



FRANCOIS SPIES

PROJECT, COMMERCIAL & CONTRACT SPECIALIST
ARBITRATOR | ADJUDICATOR | MEDIATOR

PROFILE

I am an experienced professional, with some 29 years' experience, who has been actively involved in the multi-discipline engineering, project and construction space, with specific focus on construction contracts, claims, dispute avoidance, management, and resolution.

SKILLS (NO PARTICULAR ORDER)

Multi discipline engineering & design mng
Dispute avoidance & resolution
Cost control & estimation mng
Claims preparation & defense
Risk management & transfer
Procurement & Contracts
HOD & Department Mng
Project reviews & audits
Business Development
Tenders and Proposals
Contract Management
Project Management
Programme Mng
Negotiations

SECTORS

Mechanical & Electrical
Process & Industrial
Civil Infrastructure
Renewable Energy
Mining & Minerals
Building

CONTRACTS

NEC 3 & 4
FIDIC
JBCC
GCC
JCT

CONTACT

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PROFESSIONAL REGISTRATIONS

- **PMP** (No: 3900006) – Project Management Professional, certified by the Project Management Institute (PMI).
- **PMI-RMP** (No TBA) – Risk Management Professional, certification pending.
- **PrCPM** (No: D/1019/2006) – Professional Construction Project Manager, certified by SACPCMP.
- **NECReg** – NEC3 (No: 022099) and NEC4 (No: 028539) Accredited Project Manager.
- **FCCP** (No: FIDIC-CCM-1328) – FIDIC Certified Contract Manager.

PROFESSIONAL AFFILIATIONS

- **MAPM** (No: P0599099) – Association for Project Management (UK) – Full Member, in good standing.
- **FCI Arb** (No: 38337) – Chartered Institute of Arbitrators (UK) – Fellow Member, in good standing.
- **FICCP** (No: 220069) – Institute of Construction Claims Practitioners - Fellow Member, in good standing.
- **FA Arb** (No: 3561) – **Association of Arbitrators (Southern Africa) – Fellow Member**, in good standing.

WORK EXPERIENCE

My career commenced in 1995, as an electrician apprentice within the coal mining industry of South Africa, and has progressed to where I am recognised and certified as a professional within the heavy engineering construction sector, as well as the construction ADR space.

Over the years I have acted as the traditional 'Employer', 'Engineer', 'Contractor', and 'Adjudicator', this as related to various international green, brown, and red fields projects.

As such, I have witnessed firsthand how projects can be lost or fail, this through poor management practices and tools. As well as how contractual disputes occur, how they can be avoided, and the many ways in which they can be resolved, once crystallised.

<u>WORK EXPERIENCE/SECTOR</u>	<u>DURATION</u>
Traditional Employer (large scale mining operations)	± 7 Years
Traditional Consulting Engineer/Project & Engineering Manager	± 17 Years
Traditional Contractor	± 4,5 Years
ADR Practitioner (Adjudicator, Mediator, Arbitrator)	± 8 Years
Contract Negotiations/Management/Administration	± 20 Years
Renewable Energy Sector	± 4,5 Years
Management of engineering & construction resources	± 24 Years
Construction claims (compilation & defense)	± 10 Years

Note that stated durations overlap, as the table above represents both roles/titles as well as industry experience.