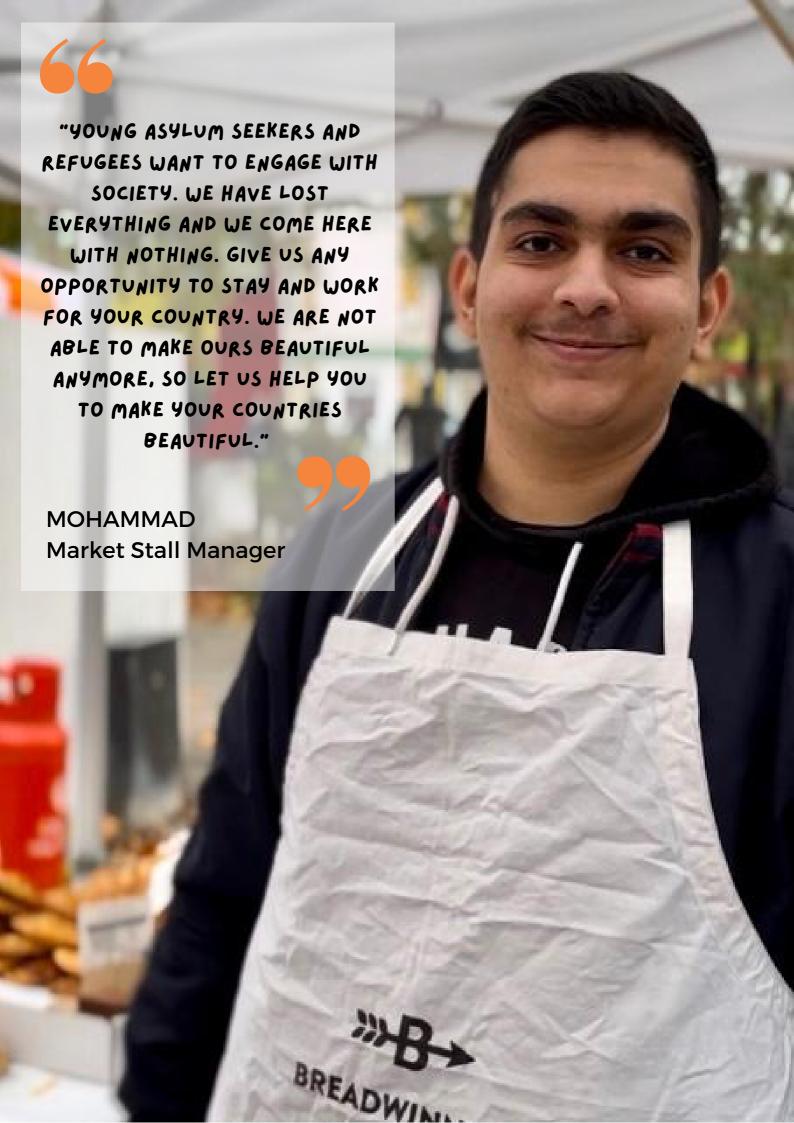
WORK &
TRAINING

ASPIRATION &
MOTIVATION

95% said they felt more prepared for work and training

95% said they felt more motivated to reach their goals





PATHWAYS TO SUCCESS

RISERS

SINCE WE STARTED OUR PROGRAMMES IN 2018, WE HAVE SUPPORTED ...

207

young people seeking asylum into gaining work experience at our markets

refugees into their first job in the UK as **Market Stall Managers**

22

refugees to up-skill as **Sales Representatives** for our Wholesale and E-commerce



BREADWINNERS

100%

> B

READWINNERS

68% OF BREADWINNERS ARE RISERS PROGRAMME GRADUATES WHO GAINED THE RIGHT TO WORK.



PROOFERS

The following % of young people from each programme progresses onto work, university, or further volunteering opportunities.

WHAT 75% 100% HAPPENS 92% NEXT? 25% 46% 0% **Breadwinners Proofers Risers**

OVER 50% OF RISERS GRADUATES ARE STILL WAITING FOR THEIR RIGHT TO WORK. WE CONTINUE TO SUPPORT THEM THROUGH VOLUNTEERING OPPORTUNITIES AND OUR MONTHLY ALUMNI COMMUNITY EVENTS.

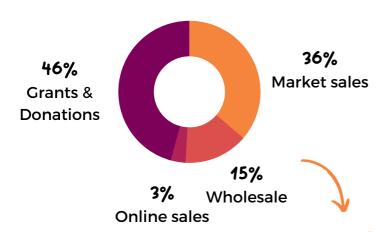
HOW WE MAKE OUR DOUGH

Our programmes are oversubscribed, demonstrating a real need for our work. To meet this demand, we ensure that, as we grow, we increase the

capacity of our programmes.



Last year, our income grew by 15% which enabled us to support 18% more participants.



Our four diverse income streams mean that our business model is more resilient to economic shocks. as experienced during the Covid-19 pandemic and cost of living crisis.

It also means that we can rely less on grants and donations.

of our income comes from bread sales

NOTE: ALL DATA WAS COLLECTED UP TO MARCH 15T!

We reinvest donations into equipment for our market stalls. Bread sales pay the wages of young refugees who work at the markets, so the more markets we have. the more employment opportunities we can provide for refugees.



FOR EVERY £1 DONATED



WE PAID £1.69 TO A YOUNG REFUGEE FOR THEIR WORK

CLOSING REMARKS FROM OUR MANAGING DIRECTOR

"I couldn't be prouder of the incredible work that both our past and present teams have accomplished.

I'm also incredibly impressed by the work that the young people put together to run our Participatory Action Research. The young people who lead the research learned new skills while earning money for their work. The team has now taken concrete actions to address these issues, and I'm excited to see how these actions will pan out. I highly recommend this approach to anyone considering Participatory Action Research, as it not only provides the best possible information but also supports the people you work with.



MARTIN COSARINSKY CAMPOS,
MANAGING DIRECTOR

I also want to express my gratitude to each member of Breadwinners, including the Core Team, volunteers, and programme participants. Their commitment to supporting young refugees has been exceptional, especially in managing safeguarding issues and ensuring that our young people can access the right support. We have dealt with 97 safeguarding cases so far, with mental health and housing being the top concerns. Although this work is rewarding, it can also be challenging and overwhelming, which is why we plan to focus on how best to support our team's well-being and resilience in our next report.



"Although this work is rewarding, it can also be challenging and overwhelming, which is why we plan to focus on how best to support our team's well-being and resilience in our next report."

With the continued support of our customers, partners, funders and the dedication of our team to continuously improve, I am confident that we will be able to make an even greater impact in the lives of young refugees.

Thank you again to everyone who has played a role in making Breadwinners what it is today!"

THANK YOU

Thank you to every single one of our loyal customers, partners, funders and volunteers for enabling us to deliver our life-changing work and a special thank you to all our programme participants who inspire us every day!

Thank you to our PAR Researchers Abdoul, Abdu Idris, Abdullah, Ahmed Mohamed, Aron, Espoir, Mahad, Mohammad, Hassan, Mohammad, Ibrahim, Rabab, Sepehr, and Vanessa for helping us gather feedback from our community and improve our programmes!

This report was designed by our Communications Officer Delphine Polidori with artwork by Mentor Lydia Ratto.

BAKERIES

Celtic Bakers Flint Owl Flour Pot The Snapery Bakery

WHOLESALE CUSTOMERS

Applecart Cafe
Bennett Hay Limited
Camelot
Canvas Cafe
Change Please
Clarnico Club
Cubitts Spitalfields
Fluro
Gaff Cafe

Ganni Hand Made Food Herb Brixton cafe Heyne Tillett Steel Limited

Hidden Coffee Le Bihan Coffee

Lettice Events
On Purpose

Open Creates

Oru Space Limited
Peckham Levels Limited

Royal Borough of Kensington

& Chelsea

Taverna Catering

The Albany Vacherin Ltd

Westminster Chapel

Work.Life

FUNDERS

Aviva Community Fund
Berkeley Foundation
Betsy Foundation
Enjoolata
Lawrence Atwell's Charity
London Donating Network
Newby Trust
Pears Foundation
Social Enterprise Support Fund
School for Social Entrepreneurs
Sussex Community Foundation
The Blue Thread
The Linbury Trust

MARKETS

Beckenham Park Mkt **Brighthelm Centre Brighton Open Mkt** Camberwell Farmers Mkt Chelsea Partridges Mkt **Chiswick Cheese Mkt** Copeland Park Mkt Crystal Palace Park Mkt Greenwich Peninsula Mkt Lloyd Park Mkt Matlby Street Mkt Primrose Hill Food Mkt StMarys Church Mkt **Sussex University Mkt Upper Gardner Mkt Upper Gardner St Mkt** Venn Street Mkt Victoria Park Mkt

DONORS

Aviva Community Fund
Carbon Accountancy
Gregson's family
Morley's family
Murphy's family
Nestor's family
Raboteur's family
London to Brighton Bike Riders
Shilvock's family
Shipton Mill
Team Lewis
The Belpech Trust
The Big Give Christmas Challenge
Tinnion's Family
Zaf Marathon

CHARITY PARTNERS

Afghanistan and Central Asian Assoc. **Barnet Refugee Services Breaking Barriers** CARAS Care4Calais City of Sanctuary **Compass Collective** DOST **Groundworks** Hope for the Young **Hummingbird Project** Pathways to Independence Refugee Council South London Refugee Assoc. **TERN** The Bike Project The British Red Cross The Launchpad Collective TheBikeProject Voices in Exile West London Welcome



FRESH BREAD, FRESH START.

Buru kura, kura damine - Bambara

Arabic - خبز جدید ، بدایة جدیدة

Pane fresco, nuovo inizio - Italian

Pão fresco e fresco começo - Portuguese

Persian - نان تازه، اغاز تازه

Alabapade akara alabapade ibere - Yoruba

Rooti cusub, bilaaw cusub - Somali

Ebread ogbon. Evinnadasunen - Bini

新面包,新开始 - Mandarin

- Wurdistan Sorani - سەمونى تازە, دەستپێکردنێکى تازە

Buke e fresket, fillim i ri - Albanian

νέο ψωμί νέα αρχή - **Greek**

Neues brot, neuer anfang - German

Vers brood, een nieuw begin - Dutch

புதிய பாண், புதிய ஆரம்பம் - Tamil

Pan fresco, nuevo comienzo - Spanish

Pudhiya dhaanyam, pudiya thoddakam - Malayalam

Pain frais, nouveau départ - French



