



# MATTHEW RATHBUN

REAL ESTATE BROKER

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 540.455.3350

 matthew@cbeva.com

 www.fxbglife.com

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## RECOGNITION

FAAR - REALTOR of the Year  
FAAR - Raising The Bar Award  
FAAR - Ethics Award  
FAAR - President's Award  
Virginia - Instructor of the Year  
National - CRS Instructor of the Year  
National - REBI Instructor of the Year  
RIS Media - Newsmaker Influencer

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## SKILLS

- Negotiations
- Marketing
- Risk Reduction
- Communications
- Technology
- Contract Knowledge
- Problem Solving

## PROFILE

Experienced industry leader, defined by a deep knowledge about real estate and a client-centric approach to representing families.

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## EXPERIENCE

### EXECUTIVE VICE PRESIDENT | REALTOR®

#### Coldwell Banker Elite | 2009-Present

- Serve clients and agents with real estate transactions
- Risk Management
- Marketing Services

### DIRECTOR OF PROFESSIONAL DEVELOPMENT

#### Fredericksburg REALTOR® Association | 2007-2009

- Real estate agent and development
- Professional Standards Administration
- Communications and Marketing

### MANAGING BROKER | REALTOR®

#### American Way Real Estate | 2003-2007

- Serve clients and agents with real estate transactions
- Risk Management
- Marketing Services

## LICENSES

- Supervising Broker - Virginia
- Supervising Broker - Maryland
- Principal Broker - District of Columbia
- Licensed Instructor - Multiple States



**COLDWELL BANKER**  
**ELITE**

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## CIVIC WORK

### BOARD OF DIRECTORS

Central Virginia Housing  
Coalition

Non-profit organization  
supporting affordable housing  
initiatives in the Fredericksburg  
region.

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### BOARD OF DIRECTORS

Hub of Hope

Non-profit organization  
combating food insecurity and  
hunger in the Fredericksburg  
region

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### BOARD OF DIRECTORS

Fredericksburg Assoc. of  
REALTORS®

Realtor Association leadership  
overseeing the operations of  
the local membership and  
services.

## SPECIALITY TRAINING

- AHWD – At Home With Diversity
- MRP – Military Relocation Professional
- CRB – Certified Residential Broker
- CRETS – Certified Real Estate Team Specialist
- CRS – Certified Real Estate Specialist
- ePRO – Technology Certification
- ABR – New Home Construction
- PSA – Pricing Strategy Advisor
- RENE – Real Estate Negotiations Expert
- REPA – Real Estate Professional Assistant
- SFR – Short Sale Foreclosure Representative
- SRS – Seller Representative Specialist
- GRI – Graduate REALTOR Institute

## TESTIMONIALS

I have already highly recommended Matthew Rathbun to my local friends. His expertise and clear intelligence for the real estate business were apparent at our first meeting. He took the time to understand my needs and situation, and I think his excellent photos and knowledge with online sites sold my home quickly for a marketable price. Matthew is very talented at his job and holds himself to the highest of standards.

- Sarah Hancock

As an investor, I have purchased and sold several residential properties with Matthew. Over the span of about 12 years, he has represented me as well as the family and friends that I have sent to him. All with outstanding results. It is a pleasure to work with a consummate professional. His personal integrity, broad experience, knowledge, skills, and dedication to his clients and profession are rare and admirable. He is an outstanding achiever and I highly recommend him to anyone that is considering representation in real estate

- Peter Alexander