

# 2023 Speakers to WATCH

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Vol.1

PAUL  
LLOYD

# W W orkin Teams H Y M A T T E R ?

Imagine having the 'peace of mind' as a leader to know that your team will deliver on their priorities with the same level of commitment everytime.

**W**e work with leaders and teams to unlock their hidden potential by having conversations that really matter in a relaxed, vulnerable, and fun environment. We aim for immediate results whilst ensuring sustainable high performance for the long term.



## BIO

Paul has worked internationally as a High Performance Speaker and Coach across all types of business for the last 20 years. He has a reputation with clients as a motivator and trusted advisor' for always delivering, recognized for his empathy, fun and endless optimism, and positivity.

**Ideal audience I speak to:**

**C- Suite, Team Leaders, Emerging Leaders**

whereas mediocre teams keep doing the same thing and expect a different result. Leaders can create an environment of high performance by building their teams 'high performance learning loop' and that's where we can help. We coach leaders in the most sustainable, simple, practical, and fast way to build your team learning loop by mastering the 3 critical conversations of Align, Collaborate and Evolve - ACE! If team engagement and high performance are important to your business please get in touch.

Peter Drucker, the grandfather of Leadership Development wrote that 'The best way to predict the future is to create it'. So with that in mind we believe that high performance teamwork provides organizations with the best opportunity to have the most significant impact on their stakeholders, community, and environment but only when their leaders create the right environment for

team engagement. The good news is that Gallup - the global human capital research company - suggests that Leaders can have the single biggest impact on team engagement and performance by up to 70%. From the research conducted by Gallup over the last two years this can be achieved when leaders live and practice the four essential traits of personal high performance - Trust, Stability, Compassion and Hope.

However the reality as Gallup also suggests is that only 30% of employees are Highly Engaged, 50% Engaged and 20% Disengaged leading to the question, "why is engagement such a challenge?" Apart from better practising the four essential traits above the other main factor is the "VUCA" world - coined by Saatchi and Saatchi to describe today's business landscape as VOLATILE, UNCERTAIN, COMPLEX, AMBIGUOUS. It is therefore critical for teams to be more nimble and adaptive in order to navigate the VUCA world and this means being able to learn fast and fail quickly. We believe the main difference between high performing teams and mediocre teams is that high performing teams are better learners and constantly strive for the extra 1%

