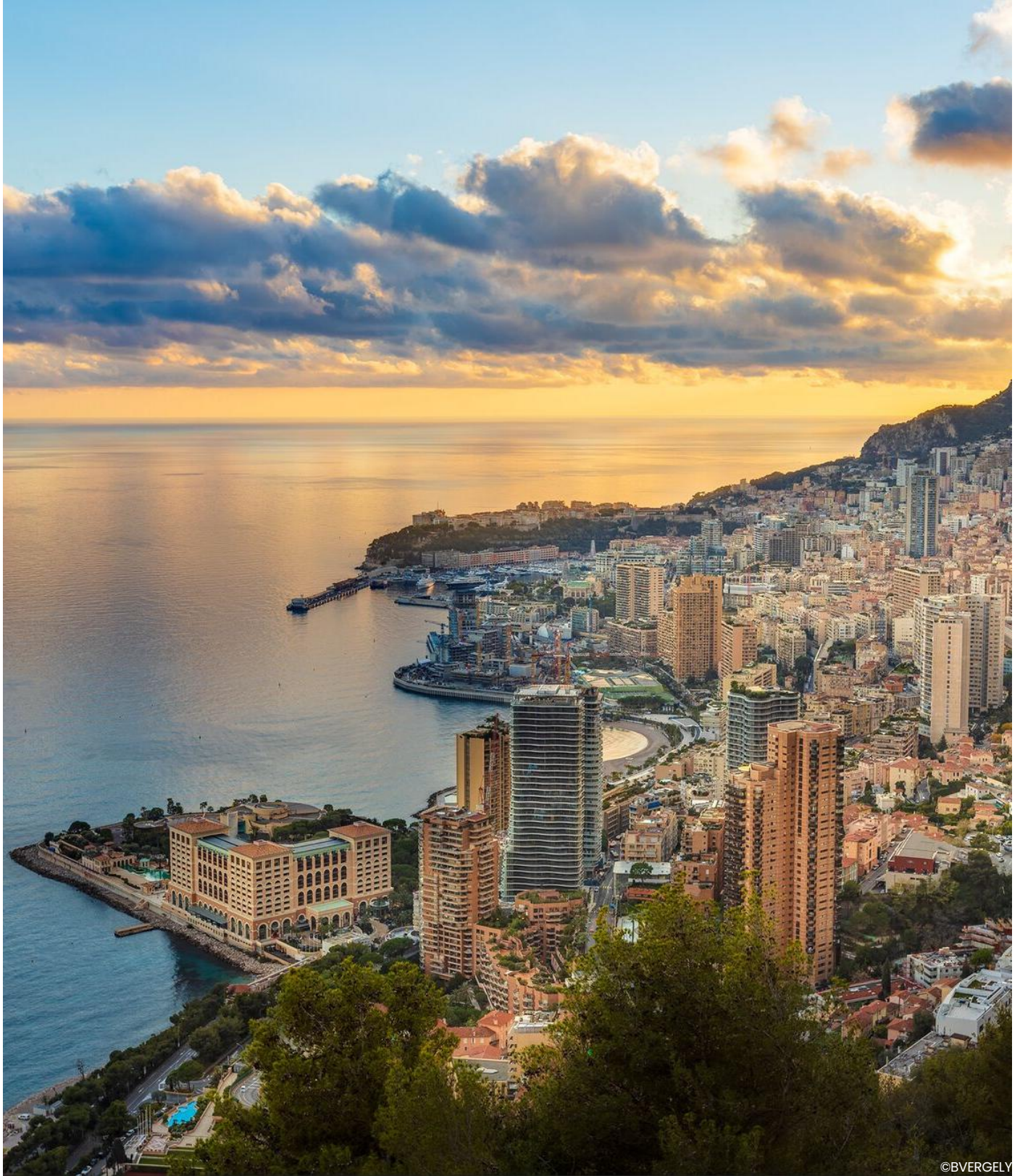


# VISIT MONACO



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TRAINING LOOKBOOK

**CV** CLASSIC VACATIONS™



## VISIT MONACO

We're excited to  
present our Preferred  
Partner:  
Visit Monaco.

This Training LookBook  
was curated for you,  
our travel advisors, to  
educate and inspire  
you to sell these  
wonderful properties.

Flip through for the  
visual journey.





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visit  
**MONACO**

BE ENTERTAINED

Like Nowhere Else



## WAKE UP WITH ELEGANCE.

Experience the definition of luxury, sophistication, and culture through the eyes of Monaco. While petite, this picturesque principality provides an intriguing escape full of splendor and architectural magnificence. Wake up with elegance in this idyllic destination.

### FEATURED OFFER

*Book now through 11/28/23 for travel through 12/18/23*

#### HÔTEL HERMITAGE MONTE -CARLO



★★★★★

Best available rate  
Daily breakfast  
Superior Room

**3 NIGHTS FROM \$1,184 PER PERSON**

#### FAIRMONT MONTE-CARLO



★★★★

Best available rate  
Daily buffet breakfast  
Fairmont Garden View Room

**3 NIGHTS FROM \$1,184 PER PERSON**

[ClassicVacations.com](https://www.classicvacations.com) | 800.221.3949

\*Offers are valid on new bookings only. Offers are subject to availability at the time of booking and may be changed or discontinued at any time without notice. Blackout dates, minimum night stays, and minimum stay requirements are subject to change. Seasonal surcharges, resort fees (if any), and other restrictions may also apply. Offers are not valid for Group Travel. Some booking and travel dates may vary. Other promotions and departure dates are available which may result in a different rate and/or hotel inclusion. The customer is responsible for hotel taxes and fees on the free night offers, where applicable. For those properties where Classic Vacations has access to dynamic pricing rates, those rates will likely fluctuate from time to time based on market conditions and other factors beyond Classic Vacations control. Classic Vacations CST# 2079429-20.

**CV**

# TRAVEL ADVISOR BUNDLE

Download the customizable flyer, add your own branding, and share with your clients.

[DOWNLOAD CUSTOMIZABLE FLYER](#)

*Open in Adobe Acrobat. Customize. Send.*

Watch our webinar featuring Visit Monaco and hotel partners, Hôtel Hermitage Monte-Carlo, and Fairmont Monte-Carlo for an insightful training session. Learn about the Principality's latest and exciting developments for 2023 and why Monaco offers unique experiences you won't find anywhere else.



*Please note: Any incentives, promotions, or travel requirements in this recording are subject to change and may not be currently in effect.*



*visit*  
**MONACO**



©BVERGELY



# MONACO, LIKE NOWHERE ELSE

Monaco, a small but exquisite principality nestled along the picturesque French Riviera. It is a coveted destination that epitomizes luxury, and elegance within its culture. The coastal location presents a blend of natural splendor and architectural marvels creating a harmonious symphony for those who desire beauty and grandeur.

It is truly, a place like nowhere else.





# THE CLIMATE IN MONACO

A destination with the perfect climate exists within Monaco. Due to the geographical location, the principality experiences mild, pleasant winters and warm, sunny summers, making it an alluring destination throughout the year. With a total of 300 days of sunshine and an average temperature of 65°F, this beautiful climate allows visitors to enjoy a Mediterranean paradise.







## SHOPPING

Monaco offers a world-class shopping experience that exudes sophistication and elegance. There are upscale boutiques and designer stores that showcase the latest trends and timeless classics, to local artisans displaying exquisite craftsmanship. Shopping in Monaco is not limited to fashion and accessories as it extends to gastronomy and epicurean delights. There are various delicatessens and gourmet shops creating an immersive shopping experience for all.

## DINING

Dining in Monaco is a gastronomic journey that showcases the principality's dedication to culinary excellence. The dining scene provides not only an abundance of Michelin-starred restaurants but also casual dining focused on the flavors celebrated by local residence of Monaco. The principality also provides exposure to all by offering international cuisine allowing visitors to embark on a global culinary adventure during their stay.







## BEACHES

Embodying the allure of the Mediterranean, going to the beach is a key part of experiencing Monaco's beauty. With its pristine white sands, crystal-clear waters and stunning backdrop of towering cliffs, Larvotto beach is the perfect sanctuary for all. This beach offers an array of amenities and recreational activities to ensure a memorable experience. Visitors can indulge in water sport such as beach volleyball, swimming, scuba diving, snorkeling, jet skiing, kitesurfing, windsurfing and more.

## CASINOS

The casinos in Monaco embrace the world of exhilarating entertainment, and an array of games, making them a legendary destination for those seeking a taste of high-stakes excitement. At the forefront of their casino scene stands the iconic Casino de Monte-Carlo, a historic masterpiece that has graced the city since the 1865. With hallowed doors and lavish chandeliers, its magnificent style of Belle Époque is a testament to the architectural grandeur.







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## HISTORY & CULTURE

Monaco radiates a cosmopolitan ambiance and offers their own unique identity through its rich history and vibrant culture. Despite its tiny size, Monaco has captivated the world with its opulence, glamour, and picturesque landscapes. Monaco is also committed to environmental sustainability and philanthropy, actively being a leader in green initiatives and finding solutions for renewable energy.

## YEAR-ROUND EVENTS

Monaco is truly a year-round destination offering events that create a memorable experience.

Events include the Tennis Rolex Master, Grand Prix, Yacht Show, Rose Ball, Monte-Carlo Summer Festival, Monte-Carlo Jazz Festival, Red Cross Gala, and more. Monthly events include Philharmonic performances, the Opera, and performances of Ballet of Monte-Carlo, as well as cultural and arts exhibitions.



@Mickael



# HOW TO GET AROUND MONACO



## **ON FOOT**

It is possible to walk across Monaco in about an hour!

## **BY BUS**

The Monaco Bus Company is accessible between 7:00am-9:30pm

## **MONABIKE**

Monaco's bike share program

## **WATER TAXI**

Solar-powered operating year-round

## **TAXI**

The Monaco Association of Independent Taxi Operators offers personalized service 24/7

## **ELECTRIC VEHICLE**

Join the trend of "slow traveling" taking the time to discover Monaco

## **BY CAR**

The Principality has 40 car parks with spaces for a total of 15,500 vehicles

## **BY HELICOPTER**

Monaco Heliport, located by the sea in the Fontvieille district, links the Principality with Nice-Côte d'Azur International Airport in just seven minutes.





# DISTRICTS TO EXPLORE

- MONACO VILLE
- MONTE-CARLO
- LA CONDAMINE
- LE LARVOTTO
- THE EXOTIC GARDEN







# ROYALTY REWARDS

## EARN POINTS WITH EVERY FIT BOOKING CLICK A BUTTON BELOW TO START YOUR REDEMPTION

- \$75 GIFTCARD**  
200 POINTS
- \$150 GIFTCARD**  
400 POINTS
- \$300 GIFTCARD**  
800 POINTS
- \$500 GIFTCARD**  
1300 POINTS
- TRAVEL & EXPLORE**  
200 POINTS = \$150 TRAVEL CREDIT

### 2023 VIRTUAL RETAIL GIFT CARD 200 FIT 2023 POINTS EARNS A \$75.00 GIFT CARD

### 2023 TRAVEL AND EXPLORE EVERY 200 POINTS EARNS YOU A \$150.00 TRAVEL CREDIT

**Requirements:**

- Submit a VRGC Redemption Form
- Include your personal W9
- Agency Owner /Manager email for approval
- A Minimum of 200 eligible points
- Points are non refundable

VRGC requests are processed on the last Friday of each month.

Recipients will receive an email the first week of the following month. The email will contain a link to choose your Virtual Retail Gift Card(s).

Choose your VRGC.

You may split your gift card value among two or more gift cards. You will have options like Disney Store, Amazon, Sephora, Safeway, Starbucks, Target, and many more!

**CLICK HERE TO  
CHECK YOUR POINTS**

**Requirements:**

- A minimum of 200 eligible points
- Make your booking with Classic Vacations
- Pay Deposit and Final by due dates
- Submit a Travel Redemption Form
- Agency Owner /Manager email for approval
- Points are non-refundable once applied to a booking.

Submit your travel redemption at least 30 days prior to departure.

Recipients will receive an email receipt upon submission. Agency Owner/Manager will receive an email to approve.

Points are redeemed and applied to your booking 2 to 3 days prior to departure as a refund.

Classic Express, Fly-Drive, Sandals/Beaches, and VRBO bookings are not eligible to earn points.

No travel blackout dates! Travel to any of Classic Vacations destinations. Use your Rewards towards Air Only, Hotel Only, Package, and/or Car. (Classic Express and VRBO not eligible for points redemption)

Book online or call 800-221-3949 (choose 1 than 3 at prompt). Pay the NET due only (no commission).

Virtual Retail Gift Card: Every Classic FIT points on bookings that travels between January 1, 2023 through December 31, 2023 are eligible toward 2023 Gift Card redemption. A maximum of 1300 Royalty Points are allowed for redemption per calendar year. Your 2022 Royalty Points may not be combined for gift card redemption. Only U.S.-based agents qualify for gift card redemption. Group points may not be redeemed for a VRGC. 2023 Points towards VRGC expire 2.29.24 remaining points may be used for Travel, see below.

Travel: Eligible Points may only be used on Advisors' personal travel with Classic Vacations. Payment in full is required. A \$29 minimum payment is required and is non-refundable. Points cannot be used for minimum payment or processing fees. Points are applied just prior to travel date as a refund. Points applied to the booking are non-refundable.

Points may not be applied to canceled or past travel bookings.

2022 Points expire March 25, 2024. 2023 Points expire March 25, 2025. Visit our Instagram featuring Travel Advisors Royalty Rewards in action: [#weareclassicvacations](#)

See complete list of Terms and Conditions, [click here](#). Contact: [points@classicvacations.com](mailto:points@classicvacations.com)



# PREFERRED PARTNERS





# HÔTEL HERMITAGE MONTE-CARLO

★★★★★





# ESCAPE TO LUXURY

Hôtel Hermitage Monte Carlo first opened its doors in the early 20th century and has since been synonymous with elegance and grandeur. It features a Belle Époque style that blends timeless charm with modern amenities, creating an atmosphere of refined luxury. With its rich history, stunning architecture, and breathtaking views of the Mediterranean Sea, it is a true gem of Monaco.

Guests at Hôtel Hermitage Monte Carlo can expect tastefully decorated spaces with lavish public spaces, restaurants, state-of-the-art amenities, and rooms boasting the stunning views of the sea or cityscape of Monte Carlo.

- A Michelin-starred restaurant, Yannick Alléno à l'Hôtel Hermitage Monte-Carlo and other exquisite restaurants such as Le Limùn, Salle Belle Époque, and La Mezzanine
- Fine champagnes and creative cocktails at the Crystal Bar
- Private beach access and sea views
- Thermes Marins Monte-Carlo, their facility with an outdoor jacuzzi, heated indoor pool, fitness room, and spa treatments

## GUEST ROOMS

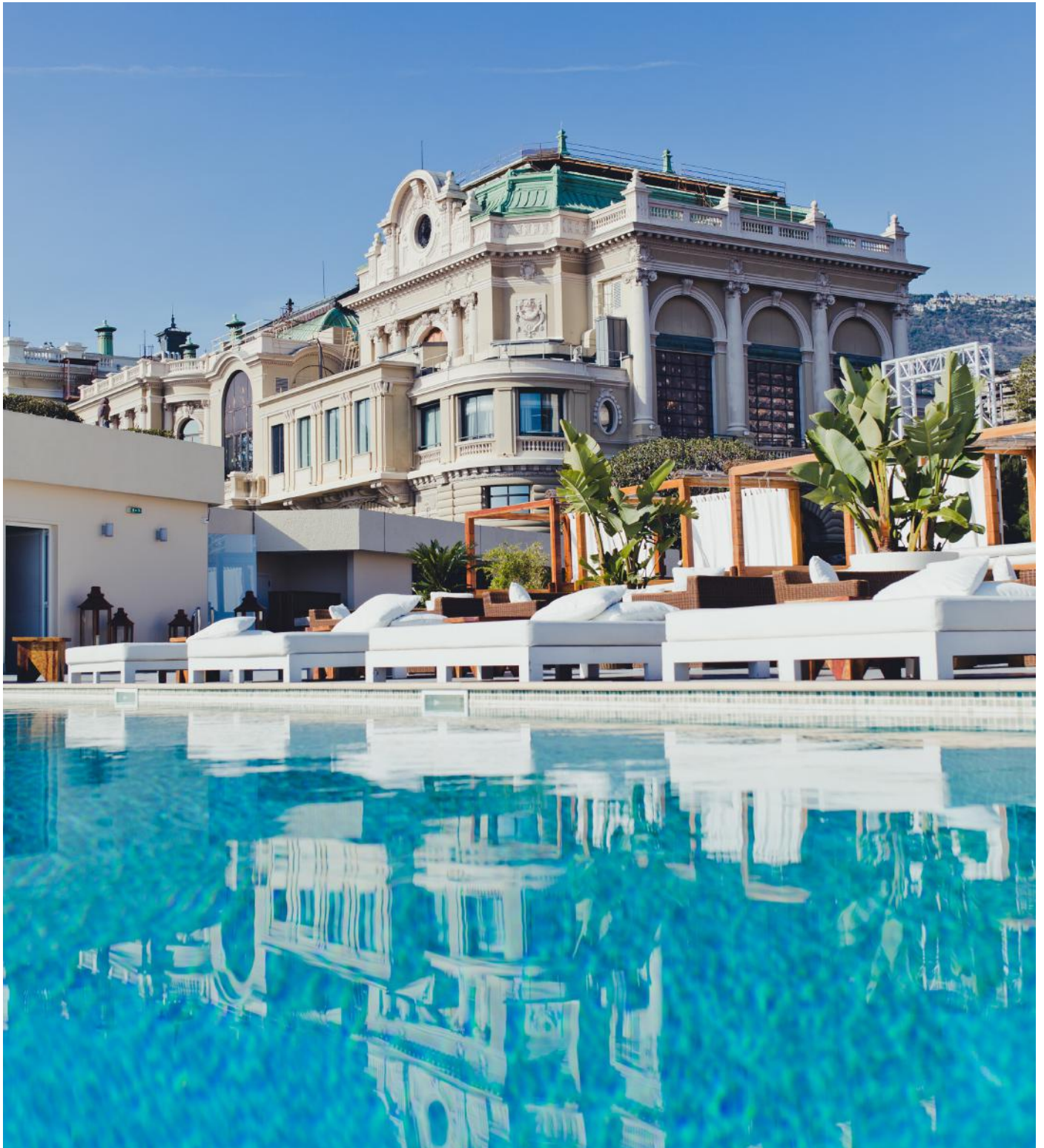
- Suites with sea views, city and courtyard views, or a personal terrace
- 24-hour room service
- Decorated tones all in the Belle Époque style
- Free access to shuttle services for transfers within the resort





# FAIRMONT MONTE-CARLO

★★★★





# AN EXCLUSIVE PARADISE

Fairmont Monte-Carlo is a prestigious and iconic hotel situated in the heart of Monte-Carlo, Monaco. The hotel's contemporary design seamlessly blends with the glamorous surrounding creating a sense of luxury. Just a 4-minute walk from Casino Monte Carlo and 6 minutes by foot from Monte Carlo Formula 1 Track, the Fairmont in Monaco is one of the most distinguished hotels of the Principality.

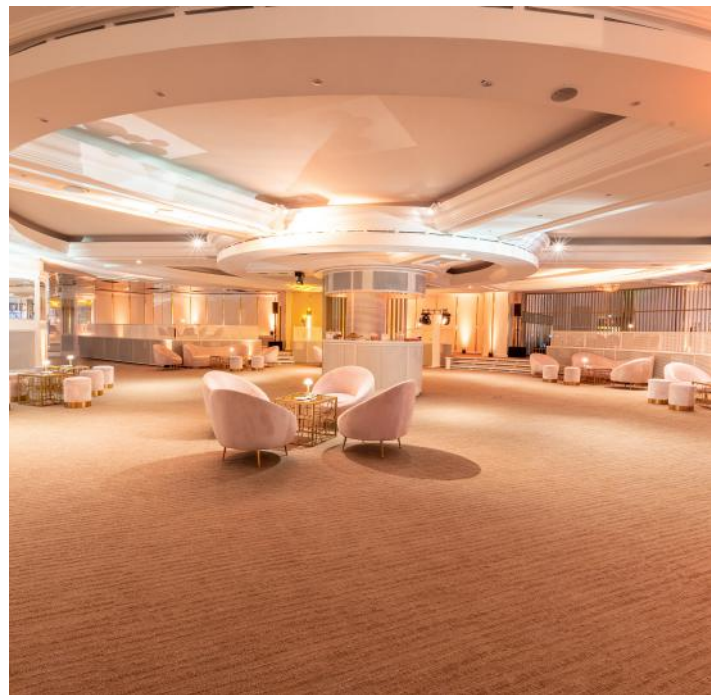
For those seeking an unparalleled experience, the Fairmont Monte-Carlo offers such. With beautiful rooms and world-class facilities, there is an emphasis on the creation of a comfortable and indulgent atmosphere for guests.

- Dining in their Nobu restaurant and Horizon Rooftop restaurant
- Nikki Beach Rooftop Lounge
- La Vallée Spa which offers 8 treatment rooms and a private beauty salon
- Fitness Monte-Carlo includes a space for group lessons, a heated outdoor swimming pool, saunas and hammams.

## GUEST ROOMS

- Guest rooms and suites that may offer sea views or views of the hairpin turn on the Formula 1 Race Track.
- Thoughtful furnishings such as hypoallergenic and goose down pillows

*Fairmont*  
MONTE CARLO





# CLASSIC *Vacations*<sup>™</sup>

## THE CLASSIC WAY

We open the door to unique, personalized services for every Travel Advisor. We do business when you want, where you want, how you want. The Classic Way is YOUR way.

- ✓ WE PROVIDE HIGH TOUCH SERVICE WITH A FOCUS ON LUXURY TRAVEL.
- ✓ TOP TIER COMMISSIONS, PAID AT THE TIME OF TRAVEL.
- ✓ TRAVEL PROTECTION INCLUDING COMMISSION PROTECTION.\*
- ✓ EARN ROYALTY REWARDS FOR EVERY BOOKING AND TRAVEL TO YOUR NEXT CLASSIC VACATIONS' FAVORITE DESTINATION.
- ✓ CURATED PREFERRED TOURS & ACTIVITIES IN ALL DESTINATIONS.
- ✓ EXCITING TRAVEL ADVISOR INCENTIVES AND EXCLUSIVE OFFERS FROM LUXURY PARTNERS.
- ✓ TOOLS & TECHNOLOGY FOR A MORE EFFICIENT BOOKING PROCESS.
- ✓ WELL-TRAVELED & KNOWLEDGEABLE RESERVATION AND SALES TEAM, READY TO ASSIST YOU AT EVERY POINT IN THE LIFE OF THE BOOKING.

*'Classic Vacations, a work of enduring excellence'*



# THE CLASSIC VACATIONS MISSION STATEMENT

To help Travel Advisors deliver outstanding experiences through highly personalized service, trusted partnerships, and curated products, so they can create and retain loyal customers for life.

## THE CLASSIC WAY

Classic Vacations™ is a full-service resource for Travel Advisors, providing product expertise and superb customer care. Whether discovering a destination's natural beauty, architectural marvels, delicious cuisine, indulgent spas, great golf, or local culture, Classic makes it easy for Advisors to coordinate the myriad of details that make an unforgettable vacation, including competitive first-class airfares, exceptional resorts and villas, exciting tours, and outstanding ground services.

## CLASSIC DESTINATIONS LAUNCH DATES

1978	1996	1998	1999	2006	2007	2011	2012	2013	2017	2019	2022
Hawaii	Europe	Caribbean & Bermuda	Mexico	The Islands of Tahiti	Fiji	Costa Rica	Canada	Maldives, Seychelles, Dubai & Abu Dhabi	Southeast Asia	Japan & USA	SKI by Classic

## AWARDS

2022

Best FIT Tour Operator, Europe, Travel Age West Wave Award

2021

Best Tour Operator Overall Virtual Experiences/Events, Travel Weekly

2017

Wholesale Partner of the Year, ASTA

2017

Destinations and Experiences Partner of the Year, Virtuoso

2008, 2010-2015

Best FIT / Custom Tour Operator, Virtuoso

2015

Best Customer Service, MAST

Best Reservations Department, MAST

2013

Land-Based Supplier of the Year, NACTA

## UNPARALLELED PRODUCTS AND SERVICES

From the best rooms to one-of-a-kind suites including the best all-inclusive properties, Classic Vacations gives Travel Advisors the confidence to book even their most discerning customers. Our property policies include the best room in the category booked and VIP attention. With Classic Concierge\*, Classic Assist, and our unmatched customer service, Travel Advisors have the inside advantage in every destination we serve.

## INDUSTRY AFFILIATIONS

- ✓ AMERICAN EXPRESS
- ✓ SIGNATURE TRAVEL NETWORK
- ✓ CHARTER MEMBER OF ASTA TOUR OPERATOR PROTECTION PROGRAM
- ✓ CONSORTIA X
- ✓ TRAVEL LEADERS
- ✓ MEMBER OF THE USTOA "ONE MILLION DOLLAR" PROTECTION PROGRAM
- ✓ ENSEMBLE, US & CANADA
- ✓ TRAVELSAVERS/NEST
- ✓ MAST
- ✓ VIRTUOSO

## WAYS TO CONNECT WITH US

### CALL US

1.800.221.3949

*Or your preferred number*

### CALL-BACK

Call your preferred number and while on hold, accept the prompt for the CV call-back.

### SATURDAY HOURS

Now Open Saturdays from 7 am to 1 pm PST

**Call 1.800.221.3949**

### CV4U

Work with a team of agents available via email for FIT bookings. An annual commitment of \$100,000 is required. Contact your BDM for more information

### ADS DESK

This FIT dedicated desk provides you an exclusive reservation agent. Email requests with phone consult as needed. \$200,000 annual commitment required. Contact your BDM for more information.

### EUROPE4U

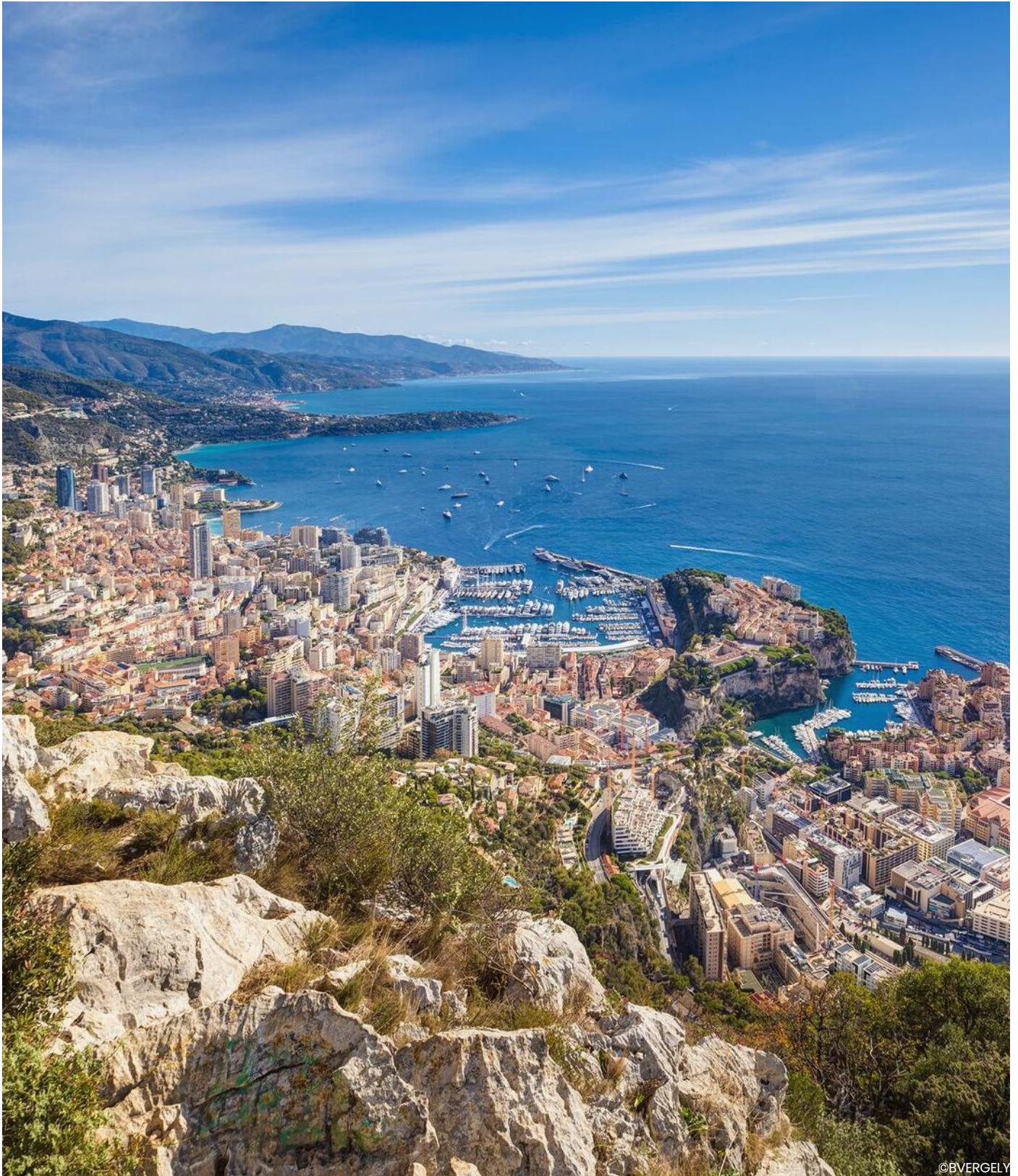
Connect via email with an experienced team of Europe travel sales specialists dedicated to helping you book your client's European getaway. Access the Europe4U Request Form [HERE](#). Submit your Europe booking request Agent will respond within 2-4 business hours of submission!

WWW.CLASSICVACATIONS.COM

\*Terms & Conditions Apply



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