

HOUSING MARKET UPDATE

March 2024

Austin and Surrounding Areas

Including Bell, Hays, Travis, and Williamson Counites









Austin - Round Rock MSA** Quick Look Market Report

March 2024



Months of Inventory

3.6

1 -0.4 YoY



Active Listings

3,097

↑ 1.7% YoY



Closed Sales

921

↓ 1.0% YoY



Average Days on Market

85

↓ 23 days less YoY



Average Days to Close

43

↓ 24 days less YoY



Median Price

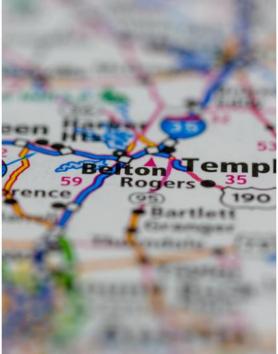
\$422,974

↓ -3.5% YoY

**Includes Bastrop, Caldwell, Hays, Travis, and Williamson Counties.









Bell County Quick Look Market Report

March 2024



Months of Inventory

5.7

↑ 1.2 YoY



Active Listings

488

↑ 53.5% YoY



Closed Sales

106

↑ 15.2% YoY



Average Days on Market

105

↓ 4 days less YoY

Source: Texas REALTORS® Stats for New Construction Only.



Average Days to Close

37

↓ 10 days less YoY



Median Price

\$304,160

J -14.8% YoY









Hays County Quick Look Market Report

March 2024



Months of Inventory

3.8

↓ -0.8 YoY



Active Listings

726

↑ 3.1% YoY



Closed Sales

223

↑ 11.0%% YoY



Average Days on Market

101

25 days less YoY

Source: Texas REALTORS® Stats for New Construction Only.



Average Days to Close

51

↓ 19 days less YoY



Median Price

\$377,990

↑ 1.3% YoY









Travis County Quick Look Market Report

March 2024



Months of Inventory

4.3

↓ -0.6 YoY



Active Listings

1,089

↑ 2.8% YoY



Closed Sales

259

↓ -11.9% YoY



Average Days on Market

94

↓ 7 days less YoY

Source: Texas REALTORS® Stats for New Construction Only.



Average Days to Close

44

↓ 28 days less YoY



Median Price

\$555,969

↑ 9.0% YoY









Williamson County Quick Look Market Report

March 2024



Months of Inventory

3.0

↓ -0.2 YoY



Active Listings

986

↑ 0.3% YoY



Closed Sales

340

↓ -2.0% YoY



Average Days on Market

69

39 days less YoY

Source: Texas REALTORS® Stats for New Construction Only.



Average Days to Close

39

↓ 22 days less YoY



Median Price

\$415,000

↓ -3.5% YoY





Austin Quick Look Market Report

March 2024



Months of Inventory

5.4

↓ -0.3 YoY



Active Listings

515

↑ 12.7% YoY



Closed Sales

83

↓ -27.8%% YoY



Average Days on Market

111

↑ 12 days more YoY



Average Days to Close

35

↓ 27 days less YoY



Median Price

\$747,450

↑ 40.6% YoY





Buda Quick Look Market Report

March 2024



Months of Inventory

5.1

↑ 1.0 YoY



Active Listings

43

↑ 72.0% YoY



Closed Sales

10

↑ 25.0% YoY



Average Days on Market

39

25 days less YoY



Average Days to Close

63

↑ 19 days more YoY



Median Price

\$364,830

↑ 5.9% YoY





Cedar Park Quick Look Market Report

March 2024



Months of Inventory

8.3

↑ 8.3 YoY



Active Listings

9

↑ 100.0% YoY



Closed Sales

2

↑ 100% YoY



Average Days on Market

91

↑ 91 days more YoY



Average Days to Close

56

↑ 56 days more YoY



Median Price

\$414,150

↑ 100% YoY

Image courtesy of the City of Cedar Park. Source: Texas REALTORS® Stats for New Construction Only.





Dripping Springs (78620)* Quick Look Market Report

March 2024



Months of Inventory

3.6

↓ -0.9 YoY



Active Listings

65

↓ -22.6% YoY



Closed Sales

26

↑ 36.8% YoY



Average Days on Market

100

28 days less YoY



Average Days to Close

51

↓ 17 days less YoY



Median Price

\$586,000

↓ -26.7% YoY

*Based on zip code Source: Texas REALTORS® Stats for New Construction Only.





Georgetown Quick Look Market Report

March 2024



Months of Inventory

2.0

↓ -4.4 YoY



Active Listings

54

↓ -51.8% YoY



Closed Sales

19

↓ -48.7% YoY



Average Days on Market

68

↓ 33 days less YoY

2

Average Days to Close

36

↓ 25 days less YoY



Median Price

\$479,990

↑ 18.1% YoY





Hutto Quick Look Market Report

March 2024



Months of Inventory

8.0

↓ -0.9 YoY



Active Listings

32

↓ -39.6% YoY



Closed Sales

47

↑ 113.6% YoY



Average Days on Market

34

↓ 40 days less YoY



Average Days to Close

40

↓ 18 days less YoY



Median Price

\$382,490

↑ 6.5% YoY





Jarrell (76537)* Quick Look Market Report

March 2024



Months of Inventory

3.3

↑ 1.3 YoY



Active Listings

124

↑ 82.4% YoY



Closed Sales

44

↑ 29.4% YoY



Average Days on Market

41

9 days less YoY



Average Days to Close

36

↑ 5 days more YoY



Median Price

\$280,990

↓ -8.9% YoY

*Based on zip code Source: Texas REALTORS® Stats for New Construction Only.





Kyle (78640)* Quick Look Market Report

March 2024



Months of Inventory

3.8

↓ -1.5% YoY



Active Listings

328

↑ 6.8% YoY



Closed Sales

107

↑ 39.0% YoY



Average Days on Market

97

↓ 8 days less YoY

Average Days to Close

56

↓ 18 days less YoY



Median Price

\$360,065

↑ 1.6% YoY

*Based on zip code Source: Texas REALTORS® Stats for New Construction Only.





Lago Vista Quick Look Market Report

March 2024



Months of Inventory

7.5

↑ 2.6 YoY



Active Listings

79

↑ 4.0% YoY



Closed Sales

10

↓ -65.5% YoY



Average Days on Market

35

↓ 99 days less YoY

2

Average Days to Close

34

3 days less YoY



Median Price

\$556,000

↓ -3.3% YoY





Lakeway Quick Look Market Report

March 2024



Months of Inventory

3.5

↓ -11.2 YoY



Active Listings

13

↓ -40.9% YoY



Closed Sales

7

↑ 100% YoY



Average Days on Market

98

↑ 52 days more YoY

2

Average Days to Close

26

↓ 3 days less YoY



Median Price

\$1,508,056

↓ -22.7% YoY





Leander Quick Look Market Report

March 2024



Months of Inventory

2.3

↑ 0.4 YoY



Active Listings

41

↓ -12.8% YoY



Closed Sales

20

↓ -37.5% YoY



Average Days on Market

72

↓ 46 days less YoY

2

Average Days to Close

42

↓ 37 days less YoY



Median Price

\$650,000

↑ 22.4% YoY

Photo Source: City of Leander Facebook Source: Texas REALTORS® Stats for New Construction Only.





Liberty Hill (78642)* Quick Look Market Report

March 2024



Months of Inventory

4.1

↓ -0.9 YoY



Active Listings

193

↓ -5.4% YoY



Closed Sales

56

↑ 24.4% YoY



Average Days on Market

92

↓ 61 days less YoY

2

Average Days to Close

40

↓ 18 days less YoY



Median Price

\$458,635

↓ -1.4% YoY

*Based on zip code Source: Texas REALTORS® Stats for New Construction Only.





Manor Quick Look Market Report

March 2024



Months of Inventory

2.1

↑ 0.3 YoY



Active Listings

29

↓ -17.1% YoY



Closed Sales

16

↓ -15.8% YoY



Average Days on Market

106

22 days less YoY



Average Days to Close

48

↑ 2 days more YoY



Median Price

\$399,900

↓ -4.7% YoY





Marble Falls Quick Look Market Report

March 2024



Months of Inventory

1.5

↓ -3.9 YoY



Active Listings

5

↓ -37.5% YoY



Closed Sales

'/

↑ 600% YoY



Average Days on Market

111

↑ 111 days more YoY

2

Average Days to Close

46

↓ 195 days less YoY



Median Price

\$339,990

↓ -61.4% YoY





Pflugerville Quick Look Market Report

March 2024



Months of Inventory

2.6

↓ -2.0 YoY



Active Listings

53

↓ -27.4% YoY



Closed Sales

21

↑ 50% YoY



Average Days on Market

58

↓ 54 days less YoY

(2)

Average Days to Close

57

↓ 16 days less YoY



Median Price

\$439,017

↑ 4.5% YoY





Round Rock Quick Look Market Report

March 2024



Months of Inventory

4.5

↑ 0.9 YoY



Active Listings

63

↑ 117.2% YoY



Closed Sales

33

↑ 135.7% YoY



Average Days on Market

90

↓ 46 days less YoY



Average Days to Close

21

↓ 80 days less YoY

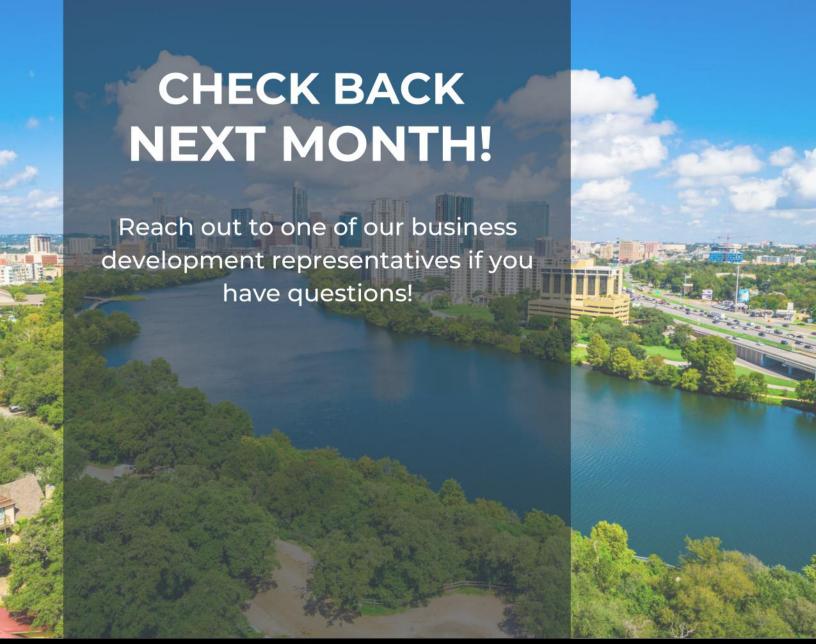


Median Price

\$460,000

↓ -2.9% % YoY





Convenient Central Texas Locations

6th and Lamar

524 N Lamar Blvd. Ste 200 Austin, TX 78703 (512) 472-8421 main (512) 478-6038 fax

Barton Oaks

901 S MoPac Expy Bldg III, Ste 100 Austin, TX 78746 (512) 472-9231 main (512) 472-3101 fax

Cedar Park at James Avery Plaza

6300 183A Frontage Rd Ste 280 Cedar Park, TX 78641 (512) 254-7678 main

Lake Travis - 620

1313 Ranch Rd 620 S Ste 101 Lakeway, TX 78734 (512) 263-5651 main (512) 263-5800 fax

Round Rock - City Centre

559 S IH-35 Ste 300 Round Rock, TX 78664 (512) 582-4900 main (512) 857-1148 fax

Steck and Mopac

8200 N Mopac Expy Ste 100 Austin, TX 78759 (512) 795-8434 main (512) 795-9062 fax



