

Katie Tully

Sales Highlights



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SHANAHAN
GROUP

Katie is a trusted Winchester, MA real estate agent who has proudly called the community home since 2008. She currently lives in the Grove Street area with her family and brings deep local knowledge and a genuine passion for helping clients navigate the home buying and selling process in Winchester and surrounding communities.

With a strong background in home renovation and property redesign, Katie has completed major renovation projects in three homes. She is known for her ability to help buyers see a property's full potential and understand how thoughtful improvements can transform a house into a long-term home. Her buyer-focused approach centers on tailoring each home search to her clients' specific needs, lifestyle goals, and budget while building a clear, strategic plan for a successful purchase.

For sellers, Katie offers a highly hands-on, detail-oriented approach. She leverages an extensive network of trusted local service providers and guides clients through every stage of listing preparation, pricing strategy, and marketing, ensuring homes are positioned to attract strong interest and maximize value throughout the sale process.

Before transitioning into residential real estate, Katie worked as a trader for a private investment firm in Boston. This experience in a fast-paced, data-driven environment sharpened her negotiation skills, financial analysis expertise, and market insight, all of which provide a significant advantage to her real estate clients in today's competitive market. Her commitment to exceptional service has been recognized by her clients through the Five Star Professional Rising Star Award in both 2019 and 2020. She also earned the Platinum Level Performance Award from Better Homes and Gardens Real Estate® in 2021 and 2022 and Emerald Elite Level Performance Award in 2024 and 2025.



2025 In Review

- 9 Properties Sold
- \$13,534,000 Total Sales Volume
- \$1,503,778 Average Sales Price
- 2025 Emerald Elite Sales Award

With Gratitude,

Katie Tully

Katie Tully
REALTOR®



Recently Sold Properties



58 Wedgemere Avenue

Winchester, Massachusetts

Sold - 9/11/25

I acted as the BUYER agent.

[CLICK HERE](#) for more detail



48 Salisbury Street

Winchester, Massachusetts

Sold - 11/21/25

I acted as the LISTING agent.

[CLICK HERE](#) for more detail



58 Bacon Street

Winchester, Massachusetts

Sold - 12/1/25

I acted as the LISTING agent.

[CLICK HERE](#) for more detail



35 Glen Green

Winchester, Massachusetts

Sold - 2/26/26

I acted as the BUYER agent.

[CLICK HERE](#) for more detail

Client Testimonials

"Working with Katie was truly exceptional. She has known for years how much we love our current home, so when she reached out about a nearby listing that might better suit our family's needs, we were a bit surprised, and incredibly grateful. She saw something in this home that we hadn't even considered: a bit more space, more character, and a charm that fits our family perfectly. Because the home was being sold by a builder mid-renovation, this purchase was far more complicated than any of our previous real estate experiences. Katie guided us through every step with patience, organization, and an incredible attention to detail. She kept track of all the little things that could have easily slipped through the cracks and made sure we felt informed and supported throughout the entire process. We truly wouldn't be in our new home without her insight, advocacy, and care. Katie is not only an outstanding realtor, she's a trusted friend who always had our best interest at heart. We're so grateful for everything she did to help us find the perfect home." -Elizabeth D.

"We couldn't be happier with Katie Tully. Our purchase and sale process (bought in Winchester and sold in Woburn) could not have gone better and we truly believe it would have been different if we didn't meet Katie. Her recommendations on strategy, service providers, and the introduction to our lender was the definition of "adding value". We believe this move was the best-case scenario for our family and are beyond thrilled with the outcome. Thank you Katie!!!" --Rob G.

"Working with Katie Tully of BHGRE The Shanahan Group was an absolute pleasure. She listened closely to my needs and proactively found properties, even discovering an off-market gem. Katie's professionalism and negotiation skills ensured a smooth process, and her local connections to banks and attorneys were invaluable in completing my complex purchase. She attended all major milestones, offering kindness, warmth, and timely support every step of the way. If you want an agent who combines skill, dedication, and genuine care, Katie is the one to trust!" -Sarah C.

"Katie Tully was highly recommended by a good friend and after working with her I could see why. She understood the local market, offered excellent advice about timing, staging, and pricing, and was patient and accommodating at every step of the process. We closed quickly and successfully. Katie is professional, first rate in every way, and just a very nice person!" -Dean G.

"My partner and I walked into the office with a VERY complicated set of circumstances. Katie never blanched, she was thoroughly understanding, supportive and reassuring at every turn. She guided us deftly through what I thought would be impossible. She's literally a dream maker!" -Liz C.

Katie Tully, REALTOR®



CLICK OR SCAN TO VISIT MY WEBSITE

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