









Discover the Nugent Experience NUGENTJEWELRY.COM

Introducing our newest collection, capturing the natural beauty of butterflies

# Emerge

Inspiring courage, elegance, resilience, empowerment & transformation



Scan to see more

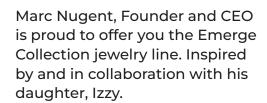
Custom designed pendants, rings & earrings in our certified USA recycled 99.8 fine silver

Annah is wearing some of the beautiful pieces from our Emerge collection—Mapwing earrings, a Leopard Lacewing pendant, and a Urania leilus ring.









Self expression is elegant and delicate, yet courageous. Align with your intuition and truth, embrace life—emerge with confidence.











Our jewelry is designed for both comfort and style and appeals to a wide range of customers. From elegant dinner parties to the yoga mat, we offer something for everyone.





Where it all started...
Mary Lou at the kitchen table, organizing jewelry for customers (top);
Me and my wife Chelsea, with our daughter, Izzy, and son Will (bottom).

## The Nugent Experience

#### Authentic products, real relationships, shared success

My most enjoyable experience in grade school was "show and tell." I enjoyed the opportunity to show my friends and teachers something I thought was special and was proud of, and that I thought they would also like. I loved the interaction with others, and chance to share our thoughts. We also learned something—about the item and each other—during the process. These memories mean a lot to me, so much so that I decided to create a business based on the show and tell experience.

Nugent Jewelry's humble beginnings started at the kitchen table of my family's home in beautiful Colebrook. New Hampshire. Our business was a family effort, with my wife, daughter, and my wife's grandmother, Mary Lou, all involved. In 2017, we saw a need for higher quality jewelry for metaphysical and New Age stores, yoga studios, and others in the gemstone jewelry market. We wanted to offer stores not only a better quality product, but also take things a step further—we wanted to assist our clients in marketing and selling our product. By going the extra mile, we knew everyone would benefit.

What's different about us? It starts with our people. Our entire team is made up of hand-picked individuals from varied backgrounds but with skill sets perfectly suited to what we do. We're all hard-working people—that's a tradition here in the North Country; we like things

casual and we like to have a good time. Some of the team is young, just starting out, while others have decades of work experience. We also like a personal approach—that's how we do things here—and that's one of the things that sets Nugent Jewelry apart—we bring the show to you, along with lots of fun, positive energy that cuts through the formalities and helps us build friendships as well as partnerships.

At a young age, my father instilled in me a key fact: that the change of just one degree makes a big difference. At 211 degrees Fahrenheit, water is just water. At 212 degrees, water turns into steam which can power a 110-ton locomotive! I've taken that wisdom to heart in everything I do; taking that extra step because I know that one step—one degree—can create powerful transformation.

This mentality of going the extra mile extends to how we treat our customers, our partners and our manufacturers. I believe that if you treat people with kindness, integrity and respect, you will receive those back in return. This approach is a win-win and the foundation of our company. We always try harder; to be more and do better so that everyone enjoys success.

Our products set us apart. We don't sell crap. We choose gemstones and design each piece with intention. Fun fact: Many of our designs were started at our kitchen table with my daughter, Izzy! Every item you receive is neatly packaged and handed to you ready to go. You won't get a bag of loose merchandise from us.

I've traveled to Jaipur, India numerous times and have seen where our products are manufactured. I've also seen firsthand the pollution, poverty and low standards of living and working that plague Third World countries. Impassioned by what I witnessed, I committed to moving forward with a new manufacturing facility for Nugent Jewelry in Jaipur.

I'm proud to say that we're now operating out of a 33,000-square-foot facility built with green and recycled materials. This is only the second certified green building in Jaipur. To be the first green facility for jewelry manufacturing is a big step for our industry, and we're excited to lead the way. Our products bear our laser-engraved logo, showcasing our commitment to this mindful way of working.

I sincerely hope you enjoy the pages ahead. This is the Nugent Experience.

Marc 212°

Marc Nugent Founder and CEO



Happy clients during our shows; they love handpicking jewelry for their stores and we have fun while doing it. We look forward to seeing you!



#### Natural, Genuine Gemstone & Crystal Jewelry

We oversee every step of the process to emphasize the best qualities of each stone or gem



#### Hand-Picked by You

We come directly to you with a low-key, laid-back, no pressure approach so you can see and feel our products before you buy



#### **Mine-Direct Value**

Our efficiency brings you the highest quality items at incredibly low price points

"I'm honored to be part of this journey with you all! Love all the amazing products, and the support is above and beyond! Marc is one hell of a stellar beam of light on this planet!"

— Carissa, Euphoria, Lincoln, NE



**Don't forget the chain!** We carry a wide variety of chain styles and lengths in USA recycled sterling silver and 18k vermeil gold.



#### 100% Recycled Silver

We use a proprietary blend of USA supplied 92.5 anti-tarnish sterling silver and 18k vermeil gold



#### **Custom and Handmade**

Because we mine direct and work with in-house manufacturing and design, we can ensure the highest detail of craftsmanship



#### **Certified Natural Origin**

95% of our stones are certified "All-Natural Origin" and we've got documents to prove it



#### **Ethically Sourced**

We ensure our products are made and obtained through responsible and sustainable methods



#### **Green Manufacturing**

We create jewelry that lasts for generations and are committed to a process that's easy on the environment, ensuring a world of natural beauty for generations to come



#### **Win-Win Culture**

We build partnerships with honesty and integrity









Our photo team captures the essence of each piece and does not retouch or digitally alter the images. So what you see is what you get. Oh, and you'll get the images, too! All of these images and more are available in our media library; free for you to use in your advertising and promotional campaigns.



**Kingman Pink Dahlia Turquoise, USA** Industry-leading matching bezel earrings, a Nugent Jewelry exclusive

"For selection, grade, and quality, we buy and rebuy Nugent Jewelry because they stand out in our cases with the high gloss finished silver and amazing stones.

We have so many repeat customers coming back to buy more of all Nugent's lines continuously ... and the matching bezel earrings: AMAZING!"

> — Kayla, Heart, Body, & Soul, Columbia, MO



## The Nugent Experience Includes **Being Globally Mindful**

We make jewelry that lasts for generations. Our process is easy on the environment, ensuring a world of natural beauty for generations to come.







#### **Mine Direct**

We source superior quality product directly, which allows us to control where it comes from and how it's mined.

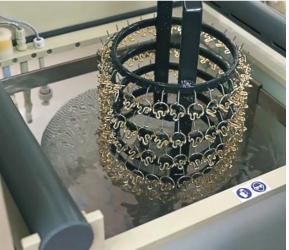
#### Hand Selected in House

We have a complete operations team in house. Our expert craftsmen and designers hand select for quality over quantity.

#### **Employee Focused**

We are committed to supporting all members of our team. Integrity is woven into every aspect of how we work. Life is better when we all do better.





#### **USA Recycled Fine Silver**

Our silver is 100% recycled and is SCS certified. No purity is lost in the recycling process, so it's of the same quality as newly mined silver, but is dramatically more sustainable. Less energy is used in recycling silver than mining new, so it's also better for the environment.

#### **Eco-Friendly Anti-tarnish Coating**

In addition to our proprietary blend of anti-tarnish recycled silver, we are using a new anti-tarnish dip coating. This invisible layer is only a few nanometers in thickness and protects the base layer from oxidation and discoloration.

Our coating is free of nickel and heavy metals. It's biologically safe, skin-friendly and hypoallergenic. It also repels dirt and water, and reduces the fingerprint sensitivity of jewelry.



The water reclamation tanks (left) and solar panel array on the roof of the new manufacturing center in Jaipur, India.

This building houses the Nugent Jewelry Wing of manufacturing. Our certified green facility is only the second of its kind in India to be built to these specifications and is now fully operational.

- 33,000 square feet
- Built with green and recycled materials
- Solar powered
- Air filtration system
- Zero wastewater (excluding septic)
- More spacious working environment



Scan to watch videos from Marc's recent trip to India.

### **Our Results Are Your Results**

We use the latest testing technologies to guarantee the purity of USA recycled silver in our pieces, and openly share the results



We use the Fisher XRF machine for metal and micron testing, which captures precise purity measurements and can determine the most subtle differences in silver alloy.

"We've been working with Marc for over 10 years. With utmost confidence we can state that our customers purchase Nugent Jewelry four times over anything else we have in our cases.

We always hear great things about the stone quality and the shiny finish."

— Jeff, Penny Lane, Springfield, IL



18k vermeil gold stackable rings available in 13 gemstones



#### We Put Our Name on It

We're so confident and stand by our product that we laser etch our logo into the inside band of our rings and the backside bale of pendants.

## It Is What It Is... Really.

But don't just take our word for it.

We take extra steps to make sure our products are natural and authentic. 95% of our stones are certified "All-Natural Origin" by Gem Testing Laboratories (GTL), one of the most prominent, high-end certification services in Jaipur, India.

You shouldn't have to question authenticity and neither should your customers.

& GJEPC

Digital copies of every report are available in our media library.





## The Nugent Experience is about helping our clients overcome challenges and succeed

Our most successful clients are using the tools and resources we provide to support their staff, merchandise effectively, and sell more jewelry. Are you?

- + Merchandise bagged, labeled, ready to sell
- + Gemstone certifications
- + Educational videos & articles
- + Photography, videos & other marketing materials
- + Nugent Jewelry branded resources
- + Geolocator map for your store on our website
- + Retail spotlight article featuring your store
- + Retailer and employee incentive program
- + Google & social media advertising
- + Marketing calls-to-action to find a retailer
- + Social media shout-outs
- + Support from our experienced account executives & customer care team—just a call or click away



Steve Reich, our VP of sales, sits with Erica Covey of Olde Towne Alchemy in Kearney, NE during a show.

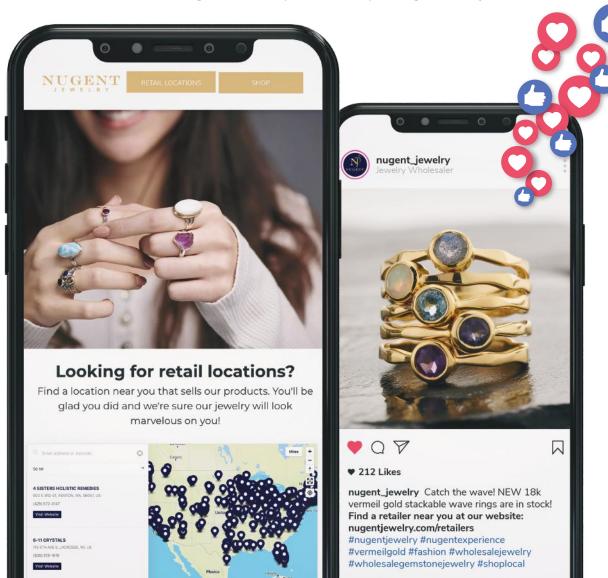
Reach out to your account executive to get started today!



Learning Center.

## **Bringing Customers to You**

Whether it's placement on our retail locator map on our website, a highlight in our marketing material, a shout-out on social media, or a featured article on our website, our goal is to put the spotlight on you.



All of the images and videos we create and share on social media are available for you to use and share as well!

We love hearing from our friends and retail clients! Spread the word on social media so customers can learn about Nugent Jewelry and find your stores.

Let's generate some buzz together! #nugentjewelry

@nugentjewelry









#nugentjewelry



# Our Team is Hand-Picked for Customer Success

Questions? No problem, we can help.

From sales to customer care and operations, we're all working toward achieving the same goal of making our customers successful.

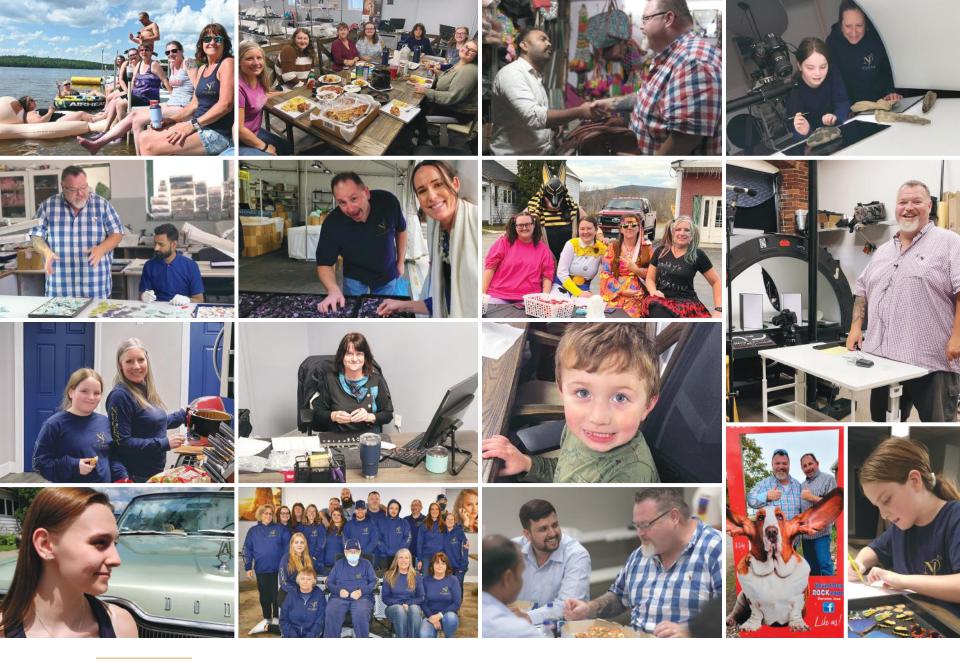


#### Meet the Team!

Scan to learn more about us. Check out the videos and get to know our account executives up close and personal in the Meet the Reps series!



Meet Jadyn! Pictured at bottom left, she's our in-house inventory specialist, and was named 2022 Employee of the Year. Pictured at bottom right is Jadyn with Marc as she receives her award—a bar of silver.



We're real people here at Nugent HQ and our teamwork extends to our partners in India. We like to work hard and have a lot of fun doing it. Pictured at bottom right is Marc's daughter, Izzy, drawing some of her ideas for the new Emerge butterfly collection, which are then refined by our designers in manufacturing.

## **Shopping Convenience**

We offer a few easy ways to buy Nugent Jewelry

#### **SHOP IN PERSON with an Account Executive**

Our favorite way to connect with you—let one of our awesome account executives bring the show to you! Our signature "show and tell" appointments are low-key, laid-back, and no pressure. It's a great way for you to see, feel, and hand-pick products before you buy. And, they're fun!

#### SHOP ONLINE at our e-commerce store

Wholesale ring display sets, featured collections, statement pieces, seasonal items, and more available to shop at our website 24/7 at nugentjewelry.com.

#### SHOP VIRTUALLY, IN REAL TIME with Nugent LIVE

A fun and easy way to buy, person to person via Zoom. Pick the stones that speak to you, shown by your account executive or right from headquarters to your computer screen. Learn more and book a Nugent LIVE show at nugentiewelry.com/live.









## Join the Nugent Family

Your source for high-end wholesale rings, earrings, bracelets, and pendants



Scan for wholesale customer application or contact the account executive below.

**Nugent Jewelry Import & Wholesale** 

Colebrook, NH 603-237-2247

hello@nugentjewelry.com www.nugentjewelry.com AAA grade Larimar, Dominican Republic





## **Unique Shapes and Sizes**

Looking for shapes different from the standard oval, teardrop, square, or circle?

#### **Nugent Jewelry's Premier Line**

Featuring uniquely handcrafted shapes that utilize the finest characteristics and sections of each stone.





Authentic products, real relationships, shared success

**NUGENTJEWELRY.COM** 









#nugentjewelry

Printed with soy inks on partially recycled paper.